

2017

Missouri

Life, Accident and Health Supplement Report

Statistics Section

May 2018



DIFP

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Governor

Department of Insurance,
Financial Institutions &
Professional Registration

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**MISSOURI
LIFE
ACCIDENT & HEALTH
SUPPLEMENT REPORT
2017**

**Department of Insurance, Financial Institutions & Professional Registration
Statistics Section
May 2018**

PREFACE

The **Missouri Life, Accident & Health Supplement Report 2017** presents data collected by the Department of Insurance, Financial Institutions & Professional Registration from companies that file annual statement supplements for Missouri for 2017. This form is used to collect data in greater detail than reported in the 2017 Annual Statements. All life, health service corporations and fraternal companies are required to complete this form per 20 CSR 200-1.037, §374.040 RSMo., and §374.045 RSMo. Beginning in 1995, property and casualty companies were also required to complete the accident and health portion of the annual statement supplement for Missouri as an addendum to the supplement to page 19 of the annual statement.

The enclosed documentation, by company, provides information for each line of business specified in the annual statement supplement, with company profiles listed in alphabetical order. Charts have also been included in this publication, for each line of business, only if the line of business has five years of data to report. The first chart shows the total market share of the top 5 and top 10 companies, for the last five years. The second chart shows a total loss ratio, by line of business, for the last five years.

This publication also includes, Historical Trends, By Line of Business. This section provides historical data, by line of business, for the last ten years. Data collection for most of these lines of business started in 1993.

While every effort has been made to assure that all significant errors and omissions in the annual statement supplement data have been identified and resolved, the accuracy of the report depends on the accuracy of the information filed by each company.

The **Missouri Life, Accident & Health Supplement Report 2017** is published by the Statistics Section, Division of Market Regulation, Department of Insurance, Financial Institutions & Professional Registration. Additional copies can be received by sending a written request, along with payment of \$35.00 per copy, to the Department of Insurance, Financial Institutions & Professional Registration, P.O. Box 690, Jefferson City, MO 65102-0690. The Department of Insurance, Financial Institutions & Professional Registration also has a web site located at www.difp.mo.gov.

Also Available from DIFP

Reports: The following reports are also available:

- *Missouri Market Share Report*
- *Missouri Real Estate Malpractice (Closed Claim Report)*
- *Missouri Legal Malpractice (Closed Claim Report)*
- *Missouri Products Liability (Closed Claim Report)*
- *Missouri Medical Malpractice Insurance Report*
- *Missouri Health Maintenance Organization Report*
- *Missouri Life, Accident & Health Supplement Report*
- *Missouri Property and Casualty Supplement Report*
- *Missouri Commercial Liability Report*
- *Missouri Mortgage Guaranty Report*
- *Missouri Uninsured Automobile Report*

Databases: *for data requests, contact the Statistics Section at 573-751-3163. Some data are available for a fee.*

- *Medicare Supplement Experience Data*
- *Property and Casualty Supplement Data*
- *Missouri Zip Code data for homeowners/ dwelling fire, farmowners (dwelling only, mobile home, earthquake, and private passenger automobile insurance.*

Many reports, including this complaint report, are available at no cost on the DIFP website, at <http://insurance.mo.gov/reports/>. For paper copies, inquire with the Statistics Section at the above number.

The Department of Insurance, Financial Institutions & Professional Registration is an Equal Opportunity Employer.

DEFINITION OF TERMS

Life Insurance

Number Of Insureds: For individual policies, the number of insureds must include dependents. For group policies, the number of insureds must equal the number of certificate holders plus all dependents.

Market Share: The dollar amount of direct premium or annuity considerations by company divided by the total amount of direct premium and annuity considerations industry-wide for the particular line of business being analyzed, expressed as a percentage.

Rank by Market Share: The relative position a company attained in the data year compared to all companies reporting premiums (or annuity considerations) for each line of business. Rankings are based on a descending order of market share, i.e., the company with the largest market share is given the ranking of **1 (one)**.

Direct Premiums: The dollar amount charged when a policyholder contracts for life insurance coverage before reinsurance has been ceded and/or assumed. Rules of life insurance accounting require reporting premiums actually collected.

Annuity Considerations: Single payment or periodic payments that are made to purchase an annuity. "Consideration" is a term from contract law for payment given by one party to obligate the other to performance specified by contract.

Dividends Paid: The dollar amount paid to policyholders under participating agreements. These dividends are paid to policyholders after coverage has expired for which they have paid premium. Dividends paid to company stockholders are not included.

Direct Claims and Benefits Paid: The dollar amount paid in performance of obligations imposed by life or annuity contracts including death benefits, matured endowments, annuity benefits, surrender values and other claims. Includes amounts paid during the current year for obligations incurred in prior years but not obligations to be paid in future years. This is a cash flow item only and not a measure of the profitability or the cost of current coverages.

Life Insurance in Force: The value of life insurance in force at year end, which is equal to the amount of insurance in force the previous year plus new contracts issued less contracts ceased during the year.

Benefits Ratio: The dollar amount of direct claims and benefits paid plus the dollar amount of direct dividends paid divided by the dollar amount of direct premium and/or annuity considerations for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims, benefits, and/or dividends.

Cash Flow Loss Ratio: The dollar amount of direct claims and benefits paid divided by the dollar amount of direct premium and/or annuity considerations written for a particular line of business being analyzed, expressed as a percentage.

Whole Life: A life insurance contract arrangement by which the insured person, upon payment of premium, is guaranteed that upon death, a named beneficiary will receive a stated amount. Though

legally whole life contracts are nondivisible entities, they continue to be explained as a combination of "term insurance protection" and "savings". A policyholder may borrow from the insurer an amount up to the cash value, at a contractual rate of interest, using the cash value as collateral. Premiums for a whole life policy may be paid over the life of the insured or for a limited period during which the higher premium charged pays up the policy.

Term Life: Life insurance which stays in effect for only a specified, limited period. If an insured dies within that period, the beneficiary receives the death payments. If the insured survives, the policy ends and the beneficiary receives nothing.

Universal Life: A life insurance policy under which (1) premiums are flexible, not fixed; (2) protection is adjustable, not fixed; and (3) insurance company expenses and other charges are specifically disclosed to a purchaser.

Graded Death Benefit: A death payment that increases with the age of an insured. Graded benefits may increase gradually and then level off, or may increase sharply before becoming level.

Credit Life: Insurance issued to a creditor to cover the life of a debtor for an outstanding loan. If the debtor dies prior to repayment of the debt, the policy will pay off the balance of the amount outstanding.

Variable Life: Any individual policy which provides for life insurance the amount or duration of which varies according to the investment experience of any separate account(s) established and maintained by the insurer as to the policy pursuant to section 376.309, RSMo of the insurance laws of the state of domicile of a foreign or alien insurer.

Annuities: Contract sold by insurance companies that pays a periodic income benefit for the life of the person (the annuitant) purchasing the contract, or for a specified length of time.

Ordinary: An agreement by an insurer guaranteeing that a specific sum of money will be paid in the future, usually as monthly income, to the annuitant.

Variable: An annuity in which premium payments are used to purchase accumulation units, their number depending on the value of each unit. The value of a unit is determined by the value of the portfolio of stocks in which the insurance company invests the premiums.

Modified Guaranteed: Deferred annuity contract, the underlying assets of which are held in a separate account and the values of which are guaranteed if held for specified periods. It contains nonforfeiture values that are based upon a market-value adjustment formula if held for shorter periods. This formula may or may not reflect the value of assets held in the separate account. The assets underlying the contract must be in a separate account during the period when the contract holder can surrender the contract.

Equity Indexed: Deferred annuity contract whose values are based in any way on the developing value of a financial index, such as the S&P 500, but which has minimum values determined by the nonforfeiture law for deferred annuities issued in this state.

Deposit-Type Funds: Premiums, annuity considerations, deposits, and other annuity income not reported on previous lines as direct premiums or annuity considerations, for which individual annuitants can be identified as Missouri residents. This applies to contracts issued on an individual or group basis.

Other Considerations: Unallocated annuity considerations and other unallocated deposits which incorporate mortality or morbidity risk.

DEFINITION OF TERMS

Accident & Health

Number Of Insureds: For individual policies, the number of insured must include dependents. For group policies, the number of insureds must equal the number of certificate holders plus all dependents.

Market Share: The dollar amount of direct premiums written by company divided by the total amount of direct premiums written industry-wide for the particular line of business being analyzed, expressed as a percentage.

Rank by Market Share: The relative position a company attained in the data year to all companies reporting premiums for each line of business. Rankings are based on a descending order of market share, i.e., the company with the largest market share is given the ranking of 1.

Direct Premiums Written: Amount charged when a policyholder contracts for insurance coverage before reinsurance has been ceded and/or assumed.

Direct Premiums Earned: The part of premium attributable to the coverage already provided in a given period before reinsurance has been ceded and/or assumed.

Dividends Paid: The dollar amount paid to policyholders under participating agreements. These dividends are paid to policyholders after coverage has expired for which they have paid premium. Dividends paid to company stockholders are not included.

Direct Losses Paid: The sum of all payments made during the year for the benefit of insurance claimants, before reinsurance has been ceded and/or assumed. These payments include amounts paid in the current year for claims arising from coverage in prior years and exclude amounts which will be paid in future years for claims arising from the current year. Hence, this item is not a measure of the actual cost of current coverages, but only of current cash flows.

Direct Losses Incurred: The sum of direct losses paid plus an estimate at the close of the year of the amounts to be paid in the future for all claims arising from the current and all prior years, minus the corresponding estimate made at the close of business for the preceding year. Incurred losses reported include estimated amounts unpaid for incurred-but-not-reported (IBNR) claims.

Loss Ratio: The dollar amount of direct losses incurred divided by the dollar amount of premiums earned for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims.

Cash Flow Loss Ratio: The dollar amount of direct losses paid divided by the dollar amount of direct premiums written for a particular line of business being analyzed, expressed as a percentage.

Medical Expense: A form of health insurance that provides benefits for medical, surgical, and hospital expenses.

Small Employer (2 – 50 employees) or (3 – 25 employees): Major medical or comprehensive group medical expense insurance coverage that is subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

Small Employer (3 – 25 employees): Major medical or comprehensive group medical expense coverage that is subject to The Missouri Small Employer Health Insurance Availability Act.

Medicare Supplement: A group or individual policy of accident and sickness insurance or a subscriber contract of hospital and medical service associations or health maintenance organizations, other than a policy issued pursuant to a contract under Section 1876 or Section 1833 of the federal Social Security Act, which is advertised, marketed or designed primarily as a supplement to reimbursements under Medicare for the hospital, medical or surgical expenses of persons eligible for Medicare.

Long Term Care: Any policy, contract, certificate, evidence of coverage or rider advertised, marketed, offered or designed to provide coverage for not less than 12 consecutive months for each covered person on an expense incurred, indemnity, prepaid or other basis; for one or more necessary or medically necessary diagnostic, preventive, therapeutic, rehabilitative, maintenance of personal care services, provided in a setting other than an acute care unit of a hospital. Such term includes group and individual annuities and life insurance policies or riders which provide directly or which supplement long-term care insurance. Such term also includes a policy or rider which provides for payment of benefits based upon cognitive impairment or the loss of functional capacity.

Specified Disease: A policy for certain specified diseases only, such as cancer, heart attacks, scarlet fever, smallpox, polio, tetanus, etc.

Accident Only: A form of health insurance against loss by bodily injury.

Disability Income: A form of health insurance that provides periodic payments to replace income, actually or presumptively lost, when the insured is unable to work as a result of sickness or injury.

Limited Benefit: Policies that are not otherwise described herein and which pay benefits only for specified perils, in contrast to those paying for all accident and sickness perils.

Short Term Credit Disability: Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other credit transaction while the debtor is disabled for durations of less than 10 years.

Long Term Credit Disability (Mortgage): Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other credit transaction while the debtor is disabled for durations of 10 years or more.

Credit Unemployment: Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other transaction on credit when the debtor is involuntarily unemployed.

Stop Loss: A policy, certificate, contract endorsement, attachments, amendments or other modifications to that contract, which protects an employer, trustee, or association against an aggregate amount of claims over a period, by insuring against losses of an employer's self-funded health plan or losses in excess of a specified amount or percentage of the earned premium income.

Medicare Part D: Optional prescription drug benefits provided through Medicare.

Medicare Advantage/Medicare PPO Product: A plan of coverage for health benefits under Medicare Part C as defined in Section 1859 found in Title IV, Subtitle A, Chapter 1 of P.L. 105-33.

**SAMPLE COPY
OF
ANNUAL STATEMENT
SUPPLEMENT FOR MISSOURI
FOR YEAR ENDING
DECEMBER 31, 2017**



MISSOURI DEPARTMENT OF INSURANCE,
FINANCIAL INSTITUTIONS AND PROFESSIONAL REGISTRATION
ANNUAL STATEMENT SUPPLEMENT FOR MISSOURI

FOR YEAR ENDING 2017

DUE DATE - MARCH 1		SEE INSTRUCTIONS ON REVERSE SIDE					
NAIC GROUP NUMBER	NAIC COMPANY NUMBER	COMPANY	PERSON COMPLETING FORM		TELEPHONE NUMBER		
LIFE INSURANCE		I	II	III	IV	V	VI
INDIVIDUAL BUSINESS	NUMBER OF INSURED	DIRECT PREMIUM & ANNUITY CONSIDERATIONS	DIRECT DIVIDENDS TO POLICYHOLDER	DIRECT CLAIMS, BENEFITS & SURRENDER VALUES PAID	LIFE INSURANCE IN FORCE (000) DECEMBER 31		
1.1) Whole							
1.2) Term							
1.3) Universal							
1.4) Graded Death Benefits							
1.5) Credit							
1.6) Variable Life							
1.7) Annuities (with life contingencies)							
a) Ordinary							
b) Variable							
c) Modified Guaranteed							
d) Equity Indexed							
1.8) Deposit-Type Contract Funds (including variable contracts without life contingencies)							
1.9) Other Considerations							
1.10) TOTAL INDIVIDUAL							
GROUP BUSINESS							
2.1) Whole							
2.2) Term							
2.3) Universal							
2.4) Graded Death Benefits							
2.5) Credit							
2.6) Variable Life							
2.7) Annuities (with life contingencies)							
a) Ordinary							
b) Variable							
c) Modified Guaranteed							
d) Equity Indexed							
2.8) Deposit-Type Contract Funds (including variable contracts without life contingencies)							
2.9) Other Considerations							
2.10) TOTAL GROUP							
3) TOTAL LIFE							
ACCIDENT & HEALTH INSURANCE		I	II	III	IV	V	VI
INDIVIDUAL BUSINESS	NUMBER OF INSURED	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	
4.1) Comprehensive Medical Expense (see definition on reverse side)							
4.2) Medicare Supplement							
4.3) Long Term Care							
4.4) Specified Disease							
4.5) Accident Only							
4.6) Disability Income							
4.7) Dental							
4.8) Limited Benefit							
4.9) Short Term Credit Disability (less than 10 years)							
4.10) Long Term Credit Disability (Mortgage)							
4.11) Credit Unemployment							
4.12) Stop Loss							
4.13) Medicare Part D							
4.14) Medicare Advantage/Medicare PPO Product							
4.15) TOTAL INDIVIDUAL							
GROUP BUSINESS							
5.1) Comprehensive Medical Expense							
a) Small employer (2-50 employees)							
b) Large employer/union (over 50 employees)							
c) Association							
d) Discretionary							
e) Federal Employees (line 24.1)							
5.2) Medicare Supplement							
5.3) Long Term Care							
5.4) Specified Disease							
5.5) Accident Only							
5.6) Disability Income							
5.7) Dental							
5.8) Limited Benefit							
5.9) Short Term Credit Disability (less than 10 years)							
5.10) Long Term Credit Disability (Mortgage)							
5.11) Credit Unemployment							
5.12) Stop Loss							
5.13) Medicare Part D							
5.14) Medicare Advantage/Medicare PPO Product							
5.15) TOTAL GROUP							
6) TOTAL ACCIDENT & HEALTH							

SEE REVERSE SIDE FOR ADDITIONAL INFORMATION NEEDED FOR SMALL EMPLOYERS AND ASSOCIATIONS

ADDITIONAL SMALL EMPLOYER COMPREHENSIVE MEDICAL EXPENSE INFORMATION

	NUMBER OF INSURED	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED
7.1) Small employer (3-25 employees)						
7.2) Number of insured employers reported on Line 5.1a:						
7.3) Number of insured employers reported on Line 7.1:						
ADDITIONAL ASSOCIATION INFORMATION						
	NUMBER OF INSURED	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED
8.1) Small employers (3-25 employees) in associations with rate differentials exceeding 20 percent.						
8.2) Small employers (3-25 employees) in associations with rate differentials NOT exceeding 20 percent.						
8.3) Large employers in association plans with rate differentials exceeding 20 percent.						
8.4) Large employers in association plans with rate differentials NOT exceeding 20 percent.						
8.1a) Number of insured employers reported on Line 8.1:						
8.2a) Number of insured employers reported on Line 8.2:						
8.3a) Number of insured employers reported on Line 8.3:						
8.4a) Number of insured employers reported on Line 8.4:						

DEFINITIONS FOR SPECIFIC LINES OF BUSINESS

NUMBER OF INSURED AS OF DECEMBER 31 OF REPORT YEAR:

For individual policies, the number of insureds must include dependents. For group policies, the number of insureds must equal the number of certificate holders, plus all dependents.

COMPREHENSIVE MEDICAL EXPENSE:

This category includes major medical, comprehensive medical and other hospital-surgical-medical benefit plans designed to be the insured person's primary health benefit coverage. Do not include plans covering less than 50% of incurred expenses.

LIMITED BENEFIT:

Includes vision, nursing care (other than long-term care), hospital indemnity and any other single service plan or program, not otherwise reported herein.

SMALL EMPLOYER:

(2-50 employees) (Line 5.1a): This term means major medical or comprehensive group medical expense insurance coverage that is subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

ASSOCIATION:

(Line 5.1c): This term means major medical or comprehensive group medical expense insurance coverage sold to members of associations THAT IS NOT subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

SMALL EMPLOYER:

(3-25 employees) (Line 7.1): This term means major medical or comprehensive group medical expense coverage that is subject to The Missouri Small Employer Health Insurance Availability Act.

STOP LOSS:

Include any premium for employer self-funded group health plan excess loss coverage, including any such coverage issued or provided through minimum premium plans or other self funded health benefit plans.

MEDICARE PART D:

Pursuant to the Medicare Modernization Act, companies writing prescription drug coverage, through Medicare Part D, must report their data on line numbers 4.13 and/or 5.13.

MEDICARE ADVANTAGE:

A plan of coverage for health benefits under Medicare Part C as defined in Section 1859 found in Title IV, Subtitle A, Chapter 1 of P.L. 105-33.

ADDITIONAL ASSOCIATION INFORMATION (LINES 8.1 THROUGH 8.4):

Report only business that offers coverage to associations that include both small (3-25 employees) and large employers. Please refer to the instructions that were included in your packet for additional information.

If additional definitions are needed for detail lines of business, please send a self-addressed stamped envelope to this office (no phone calls please).

EXPLANATION IF PREMIUMS ARE REPORTED, BUT NO INSURED:

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**HISTORICAL TRENDS
BY
LINE OF BUSINESS**

2008- 2017

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2008 - 2017

INDIVIDUAL WHOLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$748,437,727	\$736,438,264	\$338,046,133	98.40%	143.56%	7.73%
2009	\$799,312,076	\$774,801,316	\$307,533,931	96.93%	135.41%	6.80%
2010	\$758,779,078	\$816,381,087	\$303,342,750	107.59%	147.57%	-5.07%
2011	\$786,350,923	\$863,513,981	\$299,868,378	109.81%	147.95%	3.63%
2012	\$800,035,507	\$1,046,845,286	\$295,802,034	130.85%	167.82%	1.74%
2013	\$755,530,524	\$855,022,454	\$273,724,432	113.17%	149.40%	-5.56%
2014	\$729,180,975	\$818,993,472	\$281,953,922	112.32%	150.98%	-3.49%
2015	\$728,998,826	\$792,816,948	\$288,003,675	108.75%	148.26%	-0.02%
2016	\$764,184,981	\$790,506,056	\$289,185,492	103.44%	141.29%	4.83%
2017	\$775,630,125	\$771,374,555	\$276,746,998	99.45%	135.13%	1.50%

INDIVIDUAL TERM LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$395,958,904	\$290,161,126	\$8,651,368	73.28%	75.47%	-6.86%
2009	\$423,071,586	\$304,322,036	\$8,376,438	71.93%	73.91%	6.85%
2010	\$439,557,425	\$297,048,781	\$9,068,723	67.58%	69.64%	3.90%
2011	\$457,331,590	\$360,743,348	\$9,032,450	78.88%	80.86%	4.04%
2012	\$459,199,454	\$284,546,888	\$9,327,670	61.97%	64.00%	0.41%
2013	\$486,256,025	\$284,136,851	\$9,019,426	58.43%	60.29%	5.89%
2014	\$484,969,357	\$303,835,016	\$8,678,012	62.65%	64.44%	-0.26%
2015	\$511,193,270	\$339,538,182	\$8,441,483	66.42%	68.07%	5.41%
2016	\$515,043,648	\$287,841,564	\$8,464,889	55.89%	57.53%	0.75%
2017	\$525,385,950	\$339,675,856	\$8,845,988	64.65%	66.34%	2.01%

INDIVIDUAL UNIVERSAL LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$506,318,432	\$538,538,821	\$4,688,405	106.36%	107.29%	-1.82%
2009	\$536,202,703	\$501,958,628	\$4,796,339	93.61%	94.51%	5.90%
2010	\$565,873,745	\$539,744,964	\$4,768,418	95.38%	96.23%	5.53%
2011	\$568,381,773	\$446,012,031	\$3,756,845	78.47%	79.13%	0.44%
2012	\$584,005,588	\$578,379,507	\$4,448,899	99.04%	99.80%	2.75%
2013	\$677,869,479	\$711,940,887	\$10,770,507	105.03%	106.62%	16.07%
2014	\$657,668,471	\$852,420,020	\$10,606,141	129.61%	131.23%	-2.98%
2015	\$705,749,417	\$839,767,533	\$9,782,936	118.99%	120.38%	7.31%
2016	\$676,787,654	\$819,081,062	\$8,804,115	121.02%	122.33%	-4.10%
2017	\$660,286,496	\$943,715,575	\$8,499,156	142.93%	144.21%	-2.44%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2008 - 2017

INDIVIDUAL GRADED DEATH BENEFITS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$8,864,756	\$7,687,584	\$29,669	86.72%	87.06%	-62.23%
2009	\$8,757,712	\$6,806,522	\$43,061	77.72%	78.21%	-1.21%
2010	\$9,644,719	\$8,060,521	\$40,640	83.57%	84.00%	10.13%
2011	\$10,099,031	\$6,625,480	\$34,471	65.61%	65.95%	4.71%
2012	\$9,625,013	\$10,564,560	\$31,394	109.76%	110.09%	-4.69%
2013	\$10,092,708	\$7,830,401	\$27,778	77.58%	77.86%	4.86%
2014	\$10,423,282	\$7,318,417	\$22,086	70.21%	70.42%	3.28%
2015	\$11,447,960	\$8,800,530	\$16,088	76.87%	77.01%	9.83%
2016	\$12,682,716	\$8,345,230	\$13,428	65.80%	65.91%	10.79%
2017	\$14,364,003	\$8,971,298	\$10,150	62.46%	62.53%	13.26%

INDIVIDUAL CREDIT LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$1,547,031	\$1,128,422	\$0	72.94%	72.94%	-13.55%
2009	\$1,261,983	\$924,148	\$0	73.23%	73.23%	-18.43%
2010	\$1,354,198	\$898,378	\$0	66.34%	66.34%	7.31%
2011	\$1,270,595	\$660,841	\$0	52.01%	52.01%	-6.17%
2012	\$1,235,586	\$527,394	\$0	42.68%	42.68%	-2.76%
2013	\$1,216,284	\$633,652	\$0	52.10%	52.10%	-1.56%
2014	\$1,150,748	\$587,641	\$0	51.07%	51.07%	-5.39%
2015	\$832,714	\$639,152	\$0	76.76%	76.76%	-27.64%
2016	\$1,343,514	\$974,962	\$0	72.57%	72.57%	61.34%
2017	\$1,297,192	\$770,059	\$92,355	59.36%	66.48%	-3.45%

INDIVIDUAL VARIABLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$277,320,633	\$206,589,636	\$6,038,403	74.49%	76.67%	12.01%
2009	\$240,292,022	\$179,561,163	\$6,092,383	74.73%	77.26%	-13.35%
2010	\$177,275,171	\$171,285,619	\$3,860,704	96.62%	98.80%	-26.23%
2011	\$166,464,971	\$207,194,066	\$3,502,166	124.47%	126.57%	-6.10%
2012	\$150,126,810	\$213,260,154	\$3,939,903	142.05%	144.68%	-9.81%
2013	\$154,021,510	\$193,664,071	\$4,227,032	125.74%	128.48%	2.59%
2014	\$190,430,914	\$253,784,069	\$4,512,315	133.27%	135.64%	23.64%
2015	\$169,617,933	\$257,993,770	\$4,607,563	152.10%	154.82%	-10.93%
2016	\$162,552,940	\$261,222,359	\$4,317,521	160.70%	163.36%	-4.17%
2017	\$172,532,787	\$206,031,306	\$4,864,911	119.42%	122.24%	6.14%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2008 - 2017

INDIVIDUAL ORDINARY ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$1,631,861,118	\$1,466,679,173	\$51,748,396	89.88%	93.05%	51.18%
2009	\$1,881,745,967	\$1,193,717,953	\$26,323,356	63.44%	64.84%	15.31%
2010	\$1,309,778,605	\$1,144,776,801	\$31,444,836	87.40%	89.80%	-30.40%
2011	\$1,192,968,099	\$1,258,219,180	\$34,403,385	105.47%	108.35%	-8.92%
2012	\$1,498,421,322	\$1,202,769,908	\$33,382,396	80.27%	82.50%	25.60%
2013	\$820,481,192	\$1,231,817,167	\$36,978,880	150.13%	154.64%	-45.24%
2014	\$760,899,614	\$1,314,658,911	\$39,970,327	172.78%	178.03%	-7.26%
2015	\$1,010,352,796	\$1,417,074,100	\$37,848,313	140.26%	144.00%	32.78%
2016	\$789,558,816	\$1,088,175,289	\$42,145,400	137.82%	143.16%	-21.85%
2017	\$808,264,043	\$1,135,245,412	\$35,759,816	140.45%	144.88%	2.37%

INDIVIDUAL VARIABLE ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$1,543,627,079	\$1,082,655,878	\$710,225	70.14%	70.18%	1.37%
2009	\$1,582,794,395	\$889,922,798	\$656,824	56.22%	56.27%	2.54%
2010	\$2,487,777,384	\$1,237,313,379	\$415,628	49.74%	49.75%	57.18%
2011	\$3,230,892,805	\$1,576,113,885	\$494,908	48.78%	48.80%	29.87%
2012	\$2,687,721,551	\$1,680,738,736	\$568,899	62.53%	62.56%	-16.81%
2013	\$3,471,380,983	\$2,117,973,913	\$544,165	61.01%	61.03%	29.16%
2014	\$3,640,759,573	\$2,683,168,752	\$576,892	73.70%	73.71%	4.88%
2015	\$2,880,957,952	\$2,641,997,771	\$623,014	91.71%	91.73%	-20.87%
2016	\$2,025,792,307	\$2,571,025,163	\$591,721	126.91%	126.94%	-29.68%
2017	\$1,523,345,155	\$3,156,736,691	\$596,897	207.22%	207.26%	-24.80%

INDIVIDUAL MODIFIED GUARANTEED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$39,764,892	\$13,353,309	\$0	33.58%	33.58%	-18.21%
2009	\$40,813,426	\$26,731,280	\$0	65.50%	65.50%	2.64%
2010	\$12,197,132	\$15,685,937	\$0	128.60%	128.60%	-70.11%
2011	\$12,101,438	\$43,843,642	\$0	362.30%	362.30%	-0.78%
2012	\$9,937,661	\$41,620,510	\$0	418.82%	418.82%	-17.88%
2013	\$7,089,932	\$25,807,169	\$0	364.00%	364.00%	-28.66%
2014	\$6,632,131	\$29,208,591	\$0	440.41%	440.41%	-6.46%
2015	\$8,061,782	\$19,973,129	\$0	247.75%	247.75%	21.56%
2016	\$14,436,721	\$20,077,016	\$0	139.07%	139.07%	79.08%
2017	\$11,346,544	\$304,948,988	\$0	2687.59%	2687.59%	-21.40%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2008 - 2017

INDIVIDUAL EQUITY INDEXED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$435,444,489	\$211,062,150	\$0	48.47%	48.47%	1.56%
2009	\$560,333,304	\$299,230,120	\$0	53.40%	53.40%	28.68%
2010	\$566,551,393	\$321,163,131	\$0	56.69%	56.69%	1.11%
2011	\$569,608,781	\$313,033,675	\$0	54.96%	54.96%	0.54%
2012	\$660,252,499	\$351,376,494	\$0	53.22%	53.22%	15.91%
2013	\$825,068,718	\$347,149,984	\$0	42.08%	42.08%	24.96%
2014	\$1,257,275,749	\$395,437,039	\$0	31.45%	31.45%	52.38%
2015	\$1,052,902,085	\$205,920,922	\$0	19.56%	19.56%	-16.26%
2016	\$1,418,178,246	\$441,305,718	\$0	31.12%	31.12%	34.69%
2017	\$1,243,055,788	\$508,866,309	\$0	40.94%	40.94%	-12.35%

INDIVIDUAL DEPOSIT-TYPE FUNDS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$82,238,597	\$48,286,363	\$114,856	58.71%	58.85%	-14.61%
2009	\$91,432,950	\$34,187,288	\$97,555	37.39%	37.50%	11.18%
2010	\$102,674,813	\$36,662,224	\$74,101	35.71%	35.78%	12.30%
2011	\$147,958,412	\$46,172,956	\$51,646	31.21%	31.24%	44.10%
2012	\$113,713,896	\$41,737,183	\$15,307	36.70%	36.72%	-23.14%
2013	\$122,821,821	\$37,761,413	\$0	30.74%	30.74%	8.01%
2014	\$86,004,822	\$43,516,745	\$0	50.60%	50.60%	-29.98%
2015	\$86,489,700	\$48,147,581	-\$1	55.67%	55.67%	0.56%
2016	\$93,163,703	\$62,905,018	\$0	67.52%	67.52%	7.72%
2017	\$88,322,375	\$67,670,481	\$0	76.62%	76.62%	-5.20%

INDIVIDUAL OTHER CONSIDERATIONS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$421,007,575	\$376,030,181	\$133	89.32%	89.32%	-19.58%
2009	\$172,110,079	\$283,964,187	\$139	164.99%	164.99%	-59.12%
2010	\$123,482,526	\$309,688,784	\$146	250.80%	250.80%	-28.25%
2011	\$146,503,239	\$337,569,411	\$152	230.42%	230.42%	18.64%
2012	\$116,025,769	\$341,407,909	\$158	294.25%	294.25%	-20.80%
2013	\$108,285,299	\$442,318,808	\$164	408.48%	408.48%	-6.67%
2014	\$94,471,695	\$397,965,125	\$0	421.25%	421.25%	-12.76%
2015	\$103,558,273	\$255,857,454	\$0	247.07%	247.07%	9.62%
2016	\$85,428,719	\$210,492,899	\$0	246.40%	246.40%	-17.51%
2017	\$120,119,307	\$219,885,403	\$0	183.06%	183.06%	40.61%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2008 - 2017

GROUP WHOLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$34,361,533	\$143,596,796	\$269,837	417.90%	418.69%	9.83%
2009	\$33,265,813	\$256,477,980	\$20,515	771.00%	771.06%	-3.19%
2010	\$73,423,631	\$214,052,894	\$827,390	291.53%	292.66%	120.72%
2011	\$40,851,047	\$297,389,377	\$7,936	727.98%	728.00%	-44.36%
2012	\$43,223,282	\$133,327,424	\$18,881	308.46%	308.51%	5.81%
2013	\$44,471,778	\$67,139,980	\$38,790	150.97%	151.06%	2.89%
2014	\$47,375,128	\$85,366,637	\$72,007	180.19%	180.34%	6.53%
2015	\$53,726,734	\$105,148,186	\$40,128	195.71%	195.78%	13.41%
2016	\$95,534,219	\$154,543,685	\$516,819	161.77%	162.31%	77.82%
2017	\$60,526,927	\$92,790,390	\$330,312	153.30%	153.85%	-36.64%

GROUP TERM LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$441,547,932	\$389,417,306	\$1,921,557	88.19%	88.63%	2.35%
2009	\$455,540,029	\$489,986,143	\$1,468,996	107.56%	107.88%	3.17%
2010	\$385,905,526	\$439,920,936	\$1,057,661	114.00%	114.27%	-15.29%
2011	\$447,738,187	\$523,710,194	\$1,506,242	116.97%	117.30%	16.02%
2012	\$449,567,475	\$372,423,531	\$1,582,466	82.84%	83.19%	0.41%
2013	\$461,332,940	\$410,753,431	\$959,139	89.04%	89.24%	2.62%
2014	\$473,735,764	\$378,880,189	\$1,702,453	79.98%	80.34%	2.69%
2015	\$484,429,841	\$376,373,301	\$1,322,907	77.69%	77.97%	2.26%
2016	\$475,230,911	\$297,520,323	\$1,169,131	62.61%	62.85%	-1.90%
2017	\$507,813,492	\$385,781,284	\$1,660,330	75.97%	76.30%	6.86%

GROUP UNIVERSAL LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$27,685,127	\$43,898,383	\$59,145	158.56%	158.78%	-6.70%
2009	\$27,944,222	\$81,431,567	\$57,450	291.41%	291.61%	0.94%
2010	\$22,774,494	\$43,994,485	\$0	193.17%	193.17%	-18.50%
2011	\$31,832,669	\$51,013,309	\$56,713	160.25%	160.43%	39.77%
2012	\$48,872,170	\$241,864,937	\$19,473	494.89%	494.93%	53.53%
2013	\$77,757,547	\$265,174,721	\$32,009	341.03%	341.07%	59.10%
2014	\$67,546,946	\$258,151,447	\$60,805	382.18%	382.27%	-13.13%
2015	\$114,894,398	\$203,011,137	\$31,604	176.69%	176.72%	70.10%
2016	\$67,893,912	\$196,644,718	\$1,472	289.64%	289.64%	-40.91%
2017	\$106,639,066	\$201,692,601	\$37	189.14%	189.14%	57.07%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2008 - 2017

GROUP GRADED DEATH BENEFITS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$6,688,145	\$4,542,822	\$0	67.92%	67.92%	-1.70%
2009	\$6,536,371	\$5,226,765	\$0	79.96%	79.96%	-2.27%
2010	\$6,442,118	\$5,515,759	\$0	85.62%	85.62%	-1.44%
2011	\$6,579,972	\$5,041,623	\$0	76.62%	76.62%	2.14%
2012	\$6,778,410	\$29,722,021	\$0	438.48%	438.48%	3.02%
2013	\$9,521,830	\$20,030,580	\$0	210.36%	210.36%	40.47%
2014	\$8,869,181	\$19,448,194	\$0	219.28%	219.28%	-6.85%
2015	\$8,338,956	\$64,330,512	\$0	771.45%	771.45%	-5.98%
2016	\$8,630,997	\$68,685,851	\$0	795.80%	795.80%	3.50%
2017	\$5,646,219	\$12,458,030	\$1,449	220.64%	220.67%	-34.58%

GROUP CREDIT LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$28,058,128	\$16,504,778	\$29,790	58.82%	58.93%	-19.52%
2009	\$20,030,083	\$13,839,317	\$0	69.09%	69.09%	-28.61%
2010	\$18,951,964	\$14,064,472	\$20,835	74.21%	74.32%	-5.38%
2011	\$18,693,496	\$12,039,223	\$0	64.40%	64.40%	-1.36%
2012	\$19,441,996	\$10,086,360	\$17,195	51.88%	51.97%	4.00%
2013	\$18,284,588	\$10,102,456	\$0	55.25%	55.25%	-5.95%
2014	\$19,008,688	\$9,917,443	\$0	52.17%	52.17%	3.96%
2015	\$18,627,969	\$8,761,786	\$0	47.04%	47.04%	-2.00%
2016	\$13,912,434	\$7,687,726	\$0	55.26%	55.26%	-25.31%
2017	\$12,454,766	\$7,732,228	\$0	62.08%	62.08%	-10.48%

GROUP VARIABLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$20,806,062	\$68,233,492	\$6,875	327.95%	327.98%	-85.15%
2009	\$18,108,043	\$60,643,235	\$11,903	334.90%	334.96%	-12.97%
2010	\$13,744,813	\$23,437,707	\$15,512	170.52%	170.63%	-24.10%
2011	\$16,235,622	\$23,322,145	\$16,109	143.65%	143.75%	18.12%
2012	\$10,023,961	\$25,609,049	\$4,605	255.48%	255.52%	-38.26%
2013	\$11,089,927	\$28,180,830	\$9,373	254.11%	254.20%	10.63%
2014	\$18,608,285	\$26,580,443	\$17,789	142.84%	142.94%	67.79%
2015	\$30,024,097	\$42,388,462	\$9,994	141.18%	141.21%	61.35%
2016	\$18,528,536	\$38,102,975	\$17,537	205.64%	205.74%	-38.29%
2017	\$23,010,877	\$66,547,518	\$0	289.20%	289.20%	24.19%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2008 - 2017

GROUP ORDINARY ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$784,092,407	\$690,989,009	\$8,208,130	88.13%	89.17%	50.70%
2009	\$526,376,668	\$523,939,409	\$1,467,933	99.54%	99.82%	-32.87%
2010	\$377,742,889	\$354,147,826	\$3,527,400	93.75%	94.69%	-28.24%
2011	\$443,394,917	\$371,677,173	\$4,816,386	83.83%	84.91%	17.38%
2012	\$1,286,599,473	\$569,582,297	\$4,885,938	44.27%	44.65%	190.17%
2013	\$1,215,358,820	\$445,542,674	\$5,670,377	36.66%	37.13%	-5.54%
2014	\$1,250,302,650	\$518,116,456	\$7,108,176	41.44%	42.01%	2.88%
2015	\$1,195,012,181	\$632,679,012	\$6,638,324	52.94%	53.50%	-4.42%
2016	\$1,703,283,340	\$556,963,478	\$9,279,531	32.70%	33.24%	42.53%
2017	\$1,633,022,630	\$626,651,426	\$7,993,216	38.37%	38.86%	-4.13%

GROUP VARIABLE ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$897,918,963	\$747,341,043	\$0	83.23%	83.23%	1.72%
2009	\$547,337,447	\$511,661,999	\$1,946	93.48%	93.48%	-39.04%
2010	\$461,435,583	\$634,639,714	\$0	137.54%	137.54%	-15.69%
2011	\$469,744,128	\$695,938,740	\$0	148.15%	148.15%	1.80%
2012	\$611,769,937	\$674,865,198	\$0	110.31%	110.31%	30.23%
2013	\$775,270,229	\$725,001,321	\$2,172	93.52%	93.52%	26.73%
2014	\$834,068,124	\$820,780,376	\$2,897	98.41%	98.41%	7.58%
2015	\$633,963,080	\$821,918,720	\$3,750	129.65%	129.65%	-23.99%
2016	\$331,512,675	\$768,255,823	\$3,934	231.74%	231.74%	-47.71%
2017	\$613,366,779	\$899,299,058	\$3,223	146.62%	146.62%	85.02%

GROUP MODIFIED GUARANTEED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$236,852,631	\$6,487,727	\$0	2.74%	2.74%	62.38%
2009	\$76,788,865	\$28,793,626	\$0	37.50%	37.50%	-67.58%
2010	\$17,091,150	\$115,767,079	\$0	677.35%	677.35%	-77.74%
2011	\$10,975,950	\$26,981,758	\$0	245.83%	245.83%	-35.78%
2012	\$860,724	\$19,799,074	\$0	2300.28%	2300.28%	-92.16%
2013	\$5,860,842	\$14,890,899	\$0	254.07%	254.07%	580.92%
2014	\$3,103,215	\$22,285,399	\$0	718.14%	718.14%	-47.05%
2015	\$194,358	\$8,532,691	\$0	4390.19%	4390.19%	-93.74%
2016	\$94,060	\$6,677,282	\$0	7098.96%	7098.96%	-51.60%
2017	\$241,308	\$3,683,129	\$0	1526.32%	1526.32%	156.55%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2008 - 2017

GROUP EQUITY INDEXED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$14,724,952	\$41,748,247	\$0	283.52%	283.52%	-21.66%
2009	\$20,181,148	\$23,140,567	\$0	114.66%	114.66%	37.05%
2010	\$5,545,801	\$27,415,516	\$0	494.35%	494.35%	-72.52%
2011	\$7,655,126	\$30,004,800	\$0	391.96%	391.96%	38.03%
2012	\$3,875,811	\$32,528,069	\$0	839.26%	839.26%	-49.37%
2013	\$2,063,163	\$29,552,692	\$0	1432.40%	1432.40%	-46.77%
2014	\$10,449,121	\$24,703,135	\$0	236.41%	236.41%	406.46%
2015	\$8,352,794	\$26,979,194	\$0	323.00%	323.00%	-20.06%
2016	\$542,624	\$29,594,519	\$0	5453.96%	5453.96%	-93.50%
2017	\$388,600	\$32,859,251	\$0	8455.80%	8455.80%	-28.39%

GROUP DEPOSIT-TYPE FUNDS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$638,626,738	\$176,877,540	\$0	27.70%	27.70%	0.94%
2009	\$438,035,129	\$223,147,429	\$0	50.94%	50.94%	-31.41%
2010	\$366,117,028	\$47,704,800	\$0	13.03%	13.03%	-16.42%
2011	\$440,123,270	\$62,217,325	\$0	14.14%	14.14%	20.21%
2012	\$628,330,497	\$66,943,569	\$0	10.65%	10.65%	42.76%
2013	\$771,451,359	\$74,484,253	\$0	9.66%	9.66%	22.78%
2014	\$906,292,397	\$90,102,664	\$0	9.94%	9.94%	17.48%
2015	\$857,318,280	\$121,690,165	\$0	14.19%	14.19%	-5.40%
2016	\$803,805,299	\$104,796,055	\$0	13.04%	13.04%	-6.24%
2017	\$614,834,795	\$116,169,594	\$0	18.89%	18.89%	-23.51%

GROUP OTHER CONSIDERATIONS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$704,136,082	\$547,999,977	\$361,938	77.83%	77.88%	-6.38%
2009	\$897,667,166	\$400,903,559	\$289,300	44.66%	44.69%	27.48%
2010	\$912,689,265	\$983,015,495	\$167,935	107.71%	107.72%	1.67%
2011	\$908,840,653	\$1,132,886,816	\$1,574	124.65%	124.65%	-0.42%
2012	\$906,653,658	\$1,363,028,699	\$2,430	150.34%	150.34%	-0.24%
2013	\$992,689,149	\$907,473,876	\$0	91.42%	91.42%	9.49%
2014	\$974,728,559	\$1,310,530,841	\$0	134.45%	134.45%	-1.81%
2015	\$924,217,317	\$1,050,079,676	\$0	113.62%	113.62%	-5.18%
2016	\$1,046,601,997	\$933,538,010	\$0	89.20%	89.20%	13.24%
2017	\$950,371,357	\$1,172,252,977	\$0	123.35%	123.35%	-9.19%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2008 - 2017

INDIVIDUAL COMPREHENSIVE MEDICAL EXPENSE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$370,646,228	\$269,723,548	72.77%	\$370,337,030	\$264,857,277	71.52%	4.17%
2009	\$383,717,305	\$277,701,460	72.37%	\$379,320,792	\$268,794,687	70.86%	3.53%
2010	\$403,756,711	\$278,284,429	68.92%	\$404,165,742	\$276,889,791	68.51%	5.22%
2011	\$403,540,418	\$304,853,227	75.54%	\$393,273,014	\$305,857,550	77.77%	-0.05%
2012	\$414,007,266	\$324,023,037	78.27%	\$423,602,580	\$325,668,927	76.88%	2.59%
2013	\$438,556,358	\$349,105,794	79.60%	\$441,259,579	\$352,000,915	79.77%	5.93%
2014	\$917,829,288	\$836,198,409	91.11%	\$920,167,388	\$905,306,253	98.38%	109.28%
2015	\$1,302,586,263	\$1,140,538,225	87.56%	\$1,305,373,802	\$1,226,933,447	93.99%	41.92%
2016	\$1,566,263,404	\$1,338,566,398	85.46%	\$1,579,256,632	\$1,353,851,215	85.73%	20.24%
2017	\$1,590,335,037	\$1,139,799,127	71.67%	\$1,573,627,885	\$1,079,482,093	68.60%	1.54%

INDIVIDUAL MEDICARE SUPPLEMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$332,402,036	\$251,031,533	75.52%	\$336,104,792	\$246,271,450	73.27%	2.32%
2009	\$344,897,933	\$264,372,317	76.65%	\$342,799,172	\$267,428,929	78.01%	3.76%
2010	\$355,636,160	\$262,414,053	73.79%	\$349,586,468	\$257,477,133	73.65%	3.11%
2011	\$391,032,013	\$294,933,638	75.42%	\$387,818,011	\$300,142,075	77.39%	9.95%
2012	\$432,218,959	\$313,127,641	72.45%	\$428,876,386	\$315,120,265	73.48%	10.53%
2013	\$455,009,751	\$329,452,671	72.41%	\$454,441,840	\$328,813,631	72.36%	5.27%
2014	\$482,152,981	\$347,057,903	71.98%	\$485,951,130	\$352,722,718	72.58%	5.97%
2015	\$490,239,680	\$360,881,200	73.61%	\$483,785,674	\$347,175,917	71.76%	1.68%
2016	\$524,098,129	\$387,411,855	73.92%	\$525,564,633	\$385,440,998	73.34%	6.91%
2017	\$545,008,656	\$411,859,542	75.57%	\$545,241,327	\$410,582,735	75.30%	3.99%

INDIVIDUAL LONG TERM CARE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$201,668,862	\$99,526,786	49.35%	\$188,620,115	\$127,448,974	67.57%	4.05%
2009	\$206,264,542	\$107,862,055	52.29%	\$196,427,601	\$134,783,035	68.62%	2.28%
2010	\$204,002,042	\$118,750,667	58.21%	\$194,597,847	\$159,793,788	82.11%	-1.10%
2011	\$207,496,536	\$128,905,231	62.12%	\$193,756,171	\$163,123,353	84.19%	1.71%
2012	\$205,162,078	\$140,639,101	68.55%	\$198,031,471	\$183,676,020	92.75%	-1.13%
2013	\$207,446,905	\$149,032,662	71.84%	\$201,536,525	\$165,150,285	81.95%	1.11%
2014	\$216,523,099	\$156,112,233	72.10%	\$212,518,477	\$204,944,227	96.44%	4.38%
2015	\$226,180,312	\$174,251,668	77.04%	\$219,939,917	\$218,484,815	99.34%	4.46%
2016	\$216,940,674	\$183,558,794	84.61%	\$214,069,833	\$201,804,311	94.27%	-4.09%
2017	\$213,304,206	\$189,030,224	88.62%	\$211,846,907	\$241,318,507	113.91%	-1.68%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2008 - 2017

INDIVIDUAL SPECIFIED DISEASE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$61,270,452	\$29,411,244	48.00%	\$61,653,241	\$31,827,291	51.62%	4.96%
2009	\$65,348,248	\$29,873,193	45.71%	\$65,173,053	\$32,790,176	50.31%	6.66%
2010	\$67,234,847	\$29,771,505	44.28%	\$67,528,994	\$33,107,946	49.03%	2.89%
2011	\$68,187,490	\$31,174,856	45.72%	\$68,789,302	\$32,705,387	47.54%	1.42%
2012	\$71,620,512	\$36,306,670	50.69%	\$71,053,985	\$38,124,188	53.66%	5.03%
2013	\$76,988,550	\$35,184,258	45.70%	\$76,905,133	\$38,065,418	49.50%	7.50%
2014	\$76,499,285	\$36,941,017	48.29%	\$76,551,105	\$38,240,202	49.95%	-0.64%
2015	\$79,941,706	\$38,936,168	48.71%	\$79,734,988	\$41,851,725	52.49%	4.50%
2016	\$83,865,775	\$38,676,703	46.12%	\$84,153,719	\$40,913,514	48.62%	4.91%
2017	\$89,910,995	\$47,598,763	52.94%	\$90,168,382	\$50,559,722	56.07%	7.21%

INDIVIDUAL ACCIDENT ONLY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$55,364,139	\$25,146,994	45.42%	\$56,011,512	\$24,885,905	44.43%	5.04%
2009	\$56,765,950	\$25,067,281	44.16%	\$56,974,426	\$23,358,519	41.00%	2.53%
2010	\$57,040,268	\$25,743,539	45.13%	\$57,342,016	\$26,501,210	46.22%	0.48%
2011	\$58,883,142	\$27,889,908	47.36%	\$59,145,160	\$27,623,899	46.71%	3.23%
2012	\$59,535,290	\$27,176,435	45.65%	\$60,410,372	\$28,289,411	46.83%	1.11%
2013	\$56,610,700	\$23,953,435	42.31%	\$56,692,594	\$23,581,126	41.59%	-4.91%
2014	\$55,711,052	\$24,198,483	43.44%	\$55,621,306	\$25,209,434	45.32%	-1.59%
2015	\$58,683,332	\$27,509,679	46.88%	\$59,637,947	\$36,494,147	61.19%	5.34%
2016	\$67,266,401	\$31,770,058	47.23%	\$65,069,690	\$29,555,834	45.42%	14.63%
2017	\$60,851,889	\$25,153,595	41.34%	\$60,538,383	\$26,631,367	43.99%	-9.54%

INDIVIDUAL DISABILITY INCOME

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$98,855,646	\$54,171,917	54.80%	\$99,404,881	\$62,204,792	62.58%	5.23%
2009	\$100,114,890	\$58,330,893	58.26%	\$100,166,356	\$68,256,699	68.14%	1.27%
2010	\$101,661,837	\$59,575,581	58.60%	\$101,823,091	\$67,168,757	65.97%	1.55%
2011	\$105,387,618	\$61,752,219	58.60%	\$103,445,226	\$57,928,897	56.00%	3.66%
2012	\$107,027,647	\$66,651,155	62.27%	\$107,539,883	\$86,051,840	80.02%	1.56%
2013	\$105,542,504	\$71,328,656	67.58%	\$105,371,718	\$74,759,002	70.95%	-1.39%
2014	\$108,615,001	\$75,711,689	69.71%	\$108,036,016	\$79,531,085	73.62%	2.91%
2015	\$106,818,978	\$67,848,508	63.52%	\$106,351,018	\$50,847,245	47.81%	-1.65%
2016	\$109,033,931	\$64,970,401	59.59%	\$108,891,589	\$67,798,163	62.26%	2.07%
2017	\$110,062,683	\$68,673,653	62.40%	\$108,945,005	\$85,142,628	78.15%	0.94%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2008 - 2017

INDIVIDUAL DENTAL

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$14,700,416	\$7,394,294	50.30%	\$14,706,583	\$7,197,429	48.94%	11.65%
2009	\$15,932,970	\$9,245,567	58.03%	\$15,953,279	\$9,198,512	57.66%	8.38%
2010	\$16,385,716	\$10,212,618	62.33%	\$16,248,416	\$10,244,914	63.05%	2.84%
2011	\$18,735,830	\$11,449,933	61.11%	\$18,583,774	\$11,323,993	60.93%	14.34%
2012	\$20,585,953	\$12,405,523	60.26%	\$20,492,069	\$12,768,492	62.31%	9.87%
2013	\$26,365,639	\$14,775,980	56.04%	\$26,384,901	\$14,722,908	55.80%	28.08%
2014	\$31,114,304	\$16,265,975	52.28%	\$30,847,967	\$17,741,835	57.51%	18.01%
2015	\$29,700,365	\$16,157,355	54.40%	\$28,823,472	\$17,988,347	62.41%	-4.54%
2016	\$34,348,959	\$19,272,543	56.11%	\$33,888,563	\$19,798,837	58.42%	15.65%
2017	\$35,222,379	\$20,310,084	57.66%	\$34,784,887	\$20,275,754	58.29%	2.54%

INDIVIDUAL LIMITED BENEFIT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$35,223,506	\$17,334,385	49.21%	\$36,046,099	\$16,536,022	45.87%	-3.72%
2009	\$33,851,985	\$16,090,223	47.53%	\$33,990,072	\$15,289,477	44.98%	-3.89%
2010	\$32,607,359	\$14,486,339	44.43%	\$32,557,670	\$15,171,764	46.60%	-3.68%
2011	\$33,260,202	\$14,973,051	45.02%	\$33,292,598	\$15,018,085	45.11%	2.00%
2012	\$33,897,113	\$14,688,218	43.33%	\$33,974,020	\$14,849,565	43.71%	1.91%
2013	\$35,291,790	\$15,111,733	42.82%	\$35,364,908	\$16,011,121	45.27%	4.11%
2014	\$35,038,403	\$14,762,555	42.13%	\$35,201,561	\$15,150,216	43.04%	-0.72%
2015	\$36,727,590	\$16,052,832	43.71%	\$36,735,278	\$17,324,879	47.16%	4.82%
2016	\$35,588,944	\$14,356,005	40.34%	\$35,722,622	\$14,053,329	39.34%	-3.10%
2017	\$39,645,578	\$15,485,140	39.06%	\$39,900,226	\$15,608,594	39.12%	11.40%

INDIVIDUAL SHORT TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$1,064,566	\$630,085	59.19%	\$688,431	-\$162,685	-23.63%	-44.47%
2009	\$1,192,049	\$731,047	61.33%	\$1,857,447	\$656,310	35.33%	11.98%
2010	\$1,290,386	\$466,115	36.12%	\$1,193,036	\$462,122	38.73%	8.25%
2011	\$1,293,238	\$423,836	32.77%	\$978,358	\$298,376	30.50%	0.22%
2012	\$1,547,792	\$429,538	27.75%	\$1,316,928	\$520,160	39.50%	19.68%
2013	\$1,533,569	\$384,684	25.08%	\$1,380,011	\$484,249	35.09%	-0.92%
2014	\$1,624,273	\$374,148	23.03%	\$1,438,629	\$235,053	16.34%	5.91%
2015	\$1,030,479	\$453,061	43.97%	\$1,623,018	\$453,835	27.96%	-36.56%
2016	\$1,064,818	\$601,286	56.47%	\$1,707,260	\$480,787	28.16%	3.33%
2017	\$1,266,523	\$354,680	28.00%	\$1,521,653	\$274,662	18.05%	18.94%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2008 - 2017

INDIVIDUAL LONG TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$3,525	\$0	0.00%	\$3,585	\$2,758	76.93%	632.85%
2009	\$2,969	\$100	3.37%	\$2,953	-\$1,634	-55.33%	-15.77%
2010	\$1,621	\$2,408	148.55%	\$13,052	\$132	1.01%	-45.40%
2011	-\$475	\$4,012	-844.63%	\$14,811	\$10,205	68.90%	-129.30%
2012	-\$12	\$4,144	-34533.33%	\$13,952	\$669	4.80%	-97.47%
2013	\$16,742	\$26,972	161.10%	\$36,016	\$44,998	124.94%	-139616.67%
2014	\$8,524	\$37,804	443.50%	\$35,295	-\$147	-0.42%	-49.09%
2015	-\$2,012	\$16,465	-818.34%	\$18,164	\$2,640	14.53%	-123.60%
2016	\$6,056	\$7,249	119.70%	\$10,187	-\$8,149	-79.99%	-400.99%
2017	-\$397	\$2,209	-556.42%	\$6,972	-\$118	-1.69%	-106.56%

INDIVIDUAL CREDIT UNEMPLOYMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2009	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2010	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2011	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2012	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2013	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2014	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2015	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2016	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2017	\$0	\$0	N/A	\$0	\$0	N/A	N/A

INDIVIDUAL STOP LOSS

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2009	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2010	\$66,402	\$0	\$0	\$66,402	\$29,936	\$0	N/A
2011	\$548,182	\$1,615,795	\$3	\$548,182	\$292,363	\$1	\$7
2012	\$1,172,640	\$249,013	21.24%	\$1,172,641	\$1,718,842	146.58%	113.91%
2013	\$1,493,540	\$347,719	23.28%	\$1,493,540	\$848,221	56.79%	27.37%
2014	\$7,400,524	\$2,908,810	39.31%	\$7,400,524	\$4,553,555	61.53%	395.50%
2015	\$6,812,139	\$4,024,159	59.07%	\$6,791,220	\$4,807,619	70.79%	-7.95%
2016	\$5,129,465	\$10,320,358	201.20%	\$5,065,251	\$11,535,863	227.75%	-24.70%
2017	\$4,526,904	\$1,651,010	36.47%	\$4,524,823	\$2,512,529	55.53%	-11.75%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2008 - 2017

INDIVIDUAL MEDICARE PART D

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$302,911,489	\$286,325,553	94.52%	\$302,647,817	\$288,004,862	95.16%	12.03%
2009	\$382,523,063	\$309,741,115	80.97%	\$373,640,633	\$305,628,013	81.80%	26.28%
2010	\$381,465,425	\$271,361,702	71.14%	\$382,498,158	\$271,606,450	71.01%	-0.28%
2011	\$326,239,553	\$259,371,912	79.50%	\$322,422,184	\$259,632,480	80.53%	-14.48%
2012	\$369,238,655	\$305,661,699	82.78%	\$365,183,985	\$307,775,521	84.28%	13.18%
2013	\$307,815,776	\$220,070,813	71.49%	\$301,029,937	\$247,536,134	82.23%	-16.64%
2014	\$290,855,000	\$259,035,798	89.06%	\$297,869,741	\$249,412,469	83.73%	-5.51%
2015	\$278,574,895	\$221,293,739	79.44%	\$274,787,020	\$213,307,148	77.63%	-4.22%
2016	\$286,020,800	\$246,839,637	86.30%	\$290,238,250	\$230,773,846	79.51%	2.67%
2017	\$297,626,890	\$256,345,699	86.13%	\$299,677,173	\$253,726,888	84.67%	4.06%

INDIVIDUAL MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$517,594,148	\$426,220,010	82.35%	\$518,891,924	\$428,841,919	82.65%	81.23%
2009	\$651,009,521	\$546,396,572	83.93%	\$646,971,608	\$545,709,429	84.35%	25.78%
2010	\$687,726,290	\$584,882,519	85.05%	\$688,549,873	\$569,541,064	82.72%	5.64%
2011	\$633,001,121	\$510,785,888	80.69%	\$633,285,444	\$514,164,052	81.19%	-7.96%
2012	\$675,746,804	\$539,764,950	79.88%	\$677,581,956	\$540,333,719	79.74%	6.75%
2013	\$692,548,832	\$646,320,274	93.32%	\$696,517,314	\$646,329,897	92.79%	2.49%
2014	\$430,507,723	\$355,661,255	82.61%	\$430,474,834	\$357,703,596	83.10%	-37.84%
2015	\$399,999,652	\$331,455,998	82.86%	\$399,680,863	\$326,264,355	81.63%	-7.09%
2016	\$530,769,338	\$410,981,886	77.43%	\$531,124,265	\$421,690,266	79.40%	32.69%
2017	\$568,811,801	\$443,325,755	77.94%	\$568,913,745	\$440,903,381	77.50%	7.17%

GROUP COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (2 - 50 EMPLOYEES)

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$1,062,144,740	\$795,089,132	74.86%	\$1,061,986,721	\$808,384,127	76.12%	9.73%
2009	\$1,041,682,994	\$812,992,214	78.05%	\$1,042,234,055	\$818,223,529	78.51%	-1.93%
2010	\$1,170,130,926	\$857,038,070	73.24%	\$1,170,358,339	\$863,867,476	73.81%	12.33%
2011	\$1,240,919,214	\$912,495,981	73.53%	\$1,219,533,648	\$905,726,448	74.27%	6.05%
2012	\$1,206,310,177	\$922,953,524	76.51%	\$1,220,304,803	\$929,551,460	76.17%	-2.79%
2013	\$1,239,216,740	\$923,592,671	74.53%	\$1,244,763,474	\$937,673,203	75.33%	2.73%
2014	\$1,142,248,689	\$831,655,694	72.81%	\$1,151,819,957	\$839,055,845	72.85%	-7.82%
2015	\$1,141,910,983	\$869,814,187	76.17%	\$1,142,851,740	\$873,452,937	76.43%	-0.03%
2016	\$1,155,849,485	\$862,070,854	74.58%	\$1,157,345,761	\$871,260,520	75.28%	1.22%
2017	\$1,184,636,228	\$903,069,529	76.23%	\$1,179,978,027	\$911,559,550	77.25%	2.49%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2008 - 2017

GROUP COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3 - 25 EMPLOYEES)

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$504,871,060	\$354,742,562	70.26%	\$506,495,717	\$384,152,443	75.85%	-18.27%
2009	\$678,297,673	\$417,470,311	61.55%	\$679,111,300	\$514,290,874	75.73%	34.35%
2010	\$734,466,521	\$525,253,930	71.52%	\$735,546,237	\$512,454,791	69.67%	8.28%
2011	\$755,301,467	\$537,091,033	71.11%	\$743,950,525	\$528,506,564	71.04%	2.84%
2012	\$583,451,091	\$430,006,305	73.70%	\$590,585,297	\$432,863,944	73.29%	-22.75%
2013	\$722,614,630	\$512,196,185	70.88%	\$723,443,997	\$520,098,615	71.89%	23.85%
2014	\$527,499,741	\$389,866,086	73.91%	\$528,638,293	\$391,545,946	74.07%	-27.00%
2015	\$668,203,305	\$482,937,558	72.27%	\$667,995,177	\$485,118,181	72.62%	26.67%
2016	\$632,819,124	\$466,136,053	73.66%	\$636,017,346	\$468,358,036	73.64%	-5.30%
2017	\$901,117,926	\$539,890,661	59.91%	\$899,455,247	\$546,890,373	60.80%	42.40%

GROUP COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$1,957,296,360	\$1,613,528,243	82.44%	\$1,969,128,831	\$1,603,626,587	81.44%	12.81%
2009	\$2,055,332,127	\$1,775,423,333	86.38%	\$2,050,451,124	\$1,775,691,917	86.60%	5.01%
2010	\$2,002,684,307	\$1,647,874,254	82.28%	\$2,001,689,869	\$1,634,484,226	81.66%	-2.56%
2011	\$2,043,759,231	\$1,646,720,986	80.57%	\$2,034,772,780	\$1,677,153,032	82.42%	2.05%
2012	\$2,114,877,846	\$1,755,535,780	83.01%	\$2,118,110,754	\$1,768,789,278	83.51%	3.48%
2013	\$2,050,460,682	\$1,728,158,433	84.28%	\$2,047,788,163	\$1,714,039,659	83.70%	-3.05%
2014	\$2,004,949,742	\$1,652,444,180	82.42%	\$1,993,919,906	\$1,623,044,418	81.40%	-2.22%
2015	\$2,007,103,666	\$1,684,312,933	83.92%	\$2,003,173,649	\$1,646,221,270	82.18%	0.11%
2016	\$2,092,055,998	\$1,784,799,000	85.31%	\$2,093,048,178	\$1,763,747,231	84.27%	4.23%
2017	\$2,422,230,132	\$1,987,978,299	82.07%	\$2,386,155,237	\$1,987,566,427	83.30%	15.78%

GROUP COMPREHENSIVE MEDICAL EXPENSE - ASSOCIATION

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$144,915,810	\$94,952,549	65.52%	\$144,550,844	\$93,731,192	64.84%	6.62%
2009	\$154,919,191	\$94,458,209	60.97%	\$156,553,148	\$94,571,806	60.41%	6.90%
2010	\$176,302,725	\$111,571,200	63.28%	\$175,576,748	\$113,379,188	64.58%	13.80%
2011	\$213,067,406	\$152,451,260	71.55%	\$208,603,416	\$153,251,127	73.47%	20.85%
2012	\$210,628,599	\$160,926,194	76.40%	\$212,603,261	\$161,360,391	75.90%	-1.14%
2013	\$207,186,021	\$151,685,312	73.21%	\$208,643,668	\$152,833,979	73.25%	-1.63%
2014	\$176,373,796	\$143,196,477	81.19%	\$179,721,808	\$139,197,534	77.45%	-14.87%
2015	\$126,541,131	\$96,812,461	76.51%	\$131,346,793	\$94,855,503	72.22%	-28.25%
2016	\$99,276,507	\$67,789,007	68.28%	\$94,674,641	\$61,572,177	65.04%	-21.55%
2017	\$79,695,463	\$67,896,627	85.20%	\$83,228,161	\$66,781,656	80.24%	-19.72%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2008 - 2017

GROUP COMPREHENSIVE MEDICAL EXPENSE - DISCRETIONARY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$36,690,261	\$26,512,256	72.26%	\$36,569,867	\$27,028,469	73.91%	13.93%
2009	\$36,154,162	\$26,048,412	72.05%	\$36,023,915	\$27,070,754	75.15%	-1.46%
2010	\$3,995,007	\$2,283,103	57.15%	\$4,041,322	\$2,060,647	50.99%	-88.95%
2011	\$3,723,383	\$2,811,957	75.52%	\$3,655,670	\$3,205,589	87.69%	-6.80%
2012	\$3,554,493	\$3,346,550	94.15%	\$3,527,162	\$3,204,727	90.86%	-4.54%
2013	\$3,368,578	\$3,470,974	103.04%	\$3,462,918	\$3,831,077	110.63%	-5.23%
2014	\$381,640	\$875,912	229.51%	\$433,615	\$175,459	40.46%	-88.67%
2015	\$1,117	\$5,836	522.47%	\$1,117	\$6,167	552.10%	-99.71%
2016	\$1,256	\$5	0.40%	\$1,275	-\$120	-9.41%	12.44%
2017	\$320,848	\$105,917	33.01%	\$263,555	\$0	0.00%	25445.22%

GROUP COMPREHENSIVE MEDICAL EXPENSE - FEDERAL EMPLOYEES

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$413,511,396	\$416,503,751	100.72%	\$412,717,467	\$428,679,354	103.87%	-1.59%
2009	\$455,718,504	\$418,791,009	91.90%	\$455,216,088	\$414,443,173	91.04%	10.21%
2010	\$487,828,913	\$458,395,289	93.97%	\$487,707,744	\$460,239,924	94.37%	7.05%
2011	\$471,890,761	\$424,701,223	90.00%	\$464,638,207	\$427,840,197	92.08%	-3.27%
2012	\$484,624,022	\$452,111,209	93.29%	\$490,105,025	\$458,223,275	93.49%	2.70%
2013	\$509,805,798	\$482,622,033	94.67%	\$512,579,016	\$484,276,163	94.48%	5.20%
2014	\$545,536,483	\$523,318,124	95.93%	\$561,678,984	\$524,328,434	93.35%	7.01%
2015	\$624,895,948	\$556,624,216	89.07%	\$626,630,255	\$562,523,568	89.77%	14.55%
2016	\$663,531,642	\$578,693,046	87.21%	\$656,121,991	\$587,019,959	89.47%	6.18%
2017	\$693,418,246	\$614,125,231	88.56%	\$669,431,594	\$613,662,043	91.67%	4.50%

GROUP MEDICARE SUPPLEMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$226,491,723	\$174,595,822	77.09%	\$225,782,304	\$175,866,146	77.89%	1.58%
2009	\$231,754,359	\$165,614,590	71.46%	\$230,416,669	\$165,066,720	71.64%	2.32%
2010	\$226,340,264	\$163,212,241	72.11%	\$225,282,067	\$162,819,461	72.27%	-2.34%
2011	\$217,061,714	\$168,815,502	77.77%	\$217,168,567	\$168,310,399	77.50%	-4.10%
2012	\$203,115,736	\$159,954,643	78.75%	\$205,429,468	\$159,682,393	77.73%	-6.42%
2013	\$196,644,545	\$151,548,529	77.07%	\$197,008,666	\$151,674,760	76.99%	-3.19%
2014	\$193,699,358	\$151,589,850	78.26%	\$192,082,500	\$150,841,159	78.53%	-1.50%
2015	\$204,900,217	\$162,151,342	79.14%	\$202,239,298	\$160,963,322	79.59%	5.78%
2016	\$211,238,135	\$168,473,712	79.76%	\$210,714,050	\$168,726,289	80.07%	3.09%
2017	\$216,649,704	\$172,324,426	79.54%	\$217,788,770	\$173,693,968	79.75%	2.56%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2008 - 2017

GROUP LONG TERM CARE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$28,712,579	\$14,732,268	51.31%	\$27,633,698	\$12,960,978	46.90%	-4.00%
2009	\$30,511,696	\$11,247,802	36.86%	\$30,496,420	\$12,342,998	40.47%	6.27%
2010	\$32,298,781	\$11,895,294	36.83%	\$30,255,587	\$13,591,952	44.92%	5.86%
2011	\$34,257,863	\$13,674,442	39.92%	\$31,694,453	\$20,819,619	65.69%	6.07%
2012	\$34,789,865	\$14,435,933	41.49%	\$32,038,191	\$20,245,997	63.19%	1.55%
2013	\$33,452,120	\$17,677,533	52.84%	\$30,721,626	\$13,262,610	43.17%	-3.85%
2014	\$36,126,891	\$18,804,607	52.05%	\$33,069,393	\$19,901,016	60.18%	8.00%
2015	\$36,275,466	\$21,314,430	58.76%	\$32,199,954	\$24,045,363	74.68%	0.41%
2016	\$36,389,880	\$21,933,116	60.27%	\$33,444,625	\$27,745,231	82.96%	0.32%
2017	\$38,287,342	\$21,695,111	56.66%	\$35,539,742	\$22,783,063	64.11%	5.21%

GROUP SPECIFIED DISEASE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$9,211,447	\$4,482,990	48.67%	\$9,155,550	\$4,904,814	53.57%	53.52%
2009	\$17,354,144	\$14,916,077	85.95%	\$17,478,106	\$10,612,735	60.72%	88.40%
2010	\$21,585,485	\$8,919,286	41.32%	\$21,516,226	\$9,472,882	44.03%	24.38%
2011	\$15,946,311	\$6,409,783	40.20%	\$16,117,968	\$6,995,102	43.40%	-26.12%
2012	\$17,607,701	\$8,390,650	47.65%	\$17,682,609	\$8,009,832	45.30%	10.42%
2013	\$19,968,532	\$7,509,688	37.61%	\$20,217,703	\$7,535,509	37.27%	13.41%
2014	\$24,961,891	\$8,637,135	34.60%	\$25,118,528	\$9,396,049	37.41%	25.01%
2015	\$27,245,712	\$9,509,880	34.90%	\$27,300,439	\$9,934,267	36.39%	9.15%
2016	\$29,828,883	\$10,221,604	34.27%	\$29,889,532	\$11,676,526	39.07%	9.48%
2017	\$31,175,502	\$11,331,417	36.35%	\$31,822,360	\$9,873,753	31.03%	4.51%

GROUP ACCIDENT ONLY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$87,160,796	\$51,632,494	59.24%	\$87,586,505	\$56,380,230	64.37%	-8.67%
2009	\$85,322,660	\$45,564,463	53.40%	\$83,068,482	\$36,881,093	44.40%	-2.11%
2010	\$96,106,857	\$45,609,772	47.46%	\$90,078,603	\$44,700,512	49.62%	12.64%
2011	\$97,329,393	\$47,953,765	49.27%	\$100,542,729	\$47,896,762	47.64%	1.27%
2012	\$93,669,143	\$44,365,104	47.36%	\$94,083,836	\$45,430,057	48.29%	-3.76%
2013	\$99,026,369	\$47,957,270	48.43%	\$100,643,515	\$49,955,641	49.64%	5.72%
2014	\$109,907,195	\$45,080,334	41.02%	\$110,792,405	\$46,424,218	41.90%	10.99%
2015	\$109,615,562	\$43,523,286	39.71%	\$110,621,146	\$42,190,276	38.14%	-0.27%
2016	\$99,625,472	\$38,745,037	38.89%	\$99,977,796	\$42,554,006	42.56%	-9.11%
2017	\$106,534,521	\$47,178,677	44.28%	\$105,209,625	\$50,921,510	48.40%	6.94%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2008 - 2017

GROUP DISABILITY INCOME

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$255,564,883	\$184,783,260	72.30%	\$254,915,092	\$196,034,771	76.90%	-1.05%
2009	\$258,760,883	\$176,556,410	68.23%	\$256,420,533	\$189,010,903	73.71%	1.25%
2010	\$254,728,387	\$190,611,485	74.83%	\$256,219,166	\$208,123,252	81.23%	-1.56%
2011	\$252,694,869	\$197,779,613	78.27%	\$257,839,761	\$212,375,298	82.37%	-0.80%
2012	\$258,592,907	\$202,323,947	78.24%	\$262,161,281	\$214,633,320	81.87%	2.33%
2013	\$259,900,676	\$212,934,734	81.93%	\$260,513,436	\$228,524,884	87.72%	0.51%
2014	\$269,201,441	\$212,951,954	79.11%	\$268,290,961	\$217,048,128	80.90%	3.58%
2015	\$303,329,965	\$229,521,732	75.67%	\$302,330,839	\$238,471,048	78.88%	12.68%
2016	\$295,990,569	\$230,257,414	77.79%	\$296,296,097	\$237,201,404	80.06%	-2.42%
2017	\$310,429,682	\$227,859,519	73.40%	\$313,941,460	\$224,332,084	71.46%	4.88%

GROUP DENTAL

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$191,105,734	\$134,629,290	70.45%	\$189,372,101	\$134,927,961	71.25%	6.20%
2009	\$192,108,990	\$135,631,538	70.60%	\$189,886,540	\$141,080,718	74.30%	0.52%
2010	\$199,565,441	\$145,810,996	73.06%	\$199,495,724	\$146,369,623	73.37%	3.88%
2011	\$203,840,252	\$147,687,410	72.45%	\$208,091,722	\$147,890,089	71.07%	2.14%
2012	\$218,668,481	\$161,839,723	74.01%	\$223,189,228	\$162,520,532	72.82%	7.27%
2013	\$220,118,548	\$165,816,300	75.33%	\$219,285,057	\$166,155,018	75.77%	0.66%
2014	\$232,335,863	\$172,716,488	74.34%	\$230,871,383	\$175,080,700	75.83%	5.55%
2015	\$245,898,323	\$176,723,210	71.87%	\$245,215,424	\$179,056,110	73.02%	5.84%
2016	\$254,889,911	\$181,631,947	71.26%	\$254,186,933	\$185,786,163	73.09%	3.66%
2017	\$245,599,771	\$161,017,689	65.56%	\$244,314,159	\$162,927,287	66.69%	-3.64%

GROUP LIMITED BENEFIT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$189,102,059	\$89,172,031	47.16%	\$189,147,382	\$87,528,860	46.28%	-0.71%
2009	\$155,451,272	\$95,511,750	61.44%	\$154,976,542	\$90,523,451	58.41%	-17.80%
2010	\$121,571,940	\$90,947,812	74.81%	\$121,543,614	\$85,136,915	70.05%	-21.79%
2011	\$136,070,457	\$93,916,134	69.02%	\$136,247,583	\$93,571,683	68.68%	11.93%
2012	\$149,044,553	\$98,519,019	66.10%	\$149,533,800	\$100,921,166	67.49%	9.53%
2013	\$151,711,089	\$105,597,381	69.60%	\$151,494,391	\$107,054,384	70.67%	1.79%
2014	\$146,851,719	\$111,278,930	75.78%	\$148,179,250	\$114,894,376	77.54%	-3.20%
2015	\$162,635,242	\$112,628,183	69.25%	\$161,918,619	\$115,831,671	71.54%	10.75%
2016	\$178,579,137	\$123,573,149	69.20%	\$178,814,462	\$122,784,216	68.67%	9.80%
2017	\$212,700,682	\$139,844,105	65.75%	\$212,419,098	\$141,432,022	66.58%	19.11%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2008 - 2017

GROUP SHORT TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$22,594,850	\$9,111,668	40.33%	\$25,065,395	\$7,503,831	29.94%	-13.42%
2009	\$15,692,268	\$8,600,798	54.81%	\$20,885,202	\$7,332,032	35.11%	-30.55%
2010	\$13,897,403	\$7,464,066	53.71%	\$17,198,226	\$5,725,319	33.29%	-11.44%
2011	\$13,404,416	\$6,243,141	46.58%	\$14,917,008	\$4,711,093	31.58%	-3.55%
2012	\$14,102,883	\$5,424,730	38.47%	\$13,222,269	\$4,618,540	34.93%	5.21%
2013	\$13,323,245	\$4,749,199	35.65%	\$13,282,084	\$3,675,444	27.67%	-5.53%
2014	\$13,672,599	\$4,131,411	30.22%	\$13,230,216	\$3,351,536	25.33%	2.62%
2015	\$13,207,014	\$3,732,757	28.26%	\$13,215,189	\$3,721,543	28.16%	-3.41%
2016	\$9,768,406	\$3,678,436	37.66%	\$11,530,020	\$3,477,512	30.16%	-26.04%
2017	\$8,807,010	\$3,398,223	38.59%	\$11,027,152	\$2,763,855	25.06%	-9.84%

GROUP LONG TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$1,181,121	\$618,971	52.41%	\$1,185,633	\$468,092	39.48%	-5.70%
2009	\$864,271	\$589,887	68.25%	\$831,283	\$699,139	84.10%	-26.83%
2010	\$811,029	\$550,504	67.88%	\$750,498	\$391,397	52.15%	-6.16%
2011	\$513,600	\$412,139	80.25%	\$494,369	\$234,644	47.46%	-36.67%
2012	\$502,052	\$544,867	108.53%	\$478,605	\$460,235	96.16%	-2.25%
2013	\$268,879	\$352,003	130.92%	\$319,070	\$322,439	101.06%	-46.44%
2014	\$252,217	\$318,389	126.24%	\$272,788	\$183,714	67.35%	-6.20%
2015	\$101,868	\$215,563	211.61%	\$116,620	\$93,997	80.60%	-59.61%
2016	\$418,477	\$74,975	17.92%	\$350,092	\$96,135	27.46%	310.80%
2017	\$291,430	\$59,790	20.52%	\$328,912	\$12,805	3.89%	-30.36%

GROUP CREDIT UNEMPLOYMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$0	\$0	N/A	\$103	\$0	0.00%	N/A
2009	-\$518	\$513	-99.03%	\$17,795	-\$979	-5.50%	N/A
2010	\$0	\$0	N/A	\$0	\$0	0.00%	-100.00%
2011	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2012	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2013	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2014	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2015	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2016	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2017	\$1,195	\$525	43.93%	\$2,395	\$548	22.88%	N/A

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2008 - 2017

GROUP STOP LOSS

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	138,403,489	101,010,079	72.98%	138,339,711	105,913,017	76.56%	14.00%
2009	147,543,722	110,561,963	74.94%	146,705,478	115,245,737	78.56%	6.60%
2010	148,663,632	108,076,042	72.70%	147,405,469	117,972,833	80.03%	0.76%
2011	172,887,922	127,766,825	73.90%	172,900,544	131,863,432	76.27%	16.29%
2012	184,005,327	130,083,713	70.70%	182,778,042	119,374,475	65.31%	6.43%
2013	234,150,257	180,958,786	77.28%	235,327,544	177,937,489	75.61%	27.25%
2014	281,925,029	225,743,687	80.07%	281,526,112	235,172,185	83.53%	20.40%
2015	331,623,405	254,223,258	76.66%	331,119,779	258,786,878	78.16%	17.63%
2016	357,408,725	272,922,956	76.36%	355,763,844	260,208,900	73.14%	7.78%
2017	\$408,514,667	\$306,379,691	75.00%	\$405,168,784	\$294,603,703	72.71%	14.30%

GROUP MEDICARE PART D

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$90,010,069	\$77,003,177	85.55%	\$89,370,677	\$77,264,926	86.45%	-35.67%
2009	\$106,989,293	\$80,532,247	75.27%	\$106,160,884	\$81,323,055	76.60%	18.86%
2010	\$136,607,610	\$101,688,678	74.44%	\$137,271,715	\$102,380,472	74.58%	27.68%
2011	\$141,692,372	\$126,114,515	89.01%	\$141,006,592	\$104,066,574	73.80%	3.72%
2012	\$155,458,744	\$120,339,089	77.41%	\$149,922,156	\$119,046,628	79.41%	9.72%
2013	\$146,684,866	\$118,106,875	80.52%	\$151,393,339	\$119,811,477	79.14%	-5.64%
2014	\$173,901,526	\$143,048,260	82.26%	\$175,848,220	\$144,695,139	82.28%	18.55%
2015	\$149,963,050	\$111,815,472	74.56%	\$135,627,899	\$109,296,951	80.59%	-13.77%
2016	\$121,988,172	\$86,496,359	70.91%	\$117,219,615	\$85,976,383	73.35%	-18.65%
2017	\$109,301,654	\$82,751,801	75.71%	\$110,850,856	\$84,726,320	76.43%	-10.40%

GROUP MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2008	\$76,214,475	\$57,629,971	75.62%	\$76,067,986	\$59,240,391	77.88%	6.46%
2009	\$135,213,007	\$100,572,989	74.38%	\$134,278,810	\$107,800,294	80.28%	77.41%
2010	\$184,278,471	\$151,514,936	82.22%	\$185,318,381	\$153,113,939	82.62%	36.29%
2011	\$227,741,217	\$187,262,101	82.23%	\$227,020,511	\$182,099,266	80.21%	23.59%
2012	\$233,541,335	\$179,670,168	76.93%	\$231,876,705	\$181,393,527	78.23%	2.55%
2013	\$341,763,425	\$294,759,592	86.25%	\$352,017,766	\$292,618,231	83.13%	46.34%
2014	\$560,146,920	\$488,893,136	87.28%	\$565,611,452	\$486,316,913	85.98%	63.90%
2015	\$691,127,193	\$578,694,688	83.73%	\$680,220,832	\$576,935,427	84.82%	23.38%
2016	\$726,048,216	\$470,959,721	64.87%	\$727,949,453	\$495,151,121	68.02%	5.05%
2017	\$874,443,318	\$646,213,649	73.90%	\$874,471,556	\$652,640,715	74.63%	20.44%

**TOTAL
LIFE INSURANCE
BY
LINE OF BUSINESS**

**MISSOURI DEPARTMENT OF INSURANCE
2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS**

LINE NUMBER OF BUSINESS	LINE DESCRIPTION	TOTAL NUMBER OF INSUREDS	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIVIDENDS TO POLICYHOLDERS	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
<u>INDIVIDUAL</u>							
1. 1	WHOLE LIFE	1,592,541	\$775,630,125	\$276,746,998	\$771,374,555	\$56,539,870	135.13%
1. 2	TERM LIFE	795,249	\$525,385,950	\$8,845,988	\$339,675,856	\$203,596,900	66.34%
1. 3	UNIVERSAL LIFE	406,253	\$660,286,496	\$8,499,156	\$943,715,575	\$69,951,763	144.21%
1. 4	GRADED DEATH BENEFITS	75,138	\$14,364,003	\$10,150	\$8,971,298	\$649,054	62.53%
1. 5	CREDIT LIFE	24,000	\$1,297,192	\$92,355	\$770,059	\$99,276	66.48%
1. 6	VARIABLE LIFE	87,132	\$172,532,787	\$4,864,911	\$206,031,306	\$21,059,925	122.24%
1. 7A	ORDINARY ANNUITIES	205,610	\$808,264,043	\$35,759,816	\$1,135,245,412	\$0	144.88%
1. 7B	VARIABLE ANNUITIES	278,279	\$1,523,345,155	\$596,897	\$3,156,736,691	\$0	207.26%
1. 7C	MODIFIED GUARANTEED ANNUITIES	13,223	\$11,346,544	\$0	\$304,948,988	\$0	2687.59%
1. 7D	EQUITY INDEXED ANNUITIES	88,409	\$1,243,055,788	\$0	\$508,866,309	\$0	40.94%
1. 8	DEPOSIT-TYPE FUNDS	35,168	\$88,322,375	\$0	\$67,670,481	\$0	76.62%
1. 9	OTHER CONSIDERATIONS	22,479	\$120,119,307	\$0	\$219,885,403	\$0	183.06%
1.10	TOTAL INDIVIDUAL	3,623,481	\$5,943,949,765	\$335,416,272	\$7,663,891,932	\$351,896,786	134.58%
<u>GROUP</u>							
2. 1	WHOLE LIFE	130,978	\$60,526,927	\$330,312	\$92,790,390	\$9,058,844	153.85%
2. 2	TERM LIFE	2,099,550	\$507,813,492	\$1,660,330	\$385,781,284	\$204,449,653	76.30%
2. 3	UNIVERSAL LIFE	44,618	\$106,639,066	\$37	\$201,692,601	\$8,497,543	189.14%
2. 4	GRADED DEATH BENEFITS	19,905	\$5,646,219	\$1,449	\$12,458,030	\$97,300	220.67%
2. 5	CREDIT LIFE	172,305	\$12,454,766	\$0	\$7,732,228	\$1,039,415	62.08%
2. 6	VARIABLE LIFE	19,049	\$23,010,877	\$0	\$66,547,518	\$15,442,784	289.20%
2. 7A	ORDINARY ANNUITIES	285,393	\$1,633,022,630	\$7,993,216	\$626,651,426	\$0	38.86%
2. 7B	VARIABLE ANNUITIES	115,120	\$613,366,779	\$3,223	\$899,299,058	\$0	146.62%
2. 7C	MODIFIED GUARANTEED ANNUITIES	973	\$241,308	\$0	\$3,683,129	\$0	1526.32%
2. 7D	EQUITY INDEXED ANNUITIES	3,164	\$388,600	\$0	\$32,859,251	\$0	8455.80%
2. 8	DEPOSIT-TYPE FUNDS	143,349	\$614,834,795	\$0	\$116,169,594	\$0	18.89%
2. 9	OTHER CONSIDERATIONS	187,389	\$950,371,357	\$0	\$1,172,252,977	\$0	123.35%
2.10	TOTAL GROUP	3,221,793	\$4,528,316,816	\$9,988,567	\$3,617,917,491	\$238,585,538	80.12%
<u>TOTAL INDIVIDUAL AND GROUP BUSINESS</u>							
3	TOTAL LIFE	6,845,271	\$10,472,266,581	\$345,404,839	\$11,281,809,419	\$590,482,324	111.03%

**INDIVIDUAL
LIFE INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.10%	82	1,088	\$773,625	\$0	\$474,394	\$11,195	61.32%
2	AAA LIFE INSURANCE COMPANY	0.06%	94	892	\$500,083	\$0	\$199,081	\$18,769	39.81%
3	ABILITY INSURANCE COMPANY	0.00%	315	3	\$192	\$0	\$0	\$15	0.00%
4	ACCORDIA LIFE AND ANNUITY COMPANY	0.00%	212	198	\$37,949	\$81,937	\$114,886	\$8,269	518.65%
5	AETNA LIFE INSURANCE COMPANY	0.08%	85	2,144	\$641,461	\$84,061	\$3,007,867	\$31,856	482.01%
6	ALFA LIFE INSURANCE CORPORATION	0.00%	325	1	\$0	\$0	\$0	\$10	N/A
7	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.08%	86	879	\$636,637	\$0	\$3,955,524	\$6,718	621.32%
8	ALLSTATE ASSURANCE COMPANY	0.01%	185	86	\$70,151	\$0	\$67	\$1,924	0.10%
9	ALLSTATE LIFE INSURANCE COMPANY	0.05%	102	1,744	\$421,440	\$0	\$514,461	\$38,339	122.07%
10	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	283	9	\$4,134	\$0	\$0	\$387	0.00%
11	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	325	32	\$0	\$0	\$0	\$209	N/A
12	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.11%	79	1,359	\$837,320	\$895	\$656,173	\$13,555	78.47%
13	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	240	43	\$20,829	\$0	\$25,783	\$1,626	123.78%
14	AMERICAN BENEFIT LIFE INSURANCE COMPANY	0.00%	220	1,004	\$30,196	\$1,362	\$2,568	\$5,459	13.01%
15	AMERICAN CONTINENTAL INSURANCE COMPANY	0.15%	61	1,501	\$1,202,184	\$0	\$399,135	\$14,547	33.20%
16	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COM	0.01%	193	138	\$60,413	\$0	\$0	\$2,181	0.00%
17	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COL	0.12%	73	3,598	\$931,373	\$0	\$167,865	\$73,060	18.02%
18	AMERICAN FAMILY LIFE INSURANCE COMPANY	2.78%	9	52,274	\$21,589,743	\$2,686,569	\$16,434,508	\$5,156,479	88.57%
19	AMERICAN FIDELITY ASSURANCE COMPANY	0.12%	74	4,529	\$918,719	\$15,780	\$1,091,533	\$36,585	120.53%
20	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.02%	152	1,160	\$148,907	\$807	\$96,345	\$11,518	65.24%
21	AMERICAN GENERAL LIFE INSURANCE CO	1.21%	19	59,769	\$9,352,198	\$326,452	\$7,164,742	\$432,261	80.10%
22	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	213	1,894	\$35,118	\$2,292	\$159,151	\$3,805	459.72%
23	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	233	6	\$23,973	\$0	\$0	\$66	0.00%
24	AMERICAN HOME LIFE INSURANCE COMPANY	0.15%	62	3,271	\$1,190,659	\$28,572	\$1,297,160	\$38,274	111.34%
25	AMERICAN INCOME LIFE INSURANCE CO	1.67%	17	37,274	\$12,932,306	\$369	\$4,383,073	\$679,823	33.90%
26	AMERICAN LIFE & SECURITY CORP	0.02%	163	576	\$119,242	\$108	\$116,523	\$3,930	97.81%
27	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.05%	112	2,499	\$376,460	\$10,697	\$518,530	\$13,246	140.58%
28	AMERICAN NATIONAL INSURANCE COMPANY	0.35%	45	29,963	\$2,723,227	\$24,403	\$1,774,751	\$245,243	66.07%
29	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	304	18	\$973	\$0	\$0	\$50	0.00%
30	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURANC	0.00%	270	9	\$7,410	\$0	\$12	\$159	0.16%
31	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	269	21	\$7,459	\$0	\$5,862	\$275	78.59%
32	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.00%	307	1	\$577	\$0	\$0	\$10	0.00%
33	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	237	1,146	\$23,040	\$49,947	\$135,875	\$8,112	806.52%
34	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	300	3	\$1,108	\$0	\$0	\$22	0.00%
35	AMERICAN UNITED LIFE INSURANCE COMPANY	0.77%	26	1,993	\$5,998,030	\$600,020	\$2,041,414	\$254,238	44.04%
36	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.27%	48	3,570	\$2,081,361	\$3,103	\$1,414,476	\$34,254	68.11%
37	AMERITAS LIFE INSURANCE CORP	0.19%	58	1,956	\$1,443,845	\$251,524	\$2,768,908	\$72,264	209.19%
38	AMICA LIFE INSURANCE COMPANY	0.00%	222	40	\$29,503	\$0	\$5,564	\$1,409	18.86%
39	ANTHEM LIFE INSURANCE COMPANY	0.00%	268	35	\$7,487	\$0	\$9,673	\$551	129.20%
40	ASSURED LIFE ASSOCIATION	0.00%	267	85	\$7,732	\$720	\$8,396	\$624	117.90%
41	ASSURITY LIFE INSURANCE COMPANY	0.23%	51	4,072	\$1,755,874	\$536,685	\$2,552,289	\$101,045	175.92%
42	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF N	0.02%	160	155	\$131,284	\$0	\$82,311	\$1,531	62.70%
43	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.05%	106	2,014	\$398,329	\$7,223	\$1,463,252	\$24,815	369.16%
44	ATHENE ANNUITY AND LIFE COMPANY	0.14%	67	2,447	\$1,052,400	\$836,189	\$6,671,587	\$108,469	713.40%
45	ATLANTA LIFE INSURANCE COMPANY	0.00%	226	4	\$28,586	\$0	\$163,727	\$5,470	572.75%
46	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.02%	143	170	\$189,417	\$0	\$729,707	\$19,190	385.24%
47	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	285	29	\$3,476	\$0	\$2,600	\$481	74.80%
48	AUTO OWNERS LIFE INSURANCE COMPANY	0.05%	110	1,291	\$386,297	\$0	\$146,617	\$38,244	37.95%
49	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.03%	132	153	\$238,175	\$0	\$850,000	\$41,745	356.88%
50	AXA EQUITABLE LIFE INSURANCE COMPANY	0.29%	47	7,633	\$2,268,004	\$3,922,036	\$9,173,415	\$165,063	577.40%
51	BALTIMORE LIFE INSURANCE COMPANY THE	0.15%	65	768	\$1,127,850	\$7,703	\$181,504	\$12,794	16.78%
52	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	223	151	\$29,278	\$0	\$21,973	\$1,074	75.05%
53	BANKERS LIFE AND CASUALTY COMPANY	1.02%	22	14,326	\$7,945,767	\$23,315	\$5,181,891	\$144,758	65.51%
54	BANNER LIFE INSURANCE COMPANY	0.01%	192	368	\$60,516	\$48,937	\$331,693	\$2,521	628.97%
55	BENEFICIAL LIFE INSURANCE COMPANY	0.03%	136	62	\$217,467	\$7,440	\$19,949	\$952	12.59%
56	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	258	32	\$10,962	\$0	\$11,000	\$306	100.35%
57	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.75%	27	28,969	\$5,846,128	\$4,403	\$2,637,409	\$489,133	45.19%
58	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	325	4,882	(\$400,144)	\$518,987	\$1,488,548	\$311,947	-501.70%
59	C M LIFE INSURANCE COMPANY	0.06%	96	659	\$491,487	\$0	\$35,405	\$5,175	7.20%
60	CANADA LIFE ASSURANCE COMPANY	0.12%	78	712	\$897,099	\$403,158	\$2,079,500	\$109,577	276.74%
61	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.01%	171	4,108	\$100,446	\$0	\$527,213	\$12,935	524.87%
62	CAPITOL LIFE INSURANCE COMPANY	0.05%	109	31,414	\$393,338	\$0	\$317,831	\$87,396	80.80%
63	CATHOLIC FINANCIAL LIFE	0.04%	122	1,739	\$307,693	\$18,625	\$571,135	\$14,715	191.67%
64	CATHOLIC HOLY FAMILY SOCIETY	0.41%	43	4,192	\$3,210,695	\$0	\$1,627,181	\$23,771	50.68%
65	CATHOLIC ORDER OF FORESTERS	0.01%	176	1,062	\$94,286	\$31,533	\$106,308	\$18,481	146.19%
66	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	244	27	\$19,914	\$0	\$8,881	\$202	44.60%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	CENTRAL SECURITY LIFE INSURANCE CO	0.01%	170	3,802	\$101,857	\$1,855	\$292,798	\$6,833	289.28%
68	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	228	118	\$27,719	\$6,718	\$117,138	\$929	446.83%
69	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.04%	121	704	\$308,279	\$65	\$277,080	\$8,437	89.90%
70	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.04%	120	540	\$316,893	\$0	\$238,474	\$5,573	75.25%
71	CHURCH LIFE INSURANCE CORPORATION	0.00%	303	9	\$999	\$0	\$10,000	\$57	1001.00%
72	CICA LIFE INSURANCE COMPANY OF AMERICA	0.06%	99	1,186	\$437,813	\$770	\$659,052	\$25,073	150.71%
73	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	305	3	\$956	\$0	\$0	\$12	0.00%
74	CINCINNATI LIFE INSURANCE COMPANY THE	0.09%	83	1,224	\$708,237	\$0	\$192,191	\$60,839	27.14%
75	CITIZENS SECURITY LIFE INS CO	0.01%	174	451	\$96,432	\$0	\$114,614	\$2,827	118.85%
76	CLOVER INSURANCE COMPANY	0.00%	317	1	\$125	\$0	\$0	\$0	0.00%
77	CMFG LIFE INSURANCE COMPANY	0.53%	33	7,985	\$4,084,278	\$235,036	\$1,622,232	\$110,347	45.47%
78	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.07%	91	1,393	\$539,501	\$0	\$98,313	\$27,723	18.22%
79	COLONIAL PENN LIFE INSURANCE COMPANY	0.02%	157	272	\$139,950	\$0	\$106,651	\$2,552	76.21%
80	COLORADO BANKERS LIFE INS CO	0.07%	90	666	\$546,189	\$0	\$114,412	\$20,816	20.95%
81	COLUMBIAN LIFE INSURANCE COMPANY	0.49%	37	6,584	\$3,804,295	\$367	\$2,009,921	\$139,587	52.84%
82	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.01%	164	281	\$114,205	\$6,906	\$299,742	\$3,925	268.51%
83	COLUMBUS LIFE INSURANCE COMPANY	0.00%	235	117	\$23,568	\$42,876	\$184,874	\$2,943	966.35%
84	COMBINED INSURANCE CO OF AMERICA	0.15%	64	6,931	\$1,134,964	\$0	\$1,687,623	\$53,515	148.69%
85	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMP	0.01%	187	216	\$67,318	\$61,890	\$249,305	\$4,744	462.28%
86	COMPBENEFITS INSURANCE COMPANY	0.00%	289	24	\$2,547	\$0	\$0	\$191	0.00%
87	CONNECTICUT GENERAL LIFE INS CO	0.15%	63	545	\$1,160,805	\$276,775	\$6,622,747	\$82,816	594.37%
88	CONSTITUTION LIFE INSURANCE COMPANY	0.06%	95	1,374	\$491,537	\$0	\$806,196	\$10,999	164.02%
89	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	156	835	\$142,966	\$358	\$205,107	\$11,491	143.72%
90	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.00%	253	904	\$13,135	\$0	\$108,204	\$8,837	823.78%
91	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.03%	138	3	\$215,109	\$0	\$0	\$30	0.00%
92	COUNTRY LIFE INSURANCE COMPANY	0.57%	32	10,258	\$4,443,038	\$841,376	\$3,979,302	\$510,651	108.50%
93	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	242	385	\$20,298	\$3,222	\$21,058	\$4,435	119.62%
94	CSA FRATERNAL LIFE	0.00%	224	491	\$29,274	\$0	\$78,506	\$2,773	268.18%
95	CSI LIFE INSURANCE COMPANY	0.00%	290	8	\$2,412	\$0	\$0	\$41	0.00%
96	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.01%	195	344	\$59,163	\$0	\$84,103	\$2,487	142.15%
97	DELAWARE LIFE INSURANCE COMPANY	0.00%	325	50	\$0	\$0	\$2,488,523	\$7,450	N/A
98	ELCO MUTUAL LIFE AND ANNUITY	0.00%	297	68	\$1,194	\$135	\$411,162	\$240	34446.98%
99	EMC NATIONAL LIFE COMPANY	0.14%	68	2,396	\$1,051,824	\$15,818	\$487,204	\$47,654	47.82%
100	EPIC LIFE INSURANCE COMPANY THE	0.00%	309	1	\$372	\$0	\$0	\$5	0.00%
101	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.10%	80	1,879	\$807,300	\$0	\$506,870	\$14,751	62.79%
102	EQUITRUST LIFE INSURANCE COMPANY	0.00%	322	93	\$36	\$0	\$0	\$1,796	0.00%
103	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.08%	88	2,172	\$587,822	\$36,434	\$450,571	\$32,349	82.85%
104	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AME	0.01%	199	188	\$53,140	\$0	\$82	\$5,570	0.15%
105	FAMILY LIFE INSURANCE COMPANY	0.05%	105	1,150	\$405,210	\$702	\$667,561	\$9,588	164.92%
106	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	323	216	\$13	\$0	\$90,959	\$1,166	699684.62%
107	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOURI	3.36%	7	47,046	\$26,080,230	\$2,507,184	\$20,860,852	\$1,799,418	89.60%
108	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.06%	101	7,364	\$431,792	\$9,947	\$2,675,101	\$146,025	621.84%
109	FEDERAL LIFE INSURANCE COMPANY	0.01%	200	144	\$51,998	\$1,490	\$71,885	\$3,105	141.11%
110	FEDERATED LIFE INSURANCE COMPANY	0.00%	263	108	\$8,927	\$0	\$75,000	\$877	840.15%
111	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	216	237	\$32,473	\$3,373	\$60,376	\$2,190	196.31%
112	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.00%	325	0	\$0	\$0	\$0	\$62,775	N/A
113	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.03%	140	433	\$206,246	\$10,522	\$45,729	\$4,044	27.27%
114	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.01%	167	1,839	\$107,435	\$0	\$629,801	\$17,820	586.22%
115	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.03%	141	447	\$203,697	\$164,950	\$229,088	\$10,260	193.44%
116	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	284	148	\$3,839	\$6,053	\$25,926	\$4,880	833.00%
117	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	0.00%	308	2	\$469	\$40	\$5,199	\$54	1117.06%
118	FIRST GUARANTY INSURANCE COMPANY	0.00%	254	61	\$12,731	\$0	\$6,430	\$388	50.51%
119	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	263	3,445	\$8,927	\$0	\$32,898	\$1,577	368.52%
120	FORESTERS LIFE INSURANCE AND ANNUITY COMPANY	0.00%	236	52	\$23,559	\$2,336	\$7,114	\$2,023	40.11%
121	FORETHOUGHT LIFE INSURANCE COMPANY	0.03%	130	467	\$253,355	\$0	\$17,851,992	\$2,654	7046.24%
122	FUNERAL DIRECTORS LIFE INSURANCE CO	0.12%	75	1,893	\$905,320	\$748	\$398,639	\$10,983	44.12%
123	GARDEN STATE LIFE INSURANCE COMPANY	0.01%	205	63	\$46,550	\$0	\$63,905	\$1,509	137.28%
124	GBU FINANCIAL LIFE	0.01%	188	304	\$66,149	\$7,596	\$10,658	\$2,440	27.60%
125	GCU	0.00%	324	0	\$4	\$0	\$0	\$0	0.00%
126	GENERAL AMERICAN LIFE INSURANCE COMPANY	1.05%	21	11,487	\$8,181,174	\$12,384,037	\$17,792,857	\$1,079,259	368.86%
127	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.01%	204	82	\$48,397	\$0	\$20,218	\$7,249	41.78%
128	GENWORTH LIFE INSURANCE COMPANY	0.00%	312	3	\$223	\$0	\$0	\$33	0.00%
129	GERBER LIFE INSURANCE COMPANY	1.07%	20	77,231	\$8,279,169	\$0	\$1,639,527	\$973,415	19.80%
130	GLENER LIFE INSURANCE SOCIETY	0.00%	250	64	\$15,211	\$950	\$11,195	\$1,800	79.84%
131	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.48%	38	51,815	\$3,685,969	\$551	\$1,302,746	\$615,652	35.36%
132	GOLDEN RULE INSURANCE COMPANY	0.01%	210	177	\$42,094	\$1,461	\$212,489	\$1,880	508.27%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
133	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE C	0.01%	190	602	\$64,231	\$47,138	\$309,071	\$8,768	554.57%
134	GPM HEALTH AND LIFE INSURANCE COMPANY	0.00%	302	2	\$1,008	\$0	\$0	\$11	0.00%
135	GRANGE LIFE INSURANCE COMPANY	0.00%	230	29	\$26,403	\$0	\$0	\$962	0.00%
136	GREAT AMERICAN LIFE INSURANCE COMPANY	0.01%	207	43	\$46,109	\$0	\$38,220	\$546	82.89%
137	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	248	135	\$17,772	\$46	\$7,073	\$845	40.06%
138	GREAT WESTERN INSURANCE COMPANY	0.05%	113	596	\$372,792	\$0	\$30,345	\$1,796	8.14%
139	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.44%	42	2,578	\$3,444,807	\$234,720	\$2,877,250	\$454,159	90.34%
140	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.03%	126	3,722	\$270,223	\$0	\$186,658	\$23,780	69.08%
141	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	229	75	\$26,986	\$0	\$440,098	\$1,855	1630.84%
142	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	1.90%	12	4,062	\$14,724,072	\$4,320,440	\$8,695,502	\$920,987	88.40%
143	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.01%	211	67	\$41,474	\$0	\$12,156	\$597	29.31%
144	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	209	26	\$42,599	\$0	\$33,119	\$3,049	77.75%
145	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.00%	265	77	\$8,914	\$0	\$49,121	\$5,173	551.05%
146	HARTFORD LIFE INSURANCE COMPANY	0.03%	133	52	\$223,250	\$0	\$2,661,770	\$10,296	1192.28%
147	HCC LIFE INSURANCE COMPANY	0.00%	274	8	\$5,932	\$0	\$0	\$565	0.00%
148	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	276	27	\$5,821	\$0	\$27,059	\$188	464.85%
149	HOMESTEADERS LIFE COMPANY	0.00%	219	2,016	\$31,494	\$0	\$188,034	\$2,701	597.05%
150	HORACE MANN LIFE INSURANCE COMPANY	0.06%	100	1,059	\$433,181	\$0	\$271,579	\$38,629	62.69%
151	HUMANA INSURANCE COMPANY	0.00%	227	97	\$27,748	\$0	\$0	\$10,691	0.00%
152	HUMANADENTAL INSURANCE COMPANY	0.00%	255	74	\$12,687	\$557	\$43,117	\$475	344.24%
153	IA AMERICAN LIFE INSURANCE COMPANY	0.01%	208	205	\$44,804	\$393	\$39,873	\$990	89.87%
154	IDEALIFE INSURANCE COMPANY	0.00%	245	197	\$19,357	\$0	\$62,371	\$1,806	322.21%
155	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.05%	115	763	\$354,081	\$39,890	\$734,367	\$16,385	218.67%
156	INDEPENDENT ORDER OF FORESTERS THE	0.58%	31	6,455	\$4,500,037	\$276,664	\$1,758,801	\$106,662	45.23%
157	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	325	36	\$0	\$0	\$13,077	\$54	N/A
158	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.01%	194	169	\$59,775	\$2,629	\$65,110	\$728	113.32%
159	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.00%	217	244	\$32,460	\$668	\$64,870	\$2,542	201.90%
160	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.51%	34	16,412	\$3,985,378	\$543,187	\$14,873,041	\$479,016	386.82%
161	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.01%	173	361	\$98,216	\$44,749	\$2,472,223	\$2,510	2562.69%
162	KANSAS CITY LIFE INSURANCE COMPANY	0.07%	93	6,540	\$516,611	\$172,623	\$1,268,611	\$42,726	278.98%
163	KNIGHTS OF COLUMBUS	3.71%	5	56,118	\$28,811,475	\$8,115,899	\$15,548,903	\$1,816,465	82.14%
164	LAFAYETTE LIFE INSURANCE COMPANY THE	3.42%	6	2,815	\$26,537,150	\$3,764,681	\$8,458,616	\$682,159	46.06%
165	LANDMARK LIFE INSURANCE COMPANY	0.02%	155	257	\$143,734	\$0	\$87,801	\$1,779	61.09%
166	LEGACY LIFE INSURANCE COMPANY OF MISSOURI	0.00%	321	1	\$73	\$0	\$0	\$10	0.00%
167	LEWER LIFE INSURANCE COMPANY	0.00%	319	1	\$85	\$0	\$0	\$5	0.00%
168	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.40%	44	2,317	\$3,071,490	\$88,814	\$590,326	\$74,610	22.11%
169	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.46%	41	3,860	\$3,530,685	\$28	\$1,649,388	\$200,540	46.72%
170	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	277	47	\$5,638	\$4	\$997	\$456	17.75%
171	LIFESECURE INSURANCE COMPANY	0.00%	239	713	\$21,463	\$0	\$140,738	\$2,082	655.72%
172	LINCOLN BENEFIT LIFE COMPANY	0.02%	159	309	\$133,023	\$2,612	\$26,294	\$4,183	21.73%
173	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.70%	29	15,995	\$5,454,607	\$3,188	\$3,303,014	\$110,111	60.61%
174	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.03%	142	53	\$202,603	\$344,245	\$121,839	\$22,799	230.05%
175	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.02%	144	645	\$172,589	\$1,793	\$415,466	\$7,829	241.76%
176	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	313	46	\$212	\$0	\$6,739	\$172	3178.77%
177	LUMICO LIFE INSURANCE COMPANY	0.02%	148	176	\$154,551	\$0	\$262,776	\$2,033	170.03%
178	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.02%	153	536	\$148,465	\$598	\$118,971	\$5,304	80.54%
179	MANHATTAN LIFE INSURANCE COMPANY	0.00%	278	215	\$5,355	\$5,732	\$199,606	\$2,983	3834.51%
180	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	246	127	\$18,083	\$39	\$132,352	\$1,062	732.13%
181	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	221	191	\$30,097	\$942	\$128,689	\$1,017	430.71%
182	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	6.29%	2	19,386	\$48,753,088	\$23,474,258	\$32,526,682	\$3,108,647	114.87%
183	MEDICO INSURANCE COMPANY	0.01%	203	176	\$48,934	\$9,182	\$48,034	\$1,053	116.92%
184	MEMBERS LIFE INSURANCE COMPANY	0.00%	292	9	\$2,070	\$0	\$0	\$220	0.00%
185	MERIT LIFE INSURANCE CO	0.00%	266	68	\$8,767	\$0	\$23,075	\$538	263.20%
186	METROPOLITAN LIFE INSURANCE COMPANY	1.84%	13	85,874	\$14,236,621	\$16,028,370	\$49,983,226	\$1,653,302	463.67%
187	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.00%	299	8	\$1,127	\$0	\$0	\$275	0.00%
188	MIDLAND NATIONAL LIFE INSURANCE COMPANY	2.86%	8	8,704	\$22,206,569	\$16,041	\$8,794,188	\$1,809,672	39.67%
189	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.01%	166	244	\$109,295	\$1,721	\$253,952	\$1,623	233.93%
190	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	260	88	\$9,602	\$3,822	\$8,154	\$712	124.72%
191	MINNESOTA LIFE INSURANCE COMPANY	0.12%	76	1,300	\$901,330	\$416,694	\$1,440,955	\$80,778	206.10%
192	MODERN WOODMEN OF AMERICA	0.31%	46	10,792	\$2,378,875	\$294,657	\$3,794,980	\$217,410	171.91%
193	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	287	28	\$2,941	\$28	\$0	\$342	0.95%
194	MONY LIFE INSURANCE COMPANY	0.18%	59	3,786	\$1,394,766	\$985,344	\$4,513,613	\$132,911	394.26%
195	MOTORISTS LIFE INSURANCE COMPANY	0.00%	243	42	\$20,285	\$483	\$10,616	\$603	54.72%
196	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	259	82	\$10,322	\$298	\$477,639	\$1,864	4630.28%
197	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AME	0.26%	49	746	\$2,035,548	\$95,869	\$1,312,118	\$119,512	69.17%
198	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.06%	97	2,003	\$442,468	\$0	\$184,302	\$50,155	41.65%

**2017 LIFE INSURANCE
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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
199	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.01%	186	-24	\$68,143	\$0	\$78,830	\$2,156	115.68%
200	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	238	113	\$21,682	\$961	\$68,822	\$1,289	321.85%
201	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.05%	114	7,467	\$359,842	\$14,826	\$300,711	\$37,473	87.69%
202	NATIONAL LIFE INSURANCE COMPANY	0.50%	36	1,205	\$3,871,589	\$2,582,834	\$3,957,535	\$241,048	168.93%
203	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.01%	201	87	\$51,935	\$0	\$5,888	\$2,138	11.34%
204	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.01%	180	998	\$79,153	\$0	\$264,181	\$4,531	333.76%
205	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	0.04%	125	545	\$275,997	\$1,729	\$91,259	\$13,718	33.69%
206	NATIONWIDE LIFE INSURANCE COMPANY	0.04%	116	1,515	\$348,737	\$337,823	\$839,685	\$29,456	337.65%
207	NEW ENGLAND LIFE INSURANCE COMPANY	0.03%	129	212	\$264,708	\$53,225	\$158,001	\$10,916	79.80%
208	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWEST	0.00%	325	24	\$0	\$0	\$9,459	\$76	N/A
209	NEW YORK LIFE INSURANCE COMPANY	6.00%	3	48,635	\$46,522,211	\$22,077,911	\$46,274,899	\$3,617,162	146.93%
210	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	0.05%	108	217	\$394,050	\$0	\$332,060	\$60,583	84.27%
211	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	22.42%	1	94,813	\$173,867,147	\$93,926,233	\$129,381,993	\$14,141,764	128.44%
212	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CA	0.04%	124	563	\$293,142	\$2,695	\$226,294	\$8,056	78.12%
213	OHIO NATIONAL LIFE INSURANCE COMPANY THE	1.38%	18	2,570	\$10,674,265	\$1,411,015	\$863,073	\$317,210	21.30%
214	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	273	75	\$6,420	\$705	\$10,860	\$310	180.14%
215	OLD AMERICAN INSURANCE COMPANY	0.73%	28	13,920	\$5,674,957	\$0	\$4,002,512	\$87,648	70.53%
216	OLD UNITED LIFE INSURANCE COMPANY	0.00%	295	15	\$1,764	\$0	\$4,755	\$150	269.56%
217	OXFORD LIFE INSURANCE COMPANY	0.19%	56	1,928	\$1,469,339	\$0	\$2,653,866	\$23,380	180.62%
218	OZARK NATIONAL LIFE INSURANCE COMPANY	2.23%	10	42,154	\$17,272,878	\$49,978	\$12,958,236	\$1,161,746	75.31%
219	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	301	2	\$1,039	\$0	\$0	\$0	0.00%
220	PACIFIC LIFE INSURANCE COMPANY	0.02%	150	138	\$152,354	\$24,320	\$51,980	\$1,066	50.08%
221	PAN AMERICAN ASSURANCE COMPANY	0.03%	135	357	\$221,670	\$0	\$303,773	\$29,853	137.04%
222	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	218	221	\$31,696	\$8,048	\$222,606	\$6,206	727.71%
223	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	318	0	\$104	\$0	\$0	\$0	0.00%
224	PARTNERRE LIFE REINSURANCE COMPANY OF AMERICA	0.00%	296	1	\$1,582	\$0	\$0	\$100	0.00%
225	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	251	248	\$14,197	\$0	\$121,809	\$1,143	857.99%
226	PEKIN LIFE INSURANCE COMPANY	0.03%	127	297	\$269,225	\$391	\$22,091	\$9,873	8.35%
227	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.46%	40	2,072	\$3,534,257	\$428,162	\$4,342,803	\$42,103	134.99%
228	PENNSYLVANIA LIFE INSURANCE COMPANY	0.04%	123	691	\$297,354	\$0	\$619,708	\$16,739	208.41%
229	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.01%	178	89	\$89,731	\$0	\$596,160	\$7,364	664.39%
230	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.12%	71	766	\$959,164	\$0	\$36	\$43,233	0.00%
231	PHL VARIABLE INSURANCE COMPANY	0.01%	191	63	\$61,979	\$0	\$94,969	\$1,453	153.23%
232	PHOENIX LIFE INSURANCE COMPANY	0.70%	30	4,786	\$5,422,924	\$3,403,692	\$12,663,838	\$511,497	296.29%
233	PHYSICIANS LIFE INSURANCE COMPANY	0.05%	107	1,572	\$396,265	\$0	\$458,928	\$15,220	115.81%
234	PIONEER AMERICAN INSURANCE COMPANY	0.12%	70	1,829	\$967,380	\$0	\$396,194	\$12,498	40.96%
235	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	325	32	(\$225)	\$1,847	\$1,947	\$143	-1686.22%
236	PIONEER SECURITY LIFE INSURANCE COMPANY	0.01%	181	188	\$78,979	\$22	\$24,887	\$1,509	31.54%
237	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	225	928	\$29,250	\$2,682	\$102,455	\$4,817	359.44%
238	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	291	465	\$2,319	\$319	\$116,321	\$2,099	5029.75%
239	PRINCIPAL LIFE INSURANCE COMPANY	0.22%	53	3,843	\$1,707,138	\$1,719,473	\$7,378,167	\$202,565	532.92%
240	PROFESSIONAL INSURANCE COMPANY	0.00%	314	7	\$201	\$0	\$10,535	\$10	5241.29%
241	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	279	148	\$4,787	\$1,416	\$10,094	\$572	240.44%
242	PROTECTIVE LIFE INSURANCE COMPANY	0.12%	72	1,685	\$951,475	\$21,280	\$7,564,160	\$120,588	797.23%
243	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	271	12	\$7,032	\$0	\$1,921	\$88	27.32%
244	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.94%	23	13,349	\$7,291,764	\$0	\$1,531,104	\$778,556	21.00%
245	PROVIDENT LIFE AND CASUALTY INSURANCE COMPANY	0.00%	325	1	\$0	\$0	\$0	\$20	N/A
246	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	1.82%	15	104,368	\$14,079,360	\$36,032,633	\$67,899,633	\$1,436,690	738.19%
247	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	256	24	\$12,554	\$0	\$7,500	\$253	59.74%
248	PYRAMID LIFE INSURANCE COMPANY	0.03%	128	1,458	\$265,730	\$0	\$674,200	\$15,909	253.72%
249	RELiance STANDARD LIFE INSURANCE COMPANY	0.00%	249	163	\$17,135	\$360	\$0	\$949	2.10%
250	RELIASTAR LIFE INSURANCE COMPANY	0.08%	89	1,617	\$586,412	\$189,230	\$1,503,267	\$43,769	288.62%
251	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	325	46	\$0	\$1,653	\$45,665	\$1,421	N/A
252	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY O	0.00%	252	687	\$13,754	\$0	\$96,972	\$2,657	705.05%
253	RESERVE NATIONAL INSURANCE COMPANY	0.02%	149	287	\$152,914	\$0	\$149,297	\$2,620	97.63%
254	RGA REINSURANCE COMPANY	0.12%	77	197	\$899,902	\$497,695	\$320,588	\$70,956	90.93%
255	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	262	488	\$9,405	\$0	\$5,820	\$4,496	61.88%
256	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	306	123	\$803	\$1,524	\$22,715	\$572	3018.56%
257	ROYAL NEIGHBORS OF AMERICA	0.19%	57	5,811	\$1,459,963	\$62,785	\$743,789	\$38,798	55.25%
258	S USA LIFE INSURANCE COMPANY INC	0.02%	151	292	\$150,033	\$0	\$65	\$6,036	0.04%
259	SAGICOR LIFE INSURANCE COMPANY	0.14%	66	204	\$1,078,158	\$1,317	\$339,334	\$2,943	31.60%
260	SECURIAN LIFE INSURANCE COMPANY	0.00%	316	1	\$152	\$0	\$0	\$20	0.00%
261	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.05%	111	2,299	\$384,949	\$103,548	\$708,448	\$22,422	210.94%
262	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.03%	137	265	\$217,053	\$44,022	\$1,650,690	\$12,672	780.78%
263	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW	0.20%	55	2,994	\$1,558,953	\$83,544	\$217,668	\$95,159	19.32%
264	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.07%	92	1,786	\$523,570	\$0	\$253,691	\$12,404	48.45%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
265	SENIOR LIFE INSURANCE COMPANY	0.20%	54	2,780	\$1,572,983	\$0	\$672,115	\$27,222	42.73%
266	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	311	21	\$285	\$0	\$10	\$28	3.51%
267	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.02%	154	539	\$144,241	\$2,363	\$141,267	\$14,355	99.58%
268	SETTLERS LIFE INSURANCE COMPANY	0.03%	134	702	\$222,453	\$1,352	\$91,344	\$6,341	41.67%
269	SHELTER LIFE INSURANCE COMPANY	0.79%	25	14,212	\$6,118,823	\$1,239,865	\$6,806,672	\$331,018	131.50%
270	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	214	516	\$34,528	\$1,183	\$277,081	\$8,046	805.91%
271	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	261	286	\$9,506	\$466	\$9,041	\$1,560	100.01%
272	STANDARD INSURANCE COMPANY	0.01%	206	74	\$46,225	\$36,956	\$221,532	\$2,450	559.20%
273	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.04%	119	1,469	\$322,288	\$4,553	\$410,027	\$11,612	128.64%
274	STANDARD LIFE AND CASUALTY COMPANY	0.00%	293	9	\$2,019	\$34	\$3,053	\$67	152.90%
275	STATE FARM LIFE INSURANCE COMPANY	4.87%	4	106,939	\$37,760,974	\$16,140,507	\$33,911,910	\$2,734,722	132.55%
276	STATE LIFE INSURANCE COMPANY	1.68%	16	125	\$13,041,009	\$26,698	\$4,701,358	\$160,668	36.26%
277	STATE MUTUAL INSURANCE COMPANY	0.02%	161	298	\$124,917	\$12,060	\$353,805	\$380	292.89%
278	STERLING INVESTORS LIFE INSURANCE COMPANY	0.01%	202	73	\$49,326	\$0	\$43,854	\$828	88.91%
279	STERLING LIFE INSURANCE COMPANY	0.01%	175	169	\$96,277	\$0	\$77,603	\$2,038	80.60%
280	SUN LIFE ASSURANCE COMPANY OF CANADA	0.22%	52	683	\$1,726,278	\$872,608	\$4,942,546	\$149,746	336.86%
281	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	288	57	\$2,800	\$238	\$18,710	\$200	676.71%
282	SURETY LIFE INSURANCE COMPANY	0.00%	325	23	\$0	\$0	\$0	\$89	N/A
283	SYMETRA LIFE INSURANCE COMPANY	0.01%	172	776	\$99,982	\$141	\$328,251	\$6,090	328.45%
284	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	286	45	\$3,269	\$0	\$1,859	\$465	56.87%
285	TEXAS LIFE INSURANCE COMPANY	0.05%	103	436	\$416,708	\$290,679	\$115,958	\$25,224	97.58%
286	THE RELIABLE LIFE INSURANCE COMPANY	0.93%	24	96,444	\$7,238,280	\$1	\$8,055,742	\$440,495	111.29%
287	THE SAVINGS BANK MUTUAL LIFE INSURANCE COMPAN	0.08%	84	349	\$649,162	\$21,577	\$41,545	\$9,658	9.72%
288	THRIVENT FINANCIAL FOR LUTHERANS	2.09%	11	18,833	\$16,238,939	\$5,544,268	\$13,308,205	\$675,244	116.09%
289	TIME INSURANCE COMPANY	0.00%	320	1	\$78	\$0	\$772	\$5	989.74%
290	TRANS WORLD ASSURANCE COMPANY	0.01%	169	319	\$103,246	\$0	\$42,386	\$11,787	41.05%
291	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	232	40	\$26,209	\$0	\$21,387	\$2,002	81.60%
292	TRANSAMERICA LIFE INSURANCE COMPANY	1.82%	14	10,205	\$14,150,734	\$127,971	\$8,868,307	\$85,527	63.57%
293	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.47%	39	22,249	\$3,611,500	\$4,323	\$3,702,314	\$337,020	102.63%
294	TRUSTMARK INSURANCE COMPANY	0.01%	182	479	\$77,620	\$18,976	\$350,303	\$6,419	475.75%
295	U S FINANCIAL LIFE INSURANCE COMPANY	0.00%	294	12	\$1,830	\$0	\$3,350	\$101	183.06%
296	UNIFIED LIFE INSURANCE COMPANY	0.01%	179	1,054	\$83,732	\$3,510	\$275,561	\$11,748	333.29%
297	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	234	250	\$23,870	\$0	\$170,637	\$1,368	714.86%
298	UNION LABOR LIFE INSURANCE COMPANY	0.00%	281	13	\$4,351	\$1,204	\$7,460	\$104	199.13%
299	UNION SECURITY INSURANCE COMPANY	0.01%	168	3,772	\$104,760	\$2,287	\$689,284	\$10,954	660.15%
300	UNITED AMERICAN INSURANCE COMPANY	0.03%	131	1,395	\$244,957	\$0	\$294,338	\$11,979	120.16%
301	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	247	71	\$17,859	\$0	\$12,122	\$563	67.88%
302	UNITED FIDELITY LIFE INSURANCE COMPANY	0.01%	165	2,823	\$110,394	\$22,243	\$684,703	\$12,809	640.38%
303	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	257	25	\$12,345	\$0	\$0	\$2,105	0.00%
304	UNITED HERITAGE LIFE INSURANCE COMPANY	0.24%	50	4,072	\$1,894,028	\$9,272	\$1,218,587	\$30,618	64.83%
305	UNITED HOME LIFE INSURANCE COMPANY	0.17%	60	1,903	\$1,288,332	\$0	\$859,251	\$49,927	66.69%
306	UNITED INSURANCE COMPANY OF AMERICA	0.01%	196	3,764	\$58,155	\$0	\$125,032	\$7,662	215.00%
307	UNITED LIFE INSURANCE COMPANY	0.06%	98	806	\$441,860	\$0	\$697,070	\$26,898	157.76%
308	UNITED NATIONAL LIFE INSURANCE COMPANY OF AME	0.01%	189	238	\$65,087	\$0	\$46,403	\$1,870	71.29%
309	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.05%	104	18,725	\$410,086	\$268	\$870,963	\$233,029	212.45%
310	UNITED SECURITY ASSURANCE COMPANY OF PENNSYLV	0.00%	298	2	\$1,192	\$0	\$7,000	\$13	587.25%
311	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.00%	241	119	\$20,388	\$3,379	\$78,561	\$4,451	401.90%
312	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	310	1,052	\$312	\$0	\$0	\$2,669	0.00%
313	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.08%	87	1,664	\$634,367	\$0	\$707,915	\$11,766	111.59%
314	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.02%	147	2,834	\$155,946	\$9,837	\$451,417	\$24,926	295.78%
315	UNUM INSURANCE COMPANY	0.00%	231	38	\$26,238	\$0	\$18,075	\$1,376	68.89%
316	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.02%	146	181	\$161,781	\$172,695	\$409,851	\$3,727	360.08%
317	US ALLIANCE LIFE AND SECURITY COMPANY	0.01%	197	24	\$57,689	\$0	\$0	\$382	0.00%
318	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	282	115	\$4,218	\$0	\$14,044	\$220	332.95%
319	USAA LIFE INSURANCE COMPANY	0.13%	69	1,561	\$1,035,515	\$441,824	\$707,861	\$86,781	111.03%
320	USABLE LIFE	0.00%	215	77	\$32,654	\$0	\$690	\$3,049	2.11%
321	VANTIS LIFE INSURANCE COMPANY	0.01%	184	125	\$71,761	\$311	\$13,435	\$1,348	19.16%
322	VOYA INSURANCE AND ANNUITY COMPANY	0.02%	162	704	\$121,838	\$137,555	\$390,599	\$6,834	433.49%
323	VOYA RETIREMENT INSURANCE AND ANNUITY COMPAN	0.04%	117	466	\$331,580	\$0	\$3,113,316	\$18,608	938.93%
324	WASHINGTON NATIONAL INSURANCE COMPANY	0.03%	139	2,826	\$206,998	\$13,014	\$1,985,635	\$16,181	965.54%
325	WEST COAST LIFE INSURANCE COMPANY	0.01%	177	401	\$90,816	\$143,320	\$23,752	\$11,557	183.97%
326	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.51%	35	25,861	\$3,974,180	\$1,577,587	\$5,202,562	\$236,703	170.60%
327	WESTERN CATHOLIC UNION	0.10%	81	5,067	\$780,688	\$36,542	\$2,565,560	\$62,703	333.31%
328	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	275	43	\$5,841	\$0	\$19,695	\$207	337.19%
329	WILCAC LIFE INSURANCE COMPANY	0.01%	198	595	\$55,630	\$94,175	\$415,151	\$7,851	915.56%
330	WILCO LIFE INSURANCE COMPANY	0.02%	145	1,496	\$166,754	\$56,967	\$403,928	\$9,539	276.39%

2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
331	WILLIAM PENN ASSOCIATION	0.02%	158	114	\$138,586	\$2,020	\$6,508	\$1,888	6.15%
332	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.01%	183	138	\$75,415	\$0	\$87,480	\$13,360	116.00%
333	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	280	342	\$4,409	\$2,443	\$7,641	\$739	228.71%
334	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.04%	118	1,136	\$323,071	\$72,389	\$485,423	\$16,183	172.66%
335	ZALE LIFE INSURANCE COMPANY	0.00%	325	1	\$0	\$0	\$0	\$5	N/A
336	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	272	37	\$6,946	\$0	\$0	\$715	0.00%
TOTAL		100.00%		1,592,541	\$775,630,125	\$276,746,998	\$771,374,555	\$56,539,870	135.13%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.06%	105	939	\$298,407	\$0	\$200,000	\$47,704	67.02%
2	AAA LIFE INSURANCE COMPANY	0.44%	47	3,684	\$2,304,387	\$0	\$511,477	\$1,049,242	22.20%
3	ACCORDIA LIFE AND ANNUITY COMPANY	0.03%	133	598	\$151,649	\$128	\$50,067	\$179,711	33.10%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.06%	106	133	\$293,159	\$0	\$2,037,322	\$46,302	694.95%
5	ALLSTATE ASSURANCE COMPANY	0.13%	75	1,235	\$706,850	\$0	\$0	\$415,111	0.00%
6	ALLSTATE LIFE INSURANCE COMPANY	0.21%	66	3,542	\$1,121,755	\$0	\$890,664	\$378,883	79.40%
7	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	206	23	\$12,841	\$0	\$0	\$7,340	0.00%
8	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.15%	72	1,395	\$807,838	\$0	\$673,555	\$101,674	83.38%
9	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	247	5	\$2,208	\$0	\$2,734	\$172	123.82%
10	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COL	0.53%	36	10,877	\$2,792,115	\$0	\$984,769	\$526,249	35.27%
11	AMERICAN FAMILY LIFE INSURANCE COMPANY	4.14%	7	49,911	\$21,752,465	\$12,422	\$5,745,565	\$4,923,367	26.47%
12	AMERICAN FIDELITY ASSURANCE COMPANY	0.44%	46	4,104	\$2,334,782	\$50,209	\$3,914,229	\$554,415	169.80%
13	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.00%	261	1	\$799	\$0	\$0	\$10	0.00%
14	AMERICAN GENERAL LIFE INSURANCE CO	6.31%	3	33,951	\$33,145,180	\$51,399	\$8,000,915	\$11,323,568	24.29%
15	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.02%	149	267	\$87,907	\$0	\$6,389	\$2,112	7.27%
16	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.09%	87	2,056	\$483,356	\$0	\$239,368	\$80,385	49.52%
17	AMERICAN HOME LIFE INSURANCE COMPANY	0.08%	91	689	\$398,775	\$0	\$260,967	\$75,601	65.44%
18	AMERICAN INCOME LIFE INSURANCE CO	0.14%	74	1,714	\$738,548	\$0	\$63,257	\$266,311	8.57%
19	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	237	17	\$2,988	\$0	\$0	\$173	0.00%
20	AMERICAN NATIONAL INSURANCE COMPANY	0.50%	38	4,534	\$2,648,004	\$0	\$3,099,195	\$1,038,297	117.04%
21	AMERICAN REPUBLIC INSURANCE COMPANY	0.11%	84	678	\$554,849	\$0	\$214,903	\$68,815	38.73%
22	AMERICAN UNITED LIFE INSURANCE COMPANY	0.00%	279	949	\$0	\$0	\$144,000	\$461,219	N/A
23	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.28%	61	2,042	\$1,454,796	\$0	\$432,539	\$189,907	29.73%
24	AMERITAS LIFE INSURANCE CORP	0.22%	65	1,173	\$1,136,461	\$0	\$200,457	\$539,783	17.64%
25	AMICA LIFE INSURANCE COMPANY	0.05%	110	398	\$270,630	\$0	\$133,000	\$149,491	49.14%
26	ANTHEM LIFE INSURANCE COMPANY	0.03%	132	686	\$154,391	\$0	\$65,000	\$23,265	42.10%
27	ASSURED LIFE ASSOCIATION	0.00%	270	8	\$385	\$0	\$0	\$32	0.00%
28	ASSURITY LIFE INSURANCE COMPANY	0.16%	71	1,127	\$850,737	\$0	\$240,000	\$195,049	28.21%
29	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF N	0.00%	279	1	\$0	\$0	\$0	\$100	N/A
30	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.19%	70	1,503	\$986,414	\$0	\$463,581	\$196,959	47.00%
31	ATHENE ANNUITY AND LIFE COMPANY	0.09%	86	240	\$484,499	\$2,872	\$158,397	\$63,190	33.29%
32	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	248	109	\$2,189	\$0	\$0	\$12,060	0.00%
33	AUTO OWNERS LIFE INSURANCE COMPANY	0.32%	57	3,401	\$1,698,880	\$0	\$1,771,130	\$666,899	104.25%
34	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.02%	138	43	\$117,650	\$0	\$29,948	\$20,620	25.46%
35	AXA EQUITABLE LIFE INSURANCE COMPANY	0.98%	23	3,402	\$5,143,002	\$0	\$8,859,914	\$2,651,644	172.27%
36	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	202	26	\$14,533	\$0	\$0	\$2,119	0.00%
37	BANKERS LIFE AND CASUALTY COMPANY	0.08%	89	757	\$428,168	\$0	\$134,569	\$62,405	31.43%
38	BANNER LIFE INSURANCE COMPANY	3.62%	8	23,067	\$19,040,832	\$0	\$10,700,583	\$11,986,033	56.20%
39	BENEFICIAL LIFE INSURANCE COMPANY	0.02%	145	29	\$101,718	\$0	\$2,984	\$8,777	2.93%
40	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	274	1	\$100	\$0	\$100	\$10	100.00%
41	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.00%	195	19	\$19,124	\$0	\$0	\$18,910	0.00%
42	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	245	12	\$2,288	\$0	\$162,050	\$720	7082.60%
43	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.49%	41	9,633	\$2,554,882	\$0	\$5,784,396	\$5,508,682	226.41%
44	C M LIFE INSURANCE COMPANY	0.01%	176	29	\$35,834	\$0	\$0	\$5,890	0.00%
45	CANADA LIFE ASSURANCE COMPANY	0.02%	147	74	\$93,238	\$0	\$216,128	\$17,758	231.80%
46	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	203	399	\$14,196	\$0	\$67,247	\$1,828	473.70%
47	CATHOLIC FINANCIAL LIFE	0.02%	151	287	\$82,893	\$0	\$22,042	\$17,276	26.59%
48	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	215	16	\$7,086	\$0	\$0	\$738	0.00%
49	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	227	355	\$4,532	\$0	\$20,928	\$2,239	461.78%
50	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	189	21	\$21,536	\$0	\$150,000	\$1,055	696.51%
51	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.11%	83	1,326	\$562,778	\$0	\$61,613	\$119,536	10.95%
52	CHURCH LIFE INSURANCE CORPORATION	0.00%	263	1	\$714	\$0	\$0	\$0	0.00%
53	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	222	1	\$5,190	\$0	\$0	\$2,026	0.00%
54	CINCINNATI LIFE INSURANCE COMPANY THE	1.33%	20	8,075	\$7,009,675	\$0	\$1,084,543	\$2,826,080	15.47%
55	CMFG LIFE INSURANCE COMPANY	0.05%	111	1,651	\$269,592	\$505	\$324,393	\$163,590	120.51%
56	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.32%	58	4,042	\$1,670,514	\$0	\$578,931	\$270,369	34.66%
57	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	210	24	\$9,845	\$0	\$10,000	\$460	101.57%
58	COLORADO BANKERS LIFE INS CO	0.10%	85	1,121	\$520,691	\$0	\$79,453	\$32,288	15.26%
59	COLUMBUS LIFE INSURANCE COMPANY	0.05%	107	299	\$272,777	\$0	\$50,387	\$130,899	18.47%
60	COMBINED INSURANCE CO OF AMERICA	0.00%	187	542	\$22,139	\$0	\$0	\$12,351	0.00%
61	COMPANION LIFE INSURANCE COMPANY	0.00%	279	5	\$0	\$0	\$0	\$89	N/A
62	CONNECTICUT GENERAL LIFE INS CO	0.00%	244	1	\$2,326	\$0	\$12,727	\$1,000	547.16%
63	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	166	70	\$46,499	\$0	\$1,069	\$5,274	2.30%
64	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	262	1	\$737	\$0	\$0	\$100	0.00%
65	COUNTRY LIFE INSURANCE COMPANY	0.49%	40	4,954	\$2,593,210	\$1,132	\$694,751	\$1,206,862	26.83%
66	CSA FRATERNAL LIFE	0.00%	249	10	\$2,076	\$0	\$14,574	\$197	702.02%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.00%	232	14	\$3,639	\$0	\$0	\$309	0.00%
68	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	266	1	\$651	\$0	\$0	\$50	0.00%
69	DIRECT GENERAL LIFE INSURANCE COMPANY	0.00%	192	96	\$20,786	\$0	\$0	\$1,425	0.00%
70	ELCO MUTUAL LIFE AND ANNUITY	0.00%	212	6	\$9,175	\$120	\$0	\$301	1.31%
71	EMC NATIONAL LIFE COMPANY	0.20%	69	1,513	\$1,025,037	\$580	\$196,250	\$251,496	19.20%
72	EQUITRUST LIFE INSURANCE COMPANY	0.00%	279	9	\$0	\$0	\$0	\$22	N/A
73	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.04%	125	266	\$184,409	\$0	\$153,593	\$20,510	83.29%
74	FAMILY LIFE INSURANCE COMPANY	0.01%	155	181	\$75,911	\$0	\$109,247	\$12,911	143.91%
75	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	279	6	\$0	\$0	\$1,702	\$22	N/A
76	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOUR	1.91%	15	28,184	\$10,036,970	\$0	\$5,223,688	\$4,118,054	52.04%
77	FARMERS NEW WORLD LIFE INSURANCE COMPANY	2.39%	12	21,089	\$12,558,057	\$0	\$3,700,590	\$4,246,926	29.47%
78	FEDERAL LIFE INSURANCE COMPANY	0.01%	182	80	\$28,888	\$0	\$39,936	\$9,720	138.24%
79	FEDERATED LIFE INSURANCE COMPANY	0.35%	50	1,349	\$1,849,066	\$0	\$250,000	\$664,365	13.52%
80	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.52%	37	3,409	\$2,731,692	\$0	\$3,513,040	\$533,434	128.60%
81	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.02%	137	146	\$117,685	\$0	\$0	\$1,252	0.00%
82	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.35%	52	2,269	\$1,816,557	\$30,353	\$841,741	\$459,116	48.01%
83	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	230	12	\$3,833	\$0	\$39,791	\$629	1038.12%
84	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	279	0	\$0	\$0	\$0	\$12	N/A
85	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.35%	51	3,526	\$1,827,402	\$0	\$2,267,177	\$963,737	124.07%
86	FORESTERS LIFE INSURANCE AND ANNUITY COMPANY	0.00%	186	213	\$22,181	\$0	\$0	\$24,491	0.00%
87	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.11%	82	2,139	\$574,136	\$0	\$20,253	\$65,238	3.53%
88	GARDEN STATE LIFE INSURANCE COMPANY	0.06%	98	373	\$329,309	\$0	\$350,000	\$27,103	106.28%
89	GBU FINANCIAL LIFE	0.00%	233	32	\$3,456	\$0	\$5,924	\$870	171.41%
90	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.86%	27	1,138	\$4,543,801	\$0	\$3,444,983	\$455,764	75.82%
91	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	2.77%	9	21,444	\$14,575,352	\$0	\$17,827,197	\$6,896,016	122.31%
92	GENWORTH LIFE INSURANCE COMPANY	0.48%	43	3,536	\$2,504,197	\$0	\$975,096	\$1,251,185	38.94%
93	GERBER LIFE INSURANCE COMPANY	0.06%	100	1,387	\$310,932	\$0	\$223,810	\$64,546	71.98%
94	GLENER LIFE INSURANCE SOCIETY	0.01%	180	184	\$31,861	\$0	\$0	\$12,245	0.00%
95	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.71%	31	40,230	\$3,710,116	\$0	\$2,551,906	\$371,718	68.78%
96	GOLDEN RULE INSURANCE COMPANY	0.06%	104	672	\$298,780	\$0	\$101,223	\$100,355	33.88%
97	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE CO	0.00%	198	33	\$18,281	\$0	\$0	\$4,739	0.00%
98	GPM HEALTH AND LIFE INSURANCE COMPANY	0.00%	257	1	\$1,287	\$0	\$0	\$49	0.00%
99	GRANGE LIFE INSURANCE COMPANY	0.01%	171	58	\$39,814	\$0	\$0	\$19,726	0.00%
100	GREAT AMERICAN LIFE INSURANCE COMPANY	0.08%	92	568	\$395,737	\$0	\$201,000	\$134,372	50.79%
101	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.02%	136	106	\$120,932	\$0	\$299,000	\$12,310	247.25%
102	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.49%	39	1,945	\$2,598,714	\$0	\$2,170,557	\$342,612	83.52%
103	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.04%	122	270	\$196,652	\$0	\$251,069	\$9,286	127.67%
104	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	225	6	\$4,822	\$0	\$78,057	\$329	1618.77%
105	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.23%	64	1,339	\$1,226,586	\$12,969	\$2,601,912	\$1,046,120	213.18%
106	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	170	35	\$39,823	\$0	\$50,027	\$1,648	125.62%
107	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.48%	42	3,268	\$2,531,331	\$0	\$1,681,191	\$1,593,451	66.42%
108	HARTFORD LIFE INSURANCE COMPANY	0.01%	158	249	\$61,753	\$158	\$92,718	\$2,106	150.40%
109	HCC LIFE INSURANCE COMPANY	0.00%	251	3	\$1,977	\$0	\$0	\$188	0.00%
110	HORACE MANN LIFE INSURANCE COMPANY	0.08%	88	735	\$431,209	\$0	\$40,172	\$146,142	9.32%
111	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	258	1	\$1,102	\$0	\$0	\$75	0.00%
112	IDEALIFE INSURANCE COMPANY	0.00%	208	30	\$12,422	\$0	\$0	\$400	0.00%
113	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.13%	78	1,371	\$684,020	\$0	\$150,000	\$182,551	21.93%
114	INDEPENDENT ORDER OF FORESTERS THE	0.31%	60	2,336	\$1,611,494	\$0	\$1,240,776	\$269,104	77.00%
115	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.03%	131	429	\$155,546	\$0	\$310,133	\$23,775	199.38%
116	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.00%	256	2	\$1,308	\$0	\$0	\$0	0.00%
117	INTEGRITY LIFE INSURANCE COMPANY	0.00%	279	9	\$0	\$0	\$0	\$67	N/A
118	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	279	7	\$0	\$0	\$0	\$35	N/A
119	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.01%	161	122	\$56,741	\$0	\$200,000	\$11,895	352.48%
120	JACKSON NATIONAL LIFE INSURANCE COMPANY	1.68%	17	9,611	\$8,843,312	\$67	\$13,406,038	\$2,634,534	151.60%
121	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	193	79	\$19,626	\$9,793	\$541,013	\$7,506	2806.51%
122	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	260	27	\$965	\$0	\$0	\$59	0.00%
123	KANAWHA INSURANCE COMPANY	0.06%	101	1,457	\$309,178	\$12,707	\$165,156	\$29,739	57.53%
124	KANSAS CITY LIFE INSURANCE COMPANY	0.48%	44	3,260	\$2,503,281	\$0	\$2,318,089	\$902,431	92.60%
125	KNIGHTS OF COLUMBUS	0.58%	34	7,818	\$3,050,064	\$461,450	\$844,000	\$2,276,662	42.80%
126	LAFAYETTE LIFE INSURANCE COMPANY THE	0.04%	117	242	\$224,750	\$820	\$0	\$327,052	0.36%
127	LEADERS LIFE INSURANCE COMPANY	0.01%	175	343	\$35,976	\$0	\$15,000	\$5,547	41.69%
128	LEGACY LIFE INSURANCE COMPANY OF MISSOURI	0.00%	277	1	\$34	\$0	\$0	\$100	0.00%
129	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.24%	63	2,540	\$1,263,986	\$0	\$299,091	\$601,502	23.66%
130	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.11%	80	3,534	\$597,727	\$0	\$529,550	\$107,778	88.59%
131	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.04%	120	270	\$201,022	\$0	\$324,816	\$6,890	161.58%
132	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.07%	94	613	\$387,761	\$0	\$150,391	\$105,966	38.78%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
133	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	252	13	\$1,791	\$0	\$0	\$128	0.00%
134	LIFESECURE INSURANCE COMPANY	0.00%	239	26	\$2,846	\$0	\$0	\$765	0.00%
135	LIFESHIELD NATIONAL INSURANCE CO	0.01%	184	74	\$27,862	\$0	\$50,000	\$2,487	179.46%
136	LINCOLN BENEFIT LIFE COMPANY	0.69%	32	4,439	\$3,629,140	\$0	\$5,640,312	\$1,998,690	155.42%
137	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	196	75	\$18,893	\$0	\$6,292	\$2,454	33.30%
138	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	213	57	\$8,134	\$2,613	\$26,897	\$353	362.80%
139	LINCOLN NATIONAL LIFE INSURANCE COMPANY	2.18%	13	2,976	\$11,472,643	\$0	\$6,899,301	\$1,291,016	60.14%
140	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPANY	0.00%	228	6	\$4,440	\$0	\$0	\$664	0.00%
141	LONGEVITY INSURANCE COMPANY	0.00%	241	33	\$2,565	\$0	\$7,000	\$417	272.90%
142	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	229	7	\$4,404	\$0	\$1,081	\$1,865	24.55%
143	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	279	2	\$0	\$0	\$0	\$14	N/A
144	LUMICO LIFE INSURANCE COMPANY	0.01%	179	169	\$32,941	\$0	\$44	\$17,663	0.13%
145	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	255	64	\$1,499	\$0	\$1,194	\$1,388	79.65%
146	MANHATTAN LIFE INSURANCE COMPANY	0.00%	207	42	\$12,798	\$0	\$0	\$4,171	0.00%
147	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.08%	90	331	\$407,502	\$0	\$610,000	\$37,720	149.69%
148	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	221	18	\$5,355	\$167	\$22,896	\$1,908	430.68%
149	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	1.05%	22	5,109	\$5,518,867	\$67,218	\$2,679,901	\$2,760,910	49.78%
150	MEMBERS LIFE INSURANCE COMPANY	0.00%	275	5	\$75	\$0	\$0	\$18	0.00%
151	MERIT LIFE INSURANCE CO	0.05%	114	4,270	\$247,979	\$0	\$264,617	\$35,206	106.71%
152	METROPOLITAN LIFE INSURANCE COMPANY	0.84%	30	6,168	\$4,412,264	\$373,767	\$3,067,227	\$768,389	77.99%
153	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.01%	181	109	\$30,594	\$0	\$0	\$21,725	0.00%
154	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.02%	142	275	\$106,513	\$0	\$17,500	\$18,576	16.43%
155	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	234	3	\$3,196	\$0	\$0	\$60	0.00%
156	MINNESOTA LIFE INSURANCE COMPANY	0.86%	29	5,507	\$4,509,020	\$243	\$1,350,189	\$3,876,698	29.95%
157	MODERN WOODMEN OF AMERICA	0.33%	55	6,089	\$1,721,446	\$841	\$990,800	\$529,661	57.61%
158	MONY LIFE INSURANCE COMPANY	0.06%	102	170	\$306,253	\$0	\$716,220	\$29,369	233.87%
159	MONY LIFE INSURANCE COMPANY OF AMERICA	0.05%	115	368	\$245,919	\$0	\$226,591	\$157,626	92.14%
160	MOTORISTS LIFE INSURANCE COMPANY	0.00%	211	15	\$9,439	\$0	\$0	\$4,210	0.00%
161	MOUNTAIN LIFE INSURANCE COMPANY	0.02%	152	118	\$82,639	\$0	\$0	\$4,535	0.00%
162	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AME	0.03%	134	170	\$144,915	\$0	\$0	\$65,158	0.00%
163	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.01%	183	705	\$28,310	\$0	\$0	\$19,764	0.00%
164	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	235	1	\$3,168	\$0	\$0	\$0	0.00%
165	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	205	21	\$14,156	\$0	\$0	\$614	0.00%
166	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	265	3	\$652	\$0	\$0	\$237	0.00%
167	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.01%	162	121	\$56,058	\$0	\$93,648	\$15,567	167.06%
168	NATIONAL LIFE INSURANCE COMPANY	0.06%	103	210	\$303,484	\$7,026	\$301,246	\$102,674	101.58%
169	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.05%	112	825	\$267,082	\$0	\$50,315	\$65,058	18.84%
170	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.01%	169	155	\$44,595	\$0	\$20,000	\$3,243	44.85%
171	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	0.32%	56	2,367	\$1,703,054	\$0	\$300,000	\$1,334,340	17.62%
172	NATIONWIDE LIFE INSURANCE COMPANY	0.02%	144	282	\$104,895	\$0	\$10,192	\$51,602	9.72%
173	NEW ENGLAND LIFE INSURANCE COMPANY	0.04%	118	317	\$216,677	\$0	\$101,533	\$163,217	46.86%
174	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	0.00%	279	0	\$0	\$0	\$0	\$68,737	N/A
175	NEW YORK LIFE INSURANCE COMPANY	1.68%	16	11,356	\$8,846,415	\$4,234	\$3,623,937	\$4,345,088	41.01%
176	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	1.40%	19	4,048	\$7,350,764	\$0	\$6,194,371	\$1,130,129	84.27%
177	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	6.58%	2	45,412	\$34,576,398	\$2,863,725	\$13,503,120	\$21,866,606	47.34%
178	NYLIFE INSURANCE COMPANY OF ARIZONA	0.13%	77	539	\$685,766	\$0	\$317,566	\$178,332	46.31%
179	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CA	0.02%	135	154	\$125,613	\$0	\$61,899	\$13,980	49.28%
180	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.53%	35	3,187	\$2,799,093	\$0	\$15,505	\$1,745,526	0.55%
181	OHIO STATE LIFE INSURANCE COMPANY THE	0.01%	159	90	\$61,538	\$0	\$0	\$28,185	0.00%
182	OLD AMERICAN INSURANCE COMPANY	0.00%	204	565	\$14,160	\$0	\$93,206	\$2,053	658.23%
183	OLD REPUBLIC LIFE INSURANCE COMPANY	0.04%	121	1,223	\$197,870	\$0	\$251,252	\$64,383	126.98%
184	OLD SURETY LIFE INSURANCE COMPANY	0.00%	238	10	\$2,910	\$0	\$5,000	\$60	171.82%
185	OZARK NATIONAL LIFE INSURANCE COMPANY	0.31%	59	3,290	\$1,635,155	\$0	\$440,517	\$314,541	26.94%
186	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	243	1	\$2,330	\$0	\$0	\$0	0.00%
187	PACIFIC LIFE & ANNUITY COMPANY	0.00%	273	0	\$185	\$0	\$0	\$0	0.00%
188	PACIFIC LIFE INSURANCE COMPANY	0.20%	68	1,378	\$1,025,408	\$0	\$1,500,000	\$965,654	146.28%
189	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	278	0	\$33	\$0	\$0	\$0	0.00%
190	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	271	2	\$357	\$0	\$0	\$250	0.00%
191	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.07%	96	503	\$347,050	\$0	\$503,052	\$81,303	144.95%
192	PEKIN LIFE INSURANCE COMPANY	0.08%	93	431	\$394,680	\$0	\$0	\$110,846	0.00%
193	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.27%	62	305	\$1,399,686	\$8,147	\$0	\$135,480	0.58%
194	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.02%	139	126	\$114,629	\$0	\$0	\$46,382	0.00%
195	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.04%	123	522	\$193,893	\$0	\$0	\$44,545	0.00%
196	PHL VARIABLE INSURANCE COMPANY	0.34%	53	1,382	\$1,794,187	\$0	\$2,000,000	\$916,135	111.47%
197	PHOENIX LIFE AND ANNUITY COMPANY	0.04%	116	221	\$226,049	\$0	\$0	\$173,990	0.00%
198	PHOENIX LIFE INSURANCE COMPANY	0.01%	172	152	\$37,112	\$105,269	\$0	\$14,811	283.65%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
199	PHYSICIANS LIFE INSURANCE COMPANY	0.02%	153	2,356	\$81,460	\$0	\$150,000	\$37,413	184.14%
200	PIONEER AMERICAN INSURANCE COMPANY	0.01%	164	82	\$52,057	\$0	\$17,762	\$5,912	34.12%
201	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	190	15	\$21,295	\$0	\$900	\$3,498	4.23%
202	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	214	21	\$8,052	\$0	\$2,780	\$1,352	34.53%
203	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	240	25	\$2,765	\$0	\$0	\$163	0.00%
204	PRIMERICA LIFE INSURANCE COMPANY	6.09%	4	35,166	\$31,995,663	\$0	\$24,784,431	\$9,144,320	77.46%
205	PRINCIPAL LIFE INSURANCE COMPANY	0.13%	79	620	\$666,923	\$0	\$1,359,182	\$303,725	203.80%
206	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.95%	24	3,503	\$4,971,679	\$0	\$1,247,939	\$3,189,036	25.10%
207	PROFESSIONAL INSURANCE COMPANY	0.00%	218	7	\$6,211	\$0	\$10,000	\$600	161.00%
208	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	199	18	\$17,150	\$0	\$151,692	\$11,435	884.50%
209	PROTECTIVE LIFE INSURANCE COMPANY	2.45%	11	15,680	\$12,849,966	\$0	\$9,528,423	\$4,681,720	74.15%
210	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	167	122	\$46,204	\$0	\$136,662	\$5,233	295.78%
211	PRUCO LIFE INSURANCE COMPANY	4.79%	6	17,004	\$25,172,828	\$0	\$15,701,736	\$9,292,496	62.38%
212	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.05%	109	10,647	\$270,984	\$0	\$57,653	\$253,587	21.28%
213	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	272	1	\$200	\$0	\$0	\$75	0.00%
214	RELiance STANDARD LIFE INSURANCE COMPANY	0.00%	201	154	\$16,160	\$0	\$75,406	\$788	466.62%
215	RELIASTAR LIFE INSURANCE COMPANY	2.08%	14	12,910	\$10,924,467	\$0	\$17,847,931	\$6,427,180	163.38%
216	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	160	102	\$57,805	\$0	\$110,969	\$16,059	191.97%
217	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY O	0.00%	253	30	\$1,790	\$0	\$12,617	\$346	704.86%
218	RESERVE NATIONAL INSURANCE COMPANY	0.01%	157	94	\$62,912	\$0	\$61,423	\$6,876	97.63%
219	RIVERSOURCE LIFE INSURANCE COMPANY	0.33%	54	2,110	\$1,740,061	\$0	\$1,076,778	\$831,827	61.88%
220	ROYAL NEIGHBORS OF AMERICA	0.01%	156	885	\$64,758	\$0	\$0	\$26,921	0.00%
221	S USA LIFE INSURANCE COMPANY INC	0.00%	236	12	\$3,159	\$0	\$0	\$537	0.00%
222	SAGICOR LIFE INSURANCE COMPANY	0.01%	178	157	\$34,586	\$0	\$0	\$46,823	0.00%
223	SECURIAN LIFE INSURANCE COMPANY	0.00%	209	29	\$10,091	\$0	\$0	\$2,391	0.00%
224	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.00%	224	29	\$4,856	\$1,306	\$8,936	\$1,301	210.91%
225	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.01%	165	34	\$47,408	\$0	\$0	\$4,331	0.00%
226	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW	0.01%	177	43	\$35,553	\$0	\$0	\$10,423	0.00%
227	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	188	1	\$21,839	\$0	\$10,582	\$517	48.45%
228	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.07%	95	551	\$352,650	\$0	\$7,377	\$108,696	2.09%
229	SETTLERS LIFE INSURANCE COMPANY	0.01%	168	3	\$45,670	\$0	\$29,255	\$2,031	64.06%
230	SHELTER LIFE INSURANCE COMPANY	2.76%	10	45,793	\$14,483,275	\$0	\$5,422,450	\$4,851,070	37.44%
231	SHENANDOAH LIFE INSURANCE COMPANY	0.01%	173	228	\$37,106	\$0	\$267,489	\$30,309	720.88%
232	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	276	2	\$63	\$0	\$0	\$142	0.00%
233	STANDARD INSURANCE COMPANY	0.00%	223	4	\$5,101	\$1,621	\$0	\$550	31.78%
234	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	154	128	\$78,435	\$0	\$100,000	\$17,337	127.49%
235	STANDARD SECURITY LIFE INSURANCE COMPANY OF N	0.00%	250	33	\$2,003	\$84	\$8,999	\$360	453.47%
236	STARMOUNT LIFE INSURANCE COMPANY	0.06%	99	532	\$328,974	\$0	\$274,678	\$11,142	83.50%
237	STATE FARM LIFE INSURANCE COMPANY	8.40%	1	72,671	\$44,144,503	\$2,246,349	\$21,394,013	\$16,326,632	53.55%
238	STATE LIFE INSURANCE COMPANY	0.01%	163	73	\$53,728	\$0	\$100,000	\$17,887	186.12%
239	STATE MUTUAL INSURANCE COMPANY	0.00%	231	24	\$3,651	\$0	\$0	\$66	0.00%
240	SUN LIFE ASSURANCE COMPANY OF CANADA	0.03%	126	105	\$183,613	\$0	\$601,000	\$62,777	327.32%
241	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	246	8	\$2,267	\$0	\$0	\$1,914	0.00%
242	SURETY LIFE INSURANCE COMPANY	0.00%	220	18	\$5,459	\$0	\$1,084	\$739	19.86%
243	SYMETRA LIFE INSURANCE COMPANY	0.36%	49	3,083	\$1,888,607	\$0	\$808,244	\$694,150	42.80%
244	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	259	26	\$1,059	\$0	\$0	\$305	0.00%
245	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	0.66%	33	945	\$3,480,201	\$2,220,782	\$915,183	\$178,859	90.11%
246	TEXAS LIFE INSURANCE COMPANY	0.02%	148	54	\$88,230	\$20,960	\$343,198	\$6,847	412.74%
247	THE RELIABLE LIFE INSURANCE COMPANY	0.11%	81	2,917	\$580,822	\$0	\$640,029	\$100,173	110.19%
248	THE SAVINGS BANK MUTUAL LIFE INSURANCE COMPAN	0.46%	45	3,704	\$2,392,867	\$7,749	\$1,841,887	\$1,901,167	77.30%
249	THRIVENT FINANCIAL FOR LUTHERANS	0.94%	25	8,242	\$4,913,901	\$62,803	\$2,830,839	\$2,379,192	58.89%
250	TIAA-CREF LIFE INSURANCE COMPANY	0.21%	67	1,072	\$1,088,702	\$0	\$350,000	\$532,327	32.15%
251	TIME INSURANCE COMPANY	0.13%	76	1,458	\$690,998	\$0	\$65,900	\$45,510	9.54%
252	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	219	11	\$5,843	\$0	\$0	\$2,256	0.00%
253	TRANSAMERICA LIFE INSURANCE COMPANY	0.92%	26	16,872	\$4,837,639	\$61,449	\$8,024,835	\$5,431,536	167.15%
254	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.86%	28	3,696	\$4,532,729	\$346	\$2,050,242	\$368,390	45.24%
255	TRUSTMARK INSURANCE COMPANY	0.00%	216	41	\$6,687	\$0	\$13,904	\$1,927	207.93%
256	U S FINANCIAL LIFE INSURANCE COMPANY	0.40%	48	1,580	\$2,101,927	\$0	\$3,642,385	\$517,252	173.29%
257	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	269	3	\$466	\$0	\$0	\$45	0.00%
258	UNIFIED LIFE INSURANCE COMPANY	0.04%	119	501	\$209,100	\$0	\$134,523	\$26,585	64.33%
259	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	185	39	\$27,077	\$0	\$28,037	\$388	103.55%
260	UNION LABOR LIFE INSURANCE COMPANY	0.00%	242	4	\$2,434	\$0	\$0	\$525	0.00%
261	UNION SECURITY INSURANCE COMPANY	0.02%	143	193	\$105,735	\$0	\$110,544	\$4,318	104.55%
262	UNITED AMERICAN INSURANCE COMPANY	0.03%	130	580	\$166,124	\$0	\$222,991	\$5,006	134.23%
263	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	264	3	\$660	\$0	\$0	\$165	0.00%
264	UNITED FIDELITY LIFE INSURANCE COMPANY	0.01%	174	105	\$36,764	\$0	\$1,167	\$1,979	3.17%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
265	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	197	84	\$18,701	\$0	\$0	\$7,384	0.00%
266	UNITED HOME LIFE INSURANCE COMPANY	0.05%	113	468	\$253,580	\$0	\$25,000	\$23,791	9.86%
267	UNITED INSURANCE COMPANY OF AMERICA	0.00%	254	16	\$1,544	\$0	\$0	\$309	0.00%
268	UNITED LIFE INSURANCE COMPANY	0.06%	97	531	\$339,857	\$0	\$175,750	\$62,351	51.71%
269	UNITED NATIONAL LIFE INSURANCE COMPANY OF AMERICA	0.00%	217	13	\$6,442	\$0	\$0	\$1,242	0.00%
270	UNITED OF OMAHA LIFE INSURANCE COMPANY	5.72%	5	7,159	\$30,049,720	\$0	\$18,294,370	\$2,318,739	60.88%
271	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.05%	108	16	\$271,896	\$0	\$334,635	\$9,091	123.07%
272	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	191	441	\$21,085	\$0	\$37,223	\$1,294	176.54%
273	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	226	334	\$4,769	\$30	\$13,805	\$502	290.10%
274	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	279	552	\$0	\$0	\$0	\$4,633	N/A
275	US ALLIANCE LIFE AND SECURITY COMPANY	0.00%	268	2	\$477	\$0	\$0	\$150	0.00%
276	USAA LIFE INSURANCE COMPANY	1.45%	18	17,663	\$7,640,430	\$100,865	\$6,585,558	\$3,950,037	87.51%
277	VANTIS LIFE INSURANCE COMPANY	0.00%	194	108	\$19,141	\$0	\$0	\$13,110	0.00%
278	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	200	28	\$16,498	\$0	-\$5,247	\$2,578	-31.80%
279	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	0.02%	150	102	\$85,627	\$0	\$684,420	\$6,395	799.30%
280	WASHINGTON NATIONAL INSURANCE COMPANY	0.03%	128	352	\$171,238	\$10,766	\$985,989	\$13,626	582.09%
281	WEST COAST LIFE INSURANCE COMPANY	1.16%	21	6,865	\$6,093,689	\$0	\$6,365,665	\$3,097,358	104.46%
282	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.02%	140	4,785	\$114,440	\$28,935	\$687,384	\$61,251	625.93%
283	WESTERN CATHOLIC UNION	0.02%	141	820	\$107,481	\$0	\$32,217	\$30,081	29.97%
284	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.14%	73	1,272	\$740,124	\$0	\$1,320,940	\$236,211	178.48%
285	WILCAC LIFE INSURANCE COMPANY	0.04%	124	186	\$193,094	\$0	\$16,313	\$20,906	8.45%
286	WILCO LIFE INSURANCE COMPANY	0.02%	146	205	\$100,551	\$0	\$50,652	\$15,378	50.37%
287	WINDSOR LIFE INSURANCE COMPANY	0.00%	267	1	\$578	\$0	\$0	\$34	0.00%
288	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.03%	127	889	\$174,995	\$1,009	\$5,000	\$76,343	3.43%
289	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.03%	129	81	\$168,966	\$0	\$153,993	\$47,702	91.14%
TOTAL		100.00%		795,249	\$525,385,950	\$8,845,988	\$339,675,856	\$203,596,900	66.34%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.00%	199	6	\$1,762	\$0	\$0	\$300	0.00%
2	AAA LIFE INSURANCE COMPANY	0.06%	89	447	\$416,151	\$0	\$123,480	\$38,523	29.67%
3	ACCORDIA LIFE AND ANNUITY COMPANY	0.46%	48	3,306	\$3,067,354	\$21,210	\$1,657,112	\$765,181	54.72%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	1.99%	13	2,273	\$13,140,700	\$0	\$0	\$586,934	0.00%
5	ALLSTATE ASSURANCE COMPANY	0.06%	95	384	\$367,088	\$0	\$0	\$50,762	0.00%
6	ALLSTATE LIFE INSURANCE COMPANY	0.34%	56	3,722	\$2,221,795	\$0	\$4,151,891	\$324,039	186.87%
7	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	168	26	\$20,803	\$0	\$0	\$3,319	0.00%
8	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.03%	109	214	\$221,477	\$0	\$103,327	\$11,024	46.65%
9	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.01%	149	104	\$50,329	\$0	\$62,301	\$3,928	123.79%
10	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.77%	33	5,710	\$5,065,366	\$0	\$4,499,782	\$512,302	88.83%
11	AMERICAN FIDELITY ASSURANCE COMPANY	0.01%	157	84	\$34,379	\$0	\$80,608	\$5,143	234.47%
12	AMERICAN GENERAL LIFE INSURANCE CO	0.18%	70	11,664	\$1,179,956	\$0	\$11,397,058	\$1,466,449	965.89%
13	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.88%	27	16,639	\$5,835,833	\$0	\$2,047,473	\$535,157	35.08%
14	AMERICAN INCOME LIFE INSURANCE CO	0.00%	191	9	\$4,545	\$0	\$0	\$283	0.00%
15	AMERICAN NATIONAL INSURANCE COMPANY	0.57%	42	2,850	\$3,777,549	\$0	\$2,314,410	\$292,992	61.27%
16	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF T	0.02%	130	136	\$121,593	\$0	\$541,101	\$21,567	445.01%
17	AMERICAN REPUBLIC INSURANCE COMPANY	0.05%	96	716	\$358,398	\$0	\$890,832	\$29,849	248.56%
18	AMERICAN UNITED LIFE INSURANCE COMPANY	0.02%	128	165	\$123,626	\$0	\$318,692	\$12,865	257.79%
19	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.07%	88	748	\$429,843	\$0	\$545,544	\$52,869	126.92%
20	AMERITAS LIFE INSURANCE CORP	0.62%	38	2,248	\$4,064,365	\$0	\$5,360,795	\$310,628	131.90%
21	AMICA LIFE INSURANCE COMPANY	0.00%	197	5	\$2,512	\$0	\$0	\$320	0.00%
22	ASSURED LIFE ASSOCIATION	0.00%	200	5	\$1,752	\$0	\$0	\$215	0.00%
23	ASSURITY LIFE INSURANCE COMPANY	0.03%	113	223	\$196,774	\$0	\$308,645	\$30,085	156.85%
24	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF N	0.00%	217	21	\$0	\$0	\$0	\$2,274	N/A
25	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.13%	72	1,605	\$880,876	\$0	\$2,579,313	\$114,194	292.81%
26	ATHENE ANNUITY AND LIFE COMPANY	0.82%	31	840	\$5,444,293	\$136,758	\$6,257,472	\$173,757	117.45%
27	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	204	22	\$1,260	\$0	\$0	\$1,567	0.00%
28	AUTO OWNERS LIFE INSURANCE COMPANY	0.05%	101	854	\$313,931	\$0	\$215,570	\$53,515	68.67%
29	AXA EQUITABLE LIFE INSURANCE COMPANY	0.88%	29	2,556	\$5,793,846	\$0	\$7,972,916	\$673,554	137.61%
30	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	167	52	\$20,899	\$0	\$211,755	\$2,537	1013.23%
31	BANKERS LIFE AND CASUALTY COMPANY	0.56%	43	3,409	\$3,717,002	\$0	\$3,108,708	\$238,558	83.63%
32	BANNER LIFE INSURANCE COMPANY	0.21%	67	318	\$1,362,942	\$0	\$514,625	\$90,909	37.76%
33	BENEFICIAL LIFE INSURANCE COMPANY	0.06%	91	116	\$406,873	\$0	\$269,682	\$21,298	66.28%
34	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	208	2	\$710	\$0	\$0	\$73	0.00%
35	BRIGHTHOUSE LIFE INSURANCE COMPANY	4.98%	5	3,745	\$32,858,779	\$0	\$5,847,906	\$1,508,144	17.80%
36	C M LIFE INSURANCE COMPANY	0.27%	61	1,267	\$1,814,078	\$0	\$4,211,957	\$323,114	232.18%
37	CANADA LIFE ASSURANCE COMPANY	0.04%	104	221	\$278,454	\$0	\$645,462	\$34,164	231.80%
38	CATHOLIC FINANCIAL LIFE	0.01%	159	115	\$34,118	\$0	\$6,998	\$4,303	20.51%
39	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	212	9	\$444	\$0	\$0	\$320	0.00%
40	CENTRAL SECURITY LIFE INSURANCE CO	0.02%	119	372	\$149,716	\$0	\$162,759	\$10,842	108.71%
41	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.01%	141	296	\$76,321	\$0	\$350,933	\$5,871	459.81%
42	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.02%	124	235	\$133,511	\$0	\$80,000	\$14,016	59.92%
43	CINCINNATI LIFE INSURANCE COMPANY THE	0.22%	65	1,973	\$1,481,278	\$0	\$2,750,828	\$145,956	185.71%
44	CLOVER INSURANCE COMPANY	0.00%	166	32	\$26,050	\$0	\$0	\$0	0.00%
45	CMFG LIFE INSURANCE COMPANY	0.02%	122	440	\$139,136	\$0	\$549,303	\$20,095	394.80%
46	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.13%	74	3,323	\$836,526	\$0	\$769,402	\$99,473	91.98%
47	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	217	2	\$0	\$0	\$0	\$414	N/A
48	COLUMBUS LIFE INSURANCE COMPANY	0.44%	50	537	\$2,898,798	\$0	\$1,541,839	\$114,539	53.19%
49	COMBINED INSURANCE CO OF AMERICA	0.01%	152	17	\$42,756	\$0	\$0	\$4,079	0.00%
50	COMMONWEALTH ANNUITY AND LIFE INSURANCE COM	0.02%	120	201	\$149,021	\$0	\$925,611	\$17,887	621.13%
51	CONNECTICUT GENERAL LIFE INS CO	0.07%	86	478	\$454,697	\$115,359	\$2,831,302	\$132,665	648.05%
52	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	123	213	\$137,368	\$0	\$219,262	\$22,019	159.62%
53	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.03%	112	394	\$202,494	\$0	\$508,070	\$43,489	250.91%
54	COUNTRY LIFE INSURANCE COMPANY	0.00%	192	14	\$4,387	\$0	\$1,398	\$628	31.87%
55	DELAWARE LIFE INSURANCE COMPANY	0.00%	173	15	\$13,609	\$0	\$0	\$1,250	0.00%
56	ELCO MUTUAL LIFE AND ANNUITY	0.00%	217	1	\$0	\$0	\$31,681	\$32	N/A
57	EMC NATIONAL LIFE COMPANY	0.13%	73	1,742	\$879,682	\$0	\$1,807,143	\$95,381	205.43%
58	EQUITRUST LIFE INSURANCE COMPANY	0.30%	59	270	\$2,001,337	\$0	\$624,768	\$35,161	31.22%
59	FAMILY LIFE INSURANCE COMPANY	0.01%	150	79	\$49,239	\$0	\$104,856	\$2,733	212.95%
60	FARMERS NEW WORLD LIFE INSURANCE COMPANY	1.31%	20	16,705	\$8,637,406	\$0	\$9,610,502	\$1,415,945	111.27%
61	FEDERAL LIFE INSURANCE COMPANY	0.00%	169	57	\$20,582	\$0	\$28,454	\$4,321	138.25%
62	FEDERATED LIFE INSURANCE COMPANY	0.88%	28	1,762	\$5,819,704	\$0	\$1,479,324	\$537,621	25.42%
63	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.20%	68	1,533	\$1,352,024	\$0	\$1,929,031	\$201,661	142.68%
64	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.00%	217	6	\$0	\$0	\$0	\$0	N/A
65	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	190	1	\$4,642	\$0	\$0	\$200	0.00%
66	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	189	14	\$4,683	\$0	\$23,061	\$507	492.44%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	217	0	\$0	\$0	\$9,448	\$0	N/A
68	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	209	2	\$669	\$0	\$0	\$95	0.00%
69	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.04%	105	534	\$276,560	\$0	\$1,369,979	\$145,853	495.36%
70	FORESTERS LIFE INSURANCE AND ANNUITY COMPANY	0.00%	216	1	\$61	\$0	\$0	\$100	0.00%
71	GBU FINANCIAL LIFE	0.00%	213	10	\$278	\$0	\$0	\$283	0.00%
72	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.35%	55	3,268	\$2,330,025	\$2,523,901	\$8,547,294	\$585,424	475.15%
73	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	1.47%	18	10,145	\$9,724,509	\$0	\$10,813,171	\$2,304,685	111.20%
74	GENWORTH LIFE INSURANCE COMPANY	0.38%	51	2,949	\$2,524,546	\$0	\$3,843,966	\$837,338	152.26%
75	GLENER LIFE INSURANCE SOCIETY	0.00%	176	48	\$12,162	\$5,000	\$61,612	\$3,382	547.71%
76	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.10%	77	8,183	\$670,057	\$0	\$614,205	\$57,887	91.66%
77	GOLDEN RULE INSURANCE COMPANY	0.12%	75	721	\$777,432	\$0	\$3,323,539	\$68,559	427.50%
78	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE (	0.06%	92	97	\$404,763	\$0	\$225,546	\$16,445	55.72%
79	GPM HEALTH AND LIFE INSURANCE COMPANY	0.00%	193	5	\$4,073	\$0	\$0	\$137	0.00%
80	GRANGE LIFE INSURANCE COMPANY	0.01%	146	25	\$58,574	\$0	\$0	\$10,303	0.00%
81	GREAT AMERICAN LIFE INSURANCE COMPANY	0.01%	137	88	\$83,602	\$0	\$126,699	\$9,337	151.55%
82	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.10%	78	768	\$647,645	\$0	\$4,457,594	\$38,901	688.28%
83	GREAT WEST LIFE ASSURANCE COMPANY	0.05%	100	579	\$326,657	\$6,790	\$410,000	\$30,077	127.59%
84	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	178	25	\$11,662	\$0	\$188,786	\$795	1618.81%
85	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	217	3	\$0	\$0	\$0	\$11,922	N/A
86	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.03%	115	24	\$169,160	\$0	\$0	\$42,429	0.00%
87	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.02%	117	75	\$154,257	\$0	\$45,813	\$1,996	29.70%
88	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.02%	127	109	\$126,622	\$0	\$288,934	\$16,846	228.19%
89	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	2.38%	11	3,412	\$15,719,837	\$0	\$27,258,530	\$1,160,771	173.40%
90	HARTFORD LIFE INSURANCE COMPANY	0.02%	118	154	\$150,224	\$304	\$1,791,263	\$47,442	1192.60%
91	HUMANADENTAL INSURANCE COMPANY	0.00%	179	18	\$10,492	\$0	\$35,658	\$1,308	339.86%
92	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.06%	94	890	\$368,221	\$0	\$300,000	\$57,449	81.47%
93	INDEPENDENT ORDER OF FORESTERS THE	0.18%	71	1,428	\$1,177,794	\$0	\$689,320	\$95,849	58.53%
94	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	206	3	\$1,024	\$0	\$0	\$240	0.00%
95	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.00%	164	43	\$29,935	\$0	\$26,155	\$3,493	87.37%
96	INTEGRITY LIFE INSURANCE COMPANY	0.00%	217	23	\$0	\$0	\$162,590	\$5,688	N/A
97	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	217	1	\$0	\$0	\$0	\$2	N/A
98	INVESTORS LIFE INSURANCE COMPANY OF NORTH AMI	0.04%	106	400	\$241,930	\$0	\$606,065	\$24,725	250.51%
99	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.86%	30	8,454	\$5,665,025	\$0	\$12,547,597	\$698,385	221.49%
100	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.01%	135	185	\$92,560	\$0	\$1,266,929	\$10,649	1368.77%
101	JOHN ALDEN LIFE INSURANCE COMPANY	0.02%	121	110	\$143,454	\$0	\$229,370	\$16,325	159.89%
102	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPANY	0.00%	170	52	\$19,072	\$0	\$284,090	\$9,723	1489.57%
103	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	8.61%	1	25,837	\$56,872,142	\$5,505,706	\$77,920,381	\$7,731,974	146.69%
104	KANSAS CITY LIFE INSURANCE COMPANY	0.69%	37	5,276	\$4,552,672	\$0	\$4,868,462	\$511,552	106.94%
105	KNIGHTS OF COLUMBUS	0.24%	64	78	\$1,553,863	\$0	\$0	\$40,330	0.00%
106	LAFAYETTE LIFE INSURANCE COMPANY THE	0.02%	129	145	\$122,914	\$0	\$355,901	\$10,404	289.55%
107	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.05%	102	894	\$310,550	\$0	\$1,749,724	\$75,251	563.43%
108	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.73%	35	2,513	\$4,835,890	\$0	\$1,143,005	\$362,962	23.64%
109	LIFESECURE INSURANCE COMPANY	0.00%	184	28	\$8,528	\$0	\$55,107	\$1,629	646.19%
110	LINCOLN BENEFIT LIFE COMPANY	1.12%	22	3,977	\$7,380,886	\$0	\$8,185,310	\$914,495	110.90%
111	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.07%	87	6	\$432,871	\$0	\$578,202	\$22,745	133.57%
112	LINCOLN NATIONAL LIFE INSURANCE COMPANY	8.36%	2	14,319	\$55,199,414	\$0	\$33,195,258	\$6,211,589	60.14%
113	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPAN'	0.00%	217	1	\$0	\$0	\$0	\$50	N/A
114	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.01%	155	159	\$37,607	\$0	\$82,129	\$930	218.39%
115	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	210	2	\$536	\$0	\$2,952	\$13	550.75%
116	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	174	159	\$13,303	\$0	\$133,422	\$5,507	1002.95%
117	MANHATTAN LIFE INSURANCE COMPANY	0.01%	147	10	\$57,824	\$0	\$133,098	\$1,161	230.18%
118	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.02%	125	213	\$129,624	\$0	\$1,008,117	\$14,435	777.72%
119	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	161	133	\$32,937	\$1,038	\$140,829	\$4,309	430.72%
120	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.91%	26	636	\$6,003,588	\$0	\$263,331	\$236,596	4.39%
121	METROPOLITAN LIFE INSURANCE COMPANY	0.60%	39	1,411	\$3,968,977	\$0	\$2,227,583	\$128,999	56.12%
122	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.26%	62	3,420	\$1,745,949	\$0	\$6,653,751	\$224,327	381.10%
123	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.01%	142	137	\$64,987	\$0	\$176,065	\$8,920	270.92%
124	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	172	31	\$16,078	\$0	\$118,380	\$2,445	736.29%
125	MINNESOTA LIFE INSURANCE COMPANY	1.71%	14	1,013	\$11,308,856	\$0	\$208,492	\$466,926	1.84%
126	MODERN WOODMEN OF AMERICA	0.32%	58	3,453	\$2,091,435	\$0	\$1,572,219	\$190,055	75.17%
127	MONY LIFE INSURANCE COMPANY	0.00%	198	4	\$1,802	\$0	\$0	\$728	0.00%
128	MONY LIFE INSURANCE COMPANY OF AMERICA	0.74%	34	1,074	\$4,897,538	\$0	\$1,278,367	\$399,793	26.10%
129	MOTORISTS LIFE INSURANCE COMPANY	0.00%	186	10	\$7,359	\$0	\$0	\$778	0.00%
130	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AMI	0.01%	134	128	\$97,744	\$0	\$346,544	\$12,903	354.54%
131	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	202	1	\$1,463	\$0	\$0	\$90	0.00%
132	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	195	1	\$3,015	\$0	\$4,898	\$0	162.45%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
133	NATIONAL FARMERS UNION LIFE INSURANCE COMPAN	0.01%	145	138	\$61,500	\$0	\$267,716	\$6,268	435.31%
134	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.02%	131	242	\$117,853	\$0	\$222,399	\$14,026	188.71%
135	NATIONAL LIFE INSURANCE COMPANY	0.08%	82	384	\$550,142	\$0	\$683,275	\$77,414	124.20%
136	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.53%	45	735	\$3,508,331	\$3,593	\$530,653	\$44,490	15.23%
137	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	1.50%	17	991	\$9,898,865	\$0	\$734,971	\$569,823	7.42%
138	NATIONWIDE LIFE INSURANCE COMPANY	0.19%	69	107	\$1,253,454	\$0	\$124,702	\$66,177	9.95%
139	NEW ENGLAND LIFE INSURANCE COMPANY	0.37%	53	5	\$2,432,744	\$0	\$5,913,958	\$325	243.10%
140	NEW YORK LIFE INSURANCE AND ANNUITY CORPORAT	2.63%	9	7,545	\$17,375,829	\$0	\$9,564,888	\$2,560,151	55.05%
141	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	1.02%	24	3,693	\$6,706,119	\$0	\$5,651,140	\$1,031,019	84.27%
142	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	1.29%	21	992	\$8,522,745	\$0	\$3,301,434	\$897,141	38.74%
143	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH C/	0.01%	139	104	\$80,983	\$0	\$41,802	\$6,740	51.62%
144	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.58%	40	1,075	\$3,809,461	\$0	\$14,670,472	\$340,561	385.11%
145	OHIO STATE LIFE INSURANCE COMPANY THE	0.10%	80	1,093	\$635,282	\$0	\$1,110,819	\$59,960	174.85%
146	OPTUM INSURANCE OF OHIO INC	0.00%	205	3	\$1,144	\$0	\$45,921	\$151	4014.07%
147	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	188	6	\$4,703	\$0	\$0	\$0	0.00%
148	PACIFIC LIFE & ANNUITY COMPANY	0.03%	108	0	\$228,954	\$0	\$0	\$0	0.00%
149	PACIFIC LIFE INSURANCE COMPANY	7.70%	3	3,497	\$50,852,685	\$14,544	\$32,889,745	\$4,595,363	64.71%
150	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	207	0	\$797	\$0	\$0	\$0	0.00%
151	PEKIN LIFE INSURANCE COMPANY	0.03%	114	239	\$186,935	\$0	\$38,572	\$20,372	20.63%
152	PENN INSURANCE AND ANNUITY COMPANY THE	0.51%	47	641	\$3,337,347	\$0	\$1,243,065	\$183,343	37.25%
153	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.58%	41	822	\$3,802,382	\$0	\$0	\$197,627	0.00%
154	PHL VARIABLE INSURANCE COMPANY	0.55%	44	445	\$3,631,792	\$0	\$2,027,256	\$362,665	55.82%
155	PHOENIX LIFE AND ANNUITY COMPANY	0.01%	151	9	\$45,630	\$0	\$0	\$16,900	0.00%
156	PHOENIX LIFE INSURANCE COMPANY	0.06%	93	114	\$376,310	\$0	\$737,096	\$10,564	195.87%
157	PIONEER AMERICAN INSURANCE COMPANY	0.00%	187	11	\$7,150	\$0	\$2,383	\$662	33.33%
158	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.07%	85	379	\$474,328	\$0	\$490,270	\$42,914	103.36%
159	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	196	8	\$2,952	\$0	\$1,059	\$465	35.87%
160	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	183	72	\$8,780	\$0	\$0	\$1,879	0.00%
161	PRINCIPAL LIFE INSURANCE COMPANY	2.12%	12	1,827	\$13,973,607	\$0	\$3,374,267	\$779,292	24.15%
162	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	1.64%	15	1,060	\$10,831,048	\$0	\$1,296,525	\$524,779	11.97%
163	PROFESSIONAL INSURANCE COMPANY	0.00%	211	1	\$475	\$0	\$0	\$51	0.00%
164	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	214	2	\$256	\$0	\$1,658	\$125	647.66%
165	PROTECTIVE LIFE INSURANCE COMPANY	3.48%	7	15,775	\$22,997,689	\$0	\$354,270,695	\$5,954,890	1540.46%
166	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.07%	84	5,926	\$482,934	\$0	\$625,967	\$125,410	129.62%
167	PROVIDENT LIFE AND CASUALTY INSURANCE COMPAN	0.00%	215	1	\$131	\$0	\$0	\$7	0.00%
168	PRUCO LIFE INSURANCE COMPANY	4.49%	6	3,789	\$29,620,765	\$0	\$15,794,489	\$1,673,355	53.32%
169	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.03%	111	293	\$203,412	\$29,532	\$364,300	\$18,323	193.61%
170	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.01%	143	118	\$64,725	\$0	\$52,096	\$5,672	80.49%
171	RELiance STANDARD LIFE INSURANCE COMPANY	0.00%	203	13	\$1,410	\$0	\$0	\$559	0.00%
172	RELIASTAR LIFE INSURANCE COMPANY	0.38%	52	2,073	\$2,511,056	\$0	\$14,344,979	\$308,633	571.27%
173	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.06%	90	1,755	\$415,378	\$0	\$570,925	\$52,951	137.45%
174	RIVERSOURCE LIFE INSURANCE COMPANY	0.79%	32	1,552	\$5,234,114	\$0	\$5,880,873	\$294,781	112.36%
175	ROYAL NEIGHBORS OF AMERICA	0.02%	126	346	\$129,568	\$0	\$96,457	\$14,106	74.45%
176	SAGICOR LIFE INSURANCE COMPANY	0.02%	116	199	\$155,908	\$0	\$0	\$17,859	0.00%
177	SECURIAN LIFE INSURANCE COMPANY	0.00%	171	2	\$17,082	\$0	\$0	\$1,380	0.00%
178	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.01%	144	378	\$63,293	\$0	\$116,483	\$25,319	184.04%
179	SECURITY LIFE OF DENVER INSURANCE COMPANY	1.38%	19	1,765	\$9,098,605	\$0	\$11,881,921	\$957,809	130.59%
180	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEV	0.00%	162	23	\$32,616	\$0	\$0	\$3,096	0.00%
181	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.02%	133	30	\$101,132	\$0	\$49,003	\$2,396	48.45%
182	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.03%	110	252	\$209,104	\$0	\$257,651	\$18,916	123.22%
183	SETTLERS LIFE INSURANCE COMPANY	0.00%	181	5	\$9,928	\$0	\$4,969	\$345	50.05%
184	SHELTER LIFE INSURANCE COMPANY	1.07%	23	12,753	\$7,083,448	\$0	\$4,936,031	\$874,801	69.68%
185	SHENANDOAH LIFE INSURANCE COMPANY	0.05%	97	257	\$347,197	\$0	\$217,767	\$10,195	62.72%
186	STANDARD INSURANCE COMPANY	0.00%	165	32	\$27,505	\$0	\$20,996	\$2,519	76.34%
187	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	217	6	\$0	\$0	\$0	\$279	N/A
188	STATE FARM LIFE INSURANCE COMPANY	5.72%	4	46,798	\$37,789,856	\$0	\$31,036,418	\$4,351,207	82.13%
189	STATE LIFE INSURANCE COMPANY	0.01%	148	1,209	\$57,712	\$0	\$388,681	\$4,338	673.48%
190	STATE MUTUAL INSURANCE COMPANY	0.00%	201	4	\$1,677	\$0	\$0	\$12	0.00%
191	SUN LIFE ASSURANCE COMPANY OF CANADA	0.70%	36	635	\$4,616,634	\$0	\$8,928,530	\$608,256	193.40%
192	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.01%	154	54	\$39,476	\$0	\$134,257	\$5,032	340.10%
193	SURETY LIFE INSURANCE COMPANY	0.04%	103	479	\$283,747	\$0	\$499,846	\$35,827	176.16%
194	SYMETRA LIFE INSURANCE COMPANY	1.63%	16	3,309	\$10,760,231	\$0	\$1,217,204	\$412,041	11.31%
195	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	177	48	\$11,831	\$0	\$38,123	\$1,199	322.23%
196	TEXAS LIFE INSURANCE COMPANY	0.52%	46	13,111	\$3,403,696	\$0	\$1,773,785	\$417,030	52.11%
197	THRIVENT FINANCIAL FOR LUTHERANS	2.93%	8	32,105	\$19,335,011	\$0	\$24,413,204	\$2,513,888	126.26%
198	TIAA-CREF LIFE INSURANCE COMPANY	0.33%	57	114	\$2,169,313	\$0	\$884,578	\$131,701	40.78%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
199	TIME INSURANCE COMPANY	0.05%	98	537	\$344,480	\$0	\$873,730	\$32,536	253.64%
200	TRANSAMERICA ADVISORS LIFE INSURANCE COMPANY	0.00%	217	35	\$0	\$0	\$1,118,714	\$7,955	N/A
201	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	163	20	\$31,657	\$0	\$0	\$5,415	0.00%
202	TRANSAMERICA LIFE INSURANCE COMPANY	2.54%	10	7,559	\$16,765,842	\$0	\$35,981,363	\$1,251,378	214.61%
203	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.36%	54	1,892	\$2,377,111	\$0	\$1,094,822	\$234,336	46.06%
204	TRUSTMARK INSURANCE COMPANY	0.01%	138	114	\$81,036	\$0	\$96,724	\$6,114	119.36%
205	U S FINANCIAL LIFE INSURANCE COMPANY	0.09%	81	385	\$564,665	\$0	\$949,043	\$41,699	168.07%
206	UNIFIED LIFE INSURANCE COMPANY	0.00%	180	14	\$9,974	\$0	\$0	\$766	0.00%
207	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	185	39	\$7,461	\$0	\$0	\$626	0.00%
208	UNION LABOR LIFE INSURANCE COMPANY	0.00%	194	2	\$3,300	\$0	\$0	\$52	0.00%
209	UNION SECURITY INSURANCE COMPANY	0.01%	153	81	\$39,720	\$2,708	\$323,969	\$2,783	822.45%
210	UNITED AMERICAN INSURANCE COMPANY	0.00%	217	3	\$0	\$0	\$0	\$60	N/A
211	UNITED FIDELITY LIFE INSURANCE COMPANY	0.01%	156	123	\$37,257	\$0	\$164,123	\$4,140	440.52%
212	UNITED HERITAGE LIFE INSURANCE COMPANY	0.01%	136	159	\$91,268	\$0	\$135,412	\$7,304	148.37%
213	UNITED INSURANCE COMPANY OF AMERICA	0.01%	158	102	\$34,241	\$0	\$69,238	\$3,468	202.21%
214	UNITED LIFE INSURANCE COMPANY	0.10%	79	566	\$640,440	\$0	\$300,951	\$44,388	46.99%
215	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.98%	25	4,402	\$6,461,180	\$0	\$5,233,858	\$635,406	81.00%
216	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.00%	182	40	\$9,924	\$0	\$12,719	\$21,669	128.16%
217	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.01%	140	710	\$77,735	\$0	\$225,019	\$13,216	289.47%
218	UNUM INSURANCE COMPANY	0.01%	160	126	\$34,043	\$0	\$85,571	\$6,356	251.36%
219	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	175	24	\$12,599	\$0	\$27,584	\$3,585	218.94%
220	USAA LIFE INSURANCE COMPANY	0.28%	60	1,511	\$1,879,571	\$0	\$1,065,958	\$166,489	56.71%
221	VOYA INSURANCE AND ANNUITY COMPANY	0.02%	132	273	\$107,237	\$0	\$654,914	\$26,820	610.72%
222	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	0.11%	76	861	\$741,498	\$0	\$5,770,016	\$125,419	778.16%
223	WASHINGTON NATIONAL INSURANCE COMPANY	0.05%	99	806	\$341,092	\$21,445	\$2,351,822	\$27,000	695.79%
224	WEST COAST LIFE INSURANCE COMPANY	0.25%	63	1,089	\$1,673,636	\$0	\$1,096,464	\$369,562	65.51%
225	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.44%	49	4,261	\$2,903,629	\$0	\$2,798,990	\$220,149	96.40%
226	WILCO LIFE INSURANCE COMPANY	0.21%	66	1,968	\$1,417,491	\$0	\$3,286,439	\$197,804	231.85%
227	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.08%	83	1,523	\$542,865	\$111,268	\$1,271,728	\$66,111	254.76%
228	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.04%	107	130	\$238,121	\$0	\$459,508	\$53,239	192.97%
TOTAL		100.00%		406,253	\$660,286,496	\$8,499,156	\$943,715,575	\$69,951,763	144.21%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL GRADED DEATH BENEFITS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AAA LIFE INSURANCE COMPANY	17.21%	2	3,453	\$2,471,496	\$0	\$817,927	\$38,054	33.09%
2	ABILITY INSURANCE COMPANY	0.00%	46	1	\$0	\$0	\$0	\$4	N/A
3	ALLSTATE ASSURANCE COMPANY	0.00%	44	0	\$94	\$0	\$0	\$0	0.00%
4	AMERICAN CONTINENTAL INSURANCE COMPANY	0.44%	17	69	\$63,327	\$0	\$0	\$751	0.00%
5	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.00%	46	0	\$0	\$0	\$0	\$172,979	N/A
6	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	46	894	\$0	\$0	\$0	\$1,685	N/A
7	AMERICAN INCOME LIFE INSURANCE CO	7.95%	5	2,077	\$1,141,271	\$0	\$100,134	\$7,468	8.77%
8	AMERICAN NATIONAL INSURANCE COMPANY	0.26%	20	348	\$36,855	\$0	\$19,261	\$394	52.26%
9	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	42	2	\$366	\$0	\$0	\$11	0.00%
10	ASSURITY LIFE INSURANCE COMPANY	0.80%	13	291	\$115,241	\$0	\$132,790	\$2,989	115.23%
11	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	46	26	\$0	\$0	\$0	\$203	N/A
12	BANKERS LIFE INSURANCE COMPANY	0.00%	46	1	\$0	\$0	\$0	\$10	N/A
13	CATHOLIC FINANCIAL LIFE	0.00%	46	1	\$0	\$0	\$0	\$2	N/A
14	CMFG LIFE INSURANCE COMPANY	0.00%	46	698	\$0	\$0	\$0	\$3,717	N/A
15	COLONIAL PENN LIFE INSURANCE COMPANY	5.09%	6	2,163	\$730,931	\$0	\$437,536	\$4,021	59.86%
16	COMBINED INSURANCE CO OF AMERICA	0.00%	46	1	\$0	\$0	\$0	\$0	N/A
17	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	33	12	\$3,245	\$0	\$60,736	\$1,415	1871.68%
18	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	2.11%	9	21	\$302,840	\$0	\$0	\$1,855	0.00%
19	CSA FRATERNAL LIFE	0.01%	39	10	\$1,099	\$0	\$9,556	\$104	869.52%
20	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.33%	18	178	\$47,546	\$0	\$56,274	\$540	118.36%
21	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.17%	22	61	\$23,739	\$0	\$5,105	\$347	21.50%
22	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	45	61	\$3	\$0	\$22,536	\$289	751200.00%
23	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.08%	26	570	\$11,500	\$0	\$101,996	\$3,889	886.92%
24	FEDERAL LIFE INSURANCE COMPANY	0.05%	30	19	\$6,861	\$0	\$9,485	\$936	138.25%
25	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	46	2	\$0	\$0	\$0	\$63	N/A
26	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	1.97%	10	328	\$283,334	\$0	\$103,441	\$4,629	36.51%
27	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.56%	16	230	\$81,061	\$0	\$12,985	\$1,342	16.02%
28	GLENER LIFE INSURANCE SOCIETY	0.09%	25	20	\$13,331	\$0	\$50,000	\$165	375.07%
29	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	46	13	\$0	\$0	\$0	\$67	N/A
30	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE CO	0.00%	46	51	\$0	\$0	\$0	\$409	N/A
31	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	46	0	\$0	\$0	\$0	\$1	N/A
32	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.12%	24	29	\$17,561	\$0	\$5,000	\$230	28.47%
33	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.04%	31	24	\$5,765	\$0	\$22,602	\$162	392.06%
34	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.01%	40	2	\$779	\$0	\$0	\$27	0.00%
35	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	46	7	\$0	\$0	\$0	\$19	N/A
36	LINCOLN HERITAGE LIFE INSURANCE COMPANY	12.83%	4	3,447	\$1,843,527	\$0	\$843,132	\$8,746	45.73%
37	MEDICO INSURANCE COMPANY	0.05%	29	6	\$6,954	\$0	\$2,117	\$41	30.44%
38	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	46	0	\$0	\$0	\$0	\$21	N/A
39	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.05%	28	39	\$7,078	\$0	\$2,365	\$393	33.41%
40	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	41	1	\$564	\$0	\$0	\$60	0.00%
41	PHYSICIANS LIFE INSURANCE COMPANY	26.45%	1	7,492	\$3,798,893	\$0	\$2,863,609	\$34,986	75.38%
42	RESERVE NATIONAL INSURANCE COMPANY	2.37%	7	456	\$340,144	\$0	\$332,133	\$3,287	97.64%
43	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.28%	19	82	\$40,531	\$0	\$0	\$471	0.00%
44	THE RELIABLE LIFE INSURANCE COMPANY	14.51%	3	11,806	\$2,084,459	\$0	\$1,486,213	\$20,086	71.30%
45	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.01%	38	5	\$1,149	\$0	\$0	\$18	0.00%
46	TRANSAMERICA LIFE INSURANCE COMPANY	0.99%	12	462	\$141,520	\$0	\$758,896	\$2,445	536.25%
47	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.60%	15	633	\$86,321	\$0	\$205,881	\$1,459	238.51%
48	TRUSTMARK INSURANCE COMPANY	0.02%	34	10	\$2,940	\$0	\$2,654	\$54	90.27%
49	UNION FIDELITY LIFE INSURANCE COMPANY	0.02%	35	18	\$2,715	\$0	\$8,338	\$56	307.11%
50	UNITED AMERICAN INSURANCE COMPANY	0.03%	32	4	\$3,674	\$0	\$0	\$46	0.00%
51	UNITED FIDELITY LIFE INSURANCE COMPANY	0.13%	23	99	\$19,313	\$0	\$0	\$419	0.00%
52	UNITED HERITAGE LIFE INSURANCE COMPANY	2.29%	8	599	\$328,925	\$0	\$252,636	\$3,174	76.81%
53	UNITED HOME LIFE INSURANCE COMPANY	0.66%	14	106	\$95,293	\$0	\$0	\$1,366	0.00%
54	UNITED INSURANCE COMPANY OF AMERICA	0.06%	27	36	\$8,116	\$0	\$1,742	\$78	21.46%
55	UNITED LIFE INSURANCE COMPANY	0.24%	21	64	\$34,321	\$0	\$467	\$157	1.36%
56	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.02%	36	37,654	\$2,312	\$0	\$1,506	\$320,039	65.14%
57	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	46	1	\$0	\$0	\$0	\$0	N/A
58	VANTIS LIFE INSURANCE COMPANY	0.00%	46	0	\$0	\$0	\$15,000	\$0	N/A
59	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	43	9	255	\$16	\$16,874	\$15	6623.53%
60	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	1.08%	11	433	\$154,746	\$10,134	\$199,229	\$2,746	135.29%
61	WESTERN CATHOLIC UNION	0.01%	37	13	2,008	\$0	\$11,142	\$114	554.88%
TOTAL		100.00%		75138	\$14,364,003	\$10,150	\$8,971,298	\$649,054	62.53%

2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL CREDIT LIFE

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.00%	6	0	\$0	\$92,355	\$0	\$0	N/A
2	AMERICAN FEDERATED LIFE INSURANCE COMPAN	49.29%	1	18,635	\$639,373	\$0	\$442,306	\$55,772	69.18%
3	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	6	34	-\$204	\$0	\$0	\$37	0.00%
4	AMERICAN NATIONAL INSURANCE COMPANY	47.00%	2	5,152	\$609,655	\$0	\$252,523	\$41,832	41.42%
5	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	3.00%	3	0	\$38,906	\$0	\$8,308	\$0	21.35%
6	OLD UNITED LIFE INSURANCE COMPANY	0.00%	6	0	\$0	\$0	\$20,052	\$0	N/A
7	PROTECTIVE LIFE INSURANCE COMPANY	0.67%	4	154	\$8,677	\$0	\$0	\$1,278	0.00%
8	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.06%	5	\$20	\$801	\$0	\$0	\$334	0.00%
9	SHELTER LIFE INSURANCE COMPANY	0.00%	6	5	-\$16	\$0	\$46,870	\$23	-292937.50%
TOTAL		100.00%		24,000	\$1,297,192	\$92,355	\$770,059	\$99,276	66.48%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.00%	72	0	\$0	-\$11,163	\$0	\$0	N/A
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.01%	53	13	\$22,855	\$0	\$24,658	\$2,984	107.89%
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	72	6	\$0	\$0	\$49,690	\$1,124	N/A
4	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORI	0.00%	69	0	\$2,400	\$0	\$0	\$0	0.00%
5	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.82%	24	1,584	\$1,407,652	\$0	\$882,504	\$0	62.69%
6	AMERICAN GENERAL LIFE INSURANCE CO	1.92%	17	1,483	\$3,313,381	\$0	\$2,513,311	\$394,929	75.85%
7	AMERICAN NATIONAL INSURANCE COMPANY	0.11%	40	382	\$194,161	\$0	\$244,125	\$61,605	125.73%
8	AMERICAN UNITED LIFE INSURANCE COMPANY	0.09%	43	120	\$163,190	\$0	\$183,355	\$26,404	112.36%
9	AMERITAS LIFE INSURANCE CORP	0.00%	72	677	\$0	\$0	\$0	\$115,976	N/A
10	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	65	6	\$4,177	\$0	\$182,391	\$1,374	4366.55%
11	AXA EQUITABLE LIFE INSURANCE COMPANY	7.21%	5	6,176	\$12,441,510	\$0	\$32,187,822	\$2,600,687	258.71%
12	BANNER LIFE INSURANCE COMPANY	0.00%	67	2	\$3,114	\$0	\$0	\$213	0.00%
13	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.19%	36	954	\$335,488	\$0	\$2,614,277	\$287,215	779.25%
14	C M LIFE INSURANCE COMPANY	0.31%	31	290	\$538,358	\$0	\$1,977	\$71,847	0.37%
15	CMFG LIFE INSURANCE COMPANY	0.25%	32	479	\$427,903	\$91,060	\$0	\$42,083	21.28%
16	COLUMBUS LIFE INSURANCE COMPANY	0.02%	51	8	\$28,295	\$0	\$12,988	\$3,671	45.90%
17	COMMONWEALTH ANNUITY AND LIFE INSURANCE CC	0.24%	33	490	\$417,443	\$0	\$1,656,487	\$100,174	396.82%
18	CONNECTICUT GENERAL LIFE INS CO	0.01%	60	6	\$13,958	\$0	\$76,362	\$1,576	547.08%
19	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.01%	54	30	\$20,868	\$0	\$7,923	\$2,938	37.97%
20	DELAWARE LIFE INSURANCE COMPANY	0.03%	49	105	\$48,215	\$0	\$2,965,540	\$84,470	6150.66%
21	EQUITRUST LIFE INSURANCE COMPANY	0.01%	56	20	\$16,759	\$0	\$13,611	\$2,075	81.22%
22	FARMERS NEW WORLD LIFE INSURANCE COMPANY	1.75%	18	2,666	\$3,020,931	\$0	\$1,104,266	\$385,122	36.55%
23	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.00%	72	1	\$0	\$0	\$0	\$65	N/A
24	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	71	2	\$645	\$0	\$17,490	\$33	2711.63%
25	FORESTERS LIFE INSURANCE AND ANNUITY COMPAI	0.08%	44	125	\$136,307	\$0	\$236,805	\$18,162	173.73%
26	GENERAL AMERICAN LIFE INSURANCE COMPANY	2.07%	16	2,713	\$3,571,478	\$1,227,455	\$3,689,284	\$415,703	137.67%
27	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.11%	41	169	\$193,822	\$0	\$544,193	\$38,425	280.77%
28	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN)	0.01%	59	6	\$14,052	\$0	\$0	\$1,530	0.00%
29	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.06%	46	96	\$108,368	\$0	\$0	\$17,431	0.00%
30	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	5.50%	6	3,225	\$9,491,884	\$0	\$15,358,089	\$1,104,971	161.80%
31	HARTFORD LIFE INSURANCE COMPANY	0.17%	37	11,445	\$286,040	\$0	\$4,567,383	\$1,106,969	1596.76%
32	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	72	5	\$0	\$0	\$0	\$467	N/A
33	INTEGRITY LIFE INSURANCE COMPANY	0.01%	57	15	\$15,543	\$0	\$35,755	\$1,662	230.04%
34	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.07%	45	37	\$115,111	\$0	\$148,145	\$27,444	128.70%
35	KANSAS CITY LIFE INSURANCE COMPANY	0.16%	38	228	\$269,477	\$0	\$376,695	\$51,871	139.79%
36	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.00%	62	9	\$5,368	\$0	\$198	\$832	3.69%
37	LINCOLN BENEFIT LIFE COMPANY	0.59%	25	759	\$1,012,490	\$0	\$334,241	\$183,987	33.01%
38	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.01%	58	1	\$14,300	\$0	\$0	\$0	0.00%
39	LINCOLN NATIONAL LIFE INSURANCE COMPANY	13.14%	1	5,883	\$22,679,225	\$0	\$13,638,600	\$2,552,092	60.14%
40	LOMBARD INTERNATIONAL LIFE ASSURANCE COMP/	0.00%	72	4	\$0	\$0	\$0	\$22,500	N/A
41	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	0.42%	27	426	\$718,094	\$0	\$1,922	\$130,372	0.27%
42	METROPOLITAN LIFE INSURANCE COMPANY	2.20%	15	3,928	\$3,795,191	\$0	\$5,872,478	\$619,134	154.73%
43	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.11%	42	347	\$182,383	\$0	\$187,540	\$29,613	102.83%
44	MINNESOTA LIFE INSURANCE COMPANY	10.94%	2	3,142	\$18,881,647	\$0	\$4,730,194	\$1,596,859	25.05%
45	MML BAY STATE LIFE INSURANCE COMPANY	0.31%	30	550	\$540,087	\$0	\$630,223	\$80,353	116.69%
46	MONY LIFE INSURANCE COMPANY	0.00%	68	3	\$2,996	\$0	\$0	\$200	0.00%
47	MONY LIFE INSURANCE COMPANY OF AMERICA	0.13%	39	124	\$224,343	\$0	\$493,306	\$26,022	219.89%
48	NATIONAL LIFE INSURANCE COMPANY	0.02%	50	44	\$42,907	\$0	\$16,000	\$8,454	37.29%
49	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	3.03%	12	391	\$5,222,990	\$0	\$587,795	\$513,591	11.25%
50	NATIONWIDE LIFE INSURANCE COMPANY	4.61%	7	1,205	\$7,959,741	\$0	\$315,383	\$578,578	3.96%
51	NEW ENGLAND LIFE INSURANCE COMPANY	0.21%	35	1,349	\$358,312	\$0	\$49,045	\$354,762	13.69%
52	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR,	3.62%	8	68	\$6,242,481	\$0	\$3,558,270	\$2,971	57.00%
53	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	3.52%	10	3,062	\$6,075,177	\$2,950,906	\$7,540,173	\$801,862	172.69%
54	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.47%	26	467	\$812,191	\$0	\$1,559,221	\$134,202	191.98%
55	PACIFIC LIFE & ANNUITY COMPANY	0.00%	63	0	\$4,500	\$0	\$0	\$0	0.00%
56	PACIFIC LIFE INSURANCE COMPANY	7.29%	4	1,480	\$12,571,126	\$0	\$6,727,158	\$1,234,851	53.51%
57	PHL VARIABLE INSURANCE COMPANY	0.23%	34	204	\$388,289	\$0	\$764,748	\$86,270	196.95%
58	PHOENIX LIFE AND ANNUITY COMPANY	0.00%	64	5	\$4,200	\$0	\$576,558	\$3,926	13727.57%
59	PHOENIX LIFE INSURANCE COMPANY	0.98%	20	899	\$1,687,015	\$0	\$8,640,011	\$314,293	512.15%
60	PROTECTIVE LIFE INSURANCE COMPANY	2.22%	14	1,197	\$3,831,215	\$0	\$18,397,767	\$318,568	480.21%
61	PRUCO LIFE INSURANCE COMPANY	10.08%	3	7,804	\$17,387,592	\$0	\$15,060,626	\$1,029,117	86.62%
62	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPOR/	0.01%	52	25	\$25,235	\$0	\$56,039	\$5,365	222.07%
63	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	3.51%	11	9,957	\$6,059,687	\$606,653	\$16,272,328	\$833,789	278.55%
64	RELIASTAR LIFE INSURANCE COMPANY	0.85%	23	733	\$1,473,631	\$0	\$4,006,045	\$207,760	271.85%
65	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.00%	70	10	\$997	\$0	\$0	\$226	0.00%
66	RIVERSOURCE LIFE INSURANCE COMPANY	3.59%	9	2,545	\$6,192,838	\$0	\$5,036,570	\$756,911	81.33%
67	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.94%	22	292	\$1,626,241	\$0	\$11,286,807	\$247,255	694.04%
68	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	66	6	\$3,651	\$0	\$0	\$1,450	0.00%

2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE LIFE

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
69	STATE FARM LIFE INSURANCE COMPANY	0.95%	21	1,889	\$1,633,567	\$0	\$1,425,888	\$265,833	87.29%
70	SYMETRA LIFE INSURANCE COMPANY	0.00%	72	0	\$0	\$0	\$35,614	\$0	N/A
71	THRIVENT FINANCIAL FOR LUTHERANS	2.66%	13	1,904	\$4,587,597	\$0	\$868,935	\$341,838	18.94%
72	THRIVENT LIFE INSURANCE COMPANY	0.05%	47	88	\$94,198	\$0	\$158,420	\$12,477	168.18%
73	TRANSAMERICA ADVISORS LIFE INSURANCE COMPA	0.00%	72	138	\$0	\$0	\$1,743,107	\$39,405	N/A
74	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	61	8	\$6,378	\$0	\$0	\$2,347	0.00%
75	TRANSAMERICA LIFE INSURANCE COMPANY	0.37%	28	485	\$637,418	\$0	\$1,624,704	\$183,006	254.89%
76	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	1.28%	19	1,409	\$2,213,538	\$0	\$2,946,218	\$433,737	133.10%
77	UNION SECURITY INSURANCE COMPANY	0.35%	29	609	\$608,779	\$0	\$981,467	\$88,061	161.22%
78	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.01%	55	50	\$19,796	\$0	\$102,464	\$13,644	517.60%
79	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.05%	48	69	\$81,991	\$0	\$110,117	\$32,212	134.30%
TOTAL		100.00%		87,132	\$172,532,787	\$4,864,911	\$206,031,306	\$21,059,925	122.24%

2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AAA LIFE INSURANCE COMPANY	0.09%	81	89	\$726,961	\$0	\$142,777	\$0	19.64%
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AM	0.03%	104	1,965	\$259,786	\$0	\$6,043,918	\$0	2326.50%
3	ALLSTATE ASSURANCE COMPANY	0.00%	216	0	\$0	\$0	\$1,574	\$0	N/A
4	ALLSTATE LIFE INSURANCE COMPANY	0.01%	131	1,440	\$57,992	\$0	\$10,046,586	\$0	17324.09%
5	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOF	0.00%	216	0	\$0	\$0	\$104,582	\$0	N/A
6	AMERICAN AMICABLE LIFE INSURANCE COMPANY C	0.00%	140	81	\$37,685	\$0	\$0	\$0	0.00%
7	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	192	9	\$668	\$0	\$0	\$0	0.00%
8	AMERICAN BENEFIT LIFE INSURANCE COMPANY	0.01%	128	27	\$76,519	\$0	\$9,176	\$0	11.99%
9	AMERICAN EQUITY INVESTMENT LIFE INSURANCE C	0.43%	42	859	\$3,467,024	\$0	\$3,806,489	\$0	109.79%
10	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.12%	73	1,400	\$991,516	\$0	\$1,624,752	\$0	163.87%
11	AMERICAN FIDELITY ASSURANCE COMPANY	0.10%	78	1,682	\$824,444	\$0	\$1,285,134	\$0	155.88%
12	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.01%	126	5	\$82,549	\$0	\$0	\$0	0.00%
13	AMERICAN GENERAL LIFE INSURANCE CO	1.43%	19	0	\$11,538,230	\$0	\$0	\$0	0.00%
14	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	193	23	\$600	\$0	\$24,619	\$0	4103.17%
15	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	137	64	\$39,658	\$0	\$35,207	\$0	88.78%
16	AMERICAN INCOME LIFE INSURANCE CO	0.00%	216	5	\$0	\$0	\$0	\$0	N/A
17	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	176	310	\$5,800	\$0	\$128,130	\$0	2209.14%
18	AMERICAN NATIONAL INSURANCE COMPANY	1.49%	18	2,596	\$12,047,390	\$0	\$18,649,250	\$0	154.80%
19	AMERICAN RETIREMENT LIFE INSURANCE COMPAN	0.00%	216	1	\$0	\$0	\$102,756	\$0	N/A
20	AMERICAN UNITED LIFE INSURANCE COMPANY	0.09%	82	288	\$716,561	\$0	\$2,226,838	\$0	310.77%
21	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	197	112	\$584	\$0	\$528,017	\$0	90413.87%
22	AMERITAS LIFE INSURANCE CORP	0.24%	61	333	\$1,922,095	\$0	\$1,968,585	\$0	102.42%
23	AMICA LIFE INSURANCE COMPANY	0.00%	154	7	\$13,000	\$0	\$16,848	\$0	129.60%
24	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.01%	124	139	\$90,263	\$0	\$262,409	\$0	290.72%
25	ASSURED LIFE ASSOCIATION	0.00%	200	3	\$412	\$0	\$1,071	\$0	259.95%
26	ASSURITY LIFE INSURANCE COMPANY	0.02%	117	146	\$140,867	\$0	\$271,398	\$0	192.66%
27	ATHENE ANNUITY & LIFE ASSURANCE COMPANY O	0.00%	149	179	\$19,867	\$0	\$1,651,259	\$0	8311.57%
28	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	162	799	\$8,507	\$0	\$5,068,930	\$0	59585.40%
29	ATHENE ANNUITY AND LIFE COMPANY	0.64%	35	3,446	\$5,205,062	\$0	\$10,912,330	\$0	209.65%
30	ATLANTIC COAST LIFE INSURANCE COMPANY	0.16%	68	11	\$1,266,601	\$0	\$0	\$0	0.00%
31	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	216	38	\$0	\$0	\$801,210	\$0	N/A
32	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	216	17	-\$12,000	\$0	\$6,567	\$0	-54.73%
33	AUTO OWNERS LIFE INSURANCE COMPANY	0.18%	65	1,466	\$1,462,974	\$0	\$1,333,961	\$0	91.18%
34	AXA EQUITABLE LIFE INSURANCE COMPANY	0.02%	113	255	\$162,176	\$0	\$1,127,917	\$0	695.49%
35	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	216	13	\$0	\$0	\$0	\$0	N/A
36	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	182	0	\$2,880	\$0	\$11,393	\$0	395.59%
37	BANKERS LIFE AND CASUALTY COMPANY	0.14%	70	2,433	\$1,148,762	\$0	\$12,786,017	\$0	1113.03%
38	BANKERS LIFE INSURANCE COMPANY	0.48%	41	282	\$3,852,685	\$0	\$0	\$0	0.00%
39	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	216	18	\$0	\$0	\$91,270	\$0	N/A
40	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	208	19	\$216	\$0	\$3,958	\$0	1832.41%
41	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	0.00%	216	7	\$0	\$0	\$287,431	\$0	N/A
42	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.08%	83	5,299	\$661,621	\$0	\$43,625,013	\$0	6593.66%
43	C M LIFE INSURANCE COMPANY	0.62%	37	1,862	\$4,988,854	\$0	\$13,918,337	\$0	278.99%
44	CANADA LIFE ASSURANCE COMPANY	0.00%	216	462	\$0	\$0	\$438,132	\$0	N/A
45	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	150	1,119	\$16,074	\$0	\$429,528	\$0	2672.19%
46	CAPITOL LIFE INSURANCE COMPANY	0.08%	85	18	\$628,267	\$0	\$445,891	\$0	70.97%
47	CATHOLIC FINANCIAL LIFE	0.02%	114	423	\$162,054	\$0	\$221,923	\$0	136.94%
48	CATHOLIC HOLY FAMILY SOCIETY	0.14%	71	801	\$1,093,450	\$0	\$614,633	\$0	56.21%
49	CATHOLIC ORDER OF FORESTERS	0.00%	153	54	\$13,152	\$0	\$149,760	\$0	1138.69%
50	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	216	7	\$0	\$0	\$0	\$0	N/A
51	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	170	102	\$6,693	\$0	\$21,878	\$0	326.88%
52	CENTURION LIFE INSURANCE COMPANY	0.00%	216	465	\$0	\$0	\$3,405,828	\$0	N/A
53	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.00%	199	6	\$414	\$0	\$0	\$0	0.00%
54	CHURCH LIFE INSURANCE CORPORATION	0.00%	160	17	\$9,200	\$0	\$112,232	\$0	1219.91%
55	CICA LIFE INSURANCE COMPANY OF AMERICA	0.05%	94	159	\$376,351	\$0	\$44,865	\$0	11.92%
56	CINCINNATI LIFE INSURANCE COMPANY THE	0.05%	93	254	\$416,116	\$0	\$2,533,020	\$0	608.73%
57	CMFG LIFE INSURANCE COMPANY	0.26%	58	309	\$2,067,931	\$0	\$1,612,462	\$0	77.97%
58	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.00%	216	1	\$0	\$0	\$0	\$0	N/A
59	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	216	3	\$0	\$0	\$90,687	\$0	N/A
60	COLORADO BANKERS LIFE INS CO	0.07%	86	1,787	\$590,465	\$0	\$461,196	\$0	78.11%
61	COLUMBIAN LIFE INSURANCE COMPANY	0.00%	151	1	\$15,060	\$0	\$0	\$0	0.00%
62	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	175	1	\$6,200	\$0	\$0	\$0	0.00%
63	COLUMBUS LIFE INSURANCE COMPANY	2.41%	10	3,503	\$19,458,169	\$0	\$13,913,300	\$0	71.50%
64	COMBINED INSURANCE CO OF AMERICA	0.00%	216	1	\$0	\$0	\$0	\$0	N/A
65	COMMONWEALTH ANNUITY AND LIFE INSURANCE C	0.11%	75	1,062	\$879,856	\$0	\$11,896,119	\$0	1352.05%
66	CONNECTICUT GENERAL LIFE INS CO	0.00%	139	123	\$37,789	\$0	\$1,679,855	\$0	4445.35%

2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	145	5	\$31,615	\$0	\$60,079	\$0	190.03%
68	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	183	104	\$2,400	\$0	\$56,919	\$0	2371.63%
69	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.07%	89	476	\$552,069	\$0	\$961,630	\$0	174.19%
70	COUNTRY LIFE INSURANCE COMPANY	0.00%	189	5	\$1,060	\$824	\$400	\$0	115.47%
71	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	181	28	\$3,000	\$0	\$9,571	\$0	319.03%
72	CSA FRATERNAL LIFE	0.00%	201	2	\$390	\$0	\$0	\$0	0.00%
73	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.00%	216	45	\$0	\$0	\$567,875	\$0	N/A
74	DELAWARE LIFE INSURANCE COMPANY	2.26%	13	1,467	\$18,283,930	\$0	\$3,417,837	\$0	18.69%
75	EAGLE LIFE INSURANCE COMPANY	0.07%	87	11	\$580,031	\$0	\$45,003	\$0	7.76%
76	ELCO MUTUAL LIFE AND ANNUITY	1.06%	23	385	\$8,583,654	\$0	\$9,319,571	\$0	108.57%
77	EMC NATIONAL LIFE COMPANY	0.26%	57	381	\$2,072,816	\$0	\$1,810,897	\$0	87.36%
78	EQUITRUST LIFE INSURANCE COMPANY	0.04%	98	21	\$359,595	\$0	\$187,965	\$0	52.27%
79	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.02%	108	1,969	\$194,255	\$0	\$1,809,185	\$0	931.35%
80	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	216	343	\$0	\$0	\$267,566	\$0	N/A
81	FARM BUREAU LIFE INSURANCE COMPANY OF MISS	0.73%	30	3,486	\$5,929,664	\$0	\$6,532,108	\$0	110.16%
82	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.12%	74	1,849	\$948,506	\$0	\$5,994,214	\$0	631.96%
83	FEDERAL LIFE INSURANCE COMPANY	0.00%	216	8	\$0	\$0	\$0	\$0	N/A
84	FEDERATED LIFE INSURANCE COMPANY	0.34%	48	289	\$2,740,401	\$0	\$1,841,115	\$0	67.18%
85	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.02%	110	1,498	\$181,254	\$0	\$2,488,401	\$0	1372.88%
86	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	216	1	\$0	\$0	\$625	\$0	N/A
87	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.57%	39	6,792	\$4,583,593	\$0	\$3,527,061	\$0	76.95%
88	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF	0.00%	164	21	\$8,400	\$0	\$0	\$0	0.00%
89	FIRST CATHOLIC SLOVAK UNION OF THE UNITED ST	0.03%	102	4	\$268,669	\$0	\$67,474	\$0	25.11%
90	FIRST GUARANTY INSURANCE COMPANY	0.02%	112	175	\$174,468	\$0	\$71,498	\$0	40.98%
91	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.00%	216	89	\$0	\$0	\$356,151	\$0	N/A
92	FORESTERS LIFE INSURANCE AND ANNUITY COMP/	0.01%	120	39	\$117,257	\$0	\$54,573	\$0	46.54%
93	FORETHOUGHT LIFE INSURANCE COMPANY	5.26%	3	3,250	\$42,490,574	\$0	\$0	\$0	0.00%
94	FUNERAL DIRECTORS LIFE INSURANCE CO	0.19%	63	1,362	\$1,539,188	\$0	\$956,105	\$0	62.12%
95	GBU FINANCIAL LIFE	0.10%	77	232	\$827,386	\$0	\$782,157	\$0	94.53%
96	GCU	0.02%	115	1	\$160,941	\$0	\$0	\$0	0.00%
97	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.00%	206	414	\$240	\$0	\$270,208	\$0	112586.67%
98	GENWORTH LIFE AND ANNUITY INSURANCE COMPA	0.00%	138	529	\$37,983	\$0	\$11,673,806	\$0	30734.29%
99	GENWORTH LIFE INSURANCE COMPANY	0.00%	146	881	\$30,485	\$0	\$23,066,175	\$0	75664.02%
100	GLEANER LIFE INSURANCE SOCIETY	0.01%	123	227	\$96,781	\$8,696	\$1,575,396	\$0	1636.78%
101	GOLDEN RULE INSURANCE COMPANY	0.01%	130	461	\$67,843	\$0	\$2,860,462	\$0	4216.30%
102	GOVERNMENT PERSONNEL MUTUAL LIFE INSURAN	0.00%	187	10	\$1,200	\$0	\$5,412	\$0	451.00%
103	GREAT AMERICAN LIFE INSURANCE COMPANY	0.42%	46	1,548	\$3,365,372	\$0	\$15,437,132	\$0	458.71%
104	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	173	29	\$6,386	\$0	\$49,874	\$0	780.99%
105	GREAT WESTERN INSURANCE COMPANY	0.00%	142	8	\$36,467	\$0	\$0	\$0	0.00%
106	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.00%	216	581	\$0	\$0	\$17,877	\$0	N/A
107	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	190	14	\$1,017	\$0	\$27,312	\$0	2685.55%
108	GUARANTY INCOME LIFE INSURANCE COMPANY	0.29%	56	178	\$2,368,055	\$0	\$431,670	\$0	18.23%
109	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.33%	51	177	\$2,650,639	\$0	\$2,258,971	\$0	85.22%
110	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.52%	40	750	\$4,179,334	\$0	\$4,504,222	\$0	107.77%
111	HARTFORD LIFE AND ANNUITY INSURANCE COMPAI	0.76%	28	187	\$6,142,925	\$0	\$8,920,149	\$0	145.21%
112	HARTFORD LIFE INSURANCE COMPANY	0.33%	52	171	\$2,645,731	\$0	\$5,861,569	\$0	221.55%
113	HOMESTEADERS LIFE COMPANY	0.00%	141	164	\$36,711	\$0	\$51,211	\$0	139.50%
114	HORACE MANN LIFE INSURANCE COMPANY	0.34%	49	1,889	\$2,721,325	\$0	\$3,480,140	\$0	127.88%
115	HUMANADENTAL INSURANCE COMPANY	0.00%	168	18	\$6,925	\$0	\$0	\$0	0.00%
116	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	216	7	\$0	\$0	\$0	\$0	N/A
117	IDEALIFE INSURANCE COMPANY	0.00%	193	11	\$600	\$0	\$720	\$0	120.00%
118	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	156	202	\$11,200	\$0	\$319,804	\$0	2855.39%
119	INDEPENDENT ORDER OF FORESTERS THE	0.00%	216	103	-\$12,750	\$0	\$360,887	\$0	-2830.49%
120	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH &	0.00%	216	7	\$0	\$0	\$14,454	\$0	N/A
121	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL	0.00%	216	14	\$0	\$0	\$0	\$0	N/A
122	INTEGRITY LIFE INSURANCE COMPANY	0.68%	32	424	\$5,482,651	\$0	\$3,965,474	\$0	72.33%
123	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	188	12	\$1,153	\$0	\$2,166	\$0	187.86%
124	INVESTORS LIFE INSURANCE COMPANY OF NORTH	0.00%	216	44	\$0	\$0	\$103,696	\$0	N/A
125	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.82%	26	5,793	\$6,629,664	\$0	\$25,054,460	\$0	377.91%
126	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.26%	59	49	\$2,064,486	\$0	\$122,009	\$0	5.91%
127	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	216	17	\$0	\$0	\$25,603	\$0	N/A
128	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.00%	216	534	\$0	\$0	\$9,294,656	\$0	N/A
129	KANSAS CITY LIFE INSURANCE COMPANY	1.17%	20	2,271	\$9,457,987	\$1,383	\$15,344,090	\$0	162.25%
130	KNIGHTS OF COLUMBUS	0.03%	105	0	\$230,206	\$0	\$0	\$0	0.00%
131	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	216	7	\$0	\$0	\$44,602	\$0	N/A
132	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.19%	64	22	\$1,527,520	\$0	\$4,075,794	\$0	266.82%

2017 LIFE INSURANCE
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133	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.02%	116	122	\$151,192	\$0	\$545,240	\$0	360.63%
134	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	216	41	\$0	\$0	\$1,453,174	\$0	N/A
135	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.01%	119	134	\$121,140	\$0	\$279,990	\$0	231.13%
136	LIFESECURE INSURANCE COMPANY	0.00%	178	44	\$5,097	\$0	\$17,531	\$0	343.95%
137	LINCOLN BENEFIT LIFE COMPANY	0.43%	43	820	\$3,439,204	\$0	\$5,743,081	\$0	166.99%
138	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.01%	134	269	\$46,757	\$0	\$174,492	\$0	373.19%
139	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.04%	100	46	\$342,951	\$0	\$1,433	\$0	0.42%
140	LINCOLN NATIONAL LIFE INSURANCE COMPANY	4.72%	4	5,741	\$38,154,575	\$0	\$17,092,043	\$0	44.80%
141	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	202	31	\$376	\$0	\$158,127	\$0	42055.05%
142	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.03%	101	8	\$272,164	\$0	\$277,293	\$0	101.88%
143	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.02%	109	537	\$186,574	\$0	\$340,560	\$0	182.53%
144	MANHATTAN LIFE INSURANCE COMPANY	0.04%	99	1	\$348,975	\$0	\$10,769	\$0	3.09%
145	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	165	42	\$7,473	\$0	\$24,189	\$0	323.69%
146	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	204	0	\$302	\$0	\$1,291	\$0	427.48%
147	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	2.64%	9	1,835	\$21,355,487	\$39,334	\$22,241,592	\$0	104.33%
148	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	216	0	\$0	\$0	\$27,377	\$0	N/A
149	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	212	1,763	\$90	\$74	\$5,541	\$0	6238.89%
150	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.00%	193	26	\$600	\$0	\$441,383	\$0	73563.83%
151	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.65%	34	1,309	\$5,216,976	\$58	\$8,279,316	\$0	158.70%
152	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF ILLINOIS	0.00%	179	63	\$5,062	\$0	\$20,592	\$0	406.80%
153	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	216	13	\$0	\$0	\$10,959	\$0	N/A
154	MINNESOTA LIFE INSURANCE COMPANY	1.09%	22	422	\$8,836,906	\$0	\$2,794,961	\$0	31.63%
155	MODERN WOODMEN OF AMERICA	2.74%	7	7,254	\$22,107,120	\$844	\$25,154,863	\$0	113.79%
156	MONY LIFE INSURANCE COMPANY	0.00%	216	25	\$0	\$105	\$23,297	\$0	N/A
157	MONY LIFE INSURANCE COMPANY OF AMERICA	0.00%	174	40	\$6,269	\$0	\$109,083	\$0	1740.04%
158	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	2.39%	12	1,748	\$19,318,161	\$0	\$173,179	\$0	0.90%
159	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AMERICAN COMPANY	0.00%	198	75	\$540	\$0	\$342,974	\$0	63513.70%
160	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	158	1	\$10,000	\$0	\$9,025	\$0	90.25%
161	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	216	5	\$0	\$0	\$126	\$0	N/A
162	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	143	330	\$35,822	\$0	\$64,938	\$0	181.28%
163	NATIONAL LIFE INSURANCE COMPANY	0.00%	167	81	\$6,954	\$3,777	\$738,879	\$0	10679.55%
164	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.11%	76	238	\$874,400	\$0	\$1,131,168	\$0	129.37%
165	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	0.01%	121	9	\$108,753	\$0	\$1,519,085	\$0	1396.82%
166	NATIONWIDE LIFE INSURANCE COMPANY	0.95%	25	289	\$7,688,508	\$0	\$12,904,599	\$0	167.84%
167	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATION	21.28%	1	5,701	\$171,970,605	\$0	\$149,511,748	\$0	86.94%
168	NEW YORK LIFE INSURANCE COMPANY	0.70%	31	469	\$5,684,750	\$48,072	\$1,961,000	\$0	35.34%
169	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH INSURANCE	0.33%	50	466	\$2,677,865	\$0	\$2,353,259	\$0	87.88%
170	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	0.78%	27	622	\$6,293,207	\$480,960	\$4,814,434	\$0	84.14%
171	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	144	124	\$34,897	\$0	\$0	\$0	0.00%
172	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.00%	203	15	\$340	\$0	\$224,227	\$0	65949.12%
173	OHIO NATIONAL LIFE INSURANCE COMPANY THE OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.60%	38	2,089	\$4,852,596	\$14	\$16,577,484	\$0	341.62%
174	OHIO STATE LIFE INSURANCE COMPANY THE OHIO STATE LIFE INSURANCE COMPANY	0.00%	216	11	\$0	\$0	\$12,292	\$0	N/A
175	OLD UNITED LIFE INSURANCE COMPANY	0.00%	216	0	\$0	\$0	\$27,144	\$0	N/A
176	OPTUM INSURANCE OF OHIO INC	0.00%	172	11	\$6,500	\$0	\$0	\$0	0.00%
177	OXFORD LIFE INSURANCE COMPANY	0.67%	33	235	\$5,392,322	\$0	\$0	\$0	0.00%
178	OZARK NATIONAL LIFE INSURANCE COMPANY	0.00%	216	39	\$0	\$0	\$205	\$0	N/A
179	PACIFIC LIFE & ANNUITY COMPANY	0.00%	216	105	\$0	\$0	\$2,233,779	\$0	N/A
180	PACIFIC LIFE INSURANCE COMPANY	1.64%	16	1,929	\$13,221,295	\$0	\$43,624,948	\$0	329.96%
181	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	169	3	\$6,732	\$0	\$3,663	\$0	54.41%
182	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	216	1	\$0	\$0	\$0	\$0	N/A
183	PEKIN LIFE INSURANCE COMPANY	0.00%	161	44	\$8,608	\$0	\$59,238	\$0	688.17%
184	PENN INSURANCE AND ANNUITY COMPANY THE PENN INSURANCE AND ANNUITY COMPANY	0.00%	216	14	\$0	\$0	\$64,684	\$0	N/A
185	PENN MUTUAL LIFE INSURANCE COMPANY THE PENN MUTUAL LIFE INSURANCE COMPANY	0.20%	62	761	\$1,587,935	\$12,472	\$6,622,004	\$0	417.81%
186	PENNSYLVANIA LIFE INSURANCE COMPANY	0.00%	186	40	\$1,650	\$0	\$31,695	\$0	1920.91%
187	PHARMACISTS LIFE INSURANCE COMPANY, THE PHARMACISTS LIFE INSURANCE COMPANY	0.02%	118	28	\$136,937	\$0	\$134,573	\$0	98.27%
188	PHL VARIABLE INSURANCE COMPANY	0.09%	80	22	\$737,934	\$0	\$245,792	\$0	33.31%
189	PHOENIX LIFE INSURANCE COMPANY	0.00%	216	16	\$0	\$0	\$412,952	\$0	N/A
190	PHYSICIANS LIFE INSURANCE COMPANY	0.01%	122	91	\$98,627	\$0	\$514,095	\$0	521.25%
191	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	185	33	\$1,988	\$0	\$56,544	\$0	2844.27%
192	POLISH NATNL ALLIANCE OF THE US OF N. A POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	148	25	\$23,612	\$0	\$35,737	\$0	151.35%
193	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.04%	96	13	\$361,216	\$0	\$4,106	\$0	1.14%
194	PRIMERICA LIFE INSURANCE COMPANY	0.00%	157	78	\$10,448	\$0	\$90,633	\$0	867.47%
195	PRINCIPAL LIFE INSURANCE COMPANY	2.70%	8	2,314	\$21,858,785	\$0	\$11,428,730	\$0	52.28%
196	PROTECTIVE LIFE INSURANCE COMPANY	3.91%	5	896	\$31,602,481	\$0	\$1,092	\$0	0.00%
197	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	216	1	\$0	\$0	\$38	\$0	N/A
198	PRUCO LIFE INSURANCE COMPANY	0.08%	84	50	\$656,236	\$0	\$294,323	\$0	44.85%

2017 LIFE INSURANCE
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199	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPOR	0.00%	177	66	\$5,418	\$0	\$361,221	\$0	6667.05%
200	PRUDENTIAL INSURANCE COMPANY OF AMERICA T	0.06%	91	915	\$496,751	\$0	\$5,636,351	\$0	1134.64%
201	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT	0.00%	216	3	\$0	\$0	\$105	\$0	N/A
202	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.01%	136	15	\$42,600	\$0	\$71,845	\$0	168.65%
203	RELiance STANDARD LIFE INSURANCE COMPANY	0.62%	36	1,016	\$5,003,999	\$0	\$9,462,320	\$0	189.10%
204	RELIASTAR LIFE INSURANCE COMPANY	0.03%	103	1,142	\$262,187	\$0	\$2,265,821	\$0	864.20%
205	RELIASTAR LIFE INSURANCE COMPANY OF NEW YO	0.00%	216	4	\$0	\$0	\$345	\$0	N/A
206	RESERVE NATIONAL INSURANCE COMPANY	0.00%	214	1	\$37	\$0	\$0	\$0	0.00%
207	RIVERSOURCE LIFE INSURANCE COMPANY	0.25%	60	4,039	\$2,035,025	\$0	\$33,652,395	\$0	1653.66%
208	ROYAL NEIGHBORS OF AMERICA	0.13%	72	254	\$1,075,643	\$0	\$1,232,121	\$0	114.55%
209	SAGICOR LIFE INSURANCE COMPANY	1.10%	21	1,122	\$8,852,123	\$0	\$8,569,727	\$0	96.81%
210	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.30%	55	688	\$2,408,484	\$0	\$7,649,264	\$0	317.60%
211	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	215	0	\$2	\$0	\$0	\$0	0.00%
212	SECURITY MUTUAL LIFE INSURANCE COMPANY OF	0.00%	216	5	\$0	\$0	\$4,738	\$0	N/A
213	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.02%	111	195	\$179,046	\$0	\$123,081	\$0	68.74%
214	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	216	2	\$0	\$0	\$0	\$0	N/A
215	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	132	94	\$55,574	\$0	\$118,881	\$0	213.91%
216	SHELTER LIFE INSURANCE COMPANY	0.18%	66	1,442	\$1,421,035	\$0	\$3,634,632	\$0	255.77%
217	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	191	26	\$1,000	\$0	\$49,902	\$0	4990.20%
218	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	163	26	\$8,500	\$0	\$39,119	\$0	460.22%
219	STANDARD INSURANCE COMPANY	0.75%	29	463	\$6,075,108	\$0	\$7,322,573	\$0	120.53%
220	STANDARD LIFE AND ACCIDENT INSURANCE COMP	0.00%	184	27	\$2,375	\$0	\$19,294	\$0	812.38%
221	STATE FARM LIFE INSURANCE COMPANY	1.61%	17	6,615	\$13,015,121	\$11,547	\$23,916,265	\$0	183.85%
222	STATE LIFE INSURANCE COMPANY	1.71%	15	995	\$13,813,817	\$0	\$3,460,008	\$0	25.05%
223	STATE MUTUAL INSURANCE COMPANY	0.00%	209	5	\$208	\$0	\$31,032	\$0	14919.23%
224	SUN LIFE ASSURANCE COMPANY OF CANADA	0.00%	216	0	\$0	\$0	\$9,312	\$0	N/A
225	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.05%	95	29	\$372,463	\$0	\$37,668	\$0	10.11%
226	SURETY LIFE INSURANCE COMPANY	0.00%	216	4	\$0	\$0	\$5,432	\$0	N/A
227	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	216	0	\$0	\$0	\$138,000	\$0	N/A
228	SYMETRA LIFE INSURANCE COMPANY	2.40%	11	1,786	\$19,408,677	\$0	\$26,845,537	\$0	138.32%
229	TEACHERS INSURANCE AND ANNUITY ASSOCIATIO	6.47%	2	25,926	\$52,292,518	\$35,089,883	\$128,266,308	\$0	312.39%
230	TEXAS LIFE INSURANCE COMPANY	0.00%	213	1	\$43	\$0	\$0	\$0	0.00%
231	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	216	3	\$0	\$0	\$0	\$0	N/A
232	THRIVENT FINANCIAL FOR LUTHERANS	1.98%	14	8,593	\$15,970,818	\$61,772	\$29,969,556	\$0	188.04%
233	TIAA-CREF LIFE INSURANCE COMPANY	0.03%	106	38	\$225,389	\$0	\$851,815	\$0	377.93%
234	TIME INSURANCE COMPANY	0.00%	193	22	\$600	\$0	\$2,294	\$0	382.33%
235	TRANS WORLD ASSURANCE COMPANY	0.01%	133	4	\$55,490	\$0	\$0	\$0	0.00%
236	TRANSAMERICA ADVISORS LIFE INSURANCE COMP	0.00%	216	16	\$0	\$0	\$121,526	\$0	N/A
237	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	216	87	\$0	\$0	\$893,363	\$0	N/A
238	TRANSAMERICA LIFE INSURANCE COMPANY	0.14%	69	5,067	\$1,151,140	\$0	\$29,647,947	\$0	2575.53%
239	TRANSAMERICA PREMIER LIFE INSURANCE COMPA	0.03%	107	857	\$208,149	\$0	\$2,720,607	\$0	1307.05%
240	TRUSTMARK INSURANCE COMPANY	0.00%	147	259	\$24,324	\$0	\$873,623	\$0	3591.61%
241	U S FINANCIAL LIFE INSURANCE COMPANY	0.00%	171	9	\$6,600	\$0	\$3,701	\$0	56.08%
242	UNIFIED LIFE INSURANCE COMPANY	0.00%	159	70	\$9,383	\$0	\$2,683	\$0	28.59%
243	UNION LABOR LIFE INSURANCE COMPANY	0.00%	216	3	\$0	\$0	\$68,617	\$0	N/A
244	UNION SECURITY INSURANCE COMPANY	0.04%	97	324	\$360,978	\$0	\$2,468,517	\$0	683.84%
245	UNITED AMERICAN INSURANCE COMPANY	0.07%	88	79	\$558,070	\$0	\$4,257,308	\$0	762.86%
246	UNITED FIDELITY LIFE INSURANCE COMPANY	0.01%	135	173	\$45,659	\$0	\$76,703	\$0	167.99%
247	UNITED HERITAGE LIFE INSURANCE COMPANY	0.36%	47	288	\$2,877,000	\$0	\$2,552,963	\$0	88.74%
248	UNITED HOME LIFE INSURANCE COMPANY	0.00%	216	4	\$0	\$0	\$0	\$0	N/A
249	UNITED LIFE INSURANCE COMPANY	0.42%	44	461	\$3,403,066	\$0	\$5,677,380	\$0	166.83%
250	UNITED NATIONAL LIFE INSURANCE COMPANY OF A	0.00%	205	24	\$300	\$0	\$0	\$0	0.00%
251	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.42%	45	2,644	\$3,388,609	\$0	\$11,276,045	\$0	332.76%
252	UNITED STATES LIFE INSURANCE COMPANY NEW Y	0.00%	180	33	\$4,074	\$1	\$2,429,125	\$0	59625.09%
253	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	152	123	\$13,154	\$0	\$4,093	\$0	31.12%
254	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	155	10	\$11,640	\$0	\$0	\$0	0.00%
255	USAA LIFE INSURANCE COMPANY	0.95%	24	2,451	\$7,698,225	\$0	\$12,484,575	\$0	162.17%
256	VANTIS LIFE INSURANCE COMPANY	0.30%	54	66	\$2,408,860	\$0	\$0	\$0	0.00%
257	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.30%	53	1,812	\$2,450,473	\$0	\$5,620,361	\$0	229.36%
258	VOYA INSURANCE AND ANNUITY COMPANY	0.01%	125	1,268	\$86,327	\$0	\$3,593,616	\$0	4162.79%
259	VOYA RETIREMENT INSURANCE AND ANNUITY COM	0.16%	67	1,131	\$1,268,629	\$0	\$1,616,397	\$0	127.41%
260	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	129	972	\$70,175	\$0	\$1,179,917	\$0	1681.39%
261	WEST COAST LIFE INSURANCE COMPANY	0.00%	211	75	\$170	\$0	\$11,052	\$0	6501.18%
262	WESTERN AND SOUTHERN LIFE INSURANCE COMP	0.00%	206	25	\$240	\$0	\$10,774	\$0	4489.17%
263	WESTERN CATHOLIC UNION	0.09%	79	1,705	\$747,251	\$0	\$4,068,782	\$0	544.50%
264	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	2.90%	6	9,322	\$23,413,773	\$0	\$43,257,996	\$0	184.75%

2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
265	WESTERN UNITED LIFE ASSURANCE COMPANY	0.01%	127	13	\$76,587	\$0	\$34,510	\$0	45.06%
266	WILCAC LIFE INSURANCE COMPANY	0.00%	166	4	\$7,000	\$0	\$917,652	\$0	13109.31%
267	WILCO LIFE INSURANCE COMPANY	0.00%	216	19	-\$239	\$0	\$65,615	\$0	-27453.97%
268	WILLIAM PENN ASSOCIATION	0.06%	90	78	\$514,328	\$0	\$99,324	\$0	19.31%
269	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	210	3	\$200	\$0	\$0	\$0	0.00%
270	WOODMEN OF THE WORLD LIFE INSURANCE SOCIE'	0.06%	92	464	\$494,551	\$0	\$2,049,892	\$0	414.50%
271	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	216	0	\$0	\$0	\$2,578,218	\$0	N/A
TOTAL		100.00%		205,610	\$808,264,043	\$35,759,816	\$1,135,245,412	\$0	144.88%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	73	8	\$0	\$0	\$9,095	\$0	N/A
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	1.99%	14	5,431	\$30,240,287	\$0	\$56,394,135	\$0	186.49%
3	ALLSTATE ASSURANCE COMPANY	0.00%	73	0	\$0	\$0	\$8,311	\$0	N/A
4	ALLSTATE LIFE INSURANCE COMPANY	0.00%	64	58	\$17,256	\$0	\$4,242,581	\$0	24586.12%
5	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	73	0	\$0	\$0	\$619,565	\$0	N/A
6	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.02%	46	485	\$275,195	\$0	\$1,311,017	\$0	476.40%
7	AMERICAN GENERAL LIFE INSURANCE CO	16.56%	2	14,463	\$252,215,542	\$1,159	\$42,906,482	\$0	17.01%
8	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	73	5	\$0	\$0	\$9,668	\$0	N/A
9	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	73	4	\$0	\$0	\$0	\$0	N/A
10	AMERICAN UNITED LIFE INSURANCE COMPANY	0.01%	53	406	\$129,609	\$0	\$9,055,579	\$0	6986.84%
11	AMERITAS LIFE INSURANCE CORP	0.07%	36	669	\$1,097,694	\$0	\$4,027,890	\$0	366.94%
12	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	65	108	\$13,282	\$0	\$365,146	\$0	2749.18%
13	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	62	1,120	\$19,500	\$0	\$8,423,330	\$0	43196.56%
14	AXA EQUITABLE LIFE INSURANCE COMPANY	4.99%	5	9,485	\$75,950,872	\$0	\$39,863,923	\$0	52.49%
15	BANNER LIFE INSURANCE COMPANY	0.00%	73	13	\$0	\$0	\$18,785	\$0	N/A
16	BRIGHTHOUSE LIFE INSURANCE COMPANY	2.72%	9	21,911	\$41,364,071	\$0	\$277,282,989	\$0	670.35%
17	C M LIFE INSURANCE COMPANY	0.03%	42	637	\$517,271	\$0	\$4,121,937	\$0	796.86%
18	CMFG LIFE INSURANCE COMPANY	0.01%	51	267	\$141,884	\$0	\$3,275,889	\$0	2308.85%
19	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	72	23	\$900	\$0	\$131,943	\$0	14660.33%
20	DELAWARE LIFE INSURANCE COMPANY	0.05%	37	548	\$776,527	\$0	\$1,610,185	\$0	207.36%
21	EQUITRUST LIFE INSURANCE COMPANY	0.01%	57	170	\$85,308	\$0	\$598,322	\$0	701.37%
22	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	61	219	\$23,265	\$0	\$1,247,002	\$0	5359.99%
23	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	1.13%	21	2,049	\$17,198,740	\$0	\$16,809,799	\$0	97.74%
24	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.01%	52	209	\$136,785	\$0	\$290,372	\$0	212.28%
25	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	73	0	\$0	\$0	\$7,149	\$0	N/A
26	FORESTERS LIFE INSURANCE AND ANNUITY COMPANY	0.01%	54	74	\$129,388	\$0	\$144,472	\$0	111.66%
27	FORETHOUGHT LIFE INSURANCE COMPANY	0.48%	24	712	\$7,254,074	\$0	\$0	\$0	0.00%
28	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.02%	49	1,056	\$236,522	\$0	\$4,353,541	\$0	1840.65%
29	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.28%	28	1,503	\$4,234,662	\$0	\$58,734,936	\$0	1387.00%
30	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.39%	26	370	\$5,955,267	\$0	\$0	\$0	0.00%
31	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.08%	35	636	\$1,160,700	\$0	\$14,371,514	\$0	1238.18%
32	INTEGRITY LIFE INSURANCE COMPANY	0.01%	56	191	\$95,842	\$0	\$1,343,588	\$0	1401.88%
33	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.00%	73	7	\$0	\$0	\$0	\$0	N/A
34	JACKSON NATIONAL LIFE INSURANCE COMPANY	18.64%	1	21,147	\$284,017,243	\$0	\$230,487,408	\$0	81.15%
35	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	1.34%	18	483	\$20,349,933	\$0	\$1,202,655	\$0	5.91%
36	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.04%	39	5,239	\$653,503	\$0	\$243,030,118	\$0	37188.83%
37	KANSAS CITY LIFE INSURANCE COMPANY	0.03%	41	456	\$526,722	\$0	\$3,737,953	\$0	709.66%
38	LINCOLN BENEFIT LIFE COMPANY	0.00%	66	172	\$11,000	\$0	\$367,925	\$0	3344.77%
39	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	73	12	\$0	\$0	\$57,906	\$0	N/A
40	LINCOLN NATIONAL LIFE INSURANCE COMPANY	8.92%	3	20,409	\$135,835,213	\$0	\$222,165,095	\$0	163.55%
41	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.51%	23	2,661	\$7,824,104	\$0	\$39,125,684	\$0	500.07%
42	METROPOLITAN LIFE INSURANCE COMPANY	0.14%	31	12,452	\$2,068,891	\$0	\$127,589,051	\$0	6167.03%
43	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.04%	38	170	\$677,529	\$0	\$1,075,236	\$0	158.70%
44	MINNESOTA LIFE INSURANCE COMPANY	0.83%	22	1,713	\$12,654,086	\$0	\$15,090,231	\$0	119.25%
45	MML BAY STATE LIFE INSURANCE COMPANY	0.00%	73	32	\$0	\$0	\$1,521,350	\$0	N/A
46	MODERN WOODMEN OF AMERICA	0.28%	27	348	\$4,257,236	\$0	\$4,216,462	\$0	99.04%
47	MONY LIFE INSURANCE COMPANY OF AMERICA	0.00%	60	62	\$62,371	\$0	\$644,175	\$0	1032.81%
48	NATIONAL LIFE INSURANCE COMPANY	0.00%	73	6	\$0	\$0	\$56,119	\$0	N/A
49	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	73	7	\$0	\$0	\$120,901	\$0	N/A
50	NEW ENGLAND LIFE INSURANCE COMPANY	0.01%	55	478	\$96,605	\$0	\$7,000,933	\$0	7246.97%
51	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	2.60%	10	7,324	\$39,540,352	\$0	\$58,170,716	\$0	147.12%
52	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	2.27%	13	9,169	\$34,599,214	\$594,639	\$53,877,379	\$0	157.44%
53	OHIO NATIONAL LIFE INSURANCE COMPANY THE	1.64%	15	3,644	\$24,956,086	\$0	\$28,917,355	\$0	115.87%
54	PACIFIC LIFE & ANNUITY COMPANY	0.02%	47	289	\$273,721	\$0	\$5,673,392	\$0	2072.69%
55	PACIFIC LIFE INSURANCE COMPANY	4.37%	7	7,706	\$66,616,517	\$0	\$206,605,479	\$0	310.14%
56	PHL VARIABLE INSURANCE COMPANY	0.02%	48	676	\$260,375	\$0	\$7,207,267	\$0	2768.03%
57	PHOENIX LIFE INSURANCE COMPANY	0.00%	67	353	\$7,737	\$0	\$1,208,391	\$0	15618.34%
58	PRINCIPAL LIFE INSURANCE COMPANY	1.27%	19	2,056	\$19,373,664	\$0	\$8,320,578	\$0	42.95%
59	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.02%	44	1	\$344,200	\$0	\$35,220	\$0	10.23%
60	PROTECTIVE LIFE INSURANCE COMPANY	2.40%	12	4,175	\$36,540,663	\$0	\$1,849,497	\$0	5.06%
61	PRUCO LIFE INSURANCE COMPANY	8.79%	4	17,423	\$133,955,332	\$0	\$433,958,227	\$0	323.96%
62	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATI	0.01%	50	5,338	\$154,196	\$0	\$177,539,268	\$0	115138.70%
63	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.02%	45	1,005	\$306,053	\$1,099	\$10,525,164	\$0	3439.36%
64	RELIASTAR LIFE INSURANCE COMPANY	0.00%	59	282	\$65,547	\$0	\$226,863	\$0	346.11%
65	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	71	17	\$1,800	\$0	\$9,804	\$0	544.67%
66	RIVERSOURCE LIFE INSURANCE COMPANY	4.36%	8	15,162	\$66,375,839	\$0	\$164,582,709	\$0	247.96%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.26%	29	1,151	\$4,029,310	\$0	\$12,796,952	\$0	317.60%
68	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	73	4	\$0	\$0	\$0	\$0	N/A
69	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	70	15	\$3,600	\$0	\$19,136	\$0	531.56%
70	STATE FARM LIFE INSURANCE COMPANY	0.03%	43	1,360	\$481,764	\$0	\$2,058,885	\$0	427.36%
71	SYMETRA LIFE INSURANCE COMPANY	0.00%	68	60	\$5,050	\$0	\$468,280	\$0	9272.87%
72	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	1.21%	20	9,143	\$18,440,989	\$0	\$25,291,502	\$0	137.15%
73	THRIVENT FINANCIAL FOR LUTHERANS	4.52%	6	10,120	\$68,791,372	\$0	\$50,678,201	\$0	73.67%
74	THRIVENT LIFE INSURANCE COMPANY	0.10%	33	324	\$1,490,466	\$0	\$1,502,787	\$0	100.83%
75	TIAA-CREF LIFE INSURANCE COMPANY	0.41%	25	406	\$6,210,051	\$0	\$1,855,275	\$0	29.88%
76	TRANSAMERICA ADVISORS LIFE INSURANCE COMPANY	0.00%	73	366	\$0	\$0	\$11,999,463	\$0	N/A
77	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	63	858	\$18,154	\$0	\$5,667,769	\$0	31220.50%
78	TRANSAMERICA LIFE INSURANCE COMPANY	1.62%	16	38,157	\$24,670,649	\$0	\$322,394,806	\$0	1306.79%
79	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	1.51%	17	2,490	\$22,999,582	\$0	\$28,635,721	\$0	124.51%
80	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.17%	30	506	\$2,562,701	\$0	\$4,307,693	\$0	168.09%
81	USAA LIFE INSURANCE COMPANY	0.00%	73	1	\$0	\$0	\$441	\$0	N/A
82	VARIABLE ANNUITY LIFE INSURANCE COMPANY	2.51%	11	9,527	\$38,259,327	\$0	\$49,255,419	\$0	128.74%
83	VOYA INSURANCE AND ANNUITY COMPANY	0.09%	34	102	\$1,349,304	\$0	\$15,996,740	\$0	1185.55%
84	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	0.04%	40	239	\$542,103	\$0	\$10,671,120	\$0	1968.47%
85	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	69	12	\$4,200	\$0	\$99,477	\$0	2368.50%
86	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.01%	58	34	\$76,905	\$0	\$32,957	\$0	42.85%
87	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.11%	32	100	\$1,733,453	\$0	\$5,228,411	\$0	301.62%
TOTAL		100.00%		278,279	\$1,523,345,155	\$596,897	\$3,156,736,691	\$0	207.26%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MODIFIED GUARANTEED ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	6	208	\$0	\$0	\$1,952,423	\$0	N/A
2	ALLSTATE LIFE INSURANCE COMPANY OF NEI	0.00%	6	0	\$0	\$0	\$210,382	\$0	N/A
3	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	6	10,163	\$0	\$0	\$280,424,272	\$0	N/A
4	ATHENE ANNUITY & LIFE ASSURANCE COMPA	0.00%	6	15	\$0	\$0	\$0	\$0	N/A
5	DEARBORN NATIONAL LIFE INSURANCE COMI	0.00%	6	27	\$0	\$0	\$527,563	\$0	N/A
6	EQUITRUST LIFE INSURANCE COMPANY	73.57%	1	1,148	\$8,347,322	\$0	\$10,038,016	\$0	120.25%
7	GENWORTH LIFE AND ANNUITY INSURANCE C	0.00%	6	44	\$0	\$0	\$2,369,872	\$0	N/A
8	INTEGRITY LIFE INSURANCE COMPANY	14.88%	2	338	\$1,688,893	\$0	\$4,220,552	\$0	249.90%
9	MINNESOTA LIFE INSURANCE COMPANY	7.97%	3	62	\$904,512	\$0	\$454,600	\$0	50.26%
10	PHL VARIABLE INSURANCE COMPANY	0.00%	6	16	\$0	\$0	\$0	\$0	N/A
11	PROTECTIVE LIFE INSURANCE COMPANY	3.23%	4	10	\$367,044	\$0	\$728,437	\$0	198.46%
12	RELIASTAR LIFE INSURANCE COMPANY	0.00%	6	18	\$0	\$0	\$0	\$0	N/A
13	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	6	104	\$0	\$0	\$0	\$0	N/A
14	SYMETRA LIFE INSURANCE COMPANY	0.00%	6	0	\$0	\$0	\$2,408,825	\$0	N/A
15	VOYA INSURANCE AND ANNUITY COMPANY	0.34%	5	393	\$38,773	\$0	\$1,614,046	\$0	4162.81%
16	VOYA RETIREMENT INSURANCE AND ANNUITY	0.00%	6	3	\$0	\$0	\$0	\$0	N/A
17	ZURICH AMERICAN LIFE INSURANCE COMPAN	0.00%	6	674	\$0	\$0	\$0	\$0	N/A
	TOTAL	100.00%		13223	\$11,346,544	\$0	\$304,948,988	\$0	2687.59%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL EQUITY INDEXED ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NEW YOF	0.00%	43	1	\$0	\$0	\$61,582	\$0	N/A
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH A	9.84%	5	15,426	\$122,335,365	\$0	\$88,546,997	\$0	72.38%
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	43	66	\$0	\$0	\$1,765,960	\$0	N/A
4	AMERICAN EQUITY INVESTMENT LIFE INSURANCE	10.52%	4	14,901	\$130,806,919	\$0	\$59,512,460	\$0	45.50%
5	AMERICAN GENERAL LIFE INSURANCE CO	16.54%	2	0	\$205,541,640	\$0	\$0	\$0	0.00%
6	AMERICAN NATIONAL INSURANCE COMPANY	0.48%	26	5	\$5,980,339	\$0	\$1,262,625	\$0	21.11%
7	AMERICAN UNITED LIFE INSURANCE COMPANY	0.07%	34	89	\$844,358	\$0	\$176,615	\$0	20.92%
8	AMERICO FINANCIAL LIFE AND ANNUITY INSURAN	0.14%	33	459	\$1,698,850	\$0	\$2,694,040	\$0	158.58%
9	AMERITAS LIFE INSURANCE CORP	0.25%	29	301	\$3,132,027	\$0	\$1,270,700	\$0	40.57%
10	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.05%	36	164	\$636,707	\$0	\$69,571	\$0	10.93%
11	ATHENE ANNUITY AND LIFE COMPANY	11.58%	3	12,164	\$143,993,442	\$0	\$68,312,353	\$0	47.44%
12	BANKERS LIFE AND CASUALTY COMPANY	1.21%	15	1,736	\$15,004,010	\$0	\$6,941,659	\$0	46.27%
13	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	43	2	\$0	\$0	\$11,523	\$0	N/A
14	C M LIFE INSURANCE COMPANY	0.94%	20	66	\$11,738,762	\$0	\$1,778	\$0	0.02%
15	CMFG LIFE INSURANCE COMPANY	0.00%	43	543	\$0	\$0	\$1,715,325	\$0	N/A
16	COLUMBUS LIFE INSURANCE COMPANY	0.00%	43	11	\$0	\$0	\$0	\$0	N/A
17	COUNTRY INVESTORS LIFE ASSURANCE COMPAN	0.00%	43	2	\$0	\$0	\$0	\$0	N/A
18	DEARBORN NATIONAL LIFE INSURANCE COMPAN	0.00%	43	32	\$0	\$0	\$282,373	\$0	N/A
19	DELAWARE LIFE INSURANCE COMPANY	1.25%	14	418	\$15,528,216	\$0	\$822,390	\$0	5.30%
20	EAGLE LIFE INSURANCE COMPANY	0.26%	28	67	\$3,231,170	\$0	\$319,900	\$0	9.90%
21	EQUITRUST LIFE INSURANCE COMPANY	1.49%	12	2,939	\$18,494,802	\$0	\$16,545,072	\$0	89.46%
22	FARMERS NEW WORLD LIFE INSURANCE COMPAN	0.00%	43	153	\$0	\$0	\$75,224	\$0	N/A
23	FIDELITY & GUARANTY LIFE INSURANCE COMPAN	4.69%	6	4,607	\$58,249,126	\$0	\$40,166,508	\$0	68.96%
24	FORETHOUGHT LIFE INSURANCE COMPANY	3.90%	8	1,061	\$48,500,689	\$0	\$5,093,422	\$0	10.50%
25	GENWORTH LIFE AND ANNUITY INSURANCE COMI	0.03%	37	223	\$359,016	\$0	\$1,235,856	\$0	344.23%
26	GENWORTH LIFE INSURANCE COMPANY	0.00%	43	1	\$0	\$0	\$10,500	\$0	N/A
27	GREAT AMERICAN LIFE INSURANCE COMPANY	16.60%	1	11,505	\$206,371,336	\$0	\$38,561,463	\$0	18.69%
28	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.88%	21	244	\$10,928,809	\$0	\$0	\$0	0.00%
29	HORACE MANN LIFE INSURANCE COMPANY	0.02%	38	125	\$258,487	\$0	\$62,558	\$0	24.20%
30	INTEGRITY LIFE INSURANCE COMPANY	0.55%	24	250	\$6,880,751	\$0	\$348,114	\$0	5.06%
31	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.57%	23	1,561	\$7,142,489	\$0	\$17,807,299	\$0	249.32%
32	LAFAYETTE LIFE INSURANCE COMPANY THE	0.24%	30	299	\$2,945,836	\$0	\$619,091	\$0	21.02%
33	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.37%	27	1,291	\$4,597,259	\$0	\$4,724,378	\$0	102.77%
34	LINCOLN BENEFIT LIFE COMPANY	0.00%	42	362	\$7,260	\$0	\$0	\$0	0.00%
35	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.11%	17	1,013	\$13,852,318	\$0	\$28,272,774	\$0	204.10%
36	MEMBERS LIFE INSURANCE COMPANY	1.04%	19	477	\$12,948,325	\$0	\$917,376	\$0	7.08%
37	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.54%	25	1,689	\$6,731,453	\$0	\$10,682,785	\$0	158.70%
38	MINNESOTA LIFE INSURANCE COMPANY	0.00%	43	34	\$0	\$0	\$2,306	\$0	N/A
39	NATIONAL WESTERN LIFE INSURANCE COMPANY	1.80%	11	2,308	\$22,362,677	\$0	\$13,304,698	\$0	59.50%
40	NORTH AMERICAN COMPANY FOR LIFE AND HEAL	1.91%	9	4,134	\$23,755,993	\$0	\$20,876,332	\$0	87.88%
41	OHIO NATIONAL LIFE INSURANCE COMPANY THE	1.15%	16	132	\$14,320,057	\$0	\$1,047,500	\$0	7.31%
42	PACIFIC LIFE INSURANCE COMPANY	0.80%	22	426	\$9,931,346	\$0	\$8,051,069	\$0	81.07%
43	PHL VARIABLE INSURANCE COMPANY	0.18%	31	389	\$2,269,351	\$0	\$1,228,277	\$0	54.12%
44	PHYSICIANS LIFE INSURANCE COMPANY	0.01%	39	154	\$131,924	\$0	\$185,905	\$0	140.92%
45	PRINCIPAL LIFE INSURANCE COMPANY	0.06%	35	130	\$784,455	\$0	\$75,595	\$0	9.64%
46	PROTECTIVE LIFE INSURANCE COMPANY	4.34%	7	562	\$53,958,147	\$0	\$158,298	\$0	0.29%
47	RELIANCE STANDARD LIFE INSURANCE COMPAN	1.08%	18	396	\$13,463,072	\$0	\$581,623	\$0	4.32%
48	RELIASTAR LIFE INSURANCE COMPANY	0.00%	43	2	\$0	\$0	\$0	0.00	N/A
49	RIVERSOURCE LIFE INSURANCE COMPANY	0.01%	40	7	\$117,086	\$0	\$4,371	\$0	3.73%
50	SECURITY BENEFIT LIFE INSURANCE COMPANY	1.84%	10	1,874	\$22,903,108	\$0	\$19,741,693	0	86.20%
51	STANDARD INSURANCE COMPANY	0.14%	32	69	\$1,750,641	\$0	\$751,472	0	42.93%
52	STANDARD LIFE AND ACCIDENT INSURANCE COM	0.00%	43	6	\$0	\$0	\$13,687	\$0	N/A
53	SYMETRA LIFE INSURANCE COMPANY	0.00%	43	811	\$0	\$0	\$0	\$0	N/A
54	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.00%	43	281	\$0	\$0	\$696,896	\$0	N/A
55	VOYA INSURANCE AND ANNUITY COMPANY	1.49%	13	2,271	\$18,468,170	\$0	\$43,256,316	\$0	234.22%
56	VOYA RETIREMENT INSURANCE AND ANNUITY CC	0.01%	41	2	\$100,000	\$0	\$0	\$0	0.00%
57	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	43	168	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		88,409	\$1,243,055,788	\$0	\$508,866,309	\$0	40.94%

2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.00%	85	2,810	\$0	\$0	\$0	\$0	N/A
2	ALLSTATE LIFE INSURANCE COMPANY	0.00%	85	40	\$0	\$0	-\$46,264	\$0	N/A
3	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COM	0.64%	28	140	\$560,930	\$0	\$1,397,512	\$0	249.14%
4	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.00%	85	35	\$0	\$0	\$0	\$0	N/A
5	AMERICAN GENERAL LIFE INSURANCE CO	3.82%	8	1,318	\$3,369,903	\$0	\$10,241,522	\$0	303.91%
6	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	67	66	\$2,358	\$0	\$0	\$0	0.00%
7	AMERICAN NATIONAL INSURANCE COMPANY	1.28%	15	70	\$1,128,385	\$0	\$0	\$0	0.00%
8	AMERICAN UNITED LIFE INSURANCE COMPANY	1.76%	14	54	\$1,558,149	\$0	\$742,740	\$0	47.67%
9	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	71	266	\$1,002	\$0	\$0	\$0	0.00%
10	AMERITAS LIFE INSURANCE CORP	0.36%	35	22	\$318,649	\$0	\$0	\$0	0.00%
11	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	85	9	\$0	\$0	\$69,481	\$0	N/A
12	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF N	0.00%	85	11	\$0	\$0	\$0	\$0	N/A
13	ATHENE ANNUITY AND LIFE COMPANY	0.05%	61	282	\$40,767	\$0	\$0	\$0	0.00%
14	ATLANTIC COAST LIFE INSURANCE COMPANY	6.20%	5	71	\$5,471,956	\$0	\$0	\$0	0.00%
15	BALTIMORE LIFE INSURANCE COMPANY THE	0.56%	30	17	\$497,565	\$0	\$0	\$0	0.00%
16	BANKERS LIFE AND CASUALTY COMPANY	0.15%	51	22	\$128,836	\$0	\$0	\$0	0.00%
17	BANNER LIFE INSURANCE COMPANY	0.00%	85	18	\$0	\$0	\$0	\$0	N/A
18	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	79	12	\$65	\$0	\$0	\$0	0.00%
19	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY OF	0.00%	85	3	\$0	\$0	\$11,352	\$0	N/A
20	CAPITOL LIFE INSURANCE COMPANY	0.70%	26	5	\$620,781	\$0	\$0	\$0	0.00%
21	CATHOLIC FINANCIAL LIFE	0.00%	85	31	\$0	\$0	\$0	\$0	N/A
22	CATHOLIC ORDER OF FORESTERS	0.13%	54	3	\$112,385	\$0	\$0	\$0	0.00%
23	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	75	0	\$211	\$0	\$0	\$0	0.00%
24	CHURCH LIFE INSURANCE CORPORATION	0.06%	60	1	\$52,080	\$0	\$0	\$0	0.00%
25	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	85	18	\$0	\$0	\$0	\$0	N/A
26	CMFG LIFE INSURANCE COMPANY	0.00%	81	2	\$50	\$0	\$0	\$0	0.00%
27	COLORADO BANKERS LIFE INS CO	0.00%	66	15	\$3,800	\$0	\$0	\$0	0.00%
28	COLUMBUS LIFE INSURANCE COMPANY	0.55%	31	9	\$485,000	\$0	\$290,583	\$0	59.91%
29	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	85	23	\$0	\$0	\$0	\$0	N/A
30	COUNTRY LIFE INSURANCE COMPANY	0.00%	85	36	\$0	\$0	\$0	\$0	N/A
31	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	80	10	\$59	\$0	\$0	\$0	0.00%
32	EAGLE LIFE INSURANCE COMPANY	0.00%	85	5	\$0	\$0	\$4,055	\$0	N/A
33	ELCO MUTUAL LIFE AND ANNUITY	9.63%	2	265	\$8,508,182	\$0	\$9,209,725	\$0	108.25%
34	EMC NATIONAL LIFE COMPANY	0.07%	59	13	\$63,945	\$0	\$0	\$0	0.00%
35	EQUITRUST LIFE INSURANCE COMPANY	1.96%	12	21	\$1,729,427	\$0	\$972,682	\$0	56.24%
36	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.96%	22	13	\$851,763	\$0	\$12,402	\$0	1.46%
37	FEDERAL LIFE INSURANCE COMPANY	0.00%	85	9	\$0	\$0	\$0	\$0	N/A
38	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	85	100	\$0	\$0	\$0	\$0	N/A
39	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.00%	85	66	\$0	\$0	\$0	\$0	N/A
40	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.61%	29	84	\$536,858	\$0	\$0	\$0	0.00%
41	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	82	0	\$17	\$0	\$0	\$0	0.00%
42	FORETHOUGHT LIFE INSURANCE COMPANY	0.02%	63	1	\$14,152	\$0	\$0	\$0	0.00%
43	GBU FINANCIAL LIFE	0.00%	85	2	\$0	\$0	\$0	\$0	N/A
44	GENERAL AMERICAN LIFE INSURANCE COMPANY	1.26%	16	459	\$1,111,672	\$0	\$0	\$0	0.00%
45	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.00%	85	68	\$0	\$0	\$564,579	\$0	N/A
46	GENWORTH LIFE INSURANCE COMPANY	0.00%	85	153	\$0	\$0	\$7,285,883	\$0	N/A
47	GLENER LIFE INSURANCE SOCIETY	0.00%	85	2	\$0	\$0	\$0	\$0	N/A
48	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	85	106	\$0	\$0	\$34,418	\$0	N/A
49	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	78	20	\$72	\$0	\$0	\$0	0.00%
50	GUARANTY INCOME LIFE INSURANCE COMPANY	0.22%	42	16	\$189,998	\$0	\$132,821	\$0	69.91%
51	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.49%	32	61	\$431,338	\$0	\$879,897	\$0	203.99%
52	HARTFORD LIFE INSURANCE COMPANY	0.00%	85	120	\$0	\$0	\$888,423	\$0	N/A
53	HORACE MANN LIFE INSURANCE COMPANY	0.24%	40	17	\$210,000	\$0	\$0	\$0	0.00%
54	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	85	138	\$0	\$0	\$0	\$0	N/A
55	INTEGRITY LIFE INSURANCE COMPANY	1.19%	17	44	\$1,050,641	\$0	\$97,324	\$0	9.26%
56	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.00%	85	4	\$0	\$0	\$0	\$0	N/A
57	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.30%	37	190	\$264,656	\$0	\$0	\$0	0.00%
58	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.13%	52	3	\$117,516	\$0	\$0	\$0	0.00%
59	KANSAS CITY LIFE INSURANCE COMPANY	0.16%	49	166	\$143,026	\$0	\$0	\$0	0.00%
60	KNIGHTS OF COLUMBUS	21.34%	1	6,624	\$18,847,351	\$0	\$17,123,130	\$0	90.85%
61	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	85	1	\$0	\$0	\$26,407	\$0	N/A
62	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.13%	53	722	\$117,412	\$0	\$3,139,571	\$0	2673.98%
63	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.10%	57	14	\$89,541	\$0	\$0	\$0	0.00%
64	LINCOLN BENEFIT LIFE COMPANY	0.21%	43	41	\$183,464	\$0	\$6,914	\$0	3.77%
65	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPANY	0.00%	85	0	\$0	\$0	\$504,763	\$0	N/A
66	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	77	1	\$118	\$0	\$0	\$0	0.00%

2017 LIFE INSURANCE
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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.00%	83	1	\$12	\$0	\$0	\$0	0.00%
68	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	85	7,068	\$0	\$0	\$0	\$0	N/A
69	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.00%	85	214	\$0	\$0	\$0	\$0	N/A
70	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.66%	27	1	\$585,715	\$0	\$0	\$0	0.00%
71	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	85	2	\$0	\$0	\$0	\$0	N/A
72	MINNESOTA LIFE INSURANCE COMPANY	2.01%	11	239	\$1,775,615	\$0	\$0	\$0	0.00%
73	MODERN WOODMEN OF AMERICA	0.00%	70	27	\$1,030	\$0	\$0	\$0	0.00%
74	MONY LIFE INSURANCE COMPANY	0.00%	85	47	\$0	\$0	\$0	\$0	N/A
75	MONY LIFE INSURANCE COMPANY OF AMERICA	0.00%	85	2	\$0	\$0	\$0	\$0	N/A
76	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AME	0.00%	85	65	\$0	\$0	\$0	\$0	N/A
77	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	85	33	\$0	\$0	\$0	\$0	N/A
78	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	1.02%	19	27	\$900,502	\$0	\$0	\$0	0.00%
79	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.00%	85	18	\$0	\$0	\$0	\$0	N/A
80	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	5.14%	7	203	\$4,543,375	\$0	\$0	\$0	0.00%
81	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	0.18%	47	84	\$160,634	\$0	\$0	\$0	0.00%
82	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	1.86%	13	37	\$1,638,478	\$0	\$0	\$0	0.00%
83	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.24%	39	54	\$214,188	\$0	\$896,019	\$0	418.33%
84	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	69	53	\$1,282	\$0	\$0	\$0	0.00%
85	PACIFIC LIFE & ANNUITY COMPANY	0.00%	85	36	\$0	\$0	\$876,170	\$0	N/A
86	PACIFIC LIFE INSURANCE COMPANY	0.75%	25	610	\$665,471	\$0	\$6,587,752	\$0	989.94%
87	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	85	180	\$0	\$0	\$0	\$0	N/A
88	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.41%	33	11	\$365,283	\$0	\$0	\$0	0.00%
89	PHL VARIABLE INSURANCE COMPANY	0.00%	85	73	\$0	\$0	\$953,513	\$0	N/A
90	PHYSICIANS LIFE INSURANCE COMPANY	0.11%	56	1	\$98,627	\$0	\$0	\$0	0.00%
91	POLISH NATNL ALLIANCE OF THE US OF N. A	0.01%	64	23	\$11,179	\$0	\$0	\$0	0.00%
92	PRIMERICA LIFE INSURANCE COMPANY	0.08%	58	486	\$74,863	\$0	\$0	\$0	0.00%
93	PRINCIPAL LIFE INSURANCE COMPANY	5.28%	6	171	\$4,663,650	\$0	\$1,984,780	\$0	42.56%
94	PROTECTIVE LIFE INSURANCE COMPANY	2.64%	9	141	\$2,334,258	\$0	\$0	\$0	0.00%
95	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	85	24	\$0	\$0	\$0	\$0	N/A
96	PRUCO LIFE INSURANCE COMPANY	0.88%	24	52	\$778,911	\$0	\$403,196	\$0	51.76%
97	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATI	0.40%	34	26	\$353,232	\$0	\$530,160	\$0	150.09%
98	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.20%	45	214	\$176,367	\$0	\$708,365	\$0	401.64%
99	RELIASTAR LIFE INSURANCE COMPANY	0.00%	85	255	\$0	\$0	\$0	\$0	N/A
100	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	85	21	\$0	\$0	\$0	\$0	N/A
101	RIVERSOURCE LIFE INSURANCE COMPANY	0.12%	55	277	\$102,067	\$0	\$0	\$0	0.00%
102	SAGICOR LIFE INSURANCE COMPANY	0.02%	62	1	\$21,463	\$0	\$0	\$0	0.00%
103	SECURIAN LIFE INSURANCE COMPANY	0.27%	38	6	\$235,400	\$0	\$0	\$0	0.00%
104	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	85	20	\$0	\$0	\$608	\$0	N/A
105	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	73	15	\$262	\$0	\$137	\$0	52.29%
106	SHELTER LIFE INSURANCE COMPANY	1.01%	20	2,479	\$894,729	\$0	\$0	\$0	0.00%
107	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	74	2	\$251	\$0	\$0	\$0	0.00%
108	STANDARD INSURANCE COMPANY	7.25%	4	257	\$6,402,449	\$0	\$96,620	\$0	1.51%
109	STATE FARM LIFE INSURANCE COMPANY	0.97%	21	5	\$860,974	\$0	\$0	\$0	0.00%
110	STATE LIFE INSURANCE COMPANY	1.07%	18	19	\$945,459	\$0	\$0	\$0	0.00%
111	SYMETRA LIFE INSURANCE COMPANY	2.13%	10	69	\$1,879,124	\$0	\$0	\$0	0.00%
112	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	7.76%	3	129	\$6,857,287	\$0	\$0	\$0	0.00%
113	THRIVENT FINANCIAL FOR LUTHERANS	0.94%	23	2,641	\$829,953	\$0	\$0	\$0	0.00%
114	TIAA-CREF LIFE INSURANCE COMPANY	0.34%	36	2	\$304,008	\$0	\$0	\$0	0.00%
115	TRANSAMERICA LIFE INSURANCE COMPANY	0.20%	44	1	\$179,114	\$0	\$0	\$0	0.00%
116	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.00%	65	52	\$4,175	\$0	\$0	\$0	0.00%
117	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	68	1,716	\$1,477	\$0	\$0	\$0	0.00%
118	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	84	4	\$10	\$0	\$0	\$0	0.00%
119	UNITED LIFE INSURANCE COMPANY	0.20%	46	39	\$173,517	\$0	\$116,485	\$0	67.13%
120	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.15%	50	469	\$132,621	\$0	\$0	\$0	0.00%
121	UNUM INSURANCE COMPANY	0.00%	85	51	\$0	\$0	\$0	\$0	N/A
122	USAA LIFE INSURANCE COMPANY	0.23%	41	55	\$200,000	\$0	\$413,909	\$0	206.95%
123	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	85	201	\$0	\$0	\$0	\$0	N/A
124	VOYA RETIREMENT INSURANCE AND ANNUITY COMPAN'	0.00%	85	50	\$0	\$0	\$0	\$0	N/A
125	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	85	547	\$0	\$0	\$0	\$0	N/A
126	WEST COAST LIFE INSURANCE COMPANY	0.00%	85	3	\$0	\$0	\$0	\$0	N/A
127	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.00%	85	0	\$0	\$0	\$7,371	\$0	N/A
128	WESTERN CATHOLIC UNION	0.00%	85	30	\$0	\$0	\$153,072	\$0	N/A
129	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	85	4	\$0	\$0	\$344,949	\$0	N/A
130	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	85	1	\$0	\$0	\$7,455	\$0	N/A
131	WILCAC LIFE INSURANCE COMPANY	0.00%	85	0	-\$15,428	\$0	\$0	\$0	0.00%
132	WILCO LIFE INSURANCE COMPANY	0.00%	85	11	\$0	\$0	\$0	\$0	N/A

2017 LIFE INSURANCE

TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS

(including variable contracts without life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
133	WILLIAM PENN ASSOCIATION	0.00%	76	0	\$208	\$0	\$0	\$0	0.00%
134	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	72	7	\$410	\$0	\$0	\$0	0.00%
135	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.18%	48	538	\$156,093	\$0	\$0	\$0	0.00%
	TOTAL	100.00%		35,168	\$88,322,375	\$0	\$67,670,481	\$0	76.62%

2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL OTHER CONSIDERATIONS

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	8	415	\$0	\$0	\$0	\$0	N/A
2	ATLANTIC COAST LIFE INSURANCE COMPANY	0.00%	8	0	\$0	\$0	\$8,339	\$0	N/A
3	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	8	0	\$0	\$0	\$304	\$0	N/A
4	COLORADO BANKERS LIFE INS CO	0.00%	8	0	\$0	\$0	\$538	\$0	N/A
5	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	8	46	\$0	\$0	\$194,122	\$0	N/A
6	COUNTRY LIFE INSURANCE COMPANY	0.00%	8	20	\$0	\$0	\$37,974	\$0	N/A
7	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.04%	6	263	\$52,712	\$0	\$0	\$0	0.00%
8	GLEANER LIFE INSURANCE SOCIETY	0.00%	8	1	\$0	\$0	\$0	\$0	N/A
9	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.95%	4	9,528	\$1,144,349	\$0	\$98,547,631	\$0	8611.68%
10	HARTFORD LIFE INSURANCE COMPANY	0.37%	5	4,244	\$441,960	\$0	\$35,501,454	\$0	8032.73%
11	INDEPENDENT ORDER OF FORESTERS THE	0.00%	7	3	\$1,025	\$0	\$0	\$0	0.00%
12	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	8	5	\$0	\$0	\$4,079	\$0	N/A
13	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	5.29%	3	219	\$6,357,263	\$0	\$4,952,794	\$0	77.91%
14	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-A	0.00%	8	0	\$0	\$0	\$1,461	\$0	N/A
15	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	53.68%	1	1,254	\$64,478,697	\$0	\$8,987,411	\$0	13.94%
16	NATIONWIDE LIFE INSURANCE COMPANY	39.66%	2	6,456	\$47,643,301	\$0	\$71,369,190	\$0	149.80%
17	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	8	0	\$0	\$0	\$7,648	\$0	N/A
18	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	8	19	\$0	\$0	\$26,721	\$0	N/A
19	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	8	-23	\$0	\$0	\$0	\$0	N/A
20	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.00%	8	1	\$0	\$0	\$42,902	\$0	N/A
21	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.00%	8	28	\$0	\$0	\$202,835	\$0	N/A
TOTAL		100.00%		22,479	\$120,119,307	\$0	\$219,885,403	\$0	183.06%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.02%	174	2,033	\$1,073,794	\$0	\$674,394	\$59,199	62.80%
2	AAA LIFE INSURANCE COMPANY	0.11%	103	8,565	\$6,419,078	\$0	\$1,794,742	\$1,144,588	27.96%
3	ABILITY INSURANCE COMPANY	0.00%	380	4	\$192	\$0	\$0	\$19	0.00%
4	ACCORDIA LIFE AND ANNUITY COMPANY	0.05%	133	4,102	\$3,256,952	\$103,275	\$1,822,065	\$953,161	59.11%
5	AETNA LIFE INSURANCE COMPANY	0.01%	198	2,144	\$641,461	\$165,253	\$3,007,867	\$31,856	494.67%
6	ALFA LIFE INSURANCE CORPORATION	0.00%	386	1	\$0	\$0	\$0	\$10	N/A
7	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	386	9	\$0	\$0	\$70,677	\$0	N/A
8	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMER	2.81%	8	28,930	\$166,928,789	\$0	\$157,002,554	\$642,938	94.05%
9	ALLSTATE ASSURANCE COMPANY	0.02%	173	1,705	\$1,144,183	\$0	\$9,952	\$467,797	0.87%
10	ALLSTATE LIFE INSURANCE COMPANY	0.06%	126	10,826	\$3,840,238	\$0	\$23,567,992	\$742,385	613.71%
11	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	312	58	\$40,178	\$0	\$934,529	\$11,046	2325.97%
12	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	386	32	\$0	\$0	\$0	\$209	N/A
13	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF	0.03%	150	3,049	\$1,904,320	\$895	\$1,433,055	\$126,253	75.30%
14	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	298	161	\$74,034	\$0	\$90,818	\$5,726	122.67%
15	AMERICAN BENEFIT LIFE INSURANCE COMPANY	0.00%	286	1,031	\$106,715	\$1,362	\$11,744	\$5,459	12.28%
16	AMERICAN CONTINENTAL INSURANCE COMPANY	0.02%	168	1,570	\$1,265,511	\$0	\$399,135	\$15,298	31.54%
17	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COI	2.27%	13	16,038	\$134,895,286	\$0	\$64,716,461	\$2,181	47.98%
18	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CC	0.06%	130	14,475	\$3,723,488	\$0	\$1,152,634	\$599,309	30.96%
19	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.86%	31	111,399	\$51,081,937	\$2,698,991	\$30,498,128	\$10,765,127	64.99%
20	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.01%	199	18,635	\$639,373	\$0	\$442,306	\$55,772	69.18%
21	AMERICAN FIDELITY ASSURANCE COMPANY	0.07%	120	10,399	\$4,112,324	\$65,989	\$6,371,504	\$596,143	156.54%
22	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	254	1,165	\$231,456	\$807	\$96,345	\$11,518	41.97%
23	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.00%	372	1	\$799	\$0	\$0	\$10	0.00%
24	AMERICAN GENERAL LIFE INSURANCE CO	8.74%	1	134,120	\$519,656,030	\$379,010	\$362,648,302	\$13,618,892	69.86%
25	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	279	2,227	\$125,383	\$2,292	\$165,540	\$5,917	133.86%
26	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.11%	104	18,758	\$6,343,558	\$0	\$2,311,460	\$615,645	36.44%
27	AMERICAN HOME LIFE INSURANCE COMPANY	0.03%	160	4,024	\$1,629,092	\$28,572	\$1,593,334	\$113,875	99.56%
28	AMERICAN INCOME LIFE INSURANCE CO	0.25%	75	41,079	\$14,816,670	\$369	\$4,546,464	\$953,885	30.69%
29	AMERICAN LIFE & SECURITY CORP	0.00%	284	576	\$119,242	\$108	\$116,523	\$3,930	97.81%
30	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.01%	222	2,826	\$385,248	\$10,697	\$646,660	\$13,419	170.63%
31	AMERICAN NATIONAL INSURANCE COMPANY	0.49%	48	45,905	\$29,145,565	\$24,403	\$27,625,808	\$1,680,363	94.87%
32	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	281	154	\$122,566	\$0	\$541,101	\$21,617	441.48%
33	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURAN	0.00%	349	9	\$7,410	\$0	\$12	\$159	0.16%
34	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	348	21	\$7,459	\$0	\$5,862	\$275	78.59%
35	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.00%	376	1	\$577	\$0	\$0	\$10	0.00%
36	AMERICAN REPUBLIC INSURANCE COMPANY	0.02%	181	2,544	\$936,287	\$49,947	\$1,241,610	\$106,776	137.94%
37	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	368	4	\$1,108	\$0	\$102,756	\$22	9274.01%
38	AMERICAN UNITED LIFE INSURANCE COMPANY	0.16%	88	4,064	\$9,533,523	\$600,020	\$14,889,233	\$754,726	162.47%
39	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.10%	108	7,199	\$5,666,802	\$3,103	\$5,614,616	\$277,041	99.13%
40	AMERITAS LIFE INSURANCE CORP	0.22%	77	7,379	\$13,115,136	\$251,524	\$15,597,335	\$1,038,651	120.84%
41	AMICA LIFE INSURANCE COMPANY	0.01%	237	450	\$315,645	\$0	\$155,412	\$151,220	49.24%
42	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.01%	193	420	\$740,252	\$0	\$766,607	\$0	103.56%
43	ANTHEM LIFE INSURANCE COMPANY	0.00%	269	721	\$161,878	\$0	\$74,673	\$23,816	46.13%
44	ASSURED LIFE ASSOCIATION	0.00%	342	101	\$10,281	\$720	\$9,467	\$871	99.09%
45	ASSURITY LIFE INSURANCE COMPANY	0.05%	135	5,859	\$3,059,493	\$536,685	\$3,505,122	\$329,168	132.11%
46	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF I	0.00%	274	367	\$151,151	\$0	\$1,733,570	\$3,905	1146.91%
47	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.04%	145	7,062	\$2,297,803	\$7,223	\$18,180,797	\$337,342	791.54%
48	ATHENE ANNUITY AND LIFE COMPANY	2.63%	10	19,419	\$156,220,463	\$975,819	\$92,312,139	\$345,416	59.72%
49	ATLANTA LIFE INSURANCE COMPANY	0.00%	324	4	\$28,586	\$0	\$163,727	\$5,470	572.75%
50	ATLANTIC COAST LIFE INSURANCE COMPANY	0.11%	101	82	\$6,738,557	\$0	\$8,339	\$0	0.12%
51	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	263	208	\$189,417	\$0	\$1,530,917	\$19,190	808.23%
52	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	386	203	-\$5,075	\$0	\$9,167	\$14,311	-180.63%
53	AUTO OWNERS LIFE INSURANCE COMPANY	0.06%	124	7,012	\$3,862,082	\$0	\$3,467,278	\$758,658	89.78%
54	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.01%	226	196	\$355,825	\$0	\$879,948	\$62,365	247.30%
55	AXA EQUITABLE LIFE INSURANCE COMPANY	1.71%	15	29,507	\$101,759,410	\$3,922,036	\$99,185,907	\$6,090,948	101.33%
56	BALTIMORE LIFE INSURANCE COMPANY THE	0.03%	156	876	\$1,660,847	\$7,703	\$393,259	\$17,450	24.14%
57	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	320	151	\$32,158	\$0	\$33,366	\$1,074	103.76%
58	BANKERS LIFE AND CASUALTY COMPANY	0.48%	50	22,683	\$28,372,545	\$23,315	\$28,152,843	\$445,721	99.31%
59	BANKERS LIFE INSURANCE COMPANY	0.06%	125	283	\$3,852,685	\$0	\$0	\$10	0.00%
60	BANNER LIFE INSURANCE COMPANY	0.34%	59	23,786	\$20,467,404	\$48,937	\$11,565,686	\$12,079,676	56.75%
61	BENEFICIAL LIFE INSURANCE COMPANY	0.01%	194	227	\$726,058	\$7,440	\$395,408	\$31,027	55.48%
62	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	341	66	\$12,053	\$0	\$15,058	\$389	124.93%
63	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY C	0.00%	386	10	\$0	\$0	\$298,783	\$0	N/A
64	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.00%	332	19	\$19,124	\$0	\$0	\$18,910	0.00%
65	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.10%	106	28,981	\$5,848,416	\$4,403	\$2,799,459	\$489,853	47.94%
66	BRIGHTHOUSE LIFE INSURANCE COMPANY	1.30%	21	46,424	\$77,374,697	\$518,987	\$336,643,129	\$7,615,988	435.75%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	C M LIFE INSURANCE COMPANY	0.34%	61	4,810	\$20,124,644	\$0	\$22,291,391	\$406,026	110.77%
68	CANADA LIFE ASSURANCE COMPANY	0.02%	167	1,469	\$1,268,791	\$403,158	\$3,379,222	\$161,499	298.11%
69	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	277	5,626	\$130,716	\$0	\$1,024,292	\$14,763	783.60%
70	CAPITOL LIFE INSURANCE COMPANY	0.03%	157	31,437	\$1,642,386	\$0	\$763,722	\$87,396	46.50%
71	CATHOLIC FINANCIAL LIFE	0.01%	201	2,596	\$586,758	\$18,625	\$822,098	\$36,296	143.28%
72	CATHOLIC HOLY FAMILY SOCIETY	0.07%	117	4,993	\$4,304,145	\$0	\$2,241,814	\$23,771	52.09%
73	CATHOLIC ORDER OF FORESTERS	0.00%	256	1,119	\$219,823	\$31,533	\$256,068	\$18,481	130.83%
74	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	327	59	\$27,444	\$0	\$8,881	\$1,260	32.36%
75	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	248	4,631	\$262,798	\$1,855	\$498,363	\$19,914	190.34%
76	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	268	435	\$164,693	\$6,718	\$626,379	\$7,855	384.41%
77	CENTURION LIFE INSURANCE COMPANY	0.00%	386	465	\$0	\$0	\$3,405,828	\$0	N/A
78	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.02%	177	2,271	\$1,004,982	\$65	\$418,693	\$141,989	41.67%
79	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.01%	235	540	\$316,893	\$0	\$238,474	\$5,573	75.25%
80	CHURCH LIFE INSURANCE CORPORATION	0.00%	303	28	\$62,993	\$0	\$122,232	\$57	194.04%
81	CICA LIFE INSURANCE COMPANY OF AMERICA	0.01%	188	1,346	\$819,354	\$770	\$703,917	\$27,099	86.01%
82	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	369	3	\$956	\$0	\$0	\$12	0.00%
83	CINCINNATI LIFE INSURANCE COMPANY THE	0.16%	87	11,544	\$9,615,306	\$0	\$6,560,582	\$3,032,875	68.23%
84	CITIZENS SECURITY LIFE INS CO	0.00%	289	451	\$96,432	\$0	\$114,614	\$2,827	118.85%
85	CLOVER INSURANCE COMPANY	0.00%	328	33	\$26,175	\$0	\$0	\$0	0.00%
86	CMFG LIFE INSURANCE COMPANY	0.12%	98	12,374	\$7,130,774	\$326,601	\$9,099,604	\$339,832	132.19%
87	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.05%	136	8,759	\$3,046,541	\$0	\$1,446,646	\$397,565	47.48%
88	COLONIAL PENN LIFE INSURANCE COMPANY	0.01%	184	2,464	\$880,726	\$0	\$644,874	\$7,447	73.22%
89	COLORADO BANKERS LIFE INS CO	0.03%	155	3,589	\$1,661,145	\$0	\$655,599	\$53,104	39.47%
90	COLUMBIAN LIFE INSURANCE COMPANY	0.06%	127	6,585	\$3,819,355	\$367	\$2,009,921	\$139,587	52.63%
91	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	283	282	\$120,405	\$6,906	\$299,742	\$3,925	254.68%
92	COLUMBUS LIFE INSURANCE COMPANY	0.39%	56	4,484	\$23,166,607	\$42,876	\$15,993,971	\$252,052	69.22%
93	COMBINED INSURANCE CO OF AMERICA	0.02%	170	7,492	\$1,199,859	\$0	\$1,687,623	\$69,945	140.65%
94	COMMONWEALTH ANNUITY AND LIFE INSURANCE COI	0.03%	164	1,969	\$1,513,638	\$61,890	\$14,727,522	\$122,805	977.08%
95	COMPANION LIFE INSURANCE COMPANY	0.00%	386	5	\$0	\$0	\$0	\$89	N/A
96	COMPBENEFITS INSURANCE COMPANY	0.00%	360	24	\$2,547	\$0	\$0	\$191	0.00%
97	CONNECTICUT GENERAL LIFE INS CO	0.03%	154	1,153	\$1,669,575	\$392,134	\$11,222,993	\$218,057	695.69%
98	CONSTITUTION LIFE INSURANCE COMPANY	0.01%	209	1,379	\$523,152	\$0	\$866,275	\$10,999	165.59%
99	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	230	1,234	\$332,478	\$358	\$543,093	\$40,199	163.45%
100	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.01%	236	925	\$315,975	\$0	\$108,204	\$10,692	34.24%
101	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.02%	178	998	\$992,177	\$0	\$1,803,688	\$46,557	181.79%
102	COUNTRY LIFE INSURANCE COMPANY	0.12%	99	15,287	\$7,041,695	\$843,332	\$4,713,825	\$1,718,141	78.92%
103	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	329	423	\$23,357	\$3,222	\$30,629	\$4,435	144.93%
104	CSA FRATERNAL LIFE	0.00%	317	513	\$32,839	\$0	\$102,636	\$3,074	312.54%
105	CSI LIFE INSURANCE COMPANY	0.00%	361	8	\$2,412	\$0	\$0	\$41	0.00%
106	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.00%	304	462	\$62,802	\$0	\$1,461,914	\$2,796	2327.81%
107	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	374	1	\$651	\$0	\$0	\$50	0.00%
108	DELAWARE LIFE INSURANCE COMPANY	0.58%	39	2,603	\$34,650,497	\$0	\$11,304,475	\$93,170	32.62%
109	DIRECT GENERAL LIFE INSURANCE COMPANY	0.00%	331	96	\$20,786	\$0	\$0	\$1,425	0.00%
110	EAGLE LIFE INSURANCE COMPANY	0.06%	128	83	\$3,811,201	\$0	\$368,958	\$0	9.68%
111	ELCO MUTUAL LIFE AND ANNUITY	0.29%	68	725	\$17,102,205	\$255	\$18,972,139	\$572	110.94%
112	EMC NATIONAL LIFE COMPANY	0.09%	112	6,045	\$5,093,304	\$16,398	\$4,301,494	\$394,531	84.78%
113	EPIC LIFE INSURANCE COMPANY THE	0.00%	378	1	\$372	\$0	\$0	\$5	0.00%
114	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.01%	186	2,057	\$854,846	\$0	\$563,144	\$15,292	65.88%
115	EQUITRUST LIFE INSURANCE COMPANY	0.52%	43	4,691	\$31,034,586	\$0	\$28,980,436	\$39,053	93.38%
116	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.02%	179	4,468	\$990,225	\$36,434	\$2,418,454	\$53,206	247.91%
117	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AMI	0.00%	309	188	\$53,140	\$0	\$82	\$5,570	0.15%
118	FAMILY LIFE INSURANCE COMPANY	0.01%	208	1,410	\$530,360	\$702	\$881,664	\$25,232	166.37%
119	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	385	626	\$16	\$0	\$382,763	\$1,477	2392268.75%
120	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOI	0.71%	32	78,716	\$42,046,864	\$2,507,184	\$32,616,648	\$5,917,472	83.53%
121	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.45%	54	50,628	\$26,483,220	\$9,947	\$24,521,297	\$6,197,907	92.63%
122	FEDERAL LIFE INSURANCE COMPANY	0.00%	285	317	\$108,329	\$1,490	\$149,760	\$18,082	139.62%
123	FEDERATED LIFE INSURANCE COMPANY	0.18%	82	3,508	\$10,418,098	\$0	\$3,645,439	\$1,202,863	34.99%
124	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	1.05%	24	11,386	\$62,546,569	\$3,373	\$48,157,356	\$737,348	77.00%
125	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.29%	67	2,268	\$17,316,425	\$0	\$16,809,799	\$64,092	97.07%
126	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.04%	144	3,032	\$2,310,779	\$40,875	\$991,536	\$467,989	44.68%
127	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.09%	109	9,443	\$5,506,960	\$0	\$4,523,071	\$20,298	82.13%
128	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	259	449	\$204,342	\$164,950	\$263,175	\$10,293	209.51%
129	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	340	169	\$12,256	\$6,053	\$25,926	\$4,880	260.93%
130	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	0.00%	246	6	\$269,138	\$40	\$72,673	\$54	27.02%
131	FIRST GUARANTY INSURANCE COMPANY	0.00%	265	236	\$187,199	\$0	\$77,928	\$388	41.63%
132	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	344	3,447	\$9,596	\$0	\$32,898	\$1,684	342.83%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
133	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.04%	148	4,149	\$2,103,962	\$0	\$3,993,307	\$1,109,590	189.80%
134	FORESTERS LIFE INSURANCE AND ANNUITY COMPAN'	0.01%	217	504	\$428,753	\$2,336	\$442,964	\$44,776	103.86%
135	FORETHOUGHT LIFE INSURANCE COMPANY	1.66%	16	5,491	\$98,512,844	\$0	\$22,945,414	\$2,654	23.29%
136	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.01%	202	2,139	\$574,136	\$0	\$20,253	\$65,238	3.53%
137	FUNERAL DIRECTORS LIFE INSURANCE CO	0.04%	143	3,255	\$2,444,508	\$748	\$1,354,744	\$10,983	55.45%
138	GARDEN STATE LIFE INSURANCE COMPANY	0.01%	223	436	\$375,859	\$0	\$413,905	\$28,612	110.12%
139	GBU FINANCIAL LIFE	0.02%	183	580	\$897,269	\$7,596	\$798,739	\$3,593	89.87%
140	GCU	0.00%	270	1	\$160,945	\$0	\$0	\$0	0.00%
141	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.34%	62	20,535	\$19,974,912	\$16,135,393	\$38,098,167	\$2,536,150	271.51%
142	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN)	0.49%	47	34,207	\$29,173,741	\$0	\$103,783,828	\$9,246,375	355.74%
143	GENWORTH LIFE INSURANCE COMPANY	0.09%	113	7,523	\$5,059,451	\$0	\$35,181,620	\$2,088,556	695.36%
144	GERBER LIFE INSURANCE COMPANY	0.14%	90	78,618	\$8,590,101	\$0	\$1,863,337	\$1,037,961	21.69%
145	GLENER LIFE INSURANCE SOCIETY	0.00%	267	546	\$169,346	\$14,646	\$1,698,203	\$17,592	1011.45%
146	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.14%	91	100,241	\$8,066,142	\$551	\$4,468,857	\$1,045,324	55.41%
147	GOLDEN RULE INSURANCE COMPANY	0.02%	171	2,031	\$1,186,149	\$1,461	\$6,497,713	\$170,794	547.92%
148	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.01%	212	793	\$488,475	\$47,138	\$540,029	\$30,361	120.20%
149	GPM HEALTH AND LIFE INSURANCE COMPANY	0.00%	352	8	\$6,368	\$0	\$0	\$197	0.00%
150	GRANGE LIFE INSURANCE COMPANY	0.00%	280	112	\$124,791	\$0	\$0	\$30,991	0.00%
151	GREAT AMERICAN LIFE INSURANCE COMPANY	3.54%	6	13,858	\$210,262,156	\$0	\$54,398,932	\$144,255	25.87%
152	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.01%	190	1,058	\$792,807	\$46	\$4,813,541	\$52,057	607.16%
153	GREAT WEST LIFE ASSURANCE COMPANY	0.01%	233	579	\$326,657	\$6,790	\$410,000	\$30,077	127.59%
154	GREAT WESTERN INSURANCE COMPANY	0.01%	221	604	\$409,259	\$0	\$30,345	\$1,796	7.41%
155	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.20%	79	5,480	\$12,012,840	\$234,720	\$5,065,684	\$798,301	44.12%
156	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.01%	215	4,006	\$467,892	\$0	\$465,039	\$33,066	99.39%
157	GUARANTY INCOME LIFE INSURANCE COMPANY	0.04%	141	300	\$2,601,523	\$0	\$1,271,432	\$2,979	48.87%
158	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.07%	122	912	\$3,919,707	\$0	\$16,630,485	\$29,353	424.28%
159	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.27%	69	5,425	\$16,119,818	\$4,333,409	\$11,297,414	\$2,009,536	96.97%
160	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.26%	73	1,197	\$15,735,212	\$0	\$5,442,088	\$2,593	34.59%
161	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN	0.00%	258	170	\$209,044	\$0	\$372,080	\$21,543	177.99%
162	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.59%	38	19,697	\$35,039,240	\$0	\$151,814,711	\$3,864,366	433.27%
163	HARTFORD LIFE INSURANCE COMPANY	0.06%	129	16,435	\$3,808,958	\$462	\$51,364,580	\$1,166,813	1348.53%
164	HCC LIFE INSURANCE COMPANY	0.00%	346	11	\$7,909	\$0	\$0	\$753	0.00%
165	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	353	27	\$5,821	\$0	\$27,059	\$188	464.85%
166	HOMESTEADERS LIFE COMPANY	0.00%	301	2,180	\$68,205	\$0	\$239,245	\$2,701	350.77%
167	HORACE MANN LIFE INSURANCE COMPANY	0.07%	121	3,825	\$4,054,202	\$0	\$3,854,449	\$184,771	95.07%
168	HUMANA INSURANCE COMPANY	0.00%	326	97	\$27,748	\$0	\$0	\$10,691	0.00%
169	HUMANADENTAL INSURANCE COMPANY	0.00%	322	110	\$30,104	\$557	\$78,775	\$1,783	263.53%
170	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	311	213	\$45,906	\$393	\$39,873	\$1,065	87.71%
171	IDEALIFE INSURANCE COMPANY	0.00%	319	238	\$32,379	\$0	\$63,091	\$2,206	194.85%
172	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.02%	166	3,393	\$1,435,083	\$39,890	\$1,509,171	\$256,615	107.94%
173	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	386	5	\$0	\$0	\$0	\$467	N/A
174	INDEPENDENT ORDER OF FORESTERS THE	0.12%	97	10,325	\$7,277,600	\$276,664	\$4,049,784	\$471,615	59.45%
175	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	272	475	\$156,570	\$0	\$337,664	\$24,069	215.66%
176	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.00%	321	59	\$31,243	\$0	\$26,155	\$3,493	83.71%
177	INTEGRITY LIFE INSURANCE COMPANY	0.26%	74	1,294	\$15,214,321	\$0	\$10,173,397	\$7,417	66.87%
178	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	302	213	\$66,693	\$2,629	\$89,878	\$927	138.71%
179	INVESTORS LIFE INSURANCE COMPANY OF NORTH AN	0.01%	231	823	\$331,910	\$668	\$974,631	\$39,189	293.84%
180	JACKSON NATIONAL LIFE INSURANCE COMPANY	5.33%	2	63,205	\$316,662,878	\$543,254	\$314,323,988	\$3,839,379	99.43%
181	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.38%	57	1,160	\$22,742,337	\$54,542	\$5,604,829	\$20,665	24.88%
182	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	275	154	\$144,419	\$0	\$254,973	\$16,384	176.55%
183	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPAN	0.00%	333	52	\$19,072	\$0	\$284,090	\$9,723	1489.57%
184	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.97%	28	31,610	\$57,525,645	\$5,505,706	\$330,245,155	\$7,731,974	583.65%
185	KANAWHA INSURANCE COMPANY	0.01%	239	1,457	\$309,178	\$12,707	\$165,156	\$29,739	57.53%
186	KANSAS CITY LIFE INSURANCE COMPANY	0.30%	66	18,197	\$17,969,776	\$174,006	\$27,913,900	\$1,508,580	156.31%
187	KNIGHTS OF COLUMBUS	0.88%	30	70,638	\$52,492,959	\$8,577,349	\$33,516,033	\$4,133,457	80.19%
188	LAFAYETTE LIFE INSURANCE COMPANY THE	0.50%	45	3,516	\$29,830,650	\$3,765,501	\$9,504,617	\$1,019,634	44.48%
189	LANDMARK LIFE INSURANCE COMPANY	0.00%	276	257	\$143,734	\$0	\$87,801	\$1,779	61.09%
190	LEADERS LIFE INSURANCE COMPANY	0.00%	316	343	\$35,976	\$0	\$15,000	\$5,547	41.69%
191	LEGACY LIFE INSURANCE COMPANY OF MISSOURI	0.00%	382	2	\$107	\$0	\$0	\$110	0.00%
192	LEWER LIFE INSURANCE COMPANY	0.00%	383	1	\$85	\$0	\$0	\$5	0.00%
193	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.11%	105	6,504	\$6,296,326	\$88,814	\$9,854,704	\$752,195	157.93%
194	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.07%	118	7,516	\$4,279,604	\$28	\$2,724,178	\$308,318	63.66%
195	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	260	311	\$201,022	\$0	\$1,777,990	\$6,890	884.48%
196	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.17%	84	4,612	\$10,037,229	\$4	\$6,298,761	\$469,384	62.75%
197	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	364	13	\$1,791	\$0	\$0	\$128	0.00%
198	LIFESECURE INSURANCE COMPANY	0.00%	314	811	\$37,934	\$0	\$213,376	\$4,476	562.49%

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199	LIFESHIELD NATIONAL INSURANCE CO	0.00%	325	74	\$27,862	\$0	\$50,000	\$2,487	179.46%
200	LINCOLN BENEFIT LIFE COMPANY	0.27%	72	10,879	\$15,796,467	\$2,612	\$20,304,077	\$3,101,355	128.55%
201	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.12%	96	19,786	\$7,363,784	\$3,188	\$4,326,930	\$121,311	58.80%
202	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.01%	189	122	\$798,256	\$2,613	\$664,438	\$23,098	83.56%
203	LINCOLN NATIONAL LIFE INSURANCE COMPANY	4.67%	3	50,394	\$277,395,991	\$344,245	\$321,384,910	\$10,077,496	115.98%
204	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPAN	0.00%	355	11	\$4,440	\$0	\$504,763	\$23,214	11368.54%
205	LONGEVITY INSURANCE COMPANY	0.00%	359	33	\$2,565	\$0	\$7,000	\$417	272.90%
206	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	257	843	\$215,094	\$1,793	\$656,803	\$10,624	306.19%
207	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	245	58	\$272,912	\$0	\$286,984	\$199	105.16%
208	LUMICO LIFE INSURANCE COMPANY	0.00%	264	345	\$187,492	\$0	\$262,820	\$19,696	140.18%
209	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	227	1,301	\$349,841	\$598	\$598,226	\$12,199	171.17%
210	MANHATTAN LIFE INSURANCE COMPANY	0.01%	218	268	\$424,952	\$5,732	\$343,473	\$8,315	82.18%
211	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.01%	203	713	\$562,682	\$39	\$1,774,658	\$53,217	315.40%
212	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	300	342	\$68,691	\$2,147	\$293,705	\$7,234	430.70%
213	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPAN	1.52%	17	30,054	\$90,173,240	\$23,580,810	\$96,839,112	\$6,236,525	133.54%
214	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	386	0	\$0	\$0	\$27,377	\$0	N/A
215	MEDICO INSURANCE COMPANY	0.00%	308	182	\$55,888	\$9,182	\$50,151	\$1,094	106.16%
216	MEMBERS LIFE INSURANCE COMPANY	0.22%	78	491	\$12,950,470	\$0	\$917,376	\$238	7.08%
217	MERIT LIFE INSURANCE CO	0.00%	250	4,338	\$256,746	\$0	\$287,692	\$35,744	112.05%
218	METROPOLITAN LIFE INSURANCE COMPANY	0.48%	49	118,664	\$28,482,034	\$16,402,211	\$188,745,106	\$3,169,824	720.27%
219	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.03%	149	4,124	\$1,960,653	\$0	\$7,282,674	\$275,940	371.44%
220	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.60%	37	11,873	\$35,418,242	\$16,099	\$28,831,525	\$1,809,672	81.45%
221	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	242	719	\$285,857	\$1,721	\$468,109	\$29,119	164.36%
222	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	323	137	\$28,876	\$3,822	\$137,493	\$3,217	489.39%
223	MINNESOTA LIFE INSURANCE COMPANY	1.01%	27	13,432	\$59,771,972	\$416,937	\$26,071,928	\$6,021,261	44.32%
224	MML BAY STATE LIFE INSURANCE COMPANY	0.01%	205	582	\$540,087	\$0	\$2,151,573	\$80,353	398.38%
225	MODERN WOODMEN OF AMERICA	0.55%	41	27,963	\$32,557,142	\$296,342	\$35,729,324	\$937,126	110.65%
226	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	357	28	\$2,941	\$28	\$0	\$342	0.95%
227	MONY LIFE INSURANCE COMPANY	0.03%	152	4,035	\$1,705,817	\$985,449	\$5,253,130	\$163,208	365.72%
228	MONY LIFE INSURANCE COMPANY OF AMERICA	0.09%	110	1,670	\$5,436,440	\$0	\$2,751,522	\$583,441	50.61%
229	MOTORISTS LIFE INSURANCE COMPANY	0.00%	315	67	\$37,083	\$483	\$10,616	\$5,591	29.93%
230	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	294	118	\$82,639	\$0	\$0	\$4,535	0.00%
231	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.43%	55	2,049	\$25,685,746	\$298	\$5,603,612	\$1,864	21.82%
232	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AM	0.04%	146	1,184	\$2,278,747	\$95,869	\$2,003,097	\$197,573	92.11%
233	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.01%	214	2,709	\$472,241	\$0	\$184,302	\$70,009	39.03%
234	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	293	-21	\$84,326	\$0	\$92,753	\$2,156	109.99%
235	NATIONAL FARMERS UNION LIFE INSURANCE COMPAN	0.00%	288	310	\$97,338	\$961	\$336,664	\$8,192	346.86%
236	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	373	3	\$652	\$0	\$0	\$237	0.00%
237	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.02%	165	8,226	\$1,477,155	\$14,826	\$684,061	\$67,459	47.31%
238	NATIONAL LIFE INSURANCE COMPANY	0.08%	115	1,930	\$4,775,076	\$2,593,637	\$5,753,054	\$429,590	174.80%
239	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.01%	234	912	\$319,017	\$0	\$56,203	\$67,196	17.62%
240	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.45%	53	4,452	\$26,869,156	\$3,593	\$15,250,700	\$52,264	56.77%
241	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPAN	1.37%	19	5,557	\$81,688,356	\$1,729	\$12,220,521	\$2,431,472	14.96%
242	NATIONWIDE LIFE INSURANCE COMPANY	1.09%	22	9,861	\$64,998,636	\$337,823	\$85,684,652	\$725,813	132.35%
243	NEW ENGLAND LIFE INSURANCE COMPANY	0.06%	131	2,361	\$3,369,046	\$53,225	\$13,223,470	\$529,220	394.08%
244	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWEST	0.00%	386	24	\$0	\$0	\$9,459	\$76	N/A
245	NEW YORK LIFE INSURANCE AND ANNUITY CORPORA	4.03%	5	20,841	\$239,672,642	\$0	\$220,805,622	\$2,631,859	92.13%
246	NEW YORK LIFE INSURANCE COMPANY	1.03%	26	60,460	\$61,053,376	\$22,130,217	\$51,859,836	\$7,962,250	121.19%
247	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH I	0.69%	33	12,642	\$41,045,425	\$0	\$35,407,162	\$2,221,731	86.26%
248	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	4.47%	4	154,107	\$265,572,366	\$100,816,463	\$212,418,533	\$37,707,373	117.95%
249	NYLIFE INSURANCE COMPANY OF ARIZONA	0.01%	196	539	\$685,766	\$0	\$317,566	\$178,332	46.31%
250	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH C	0.01%	207	945	\$534,635	\$2,695	\$329,995	\$28,776	62.23%
251	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.12%	95	4,744	\$7,421,085	\$0	\$16,469,425	\$2,220,289	221.93%
252	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.93%	29	8,489	\$55,017,192	\$1,411,029	\$48,301,431	\$317,210	90.36%
253	OHIO STATE LIFE INSURANCE COMPANY THE	0.01%	195	1,323	\$705,086	\$705	\$1,133,971	\$88,515	160.93%
254	OLD AMERICAN INSURANCE COMPANY	0.10%	107	14,485	\$5,689,117	\$0	\$4,095,718	\$89,701	71.99%
255	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	261	1,223	\$197,870	\$0	\$251,252	\$64,383	126.98%
256	OLD SURETY LIFE INSURANCE COMPANY	0.00%	358	10	\$2,910	\$0	\$5,000	\$60	171.82%
257	OLD UNITED LIFE INSURANCE COMPANY	0.00%	365	15	\$1,764	\$0	\$51,951	\$150	2945.07%
258	OPTUM INSURANCE OF OHIO INC	0.00%	347	14	\$7,644	\$0	\$45,921	\$151	600.75%
259	OXFORD LIFE INSURANCE COMPANY	0.12%	100	2,163	\$6,861,661	\$0	\$2,653,866	\$23,380	38.68%
260	OZARK NATIONAL LIFE INSURANCE COMPANY	0.32%	63	45,483	\$18,908,033	\$49,978	\$13,398,958	\$1,476,287	71.13%
261	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	345	9	\$8,072	\$0	\$0	\$0	0.00%
262	PACIFIC LIFE & ANNUITY COMPANY	0.01%	210	430	\$507,360	\$0	\$8,783,341	\$0	1731.19%
263	PACIFIC LIFE INSURANCE COMPANY	2.61%	11	17,164	\$155,036,202	\$38,864	\$306,038,131	\$6,796,934	197.42%
264	PAN AMERICAN ASSURANCE COMPANY	0.00%	255	357	\$221,670	\$0	\$303,773	\$29,853	137.04%

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265	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	313	224	\$38,428	\$8,048	\$226,269	\$6,206	609.76%
266	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	370	0	\$934	\$0	\$0	\$0	0.00%
267	PARTNERRE LIFE REINSURANCE COMPANY OF AMERI	0.00%	366	1	\$1,582	\$0	\$0	\$100	0.00%
268	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	338	431	\$14,554	\$0	\$121,809	\$1,393	836.95%
269	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.01%	228	503	\$347,050	\$0	\$503,052	\$81,303	144.95%
270	PEKIN LIFE INSURANCE COMPANY	0.01%	185	1,011	\$859,448	\$391	\$119,901	\$141,091	14.00%
271	PENN INSURANCE AND ANNUITY COMPANY THE	0.06%	132	655	\$3,337,347	\$0	\$1,315,397	\$183,343	39.41%
272	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.18%	81	3,990	\$10,689,543	\$448,781	\$10,991,528	\$375,210	107.02%
273	PENNSYLVANIA LIFE INSURANCE COMPANY	0.01%	240	731	\$299,004	\$0	\$651,403	\$16,739	217.86%
274	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.01%	229	243	\$341,297	\$0	\$730,733	\$53,746	214.10%
275	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.02%	172	1,288	\$1,153,057	\$0	\$36	\$87,778	0.00%
276	PHL VARIABLE INSURANCE COMPANY	0.15%	89	3,270	\$9,143,907	\$0	\$14,521,822	\$1,366,523	158.81%
277	PHOENIX LIFE AND ANNUITY COMPANY	0.00%	244	235	\$275,879	\$0	\$576,558	\$194,816	208.99%
278	PHOENIX LIFE INSURANCE COMPANY	0.13%	94	6,320	\$7,531,098	\$3,508,961	\$23,662,288	\$851,165	360.79%
279	PHYSICIANS LIFE INSURANCE COMPANY	0.08%	116	11,666	\$4,605,796	\$0	\$4,172,537	\$87,619	90.59%
280	PIONEER AMERICAN INSURANCE COMPANY	0.02%	176	1,922	\$1,026,587	\$0	\$416,339	\$19,072	40.56%
281	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.01%	211	459	\$497,386	\$1,847	\$549,661	\$46,555	110.88%
282	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	291	217	\$89,983	\$22	\$28,726	\$3,326	31.95%
283	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	296	1,050	\$75,586	\$2,682	\$138,192	\$6,859	186.38%
284	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.01%	225	478	\$363,535	\$319	\$120,427	\$2,099	33.21%
285	PRIMERICA LIFE INSURANCE COMPANY	0.54%	42	35,730	\$32,080,974	\$0	\$24,875,064	\$9,144,320	77.54%
286	PRINCIPAL LIFE INSURANCE COMPANY	1.06%	23	10,961	\$63,028,222	\$1,719,473	\$33,921,299	\$1,285,582	56.55%
287	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.27%	71	4,563	\$15,802,727	\$0	\$2,544,464	\$3,713,815	16.10%
288	PROFESSIONAL INSURANCE COMPANY	0.00%	351	15	\$6,887	\$0	\$20,535	\$661	298.17%
289	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPAN	0.01%	224	169	\$366,393	\$1,416	\$198,664	\$12,132	54.61%
290	PROTECTIVE LIFE INSURANCE COMPANY	2.78%	9	40,275	\$165,441,615	\$21,280	\$392,498,369	\$11,077,044	237.26%
291	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	350	12	\$7,032	\$0	\$1,921	\$88	27.32%
292	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.13%	93	19,422	\$7,820,902	\$0	\$2,293,771	\$909,199	29.33%
293	PROVIDENT LIFE AND CASUALTY INSURANCE COMPAI	0.00%	381	2	\$131	\$0	\$0	\$27	0.00%
294	PRUCO LIFE INSURANCE COMPANY	3.49%	7	46,122	\$207,571,664	\$0	\$481,212,597	\$11,994,968	231.83%
295	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORAT	0.01%	206	5,455	\$538,081	\$0	\$178,486,688	\$5,365	33170.97%
296	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.36%	58	127,399	\$21,592,614	\$36,669,917	\$101,463,794	\$2,542,389	639.73%
297	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITY	0.00%	386	3	\$0	\$0	\$105	\$0	N/A
298	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	282	178	\$120,880	\$0	\$131,441	\$6,334	108.74%
299	PYRAMID LIFE INSURANCE COMPANY	0.00%	247	1,458	\$265,730	\$0	\$674,200	\$15,909	253.72%
300	RELiance STANDARD LIFE INSURANCE COMPANY	0.31%	64	1,742	\$18,501,776	\$360	\$10,119,349	\$2,296	54.70%
301	RELIASTAR LIFE INSURANCE COMPANY	0.27%	70	19,032	\$15,823,300	\$189,230	\$40,194,906	\$6,987,342	255.22%
302	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	213	1,955	\$475,980	\$1,653	\$737,708	\$70,657	155.33%
303	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY	0.00%	337	717	\$15,544	\$0	\$109,589	\$3,003	705.02%
304	RESERVE NATIONAL INSURANCE COMPANY	0.01%	204	838	\$556,007	\$0	\$542,853	\$12,783	97.63%
305	RGA REINSURANCE COMPANY	0.02%	182	197	\$899,902	\$497,695	\$320,588	\$70,956	90.93%
306	RIVERSOURCE LIFE INSURANCE COMPANY	1.38%	18	26,284	\$81,806,435	\$0	\$210,239,516	\$1,888,015	257.00%
307	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	371	123	\$803	\$1,524	\$22,715	\$572	3018.56%
308	ROYAL NEIGHBORS OF AMERICA	0.05%	139	7,296	\$2,729,932	\$62,785	\$2,072,367	\$79,825	78.21%
309	S USA LIFE INSURANCE COMPANY INC	0.00%	273	304	\$153,192	\$0	\$65	\$6,572	0.04%
310	SAGICOR LIFE INSURANCE COMPANY	0.17%	83	1,683	\$10,142,238	\$1,317	\$8,909,061	\$67,625	87.85%
311	SECURIAN LIFE INSURANCE COMPANY	0.00%	249	38	\$262,725	\$0	\$0	\$3,791	0.00%
312	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.50%	46	6,419	\$29,794,000	\$104,854	\$41,021,776	\$49,042	138.04%
313	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.18%	80	2,380	\$10,989,309	\$44,022	\$24,820,026	\$1,222,067	226.26%
314	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NE	0.03%	161	3,065	\$1,627,122	\$83,544	\$222,406	\$108,678	18.80%
315	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	187	2,027	\$825,849	\$0	\$436,494	\$15,317	52.85%
316	SENIOR LIFE INSURANCE COMPANY	0.03%	163	2,780	\$1,572,983	\$0	\$672,115	\$27,222	42.73%
317	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	379	23	\$285	\$0	\$10	\$28	3.51%
318	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	192	1,457	\$768,820	\$2,363	\$544,312	\$143,417	71.11%
319	SETTLERS LIFE INSURANCE COMPANY	0.00%	243	710	\$278,051	\$1,352	\$125,568	\$8,717	45.65%
320	SHELTER LIFE INSURANCE COMPANY	0.50%	44	76,684	\$30,001,294	\$1,239,865	\$20,846,655	\$6,056,912	73.62%
321	SHENANDOAH LIFE INSURANCE COMPANY	0.01%	219	1,027	\$419,831	\$1,183	\$812,239	\$48,550	193.75%
322	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	335	314	\$18,257	\$466	\$48,160	\$1,560	266.34%
323	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	384	2	\$63	\$0	\$0	\$142	0.00%
324	STANDARD INSURANCE COMPANY	0.24%	76	899	\$14,307,029	\$38,577	\$8,413,193	\$5,519	59.07%
325	STANDARD LIFE AND ACCIDENT INSURANCE COMPAN	0.01%	216	1,718	\$443,629	\$4,553	\$543,008	\$29,699	123.43%
326	STANDARD LIFE AND CASUALTY COMPANY	0.00%	362	9	\$2,019	\$34	\$3,053	\$67	152.90%
327	STANDARD SECURITY LIFE INSURANCE COMPANY OF	0.00%	363	33	\$2,003	\$84	\$8,999	\$360	453.47%
328	STARMOUNT LIFE INSURANCE COMPANY	0.01%	232	532	\$328,974	\$0	\$274,678	\$11,142	83.50%
329	STATE FARM LIFE INSURANCE COMPANY	2.28%	12	236,277	\$135,686,759	\$18,398,403	\$113,743,379	\$23,678,394	97.39%
330	STATE LIFE INSURANCE COMPANY	0.47%	51	2,421	\$27,911,725	\$26,698	\$8,650,047	\$182,893	31.09%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
331	STATE MUTUAL INSURANCE COMPANY	0.00%	278	331	\$130,453	\$12,060	\$384,837	\$458	304.25%
332	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	310	73	\$49,326	\$0	\$43,854	\$828	88.91%
333	STERLING LIFE INSURANCE COMPANY	0.00%	290	169	\$96,277	\$0	\$77,603	\$2,038	80.60%
334	SUN LIFE ASSURANCE COMPANY OF CANADA	0.11%	102	1,423	\$6,526,525	\$872,608	\$14,481,388	\$820,779	235.26%
335	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.01%	220	148	\$417,006	\$238	\$190,635	\$7,146	45.77%
336	SURETY LIFE INSURANCE COMPANY	0.00%	241	524	\$289,206	\$0	\$506,362	\$36,656	175.09%
337	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	386	0	\$0	\$0	\$138,000	\$0	N/A
338	SYMETRA LIFE INSURANCE COMPANY	0.57%	40	9,894	\$34,041,671	\$141	\$32,111,955	\$1,112,281	94.33%
339	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	336	119	\$16,159	\$0	\$39,982	\$1,969	247.43%
340	TEACHERS INSURANCE AND ANNUITY ASSOCIATION C	1.36%	20	36,143	\$81,070,995	\$37,310,665	\$154,472,993	\$178,859	236.56%
341	TEXAS LIFE INSURANCE COMPANY	0.07%	123	13,602	\$3,908,677	\$311,639	\$2,232,941	\$449,101	65.10%
342	THE RELIABLE LIFE INSURANCE COMPANY	0.17%	86	111,170	\$9,903,561	\$1	\$10,181,984	\$560,754	102.81%
343	THE SAVINGS BANK MUTUAL LIFE INSURANCE COMPA	0.05%	137	4,053	\$3,042,029	\$29,326	\$1,883,432	\$1,910,825	62.88%
344	THRIVENT FINANCIAL FOR LUTHERANS	2.20%	14	82,438	\$130,667,591	\$5,668,843	\$122,068,940	\$5,910,162	97.76%
345	THRIVENT LIFE INSURANCE COMPANY	0.03%	162	412	\$1,584,664	\$0	\$1,661,207	\$12,477	104.83%
346	TIAA-CREF LIFE INSURANCE COMPANY	0.17%	85	1,632	\$9,997,463	\$0	\$3,941,668	\$664,028	39.43%
347	TIME INSURANCE COMPANY	0.02%	175	2,018	\$1,036,156	\$0	\$942,696	\$78,051	90.98%
348	TRANS WORLD ASSURANCE COMPANY	0.00%	271	323	\$158,736	\$0	\$42,386	\$11,787	26.70%
349	TRANSAMERICA ADVISORS LIFE INSURANCE COMPAN	0.00%	386	555	\$0	\$0	\$14,982,810	\$47,360	N/A
350	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	0.00%	292	1,029	\$89,390	\$0	\$6,582,519	\$12,038	7363.82%
351	TRANSAMERICA LIFE INSURANCE COMPANY	1.05%	25	78,808	\$62,534,056	\$189,420	\$407,300,858	\$6,953,892	651.63%
352	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.61%	36	33,279	\$36,033,105	\$4,669	\$41,398,707	\$1,374,942	114.90%
353	TRUSTMARK INSURANCE COMPANY	0.00%	262	903	\$192,607	\$18,976	\$1,337,208	\$14,514	704.12%
354	U S FINANCIAL LIFE INSURANCE COMPANY	0.05%	140	1,986	\$2,675,022	\$0	\$4,598,479	\$559,052	171.90%
355	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	377	3	\$466	\$0	\$0	\$45	0.00%
356	UNIFIED LIFE INSURANCE COMPANY	0.01%	238	1,639	\$312,189	\$3,510	\$412,767	\$39,099	133.34%
357	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	305	346	\$61,123	\$0	\$207,012	\$2,438	338.68%
358	UNION LABOR LIFE INSURANCE COMPANY	0.00%	343	22	\$10,085	\$1,204	\$76,077	\$681	766.30%
359	UNION SECURITY INSURANCE COMPANY	0.02%	169	4,979	\$1,219,972	\$4,995	\$4,573,781	\$106,116	375.32%
360	UNITED AMERICAN INSURANCE COMPANY	0.02%	180	2,061	\$972,825	\$0	\$4,774,637	\$17,091	490.80%
361	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	334	74	\$18,519	\$0	\$12,122	\$728	65.46%
362	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	252	5,039	\$250,864	\$22,243	\$926,696	\$19,347	378.27%
363	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	339	25	\$12,345	\$0	\$0	\$2,105	0.00%
364	UNITED HERITAGE LIFE INSURANCE COMPANY	0.09%	111	5,206	\$5,209,932	\$9,272	\$4,159,598	\$48,480	80.02%
365	UNITED HOME LIFE INSURANCE COMPANY	0.03%	159	2,481	\$1,637,205	\$0	\$884,251	\$75,084	54.01%
366	UNITED INSURANCE COMPANY OF AMERICA	0.00%	287	3,918	\$102,056	\$0	\$196,012	\$11,517	192.06%
367	UNITED LIFE INSURANCE COMPANY	0.08%	114	2,467	\$5,033,061	\$0	\$6,968,103	\$133,794	138.45%
368	UNITED NATIONAL LIFE INSURANCE COMPANY OF AMI	0.00%	299	275	\$71,829	\$0	\$46,403	\$3,112	64.60%
369	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.68%	35	71,131	\$40,464,324	\$268	\$35,982,041	\$3,520,857	88.92%
370	UNITED SECURITY ASSURANCE COMPANY OF PENNSY	0.00%	367	2	\$1,192	\$0	\$7,000	\$13	587.25%
371	UNITED STATES LIFE INSURANCE COMPANY NEW YOF	0.05%	138	714	\$2,868,983	\$3,380	\$7,162,733	\$35,211	249.78%
372	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	330	1,493	\$21,397	\$0	\$37,223	\$3,963	173.96%
373	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.01%	200	1,664	\$634,367	\$0	\$707,915	\$11,766	111.59%
374	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	251	4,001	\$251,604	\$9,867	\$694,334	\$38,644	279.88%
375	UNUM INSURANCE COMPANY	0.00%	306	215	\$60,281	\$0	\$103,646	\$7,732	171.94%
376	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	266	767	\$186,020	\$172,695	\$437,435	\$11,945	327.99%
377	US ALLIANCE LIFE AND SECURITY COMPANY	0.00%	307	26	\$58,166	\$0	\$0	\$532	0.00%
378	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	356	116	\$4,218	\$0	\$14,044	\$220	332.95%
379	USAA LIFE INSURANCE COMPANY	0.31%	65	23,242	\$18,453,741	\$542,689	\$21,258,302	\$4,203,307	118.14%
380	USABLE LIFE	0.00%	318	77	\$32,654	\$0	\$690	\$3,049	2.11%
381	VANTIS LIFE INSURANCE COMPANY	0.04%	142	299	\$2,499,762	\$311	\$28,435	\$14,458	1.15%
382	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.68%	34	11,620	\$40,709,800	\$0	\$55,572,676	\$0	136.51%
383	VOYA INSURANCE AND ANNUITY COMPANY	0.34%	60	5,240	\$20,188,147	\$137,555	\$65,500,984	\$36,232	325.13%
384	VOYA RETIREMENT INSURANCE AND ANNUITY COMPA	0.05%	134	2,854	\$3,069,437	\$0	\$21,855,269	\$150,422	712.03%
385	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	191	5,680	\$789,758	\$45,242	\$6,520,237	\$56,821	831.33%
386	WEST COAST LIFE INSURANCE COMPANY	0.13%	92	8,433	\$7,858,311	\$143,320	\$7,496,933	\$3,478,477	97.23%
387	WESTERN AND SOUTHERN LIFE INSURANCE COMPAN	0.07%	119	31,104	\$4,243,606	\$1,616,656	\$6,107,320	\$300,700	182.01%
388	WESTERN CATHOLIC UNION	0.03%	158	7,635	\$1,637,428	\$36,542	\$6,830,773	\$92,898	419.40%
389	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.46%	52	14,914	\$27,067,567	\$0	\$47,842,047	\$456,567	176.75%
390	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	295	14	\$76,587	\$0	\$41,965	\$0	54.79%
391	WILCAC LIFE INSURANCE COMPANY	0.00%	253	785	\$240,296	\$94,175	\$1,349,116	\$28,757	600.63%
392	WILCO LIFE INSURANCE COMPANY	0.03%	153	3,699	\$1,684,557	\$56,967	\$3,806,634	\$222,721	229.35%
393	WILLIAM PENN ASSOCIATION	0.01%	197	192	\$653,122	\$2,020	\$105,832	\$1,888	16.51%
394	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.00%	297	138	\$75,415	\$0	\$87,480	\$13,360	116.00%
395	WINDSOR LIFE INSURANCE COMPANY	0.00%	375	1	\$578	\$0	\$0	\$34	0.00%

2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
396	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	354	352	\$5,019	\$2,443	\$7,641	\$739	200.92%
397	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.03%	151	4,584	\$1,768,480	\$184,666	\$3,845,000	\$158,637	227.86%
398	ZALE LIFE INSURANCE COMPANY	0.00%	386	1	\$0	\$0	\$0	\$5	N/A
399	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.04%	147	1,091	\$2,229,477	\$0	\$8,530,247	\$133,868	382.61%
TOTAL		100.00%		3,623,481	\$5,943,949,765	\$335,416,272	\$7,663,891,932	\$351,896,786	134.58%

**GROUP
LIFE INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.01%	41	5	\$4,634	\$0	\$185,000	\$100	3992.23%
2	AETNA LIFE INSURANCE COMPANY	11.68%	4	559	\$7,071,456	\$292,649	\$23,723,822	\$7,429,626	339.63%
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	56	59	\$0	\$0	\$0	\$1,650	N/A
4	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.05%	31	8	\$33,060	\$0	\$23,712	\$3,949	71.72%
5	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$0	\$24,352	N/A
6	AMERICAN GENERAL LIFE INSURANCE CO	0.60%	15	1	\$362,688	\$0	\$3,665,458	\$241	1010.64%
7	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	12.35%	3	9,927	\$7,477,832	\$0	\$3,953,551	\$51,349	52.87%
8	AMERICAN NATIONAL INSURANCE COMPANY	0.35%	18	1,402	\$214,671	\$2,088	\$316,641	\$157,283	148.47%
9	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE COMPANY	0.00%	56	2	\$0	\$0	\$0	\$9	N/A
10	AMERITAS LIFE INSURANCE CORP	0.00%	55	1	\$94	\$0	\$0	\$0	0.00%
11	ASSURITY LIFE INSURANCE COMPANY	0.02%	37	28	\$10,659	\$0	\$0	\$675	0.00%
12	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.02%	36	1	\$11,093	\$0	\$125,678	\$62	1132.95%
13	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	56	100	\$0	\$0	\$66,291	\$685	N/A
14	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	56	3	\$0	\$0	\$359,500	\$0	N/A
15	CMFG LIFE INSURANCE COMPANY	4.02%	8	5,447	\$2,434,586	\$0	\$1,112,667	\$46,189	45.70%
16	COLONIAL PENN LIFE INSURANCE COMPANY	0.88%	13	1,034	\$531,701	\$0	\$315,028	\$11,779	59.25%
17	COLUMBIAN LIFE INSURANCE COMPANY	0.04%	32	1	\$26,149	\$0	\$19,902	\$321	76.11%
18	COMBINED INSURANCE CO OF AMERICA	0.94%	12	220	\$567,353	\$0	\$6,268	\$47,294	1.10%
19	CONTINENTAL AMERICAN INSURANCE COMPANY	0.20%	25	507	\$121,317	\$0	\$0	\$10,085	0.00%
20	FEDERAL LIFE INSURANCE COMPANY	0.01%	40	0	\$6,421	\$0	\$12,670	\$0	197.32%
21	FEDERATED LIFE INSURANCE COMPANY	0.65%	14	1,599	\$394,709	\$0	\$190,500	\$32,060	48.26%
22	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.29%	21	1,337	\$173,191	\$0	\$189,030	\$8,801	109.15%
23	FORETHOUGHT LIFE INSURANCE COMPANY	5.13%	6	13,815	\$3,107,701	\$0	\$6,401,663	\$65,446	205.99%
24	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.07%	30	0	\$41,586	\$0	\$160,000	\$85	384.74%
25	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.19%	27	1	\$112,624	\$0	\$154,625	\$730	137.29%
26	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	4.04%	7	23,648	\$2,446,633	\$0	\$416,303	\$355,723	17.02%
27	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	56	33	\$0	\$0	\$5,612	\$137	N/A
28	GREAT WESTERN INSURANCE COMPANY	2.17%	10	2,306	\$1,312,748	\$0	\$846,684	\$10,240	64.50%
29	HOMESTEADERS LIFE COMPANY	11.03%	5	12,211	\$6,676,250	\$0	\$4,590,814	\$56,888	68.76%
30	HUMANA INSURANCE COMPANY	2.26%	9	10,660	\$1,370,828	\$0	\$1,187,569	\$340,335	86.63%
31	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	56	253	\$0	\$0	\$111,114	\$1,560	N/A
32	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	53	1	\$149	\$0	\$0	\$3	0.00%
33	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	44	18	\$2,629	\$0	\$13,200	\$64	502.09%
34	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	56	33	\$0	\$0	\$0	\$288	N/A
35	LEWER LIFE INSURANCE COMPANY	0.00%	51	3	\$260	\$0	\$0	\$46	0.00%
36	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	47	9	\$1,129	\$0	\$0	\$0	0.00%
37	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	56	10	\$0	\$0	\$0	\$30	N/A
38	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.32%	20	730	\$191,080	\$0	\$225,436	\$4,058	117.98%
39	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.10%	29	27	\$62,657	\$0	\$1,476,744	\$4,661	2356.87%
40	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.01%	42	6	\$3,500	\$0	\$0	\$141	0.00%
41	MIDWEST NATIONAL LIFE INSURANCE COMPANY	0.00%	56	1	\$0	\$0	\$0	\$1	N/A
42	MONY LIFE INSURANCE COMPANY	0.00%	48	1	\$1,112	\$0	\$54,000	\$165	4856.12%
43	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.11%	28	5	\$67,649	\$0	\$0	\$9,156	0.00%
44	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	45	10	\$2,140	\$0	\$0	\$322	0.00%
45	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	14.00%	2	11,998	\$8,472,336	\$282	\$3,993,034	\$54,643	47.13%
46	NEW YORK LIFE INSURANCE COMPANY	25.11%	1	24,572	\$15,199,868	\$35,293	\$9,573,632	\$263,352	63.22%
47	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.04%	34	22	\$23,138	\$0	\$0	\$2,545	0.00%
48	OCCIDENTAL LIFE INSURANCE COMPANY OF NEW YORK	0.00%	52	1	\$157	\$0	\$0	\$50	0.00%
49	OXFORD LIFE INSURANCE COMPANY	0.00%	56	2	\$0	\$0	\$0	\$54	N/A
50	PEKIN LIFE INSURANCE COMPANY	0.27%	22	136	\$161,813	\$0	\$0	\$1,013	0.00%
51	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$3,500	\$0	N/A
52	PHYSICIANS LIFE INSURANCE COMPANY	0.26%	23	436	\$160,009	\$0	\$85,717	\$1,498	53.57%
53	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	56	1	\$0	\$0	\$0	\$65	N/A
54	PROTECTIVE LIFE INSURANCE COMPANY	0.01%	39	26	\$8,804	\$0	\$27,190,119	\$389	308838.24%
55	RESERVE NATIONAL INSURANCE COMPANY	0.36%	17	14	\$218,735	\$0	\$0	\$455	0.00%
56	SAGICOR LIFE INSURANCE COMPANY	0.00%	56	1	\$0	\$0	\$0	\$1	N/A
57	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.00%	56	16	\$0	\$0	\$0	\$678	N/A
58	SETTLERS LIFE INSURANCE COMPANY	0.01%	43	100	\$3,148	\$0	\$5,875	\$215	186.63%
59	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	49	10	\$989	\$0	\$0	\$583	0.00%
60	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	56	8	\$0	\$0	\$0	\$15	N/A
61	TIME INSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$115	\$0	N/A
62	TRANS WORLD ASSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$0	\$24,224	N/A
63	TRANSAMERICA LIFE INSURANCE COMPANY	0.33%	19	859	\$202,312	\$0	\$459,337	\$4,379	227.04%
64	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.26%	24	1,209	\$156,385	\$0	\$322,906	\$3,692	206.48%
65	UNIFIED LIFE INSURANCE COMPANY	0.46%	16	1,554	\$279,191	\$0	\$153,505	\$3,955	54.98%
66	UNION FIDELITY LIFE INSURANCE COMPANY	0.19%	26	836	\$113,995	\$0	\$204,775	\$2,535	179.64%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	UNION LABOR LIFE INSURANCE COMPANY	0.04%	33	92	\$25,365	\$0	\$14,000	\$594	55.19%
68	UNION SECURITY INSURANCE COMPANY	0.00%	50	720	\$609	\$0	\$262,962	\$4,231	43179.31%
69	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	56	2	\$0	\$0	\$148	\$6	N/A
70	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.00%	56	520	\$0	\$0	\$17,400	\$1,014	N/A
71	UNITY FINANCIAL LIFE INSURANCE COMPANY	1.04%	11	1,726	\$627,205	\$0	\$255,704	\$6,316	40.77%
72	UNIVERSAL GUARANTY LIFE INSURANCE COMPAN	0.00%	54	1	\$119	\$0	\$0	\$20	0.00%
73	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	46	19	\$1,585	\$0	\$72,452	\$331	4571.10%
74	WEST COAST LIFE INSURANCE COMPANY	0.03%	35	2	\$19,050	\$0	\$0	\$2,706	0.00%
75	WESTERN AND SOUTHERN LIFE INSURANCE COMI	0.00%	56	0	\$0	\$0	\$64,918	\$0	N/A
76	WILCAC LIFE INSURANCE COMPANY	0.02%	38	67	\$9,825	\$0	\$151,163	\$2,609	1538.55%
77	WILCO LIFE INSURANCE COMPANY	0.00%	56	6	\$0	\$0	\$49,646	\$87	N/A
TOTAL		100.00%		130,978	\$60,526,927	\$330,312	\$92,790,390	\$9,058,844	153.85%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.03%	60	1,142	\$140,043	\$0	\$411,671	\$18,401	293.96%
2	5 STAR LIFE INSURANCE COMPANY	0.34%	28	30,756	\$1,729,660	\$0	\$1,323,605	\$1,236,339	76.52%
3	AAA LIFE INSURANCE COMPANY	0.76%	23	6,103	\$3,835,297	\$0	\$1,839,510	\$773,835	47.96%
4	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	110	2	\$2,211	\$0	\$100,138	\$100	4529.08%
5	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMER	0.00%	80	7	\$21,536	\$0	\$121,000	\$850	561.85%
6	ALLSTATE LIFE INSURANCE COMPANY	0.11%	43	1,279	\$561,039	\$0	\$524,708	\$29,517	93.52%
7	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	96	67	\$5,458	\$0	\$23,351	\$106,860	427.83%
8	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF	0.01%	71	138	\$43,422	\$0	\$20,500	\$4,065	47.21%
9	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COM	0.00%	84	344	\$18,450	\$0	\$0	\$4,328	0.00%
10	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CO	0.00%	86	63	\$13,147	\$0	\$0	\$1,167	0.00%
11	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.12%	41	526	\$603,432	\$331,796	\$217,000	\$159,691	90.95%
12	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	131	5	\$85	\$0	\$0	\$33	0.00%
13	AMERICAN GENERAL LIFE INSURANCE CO	0.27%	32	28	\$1,387,001	\$0	\$5,812,214	\$144,395	419.05%
14	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.06%	52	671	\$279,963	\$0	\$314,884	\$12,657	112.47%
15	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.06%	51	1,346	\$299,940	\$0	\$172,500	\$41,440	57.51%
16	AMERICAN INCOME LIFE INSURANCE CO	0.00%	92	263	\$7,810	\$0	\$0	\$250	0.00%
17	AMERICAN NATIONAL INSURANCE COMPANY	0.01%	67	106	\$62,650	\$0	\$47,314	\$22,834	75.52%
18	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	127	2	\$312	\$0	\$0	\$36	0.00%
19	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	108	1	\$2,539	\$0	\$0	\$4,040	0.00%
20	AMERICAN UNITED LIFE INSURANCE COMPANY	0.20%	35	7,832	\$1,026,977	\$0	\$506,000	\$399,104	49.27%
21	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	87	20	\$13,041	\$0	\$0	\$3,101	0.00%
22	ANTHEM LIFE INSURANCE COMPANY	1.62%	19	65,936	\$8,232,465	\$0	\$4,537,473	\$3,114,745	55.12%
23	ASSURITY LIFE INSURANCE COMPANY	0.01%	72	1,956	\$39,371	\$0	\$0	\$9,382	0.00%
24	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.02%	62	346	\$120,903	\$0	\$201,825	\$14,396	166.93%
25	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	135	9	\$0	\$0	\$0	\$395	N/A
26	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	135	184	\$0	\$0	\$0	\$7,779	N/A
27	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	79	66	\$21,550	\$0	\$0	\$0	0.00%
28	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	120	2	\$765	\$0	\$0	\$70	0.00%
29	BANKERS LIFE AND CASUALTY COMPANY	0.00%	135	1	\$0	\$0	\$0	\$5	N/A
30	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.03%	61	701	\$134,075	\$0	\$0	\$37,035	0.00%
31	CANADA LIFE ASSURANCE COMPANY	0.00%	107	14	\$2,590	\$0	\$132,409	\$593	5112.32%
32	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	135	34	-\$1,044	\$0	\$0	\$330	0.00%
33	CHURCH LIFE INSURANCE CORPORATION	0.04%	56	434	\$192,009	\$0	\$242,500	\$21,090	126.30%
34	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	113	23	\$1,943	\$0	\$0	\$470	0.00%
35	CMFG LIFE INSURANCE COMPANY	0.26%	33	1,845	\$1,300,213	\$0	\$744,168	\$120,373	57.23%
36	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.07%	50	1,381	\$333,486	\$0	\$657,757	\$79,705	197.24%
37	COLONIAL PENN LIFE INSURANCE COMPANY	0.13%	39	1,318	\$658,851	\$0	\$543,501	\$20,393	82.49%
38	COMBINED INSURANCE CO OF AMERICA	0.01%	66	1,160	\$64,709	\$0	\$68,540	\$8,290	105.92%
39	COMPANION LIFE INSURANCE COMPANY	0.04%	55	53	\$212,819	\$0	\$43,250	\$82,052	20.32%
40	CONNECTICUT GENERAL LIFE INS CO	0.04%	57	51	\$185,000	\$0	\$228,457	\$11,447	123.49%
41	CONTINENTAL AMERICAN INSURANCE COMPANY	0.02%	63	207	\$78,533	\$0	\$20,000	\$6,200	25.47%
42	COUNTRY LIFE INSURANCE COMPANY	0.03%	58	7	\$167,969	\$0	\$152,966	\$248	91.07%
43	DEARBORN NATIONAL LIFE INSURANCE COMPANY	1.06%	21	24,761	\$5,380,859	\$0	\$3,733,817	\$1,709,839	69.39%
44	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	119	1	\$955	\$0	\$0	\$0	0.00%
45	EMC NATIONAL LIFE COMPANY	0.13%	40	4,415	\$648,028	\$0	\$733,750	\$416,619	113.23%
46	EPIC LIFE INSURANCE COMPANY THE	0.00%	85	97	\$14,549	\$0	\$0	\$2,937	0.00%
47	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	102	5	\$4,315	\$0	\$20,185	\$313	467.79%
48	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOL	0.08%	45	605	\$421,840	\$0	\$50,000	\$50,429	11.85%
49	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	135	6	\$0	\$0	\$3,750	\$197	N/A
50	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.03%	59	258	\$158,617	\$0	\$125,000	\$10,159	78.81%
51	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.12%	42	5,651	\$597,431	\$0	\$193,629	\$577,682	32.41%
52	GENWORTH LIFE INSURANCE COMPANY	0.00%	115	1	\$1,488	\$0	\$1,814	\$200	121.91%
53	GERBER LIFE INSURANCE COMPANY	0.00%	78	137	\$22,821	\$0	\$18,903	\$280	82.83%
54	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	1.75%	16	53,664	\$8,881,385	\$0	\$7,869,459	\$482,804	88.61%
55	GOLDEN RULE INSURANCE COMPANY	0.02%	64	308	\$76,657	\$0	\$50,000	\$31,779	65.23%
56	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	112	3	\$2,065	\$0	\$0	\$700	0.00%
57	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.33%	29	1,108	\$1,693,604	\$0	\$24,232,028	\$810,580	1430.80%
58	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	126	0	\$338	\$0	\$0	\$0	0.00%
59	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	2.92%	10	132,745	\$14,851,138	\$0	\$11,284,571	\$6,300,594	75.98%
60	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN'	5.91%	4	126,036	\$30,024,328	\$0	\$17,912,619	\$16,112,320	59.66%
61	HARTFORD LIFE INSURANCE COMPANY	0.04%	54	401	\$224,077	\$0	\$117,474	\$8,716	52.43%
62	HCC LIFE INSURANCE COMPANY	0.00%	100	1	\$4,831	\$0	\$0	\$1,100	0.00%
63	HORACE MANN LIFE INSURANCE COMPANY	0.01%	69	1,522	\$57,215	\$0	\$0	\$14,981	0.00%
64	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.07%	48	9	\$369,162	\$0	\$205,642	\$79,410	55.71%
65	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	89	364	\$11,734	\$0	\$0	\$3,490	0.00%
66	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	82	69	\$19,501	\$0	\$8,500	\$4,629	43.59%
67	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	135	0	\$0	\$0	\$0	\$15	N/A

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
68	KANAWHA INSURANCE COMPANY	0.01%	70	250	\$56,004	\$0	\$56,326	\$18,254	100.57%
69	KANSAS CITY LIFE INSURANCE COMPANY	0.43%	27	377	\$2,176,241	\$0	\$1,284,594	\$801,127	59.03%
70	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	91	32	\$8,109	\$0	\$0	\$1,259	0.00%
71	LEADERS LIFE INSURANCE COMPANY	0.00%	114	30	\$1,923	\$0	\$3,878	\$640	201.66%
72	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	2.68%	11	55,525	\$13,588,849	\$0	\$8,371,189	\$7,133,090	61.60%
73	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.59%	25	10,173	\$2,979,548	\$0	\$340,188	\$212,963	11.42%
74	LIFE INSURANCE COMPANY OF NORTH AMERICA	5.56%	6	113,905	\$28,225,636	\$0	\$25,274,435	\$14,158,985	89.54%
75	LIFESHIELD NATIONAL INSURANCE CO	0.01%	76	104	\$26,145	\$0	\$0	\$2,570	0.00%
76	LINCOLN BENEFIT LIFE COMPANY	0.00%	81	1	\$21,093	\$0	\$0	\$100	0.00%
77	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	109	16	\$2,217	\$0	\$124,895	\$1,464	5633.51%
78	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.98%	14	2,345	\$10,060,218	\$0	\$6,152,062	\$4,688,763	61.15%
79	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	128	0	\$284	\$0	\$0	\$0	0.00%
80	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	74	819	\$34,527	\$0	\$0	\$10,690	0.00%
81	MANHATTAN LIFE INSURANCE COMPANY	0.00%	88	1	\$12,047	\$0	\$0	\$0	0.00%
82	MEDICO INSURANCE COMPANY	0.00%	132	0	\$61	\$0	\$0	\$0	0.00%
83	MEMBERS LIFE INSURANCE COMPANY	0.00%	117	8	\$1,417	\$0	\$0	\$46	0.00%
84	METROPOLITAN LIFE INSURANCE COMPANY	22.75%	1	33,027	\$115,528,243	\$0	\$0	\$45,604,427	0.00%
85	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.00%	98	28	\$5,103	\$0	\$0	\$762	0.00%
86	MINNESOTA LIFE INSURANCE COMPANY	5.21%	7	72,880	\$26,466,725	\$0	\$20,555,976	\$8,186,590	77.67%
87	MISSOURI VALLEY LIFE AND HEALTH INSURANCE COM	0.08%	46	12,489	\$399,173	\$0	\$140,000	\$124,890	35.07%
88	MONY LIFE INSURANCE COMPANY OF AMERICA	0.00%	83	294	\$18,456	\$0	\$8,381	\$14,341	45.41%
89	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	135	12	\$0	\$0	\$0	\$105	N/A
90	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	97	757	\$5,253	\$0	\$330,097	\$4,517	6283.97%
91	NATIONAL HEALTH INSURANCE COMPANY	0.00%	124	2	\$448	\$0	\$0	\$20	0.00%
92	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	135	76	\$0	\$0	\$0	\$1,843	N/A
93	NEW YORK LIFE INSURANCE COMPANY	3.53%	9	26,376	\$17,905,364	\$1,264,205	\$12,751,992	\$1,862,362	78.28%
94	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	0.00%	123	24	\$473	\$0	\$0	\$3,500	0.00%
95	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	106	1	\$2,774	\$0	\$0	\$130	0.00%
96	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	125	0	\$385	\$0	\$0	\$0	0.00%
97	PHOENIX LIFE INSURANCE COMPANY	0.00%	129	8	\$98	\$0	\$0	\$36	0.00%
98	PIONEER AMERICAN INSURANCE COMPANY	0.00%	118	4	\$1,358	\$0	\$0	\$233	0.00%
99	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	130	1	\$96	\$0	\$0	\$10	0.00%
100	PLATEAU INSURANCE COMPANY	0.00%	90	49	\$9,744	\$0	\$0	\$4,046	0.00%
101	PRINCIPAL LIFE INSURANCE COMPANY	2.32%	12	132,865	\$11,778,953	\$0	\$13,124,628	\$5,253,974	111.42%
102	PROTECTIVE LIFE INSURANCE COMPANY	0.05%	53	1,230	\$250,650	\$0	\$637,654	\$45,524	254.40%
103	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.01%	75	257	\$26,441	\$0	\$208,908	\$4,380	790.09%
104	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	8.65%	2	143,018	\$43,912,129	\$0	\$94,342,156	\$21,636,311	214.84%
105	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.53%	26	6,164	\$2,683,507	\$0	\$1,480,500	\$244,204	55.17%
106	RELiance STANDARD LIFE INSURANCE COMPANY	1.71%	18	41,349	\$8,681,818	\$0	\$6,806,970	\$3,556,860	78.40%
107	RELIASTAR LIFE INSURANCE COMPANY	1.72%	17	340,407	\$8,743,371	\$1,543	\$9,921,330	\$12,042,413	113.49%
108	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	73	9	\$36,451	\$0	\$0	\$309	0.00%
109	S USA LIFE INSURANCE COMPANY INC	0.00%	104	2	\$2,842	\$0	\$0	\$575	0.00%
110	SECURIAN LIFE INSURANCE COMPANY	4.32%	8	75,642	\$21,952,651	\$0	\$20,752,770	\$11,800,672	94.53%
111	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	133	0	\$55	\$0	\$0	\$0	0.00%
112	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	65	355	\$71,406	\$0	\$20,000	\$12,571	28.01%
113	SHELTER LIFE INSURANCE COMPANY	0.19%	36	2,878	\$966,965	\$0	\$980,000	\$212,015	101.35%
114	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	103	0	\$4,211	\$0	\$10,700	\$0	254.10%
115	STANDARD INSURANCE COMPANY	7.03%	3	169,258	\$35,717,171	\$0	\$30,231,273	\$8,095,910	84.64%
116	STARMOUNT LIFE INSURANCE COMPANY	0.00%	105	8	\$2,831	\$0	\$0	\$99	0.00%
117	STATE FARM LIFE INSURANCE COMPANY	0.17%	38	4,186	\$886,697	\$1,666	\$2,263,000	\$301,945	255.40%
118	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.07%	49	610	\$336,602	\$0	\$298,989	\$37,249	88.83%
119	SUN LIFE ASSURANCE COMPANY OF CANADA	1.18%	20	50,971	\$6,016,810	\$0	\$4,098,462	\$1,174,165	68.12%
120	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.00%	93	16	\$7,263	\$0	\$0	\$800	0.00%
121	SYMETRA LIFE INSURANCE COMPANY	0.28%	31	4,778	\$1,424,920	\$0	\$1,286,262	\$1,187,327	90.27%
122	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	0.00%	99	6	\$5,025	\$0	\$0	\$160	0.00%
123	TRANSAMERICA LIFE INSURANCE COMPANY	0.32%	30	5,882	\$1,643,959	\$0	\$1,275,683	\$148,800	77.60%
124	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.11%	44	1,579	\$546,375	\$0	\$643,572	\$57,269	117.79%
125	TRUSTMARK INSURANCE COMPANY	0.00%	94	64	\$6,724	\$0	\$0	\$6,116	0.00%
126	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	95	48	\$6,417	\$0	\$11,082	\$827	172.70%
127	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	135	0	\$0	\$0	\$8,427	\$160	N/A
128	UNIMERICA INSURANCE COMPANY	0.01%	77	0	\$25,678	\$0	\$127,500	\$0	496.53%
129	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	68	360	\$60,916	\$0	\$0	\$6,338	0.00%
130	UNION LABOR LIFE INSURANCE COMPANY	0.21%	34	16,752	\$1,049,760	\$61,120	\$873,754	\$173,341	89.06%
131	UNION SECURITY INSURANCE COMPANY	2.02%	13	56,308	\$10,274,534	\$0	\$7,861,292	\$3,388,042	76.51%
132	UNITED AMERICAN INSURANCE COMPANY	0.00%	134	0	\$37	\$0	\$0	\$0	0.00%
133	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	101	51	\$4,523	\$0	\$10,000	\$0	221.09%
134	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	116	12	\$1,428	\$0	\$0	\$579	0.00%

2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
135	UNITED OF OMAHA LIFE INSURANCE COMPANY	1.78%	15	56,120	\$9,021,815	\$0	\$5,706,320	\$3,603,051	63.25%
136	UNITED STATES LIFE INSURANCE COMPANY NEW YOR	0.18%	37	7	\$914,370	\$0	\$188,486	\$269,546	20.61%
137	UNITEDHEALTHCARE INSURANCE COMPANY	0.90%	22	1,560	\$4,566,354	\$0	\$1,787,200	\$1,490,413	39.14%
138	UNUM LIFE INSURANCE COMPANY OF AMERICA	5.88%	5	177,002	\$29,849,189	\$0	\$18,058,318	\$12,695,252	60.50%
139	USABLE LIFE	0.62%	24	1,269	\$3,138,512	\$0	\$1,665,013	\$989,193	53.05%
140	VANTIS LIFE INSURANCE COMPANY	0.00%	121	2	\$656	\$0	\$0	\$175	0.00%
141	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	111	4	\$2,144	\$0	\$98,040	\$159	4572.76%
142	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	122	0	\$607	\$0	\$0	\$0	0.00%
143	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.08%	47	311	\$385,555	\$0	\$40,600	\$57,352	10.53%
TOTAL		100.00%		2,099,550	\$507,813,492	\$1,660,330	\$385,781,284	\$204,449,653	76.30%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.04%	17	93	\$46,920	\$0	\$2,089	\$6,639	4.45%
2	AMERICAN GENERAL LIFE INSURANCE CO	0.04%	18	3	\$45,760	\$0	\$5,830,696	\$7,029	12741.91%
3	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.68%	12	2,159	\$721,147	\$0	\$84,984	\$89,122	11.78%
4	AMERICAN NATIONAL INSURANCE COMPANY	1.82%	7	2,729	\$1,939,098	\$0	\$3,143,257	\$283,700	162.10%
5	AMERITAS LIFE INSURANCE CORP	0.00%	35	0	\$0	\$0	\$0	\$35	N/A
6	ATHENE ANNUITY AND LIFE COMPANY	0.00%	35	3	\$0	\$0	\$0	\$6,214	N/A
7	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	35	13	\$0	\$0	\$297,543	\$2,372	N/A
8	CONNECTICUT GENERAL LIFE INS CO	1.77%	8	2,419	\$1,883,247	\$0	\$1,227,867	\$335,023	65.20%
9	CONTINENTAL AMERICAN INSURANCE COMPANY	0.00%	28	16	\$3,090	\$0	\$187	\$363	6.05%
10	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.00%	29	4	\$2,293	\$0	\$0	\$170	0.00%
11	GENWORTH LIFE INSURANCE COMPANY	0.29%	13	58	\$307,500	\$0	\$0	\$56,605	0.00%
12	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.00%	35	25	\$0	\$0	\$0	\$9,450	N/A
13	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.01%	23	28	\$14,357	\$0	\$25,428	\$2,520	177.11%
14	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.03%	20	0	\$32,515	\$0	\$0	\$295	0.00%
15	HARTFORD LIFE INSURANCE COMPANY	0.00%	35	31	\$0	\$0	\$493,562	\$1,739	N/A
16	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	31	4	\$1,584	\$0	\$0	\$363	0.00%
17	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.02%	22	26	\$17,874	\$0	\$28,324	\$1,155	158.46%
18	LINCOLN BENEFIT LIFE COMPANY	0.00%	35	4	\$0	\$0	\$0	\$1,576	N/A
19	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	69.78%	1	1,556	\$74,410,715	\$0	\$0	\$1,038,034	0.00%
20	METROPOLITAN LIFE INSURANCE COMPANY	9.09%	2	7,725	\$9,693,876	\$0	\$175,511,985	\$3,018,791	1810.54%
21	MINNESOTA LIFE INSURANCE COMPANY	2.60%	5	2,834	\$2,768,969	\$0	\$2,849,905	\$514,010	102.92%
22	MONY LIFE INSURANCE COMPANY OF AMERICA	0.07%	15	246	\$72,155	\$0	\$78,521	\$9,670	108.82%
23	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.01%	25	22	\$6,745	\$0	\$131,600	\$621	1951.07%
24	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATION	0.04%	19	6	\$41,213	\$0	\$0	\$7,896	0.00%
25	NEW YORK LIFE INSURANCE COMPANY	0.00%	26	8	\$4,937	\$37	\$9,351	\$527	190.16%
26	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	30	5	\$1,614	\$0	\$0	\$91	0.00%
27	PHOENIX LIFE INSURANCE COMPANY	0.00%	34	4	\$49	\$0	\$0	\$52	0.00%
28	PRINCIPAL LIFE INSURANCE COMPANY	0.68%	11	720	\$725,081	\$0	\$59,127	\$45,702	8.15%
29	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	33	1	\$1,430	\$0	\$0	\$90	0.00%
30	PRUDENTIAL INSURANCE COMPANY OF AMERICA	3.67%	4	12,760	\$3,917,724	\$0	\$8,416,956	\$1,930,334	214.84%
31	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	35	26	\$0	\$0	\$0	\$3,781	N/A
32	SECURIAN LIFE INSURANCE COMPANY	1.51%	9	1,125	\$1,605,968	\$0	\$241,743	\$297,936	15.05%
33	SETTLERS LIFE INSURANCE COMPANY	0.00%	35	4	\$0	\$0	\$1,825	\$67	N/A
34	TIAA-CREF LIFE INSURANCE COMPANY	3.86%	3	49	\$4,119,757	\$0	\$0	\$370,602	0.00%
35	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.01%	24	3	\$9,841	\$0	\$0	\$450	0.00%
36	TRANSAMERICA LIFE INSURANCE COMPANY	1.20%	10	2,833	\$1,284,523	\$0	\$1,638,199	\$153,190	127.53%
37	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.00%	27	5	\$3,600	\$0	\$269,308	\$7,698	7480.78%
38	TRUSTMARK INSURANCE COMPANY	2.53%	6	6,695	\$2,700,326	\$0	\$1,195,092	\$271,764	44.26%
39	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.03%	21	1	\$31,047	\$0	\$5,802	\$55	18.69%
40	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.15%	14	144	\$162,646	\$0	\$12,839	\$13,820	7.89%
41	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	0.06%	16	224	\$60,003	\$0	\$69,568	\$7,750	115.94%
42	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	32	7	\$1,462	\$0	\$66,843	\$242	4572.02%
TOTAL		100.00%		44,618	\$106,639,066	\$37	\$201,692,601	\$8,497,543	189.14%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP GRADED DEATH BENEFITS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	CMFG LIFE INSURANCE COMPANY	0.00%	12	1,462	\$0	\$0	\$0	\$12,914	N/A
2	COLONIAL PENN LIFE INSURANCE COMPANY	48.49%	1	7,987	\$2,737,598	\$0	\$1,817,266	\$25,451	66.38%
3	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE	0.03%	10	2	\$1,969	\$0	\$0	\$10	0.00%
4	FIDELITY SECURITY LIFE INSURANCE COMPAN	0.05%	9	7	\$2,751	\$0	\$45,935	\$36	1669.76%
5	GLOBE LIFE AND ACCIDENT INSURANCE COMP	0.27%	7	9	\$15,036	\$0	\$3,503	\$120	23.30%
6	INVESTORS HERITAGE LIFE INSURANCE COMP	0.01%	11	1	\$824	\$0	\$0	\$12	0.00%
7	JOHN HANCOCK LIFE INSURANCE COMPANY (L	0.47%	6	20	\$26,370	\$1,449	\$4,789,224	\$580	18167.13%
8	LINCOLN HERITAGE LIFE INSURANCE COMPAN	0.14%	8	29	\$8,109	\$0	\$0	\$160	0.00%
9	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	12	0	\$0	\$0	\$3,174,330	\$0	N/A
10	PHYSICIANS LIFE INSURANCE COMPANY	5.73%	3	73	\$323,419	\$0	\$17,126	\$264	5.30%
11	TRANSAMERICA LIFE INSURANCE COMPANY	39.55%	2	9,168	\$2,233,280	\$0	\$2,267,588	\$53,871	101.54%
12	TRANSAMERICA PREMIER LIFE INSURANCE CO	4.40%	4	916	\$248,613	\$0	\$303,631	\$2,967	122.13%
13	UNION FIDELITY LIFE INSURANCE COMPANY	0.85%	5	231	\$48,250	\$0	\$39,427	\$915	81.71%
TOTAL		100.00%		19,905	\$5,646,219	\$1,449	\$12,458,030	\$97,300	220.67%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP CREDIT LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	2.00%	8	4,546	\$249,006	\$0	\$119,365	\$9,106	47.94%
2	AMERICAN GENERAL LIFE INSURANCE CO	0.22%	12	37	\$26,902	\$0	\$100,295	\$209	372.82%
3	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	27.97%	1	10,165	\$3,483,347	\$0	\$1,437,968	\$109,866	41.28%
4	AMERICAN MODERN LIFE INSURANCE COMPANY	0.00%	21	10,236	-\$273,858	\$0	\$618,090	\$68,922	-225.70%
5	AMERICAN NATIONAL INSURANCE COMPANY	0.38%	11	395	\$46,742	\$0	\$19,361	\$3,208	41.42%
6	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	21	0	-\$91	\$0	\$22,716	\$0	-24962.64%
7	AMERICAN UNITED LIFE INSURANCE COMPANY	0.00%	21	6	-\$21	\$0	\$0	\$28	0.00%
8	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	11.47%	4	36,159	\$1,429,078	\$0	\$1,452,493	\$260,357	101.64%
9	CENTURION LIFE INSURANCE COMPANY	0.05%	19	120	\$5,996	\$0	\$10,905	\$470	181.87%
10	CMFG LIFE INSURANCE COMPANY	20.85%	3	32,638	\$2,597,071	\$0	\$1,203,498	\$198,230	46.34%
11	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.14%	16	1,164	\$17,166	\$0	\$0	\$1,348	0.00%
12	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	21	469	-\$2,167	\$0	\$10,862	\$1,865	-501.25%
13	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	21	716	-\$3,951	\$0	\$9,347	\$3,241	-236.57%
14	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & A	0.00%	21	2,623	-\$60,425	\$0	\$108,530	\$16,424	-179.61%
15	LIFE OF THE SOUTH INSURANCE COMPANY	4.26%	6	10,373	\$530,342	\$0	\$399,632	\$35,775	75.35%
16	MERIT LIFE INSURANCE CO	0.17%	14	7,027	\$21,749	\$0	\$1,115,447	\$39,505	5128.73%
17	MINNESOTA LIFE INSURANCE COMPANY	22.58%	2	36,291	\$2,811,761	\$0	\$364,705	\$148,022	12.97%
18	MOUNTAIN LIFE INSURANCE COMPANY	1.51%	9	2,123	\$188,442	\$0	\$39,446	\$16,172	20.93%
19	OLD UNITED LIFE INSURANCE COMPANY	0.19%	13	287	\$23,325	\$0	\$0	\$3,923	0.00%
20	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.76%	10	420	\$94,794	\$0	\$68,907	\$3,028	72.69%
21	PEKIN LIFE INSURANCE COMPANY	5.83%	5	6,721	\$726,434	\$0	\$376,242	\$60,260	51.79%
22	PLATEAU INSURANCE COMPANY	4.24%	7	5,889	\$527,828	\$0	\$152,768	\$51,098	28.94%
23	SECURIAN LIFE INSURANCE COMPANY	0.00%	20	108	\$4	\$0	\$0	\$116	0.00%
24	SHELTER LIFE INSURANCE COMPANY	0.08%	18	769	\$9,397	\$0	\$0	\$2,814	0.00%
25	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	21	1	-\$41	\$0	\$0	\$2	0.00%
26	TRANSAMERICA LIFE INSURANCE COMPANY	0.10%	17	2,707	\$12,485	\$0	\$31,982	\$3,212	256.16%
27	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.00%	21	315	-\$24,022	\$0	\$69,669	\$2,214	-290.02%
28	ZALE LIFE INSURANCE COMPANY	0.14%	15	0	\$17,473	\$0	\$0	\$0	0.00%
TOTAL		100.00%		172,305	\$12,454,766	\$0	\$7,732,228	\$1,039,415	62.08%

2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP VARIABLE LIFE

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	9	9	\$0	\$0	\$90,913	\$1,011	N/A
2	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	9	87	\$0	\$0	\$0	\$16,055	N/A
3	COMMONWEALTH ANNUITY AND LIFE INSURANCE	0.00%	9	0	\$0	\$0	\$2,691	\$0	N/A
4	DELAWARE LIFE INSURANCE COMPANY	0.00%	9	0	\$0	\$0	\$2,986,207	\$0	N/A
5	FIRST ALLMERICA FINANCIAL LIFE INSURANCE CO	0.00%	9	0	\$0	\$0	\$0	\$250	N/A
6	GENERAL AMERICAN LIFE INSURANCE COMPANY	19.58%	3	12	\$4,505,600	\$0	\$0	\$14,471	0.00%
7	HARTFORD LIFE INSURANCE COMPANY	0.00%	9	913	-\$6,261	\$0	\$18,703,412	\$656,408	-298728.83%
8	LINCOLN BENEFIT LIFE COMPANY	0.00%	9	1	\$0	\$0	\$0	\$113	N/A
9	MASSACHUSETTS MUTUAL LIFE INSURANCE COMI	3.86%	5	258	\$887,745	\$0	\$0	\$152,844	0.00%
10	METROPOLITAN LIFE INSURANCE COMPANY	37.23%	1	11,808	\$8,567,235	\$0	\$33,731,874	\$12,897,470	393.73%
11	MINNESOTA LIFE INSURANCE COMPANY	1.23%	6	182	\$283,900	\$0	\$948,989	\$75,524	334.27%
12	NATIONWIDE LIFE AND ANNUITY INSURANCE COMI	0.00%	9	0	\$0	\$0	\$91,611	\$0	N/A
13	NATIONWIDE LIFE INSURANCE COMPANY	30.87%	2	207	\$7,102,937	\$0	\$1,790,589	\$383,528	25.21%
14	PRUDENTIAL INSURANCE COMPANY OF AMERICA	7.09%	4	5,311	\$1,630,582	\$0	\$3,503,191	\$803,417	214.84%
15	SECURIAN LIFE INSURANCE COMPANY	0.06%	8	11	\$14,367	\$0	\$15,261	\$3,716	106.22%
16	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	9	8	\$0	\$0	\$29,876	\$1,579	N/A
17	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.11%	7	242	\$24,772	\$0	\$4,652,904	\$436,398	18782.92%
TOTAL		100.00%		19,049	\$23,010,877	\$0	\$66,547,518	\$15,442,784	289.20%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ORDINARY ANNUITIES (with life contingencies)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.00%	57	0	-\$66,242	\$0	\$0	\$0	0.00%
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	57	6	\$0	\$0	\$0	\$0	N/A
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	38	1,696	\$66,071	\$0	\$9,159,385	\$0	13862.94%
4	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORI	0.00%	57	0	\$0	\$0	\$2,904	\$0	N/A
5	AMERICAN FIDELITY ASSURANCE COMPANY	0.01%	34	1	\$140,010	\$0	\$120,547	\$0	86.10%
6	AMERICAN GENERAL LIFE INSURANCE CO	0.05%	23	4,457	\$739,833	\$0	\$21,950,810	\$0	2967.00%
7	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	57	3	\$0	\$0	\$45,495	\$0	N/A
8	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	51	13	\$2,911	\$0	\$0	\$0	0.00%
9	AMERICAN NATIONAL INSURANCE COMPANY	0.03%	25	190	\$452,390	\$0	\$1,291,948	\$0	285.58%
10	AMERICAN UNITED LIFE INSURANCE COMPANY	2.50%	8	1,083	\$40,867,463	\$0	\$1,845,229	\$0	4.52%
11	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	52	105	\$1,960	\$0	\$141,402	\$0	7214.39%
12	AMERITAS LIFE INSURANCE CORP	4.52%	5	3,445	\$73,835,106	\$0	\$61,917,983	\$0	83.86%
13	ASSURITY LIFE INSURANCE COMPANY	0.00%	55	23	\$260	\$0	\$44,431	\$0	17088.85%
14	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF	0.00%	57	19	\$0	\$0	\$1,404	\$0	N/A
15	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	57	18	\$0	\$0	\$0	\$0	N/A
16	ATHENE ANNUITY AND LIFE COMPANY	3.19%	7	97	\$52,165,274	\$0	\$1,352,623	\$0	2.59%
17	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	57	584	\$0	\$0	\$682,687	\$0	N/A
18	AXA EQUITABLE LIFE INSURANCE COMPANY	0.12%	19	59	\$1,887,105	\$5,591	\$6,134,046	\$0	325.35%
19	BANKERS LIFE AND CASUALTY COMPANY	0.00%	57	10	\$0	\$0	\$23,738	\$0	N/A
20	BANNER LIFE INSURANCE COMPANY	1.11%	14	825	\$18,156,571	\$0	\$318,934	\$0	1.76%
21	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	45.27%	1	5,903	\$739,222,256	\$0	\$153,596,007	\$0	20.78%
22	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	46	2,550	\$17,508	\$0	\$8,908,465	\$0	50882.25%
23	CANADA LIFE ASSURANCE COMPANY	0.00%	57	261	\$0	\$0	\$779,997	\$0	N/A
24	CAPITOL LIFE INSURANCE COMPANY	0.00%	57	0	\$0	\$0	\$1,551	\$0	N/A
25	CHURCH LIFE INSURANCE CORPORATION	0.00%	41	18	\$30,850	\$0	\$0	\$0	0.00%
26	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	57	5	\$0	\$0	\$3,367	\$0	N/A
27	COLUMBUS LIFE INSURANCE COMPANY	0.00%	57	1	\$0	\$0	\$3,002	\$0	N/A
28	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	48	36	\$3,601	\$0	\$12,939	\$0	359.32%
29	COUNTRY LIFE INSURANCE COMPANY	0.00%	57	20	\$0	\$0	\$132,320	\$0	N/A
30	DELAWARE LIFE INSURANCE COMPANY	0.00%	57	243	\$0	\$0	\$489,806	\$0	N/A
31	FEDERAL LIFE INSURANCE COMPANY	0.00%	54	11	\$575	\$0	\$0	\$0	0.00%
32	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	57	30	\$0	\$0	\$0	\$0	N/A
33	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.10%	20	5,541	\$1,676,414	\$0	\$8,784,372	\$0	524.00%
34	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COM	2.07%	11	352	\$33,884,270	\$0	\$5,564,977	\$0	16.42%
35	FORETHOUGHT LIFE INSURANCE COMPANY	0.05%	22	12	\$874,302	\$0	\$0	\$0	0.00%
36	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.00%	39	271	\$59,686	\$0	\$421,087	\$0	705.50%
37	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.00%	57	4	\$0	\$0	\$20,552	\$0	N/A
38	GENWORTH LIFE INSURANCE COMPANY	0.00%	53	173	\$1,200	\$0	\$1,523,919	\$0	126993.25%
39	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	47	146	\$5,700	\$0	\$149,047	\$0	2614.86%
40	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	57	5	\$0	\$0	\$86	\$0	N/A
41	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	8.01%	3	80,038	\$130,777,492	\$0	\$454,126	\$0	0.35%
42	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	40	0	\$35,285	\$0	\$4,024	\$0	11.40%
43	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	57	0	\$0	\$0	\$19,312	\$0	N/A
44	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	57	1	\$0	\$0	\$0	\$0	N/A
45	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.00%	57	1	\$0	\$0	\$0	\$0	N/A
46	HARTFORD LIFE INSURANCE COMPANY	0.00%	57	692	\$0	\$0	\$3,936,539	\$0	N/A
47	HORACE MANN LIFE INSURANCE COMPANY	0.01%	30	59	\$225,343	\$0	\$3,705	\$0	1.64%
48	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.00%	57	6	\$0	\$0	\$0	\$0	N/A
49	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	37	429	\$84,686	\$0	\$1,211,545	\$0	1430.63%
50	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.00%	57	3,423	\$0	\$93,088	\$22,767,047	\$0	N/A
51	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	49	82	\$3,210	\$0	\$247,046	\$0	7696.14%
52	LINCOLN BENEFIT LIFE COMPANY	0.00%	57	319	\$0	\$0	-\$108,729	\$0	N/A
53	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.01%	33	4	\$147,834	\$0	\$0	\$0	0.00%
54	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.76%	15	3,017	\$12,469,766	\$0	\$10,739,401	\$0	86.12%
55	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	1.85%	12	2,261	\$30,130,750	\$0	\$9,189,947	\$0	30.50%
56	METROPOLITAN LIFE INSURANCE COMPANY	0.15%	18	1,558	\$2,480,465	\$0	\$58,837,565	\$0	2372.04%
57	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	44	145	\$24,383	\$0	\$1,135,842	\$0	4658.34%
58	MINNESOTA LIFE INSURANCE COMPANY	1.56%	13	2,899	\$25,451,270	\$0	\$3,859,372	\$0	15.16%
59	MONY LIFE INSURANCE COMPANY	0.00%	57	28	\$0	\$0	\$31,279	\$0	N/A
60	NATIONAL FARMERS UNION LIFE INSURANCE COMP/	0.00%	57	0	\$0	\$0	\$7,540	\$0	N/A
61	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.02%	29	289	\$321,819	\$0	\$371,131	\$0	115.32%
62	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.00%	42	426	\$30,203	\$0	\$2,910,083	\$0	9635.08%
63	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	57	201	\$0	\$0	\$4,120,457	\$0	N/A
64	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR.	0.09%	21	299	\$1,512,779	\$0	\$1,913,327	\$0	126.48%
65	NEW YORK LIFE INSURANCE COMPANY	0.04%	24	6,643	\$615,524	\$0	\$15,538,211	\$0	2524.39%
66	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	57	6	\$0	\$0	\$205,314	\$0	N/A

2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	PACIFIC LIFE INSURANCE COMPANY	2.45%	9	4,305	\$39,976,283	\$0	\$5,680,298	\$0	14.21%
68	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	57	0	\$0	\$0	\$21,566	\$0	N/A
69	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	57	18	\$0	\$0	\$29,427	\$0	N/A
70	PEKIN LIFE INSURANCE COMPANY	0.00%	45	9	\$18,264	\$0	\$0	\$0	0.00%
71	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	57	33	\$0	\$0	\$500,476	\$0	N/A
72	PHOENIX LIFE INSURANCE COMPANY	0.00%	56	1	\$100	\$0	\$662,172	\$0	662172.00%
73	PHYSICIANS LIFE INSURANCE COMPANY	0.00%	50	1	\$3,082	\$0	\$1,940	\$0	62.95%
74	PRINCIPAL LIFE INSURANCE COMPANY	12.78%	2	118,815	\$208,640,157	\$2,298	\$20,778,029	\$0	9.96%
75	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	57	1	\$0	\$0	\$0	\$0	N/A
76	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPA	0.00%	57	883	\$0	\$0	\$2,493,845	\$0	N/A
77	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	4.44%	6	3,834	\$72,560,387	\$31,869	\$56,563,946	\$0	78.00%
78	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT'	0.01%	36	0	\$101,173	\$0	\$3,535,210	\$0	3494.22%
79	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.01%	32	144	\$186,699	\$0	\$207,823	\$0	111.31%
80	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.00%	57	0	\$0	\$0	\$2,767,678	\$0	N/A
81	RELIASTAR LIFE INSURANCE COMPANY	0.00%	43	527	\$26,877	\$0	\$1,110,379	\$0	4131.34%
82	RIVERSOURCE LIFE INSURANCE COMPANY	0.02%	26	365	\$383,779	\$0	\$410,026	\$0	106.84%
83	SAGICOR LIFE INSURANCE COMPANY	0.00%	57	1	\$0	\$0	\$20,092	\$0	N/A
84	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	57	1	\$0	\$0	\$0	\$0	N/A
85	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.60%	16	1,918	\$9,802,143	\$0	\$12,949,429	\$0	132.11%
86	STANDARD INSURANCE COMPANY	0.00%	57	4	\$0	\$0	\$7,267	\$0	N/A
87	SUN LIFE ASSURANCE COMPANY OF CANADA	0.00%	57	0	\$0	\$0	\$18,050	\$0	N/A
88	SYMETRA LIFE INSURANCE COMPANY	0.02%	28	71	\$331,944	\$0	\$362,836	\$0	109.31%
89	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	5.72%	4	19,993	\$93,363,061	\$7,860,370	\$35,693,538	\$0	46.65%
90	TEXAS LIFE INSURANCE COMPANY	0.00%	57	2	\$0	\$0	\$5,975	\$0	N/A
91	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	57	0	\$0	\$0	\$170,426	\$0	N/A
92	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	57	3	\$0	\$0	\$146,342	\$0	N/A
93	TRANSAMERICA LIFE INSURANCE COMPANY	0.01%	35	494	\$138,627	\$0	\$9,172,380	\$0	6616.59%
94	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.01%	31	748	\$187,343	\$0	\$3,028,690	\$0	1616.66%
95	UNION SECURITY INSURANCE COMPANY	0.00%	57	0	\$0	\$0	\$51,136	\$0	N/A
96	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	57	1	\$0	\$0	\$2,000	\$0	N/A
97	UNITED INSURANCE COMPANY OF AMERICA	0.00%	57	0	\$0	\$0	\$3,038	\$0	N/A
98	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.16%	17	969	\$2,630,257	\$0	\$2,990,039	\$0	113.68%
99	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	57	484	-\$224,644	\$0	\$3,073,104	\$0	-1367.99%
100	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	57	31	\$0	\$0	\$157,708	\$0	N/A
101	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.02%	27	158	\$360,393	\$0	\$663,705	\$0	184.16%
102	VOYA RETIREMENT INSURANCE AND ANNUITY COMP	2.22%	10	324	\$36,200,822	\$0	\$39,183,849	\$0	108.24%
103	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	57	18	\$0	\$0	\$0	\$0	N/A
104	WESTERN AND SOUTHERN LIFE INSURANCE COMPAI	0.00%	57	0	\$0	\$0	\$1,028,350	\$0	N/A
105	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	57	119	\$0	\$0	\$21,854	\$0	N/A
106	WILCAC LIFE INSURANCE COMPANY	0.00%	57	74	\$0	\$0	\$319,659	\$0	N/A
107	WILCO LIFE INSURANCE COMPANY	0.00%	57	2	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		285,393	\$1,633,022,630	\$7,993,216	\$626,651,426	\$0	38.86%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP VARIABLE ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.01%	16	978	\$54,565	\$0	\$7,823,210	\$0	14337.41%
2	AMERICAN GENERAL LIFE INSURANCE CO	0.14%	12	517	\$859,579	\$0	\$148,703,633	\$0	17299.59%
3	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	19	5	\$0	\$0	\$15,257	\$0	N/A
4	AMERICAN NATIONAL INSURANCE COMPANY	0.21%	11	34	\$1,265,426	\$0	\$3,989,352	\$0	315.26%
5	AMERICAN UNITED LIFE INSURANCE COMPANY	21.77%	2	24,423	\$133,552,209	\$0	\$138,348,064	\$0	103.59%
6	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	19	46	\$0	\$0	\$146,376	\$0	N/A
7	AXA EQUITABLE LIFE INSURANCE COMPANY	4.58%	6	16,982	\$28,081,197	\$0	\$127,955,947	\$0	455.66%
8	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	19	623	\$0	\$0	\$2,986,322	\$0	N/A
9	DELAWARE LIFE INSURANCE COMPANY	0.35%	8	7,245	\$2,121,855	\$0	\$100,475,753	\$0	4735.28%
10	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	19	0	\$0	\$0	\$482,788	\$0	N/A
11	FORETHOUGHT LIFE INSURANCE COMPANY	0.00%	19	0	\$0	\$0	\$11,386	\$0	N/A
12	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.26%	9	19	\$1,577,826	\$0	\$3,050,714	\$0	193.35%
13	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.00%	19	0	\$0	\$0	\$91,398	\$0	N/A
14	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.07%	15	43	\$416,872	\$0	\$754,745	\$0	181.05%
15	LINCOLN NATIONAL LIFE INSURANCE COMPANY	7.12%	5	52	\$43,652,662	\$0	\$59,382,470	\$0	136.03%
16	METROPOLITAN LIFE INSURANCE COMPANY	21.15%	3	3,913	\$129,701,878	\$0	\$1,125,231	\$0	0.87%
17	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	17	78	\$13,116	\$0	\$611,005	\$0	4658.47%
18	MINNESOTA LIFE INSURANCE COMPANY	0.00%	19	744	\$0	\$0	\$36,276,615	\$0	N/A
19	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.07%	14	829	\$418,495	\$0	\$2,501,904	\$0	597.83%
20	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	0.00%	19	0	\$0	\$3,223	\$0	\$0	N/A
21	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	19	39	\$0	\$0	\$183,040	\$0	N/A
22	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	19	15	\$0	\$0	\$45,475	\$0	N/A
23	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.21%	10	109	\$1,275,872	\$0	\$1,916,085	\$0	150.18%
24	SYMETRA LIFE INSURANCE COMPANY	0.00%	19	89	\$0	\$0	\$258,041	\$0	N/A
25	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	8.69%	4	11,414	\$53,299,535	\$0	\$20,817,817	\$0	39.06%
26	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	18	216	\$10,300	\$0	\$3,841,866	\$0	37299.67%
27	VARIABLE ANNUITY LIFE INSURANCE COMPANY	1.83%	7	8,344	\$11,197,699	\$0	\$19,737,113	\$0	176.26%
28	VOYA INSURANCE AND ANNUITY COMPANY	0.07%	13	4,161	\$441,916	\$0	\$102,806,559	\$0	23263.82%
29	VOYA RETIREMENT INSURANCE AND ANNUITY COMP	33.49%	1	34,175	\$205,425,777	\$0	\$114,960,892	\$0	55.96%
30	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	19	27	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		115,120	\$613,366,779	\$3,223	\$899,299,058	\$0	146.62%

2017 LIFE INSURANCE

TOTALS BY LINE OF BUSINESS - GROUP MODIFIED GUARANTEED ANNUITIES

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	3	137	\$0	\$0	\$2,361,274	\$0	N/A
2	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	3	12	\$0	\$0	\$61,350	\$0	N/A
3	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	3	0	\$0	\$0	\$1,195,161	\$0	N/A
4	PROTECTIVE LIFE INSURANCE COMPANY	99.91%	1	667	\$241,096	\$0	\$61	\$0	0.03%
5	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	3	11	\$0	\$0	\$65,283	\$0	N/A
6	VOYA INSURANCE AND ANNUITY COMPANY	0.09%	2	2	\$212	\$0	\$0	\$0	0.00%
7	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	3	144	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		973	\$241,308	\$0	\$3,683,129	\$0	1526.32%

2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP EQUITY INDEXED ANNUITIES

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	7	4	\$0	\$0	\$252,583	\$0	N/A
2	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	7	34	\$0	\$0	\$6,236,022	\$0	N/A
3	ATHENE ANNUITY AND LIFE COMPANY	1.54%	5	814	\$6,000	\$0	\$6,152,830	\$0	102547.17%
4	EQUITRUST LIFE INSURANCE COMPANY	0.00%	7	0	\$0	\$0	\$3,200,757	\$0	N/A
5	FIDELITY & GUARANTY LIFE INSURANCE COMI	0.00%	7	0	\$0	\$0	\$172,547	\$0	N/A
6	JACKSON NATIONAL LIFE INSURANCE COMPAI	0.00%	7	3	\$0	\$0	\$10,307	\$0	N/A
7	LAFAYETTE LIFE INSURANCE COMPANY THE	4.26%	3	1	\$16,567	\$0	\$28,782	\$0	173.73%
8	LIFE INSURANCE COMPANY OF THE SOUTHWE	8.73%	2	68	\$33,932	\$0	\$138,151	\$0	407.14%
9	MIDLAND NATIONAL LIFE INSURANCE COMPAN	81.44%	1	1,882	\$316,475	\$0	\$14,742,450	\$0	4658.33%
10	NATIONAL WESTERN LIFE INSURANCE COMPAI	0.00%	7	204	\$0	\$0	\$1,291,360	\$0	N/A
11	VOYA INSURANCE AND ANNUITY COMPANY	3.20%	4	117	\$12,426	\$0	\$413,954	0	3331.35%
12	WASHINGTON NATIONAL INSURANCE COMPAN	0.82%	6	37	\$3,200	\$0	\$219,508	0	6859.63%
TOTAL		100.00%		3,164	\$388,600	\$0	\$32,859,251	\$0	8455.80%

2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	18	133	\$7,415	\$0	\$0	\$0	0.00%
2	AETNA LIFE INSURANCE COMPANY	1.24%	9	0	\$7,621,254	\$0	\$0	\$0	0.00%
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	21	61	\$0	\$0	-\$225,272	\$0	N/A
4	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	21	6	\$0	\$0	\$0	\$0	N/A
5	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	21	1	\$0	\$0	\$7,605	\$0	N/A
6	AMERICAN NATIONAL INSURANCE COMPANY	0.02%	15	47	\$128,179	\$0	\$0	\$0	0.00%
7	AMERICAN UNITED LIFE INSURANCE COMPANY	0.00%	21	8	\$0	\$0	\$103,238	\$0	N/A
8	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	19	9	\$4,316	\$0	\$0	\$0	0.00%
9	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	50.65%	1	8,331	\$311,416,875	\$0	\$42,031,466	\$0	13.50%
10	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	21	23	-\$1,121	\$0	\$0	\$0	0.00%
11	CONNECTICUT GENERAL LIFE INS CO	0.01%	16	156	\$32,578	\$0	\$222,994	\$0	684.49%
12	COUNTRY LIFE INSURANCE COMPANY	0.00%	20	17	\$2,069	\$0	\$444	\$0	21.46%
13	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	21	67	\$0	\$0	\$0	\$0	N/A
14	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COM	4.82%	6	397	\$29,609,109	\$0	\$2,107,002	\$0	7.12%
15	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.34%	11	2	\$2,111,179	\$0	\$0	\$0	0.00%
16	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	17	4	\$29,244	\$0	\$0	\$0	0.00%
17	HARTFORD LIFE INSURANCE COMPANY	5.11%	5	8,174	\$31,414,152	\$0	\$0	\$0	0.00%
18	KANSAS CITY LIFE INSURANCE COMPANY	0.17%	13	2	\$1,073,541	\$0	\$1,895,265	\$0	176.54%
19	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.00%	21	229	\$0	\$0	\$175,057	\$0	N/A
20	LINCOLN BENEFIT LIFE COMPANY	0.00%	21	5	\$0	\$0	\$0	\$0	N/A
21	LOMBARD INTERNATIONAL LIFE ASSURANCE COMP	0.00%	21	0	\$0	\$0	\$35,888	\$0	N/A
22	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	7.36%	4	1,575	\$45,251,310	\$0	\$0	\$0	0.00%
23	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.07%	14	3	\$405,761	\$0	\$0	\$0	0.00%
24	NEW YORK LIFE INSURANCE COMPANY	0.00%	21	14	-\$74,493	\$0	\$6,057,913	\$0	-8132.19%
25	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	21	7	\$0	\$0	\$0	\$0	N/A
26	PRINCIPAL LIFE INSURANCE COMPANY	17.54%	2	118,854	\$107,824,921	\$0	\$0	\$0	0.00%
27	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.65%	10	164	\$4,004,696	\$0	\$0	\$0	0.00%
28	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT	8.68%	3	0	\$53,347,671	\$0	\$60,567,848	\$0	113.53%
29	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	21	1	\$0	\$0	\$0	\$0	N/A
30	SYMETRA LIFE INSURANCE COMPANY	0.00%	21	1	\$0	\$0	\$0	\$0	N/A
31	UNITED OF OMAHA LIFE INSURANCE COMPANY	1.66%	7	72	\$10,191,110	\$0	\$0	\$0	0.00%
32	UNUM INSURANCE COMPANY	0.00%	21	4	\$0	\$0	\$0	\$0	N/A
33	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	21	28	\$0	\$0	\$0	\$0	N/A
34	VARIABLE ANNUITY LIFE INSURANCE COMPANY	1.46%	8	4,857	\$9,004,847	\$0	\$3,190,146	\$0	35.43%
35	VOYA RETIREMENT INSURANCE AND ANNUITY COMP	0.23%	12	96	\$1,430,182	\$0	\$0	\$0	0.00%
36	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	21	1	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		143,349	\$614,834,795	\$0	\$116,169,594	\$0	18.89%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP OTHER CONSIDERATIONS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AXA EQUITABLE LIFE INSURANCE COMPANY	0.43%	15	917	\$4,059,562	\$0	\$9,258,630	\$0	228.07%
2	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.19%	17	0	\$1,832,964	\$0	\$0	\$0	0.00%
3	CMFG LIFE INSURANCE COMPANY	1.18%	14	144	\$11,194,193	\$0	\$12,360,685	\$0	110.42%
4	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	21	209	\$0	\$0	\$0	\$0	N/A
5	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.01%	19	0	\$75,788	\$0	\$0	\$0	0.00%
6	HARTFORD LIFE INSURANCE COMPANY	2.10%	13	7,390	\$19,932,191	\$0	\$26,649,062	\$0	133.70%
7	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	25.46%	2	854	\$242,008,622	\$0	\$251,617,531	\$0	103.97%
8	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	10.41%	3	29,276	\$98,895,041	\$0	\$189,481,202	\$0	191.60%
9	METROPOLITAN LIFE INSURANCE COMPANY	3.21%	10	0	\$30,483,074	\$0	\$280,580,331	\$0	920.45%
10	MINNESOTA LIFE INSURANCE COMPANY	2.56%	11	3,579	\$24,324,369	\$0	\$0	\$0	0.00%
11	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	2.18%	12	219	\$20,723,941	\$0	\$55,151,081	\$0	266.12%
12	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	0.00%	21	64	\$0	\$0	\$661,403	\$0	N/A
13	NATIONWIDE LIFE INSURANCE COMPANY	3.99%	7	19,303	\$37,880,549	\$0	\$45,253,542	\$0	119.46%
14	NEW YORK LIFE INSURANCE COMPANY	3.99%	6	0	\$37,906,638	\$0	\$63,210,749	\$0	166.75%
15	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	0.00%	21	1	\$0	\$0	\$11,576	\$0	N/A
16	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.23%	16	427	\$2,161,750	\$0	\$2,180,845	\$0	100.88%
17	PACIFIC LIFE & ANNUITY COMPANY	0.00%	21	0	\$0	\$0	\$3,000	\$0	N/A
18	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	21	4	\$0	\$0	\$0	\$0	N/A
19	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	21	118,854	\$0	\$0	\$0	\$0	N/A
20	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	3.28%	9	45	\$31,139,521	\$0	\$31,139,521	\$0	100.00%
21	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT'	0.01%	20	0	\$67,185	\$0	\$0	\$0	0.00%
22	STANDARD INSURANCE COMPANY	4.11%	5	6,099	\$39,094,107	\$0	\$70,526,637	\$0	180.40%
23	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	27.89%	1	1	\$265,012,548	\$0	\$6,651,316	\$0	2.51%
24	TRANSAMERICA LIFE INSURANCE COMPANY	3.76%	8	1	\$35,702,368	\$0	\$62,045,434	\$0	173.79%
25	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.13%	18	1	\$1,252,321	\$0	\$0	\$0	0.00%
26	VOYA RETIREMENT INSURANCE AND ANNUITY COMP	4.91%	4	1	\$46,624,625	\$0	\$65,470,432	\$0	140.42%
	TOTAL	100.00%		187,389	\$950,371,357	\$0	\$1,172,252,977	\$0	123.35%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	116	1,275	\$147,458	\$0	\$411,671	\$18,401	279.18%
2	5 STAR LIFE INSURANCE COMPANY	0.04%	68	30,854	\$1,781,214	\$0	\$1,510,694	\$1,243,078	84.81%
3	AAA LIFE INSURANCE COMPANY	0.08%	54	6,103	\$3,835,297	\$0	\$1,839,510	\$773,835	47.96%
4	AETNA LIFE INSURANCE COMPANY	0.32%	35	559	\$14,626,468	\$292,649	\$23,723,822	\$7,429,626	164.20%
5	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	175	2	\$2,211	\$0	\$100,138	\$100	4529.08%
6	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	141	13	\$21,536	\$0	\$121,000	\$850	561.85%
7	ALLSTATE LIFE INSURANCE COMPANY	0.02%	82	4,223	\$681,675	\$0	\$19,986,801	\$32,178	2932.01%
8	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	204	0	\$0	\$0	\$2,904	\$0	N/A
9	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	161	67	\$5,458	\$0	\$23,351	\$106,860	427.83%
10	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF	0.00%	126	138	\$43,422	\$0	\$20,500	\$4,065	47.21%
11	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.01%	104	4,554	\$282,066	\$0	\$143,077	\$13,055	50.72%
12	AMERICAN EQUITY INVESTMENT LIFE INSURANCE CO	0.00%	144	344	\$18,450	\$0	\$0	\$4,328	0.00%
13	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.00%	151	63	\$13,147	\$0	\$0	\$1,167	0.00%
14	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.01%	86	526	\$603,432	\$331,796	\$217,000	\$159,691	90.95%
15	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	117	6	\$140,095	\$0	\$120,547	\$33	86.05%
16	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	204	0	\$0	\$0	\$0	\$24,352	N/A
17	AMERICAN GENERAL LIFE INSURANCE CO	0.08%	56	5,049	\$3,421,763	\$0	\$186,063,106	\$151,874	5437.64%
18	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.08%	55	10,836	\$3,763,310	\$0	\$1,752,852	\$122,523	46.58%
19	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.02%	77	3,505	\$1,021,087	\$0	\$257,484	\$130,562	25.22%
20	AMERICAN INCOME LIFE INSURANCE CO	0.00%	155	263	\$7,810	\$0	\$0	\$250	0.00%
21	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	204	21	\$0	\$0	\$129,707	\$0	N/A
22	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.17%	44	9,940	\$7,480,743	\$0	\$3,953,551	\$51,349	52.85%
23	AMERICAN MODERN LIFE INSURANCE COMPANY	0.00%	204	10,236	-\$273,858	\$0	\$618,090	\$68,922	-225.70%
24	AMERICAN NATIONAL INSURANCE COMPANY	0.09%	51	4,937	\$4,109,156	\$2,088	\$16,239,056	\$467,025	395.24%
25	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	193	2	\$312	\$0	\$0	\$36	0.00%
26	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	173	1	\$2,539	\$0	\$0	\$4,040	0.00%
27	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	204	0	-\$91	\$0	\$22,716	\$0	-24962.64%
28	AMERICAN UNITED LIFE INSURANCE COMPANY	3.87%	8	33,352	\$175,446,628	\$0	\$140,802,531	\$399,132	80.25%
29	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	149	127	\$15,001	\$0	\$141,402	\$3,110	942.62%
30	AMERITAS LIFE INSURANCE CORP	1.63%	14	3,446	\$73,835,200	\$0	\$61,917,983	\$35	83.86%
31	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	204	46	\$0	\$0	\$146,376	\$0	N/A
32	ANTHEM LIFE INSURANCE COMPANY	0.18%	43	65,936	\$8,232,465	\$0	\$4,537,473	\$3,114,745	55.12%
33	ASSURITY LIFE INSURANCE COMPANY	0.00%	125	2,007	\$50,290	\$0	\$44,431	\$10,057	88.35%
34	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF	0.00%	204	19	\$0	\$0	\$1,404	\$0	N/A
35	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	119	364	\$120,903	\$0	\$201,825	\$14,396	166.93%
36	ATHENE ANNUITY AND LIFE COMPANY	1.15%	19	914	\$52,171,274	\$0	\$7,505,453	\$6,214	14.39%
37	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	147	603	\$15,409	\$0	\$808,365	\$457	5246.06%
38	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	204	184	\$0	\$0	\$0	\$7,779	N/A
39	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	140	66	\$21,550	\$0	\$0	\$0	0.00%
40	AXA EQUITABLE LIFE INSURANCE COMPANY	0.75%	24	17,958	\$34,027,864	\$5,591	\$143,348,623	\$0	421.28%
41	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	187	2	\$765	\$0	\$0	\$70	0.00%
42	BANKERS LIFE AND CASUALTY COMPANY	0.00%	204	11	\$0	\$0	\$23,738	\$5	N/A
43	BANNER LIFE INSURANCE COMPANY	0.40%	32	825	\$18,156,571	\$0	\$318,934	\$0	1.76%
44	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	23.20%	1	14,234	\$1,050,639,131	\$0	\$195,627,473	\$0	18.62%
45	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	118	701	\$134,075	\$0	\$0	\$37,035	0.00%
46	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.04%	67	3,273	\$1,850,472	\$0	\$12,192,330	\$18,427	658.88%
47	CANADA LIFE ASSURANCE COMPANY	0.00%	172	275	\$2,590	\$0	\$912,406	\$593	35228.03%
48	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	204	100	\$0	\$0	\$66,291	\$685	N/A
49	CAPITOL LIFE INSURANCE COMPANY	0.00%	204	0	\$0	\$0	\$1,551	\$0	N/A
50	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.03%	72	36,193	\$1,428,034	\$0	\$1,452,493	\$260,687	101.71%
51	CENTURION LIFE INSURANCE COMPANY	0.00%	159	120	\$5,996	\$0	\$10,905	\$470	181.87%
52	CHURCH LIFE INSURANCE CORPORATION	0.00%	107	452	\$222,859	\$0	\$242,500	\$21,090	108.81%
53	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	186	46	\$822	\$0	\$0	\$470	0.00%
54	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	204	3	\$0	\$0	\$359,500	\$0	N/A
55	CMFG LIFE INSURANCE COMPANY	0.39%	33	41,536	\$17,526,063	\$0	\$15,421,018	\$377,706	87.99%
56	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.01%	100	1,381	\$333,486	\$0	\$657,757	\$79,705	197.24%
57	COLONIAL PENN LIFE INSURANCE COMPANY	0.09%	53	10,344	\$3,928,150	\$0	\$2,679,162	\$57,623	68.20%
58	COLUMBIAN LIFE INSURANCE COMPANY	0.00%	132	1	\$26,149	\$0	\$19,908	\$321	76.13%
59	COLUMBUS LIFE INSURANCE COMPANY	0.00%	204	1	\$0	\$0	\$3,002	\$0	N/A
60	COMBINED INSURANCE CO OF AMERICA	0.01%	84	1,380	\$632,062	\$0	\$74,808	\$55,584	11.84%
61	COMMONWEALTH ANNUITY AND LIFE INSURANCE CO	0.00%	204	0	\$0	\$0	\$2,691	\$0	N/A
62	COMPANION LIFE INSURANCE COMPANY	0.00%	109	53	\$212,819	\$0	\$43,250	\$82,052	20.32%
63	CONNECTICUT GENERAL LIFE INS CO	0.05%	66	2,626	\$2,100,825	\$0	\$1,679,318	\$346,470	79.94%
64	CONTINENTAL AMERICAN INSURANCE COMPANY	0.00%	110	730	\$202,940	\$0	\$20,187	\$16,648	9.95%
65	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	167	36	\$3,601	\$0	\$12,939	\$0	359.32%
66	COUNTRY LIFE INSURANCE COMPANY	0.00%	113	44	\$170,038	\$0	\$285,730	\$248	168.04%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.12%	47	24,761	\$5,380,859	\$0	\$3,733,817	\$1,709,839	69.39%
68	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	185	1	\$955	\$0	\$0	\$0	0.00%
69	DELAWARE LIFE INSURANCE COMPANY	0.05%	65	7,488	\$2,121,855	\$0	\$103,951,766	\$0	4899.10%
70	EMC NATIONAL LIFE COMPANY	0.01%	83	4,415	\$648,028	\$0	\$733,750	\$416,619	113.23%
71	EPIC LIFE INSURANCE COMPANY THE	0.00%	150	97	\$14,549	\$0	\$0	\$2,937	0.00%
72	EQUITRUST LIFE INSURANCE COMPANY	0.00%	204	0	\$0	\$0	\$3,200,757	\$0	N/A
73	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	165	5	\$4,315	\$0	\$20,185	\$313	467.79%
74	FARM BUREAU LIFE INSURANCE COMPANY OF MISSO	0.01%	93	605	\$421,840	\$0	\$50,000	\$50,429	11.85%
75	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	204	6	\$0	\$0	\$3,750	\$197	N/A
76	FEDERAL LIFE INSURANCE COMPANY	0.00%	157	11	\$6,996	\$0	\$12,670	\$0	181.10%
77	FEDERATED LIFE INSURANCE COMPANY	0.01%	96	1,599	\$394,709	\$0	\$190,500	\$32,060	48.26%
78	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	204	30	\$0	\$0	\$172,547	\$0	N/A
79	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	114	260	\$160,586	\$0	\$125,000	\$10,169	77.84%
80	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.05%	62	13,976	\$2,466,953	\$0	\$9,212,966	\$587,867	373.46%
81	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	204	469	-\$2,167	\$0	\$10,862	\$1,865	-501.25%
82	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	204	0	\$0	\$0	\$482,788	\$250	N/A
83	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE CON	1.40%	17	749	\$63,493,379	\$0	\$7,671,979	\$0	12.08%
84	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.00%	174	4	\$2,293	\$0	\$0	\$170	0.00%
85	FORETHOUGHT LIFE INSURANCE COMPANY	0.09%	52	13,827	\$3,982,003	\$0	\$6,413,049	\$65,446	161.05%
86	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.10%	48	283	\$4,606,872	\$0	\$581,087	\$14,556	12.61%
87	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.00%	120	5	\$112,624	\$0	\$175,177	\$730	155.54%
88	GENWORTH LIFE INSURANCE COMPANY	0.01%	101	232	\$310,188	\$0	\$1,525,733	\$56,805	491.87%
89	GERBER LIFE INSURANCE COMPANY	0.00%	138	137	\$22,821	\$0	\$18,903	\$280	82.83%
90	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.25%	37	77,321	\$11,343,054	\$0	\$8,289,265	\$838,647	73.08%
91	GOLDEN RULE INSURANCE COMPANY	0.00%	123	308	\$76,657	\$0	\$50,000	\$31,779	65.23%
92	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	160	179	\$5,700	\$0	\$154,659	\$137	2713.32%
93	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	177	8	\$2,065	\$0	\$86	\$700	4.16%
94	GREAT WESTERN INSURANCE COMPANY	0.03%	74	2,306	\$1,312,748	\$0	\$846,684	\$10,240	64.50%
95	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN)	2.97%	11	81,173	\$134,582,275	\$0	\$24,686,154	\$820,030	18.34%
96	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	204	716	-\$3,613	\$0	\$9,347	\$3,241	-258.70%
97	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.04%	70	51	\$1,732,500	\$0	\$3,080,166	\$2,520	177.79%
98	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.33%	34	132,745	\$14,883,653	\$0	\$11,303,883	\$6,300,889	75.95%
99	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.66%	25	126,037	\$30,024,328	\$0	\$17,912,619	\$16,112,320	59.66%
100	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.00%	204	1	\$0	\$0	\$0	\$0	N/A
101	HARTFORD LIFE INSURANCE COMPANY	1.14%	20	17,601	\$51,564,159	\$0	\$49,900,049	\$666,863	96.77%
102	HCC LIFE INSURANCE COMPANY	0.00%	163	1	\$4,831	\$0	\$0	\$1,100	0.00%
103	HOMESTEADERS LIFE COMPANY	0.15%	45	12,211	\$6,676,250	\$0	\$4,590,814	\$56,888	68.76%
104	HORACE MANN LIFE INSURANCE COMPANY	0.01%	103	1,581	\$282,558	\$0	\$3,705	\$14,981	1.31%
105	HUMANA INSURANCE COMPANY	0.03%	73	10,660	\$1,370,828	\$0	\$1,187,569	\$340,335	86.63%
106	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	204	253	\$0	\$0	\$111,114	\$1,560	N/A
107	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & A	0.01%	102	2,632	\$308,737	\$0	\$314,172	\$95,834	101.76%
108	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	198	1	\$149	\$0	\$0	\$3	0.00%
109	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	148	383	\$15,187	\$0	\$13,200	\$3,566	86.92%
110	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.00%	204	6	\$0	\$0	\$91,398	\$0	N/A
111	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	89	581	\$522,643	\$0	\$1,985,097	\$5,280	379.82%
112	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	145	26	\$17,874	\$0	\$28,324	\$1,155	158.46%
113	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	204	0	\$0	\$0	\$0	\$15	N/A
114	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	5.34%	7	4,297	\$242,034,992	\$94,537	\$279,173,802	\$580	115.38%
115	KANAWHA INSURANCE COMPANY	0.00%	124	250	\$56,004	\$0	\$56,326	\$18,254	100.57%
116	KANSAS CITY LIFE INSURANCE COMPANY	0.07%	57	379	\$3,249,782	\$0	\$3,179,859	\$801,127	97.85%
117	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	135	33	\$24,676	\$0	\$28,782	\$1,259	116.64%
118	LEADERS LIFE INSURANCE COMPANY	0.00%	178	30	\$1,923	\$0	\$3,878	\$640	201.66%
119	LEWER LIFE INSURANCE COMPANY	0.00%	195	3	\$260	\$0	\$0	\$46	0.00%
120	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.30%	36	55,754	\$13,588,849	\$0	\$8,546,246	\$7,133,090	62.89%
121	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.07%	59	10,173	\$2,979,548	\$0	\$340,188	\$212,963	11.42%
122	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.62%	27	113,914	\$28,226,765	\$0	\$25,274,435	\$14,158,985	89.54%
123	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	127	160	\$37,142	\$0	\$385,197	\$30	1037.09%
124	LIFE OF THE SOUTH INSURANCE COMPANY	0.01%	88	10,373	\$530,342	\$0	\$399,632	\$35,775	75.35%
125	LIFESHIELD NATIONAL INSURANCE CO	0.00%	133	104	\$26,145	\$0	\$0	\$2,570	0.00%
126	LINCOLN BENEFIT LIFE COMPANY	0.00%	142	330	\$21,093	\$0	-\$108,729	\$1,789	-515.47%
127	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	111	759	\$199,189	\$0	\$225,436	\$4,218	113.18%
128	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	115	20	\$150,051	\$0	\$124,895	\$1,464	83.24%
129	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.46%	16	5,414	\$66,182,646	\$0	\$76,273,933	\$4,688,763	115.25%
130	LOMBARD INTERNATIONAL LIFE ASSURANCE COMP/	0.00%	204	0	\$0	\$0	\$35,888	\$0	N/A
131	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	194	0	\$284	\$0	\$0	\$0	0.00%
132	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	129	819	\$34,527	\$0	\$0	\$10,690	0.00%

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133	MANHATTAN LIFE INSURANCE COMPANY	0.00%	152	1	\$12,047	\$0	\$0	\$0	0.00%
134	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	5.51%	6	34,953	\$249,638,218	\$0	\$200,147,893	\$1,195,539	80.18%
135	MEDICO INSURANCE COMPANY	0.00%	201	0	\$61	\$0	\$0	\$0	0.00%
136	MEMBERS LIFE INSURANCE COMPANY	0.00%	181	8	\$1,417	\$0	\$0	\$46	0.00%
137	MERIT LIFE INSURANCE CO	0.00%	139	7,027	\$21,749	\$0	\$1,115,447	\$39,505	5128.73%
138	METROPOLITAN LIFE INSURANCE COMPANY	6.55%	3	58,031	\$296,454,771	\$0	\$552,961,316	\$61,520,688	186.52%
139	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.01%	98	2,111	\$357,474	\$0	\$16,489,297	\$141	4612.73%
140	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	162	29	\$5,103	\$0	\$0	\$763	0.00%
141	MINNESOTA LIFE INSURANCE COMPANY	1.81%	12	119,409	\$82,106,994	\$0	\$64,855,562	\$8,924,146	78.99%
142	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CO	0.01%	95	12,489	\$399,173	\$0	\$140,000	\$124,890	35.07%
143	MONY LIFE INSURANCE COMPANY	0.00%	183	29	\$1,112	\$0	\$85,279	\$165	7668.97%
144	MONY LIFE INSURANCE COMPANY OF AMERICA	0.00%	122	540	\$90,611	\$0	\$86,902	\$24,011	95.91%
145	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	112	2,123	\$188,442	\$0	\$39,446	\$16,172	20.93%
146	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.48%	30	1,056	\$21,615,846	\$0	\$57,652,985	\$9,156	266.72%
147	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	204	12	\$0	\$0	\$0	\$105	N/A
148	NATIONAL FARMERS UNION LIFE INSURANCE COMP	0.00%	176	10	\$2,140	\$0	\$7,540	\$322	352.34%
149	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.19%	40	13,066	\$8,806,153	\$282	\$4,825,862	\$59,781	54.80%
150	NATIONAL HEALTH INSURANCE COMPANY	0.00%	191	2	\$448	\$0	\$0	\$20	0.00%
151	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.00%	130	630	\$30,203	\$0	\$4,201,443	\$0	13910.68%
152	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	0.00%	204	64	\$0	\$0	\$753,014	\$0	N/A
153	NATIONWIDE LIFE INSURANCE COMPANY	0.99%	21	19,787	\$44,983,486	\$0	\$51,164,588	\$385,371	113.74%
154	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR	0.03%	71	305	\$1,553,992	\$0	\$1,913,327	\$7,896	123.12%
155	NEW YORK LIFE INSURANCE COMPANY	1.58%	15	57,613	\$71,557,838	\$1,299,535	\$107,141,848	\$2,126,241	151.54%
156	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	137	28	\$23,138	\$0	\$205,314	\$2,545	887.35%
157	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	0.00%	190	25	\$473	\$3,223	\$11,576	\$3,500	3128.75%
158	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH	0.00%	197	1	\$157	\$0	\$0	\$50	0.00%
159	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.05%	64	427	\$2,161,750	\$0	\$2,180,845	\$0	100.88%
160	OLD UNITED LIFE INSURANCE COMPANY	0.00%	136	287	\$23,325	\$0	\$0	\$3,923	0.00%
161	OXFORD LIFE INSURANCE COMPANY	0.00%	204	2	\$0	\$0	\$0	\$54	N/A
162	PACIFIC LIFE & ANNUITY COMPANY	0.00%	204	0	\$0	\$0	\$3,000	\$0	N/A
163	PACIFIC LIFE INSURANCE COMPANY	0.88%	23	4,305	\$39,976,283	\$0	\$5,680,298	\$0	14.21%
164	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	171	1	\$2,774	\$0	\$0	\$130	0.00%
165	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	192	0	\$385	\$0	\$0	\$0	0.00%
166	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	204	0	\$0	\$0	\$21,566	\$0	N/A
167	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	204	25	\$0	\$0	\$29,427	\$0	N/A
168	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	121	420	\$94,794	\$0	\$68,907	\$3,028	72.69%
169	PEKIN LIFE INSURANCE COMPANY	0.02%	79	6,866	\$906,511	\$0	\$376,242	\$61,273	41.50%
170	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	179	5	\$1,614	\$0	\$0	\$91	0.00%
171	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	204	37	\$0	\$0	\$500,476	\$0	N/A
172	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	204	0	\$0	\$0	\$3,500	\$0	N/A
173	PHOENIX LIFE INSURANCE COMPANY	0.00%	196	13	\$247	\$0	\$662,172	\$88	268085.83%
174	PHYSICIANS LIFE INSURANCE COMPANY	0.01%	91	510	\$486,510	\$0	\$104,783	\$1,762	21.54%
175	PIONEER AMERICAN INSURANCE COMPANY	0.00%	182	4	\$1,358	\$0	\$0	\$233	0.00%
176	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	200	1	\$96	\$0	\$0	\$10	0.00%
177	PLATEAU INSURANCE COMPANY	0.01%	87	5,938	\$537,572	\$0	\$152,768	\$55,144	28.42%
178	PRINCIPAL LIFE INSURANCE COMPANY	7.26%	2	490,148	\$328,969,112	\$2,298	\$34,144,823	\$5,299,741	10.38%
179	PROTECTIVE LIFE INSURANCE COMPANY	0.01%	90	1,924	\$500,550	\$0	\$27,827,834	\$45,913	5559.45%
180	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPA	0.00%	131	1,141	\$27,871	\$0	\$2,702,753	\$4,470	9697.37%
181	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	3.47%	9	165,132	\$157,165,039	\$31,869	\$193,965,770	\$24,370,062	123.44%
182	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT'	1.18%	18	0	\$53,516,029	\$0	\$64,103,058	\$0	119.78%
183	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.06%	60	6,308	\$2,870,206	\$0	\$1,688,323	\$244,204	58.82%
184	RELiance STANDARD LIFE INSURANCE COMPANY	0.19%	42	41,349	\$8,681,818	\$0	\$9,574,648	\$3,556,860	110.28%
185	RELIASTAR LIFE INSURANCE COMPANY	0.19%	41	340,934	\$8,770,248	\$1,543	\$11,031,709	\$12,042,413	125.80%
186	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.00%	128	9	\$36,451	\$0	\$0	\$309	0.00%
187	RESERVE NATIONAL INSURANCE COMPANY	0.00%	108	14	\$218,735	\$0	\$0	\$455	0.00%
188	RIVERSOURCE LIFE INSURANCE COMPANY	0.01%	97	417	\$383,779	\$0	\$520,784	\$3,781	135.70%
189	S USA LIFE INSURANCE COMPANY INC	0.00%	169	2	\$2,842	\$0	\$0	\$575	0.00%
190	SAGICOR LIFE INSURANCE COMPANY	0.00%	204	2	\$0	\$0	\$20,092	\$0	N/A
191	SECURIAN LIFE INSURANCE COMPANY	0.52%	28	76,886	\$23,572,990	\$0	\$21,009,774	\$12,102,440	89.13%
192	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.03%	75	125	\$1,275,872	\$0	\$1,916,085	\$678	150.18%
193	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	202	2	\$55	\$0	\$0	\$0	0.00%
194	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.22%	39	2,273	\$9,873,549	\$0	\$12,969,429	\$12,571	131.36%
195	SETTLERS LIFE INSURANCE COMPANY	0.00%	168	104	\$3,148	\$0	\$7,700	\$282	244.60%
196	SHELTER LIFE INSURANCE COMPANY	0.02%	78	3,647	\$976,362	\$0	\$980,000	\$214,829	100.37%
197	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	166	0	\$4,211	\$0	\$10,700	\$0	254.10%
198	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	204	1	-\$41	\$0	\$0	\$2	0.00%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
199	STANDARD INSURANCE COMPANY	1.65%	13	175,361	\$74,811,278	\$0	\$100,765,177	\$8,095,910	134.69%
200	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	184	10	\$989	\$0	\$0	\$583	0.00%
201	STARMOUNT LIFE INSURANCE COMPANY	0.00%	170	8	\$2,831	\$0	\$0	\$99	0.00%
202	STATE FARM LIFE INSURANCE COMPANY	0.02%	80	4,186	\$886,697	\$1,666	\$2,263,000	\$301,945	255.40%
203	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.01%	99	610	\$336,602	\$0	\$298,989	\$37,249	88.83%
204	SUN LIFE ASSURANCE COMPANY OF CANADA	0.13%	46	50,971	\$6,016,810	\$0	\$4,116,512	\$1,174,165	68.42%
205	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.00%	156	16	\$7,263	\$0	\$0	\$800	0.00%
206	SYMETRA LIFE INSURANCE COMPANY	0.04%	69	4,939	\$1,756,864	\$0	\$1,907,139	\$1,187,327	108.55%
207	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	3.24%	10	31,407	\$146,662,596	\$7,860,370	\$56,511,355	\$0	43.89%
208	TEXAS LIFE INSURANCE COMPANY	0.00%	204	2	\$0	\$0	\$5,975	\$0	N/A
209	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	204	8	\$0	\$0	\$170,426	\$15	N/A
210	TIAA-CREF LIFE INSURANCE COMPANY	0.09%	50	49	\$4,119,757	\$0	\$0	\$370,602	0.00%
211	TIME INSURANCE COMPANY	0.00%	204	0	\$0	\$0	\$115	\$0	N/A
212	TRANS WORLD ASSURANCE COMPANY	0.00%	204	0	\$0	\$0	\$0	\$24,224	N/A
213	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	5.85%	5	13	\$265,027,414	\$0	\$6,797,658	\$610	2.56%
214	TRANSAMERICA LIFE INSURANCE COMPANY	0.91%	22	22,160	\$41,227,854	\$0	\$80,732,469	\$363,452	195.82%
215	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.05%	63	4,773	\$2,370,615	\$0	\$4,637,776	\$73,840	195.64%
216	TRUSTMARK INSURANCE COMPANY	0.06%	61	6,759	\$2,707,050	\$0	\$1,195,092	\$277,880	44.15%
217	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	158	48	\$6,417	\$0	\$11,082	\$827	172.70%
218	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	204	0	\$0	\$0	\$8,427	\$160	N/A
219	UNIFIED LIFE INSURANCE COMPANY	0.01%	105	1,554	\$279,191	\$0	\$153,505	\$3,955	54.98%
220	UNIMERICA INSURANCE COMPANY	0.00%	134	0	\$25,678	\$0	\$127,500	\$0	496.53%
221	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	106	1,427	\$223,161	\$0	\$244,202	\$9,788	109.43%
222	UNION LABOR LIFE INSURANCE COMPANY	0.02%	76	16,844	\$1,075,125	\$61,120	\$887,754	\$173,935	88.26%
223	UNION SECURITY INSURANCE COMPANY	0.23%	38	57,028	\$10,275,143	\$0	\$8,175,390	\$3,392,273	79.56%
224	UNITED AMERICAN INSURANCE COMPANY	0.00%	203	0	\$37	\$0	\$0	\$0	0.00%
225	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	204	2	\$0	\$0	\$148	\$6	N/A
226	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	164	51	\$4,523	\$0	\$10,000	\$0	221.09%
227	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	180	13	\$1,428	\$0	\$2,000	\$579	140.06%
228	UNITED INSURANCE COMPANY OF AMERICA	0.00%	204	0	\$0	\$0	\$3,038	\$0	N/A
229	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.48%	29	57,681	\$21,843,182	\$0	\$8,713,759	\$3,604,065	39.89%
230	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.02%	81	492	\$720,773	\$0	\$3,267,392	\$269,601	453.32%
231	UNITEDHEALTHCARE INSURANCE COMPANY	0.10%	49	1,560	\$4,566,354	\$0	\$1,787,200	\$1,490,413	39.14%
232	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.01%	85	1,726	\$627,205	\$0	\$255,704	\$6,316	40.77%
233	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	199	1	\$119	\$0	\$0	\$20	0.00%
234	UNUM INSURANCE COMPANY	0.00%	204	4	\$0	\$0	\$0	\$0	N/A
235	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.66%	26	177,205	\$30,011,835	\$0	\$18,228,865	\$12,709,072	60.74%
236	USABLE LIFE	0.07%	58	1,269	\$3,138,512	\$0	\$1,665,013	\$989,193	53.05%
237	VANTIS LIFE INSURANCE COMPANY	0.00%	188	2	\$656	\$0	\$0	\$175	0.00%
238	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.45%	31	13,359	\$20,562,939	\$0	\$23,590,964	\$0	114.73%
239	VOYA INSURANCE AND ANNUITY COMPANY	0.01%	92	4,288	\$454,554	\$0	\$103,250,389	\$1,579	22714.66%
240	VOYA RETIREMENT INSURANCE AND ANNUITY COMP	6.40%	4	34,820	\$289,741,409	\$0	\$219,684,741	\$7,750	75.82%
241	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	154	85	\$8,391	\$0	\$456,843	\$732	5444.44%
242	WEST COAST LIFE INSURANCE COMPANY	0.00%	143	2	\$19,050	\$0	\$0	\$2,706	0.00%
243	WESTERN AND SOUTHERN LIFE INSURANCE COMPAI	0.00%	204	0	\$0	\$0	\$1,093,268	\$0	N/A
244	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	204	120	\$0	\$0	\$21,854	\$0	N/A
245	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	189	0	\$607	\$0	\$0	\$0	0.00%
246	WILCAC LIFE INSURANCE COMPANY	0.00%	153	141	\$9,825	\$0	\$470,822	\$2,609	4792.08%
247	WILCO LIFE INSURANCE COMPANY	0.00%	204	8	\$0	\$0	\$49,646	\$87	N/A
248	ZALE LIFE INSURANCE COMPANY	0.00%	146	0	\$17,473	\$0	\$0	\$0	0.00%
249	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.01%	94	724	\$410,327	\$0	\$4,693,504	\$493,750	1143.84%
TOTAL		100.00%		3,221,793	\$4,528,316,816	\$9,988,567	\$3,617,917,491	\$238,585,538	80.12%

**TOTAL
LIFE INSURANCE
BY
COMPANY**

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	297	1,275	\$147,458	\$0	\$411,671	\$18,401	279.18%
2	5 STAR LIFE INSURANCE COMPANY	0.03%	162	32,887	\$2,855,008	\$0	\$2,185,088	\$1,302,277	76.54%
3	AAA LIFE INSURANCE COMPANY	0.10%	103	14,668	\$10,254,375	\$0	\$3,634,252	\$1,918,423	35.44%
4	ABILITY INSURANCE COMPANY	0.00%	399	4	\$192	\$0	\$0	\$19	0.00%
5	ACCORDIA LIFE AND ANNUITY COMPANY	0.03%	156	4,102	\$3,256,952	\$103,275	\$1,822,065	\$953,161	59.11%
6	AETNA LIFE INSURANCE COMPANY	0.15%	91	2,703	\$15,267,929	\$457,902	\$26,731,689	\$7,461,482	178.08%
7	ALFA LIFE INSURANCE CORPORATION	0.00%	405	1	\$0	\$0	\$0	\$10	N/A
8	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	381	11	\$2,211	\$0	\$170,815	\$100	7725.69%
9	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	1.59%	20	28,943	\$166,950,325	\$0	\$157,123,554	\$643,788	94.11%
10	ALLSTATE ASSURANCE COMPANY	0.01%	199	1,705	\$1,144,183	\$0	\$9,952	\$467,797	0.87%
11	ALLSTATE LIFE INSURANCE COMPANY	0.04%	139	15,049	\$4,521,913	\$0	\$43,554,793	\$774,563	963.19%
12	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	328	58	\$40,178	\$0	\$937,433	\$11,046	2333.20%
13	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	372	99	\$5,458	\$0	\$23,351	\$107,069	427.83%
14	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.02%	174	3,187	\$1,947,742	\$895	\$1,453,555	\$130,318	74.67%
15	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	253	4,715	\$356,100	\$0	\$233,895	\$18,781	65.68%
16	AMERICAN BENEFIT LIFE INSURANCE COMPANY	0.00%	307	1,031	\$106,715	\$1,362	\$11,744	\$5,459	12.28%
17	AMERICAN CONTINENTAL INSURANCE COMPANY	0.01%	195	1,570	\$1,265,511	\$0	\$399,135	\$15,298	31.54%
18	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COM	1.29%	26	16,382	\$134,913,736	\$0	\$64,716,461	\$6,509	47.97%
19	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CO	0.04%	151	14,538	\$3,736,635	\$0	\$1,152,634	\$600,476	30.85%
20	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.49%	45	111,925	\$51,685,369	\$3,030,787	\$30,715,128	\$10,924,818	65.29%
21	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.01%	222	18,635	\$639,373	\$0	\$442,306	\$55,772	69.18%
22	AMERICAN FIDELITY ASSURANCE COMPANY	0.04%	142	10,405	\$4,252,419	\$65,989	\$6,492,051	\$596,176	154.22%
23	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	281	1,165	\$231,456	\$807	\$96,345	\$35,870	41.97%
24	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.00%	391	1	\$799	\$0	\$0	\$10	0.00%
25	AMERICAN GENERAL LIFE INSURANCE CO	4.99%	2	139,169	\$523,077,793	\$379,010	\$548,711,408	\$13,770,766	104.97%
26	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.04%	145	13,063	\$3,888,693	\$2,292	\$1,918,392	\$128,440	49.39%
27	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.07%	118	22,263	\$7,364,645	\$0	\$2,568,944	\$746,207	34.88%
28	AMERICAN HOME LIFE INSURANCE COMPANY	0.02%	186	4,024	\$1,629,092	\$28,572	\$1,593,334	\$113,875	99.56%
29	AMERICAN INCOME LIFE INSURANCE CO	0.14%	93	41,342	\$14,824,480	\$369	\$4,546,464	\$954,135	30.67%
30	AMERICAN LIFE & SECURITY CORP	0.00%	305	576	\$119,242	\$108	\$116,523	\$3,930	97.81%
31	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	405	21	\$0	\$0	\$129,707	\$0	N/A
32	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.08%	113	12,766	\$7,865,991	\$10,697	\$4,600,211	\$64,768	58.62%
33	AMERICAN MODERN LIFE INSURANCE COMPANY	0.00%	405	10,236	-\$273,858	\$0	\$618,090	\$68,922	-225.70%
34	AMERICAN NATIONAL INSURANCE COMPANY	0.32%	55	50,842	\$33,254,721	\$26,491	\$43,864,864	\$2,147,388	131.99%
35	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	303	156	\$122,878	\$0	\$541,101	\$21,653	440.36%
36	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURAN	0.00%	364	9	\$7,410	\$0	\$12	\$159	0.16%
37	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	360	22	\$9,998	\$0	\$5,862	\$4,315	58.63%
38	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.00%	394	1	\$577	\$0	\$0	\$10	0.00%
39	AMERICAN REPUBLIC INSURANCE COMPANY	0.01%	208	2,544	\$936,196	\$49,947	\$1,264,326	\$106,776	140.38%
40	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	389	4	\$1,108	\$0	\$102,756	\$22	9274.01%
41	AMERICAN UNITED LIFE INSURANCE COMPANY	1.77%	18	37,416	\$184,980,151	\$600,020	\$155,691,764	\$1,153,858	84.49%
42	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.05%	128	7,326	\$5,681,803	\$3,103	\$5,756,018	\$280,151	101.36%
43	AMERITAS LIFE INSURANCE CORP	0.83%	33	10,825	\$86,950,336	\$251,524	\$77,515,318	\$1,038,686	89.44%
44	AMICA LIFE INSURANCE COMPANY	0.00%	264	450	\$315,645	\$0	\$155,412	\$151,220	49.24%
45	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.01%	217	466	\$740,252	\$0	\$912,983	\$0	123.33%
46	ANTHEM LIFE INSURANCE COMPANY	0.08%	110	66,657	\$8,394,343	\$0	\$4,612,146	\$3,138,561	54.94%
47	ASSURED LIFE ASSOCIATION	0.00%	359	101	\$10,281	\$720	\$9,467	\$871	99.09%
48	ASSURITY LIFE INSURANCE COMPANY	0.03%	158	7,866	\$3,109,783	\$536,685	\$3,549,553	\$339,225	131.40%
49	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF N	0.00%	296	386	\$151,151	\$0	\$1,734,974	\$3,905	1147.84%
50	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.02%	170	7,426	\$2,418,706	\$7,223	\$18,382,622	\$351,738	760.32%
51	ATHENE ANNUITY AND LIFE COMPANY	1.99%	15	20,333	\$208,391,737	\$975,819	\$99,817,592	\$351,630	48.37%
52	ATLANTA LIFE INSURANCE COMPANY	0.00%	338	4	\$28,586	\$0	\$163,727	\$5,470	572.75%
53	ATLANTIC COAST LIFE INSURANCE COMPANY	0.06%	124	82	\$6,738,557	\$0	\$8,339	\$0	0.12%
54	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	286	811	\$204,826	\$0	\$2,339,282	\$19,647	1142.08%
55	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	405	387	-\$5,075	\$0	\$9,167	\$22,090	-180.63%
56	AUTO OWNERS LIFE INSURANCE COMPANY	0.04%	146	7,078	\$3,883,632	\$0	\$3,467,278	\$758,658	89.28%
57	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.00%	254	196	\$355,825	\$0	\$879,948	\$62,365	247.30%
58	AXA EQUITABLE LIFE INSURANCE COMPANY	1.30%	25	47,465	\$135,787,274	\$3,927,627	\$242,534,530	\$6,090,948	181.51%
59	BALTIMORE LIFE INSURANCE COMPANY THE	0.02%	181	878	\$1,661,612	\$7,703	\$393,259	\$17,520	24.13%
60	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	334	151	\$32,158	\$0	\$33,366	\$1,074	103.76%
61	BANKERS LIFE AND CASUALTY COMPANY	0.27%	67	22,694	\$28,372,545	\$23,315	\$28,176,582	\$445,726	99.39%
62	BANKERS LIFE INSURANCE COMPANY	0.04%	147	283	\$3,852,685	\$0	\$0	\$10	0.00%
63	BANNER LIFE INSURANCE COMPANY	0.37%	49	24,611	\$38,623,975	\$48,937	\$11,884,620	\$12,079,676	30.90%
64	BENEFICIAL LIFE INSURANCE COMPANY	0.01%	218	227	\$726,058	\$7,440	\$395,408	\$31,027	55.48%
65	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	358	66	\$12,053	\$0	\$15,058	\$389	124.93%
66	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY OI	10.03%	1	14,244	\$1,050,639,131	\$0	\$195,926,256	\$0	18.65%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.00%	346	19	\$19,124	\$0	\$0	\$18,910	0.00%
68	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.06%	125	29,682	\$5,982,491	\$4,403	\$2,799,459	\$526,888	46.87%
69	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.76%	36	49,697	\$79,225,169	\$518,987	\$348,835,459	\$7,634,415	440.96%
70	C M LIFE INSURANCE COMPANY	0.19%	81	4,810	\$20,124,644	\$0	\$22,291,391	\$406,026	110.77%
71	CANADA LIFE ASSURANCE COMPANY	0.01%	194	1,744	\$1,271,381	\$403,158	\$4,291,628	\$162,092	369.27%
72	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	300	5,726	\$130,716	\$0	\$1,090,583	\$15,448	834.31%
73	CAPITOL LIFE INSURANCE COMPANY	0.02%	183	31,437	\$1,642,386	\$0	\$765,273	\$87,396	46.60%
74	CATHOLIC FINANCIAL LIFE	0.01%	224	2,596	\$586,758	\$18,625	\$822,098	\$36,296	143.28%
75	CATHOLIC HOLY FAMILY SOCIETY	0.04%	141	4,993	\$4,304,145	\$0	\$2,241,814	\$23,771	52.09%
76	CATHOLIC ORDER OF FORESTERS	0.00%	283	1,119	\$219,823	\$31,533	\$256,068	\$18,481	130.83%
77	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	339	59	\$27,444	\$0	\$8,881	\$1,260	32.36%
78	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	277	4,631	\$262,798	\$1,855	\$498,363	\$19,914	190.34%
79	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.02%	188	36,628	\$1,592,727	\$6,718	\$2,078,872	\$268,542	130.94%
80	CENTURION LIFE INSURANCE COMPANY	0.00%	370	585	\$5,996	\$0	\$3,416,733	\$470	56983.54%
81	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.01%	203	2,271	\$1,004,982	\$65	\$418,693	\$141,989	41.67%
82	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.00%	262	540	\$316,893	\$0	\$238,474	\$5,573	75.25%
83	CHURCH LIFE INSURANCE CORPORATION	0.00%	268	480	\$285,852	\$0	\$364,732	\$21,148	127.59%
84	CICA LIFE INSURANCE COMPANY OF AMERICA	0.01%	213	1,346	\$819,354	\$770	\$703,917	\$27,099	86.01%
85	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	384	49	\$1,778	\$0	\$0	\$482	0.00%
86	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	405	3	\$0	\$0	\$359,500	\$0	N/A
87	CINCINNATI LIFE INSURANCE COMPANY THE	0.09%	107	11,544	\$9,615,306	\$0	\$6,560,582	\$3,032,875	68.23%
88	CITIZENS SECURITY LIFE INS CO	0.00%	310	451	\$96,432	\$0	\$114,614	\$2,827	118.85%
89	CLOVER INSURANCE COMPANY	0.00%	340	33	\$26,175	\$0	\$0	\$0	0.00%
90	CMFG LIFE INSURANCE COMPANY	0.24%	73	53,910	\$24,656,837	\$326,601	\$24,520,622	\$717,538	100.77%
91	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.03%	153	10,140	\$3,380,027	\$0	\$2,104,403	\$477,270	62.26%
92	COLONIAL PENN LIFE INSURANCE COMPANY	0.05%	136	12,808	\$4,808,876	\$0	\$3,324,036	\$65,070	69.12%
93	COLORADO BANKERS LIFE INS CO	0.02%	182	3,589	\$1,661,145	\$0	\$655,599	\$53,104	39.47%
94	COLUMBIAN LIFE INSURANCE COMPANY	0.04%	148	6,586	\$3,845,504	\$367	\$2,029,823	\$139,908	52.79%
95	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	304	282	\$120,405	\$6,906	\$299,742	\$3,925	254.68%
96	COLUMBUS LIFE INSURANCE COMPANY	0.22%	77	4,485	\$23,166,607	\$42,876	\$15,996,973	\$252,052	69.24%
97	COMBINED INSURANCE CO OF AMERICA	0.02%	175	8,872	\$1,831,921	\$0	\$1,762,431	\$125,529	96.21%
98	COMMONWEALTH ANNUITY AND LIFE INSURANCE COM	0.01%	191	1,969	\$1,513,638	\$61,890	\$14,730,213	\$122,805	977.25%
99	COMPANION LIFE INSURANCE COMPANY	0.00%	285	58	\$212,819	\$0	\$43,250	\$82,141	20.32%
100	COMPBENEFITS INSURANCE COMPANY	0.00%	379	24	\$2,547	\$0	\$0	\$191	0.00%
101	CONNECTICUT GENERAL LIFE INS CO	0.04%	150	3,779	\$3,770,400	\$392,134	\$12,902,311	\$564,527	352.60%
102	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	233	1,379	\$523,152	\$0	\$866,275	\$10,999	165.59%
103	CONTINENTAL AMERICAN INSURANCE COMPANY	0.00%	288	730	\$202,940	\$0	\$20,187	\$16,648	9.95%
104	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	257	1,270	\$336,079	\$358	\$556,032	\$40,199	165.55%
105	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.00%	263	925	\$315,975	\$0	\$108,204	\$10,692	34.24%
106	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.01%	205	998	\$992,177	\$0	\$1,803,688	\$46,557	181.79%
107	COUNTRY LIFE INSURANCE COMPANY	0.07%	121	15,331	\$7,211,733	\$843,332	\$4,999,555	\$1,718,389	81.02%
108	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	343	423	\$23,357	\$3,222	\$30,629	\$4,435	144.93%
109	CSA FRATERNAL LIFE	0.00%	332	513	\$32,839	\$0	\$102,636	\$3,074	312.54%
110	CSI LIFE INSURANCE COMPANY	0.00%	380	8	\$2,412	\$0	\$0	\$41	0.00%
111	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.05%	131	25,223	\$5,443,661	\$0	\$5,195,731	\$1,712,635	95.45%
112	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	385	2	\$1,606	\$0	\$0	\$50	0.00%
113	DELAWARE LIFE INSURANCE COMPANY	0.35%	51	10,091	\$36,772,352	\$0	\$115,256,241	\$93,170	313.43%
114	DIRECT GENERAL LIFE INSURANCE COMPANY	0.00%	345	96	\$20,786	\$0	\$0	\$1,425	0.00%
115	EAGLE LIFE INSURANCE COMPANY	0.04%	149	83	\$3,811,201	\$0	\$368,958	\$0	9.68%
116	ELCO MUTUAL LIFE AND ANNUITY	0.16%	87	725	\$17,102,205	\$255	\$18,972,139	\$572	110.94%
117	EMC NATIONAL LIFE COMPANY	0.05%	126	10,460	\$5,741,332	\$16,398	\$5,035,244	\$811,150	87.99%
118	EPIC LIFE INSURANCE COMPANY THE	0.00%	354	98	\$14,921	\$0	\$0	\$2,942	0.00%
119	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.01%	211	2,057	\$854,846	\$0	\$563,144	\$15,292	65.88%
120	EQUITRUST LIFE INSURANCE COMPANY	0.30%	59	4,691	\$31,034,586	\$0	\$32,181,193	\$39,053	103.69%
121	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.01%	204	4,473	\$994,540	\$36,434	\$2,438,639	\$53,519	248.87%
122	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AME	0.00%	324	188	\$53,140	\$0	\$82	\$5,570	0.15%
123	FAMILY LIFE INSURANCE COMPANY	0.01%	232	1,410	\$530,360	\$702	\$881,664	\$25,232	166.37%
124	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	404	626	\$16	\$0	\$382,763	\$1,477	2392268.75%
125	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOU	0.41%	47	79,321	\$42,468,704	\$2,507,184	\$32,666,648	\$5,967,901	82.82%
126	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.25%	72	50,634	\$26,483,220	\$9,947	\$24,525,047	\$6,198,104	92.64%
127	FEDERAL LIFE INSURANCE COMPANY	0.00%	306	328	\$115,325	\$1,490	\$162,430	\$18,082	142.14%
128	FEDERATED LIFE INSURANCE COMPANY	0.10%	99	5,107	\$10,812,807	\$0	\$3,835,939	\$1,234,923	35.48%
129	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.60%	38	11,416	\$62,546,569	\$3,373	\$48,329,903	\$737,348	77.28%
130	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.17%	86	2,268	\$17,316,425	\$0	\$16,809,799	\$64,092	97.07%
131	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.02%	168	3,292	\$2,471,365	\$40,875	\$1,116,536	\$478,158	46.83%
132	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.08%	111	23,419	\$7,973,913	\$0	\$13,736,037	\$608,165	172.26%

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133	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	405	469	-\$2,167	\$0	\$10,862	\$1,865	-501.25%
134	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	287	449	\$204,342	\$164,950	\$745,963	\$10,543	445.78%
135	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COMP	0.61%	37	749	\$63,493,379	\$0	\$7,671,979	\$0	12.08%
136	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	357	169	\$12,256	\$6,053	\$25,926	\$4,880	260.93%
137	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	0.00%	275	6	\$269,138	\$40	\$72,673	\$54	27.02%
138	FIRST GUARANTY INSURANCE COMPANY	0.00%	291	236	\$187,199	\$0	\$77,928	\$388	41.63%
139	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	361	3,447	\$9,596	\$0	\$32,898	\$1,684	342.83%
140	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.02%	172	4,153	\$2,106,255	\$0	\$3,993,307	\$1,109,760	189.59%
141	FORESTERS LIFE INSURANCE AND ANNUITY COMPANY	0.00%	244	504	\$428,753	\$2,336	\$442,964	\$44,776	103.86%
142	FORETHOUGHT LIFE INSURANCE COMPANY	0.98%	31	19,318	\$102,494,847	\$0	\$29,358,463	\$68,100	28.64%
143	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.01%	225	2,139	\$574,136	\$0	\$20,253	\$65,238	3.53%
144	FUNERAL DIRECTORS LIFE INSURANCE CO	0.02%	169	3,255	\$2,444,508	\$748	\$1,354,744	\$10,983	55.45%
145	GARDEN STATE LIFE INSURANCE COMPANY	0.00%	249	436	\$375,859	\$0	\$413,905	\$28,612	110.12%
146	GBU FINANCIAL LIFE	0.01%	210	580	\$897,269	\$7,596	\$798,739	\$3,593	89.87%
147	GCU	0.00%	293	1	\$160,945	\$0	\$0	\$0	0.00%
148	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.23%	75	20,818	\$24,581,784	\$16,135,393	\$38,679,254	\$2,550,706	222.99%
149	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.28%	65	34,212	\$29,286,365	\$0	\$103,959,005	\$9,247,105	354.97%
150	GENWORTH LIFE INSURANCE COMPANY	0.05%	132	7,755	\$5,369,639	\$0	\$36,707,353	\$2,145,361	683.61%
151	GERBER LIFE INSURANCE COMPANY	0.08%	109	78,755	\$8,612,922	\$0	\$1,882,240	\$1,038,241	21.85%
152	GLENER LIFE INSURANCE SOCIETY	0.00%	292	546	\$169,346	\$14,646	\$1,698,203	\$17,592	1011.45%
153	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.19%	83	177,562	\$19,409,196	\$551	\$12,758,122	\$1,883,971	65.74%
154	GOLDEN RULE INSURANCE COMPANY	0.01%	196	2,339	\$1,262,806	\$1,461	\$6,547,713	\$202,573	518.62%
155	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.00%	237	793	\$488,475	\$47,138	\$540,029	\$30,361	120.20%
156	GPM HEALTH AND LIFE INSURANCE COMPANY	0.00%	369	8	\$6,368	\$0	\$0	\$197	0.00%
157	GRANGE LIFE INSURANCE COMPANY	0.00%	302	112	\$124,791	\$0	\$0	\$30,991	0.00%
158	GREAT AMERICAN LIFE INSURANCE COMPANY	2.01%	14	14,037	\$210,267,856	\$0	\$54,553,591	\$144,392	25.94%
159	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.01%	215	1,066	\$794,872	\$46	\$4,813,627	\$52,757	605.59%
160	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	260	579	\$326,657	\$6,790	\$410,000	\$30,077	127.59%
161	GREAT WESTERN INSURANCE COMPANY	0.02%	178	2,910	\$1,722,007	\$0	\$877,029	\$12,036	50.93%
162	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	1.40%	22	86,653	\$146,595,115	\$234,720	\$29,751,838	\$1,618,331	20.46%
163	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	240	4,722	\$464,279	\$0	\$474,386	\$36,307	102.18%
164	GUARANTY INCOME LIFE INSURANCE COMPANY	0.02%	166	300	\$2,601,523	\$0	\$1,271,432	\$2,979	48.87%
165	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.05%	129	963	\$5,652,207	\$0	\$19,710,651	\$31,873	348.72%
166	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.30%	60	138,170	\$31,003,471	\$4,333,409	\$22,601,297	\$8,310,425	86.88%
167	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.15%	90	1,197	\$15,735,212	\$0	\$5,442,088	\$2,593	34.59%
168	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN	0.29%	62	126,207	\$30,233,372	\$0	\$18,284,699	\$16,133,863	60.48%
169	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.33%	54	19,698	\$35,039,240	\$0	\$151,814,711	\$3,864,366	433.27%
170	HARTFORD LIFE INSURANCE COMPANY	0.53%	42	34,036	\$55,373,117	\$462	\$101,264,629	\$1,833,676	182.88%
171	HCC LIFE INSURANCE COMPANY	0.00%	356	12	\$12,740	\$0	\$0	\$1,853	0.00%
172	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	371	27	\$5,821	\$0	\$27,059	\$188	464.85%
173	HOMESTEADERS LIFE COMPANY	0.06%	123	14,391	\$6,744,455	\$0	\$4,830,059	\$59,589	71.62%
174	HORACE MANN LIFE INSURANCE COMPANY	0.04%	140	5,406	\$4,336,760	\$0	\$3,858,154	\$199,752	88.96%
175	HUMANA INSURANCE COMPANY	0.01%	193	10,757	\$1,398,576	\$0	\$1,187,569	\$351,026	84.91%
176	HUMANADENTAL INSURANCE COMPANY	0.00%	336	110	\$30,104	\$557	\$78,775	\$1,783	263.53%
177	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	326	466	\$45,906	\$393	\$150,987	\$2,625	329.76%
178	IDEALIFE INSURANCE COMPANY	0.00%	333	238	\$32,379	\$0	\$63,091	\$2,206	194.85%
179	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.01%	192	3,393	\$1,435,083	\$39,890	\$1,509,171	\$256,615	107.94%
180	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	405	5	\$0	\$0	\$0	\$467	N/A
181	INDEPENDENT ORDER OF FORESTERS THE	0.07%	119	10,325	\$7,277,600	\$276,664	\$4,049,784	\$471,615	59.45%
182	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	239	3,107	\$465,307	\$0	\$651,836	\$119,903	140.09%
183	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.00%	335	59	\$31,243	\$0	\$26,155	\$3,493	83.71%
184	INTEGRITY LIFE INSURANCE COMPANY	0.15%	92	1,294	\$15,214,321	\$0	\$10,173,397	\$7,417	66.87%
185	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	400	1	\$149	\$0	\$0	\$3	0.00%
186	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	314	596	\$81,880	\$2,629	\$103,078	\$4,493	129.10%
187	INVESTORS LIFE INSURANCE COMPANY OF NORTH AM	0.00%	258	829	\$331,910	\$668	\$1,066,029	\$39,189	321.38%
188	JACKSON NATIONAL LIFE INSURANCE COMPANY	3.03%	7	63,786	\$317,185,521	\$543,254	\$316,309,085	\$3,844,659	99.89%
189	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.22%	78	1,186	\$22,760,211	\$54,542	\$5,633,153	\$21,820	24.99%
190	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	298	154	\$144,419	\$0	\$254,973	\$16,399	176.55%
191	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPAN	0.00%	347	52	\$19,072	\$0	\$284,090	\$9,723	1489.57%
192	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	2.86%	8	35,907	\$299,560,637	\$5,600,243	\$609,418,957	\$7,732,554	205.31%
193	KANAWHA INSURANCE COMPANY	0.00%	251	1,707	\$365,182	\$12,707	\$221,482	\$47,993	64.13%
194	KANSAS CITY LIFE INSURANCE COMPANY	0.20%	79	18,576	\$21,219,558	\$174,006	\$31,093,759	\$2,309,707	147.35%
195	KNIGHTS OF COLUMBUS	0.50%	44	70,638	\$52,492,959	\$8,577,349	\$33,516,033	\$4,133,457	80.19%
196	LAFAYETTE LIFE INSURANCE COMPANY THE	0.29%	64	3,549	\$29,855,326	\$3,765,501	\$9,533,399	\$1,020,893	44.54%
197	LANDMARK LIFE INSURANCE COMPANY	0.00%	299	257	\$143,734	\$0	\$87,801	\$1,779	61.09%
198	LEADERS LIFE INSURANCE COMPANY	0.00%	330	373	\$37,899	\$0	\$18,878	\$6,187	49.81%

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199	LEGACY LIFE INSURANCE COMPANY OF MISSOURI	0.00%	402	2	\$107	\$0	\$0	\$110	0.00%
200	LEWER LIFE INSURANCE COMPANY	0.00%	397	4	\$345	\$0	\$0	\$51	0.00%
201	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.19%	82	62,258	\$19,885,175	\$88,814	\$18,400,950	\$7,885,285	92.98%
202	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.07%	120	17,689	\$7,259,152	\$28	\$3,064,366	\$521,281	42.21%
203	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.27%	66	114,225	\$28,427,787	\$0	\$27,052,425	\$14,165,875	95.16%
204	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.10%	105	4,772	\$10,074,371	\$4	\$6,683,958	\$469,414	66.35%
205	LIFE OF THE SOUTH INSURANCE COMPANY	0.01%	231	10,386	\$532,133	\$0	\$399,632	\$35,903	75.10%
206	LIFESECURE INSURANCE COMPANY	0.00%	329	811	\$37,934	\$0	\$213,376	\$4,476	562.49%
207	LIFESHIELD NATIONAL INSURANCE CO	0.00%	323	178	\$54,007	\$0	\$50,000	\$5,057	92.58%
208	LINCOLN BENEFIT LIFE COMPANY	0.15%	88	11,209	\$15,817,560	\$2,612	\$20,195,348	\$3,103,144	127.69%
209	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.07%	115	20,545	\$7,562,973	\$3,188	\$4,552,366	\$125,529	60.23%
210	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.01%	207	142	\$948,307	\$2,613	\$789,333	\$24,562	83.51%
211	LINCOLN NATIONAL LIFE INSURANCE COMPANY	3.28%	4	55,808	\$343,578,637	\$344,245	\$397,658,843	\$14,766,259	115.84%
212	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPAN	0.00%	374	11	\$4,440	\$0	\$540,651	\$23,214	12176.82%
213	LONGEVITY INSURANCE COMPANY	0.00%	378	33	\$2,565	\$0	\$7,000	\$417	272.90%
214	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	284	843	\$215,378	\$1,793	\$656,803	\$10,624	305.79%
215	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	273	58	\$272,912	\$0	\$286,984	\$199	105.16%
216	LUMICO LIFE INSURANCE COMPANY	0.00%	290	345	\$187,492	\$0	\$262,820	\$19,696	140.18%
217	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	248	2,120	\$384,368	\$598	\$598,226	\$22,889	155.79%
218	MANHATTAN LIFE INSURANCE COMPANY	0.00%	243	269	\$436,999	\$5,732	\$343,473	\$8,315	79.91%
219	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.01%	226	713	\$562,682	\$39	\$1,774,658	\$53,217	315.40%
220	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	319	342	\$68,691	\$2,147	\$293,705	\$7,234	430.70%
221	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPAN	3.24%	5	65,007	\$339,811,458	\$23,580,810	\$296,987,005	\$7,432,064	94.34%
222	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	405	0	\$0	\$0	\$27,377	\$0	N/A
223	MEDICO INSURANCE COMPANY	0.00%	322	182	\$55,949	\$9,182	\$50,151	\$1,094	106.05%
224	MEMBERS LIFE INSURANCE COMPANY	0.12%	95	499	\$12,951,887	\$0	\$917,376	\$284	7.08%
225	MERIT LIFE INSURANCE CO	0.00%	271	11,365	\$278,495	\$0	\$1,403,139	\$75,249	503.83%
226	METROPOLITAN LIFE INSURANCE COMPANY	3.10%	6	176,695	\$324,936,805	\$16,402,211	\$741,706,422	\$64,690,512	233.31%
227	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.02%	173	4,124	\$1,960,653	\$0	\$7,282,674	\$275,940	371.44%
228	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.34%	53	13,984	\$35,775,716	\$16,099	\$45,320,822	\$1,809,812	126.73%
229	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.00%	266	748	\$290,960	\$1,721	\$468,109	\$29,882	161.48%
230	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	337	137	\$28,876	\$3,822	\$137,493	\$3,217	489.39%
231	MINNESOTA LIFE INSURANCE COMPANY	1.35%	23	132,841	\$141,878,966	\$416,937	\$90,927,490	\$14,945,407	64.38%
232	MISSOURI VALLEY LIFE AND HEALTH INSURANCE COM	0.00%	247	12,489	\$399,173	\$0	\$140,000	\$124,890	35.07%
233	MML BAY STATE LIFE INSURANCE COMPANY	0.01%	227	582	\$540,087	\$0	\$2,151,573	\$80,353	398.38%
234	MODERN WOODMEN OF AMERICA	0.31%	56	27,963	\$32,557,142	\$296,342	\$35,729,324	\$937,126	110.65%
235	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	376	28	\$2,941	\$28	\$0	\$342	0.95%
236	MONY LIFE INSURANCE COMPANY	0.02%	179	4,064	\$1,706,929	\$985,449	\$5,338,409	\$163,373	370.48%
237	MONY LIFE INSURANCE COMPANY OF AMERICA	0.05%	130	2,210	\$5,527,051	\$0	\$2,838,424	\$607,452	51.36%
238	MOTORISTS LIFE INSURANCE COMPANY	0.00%	331	67	\$37,083	\$483	\$10,616	\$5,591	29.93%
239	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	274	2,241	\$271,081	\$0	\$39,446	\$20,707	14.55%
240	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.45%	46	3,105	\$47,301,592	\$298	\$63,256,597	\$11,020	133.73%
241	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AM	0.02%	171	1,184	\$2,278,747	\$95,869	\$2,003,097	\$197,573	92.11%
242	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	238	2,721	\$472,241	\$0	\$184,302	\$70,114	39.03%
243	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	313	-21	\$84,326	\$0	\$92,753	\$2,156	109.99%
244	NATIONAL FARMERS UNION LIFE INSURANCE COMPAN	0.00%	309	320	\$99,478	\$961	\$344,204	\$8,514	346.98%
245	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	392	3	\$652	\$0	\$0	\$237	0.00%
246	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.10%	102	21,292	\$10,283,308	\$15,108	\$5,509,923	\$127,240	53.73%
247	NATIONAL HEALTH INSURANCE COMPANY	0.00%	396	2	\$448	\$0	\$0	\$20	0.00%
248	NATIONAL LIFE INSURANCE COMPANY	0.05%	137	1,930	\$4,775,076	\$2,593,637	\$5,753,054	\$429,590	174.80%
249	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.00%	261	912	\$319,017	\$0	\$56,203	\$67,196	17.62%
250	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.26%	71	5,082	\$26,899,359	\$3,593	\$19,452,143	\$52,264	72.33%
251	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPAN	0.78%	35	5,621	\$81,688,356	\$1,729	\$12,973,535	\$2,431,472	15.88%
252	NATIONWIDE LIFE INSURANCE COMPANY	1.05%	29	29,648	\$109,982,122	\$337,823	\$136,849,240	\$1,111,184	124.74%
253	NEW ENGLAND LIFE INSURANCE COMPANY	0.03%	154	2,361	\$3,369,046	\$53,225	\$13,223,470	\$529,220	394.08%
254	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWES	0.00%	405	24	\$0	\$0	\$9,459	\$76	N/A
255	NEW YORK LIFE INSURANCE AND ANNUITY CORPORAT	2.30%	12	21,146	\$241,226,634	\$0	\$222,718,949	\$2,639,755	92.33%
256	NEW YORK LIFE INSURANCE COMPANY	1.27%	27	118,073	\$132,611,214	\$23,429,752	\$159,001,684	\$10,088,491	137.57%
257	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	0.39%	48	12,670	\$41,068,563	\$0	\$35,612,476	\$2,224,276	86.71%
258	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	2.54%	10	154,132	\$265,572,839	\$100,819,686	\$212,430,109	\$37,710,873	117.95%
259	NYLIFE INSURANCE COMPANY OF ARIZONA	0.01%	220	539	\$685,766	\$0	\$317,566	\$178,332	46.31%
260	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH C	0.01%	230	946	\$534,792	\$2,695	\$329,995	\$28,826	62.21%
261	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.07%	117	4,744	\$7,421,085	\$0	\$16,469,425	\$2,220,289	221.93%
262	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.55%	41	8,916	\$57,178,942	\$1,411,029	\$50,482,276	\$317,210	90.76%
263	OHIO STATE LIFE INSURANCE COMPANY THE	0.01%	219	1,323	\$705,086	\$705	\$1,133,971	\$88,515	160.93%
264	OLD AMERICAN INSURANCE COMPANY	0.05%	127	14,485	\$5,689,117	\$0	\$4,095,718	\$89,701	71.99%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
265	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	289	1,223	\$197,870	\$0	\$251,252	\$64,383	126.98%
266	OLD SURETY LIFE INSURANCE COMPANY	0.00%	377	10	\$2,910	\$0	\$5,000	\$60	171.82%
267	OLD UNITED LIFE INSURANCE COMPANY	0.00%	342	302	\$25,089	\$0	\$51,951	\$4,073	207.07%
268	OPTUM INSURANCE OF OHIO INC	0.00%	363	14	\$7,644	\$0	\$45,921	\$151	600.75%
269	OXFORD LIFE INSURANCE COMPANY	0.07%	122	2,165	\$6,861,661	\$0	\$2,653,866	\$23,434	38.68%
270	OZARK NATIONAL LIFE INSURANCE COMPANY	0.18%	84	45,483	\$18,908,033	\$49,978	\$13,398,958	\$1,476,287	71.13%
271	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	362	9	\$8,072	\$0	\$0	\$0	0.00%
272	PACIFIC LIFE & ANNUITY COMPANY	0.00%	235	430	\$507,360	\$0	\$8,786,341	\$0	1731.78%
273	PACIFIC LIFE INSURANCE COMPANY	1.86%	17	21,469	\$195,012,485	\$38,864	\$311,718,429	\$6,796,934	159.87%
274	PAN AMERICAN ASSURANCE COMPANY	0.00%	282	357	\$221,670	\$0	\$303,773	\$29,853	137.04%
275	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	327	225	\$41,202	\$8,048	\$226,269	\$6,336	568.70%
276	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	387	0	\$1,319	\$0	\$0	\$0	0.00%
277	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	405	0	\$0	\$0	\$21,566	\$0	N/A
278	PARTNERRE LIFE REINSURANCE COMPANY OF AMERICA	0.00%	386	1	\$1,582	\$0	\$0	\$100	0.00%
279	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	355	456	\$14,554	\$0	\$151,236	\$1,393	1039.14%
280	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	242	923	\$441,844	\$0	\$571,959	\$84,331	129.45%
281	PEKIN LIFE INSURANCE COMPANY	0.02%	177	7,877	\$1,765,959	\$391	\$496,143	\$202,364	28.12%
282	PENN INSURANCE AND ANNUITY COMPANY THE	0.03%	155	660	\$3,338,961	\$0	\$1,315,397	\$183,434	39.40%
283	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.10%	100	4,027	\$10,689,543	\$448,781	\$11,492,004	\$375,210	111.71%
284	PENNSYLVANIA LIFE INSURANCE COMPANY	0.00%	265	731	\$299,004	\$0	\$651,403	\$16,739	217.86%
285	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.00%	255	243	\$341,297	\$0	\$730,733	\$53,746	214.10%
286	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.01%	198	1,288	\$1,153,057	\$0	\$3,536	\$87,778	0.31%
287	PHL VARIABLE INSURANCE COMPANY	0.09%	108	3,270	\$9,143,907	\$0	\$14,521,822	\$1,366,523	158.81%
288	PHOENIX LIFE AND ANNUITY COMPANY	0.00%	272	235	\$275,879	\$0	\$576,558	\$194,816	208.99%
289	PHOENIX LIFE INSURANCE COMPANY	0.07%	116	6,333	\$7,531,345	\$3,508,961	\$24,324,460	\$851,253	369.57%
290	PHYSICIANS LIFE INSURANCE COMPANY	0.05%	134	12,176	\$5,092,306	\$0	\$4,277,320	\$89,381	84.00%
291	PIONEER AMERICAN INSURANCE COMPANY	0.01%	202	1,926	\$1,027,945	\$0	\$416,339	\$19,305	40.50%
292	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	236	459	\$497,386	\$1,847	\$549,661	\$46,555	110.88%
293	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	312	218	\$90,079	\$22	\$28,726	\$3,336	31.91%
294	PLATEAU INSURANCE COMPANY	0.01%	229	5,938	\$537,572	\$0	\$152,768	\$55,144	28.42%
295	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	316	1,050	\$75,586	\$2,682	\$138,192	\$6,859	186.38%
296	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	252	478	\$363,535	\$319	\$120,427	\$2,099	33.21%
297	PRIMERICA LIFE INSURANCE COMPANY	0.31%	57	35,730	\$32,080,974	\$0	\$24,875,064	\$9,144,320	77.54%
298	PRINCIPAL LIFE INSURANCE COMPANY	3.74%	3	501,109	\$391,997,334	\$1,721,771	\$68,066,123	\$6,585,323	17.80%
299	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.15%	89	4,563	\$15,802,727	\$0	\$2,544,464	\$3,713,815	16.10%
300	PROFESSIONAL INSURANCE COMPANY	0.00%	367	15	\$6,887	\$0	\$20,535	\$661	298.17%
301	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	250	169	\$366,393	\$1,416	\$198,664	\$12,132	54.61%
302	PROTECTIVE LIFE INSURANCE COMPANY	1.58%	21	42,199	\$165,942,165	\$21,280	\$420,326,203	\$11,122,957	253.31%
303	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE COMPANY	0.00%	366	12	\$7,032	\$0	\$1,921	\$88	27.32%
304	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.07%	114	20,563	\$7,848,773	\$0	\$4,996,524	\$913,669	63.66%
305	PROVIDENT LIFE AND CASUALTY INSURANCE COMPANY	0.00%	401	2	\$131	\$0	\$0	\$27	0.00%
306	PRUCO LIFE INSURANCE COMPANY	1.98%	16	46,122	\$207,571,664	\$0	\$481,212,597	\$11,994,968	231.83%
307	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATION	0.01%	228	5,455	\$538,081	\$0	\$178,486,688	\$5,365	33170.97%
308	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	1.71%	19	292,531	\$178,757,653	\$36,701,786	\$295,429,564	\$26,912,451	185.80%
309	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITY COMPANY	0.51%	43	0	\$53,516,029	\$0	\$64,103,163	\$0	119.78%
310	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.03%	160	6,486	\$2,991,086	\$0	\$1,819,764	\$250,537	60.84%
311	PYRAMID LIFE INSURANCE COMPANY	0.00%	276	1,458	\$265,730	\$0	\$674,200	\$15,909	253.72%
312	RELiance STANDARD LIFE INSURANCE COMPANY	0.26%	69	43,091	\$27,183,594	\$360	\$19,693,997	\$3,559,156	72.45%
313	RELIASTAR LIFE INSURANCE COMPANY	0.23%	74	359,966	\$24,593,548	\$190,773	\$51,226,615	\$19,029,755	209.07%
314	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	234	1,964	\$512,431	\$1,653	\$737,708	\$70,966	144.28%
315	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY (CANADA)	0.00%	353	717	\$15,544	\$0	\$109,589	\$3,003	705.02%
316	RESERVE NATIONAL INSURANCE COMPANY	0.01%	216	852	\$774,742	\$0	\$542,853	\$13,238	70.07%
317	RGA REINSURANCE COMPANY	0.01%	209	197	\$899,902	\$497,695	\$320,588	\$70,956	90.93%
318	RIVERSOURCE LIFE INSURANCE COMPANY	0.78%	34	26,701	\$82,190,214	\$0	\$210,760,300	\$1,891,796	256.43%
319	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	390	123	\$803	\$1,524	\$22,715	\$572	3018.56%
320	ROYAL NEIGHBORS OF AMERICA	0.03%	163	7,296	\$2,729,932	\$62,785	\$2,072,367	\$79,825	78.21%
321	S USA LIFE INSURANCE COMPANY INC	0.00%	295	306	\$156,034	\$0	\$65	\$7,147	0.04%
322	SAGICOR LIFE INSURANCE COMPANY	0.10%	104	1,685	\$10,142,238	\$1,317	\$8,929,153	\$67,626	88.05%
323	SECURIAN LIFE INSURANCE COMPANY	0.23%	76	76,924	\$23,835,715	\$0	\$21,009,774	\$12,106,231	88.14%
324	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.30%	58	6,544	\$31,069,872	\$104,854	\$42,937,861	\$49,720	138.54%
325	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.10%	98	2,382	\$10,989,364	\$44,022	\$24,820,026	\$1,222,067	226.26%
326	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW YORK	0.02%	187	3,065	\$1,627,122	\$83,544	\$222,406	\$108,678	18.80%
327	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	212	2,027	\$825,849	\$0	\$436,494	\$15,317	52.85%
328	SENIOR LIFE INSURANCE COMPANY	0.02%	190	2,780	\$1,572,983	\$0	\$672,115	\$27,222	42.73%
329	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	398	23	\$285	\$0	\$10	\$28	3.51%
330	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.10%	101	3,730	\$10,642,369	\$2,363	\$13,513,741	\$155,988	127.00%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
331	SETTLERS LIFE INSURANCE COMPANY	0.00%	270	814	\$281,199	\$1,352	\$133,268	\$8,999	47.87%
332	SHELTER LIFE INSURANCE COMPANY	0.30%	61	80,331	\$30,977,656	\$1,239,865	\$21,826,655	\$6,271,741	74.46%
333	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	245	1,027	\$424,042	\$1,183	\$822,939	\$48,550	194.35%
334	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	349	314	\$18,257	\$466	\$48,160	\$1,560	266.34%
335	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	403	3	\$22	\$0	\$0	\$144	0.00%
336	STANDARD INSURANCE COMPANY	0.85%	32	176,260	\$89,118,307	\$38,577	\$109,178,370	\$8,101,429	122.55%
337	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	241	1,728	\$444,618	\$4,553	\$543,008	\$30,282	123.15%
338	STANDARD LIFE AND CASUALTY COMPANY	0.00%	382	9	\$2,019	\$34	\$3,053	\$67	152.90%
339	STANDARD SECURITY LIFE INSURANCE COMPANY OF I	0.00%	383	33	\$2,003	\$84	\$8,999	\$360	453.47%
340	STARMOUNT LIFE INSURANCE COMPANY	0.00%	259	540	\$331,805	\$0	\$274,678	\$11,241	82.78%
341	STATE FARM LIFE INSURANCE COMPANY	1.30%	24	240,463	\$136,573,456	\$18,400,069	\$116,006,379	\$23,980,339	98.41%
342	STATE LIFE INSURANCE COMPANY	0.27%	68	2,421	\$27,911,725	\$26,698	\$8,650,047	\$182,893	31.09%
343	STATE MUTUAL INSURANCE COMPANY	0.00%	301	331	\$130,453	\$12,060	\$384,837	\$458	304.25%
344	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	325	73	\$49,326	\$0	\$43,854	\$828	88.91%
345	STERLING LIFE INSURANCE COMPANY	0.00%	311	169	\$96,277	\$0	\$77,603	\$2,038	80.60%
346	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	256	610	\$336,602	\$0	\$298,989	\$37,249	88.83%
347	SUN LIFE ASSURANCE COMPANY OF CANADA	0.12%	96	52,394	\$12,543,335	\$872,608	\$18,597,900	\$1,994,944	155.23%
348	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	246	148	\$417,006	\$238	\$190,635	\$7,146	45.77%
349	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.00%	365	16	\$7,263	\$0	\$0	\$800	0.00%
350	SURETY LIFE INSURANCE COMPANY	0.00%	267	524	\$289,206	\$0	\$506,362	\$36,656	175.09%
351	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	405	0	\$0	\$0	\$138,000	\$0	N/A
352	SYMETRA LIFE INSURANCE COMPANY	0.34%	52	14,833	\$35,798,535	\$141	\$34,019,094	\$2,299,608	95.03%
353	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	352	119	\$16,159	\$0	\$39,982	\$1,969	247.43%
354	TEACHERS INSURANCE AND ANNUITY ASSOCIATION O	2.17%	13	67,550	\$227,733,591	\$45,171,035	\$210,984,348	\$178,859	112.48%
355	TEXAS LIFE INSURANCE COMPANY	0.04%	144	13,604	\$3,908,677	\$311,639	\$2,238,916	\$449,101	65.25%
356	THE RELIABLE LIFE INSURANCE COMPANY	0.09%	106	111,178	\$9,903,561	\$1	\$10,352,410	\$560,769	104.53%
357	THE SAVINGS BANK MUTUAL LIFE INSURANCE COMPAN	0.03%	159	4,053	\$3,042,029	\$29,326	\$1,883,432	\$1,910,825	62.88%
358	THRIVENT FINANCIAL FOR LUTHERANS	1.25%	28	82,438	\$130,667,591	\$5,668,843	\$122,068,940	\$5,910,162	97.76%
359	THRIVENT LIFE INSURANCE COMPANY	0.02%	189	412	\$1,584,664	\$0	\$1,661,207	\$12,477	104.83%
360	TIAA-CREF LIFE INSURANCE COMPANY	0.13%	94	1,681	\$14,117,220	\$0	\$3,941,668	\$1,034,630	27.92%
361	TIME INSURANCE COMPANY	0.01%	201	2,018	\$1,036,156	\$0	\$942,811	\$78,051	90.99%
362	TRANS WORLD ASSURANCE COMPANY	0.00%	294	323	\$158,736	\$0	\$42,386	\$36,011	26.70%
363	TRANSAMERICA ADVISORS LIFE INSURANCE COMPANY	0.00%	405	555	\$0	\$0	\$14,982,810	\$47,360	N/A
364	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	2.53%	11	1,042	\$265,116,804	\$0	\$13,380,177	\$12,648	5.05%
365	TRANSAMERICA LIFE INSURANCE COMPANY	0.99%	30	100,968	\$103,761,910	\$189,420	\$488,033,327	\$7,317,344	470.52%
366	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.37%	50	38,052	\$38,403,720	\$4,669	\$46,036,483	\$1,448,782	119.89%
367	TRUSTMARK INSURANCE COMPANY	0.03%	161	7,662	\$2,899,657	\$18,976	\$2,532,300	\$292,394	87.99%
368	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	368	48	\$6,417	\$0	\$11,082	\$827	172.70%
369	U S FINANCIAL LIFE INSURANCE COMPANY	0.03%	164	1,986	\$2,675,022	\$0	\$4,598,479	\$559,052	171.90%
370	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	395	3	\$466	\$0	\$8,427	\$205	1808.37%
371	UNIFIED LIFE INSURANCE COMPANY	0.01%	223	3,193	\$591,380	\$3,510	\$566,272	\$43,054	96.35%
372	UNIMERICA INSURANCE COMPANY	0.00%	341	0	\$25,678	\$0	\$127,500	\$0	496.53%
373	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	269	1,773	\$284,284	\$0	\$451,214	\$12,226	158.72%
374	UNION LABOR LIFE INSURANCE COMPANY	0.01%	200	16,866	\$1,085,210	\$62,324	\$963,831	\$174,616	94.56%
375	UNION SECURITY INSURANCE COMPANY	0.11%	97	62,007	\$11,495,115	\$4,995	\$12,749,171	\$3,498,389	110.95%
376	UNITED AMERICAN INSURANCE COMPANY	0.01%	206	2,061	\$972,862	\$0	\$4,774,637	\$17,091	490.78%
377	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	348	74	\$18,519	\$0	\$12,122	\$728	65.46%
378	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	279	5,041	\$250,864	\$22,243	\$926,844	\$19,353	378.33%
379	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	351	76	\$16,868	\$0	\$10,000	\$2,105	59.28%
380	UNITED HERITAGE LIFE INSURANCE COMPANY	0.05%	133	5,219	\$5,211,360	\$9,272	\$4,161,598	\$49,059	80.03%
381	UNITED HOME LIFE INSURANCE COMPANY	0.02%	185	2,481	\$1,637,205	\$0	\$884,251	\$75,084	54.01%
382	UNITED INSURANCE COMPANY OF AMERICA	0.00%	308	3,918	\$102,056	\$0	\$199,050	\$11,517	195.04%
383	UNITED LIFE INSURANCE COMPANY	0.05%	135	2,467	\$5,033,061	\$0	\$6,968,103	\$133,794	138.45%
384	UNITED NATIONAL LIFE INSURANCE COMPANY OF AME	0.00%	318	275	\$71,829	\$0	\$46,403	\$3,112	64.60%
385	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.59%	39	128,812	\$62,307,506	\$268	\$44,695,800	\$7,124,922	71.73%
386	UNITED SECURITY ASSURANCE COMPANY OF PENNSY	0.00%	388	2	\$1,192	\$0	\$7,000	\$13	587.25%
387	UNITED STATES LIFE INSURANCE COMPANY NEW YOR	0.03%	152	1,206	\$3,589,756	\$3,380	\$10,430,125	\$304,812	290.65%
388	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	344	1,493	\$21,397	\$0	\$37,223	\$3,963	173.96%
389	UNITEDHEALTHCARE INSURANCE COMPANY	0.04%	138	1,560	\$4,566,354	\$0	\$1,787,200	\$1,490,413	39.14%
390	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.01%	197	3,390	\$1,261,572	\$0	\$963,619	\$18,082	76.38%
391	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	278	4,002	\$251,723	\$9,867	\$694,334	\$38,664	279.75%
392	UNUM INSURANCE COMPANY	0.00%	320	219	\$60,281	\$0	\$103,646	\$7,732	171.94%
393	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.29%	63	177,972	\$30,197,855	\$172,695	\$18,666,300	\$12,721,017	62.39%
394	US ALLIANCE LIFE AND SECURITY COMPANY	0.00%	321	26	\$58,166	\$0	\$0	\$532	0.00%
395	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	375	116	\$4,218	\$0	\$14,044	\$220	332.95%

**2017 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
396	USAA LIFE INSURANCE COMPANY	0.18%	85	23,242	\$18,453,741	\$542,689	\$21,258,302	\$4,203,307	118.14%
397	USABLE LIFE	0.03%	157	1,346	\$3,171,166	\$0	\$1,665,703	\$992,242	52.53%
398	VANTIS LIFE INSURANCE COMPANY	0.02%	167	301	\$2,500,418	\$311	\$28,435	\$14,633	1.15%
399	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.59%	40	24,979	\$61,272,739	\$0	\$79,163,640	\$0	129.20%
400	VOYA INSURANCE AND ANNUITY COMPANY	0.20%	80	9,528	\$20,642,701	\$137,555	\$168,751,373	\$37,811	818.15%
401	VOYA RETIREMENT INSURANCE AND ANNUITY COMPAN	2.80%	9	37,674	\$292,810,846	\$0	\$241,540,010	\$158,172	82.49%
402	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	214	5,765	\$798,149	\$45,242	\$6,977,080	\$57,553	879.83%
403	WEST COAST LIFE INSURANCE COMPANY	0.08%	112	8,435	\$7,877,361	\$143,320	\$7,496,933	\$3,481,183	96.99%
404	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.04%	143	31,104	\$4,243,606	\$1,616,656	\$7,200,588	\$300,700	207.78%
405	WESTERN CATHOLIC UNION	0.02%	184	7,635	\$1,637,428	\$36,542	\$6,830,773	\$92,898	419.40%
406	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.26%	70	15,034	\$27,067,567	\$0	\$47,863,901	\$456,567	176.83%
407	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	315	14	\$77,194	\$0	\$41,965	\$0	54.36%
408	WILCAC LIFE INSURANCE COMPANY	0.00%	280	926	\$250,121	\$94,175	\$1,819,938	\$31,366	765.27%
409	WILCO LIFE INSURANCE COMPANY	0.02%	180	3,707	\$1,684,557	\$56,967	\$3,856,280	\$222,808	232.30%
410	WILLIAM PENN ASSOCIATION	0.01%	221	192	\$653,122	\$2,020	\$105,832	\$1,888	16.51%
411	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.00%	317	138	\$75,415	\$0	\$87,480	\$13,360	116.00%
412	WINDSOR LIFE INSURANCE COMPANY	0.00%	393	1	\$578	\$0	\$0	\$34	0.00%
413	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	373	352	\$5,019	\$2,443	\$7,641	\$739	200.92%
414	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.02%	176	4,584	\$1,768,480	\$184,666	\$3,845,000	\$158,637	227.86%
415	ZALE LIFE INSURANCE COMPANY	0.00%	350	1	\$17,473	\$0	\$0	\$5	0.00%
416	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.03%	165	1,815	\$2,639,804	\$0	\$13,223,751	\$627,618	500.94%
TOTAL		100.00%		6,845,271	\$10,472,266,581	\$345,404,839	\$11,281,809,419	\$590,482,324	111.03%

**TOTAL
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS**

**MISSOURI DEPARTMENT OF INSURANCE
2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS**

LINE NUMBER OF BUSINESS	LINE DESCRIPTION	TOTAL NUMBER OF INSURED	TOTAL DIRECT PREMIUMS WRITTEN	TOTAL DIRECT PREMIUMS EARNED	TOTAL DIVIDENDS PAID	TOTAL DIRECT LOSSES PAID	TOTAL DIRECT LOSSES INCURRED	LOSS RATIO
INDIVIDUAL								
4. 1	COMPREHENSIVE MEDICAL EXPENSE	266,884	\$1,590,335,037	\$1,573,627,885	\$2,212	\$1,139,799,127	\$1,079,482,093	68.60%
4. 2	MEDICARE SUPPLEMENT	237,947	\$545,008,656	\$545,241,327	\$0	\$411,859,542	\$410,582,735	75.30%
4. 3	LONG TERM CARE	118,725	\$213,304,206	\$211,846,907	\$15	\$189,030,224	\$241,318,507	113.91%
4. 4	SPECIFIED DISEASE	287,470	\$89,910,995	\$90,168,382	\$3,469	\$47,598,763	\$50,559,722	56.07%
4. 5	ACCIDENT ONLY	393,021	\$60,851,889	\$60,538,383	\$0	\$25,153,595	\$26,631,367	43.99%
4. 6	DISABILITY INCOME	127,227	\$110,062,683	\$108,945,005	\$8,849,510	\$68,673,653	\$85,142,628	78.15%
4. 7	DENTAL	107,309	\$35,222,379	\$34,784,887	\$0	\$20,310,084	\$20,275,754	58.29%
4. 8	LIMITED BENEFIT	145,191	\$39,645,578	\$39,900,226	\$5,138	\$15,485,140	\$15,608,594	39.12%
4. 9	SHORT TERM CREDIT DISABILITY	11,431	\$1,266,523	\$1,521,653	\$0	\$354,680	\$274,662	18.05%
4.10	LONG TERM CREDIT DISABILITY	38	-\$397	\$6,972	\$0	\$2,209	-\$118	-1.69%
4.11	CREDIT UNEMPLOYMENT	0	\$0	\$0	\$0	\$0	\$0	N/A
4.12	STOP LOSS	116,651	\$4,526,904	\$4,524,823	\$0	\$1,651,010	\$2,512,529	55.53%
4.13	MEDICARE PART D	397,100	\$297,626,890	\$299,677,173	\$2	\$256,345,699	\$253,726,888	84.67%
4.14	MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT	55,923	\$568,811,801	\$568,913,745	\$0	\$443,325,755	\$440,903,381	77.50%
4.15	TOTAL INDIVIDUAL	2,264,914	\$3,556,573,146	\$3,539,697,369	\$8,860,346	\$2,619,589,480	\$2,627,018,741	74.22%
GROUP								
5. 1A	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER (2 - 50 EMPLOYEES)	236,229	\$1,184,636,228	\$1,179,978,027	\$0	\$903,069,529	\$911,559,550	77.25%
5. 1B	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER	603,631	\$2,422,230,132	\$2,386,155,237	\$0	\$1,987,978,299	\$1,987,566,427	83.30%
5. 1C	COMPREHENSIVE MEDICAL EXPENSE - ASSOCIATION	28,633	\$79,695,463	\$83,228,161	\$0	\$67,896,627	\$66,781,656	80.24%
5. 1D	COMPREHENSIVE MEDICAL EXPENSE - DISCRETIONARY	344	\$320,848	\$263,555	\$0	\$105,917	\$0	0.00%
5. 1E	COMPREHENSIVE MEDICAL EXPENSE - FEDERAL EMPLOYEES	107,363	\$693,418,246	\$669,431,594	\$0	\$614,125,231	\$613,662,043	91.67%
5. 2	MEDICARE SUPPLEMENT	90,166	\$216,649,704	\$217,788,770	\$0	\$172,324,426	\$173,693,968	79.75%
5. 3	LONG TERM CARE	46,847	\$38,287,342	\$35,539,742	\$0	\$21,695,111	\$22,783,063	64.11%
5. 4	SPECIFIED DISEASE	192,458	\$31,175,502	\$31,822,360	\$0	\$11,331,417	\$9,873,753	31.03%
5. 5	ACCIDENT ONLY	6,067,185	\$106,534,521	\$105,209,625	\$6,428	\$47,178,677	\$50,921,510	48.40%
5. 6	DISABILITY INCOME	1,195,670	\$310,429,682	\$313,941,460	\$352,546	\$227,859,519	\$224,332,084	71.46%
5. 7	DENTAL	734,667	\$245,599,771	\$244,314,159	\$0	\$161,017,689	\$162,927,287	66.69%
5. 8	LIMITED BENEFIT	3,343,635	\$212,700,682	\$212,419,098	\$9,582	\$139,844,105	\$141,432,022	66.58%
5. 9	SHORT TERM CREDIT DISABILITY	68,295	\$8,807,010	\$11,027,152	\$0	\$3,398,223	\$2,763,855	25.06%
5.10	LONG TERM CREDIT DISABILITY	1,898	\$291,430	\$328,912	\$0	\$59,790	\$12,805	3.89%
5.11	CREDIT UNEMPLOYMENT	22	\$1,195	\$2,395	\$0	\$525	\$548	22.88%
5.12	STOP LOSS	1,329,457	\$408,514,667	\$405,168,784	\$20,537	\$306,379,691	\$294,603,703	72.71%
5.13	MEDICARE PART D	99,100	\$109,301,654	\$110,850,856	\$0	\$82,751,801	\$84,726,320	76.43%
5.14	MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT	71,495	\$874,443,318	\$874,471,556	\$0	\$646,213,649	\$652,640,715	74.63%
5.15	TOTAL GROUP	14,217,095	\$6,943,037,394	\$6,881,941,444	\$389,093	\$5,393,230,227	\$5,400,281,310	78.47%
TOTAL INDIVIDUAL AND GROUP BUSINESS								
6	TOTAL ACCIDENT AND HEALTH	16,482,009	\$10,499,610,540	\$10,421,638,812	\$9,249,439	\$8,012,819,707	\$8,027,300,050	77.03%
7. 1	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3 - 25 EMPLOYEES) (This data is a further break-out of line number 5.1a)	143,835	\$901,117,926	\$899,455,247	\$0	\$539,890,661	\$546,890,373	60.80%
8. 1	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3-25 EMPLOYEES) in associations with rate differentials exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A
8. 2	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3-25 EMPLOYEES) in associations with rate differentials NOT exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A
8.3	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER: in association plans with rate differentials exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A
8.4	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER: in association plans with rate differentials NOT exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A

**INDIVIDUAL
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL COMPREHENSIVE MEDICAL EXPENSE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.26%	9	688	\$4,166,746	\$4,164,529	\$0	\$4,665,927	\$4,916,593	118.06%
2	ALL SAVERS INSURANCE COMPANY	0.53%	7	0	\$8,443,386	\$8,160,901	\$0	\$20,757,636	-\$3,736,899	-45.79%
3	AMERICAN FAMILY MUTUAL INSURANCE COMPANY S	0.00%	20	2	\$35,530	\$41,460	\$0	\$9,232	-\$15,389	-37.12%
4	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	36	8	\$659	\$663	\$0	\$1,886	\$1,715	258.67%
5	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	27	18	\$8,417	\$8,621	\$0	\$31,255	\$39,996	463.94%
6	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	39	0	\$353	\$430	\$0	\$0	\$0	0.00%
7	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	28	6	\$7,046	\$7,199	\$0	\$17,585	\$16,770	232.95%
8	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	15.79%	3	39,008	\$251,166,521	\$251,166,521	\$0	\$193,929,654	\$186,590,617	74.29%
9	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	26	16	\$10,063	\$10,136	\$0	\$206	\$260	2.57%
10	CELTIC INSURANCE COMPANY	0.00%	41	1	\$0	\$0	\$0	\$0	\$0	N/A
11	CIGNA HEALTH AND LIFE INSURANCE COMPANY	19.96%	2	67,097	\$317,397,533	\$311,956,639	\$0	\$216,478,101	\$224,025,917	71.81%
12	CONNECTICUT GENERAL LIFE INS CO	0.00%	41	2	\$0	-\$2,131	\$0	-\$871	-\$850	39.89%
13	CONTINENTAL CASUALTY COMPANY	0.00%	33	4	\$1,391	\$1,391	\$0	\$0	\$127	9.13%
14	COVENTRY HEALTH AND LIFE INSURANCE COMPAN	6.52%	4	7,036	\$103,612,190	\$103,612,190	\$0	\$84,083,615	\$32,239,496	31.12%
15	COX HEALTH SYSTEMS INSURANCE COMPANY	2.09%	6	8,890	\$33,212,361	\$33,212,361	\$0	\$30,325,586	\$32,431,932	97.65%
16	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	37	26	\$478	\$498	\$0	\$185	\$335	67.27%
17	EVEREST REINSURANCE COMPANY	0.08%	11	644	\$1,209,991	\$1,209,991	\$0	\$505,319	\$654,325	54.08%
18	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	18	1	\$54,222	\$53,042	\$0	\$349,060	\$410,873	774.62%
19	GOLDEN RULE INSURANCE COMPANY	0.49%	8	3,556	\$7,796,544	\$8,216,530	\$0	\$4,783,882	\$3,195,238	38.89%
20	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	29	9	\$3,067	\$3,178	\$0	\$8,441	\$18,453	580.65%
21	HCC LIFE INSURANCE COMPANY	0.02%	13	0	\$290,459	\$602,959	\$0	\$587,502	\$324,622	53.84%
22	HEALTH CARE SERVICE CORPORATION	0.01%	15	62	\$133,682	\$133,682	\$0	\$208,342	\$182,002	136.15%
23	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	48.68%	1	123,975	\$774,123,007	\$762,822,279	\$0	\$518,830,352	\$538,989,684	70.66%
24	HUMANA INSURANCE COMPANY	5.44%	5	13,989	\$86,537,746	\$86,537,746	\$0	\$58,277,322	\$59,970,756	69.30%
25	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	23	10	\$17,889	\$17,889	\$0	\$13,277	\$1	0.01%
26	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	38	4	\$367	\$371	\$0	\$0	\$0	0.00%
27	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.00%	25	3	\$15,334	\$15,391	\$0	\$875	\$898	5.83%
28	METROPOLITAN LIFE INSURANCE COMPANY	0.01%	16	42	\$129,712	\$49,685	\$0	\$87,937	\$80,414	161.85%
29	MUTUAL OF OMAHA INSURANCE COMPANY	0.00%	22	46	\$21,209	\$21,435	\$0	\$56,849	\$53,430	249.27%
30	NATIONAL HEALTH INSURANCE COMPANY	0.12%	10	797	\$1,986,377	\$2,035,695	\$0	\$901,423	\$595,403	29.25%
31	NEW YORK LIFE INSURANCE COMPANY	0.00%	24	56	\$17,504	\$17,138	\$2,212	\$2,499	\$2,460	14.35%
32	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.01%	14	185	\$219,471	\$219,377	\$0	\$327,129	\$346,646	158.01%
33	RESERVE NATIONAL INSURANCE COMPANY	0.05%	12	210	\$727,188	\$731,705	\$0	\$388,514	\$364,252	49.78%
34	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	35	35	\$684	\$767	\$0	\$8,500	\$6,889	898.17%
35	STANDARD LIFE AND CASUALTY COMPANY	0.00%	19	11	\$45,235	\$45,282	\$0	\$865	\$3,835	8.47%
36	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.00%	34	2	\$982	\$1,020	\$0	\$1,025	-\$144,800	-14196.08%
37	THRIVENT FINANCIAL FOR LUTHERANS	0.00%	21	2	\$34,683	\$35,712	\$0	\$39,132	-\$64,571	-180.81%
38	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	30	11	\$2,366	\$2,457	\$0	\$28,365	\$30,830	1254.78%
39	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.00%	40	1	\$97	\$96	\$0	\$17,646	\$18,248	19008.33%
40	TRUSTMARK INSURANCE COMPANY	0.00%	32	1	\$1,497	\$1,516	\$0	\$300	\$228	15.04%
41	UNITED HEALTHCARE LIFE INSURANCE COMPANY	-0.07%	41	18	-\$1,163,445	-\$1,548,645	\$0	\$4,074,142	-\$2,061,177	133.10%
42	UNITED SECURITY ASSURANCE COMPANY OF PENN	0.00%	31	2	\$2,183	\$2,183	\$0	\$0	\$0	0.00%
43	UNITED SECURITY HEALTH AND CASUALTY INSURAN	0.00%	17	97	\$64,312	\$57,996	\$0	\$432	-\$7,466	-12.87%
44	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	41	313	\$0	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		266,884	\$1,590,335,037	\$1,573,627,885	\$2,212	\$1,139,799,127	\$1,079,482,093	68.60%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE SUPPLEMENT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ABILITY INSURANCE COMPANY	0.00%	112	0	\$0	\$0	\$0	\$125	\$59	N/A
2	AETNA HEALTH AND LIFE INSURANCE COMPANY	0.02%	71	97	\$96,597	\$95,975	\$0	\$92,486	\$95,792	99.81%
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMI	0.00%	90	11	\$9,030	\$9,030	\$0	\$18,550	\$18,550	205.43%
4	AMERICAN CONTINENTAL INSURANCE COMPANY	1.59%	11	3,975	\$8,648,886	\$8,659,560	\$0	\$5,913,041	\$5,958,984	68.81%
5	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF I	0.12%	51	186	\$660,986	\$668,917	\$0	\$485,940	\$521,504	77.96%
6	AMERICAN FAMILY MUTUAL INSURANCE COMPANY :	1.03%	18	1,662	\$5,609,507	\$5,769,360	\$0	\$4,158,806	\$4,132,788	71.63%
7	AMERICAN GENERAL LIFE INSURANCE CO	0.01%	80	16	\$51,151	\$52,961	\$0	\$36,380	\$35,104	66.28%
8	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	101	5	\$4,313	\$4,312	\$0	\$13,279	\$13,482	312.66%
9	AMERICAN NATIONAL LIFE INSURANCE COMPANY O	0.02%	72	73	\$96,154	\$89,382	\$0	\$51,538	\$57,303	64.11%
10	AMERICAN PROGRESSIVE LIFE AND HEALTH INSUR/	0.00%	102	1	\$4,192	\$2,626	\$0	\$1,927	\$1,580	60.17%
11	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.94%	20	1,921	\$5,141,144	\$5,150,255	\$0	\$3,459,704	\$3,408,887	66.19%
12	AMERICAN REPUBLIC INSURANCE COMPANY	1.07%	16	1,945	\$5,824,551	\$5,906,308	\$0	\$4,559,485	\$4,434,904	75.09%
13	AMERICAN RETIREMENT LIFE INSURANCE COMPAN\	0.43%	33	1,046	\$2,325,035	\$2,320,509	\$0	\$2,127,912	\$2,158,035	93.00%
14	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.03%	61	297	\$179,344	\$74,395	\$0	\$19,107	\$61,011	82.01%
15	ASSURED LIFE ASSOCIATION	0.01%	78	36	\$58,176	\$58,622	\$0	\$53,725	\$53,622	91.47%
16	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	92	3	\$6,652	\$6,656	\$0	\$6,736	\$8,440	126.80%
17	BANKERS FIDELITY ASSURANCE COMPANY	0.00%	97	0	\$4,421	\$0	\$0	\$0	\$0	N/A
18	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.27%	43	496	\$1,448,035	\$1,456,513	\$0	\$1,037,100	\$992,857	68.17%
19	BANKERS LIFE AND CASUALTY COMPANY	0.72%	22	1,421	\$3,923,093	\$4,058,348	\$0	\$3,057,056	\$2,960,441	72.95%
20	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	7.86%	4	13,596	\$42,863,827	\$42,863,827	\$0	\$30,222,878	\$30,770,383	71.79%
21	CELTIC INSURANCE COMPANY	0.01%	82	14	\$49,895	\$50,846	\$0	\$41,455	\$0	0.00%
22	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.01%	76	18	\$70,917	\$76,460	\$0	\$60,753	\$57,852	75.66%
23	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	111	1	\$115	\$126	\$0	\$0	\$0	0.00%
24	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.03%	65	42	\$141,220	\$143,196	\$0	\$106,683	\$104,749	73.15%
25	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.98%	19	1,404	\$5,360,104	\$5,508,871	\$0	\$3,737,862	\$3,696,106	67.09%
26	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.37%	34	2,474	\$2,042,382	\$1,176,557	\$0	\$529,291	\$971,745	82.59%
27	COLONIAL PENN LIFE INSURANCE COMPANY	2.06%	9	6,052	\$11,211,143	\$11,334,374	\$0	\$8,024,886	\$7,948,971	70.13%
28	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	110	1	\$629	\$593	\$0	\$0	\$0	0.00%
29	COMBINED INSURANCE CO OF AMERICA	1.12%	15	2,364	\$6,104,426	\$6,329,485	\$0	\$5,866,092	\$2,341,832	37.00%
30	COMPANION LIFE INSURANCE COMPANY	1.37%	13	4,239	\$7,469,773	\$7,385,519	\$0	\$5,729,115	\$6,509,481	88.14%
31	CONNECTICUT GENERAL LIFE INS CO	0.00%	104	3	\$3,729	\$3,730	\$0	\$3,909	\$3,910	104.83%
32	CONSTITUTION LIFE INSURANCE COMPANY	0.28%	40	390	\$1,543,322	\$1,571,375	\$0	\$1,118,703	\$1,043,362	66.40%
33	CONTINENTAL GENERAL INSURANCE COMPANY	0.25%	45	468	\$1,368,766	\$1,390,016	\$0	\$1,067,687	\$1,056,755	76.02%
34	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.67%	23	1,080	\$3,668,065	\$3,661,438	\$0	\$2,434,843	\$2,441,332	66.68%
35	COUNTRY LIFE INSURANCE COMPANY	0.04%	60	69	\$202,007	\$203,103	\$0	\$126,689	\$128,293	63.17%
36	CSA FRATERNAL LIFE	0.00%	94	2	\$5,311	\$5,323	\$0	\$2,273	\$2,358	44.30%
37	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN	0.49%	29	819	\$2,697,266	\$2,734,898	\$0	\$1,772,150	\$1,707,785	62.44%
38	EVEREST REINSURANCE COMPANY	1.04%	17	4,843	\$5,687,222	\$4,453,851	\$0	\$1,701,879	\$2,600,870	58.40%
39	FAMILY LIFE INSURANCE COMPANY	0.04%	59	53	\$203,258	\$201,777	\$0	\$157,634	\$162,586	80.58%
40	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.28%	41	547	\$1,523,006	\$1,522,065	\$0	\$978,004	\$963,721	63.32%
41	FORETHOUGHT LIFE INSURANCE COMPANY	0.02%	67	44	\$123,917	\$125,042	\$0	\$96,133	\$93,802	75.02%
42	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.09%	54	96	\$509,135	\$516,014	\$0	\$301,159	\$298,750	57.90%
43	GENWORTH LIFE INSURANCE COMPANY	0.00%	100	3	\$4,328	\$4,453	\$0	\$3,201	\$3,037	68.20%
44	GERBER LIFE INSURANCE COMPANY	0.14%	50	189	\$748,539	\$752,075	\$0	\$525,641	\$535,726	71.23%
45	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.19%	47	488	\$1,043,138	\$1,075,639	\$0	\$1,007,910	\$1,017,611	94.61%
46	GOLDEN RULE INSURANCE COMPANY	0.30%	39	616	\$1,648,263	\$1,667,200	\$0	\$1,374,998	\$1,244,270	74.63%
47	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANC	0.10%	53	192	\$524,131	\$525,192	\$0	\$415,218	\$415,007	79.02%
48	GPM HEALTH AND LIFE INSURANCE COMPANY	0.02%	66	191	\$129,664	\$117,507	\$0	\$56,356	\$85,652	72.89%
49	GREAT AMERICAN LIFE INSURANCE COMPANY	0.03%	63	41	\$149,934	\$152,112	\$0	\$165,256	\$164,092	107.88%
50	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.02%	70	31	\$102,834	\$102,929	\$0	\$53,598	\$50,765	49.32%
51	HEALTH CARE SERVICE CORPORATION	0.32%	37	705	\$1,734,445	\$1,734,445	\$0	\$2,351,879	\$2,373,319	136.83%
52	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	15.43%	2	32,071	\$84,079,082	\$83,723,621	\$0	\$63,572,261	\$61,176,729	73.07%
53	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.15%	49	203	\$831,201	\$827,844	\$0	\$674,449	\$699,691	84.52%
54	HUMANA INSURANCE COMPANY	2.41%	7	6,037	\$13,120,792	\$13,120,792	\$0	\$10,377,935	\$10,477,663	79.86%
55	IDEALIFE INSURANCE COMPANY	0.01%	84	9	\$43,757	\$43,822	\$0	\$10,072	\$9,857	22.49%
56	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & I	1.54%	12	4,347	\$8,375,285	\$8,433,030	\$0	\$5,875,988	\$5,898,774	69.95%
57	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	87	27	\$26,873	\$27,368	\$0	\$52,283	\$49,370	180.39%
58	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.01%	86	10	\$27,547	\$30,251	\$0	\$56,352	\$55,361	183.01%
59	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	106	1	\$1,389	\$1,478	\$0	\$2,026	\$1,525	103.18%
60	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.01%	85	19	\$28,708	\$28,708	\$0	\$20,972	\$38,181	133.00%
61	LIFESECURE INSURANCE COMPANY	0.00%	112	1	\$0	\$17	\$0	\$727	\$727	4276.47%
62	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	99	1	\$4,340	\$4,340	\$0	\$4,433	\$4,281	98.64%
63	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.45%	30	845	\$2,470,590	\$2,473,931	\$0	\$1,841,191	\$1,859,585	75.17%
64	MANHATTAN LIFE INSURANCE COMPANY	2.28%	8	7,233	\$12,411,470	\$12,451,456	\$0	\$9,593,085	\$10,631,113	85.38%
65	MANHATTANLIFE ASSURANCE COMPANY OF AMERII	0.00%	103	0	\$3,919	\$3,934	\$0	\$5,576	\$5,728	145.60%
66	MEDICO CORP LIFE INSURANCE COMPANY	0.02%	73	53	\$92,872	\$91,995	\$0	\$75,525	\$78,259	85.07%
67	MEDICO INSURANCE COMPANY	0.07%	56	129	\$407,430	\$424,023	\$0	\$355,182	\$380,038	89.63%
68	MUTUAL OF OMAHA INSURANCE COMPANY	26.52%	1	62,385	\$144,535,446	\$146,692,348	\$0	\$118,750,571	\$118,763,456	80.96%
69	NATIONAL FOUNDATION LIFE INSURANCE COMPAN\	0.00%	105	1	\$2,484	\$2,487	\$0	\$71	\$65	2.61%
70	NATIONAL HEALTH INSURANCE COMPANY	0.00%	112	0	\$0	\$0	\$0	\$133	\$133	N/A
71	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	98	2	\$4,400	\$4,400	\$0	\$1,256	\$1,256	28.55%
72	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWI	0.01%	77	27	\$61,153	\$59,643	\$0	\$64,061	\$61,567	103.23%
73	NEW YORK LIFE INSURANCE COMPANY	0.02%	74	20	\$86,897	\$93,594	\$0	\$69,680	\$69,903	74.69%
74	NORTH AMERICAN INSURANCE COMPANY	0.34%	36	560	\$1,832,164	\$1,892,716	\$0	\$1,633,481	\$1,596,855	84.37%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE SUPPLEMENT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
75	OLD AMERICAN INSURANCE COMPANY	0.00%	109	3	\$918	\$1,175	\$0	\$663	\$909	77.36%
76	OLD SURETY LIFE INSURANCE COMPANY	2.53%	6	6,323	\$13,789,211	\$13,767,780	\$0	\$9,005,231	\$9,000,008	65.37%
77	OMAHA INSURANCE COMPANY	0.45%	31	6,921	\$2,447,726	\$1,595,074	\$0	\$673,952	\$834,802	52.34%
78	OXFORD LIFE INSURANCE COMPANY	0.31%	38	507	\$1,715,305	\$1,867,325	\$0	\$1,597,546	\$1,500,580	80.36%
79	PEKIN LIFE INSURANCE COMPANY	0.19%	48	532	\$1,013,736	\$995,287	\$0	\$605,531	\$667,972	67.11%
80	PENNSYLVANIA LIFE INSURANCE COMPANY	0.01%	83	9	\$47,889	\$48,411	\$0	\$27,940	\$27,295	56.38%
81	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAI	0.00%	108	1	\$959	\$959	\$0	\$513	-\$374	-39.00%
82	PHYSICIANS LIFE INSURANCE COMPANY	0.26%	44	522	\$1,420,843	\$1,433,212	\$0	\$1,087,160	\$1,096,628	76.52%
83	PHYSICIANS MUTUAL INSURANCE COMPANY	0.59%	24	1,731	\$3,219,560	\$3,262,239	\$0	\$2,116,306	\$2,134,664	65.44%
84	PROVIDENT AMERICAN LIFE AND HEALTH INSURANC	0.01%	81	17	\$51,123	\$51,205	\$0	\$30,057	\$29,017	56.67%
85	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.02%	68	345	\$105,969	\$118,513	\$0	\$76,868	\$74,944	63.24%
86	PYRAMID LIFE INSURANCE COMPANY	0.01%	75	22	\$76,715	\$77,768	\$0	\$49,640	\$52,718	67.79%
87	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	0.00%	91	14	\$8,865	\$8,865	\$0	\$655	\$4,310	48.62%
88	RESERVE NATIONAL INSURANCE COMPANY	0.35%	35	823	\$1,929,152	\$1,941,134	\$0	\$1,557,180	\$1,549,143	79.81%
89	ROYAL NEIGHBORS OF AMERICA	0.03%	64	21	\$146,312	\$148,073	\$0	\$85,446	\$84,114	56.81%
90	S USA LIFE INSURANCE COMPANY INC	0.00%	96	3	\$4,641	\$4,214	\$0	\$771	\$962	22.83%
91	SHELTER LIFE INSURANCE COMPANY	0.03%	62	76	\$170,686	\$187,139	\$0	\$223,339	\$30,140	16.11%
92	SHENANDOAH LIFE INSURANCE COMPANY	0.01%	79	5	\$53,348	\$53,584	\$0	\$30,916	\$31,478	58.75%
93	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.21%	46	707	\$1,134,484	\$1,163,909	\$0	\$796,024	\$797,888	68.55%
94	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	1.90%	10	3,665	\$10,366,961	\$10,398,256	\$0	\$8,029,015	\$8,034,047	77.26%
95	STATE MUTUAL INSURANCE COMPANY	0.04%	58	56	\$217,925	\$217,408	\$0	\$115,023	\$136,471	62.77%
96	STERLING INVESTORS LIFE INSURANCE COMPANY	0.02%	69	24	\$103,690	\$109,750	\$0	\$100,250	\$98,159	89.44%
97	STERLING LIFE INSURANCE COMPANY	0.55%	25	1,101	\$3,003,596	\$3,010,830	\$0	\$2,342,113	\$2,227,638	73.99%
98	THRIVENT FINANCIAL FOR LUTHERANS	0.54%	26	1,191	\$2,969,374	\$2,955,264	\$0	\$1,997,023	\$1,978,457	66.95%
99	TRANSAMERICA LIFE INSURANCE COMPANY	1.15%	14	2,953	\$6,282,550	\$6,524,168	\$0	\$4,302,892	\$4,676,822	71.68%
100	TRANSAMERICA PREMIER LIFE INSURANCE COMPAI	9.64%	3	28,038	\$52,540,248	\$51,993,380	\$0	\$38,832,876	\$40,159,146	77.24%
101	TRUSTMARK INSURANCE COMPANY	0.00%	89	4	\$10,058	\$10,187	\$0	\$19,550	\$14,883	146.10%
102	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	107	0	\$1,141	\$904	\$0	\$0	\$0	0.00%
103	UNIFIED LIFE INSURANCE COMPANY	0.08%	55	20	\$411,766	\$319,581	\$0	\$198,574	\$200,298	62.68%
104	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	93	3	\$6,091	\$6,392	\$0	\$1,377	\$1,349	21.10%
105	UNION LABOR LIFE INSURANCE COMPANY	0.00%	95	1	\$4,877	\$4,952	\$0	\$1,703	\$1,443	29.14%
106	UNITED AMERICAN INSURANCE COMPANY	0.50%	28	1,124	\$2,736,797	\$2,769,970	\$0	\$1,680,438	\$1,530,778	55.26%
107	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.12%	52	209	\$643,569	\$646,337	\$0	\$513,625	\$506,152	78.31%
108	UNITED NATIONAL LIFE INSURANCE COMPANY OF A	0.07%	57	138	\$389,052	\$403,342	\$0	\$304,759	\$289,082	71.67%
109	UNITED OF OMAHA LIFE INSURANCE COMPANY	4.60%	5	8,205	\$25,057,714	\$25,316,032	\$0	\$18,326,063	\$18,169,537	71.77%
110	UNITED WORLD LIFE INSURANCE COMPANY	0.44%	32	735	\$2,399,917	\$2,413,476	\$0	\$1,731,951	\$1,757,556	72.82%
111	USAA LIFE INSURANCE COMPANY	0.88%	21	2,179	\$4,804,848	\$4,803,011	\$0	\$3,690,923	\$3,751,325	78.10%
112	WASHINGTON NATIONAL INSURANCE COMPANY	0.27%	42	438	\$1,466,344	\$1,550,461	\$0	\$1,057,866	\$1,051,090	67.79%
113	WESTERN CATHOLIC UNION	0.51%	27	1,024	\$2,756,145	\$2,831,500	\$0	\$2,459,400	\$2,490,091	87.94%
114	WILCO LIFE INSURANCE COMPANY	0.00%	88	10	\$24,774	\$24,695	\$0	\$24,041	\$23,631	95.69%
TOTAL		100.00%		237,947	\$545,008,656	\$545,241,327	\$0	\$411,859,542	\$410,582,735	75.30%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CARE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ABILITY INSURANCE COMPANY	1.14%	18	1,151	\$2,425,784	\$2,519,969	\$0	\$3,915,249	\$4,359,001	172.98%
2	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	81	2	\$5,888	\$5,888	\$0	\$0	\$0	0.00%
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMI	2.23%	13	3,188	\$4,746,087	\$4,908,922	\$0	\$3,844,494	\$4,003,651	81.56%
4	ALLSTATE LIFE INSURANCE COMPANY	0.00%	84	0	\$1,026	\$1,026	\$0	\$0	\$0	0.00%
5	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF I	0.15%	48	408	\$323,060	\$344,601	\$0	\$628,330	\$679,108	197.07%
6	AMERICAN FAMILY MUTUAL INSURANCE COMPANY :	0.32%	34	470	\$682,695	-\$199,118	\$0	\$668,245	\$588,151	-295.38%
7	AMERICAN FIDELITY ASSURANCE COMPANY	0.19%	41	264	\$406,593	\$381,210	\$0	\$203,521	\$105,643	27.71%
8	AMERICAN GENERAL LIFE INSURANCE CO	0.18%	44	97	\$382,749	\$374,222	\$0	\$643,125	\$738,008	197.21%
9	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.14%	49	186	\$302,344	\$304,265	\$0	\$949,603	\$654,817	215.21%
10	AMERICAN REPUBLIC INSURANCE COMPANY	0.18%	43	407	\$384,159	\$390,244	\$0	\$882,543	\$771,623	197.73%
11	ASSURITY LIFE INSURANCE COMPANY	0.04%	64	25	\$78,625	\$78,625	\$0	\$0	\$0	0.00%
12	AUTO OWNERS LIFE INSURANCE COMPANY	0.16%	47	189	\$349,583	\$348,529	\$0	\$156,752	\$1,435	0.41%
13	BANKERS LIFE AND CASUALTY COMPANY	8.39%	3	11,266	\$17,897,163	\$19,906,551	\$0	\$18,794,995	\$25,504,021	128.12%
14	BERKSHIRE LIFE INSURANCE COMPANY OF AMERIC	0.38%	31	273	\$803,209	\$850,237	\$0	\$17,453	\$74,032	8.71%
15	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	0.26%	37	349	\$563,529	\$563,529	\$0	\$449,354	\$449,354	79.74%
16	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.75%	24	664	\$1,600,328	\$1,904,246	\$0	\$3,341,372	\$264,765	13.90%
17	CATHOLIC ORDER OF FORESTERS	0.01%	75	22	\$16,759	\$16,759	\$0	\$26,277	\$29,763	177.59%
18	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	80	6	\$6,851	\$6,962	\$0	\$54,360	\$112,734	1619.28%
19	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.08%	55	88	\$163,282	\$227,614	\$0	\$471,028	\$396,833	174.34%
20	CINCINNATI LIFE INSURANCE COMPANY THE	0.01%	73	23	\$24,102	\$22,879	\$0	\$0	-\$1,561	-6.82%
21	CMFG LIFE INSURANCE COMPANY	0.41%	29	782	\$867,923	\$828,913	\$0	\$93,596	\$160,583	19.37%
22	COMBINED INSURANCE CO OF AMERICA	0.01%	74	12	\$20,236	\$19,870	\$0	\$1,036	\$1,111	5.59%
23	CONSTITUTION LIFE INSURANCE COMPANY	0.03%	65	47	\$67,317	\$68,540	\$0	\$335,816	\$313,200	456.96%
24	CONTINENTAL CASUALTY COMPANY	2.40%	11	2,754	\$5,123,807	\$3,293,959	\$0	\$9,406,186	\$15,292,023	464.24%
25	CONTINENTAL GENERAL INSURANCE COMPANY	0.65%	25	956	\$1,376,976	\$1,535,001	\$0	\$2,077,465	\$4,096,704	266.89%
26	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.04%	63	74	\$87,477	\$87,319	\$0	\$374,018	\$375,015	429.48%
27	COUNTRY LIFE INSURANCE COMPANY	0.25%	38	354	\$532,090	\$537,314	\$0	\$218,411	\$285,318	53.10%
28	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN	3.48%	9	2,981	\$7,427,350	\$7,478,923	\$0	\$8,568,678	\$10,576,211	141.41%
29	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.10%	52	171	\$216,614	\$215,988	\$0	\$292,745	\$279,153	129.24%
30	FORETHOUGHT LIFE INSURANCE COMPANY	0.17%	46	247	\$372,346	\$372,346	\$0	\$0	\$0	0.00%
31	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.05%	60	138	\$107,514	\$109,915	\$0	\$524,284	\$517,993	471.27%
32	GENWORTH LIFE INSURANCE COMPANY	21.14%	1	24,890	\$45,090,265	\$45,756,544	\$0	\$37,316,114	\$41,544,773	90.80%
33	GREAT AMERICAN LIFE INSURANCE COMPANY	0.05%	61	83	\$98,010	\$95,974	\$0	\$0	\$63	0.07%
34	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.39%	30	417	\$826,688	\$831,776	\$0	\$522,869	\$515,688	62.00%
35	GUARANTY INCOME LIFE INSURANCE COMPANY	0.02%	67	44	\$51,713	\$51,448	\$0	\$37,111	\$37,681	73.24%
36	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.02%	68	73	\$45,413	\$46,950	\$0	\$426,139	\$380,441	810.31%
37	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.18%	45	160	\$376,570	\$367,375	\$0	\$802,469	\$802,469	218.43%
38	JOHN ALDEN LIFE INSURANCE COMPANY	0.19%	42	456	\$406,173	\$406,419	\$0	\$1,591,703	\$3,437,572	845.82%
39	JOHN HANCOCK LIFE & HEALTH INSURANCE COMP	0.05%	59	11	\$109,288	\$106,885	\$0	\$0	\$0	0.00%
40	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	10.66%	2	11,760	\$22,734,197	\$22,355,556	\$0	\$16,137,389	\$19,382,141	86.70%
41	KANAWHA INSURANCE COMPANY	0.12%	51	161	\$256,315	\$251,764	\$0	\$470,980	\$549,532	218.27%
42	KNIGHTS OF COLUMBUS	1.61%	16	2,991	\$3,443,226	\$3,497,582	\$0	\$893,237	\$468,051	13.38%
43	LIFESECURE INSURANCE COMPANY	0.32%	33	537	\$686,790	\$684,244	\$0	\$335	\$10,619	1.55%
44	LINCOLN BENEFIT LIFE COMPANY	0.76%	23	2,056	\$1,630,791	\$1,658,649	\$0	\$2,167,379	\$3,466,247	208.98%
45	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.10%	53	56	\$207,224	\$255,221	\$0	\$269,373	\$226,578	88.78%
46	LONGEVITY INSURANCE COMPANY	0.00%	83	2	\$3,368	\$3,368	\$0	\$98,765	\$98,765	2932.45%
47	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	78	11	\$10,486	\$10,956	\$0	\$0	-\$131	-1.20%
48	MANHATTANLIFE ASSURANCE COMPANY OF AMERI	0.01%	76	6	\$15,191	\$15,248	\$0	\$59,469	\$61,086	400.62%
49	MASSACHUSETTS MUTUAL LIFE INSURANCE COMP	1.33%	17	986	\$2,826,924	\$2,729,545	\$0	\$549,376	\$761,070	27.88%
50	MEDAMERICA INSURANCE COMPANY	0.49%	27	743	\$1,049,381	\$1,079,029	\$0	\$564,198	\$573,207	53.12%
51	MEDICO INSURANCE COMPANY	0.00%	82	2	\$5,189	\$5,185	\$0	\$8,851	\$14,070	271.36%
52	METROPOLITAN LIFE INSURANCE COMPANY	4.73%	6	5,077	\$10,083,832	\$10,143,791	\$0	\$3,623,392	\$4,826,743	47.58%
53	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	71	23	\$31,945	\$33,691	\$0	\$7,900	\$7,900	23.45%
54	MINNESOTA LIFE INSURANCE COMPANY	0.04%	62	31	\$94,588	\$91,872	\$0	\$0	\$0	0.00%
55	MUTUAL OF OMAHA INSURANCE COMPANY	4.73%	5	4,834	\$10,090,024	\$9,876,836	\$0	\$4,371,879	\$5,457,023	55.25%
56	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.02%	70	7	\$37,599	\$31,035	\$0	\$0	\$0	0.00%
57	NEW YORK LIFE INSURANCE COMPANY	2.31%	12	2,830	\$4,928,826	\$4,945,983	\$15	\$1,903,388	\$2,573,951	52.04%
58	NORTHWESTERN LONG TERM CARE INSURANCE CO	6.76%	4	6,289	\$14,414,207	\$14,331,341	\$0	\$1,542,968	\$4,644,611	32.41%
59	PENNSYLVANIA LIFE INSURANCE COMPANY	0.12%	50	182	\$266,582	\$269,299	\$0	\$211,422	\$208,611	77.46%
60	PHYSICIANS MUTUAL INSURANCE COMPANY	0.43%	28	554	\$922,051	\$908,932	\$0	\$949,568	\$1,370,367	150.77%
61	PRINCIPAL LIFE INSURANCE COMPANY	0.06%	56	124	\$138,188	\$103,394	\$0	\$39,834	\$13,066	12.64%
62	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	0.25%	39	243	\$529,580	\$557,835	\$0	\$258,382	\$449,863	80.64%
63	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	1.62%	15	1,350	\$3,455,494	\$3,480,281	\$0	\$1,436,212	\$3,168,825	91.05%
64	PYRAMID LIFE INSURANCE COMPANY	0.03%	66	18	\$65,509	\$66,407	\$0	\$136,330	\$144,781	218.02%
65	RIVERSOURCE LIFE INSURANCE COMPANY	1.70%	14	2,229	\$3,622,068	\$3,662,581	\$0	\$5,666,511	\$5,704,713	155.76%
66	SENIOR HEALTH INSURANCE COMPANY OF PENNSY	0.96%	20	1,376	\$2,046,735	\$2,692,990	\$0	\$7,696,906	\$7,819,014	290.35%
67	STANDARD LIFE AND ACCIDENT INSURANCE COMP	0.02%	69	34	\$37,891	\$41,473	\$0	\$170,367	\$121,162	292.15%
68	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	4.38%	7	4,312	\$9,346,496	\$6,078,214	\$0	\$3,601,272	\$9,086,981	149.50%
69	STATE LIFE INSURANCE COMPANY	0.28%	36	320	\$588,916	\$598,793	\$0	\$393,656	\$758,354	126.65%
70	STATE MUTUAL INSURANCE COMPANY	0.00%	79	10	\$8,650	\$8,629	\$0	\$80,456	\$95,458	1106.25%
71	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.09%	54	112	\$197,182	\$197,034	\$0	\$492,249	\$851,192	432.00%
72	THRIVENT FINANCIAL FOR LUTHERANS	3.29%	10	4,853	\$7,026,825	\$7,083,787	\$0	\$9,592,524	\$13,965,388	197.15%
73	TIAA-CREF LIFE INSURANCE COMPANY	0.06%	57	56	\$132,299	\$132,006	\$0	\$9,838	\$297,919	225.69%
74	TIME INSURANCE COMPANY	0.34%	32	705	\$721,730	\$770,170	\$0	\$3,880,516	\$4,192,287	544.33%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CARE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
75	TRANSAMERICA LIFE INSURANCE COMPANY	4.18%	8	5,248	\$8,911,120	\$9,154,479	\$0	\$14,273,749	\$18,920,343	206.68%
76	TRANSAMERICA PREMIER LIFE INSURANCE COMPAI	0.06%	58	97	\$123,815	\$124,780	\$0	\$212,018	\$361,537	289.74%
77	UNION SECURITY INSURANCE COMPANY	0.81%	22	1,107	\$1,730,462	\$1,755,368	\$0	\$2,716,275	\$3,897,128	222.01%
78	UNITED AMERICAN INSURANCE COMPANY	0.22%	40	351	\$475,375	\$489,927	\$0	\$1,089,215	\$1,302,284	265.81%
79	UNITED NATIONAL LIFE INSURANCE COMPANY OF A	0.01%	72	3	\$24,691	\$24,321	\$0	\$0	\$165	0.68%
80	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.86%	21	951	\$1,828,837	\$1,842,399	\$0	\$168,906	\$213,933	11.61%
81	UNITED SECURITY ASSURANCE COMPANY OF PENN:	0.56%	26	539	\$1,200,714	\$1,217,084	\$0	\$582,519	\$1,045,544	85.91%
82	UNUM LIFE INSURANCE COMPANY OF AMERICA	1.12%	19	1,511	\$2,379,332	\$2,647,835	\$0	\$4,056,453	\$5,447,513	205.73%
83	WASHINGTON NATIONAL INSURANCE COMPANY	0.28%	35	301	\$593,313	\$756,636	\$0	\$984,445	\$1,382,190	182.68%
84	WOODMEN OF THE WORLD LIFE INSURANCE SOCIE	0.01%	77	9	\$12,662	\$12,738	\$0	\$26,381	\$31,050	243.76%
TOTAL		100.00%		118,725	\$213,304,206	\$211,846,907	\$15	\$189,030,224	\$241,318,507	113.91%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SPECIFIED DISEASE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	86	1	\$548	\$548	\$0	\$0	\$0	0.00%
2	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CONNECTICUT	31.37%	1	144,670	\$28,206,132	\$28,538,727	\$0	\$14,305,162	\$14,531,907	50.92%
3	AMERICAN FIDELITY ASSURANCE COMPANY	5.13%	5	13,191	\$4,608,351	\$4,644,847	\$0	\$2,034,879	\$2,053,010	44.20%
4	AMERICAN GENERAL LIFE INSURANCE COMPANY	0.30%	26	1,184	\$273,164	\$272,592	\$0	\$242,070	\$220,332	80.83%
5	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	91	6	\$278	\$287	\$0	\$0	\$0	0.00%
6	AMERICAN HERITAGE LIFE INSURANCE COMPANY	1.51%	13	7,480	\$1,357,607	\$1,363,422	\$0	\$1,136,465	\$1,105,195	81.06%
7	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	90	10	\$345	\$366	\$0	\$0	\$0	0.00%
8	AMERICAN INCOME LIFE INSURANCE COMPANY	0.22%	28	2,083	\$195,191	\$195,380	\$0	\$38,589	\$31,831	16.29%
9	AMERICAN NATIONAL INSURANCE COMPANY	0.13%	37	326	\$112,661	\$113,655	\$0	\$52,333	\$40,685	35.80%
10	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.04%	52	30	\$34,595	\$34,471	\$0	\$5,000	\$5,105	14.81%
11	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	73	40	\$1,844	\$1,832	\$0	\$0	\$0	0.00%
12	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE COMPANY	0.00%	74	17	\$1,784	\$1,665	\$0	\$0	\$0	0.00%
13	ASSURITY LIFE INSURANCE COMPANY	0.20%	32	318	\$178,816	\$179,188	\$0	\$306,403	\$311,136	173.64%
14	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	80	22	\$995	\$3,363	\$0	\$4,849	\$2,657	79.01%
15	ATLANTA LIFE INSURANCE COMPANY	0.00%	79	1	\$999	\$1,055	\$0	\$0	\$0	0.00%
16	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.09%	43	212	\$77,559	\$78,013	\$0	\$77,840	\$77,632	99.51%
17	BANKERS LIFE AND CASUALTY COMPANY	0.65%	20	1,282	\$584,364	\$583,423	\$0	\$317,373	\$356,561	61.12%
18	CANADA LIFE ASSURANCE COMPANY	0.00%	68	5	\$4,038	\$4,395	\$0	\$21,418	\$21,418	487.33%
19	CENTRAL SECURITY LIFE INSURANCE COMPANY	0.00%	83	2	\$741	\$1,011	\$0	\$0	\$0	0.00%
20	CENTRAL STATES HEALTH & LIFE COMPANY OF OMAHA	0.00%	92	6	\$275	\$275	\$0	\$75	\$75	27.27%
21	CHESAPEAKE LIFE INSURANCE COMPANY THE	1.96%	11	5,557	\$1,764,276	\$1,741,467	\$0	\$558,750	\$547,251	31.42%
22	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	97	1	\$200	\$200	\$0	\$0	\$0	0.00%
23	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	101	3	\$95	\$115	\$0	\$0	\$24	20.87%
24	CITIZENS SECURITY LIFE INSURANCE COMPANY	0.00%	101	1	\$95	\$101	\$0	\$0	\$0	0.00%
25	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	3.97%	6	8,870	\$3,566,137	\$3,619,329	\$0	\$2,457,289	\$2,485,329	68.67%
26	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	95	2	\$239	\$292	\$0	\$0	-\$250	-85.62%
27	COMBINED INSURANCE COMPANY OF AMERICA	2.10%	10	9,434	\$1,892,359	\$1,969,025	\$0	\$5,016,245	\$6,271,740	318.52%
28	CONSTITUTION LIFE INSURANCE COMPANY	0.08%	45	205	\$70,963	\$72,252	\$0	\$34,484	\$32,162	44.51%
29	CONTINENTAL CASUALTY COMPANY	0.00%	89	2	\$437	\$437	\$0	\$0	\$0	0.00%
30	CONTINENTAL GENERAL INSURANCE COMPANY	0.39%	24	1,332	\$347,012	\$346,474	\$0	\$261,593	\$257,165	74.22%
31	CONTINENTAL LIFE INSURANCE COMPANY OF BRENTWOOD TENNESSEE	0.70%	19	1,641	\$631,172	\$630,032	\$0	\$272,277	\$273,002	43.33%
32	EMC NATIONAL LIFE COMPANY	0.07%	46	79	\$60,623	\$60,786	\$0	\$9,396	\$10,145	16.69%
33	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.10%	42	312	\$86,108	\$86,363	\$0	\$11,314	-\$17,032	-19.72%
34	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	104	2	\$80	\$92	\$0	\$0	\$0	0.00%
35	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AMERICA	6.72%	4	18,193	\$6,039,397	\$6,026,157	\$0	\$1,069,448	\$1,109,257	18.41%
36	FAMILY LIFE INSURANCE COMPANY	0.00%	70	10	\$3,790	\$3,805	\$0	\$0	\$0	0.00%
37	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	3.48%	7	2,877	\$3,126,862	\$3,058,841	\$0	\$471,780	\$555,325	18.15%
38	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	58	244	\$11,952	\$12,754	\$0	\$1,872	\$955	7.49%
39	GOLDEN RULE INSURANCE COMPANY	0.21%	29	823	\$190,108	\$188,754	\$0	\$70,000	\$70,000	37.09%
40	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	81	11	\$934	\$938	\$0	\$0	\$0	0.00%
41	GUARANTEE TRUST LIFE INSURANCE COMPANY	7.44%	3	4,766	\$6,686,405	\$6,751,152	\$0	\$2,099,417	\$1,988,048	29.45%
42	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.00%	69	70	\$3,834	\$3,834	\$0	\$0	\$0	0.00%
43	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.21%	31	439	\$186,045	\$185,717	\$0	\$26,458	\$25,533	13.75%
44	HORACE MANN LIFE INSURANCE COMPANY	0.00%	85	4	\$598	\$598	\$0	\$0	\$0	0.00%
45	HUMANA INSURANCE COMPANY	0.01%	66	3	\$5,006	\$5,006	\$0	\$1,198	\$98	1.96%
46	HUMANADENTAL INSURANCE COMPANY	0.00%	93	1	\$266	\$266	\$0	\$38	\$51	19.17%
47	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	98	2	\$178	\$165	\$0	\$10	\$10	6.06%
48	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.01%	62	41	\$6,037	\$4,724	\$0	\$0	\$0	0.00%
49	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	88	2	\$470	\$470	\$0	\$0	\$27	5.74%
50	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.03%	54	202	\$28,709	\$29,013	\$0	\$23,941	\$23,941	82.52%
51	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	75	5	\$1,773	\$1,773	\$0	\$45,831	\$45,866	2586.91%
52	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	76	3	\$1,316	\$1,316	\$0	\$0	\$14	1.06%
53	KANAWHA INSURANCE COMPANY	0.15%	34	902	\$135,982	\$133,567	\$0	\$249,866	\$291,540	218.27%
54	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	105	2	\$64	\$64	\$0	\$0	-\$16	-25.00%
55	LIBERTY NATIONAL LIFE INSURANCE COMPANY	1.95%	12	6,290	\$1,755,085	\$1,754,766	\$0	\$726,093	\$712,745	40.62%
56	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	100	3	\$131	\$131	\$0	\$0	\$0	0.00%
57	LIFESECURE INSURANCE COMPANY	0.01%	65	38	\$5,408	\$5,656	\$0	\$1,799	\$1,726	30.52%
58	LOYAL AMERICAN LIFE INSURANCE COMPANY	1.08%	18	3,641	\$974,491	\$953,002	\$0	\$361,953	\$423,108	44.40%
59	MANHATTAN LIFE ASSURANCE COMPANY OF AMERICA	2.63%	8	1,819	\$2,361,279	\$2,370,206	\$0	\$548,304	\$563,213	23.76%
60	MEDICO INSURANCE COMPANY	0.08%	44	214	\$71,727	\$71,747	\$0	\$20,132	\$23,027	32.09%
61	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF ILLINOIS	0.01%	63	40	\$5,926	\$5,923	\$0	\$0	\$0	0.00%
62	MUTUAL OF OMAHA INSURANCE COMPANY	1.38%	15	7,979	\$1,237,198	\$1,162,968	\$0	\$549,173	-\$159,624	-13.73%
63	NATIONAL CASUALTY COMPANY	0.00%	99	3	\$158	\$230	\$0	\$0	\$0	0.00%
64	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.01%	59	75	\$11,196	\$11,206	\$0	-\$1,291	\$376	3.36%
65	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	107	3	\$0	\$0	\$0	\$0	\$0	N/A
66	NATIONAL HEALTH INSURANCE COMPANY	0.00%	78	5	\$1,267	\$1,145	\$0	\$0	-\$59	-5.15%
67	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE COMPANY	1.32%	16	2,911	\$1,190,142	\$1,187,873	\$0	\$231,867	\$198,592	16.72%
68	OLD AMERICAN INSURANCE COMPANY	0.00%	71	72	\$2,742	\$2,992	\$0	\$831	\$907	30.31%
69	OZARK NATIONAL LIFE INSURANCE COMPANY	0.06%	49	972	\$52,991	\$54,118	\$0	\$29,006	\$29,656	54.80%
70	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	94	4	\$254	\$260	\$0	\$0	\$0	0.00%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SPECIFIED DISEASE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	PENNSYLVANIA LIFE INSURANCE COMPANY	0.10%	41	106	\$88,054	\$88,933	\$0	\$151,783	\$149,425	168.02%
72	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.36%	25	1,150	\$324,528	\$321,940	\$0	\$124,091	\$127,823	39.70%
73	PHYSICIANS MUTUAL INSURANCE COMPANY	0.10%	39	530	\$92,317	\$94,171	\$0	\$90,706	\$85,393	90.68%
74	PROFESSIONAL INSURANCE COMPANY	0.02%	57	87	\$17,180	\$17,420	\$0	\$429	\$429	2.46%
75	PROTECTIVE LIFE INSURANCE COMPANY	0.14%	35	85	\$127,747	\$120,379	\$0	\$359,503	\$349,570	290.39%
76	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPA	1.38%	14	5,829	\$1,237,336	\$1,212,737	\$0	\$475,525	\$417,695	34.44%
77	PYRAMID LIFE INSURANCE COMPANY	0.03%	55	55	\$23,063	\$23,379	\$0	\$30,405	\$32,290	138.12%
78	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.03%	53	27	\$29,338	\$29,367	\$0	\$71,258	\$87,957	299.51%
79	RESERVE NATIONAL INSURANCE COMPANY	1.11%	17	841	\$994,552	\$971,958	\$0	\$369,798	\$411,853	42.37%
80	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	87	2	\$507	\$507	\$0	\$0	\$0	0.00%
81	SETTLERS LIFE INSURANCE COMPANY	0.00%	67	1	\$4,178	\$4,215	\$0	\$0	\$0	0.00%
82	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.11%	38	240	\$99,668	\$100,384	\$0	\$51,346	\$79,720	79.42%
83	STANDARD LIFE AND CASUALTY COMPANY	0.00%	77	3	\$1,297	\$1,297	\$0	\$13,645	\$11,836	912.57%
84	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.00%	72	8	\$2,693	\$2,737	\$0	\$0	\$0	0.00%
85	STATE MUTUAL INSURANCE COMPANY	2.18%	9	2,200	\$1,963,204	\$1,958,547	\$0	\$185,430	\$220,006	11.23%
86	STERLING INVESTORS LIFE INSURANCE COMPANY	0.06%	47	104	\$57,939	\$61,489	\$0	\$4,294	-\$3,706	-6.03%
87	STERLING LIFE INSURANCE COMPANY	0.06%	48	95	\$57,131	\$57,862	\$0	\$43,563	\$42,388	73.26%
88	THE RELIABLE LIFE INSURANCE COMPANY	0.16%	33	756	\$142,028	\$142,821	\$0	\$55,000	\$76,782	53.76%
89	TIME INSURANCE COMPANY	0.60%	21	1,403	\$537,716	\$537,716	\$0	\$155,917	\$285,317	53.06%
90	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	105	1	\$64	\$66	\$0	\$0	\$0	0.00%
91	TRANSAMERICA LIFE INSURANCE COMPANY	0.41%	23	749	\$372,081	\$375,404	\$0	\$482,297	\$430,985	114.81%
92	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	-0.03%	107	166	-\$23,907	-\$23,927	\$0	\$8,522	\$28,928	-120.90%
93	TRUSTMARK INSURANCE COMPANY	0.04%	51	174	\$37,374	\$37,853	\$0	\$15,000	\$11,419	30.17%
94	UNIFIED LIFE INSURANCE COMPANY	0.05%	50	113	\$42,574	\$42,890	\$0	\$14,946	\$15,110	35.23%
95	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	60	66	\$9,335	\$9,469	\$0	\$0	\$0	0.00%
96	UNITED AMERICAN INSURANCE COMPANY	0.27%	27	1,480	\$238,366	\$236,172	\$0	\$183,383	\$186,030	78.77%
97	UNITED HOME LIFE INSURANCE COMPANY	0.00%	82	2	\$806	\$821	\$0	\$0	\$0	0.00%
98	UNITED INSURANCE COMPANY OF AMERICA	0.00%	84	21	\$672	\$679	\$0	\$0	\$0	0.00%
99	UNITED NATIONAL LIFE INSURANCE COMPANY OF AM	0.10%	40	178	\$88,909	\$86,648	\$0	\$18,789	\$24,837	28.66%
100	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.00%	96	19	\$215	\$233	\$0	\$0	\$0	0.00%
101	UNITED SECURITY HEALTH AND CASUALTY INSURAN	0.01%	64	18	\$5,648	\$5,512	\$0	\$0	\$0	0.00%
102	USABLE LIFE	0.13%	36	403	\$117,931	\$117,931	\$0	\$169,868	\$169,868	144.04%
103	VOYA INSURANCE AND ANNUITY COMPANY	0.01%	61	85	\$7,819	\$7,853	\$0	\$600	\$600	7.64%
104	WASHINGTON NATIONAL INSURANCE COMPANY	15.99%	2	18,142	\$14,373,464	\$14,305,944	\$0	\$9,977,417	\$11,935,871	83.43%
105	WEST COAST LIFE INSURANCE COMPANY	0.00%	103	1	\$86	\$86	\$0	\$0	\$0	0.00%
106	WESTERN AND SOUTHERN LIFE INSURANCE COMPAN	0.53%	22	741	\$472,366	\$472,285	\$0	\$527,516	\$544,783	115.35%
107	WILCO LIFE INSURANCE COMPANY	0.21%	30	496	\$186,100	\$187,050	\$0	\$326,202	\$315,117	168.47%
108	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.02%	56	97	\$20,812	\$20,937	\$3,469	\$0	\$0	0.00%
TOTAL		100.00%		287,470	\$89,910,995	\$90,168,382	\$3,469	\$47,598,763	\$50,559,722	56.07%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AAA LIFE INSURANCE COMPANY	0.39%	26	422	\$236,802	\$240,365	\$0	\$80,788	\$71,648	29.81%
2	ACE AMERICAN INSURANCE COMPANY	0.00%	72	34	\$2,576	\$2,576	\$0	\$0	-\$655	-25.43%
3	ALLSTATE LIFE INSURANCE COMPANY	0.01%	69	4	\$3,398	\$3,402	\$0	\$0	\$0	0.00%
4	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	104	2	\$138	\$139	\$0	\$0	\$0	0.00%
5	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	95	11,554	\$309	\$309	\$0	\$0	-\$2,197	-711.00%
6	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CALIFORNIA	53.05%	1	167,519	\$32,279,532	\$32,615,813	\$0	\$16,711,424	\$16,828,737	51.60%
7	AMERICAN FAMILY MUTUAL INSURANCE COMPANY OF NEW YORK	0.00%	82	29	\$1,235	\$1,241	\$0	\$0	\$0	0.00%
8	AMERICAN FIDELITY ASSURANCE COMPANY	3.69%	4	6,063	\$2,243,331	\$2,265,851	\$0	\$1,009,338	\$1,016,256	44.85%
9	AMERICAN GENERAL LIFE INSURANCE COMPANY	3.41%	5	7,302	\$2,075,027	\$2,069,093	\$0	\$150,671	\$243,449	11.77%
10	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	80	1	\$1,506	\$1,513	\$0	\$0	\$0	0.00%
11	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.60%	20	1,446	\$366,291	\$367,328	\$0	\$93,940	\$84,579	23.03%
12	AMERICAN HOME ASSURANCE COMPANY	0.01%	62	10	\$4,700	\$4,577	\$0	\$0	\$134	2.93%
13	AMERICAN INCOME LIFE INSURANCE COMPANY	1.87%	11	24,125	\$1,139,015	\$1,138,709	\$0	\$175,907	\$145,103	12.74%
14	AMERICAN NATIONAL INSURANCE COMPANY	0.04%	44	366	\$23,412	\$23,808	\$0	\$0	-\$132	-0.55%
15	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.01%	59	26	\$5,713	\$5,692	\$0	\$250	\$250	4.39%
16	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	101	5	\$175	\$176	\$0	\$0	\$0	0.00%
17	ASSURANCEAMERICA INSURANCE COMPANY	0.14%	33	1,450	\$85,807	\$89,273	\$0	\$0	\$0	0.00%
18	ASSURITY LIFE INSURANCE COMPANY	0.09%	37	242	\$54,626	\$54,787	\$0	\$715	\$726	1.33%
19	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	99	14	\$240	\$247	\$0	\$0	\$0	0.00%
20	AUTO CLUB LIFE INSURANCE COMPANY	0.01%	63	86	\$4,607	\$4,809	\$0	\$240	\$280	5.82%
21	AXA EQUITABLE LIFE INSURANCE COMPANY	0.07%	40	304	\$39,901	\$40,282	\$0	\$4,787	\$7,084	17.59%
22	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	108	1	\$11	\$11	\$0	\$0	\$0	0.00%
23	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	83	5	\$1,195	\$1,202	\$0	\$0	-\$25	-2.08%
24	BANKERS LIFE AND CASUALTY COMPANY	0.01%	61	75	\$4,834	\$4,969	\$0	\$0	-\$114	-2.29%
25	BANNER LIFE INSURANCE COMPANY	0.02%	50	227	\$13,466	\$13,466	\$0	\$0	\$0	0.00%
26	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.31%	28	525	\$188,031	\$131,183	\$0	\$27,888	\$41,764	31.84%
27	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	107	4	\$16	\$16	\$0	\$0	\$0	0.00%
28	CHESAPEAKE LIFE INSURANCE COMPANY THE	1.78%	12	8,637	\$1,081,186	\$1,072,661	\$0	\$144,250	\$135,652	12.65%
29	CMFG LIFE INSURANCE COMPANY	0.00%	84	5	\$996	\$977	\$0	\$0	\$15	1.54%
30	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	6.04%	2	9,946	\$3,676,630	\$3,740,214	\$0	\$1,256,453	\$1,222,195	32.68%
31	COLORADO BANKERS LIFE INS CO	0.00%	71	21	\$2,833	\$2,822	\$0	\$0	\$0	0.00%
32	COMBINED INSURANCE CO OF AMERICA	2.57%	6	13,969	\$1,566,024	\$1,595,249	\$0	\$357,465	\$545,976	34.23%
33	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	54	45	\$9,446	\$9,635	\$0	\$0	-\$574	-5.96%
34	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.00%	87	2	\$520	\$520	\$0	\$0	\$0	0.00%
35	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	75	125	\$1,890	\$1,890	\$0	\$0	\$0	0.00%
36	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AMERICA	2.30%	8	3,908	\$1,401,881	\$1,398,808	\$0	\$184,956	\$191,102	13.66%
37	FAMILY LIFE INSURANCE COMPANY	0.00%	91	9	\$415	\$417	\$0	\$0	\$0	0.00%
38	FARMERS MUTUAL HAIL INSURANCE COMPANY OF ILLINOIS	0.00%	92	22	\$360	\$363	\$0	\$0	\$0	0.00%
39	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.63%	19	2,720	\$382,269	\$382,860	\$0	\$124	\$124	0.03%
40	FEDERAL INSURANCE COMPANY	0.52%	21	783	\$319,311	\$310,579	\$0	\$14,924	\$40,623	13.08%
41	FEDERAL LIFE INSURANCE COMPANY	0.00%	100	47	\$196	\$237	\$0	\$0	\$0	0.00%
42	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.75%	18	3,499	\$458,544	\$448,569	\$0	\$54,940	\$64,669	14.42%
43	GERBER LIFE INSURANCE COMPANY	0.36%	27	2,770	\$216,630	\$217,653	\$0	\$20,004	\$20,388	9.37%
44	GLENER LIFE INSURANCE SOCIETY	0.00%	109	8	\$0	\$0	\$0	\$0	\$0	N/A
45	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.95%	15	4,795	\$579,591	\$594,508	\$0	\$2,171	\$38,011	6.39%
46	GOLDEN RULE INSURANCE COMPANY	0.46%	23	1,361	\$278,414	\$272,168	\$0	\$20,380	\$27,219	10.00%
47	GOVERNMENT EMPLOYEES INSURANCE COMPANY	0.00%	97	3	\$289	\$364	\$0	\$0	-\$11	-3.02%
48	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.92%	16	2,904	\$558,867	\$593,212	\$0	\$293,352	\$244,638	41.24%
49	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.00%	109	40	\$0	\$0	\$0	\$0	\$0	N/A
50	HCC LIFE INSURANCE COMPANY	2.02%	10	14	\$1,229,037	\$499,880	\$0	\$300,540	\$1,450,604	290.19%
51	HORACE MANN LIFE INSURANCE COMPANY	0.00%	102	7	\$147	\$147	\$0	\$0	\$0	0.00%
52	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	106	1	\$40	\$37	\$0	\$0	\$0	0.00%
53	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.09%	38	299	\$54,550	\$54,413	\$0	\$17,195	\$18,885	34.71%
54	INDEPENDENT ORDER OF FORESTERS THE	0.14%	34	290	\$83,724	\$83,724	\$0	\$0	\$0	0.00%
55	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	89	38	\$499	\$543	\$0	\$50	\$50	9.21%
56	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	105	0	\$78	\$138	\$0	\$0	-\$226	-163.77%
57	KANAWHA INSURANCE COMPANY	0.11%	36	184	\$64,470	\$63,326	\$0	\$118,464	\$138,222	218.27%
58	LEADERS LIFE INSURANCE COMPANY	0.00%	74	14	\$1,910	\$1,910	\$0	\$0	\$0	0.00%
59	LIBERTY NATIONAL LIFE INSURANCE COMPANY	1.57%	13	19,751	\$956,356	\$956,255	\$0	\$359,780	\$349,522	36.55%
60	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.02%	53	5	\$11,108	\$11,047	\$0	\$0	-\$1,559	-14.11%
61	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	88	13	\$512	\$493	\$0	\$0	\$32	6.49%
62	LIFESECURE INSURANCE COMPANY	0.01%	68	18	\$3,564	\$3,024	\$0	\$0	\$34	1.12%
63	LIFESHIELD NATIONAL INSURANCE COMPANY	0.00%	81	1	\$1,247	\$1,276	\$0	\$0	\$0	0.00%
64	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.03%	46	252	\$21,091	\$21,091	\$0	\$0	\$0	0.00%
65	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.43%	24	1,053	\$264,362	\$264,129	\$0	\$43,370	\$78,955	29.89%
66	LUMICO LIFE INSURANCE COMPANY	0.00%	94	5	\$335	\$380	\$0	\$0	\$0	0.00%
67	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.06%	41	108	\$36,360	\$36,498	\$0	\$18,463	\$18,965	51.96%
68	MAPFRE LIFE INSURANCE COMPANY	0.00%	78	20	\$1,560	\$1,549	\$0	\$0	\$0	0.00%
69	MARKEL INSURANCE COMPANY	0.42%	25	59,118	\$254,704	\$266,710	\$0	\$12,201	-\$27,056	-10.14%
70	MEDICO INSURANCE COMPANY	0.00%	73	75	\$2,294	\$1,526	\$0	\$0	\$0	0.00%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	MERIT LIFE INSURANCE CO	0.00%	109	658	-\$489	-\$489	\$0	\$32,807	\$724	-148.06%
72	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	109	2	\$0	\$0	\$0	\$0	\$0	N/A
73	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.03%	45	102	\$21,128	\$21,128	\$0	\$6,479	\$3,716	17.59%
74	MUTUAL OF OMAHA INSURANCE COMPANY	1.44%	14	6,626	\$879,076	\$876,093	\$0	\$1,034,357	\$1,168,204	133.34%
75	NATIONAL CASUALTY COMPANY	0.00%	96	17	\$303	\$447	\$0	\$0	-\$148	-33.11%
76	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	97	5	\$289	\$289	\$0	\$0	\$0	0.00%
77	NATIONAL HEALTH INSURANCE COMPANY	0.00%	76	11	\$1,824	\$1,740	\$0	\$0	\$36	2.07%
78	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.90%	17	1,235	\$550,649	\$549,601	\$0	\$150,352	\$128,775	23.43%
79	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.01%	56	9	\$7,018	\$7,018	\$0	\$26,311	\$26,598	379.00%
80	NORTH AMERICAN SPECIALTY INSURANCE COMPAN	0.00%	109	0	\$0	\$0	\$0	\$2,787	\$2,787	N/A
81	OLD AMERICAN INSURANCE COMPANY	0.01%	58	195	\$6,477	\$6,897	\$0	\$0	-\$40	-0.58%
82	OLD REPUBLIC INSURANCE COMPANY	0.00%	109	10	\$0	\$0	\$0	\$15,526	\$15,335	N/A
83	OLD REPUBLIC LIFE INSURANCE COMPANY	0.01%	64	221	\$4,038	\$4,038	\$0	\$696	\$696	17.24%
84	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	77	7	\$1,611	\$1,627	\$0	\$0	\$0	0.00%
85	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	109	0	\$0	\$167	\$0	\$0	\$0	0.00%
86	PENNSYLVANIA LIFE INSURANCE COMPANY	0.04%	43	348	\$23,647	\$23,883	\$0	\$268	\$264	1.11%
87	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.23%	31	531	\$137,882	\$131,065	\$0	\$31,171	\$37,328	28.48%
88	PHYSICIANS MUTUAL INSURANCE COMPANY	0.04%	42	133	\$26,690	\$26,899	\$0	\$350	\$328	1.22%
89	PROFESSIONAL INSURANCE COMPANY	0.01%	65	15	\$3,762	\$3,815	\$0	\$15,029	\$15,029	393.94%
90	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPA	2.25%	9	5,036	\$1,369,012	\$1,338,607	\$0	\$222,223	\$214,419	16.02%
91	RELiance STANDARD LIFE INSURANCE COMPANY	0.01%	67	21	\$3,656	\$3,656	\$0	\$0	\$0	0.00%
92	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.00%	109	0	\$0	\$0	\$0	\$12,100	\$6,378	N/A
93	RESERVE NATIONAL INSURANCE COMPANY	0.31%	29	657	\$186,275	\$181,638	\$0	\$68,145	\$77,629	42.74%
94	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	93	25	\$357	\$355	\$0	\$0	\$0	0.00%
95	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.02%	51	671	\$13,147	\$13,699	\$0	\$120	\$3,748	27.36%
96	STARMOUNT LIFE INSURANCE COMPANY	0.01%	60	40	\$5,058	\$5,038	\$0	\$0	\$0	0.00%
97	THE RELIABLE LIFE INSURANCE COMPANY	0.28%	30	2,265	\$168,558	\$169,497	\$0	\$68,135	\$49,396	29.14%
98	THE TRAVELERS PROTECTIVE ASSOCIATION OF AME	0.03%	47	1,291	\$18,805	\$18,805	\$0	\$22,260	\$22,732	120.88%
99	TIME INSURANCE COMPANY	2.47%	7	4,701	\$1,501,339	\$1,501,339	\$0	\$93,256	\$134,107	8.93%
100	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	90	10	\$480	\$489	\$0	\$0	\$0	0.00%
101	TRANSAMERICA LIFE INSURANCE COMPANY	0.48%	22	2,871	\$289,249	\$298,402	\$0	\$125,701	\$134,524	45.08%
102	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.02%	55	162	\$9,400	\$9,290	\$0	\$0	\$0	0.00%
103	TRAVELERS INDEMNITY COMPANY	0.00%	109	0	\$0	\$239	\$0	\$0	\$0	0.00%
104	TRUSTMARK INSURANCE COMPANY	0.02%	49	78	\$13,568	\$13,742	\$0	\$1,350	\$1,028	7.48%
105	UNIFIED LIFE INSURANCE COMPANY	0.00%	70	80	\$2,935	\$3,044	\$0	\$0	\$0	0.00%
106	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	66	35	\$3,696	\$3,749	\$0	\$0	\$0	0.00%
107	UNION LABOR LIFE INSURANCE COMPANY	0.00%	79	16	\$1,532	\$1,751	\$0	\$0	\$417	23.81%
108	UNITED AMERICAN INSURANCE COMPANY	0.02%	48	240	\$13,636	\$13,715	\$0	\$71	-\$43	-0.31%
109	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	85	29	\$759	\$778	\$0	\$50	\$48	6.17%
110	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.11%	35	165	\$68,113	\$71,062	\$0	\$16,260	-\$10,448	-14.70%
111	UNITED INSURANCE COMPANY OF AMERICA	0.01%	57	86	\$6,825	\$6,900	\$0	\$200	\$200	2.90%
112	UNITED NATIONAL LIFE INSURANCE COMPANY OF AM	0.00%	86	3	\$618	\$608	\$0	\$0	\$0	0.00%
113	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	103	1	\$139	\$129	\$0	\$0	\$0	0.00%
114	USABLE LIFE	0.09%	39	151	\$53,469	\$53,469	\$0	\$6,457	\$6,457	12.08%
115	WASHINGTON NATIONAL INSURANCE COMPANY	5.02%	3	4,809	\$3,055,661	\$3,079,897	\$0	\$1,704,491	\$1,595,143	51.79%
116	WESTERN AND SOUTHERN LIFE INSURANCE COMPAN	0.15%	32	667	\$89,301	\$89,301	\$0	\$19,113	\$0	0.00%
117	WILCO LIFE INSURANCE COMPANY	0.02%	52	60	\$12,262	\$12,327	\$0	\$2,500	\$2,658	21.56%
TOTAL		100.00%		393,021	\$60,851,889	\$60,538,383	\$0	\$25,153,595	\$26,631,367	43.99%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	125	3	\$239	\$239	\$0	\$0	\$0	0.00%
2	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	18.39%	2	39,214	\$20,243,175	\$20,443,636	\$0	\$8,084,652	\$8,183,998	40.03%
3	AMERICAN FAMILY MUTUAL INSURANCE COMPANY S	0.00%	103	5	\$1,020	\$2,016	\$0	\$0	\$0	0.00%
4	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	106	4	\$916	\$916	\$0	\$0	-\$237	-25.87%
5	AMERICAN GENERAL LIFE INSURANCE CO	0.19%	32	977	\$208,602	\$214,877	\$0	\$354,881	\$347,686	161.81%
6	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.38%	23	777	\$416,936	\$418,073	\$0	\$162,614	\$154,562	36.97%
7	AMERICAN INCOME LIFE INSURANCE CO	0.00%	115	2	\$503	\$503	\$0	\$0	\$0	0.00%
8	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	86	10	\$4,333	\$4,438	\$0	\$0	-\$41	-0.92%
9	AMERICAN STATES INSURANCE COMPANY	0.00%	97	3	\$1,909	\$11,139	\$0	\$2,400	-\$10,371	-93.11%
10	AMERICAN UNITED LIFE INSURANCE COMPANY	0.01%	75	8	\$9,295	\$10,097	\$0	\$0	\$0	0.00%
11	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	90	8	\$3,367	\$3,063	\$0	\$0	\$0	0.00%
12	AMERITAS LIFE INSURANCE CORP	1.56%	12	1,185	\$1,721,287	\$1,733,533	\$0	\$412,241	\$444,608	25.65%
13	ASSURITY LIFE INSURANCE COMPANY	0.68%	19	985	\$750,816	\$774,917	\$0	\$293,556	\$270,695	34.93%
14	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.03%	55	71	\$35,452	\$36,486	\$0	\$49,874	\$49,874	136.69%
15	ATHENE ANNUITY AND LIFE COMPANY	0.01%	70	26	\$10,673	\$10,666	\$0	\$138,538	\$98,738	925.73%
16	AUTO OWNERS LIFE INSURANCE COMPANY	0.06%	45	76	\$65,625	\$65,706	\$0	\$17,594	\$24,523	37.32%
17	AXA EQUITABLE LIFE INSURANCE COMPANY	0.24%	28	163	\$261,305	\$266,402	\$0	\$1,736,325	\$1,736,013	651.65%
18	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.02%	60	29	\$22,633	\$22,766	\$0	\$10,447	\$13,145	57.74%
19	BANKERS LIFE AND CASUALTY COMPANY	0.06%	46	105	\$64,386	\$74,128	\$0	\$153,084	\$497,627	671.31%
20	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	4.67%	6	2,781	\$5,144,552	\$5,110,382	\$0	\$1,050,804	\$4,046,734	79.19%
21	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	85	261	\$4,552	\$4,558	\$0	\$0	\$0	0.00%
22	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.06%	44	50	\$67,613	\$78,230	\$0	\$23,182	\$3,381	4.32%
23	CANADA LIFE ASSURANCE COMPANY	0.03%	54	46	\$36,344	\$39,559	\$0	\$192,766	\$192,766	487.29%
24	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	136	0	\$0	\$0	\$0	\$533	\$533	N/A
25	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.03%	58	220	\$27,912	\$28,043	\$0	\$5,818	\$4,583	16.34%
26	CENTRE LIFE INSURANCE COMPANY	0.10%	39	88	\$113,994	\$119,739	\$0	\$43,902	\$44,377	37.06%
27	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.05%	49	189	\$51,599	\$51,037	\$0	\$3,967	\$5,679	11.13%
28	CINCINNATI LIFE INSURANCE COMPANY THE	0.04%	51	32	\$43,902	\$45,434	\$0	\$0	-\$47	-0.10%
29	CMFG LIFE INSURANCE COMPANY	0.00%	122	2	\$306	\$495	\$0	\$190	\$190	38.38%
30	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	2.76%	9	5,860	\$3,033,131	\$3,098,346	\$0	\$1,529,101	\$1,506,636	48.63%
31	COLUMBUS LIFE INSURANCE COMPANY	0.00%	130	1	\$96	\$111	\$0	\$0	\$0	0.00%
32	COMBINED INSURANCE CO OF AMERICA	0.59%	20	1,586	\$646,209	\$663,027	\$0	\$255,717	\$237,255	35.78%
33	COMMERCIAL TRAVELERS LIFE INSURANCE COMPAN	0.00%	96	201	\$2,079	\$2,192	\$0	\$1,757	\$1,757	80.16%
34	COMMONWEALTH ANNUITY AND LIFE INSURANCE CO	0.00%	84	7	\$5,424	\$5,439	\$0	\$105,625	\$107,362	1973.93%
35	CONNECTICUT GENERAL LIFE INS CO	0.08%	41	75	\$89,750	\$79,841	\$0	\$1,280,579	\$143,912	180.25%
36	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	133	2	\$40	\$40	\$0	\$0	\$0	0.00%
37	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	61	47	\$17,110	\$17,295	\$0	\$2,409	\$1,913	11.06%
38	COUNTRY LIFE INSURANCE COMPANY	0.21%	30	282	\$235,888	\$238,220	\$0	\$126,854	\$85,855	36.04%
39	EMC NATIONAL LIFE COMPANY	0.00%	89	3	\$3,580	\$4,071	\$0	\$0	\$395	9.70%
40	FARM BUREAU LIFE INSURANCE COMPANY OF MISSO	0.01%	62	35	\$15,927	\$16,294	\$0	\$16,218	\$16,218	99.53%
41	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	124	1	\$240	\$240	\$0	\$0	\$0	0.00%
42	FEDERAL LIFE INSURANCE COMPANY	0.00%	105	3	\$927	\$570	\$0	\$0	\$0	0.00%
43	FEDERATED LIFE INSURANCE COMPANY	0.73%	18	699	\$804,070	\$815,411	\$0	\$101,223	-\$72,455	-8.89%
44	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.01%	82	66	\$5,849	\$5,839	\$0	\$0	\$0	0.00%
45	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.01%	65	6	\$15,256	\$17,045	\$0	\$0	\$125	0.73%
46	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.17%	34	154	\$184,921	\$187,611	\$0	\$89,581	\$40,463	21.57%
47	GOLDEN RULE INSURANCE COMPANY	0.01%	72	21	\$10,091	\$10,485	\$0	\$0	\$0	0.00%
48	GREAT WEST LIFE ASSURANCE COMPANY	0.03%	57	51	\$31,923	\$32,327	\$0	\$67,815	\$66,641	206.15%
49	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	117	1	\$438	\$438	\$0	\$0	\$0	0.00%
50	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	1.08%	15	668	\$1,192,395	\$1,195,162	\$16,255	\$1,420,836	\$1,525,567	127.65%
51	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.01%	79	3	\$6,737	\$6,737	\$0	\$132,864	\$132,864	1972.15%
52	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.00%	98	9	\$1,802	\$1,802	\$0	\$4,025	\$4,025	223.36%
53	HARTFORD LIFE INSURANCE COMPANY	0.01%	77	3	\$7,486	\$7,486	\$0	\$0	\$0	0.00%
54	HORACE MANN LIFE INSURANCE COMPANY	0.01%	83	11	\$5,573	\$5,640	\$0	\$0	-\$502	-8.90%
55	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	1.28%	13	3,931	\$1,411,982	\$1,445,389	\$0	\$731,616	\$537,811	37.21%
56	INDEPENDENT ORDER OF FORESTERS THE	0.00%	111	6	\$638	\$638	\$0	\$0	\$0	0.00%
57	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & A	0.00%	107	7	\$693	\$695	\$0	\$0	\$0	0.00%
58	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.00%	129	1	\$135	\$135	\$0	\$0	\$0	0.00%
59	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.26%	27	319	\$286,309	\$291,509	\$0	\$641,832	\$641,832	220.18%
60	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	100	4	\$1,265	\$1,316	\$0	\$0	\$0	0.00%
61	JOHN ALDEN LIFE INSURANCE COMPANY	0.01%	78	8	\$7,450	\$7,450	\$0	\$0	-\$511	-6.86%
62	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.05%	48	54	\$54,388	\$52,276	\$40	\$0	\$43,821	83.83%
63	KANAWHA INSURANCE COMPANY	0.16%	36	122	\$170,724	\$167,692	\$0	\$313,705	\$366,027	218.27%
64	KANSAS CITY LIFE INSURANCE COMPANY	0.01%	73	18	\$9,861	\$10,159	\$0	\$13,540	\$3,434	33.80%
65	KNIGHTS OF COLUMBUS	0.04%	53	107	\$39,235	\$39,529	\$0	\$0	-\$67,911	-171.80%
66	LEADERS LIFE INSURANCE COMPANY	0.01%	63	13	\$15,709	\$15,709	\$0	\$3,824	\$3,880	24.70%
67	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.00%	127	1	\$166	\$203	\$0	\$625	\$914	450.25%
68	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.02%	59	2	\$23,403	\$23,255	\$0	\$0	-\$11,472	-49.33%
69	LIFESECURE INSURANCE COMPANY	0.00%	134	1	\$34	\$35	\$0	\$0	\$14	40.00%
70	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	110	1	\$639	\$681	\$0	\$0	\$0	0.00%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.12%	38	172	\$133,338	\$164,222	\$0	\$255,423	\$214,844	130.83%
72	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	93	0	\$2,336	\$2,303	\$0	\$2,090	\$1,983	86.11%
73	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	92	32	\$2,732	\$2,528	\$0	\$1,200	\$1,384	54.75%
74	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	113	1	\$564	\$562	\$0	\$0	\$0	0.00%
75	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.21%	31	254	\$230,563	\$231,435	\$0	\$88,968	\$91,387	39.49%
76	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	7.15%	5	4,814	\$7,868,864	\$8,055,628	\$440,052	\$8,536,890	\$6,567,614	81.53%
77	MEDICO INSURANCE COMPANY	0.00%	136	4	-\$13	\$41	\$0	\$1,400	\$0	0.00%
78	METROPOLITAN LIFE INSURANCE COMPANY	3.65%	7	1,816	\$4,020,906	\$4,098,972	\$0	\$1,920,687	\$664,599	16.21%
79	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	131	2	\$91	\$95	\$0	\$0	\$0	0.00%
80	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	74	64	\$9,467	\$9,467	\$0	\$0	\$0	0.00%
81	MINNESOTA LIFE INSURANCE COMPANY	0.49%	22	263	\$544,613	\$568,726	\$0	\$770,050	\$779,799	137.11%
82	MODERN WOODMEN OF AMERICA	0.00%	126	5	\$177	\$179	\$0	\$4,028	\$10,059	5619.55%
83	MONY LIFE INSURANCE COMPANY	0.16%	35	150	\$172,761	\$184,894	\$64,054	\$187,396	\$279,382	151.10%
84	MUTUAL OF OMAHA INSURANCE COMPANY	0.35%	24	527	\$384,296	\$388,454	\$0	\$266,428	\$219,222	56.43%
85	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-A	0.00%	109	1	\$663	\$497	\$0	\$0	\$0	0.00%
86	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	87	17	\$4,278	\$4,380	\$0	\$9,360	\$9,360	213.70%
87	NATIONAL LIFE INSURANCE COMPANY	0.09%	40	109	\$98,631	\$128,343	\$0	\$198,251	\$162,265	126.43%
88	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.56%	21	871	\$617,194	\$616,017	\$0	\$276,639	\$236,938	38.46%
89	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.00%	132	1	\$62	\$62	\$0	\$0	\$0	0.00%
90	NEW ENGLAND LIFE INSURANCE COMPANY	0.07%	42	107	\$79,312	\$84,853	\$0	\$77,770	\$59,917	70.61%
91	NEW YORK LIFE INSURANCE COMPANY	0.27%	26	260	\$298,297	\$301,744	\$886	\$706,529	\$399,973	132.55%
92	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	135	1	\$2	\$2	\$0	\$0	\$0	0.00%
93	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	23.19%	1	20,512	\$25,528,589	\$25,089,934	\$8,161,001	\$11,072,404	\$32,547,311	129.72%
94	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.31%	25	219	\$336,103	\$336,919	\$0	\$552,819	\$564,868	167.66%
95	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.13%	37	91	\$139,444	\$139,269	\$23,704	\$177,000	\$193,167	138.70%
96	OLD AMERICAN INSURANCE COMPANY	0.00%	114	5	\$552	\$552	\$0	\$0	\$48	8.70%
97	PAN-AMERICAN LIFE INSURANCE COMPANY	0.07%	43	58	\$72,731	\$76,421	\$0	\$8,022	\$8,160	10.68%
98	PARTNERRE LIFE REINSURANCE COMPANY OF AMEF	0.00%	112	2	\$612	\$612	\$0	\$0	\$0	0.00%
99	PAUL REVERE LIFE INSURANCE COMPANY	2.29%	10	1,675	\$2,523,917	\$2,796,745	\$0	\$7,976,398	\$6,061,778	216.74%
100	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.01%	80	43	\$6,665	\$73,053	\$0	\$180,925	\$492,102	673.62%
101	PENNSYLVANIA LIFE INSURANCE COMPANY	-0.22%	136	1,001	-\$245,243	-\$247,690	\$0	\$251,128	\$247,228	-99.81%
102	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.01%	81	12	\$5,981	\$6,016	\$0	\$11,134	\$10,066	167.32%
103	PHOENIX LIFE INSURANCE COMPANY	0.03%	56	58	\$35,023	\$0	\$0	\$0	\$0 N/A	
104	PHYSICIANS MUTUAL INSURANCE COMPANY	0.00%	118	2	\$436	\$436	\$0	\$4,800	\$3,002	688.53%
105	PRIMERICA LIFE INSURANCE COMPANY	0.00%	99	5	\$1,390	\$1,407	\$0	\$0	\$30	2.13%
106	PRINCIPAL LIFE INSURANCE COMPANY	7.88%	4	3,721	\$8,675,450	\$6,491,099	\$0	\$2,500,756	\$1,458,052	22.46%
107	PROFESSIONAL INSURANCE COMPANY	0.17%	33	227	\$187,666	\$190,281	\$0	\$70,878	\$70,878	37.25%
108	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	102	5	\$1,153	\$1,153	\$0	\$0	-\$1,358	-117.78%
109	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPA	10.28%	3	17,094	\$11,319,789	\$11,683,607	\$0	\$6,940,162	\$6,414,650	54.90%
110	PROVIDENT LIFE AND CASUALTY INSURANCE COMP/	0.24%	29	113	\$259,666	\$264,333	\$0	\$182,019	\$193,095	73.05%
111	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.01%	69	24	\$10,934	\$11,000	\$0	\$1,194	\$88,598	805.44%
112	PYRAMID LIFE INSURANCE COMPANY	0.00%	104	2	\$948	\$961	\$0	\$0	\$0	0.00%
113	RELIASTAR LIFE INSURANCE COMPANY	0.00%	91	1	\$2,963	\$2,966	\$0	\$0	-\$6,535	-220.33%
114	RIVERSOURCE LIFE INSURANCE COMPANY	1.17%	14	1,213	\$1,286,585	\$1,288,532	\$0	\$290,689	\$292,649	22.71%
115	SECURITY MUTUAL LIFE INSURANCE COMPANY OF N	0.00%	116	2	\$491	\$526	\$0	\$10,396	\$9,610	1827.00%
116	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	120	4	\$374	\$366	\$0	\$0	\$515	140.71%
117	SETTLERS LIFE INSURANCE COMPANY	0.00%	121	1	\$334	\$331	\$0	\$0	\$0	0.00%
118	SHELTER LIFE INSURANCE COMPANY	0.05%	47	82	\$56,919	\$56,859	\$0	\$202,315	\$330,694	581.60%
119	STANDARD INSURANCE COMPANY	2.92%	8	1,462	\$3,209,157	\$3,217,760	\$0	\$569,556	\$496,503	15.43%
120	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	128	3	\$159	\$159	\$0	\$3,700	\$15,301	9623.27%
121	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	2.28%	11	5,606	\$2,514,798	\$2,485,919	\$0	\$945,342	\$978,248	39.35%
122	STATE LIFE INSURANCE COMPANY	0.00%	136	2	\$0	\$0	\$0	\$0	\$0 N/A	
123	SYMETRA LIFE INSURANCE COMPANY	0.01%	68	20	\$12,566	\$14,441	\$0	\$24,379	\$22,111	153.11%
124	THRIVENT FINANCIAL FOR LUTHERANS	0.78%	17	1,370	\$863,824	\$863,010	\$143,518	\$617,938	\$378,182	43.82%
125	TIME INSURANCE COMPANY	0.00%	88	8	\$3,712	\$3,712	\$0	\$5,000	\$4,838	130.33%
126	TRANSAMERICA LIFE INSURANCE COMPANY	0.01%	76	25	\$9,003	\$9,340	\$0	\$6,618	\$7,194	77.02%
127	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	-0.01%	136	33	-\$15,021	-\$15,015	\$0	\$0	\$0	0.00%
128	TRUSTMARK INSURANCE COMPANY	0.04%	52	127	\$40,162	\$40,676	\$0	\$21,828	\$16,617	40.85%
129	UNIFIED LIFE INSURANCE COMPANY	0.00%	101	11	\$1,190	\$1,193	\$0	\$6,000	\$6,931	580.97%
130	UNITED AMERICAN INSURANCE COMPANY	0.00%	123	2	\$294	\$292	\$0	\$0	\$0	0.00%
131	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.01%	71	199	\$10,221	\$10,486	\$0	\$2,908	\$2,782	26.53%
132	UNITED INSURANCE COMPANY OF AMERICA	0.01%	64	93	\$15,670	\$15,856	\$0	\$2,180	\$3,255	20.53%
133	UNITED LIFE INSURANCE COMPANY	0.01%	67	26	\$13,219	\$13,489	\$0	\$12,700	-\$492	-3.65%
134	UNITED SECURITY HEALTH AND CASUALTY INSURAN	0.00%	95	2	\$2,103	\$2,131	\$0	\$0	\$0	0.00%
135	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	108	4	\$675	\$675	\$0	\$8,496	\$0	0.00%
136	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.91%	16	790	\$996,755	\$1,078,696	\$0	\$3,081,318	\$3,056,432	283.35%
137	USAA LIFE INSURANCE COMPANY	0.04%	50	44	\$47,507	\$48,092	\$0	\$41,738	\$36,715	76.34%
138	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	94	14	\$2,154	\$2,440	\$0	\$2,640	\$3,571	146.35%
139	WESTERN AND SOUTHERN LIFE INSURANCE COMPAI	0.00%	136	15	\$0	\$0	\$0	\$0	\$0	N/A

2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
140	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	136	1	\$0	\$0	\$0	\$2,520	\$5,779	N/A
141	WILCAC LIFE INSURANCE COMPANY	0.01%	66	9	\$13,781	\$13,781	\$0	\$0	\$0	0.00%
142	WILCO LIFE INSURANCE COMPANY	-0.01%	136	6	-\$11,060	-\$11,029	\$0	\$5,530	\$6,441	-58.40%
143	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.00%	119	2	\$389	\$391	\$0	\$0	\$0	0.00%
TOTAL		100.00%		127,227	\$110,062,683	\$108,945,005	\$8,849,510	\$68,673,653	\$85,142,628	78.15%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DENTAL**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	8.81%	4	10,149	\$3,101,434	\$3,121,180	\$0	\$998,898	\$998,465	31.99%
2	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.01%	34	7	\$4,315	\$4,382	\$0	\$1,592	\$1,583	36.13%
3	AMERICAN REPUBLIC INSURANCE COMPANY	0.47%	19	294	\$167,154	\$167,154	\$0	\$103,454	\$103,454	61.89%
4	AMERITAS LIFE INSURANCE CORP	3.00%	11	2,025	\$1,058,382	\$1,084,785	\$0	\$706,330	\$657,569	60.62%
5	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	11.32%	3	10,490	\$3,985,746	\$3,985,746	\$0	\$2,810,167	\$2,761,324	69.28%
6	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	39	4	\$833	\$833	\$0	\$527	\$518	62.18%
7	CHESAPEAKE LIFE INSURANCE COMPANY THE	3.25%	10	3,907	\$1,146,080	\$1,141,092	\$0	\$428,685	\$440,138	38.57%
8	CIGNA HEALTH AND LIFE INSURANCE COMPANY	16.90%	1	17,650	\$5,952,072	\$5,898,999	\$0	\$4,944,018	\$4,993,779	84.65%
9	CITIZENS SECURITY LIFE INS CO	3.30%	9	880	\$1,162,940	\$1,239,265	\$0	\$682,214	\$699,038	56.41%
10	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.32%	22	224	\$114,391	\$121,029	\$0	\$21,815	\$23,470	19.39%
11	CONSTITUTION LIFE INSURANCE COMPANY	0.15%	25	127	\$51,350	\$52,283	\$0	\$12,770	\$11,910	22.78%
12	CONTINENTAL GENERAL INSURANCE COMPANY	0.05%	31	48	\$16,618	\$17,583	\$0	\$13,823	\$13,338	75.86%
13	DENTEGRA INSURANCE COMPANY	0.24%	23	231	\$84,157	\$80,037	\$0	\$17,738	\$18,006	22.50%
14	DSM USA INSURANCE COMPANY INC	1.25%	17	1,571	\$442,008	\$442,008	\$0	\$112,017	\$119,017	26.93%
15	FAMILY LIFE INSURANCE COMPANY	0.00%	42	2	\$411	\$413	\$0	\$0	\$0	0.00%
16	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.34%	21	1,068	\$121,148	\$118,513	\$0	\$51,251	\$60,327	50.90%
17	GOLDEN RULE INSURANCE COMPANY	6.60%	6	5,633	\$2,323,638	\$2,319,878	\$0	\$1,155,534	\$1,205,597	51.97%
18	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.41%	20	412	\$145,243	\$132,465	\$0	\$45,537	\$53,640	40.49%
19	HEALTH CARE SERVICE CORPORATION	0.00%	40	18	\$626	\$626	\$0	\$35,692	\$35,819	5721.88%
20	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	15.71%	2	18,164	\$5,532,144	\$5,532,631	\$0	\$3,195,493	\$3,219,915	58.20%
21	HUMANA INSURANCE COMPANY	6.82%	5	9,091	\$2,403,125	\$2,392,277	\$0	\$1,079,172	\$1,084,173	45.32%
22	HUMANADENTAL INSURANCE COMPANY	1.86%	15	2,026	\$656,263	\$661,661	\$0	\$482,382	\$471,749	71.30%
23	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.01%	35	15	\$2,700	\$2,700	\$0	\$0	\$0	0.00%
24	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	44	0	\$48	\$48	\$0	\$25	\$15	31.25%
25	MEDICO INSURANCE COMPANY	2.04%	14	891	\$719,854	\$722,616	\$0	\$306,922	\$319,458	44.21%
26	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.02%	33	26	\$6,903	\$6,908	\$0	\$1,849	\$2,205	31.92%
27	MUTUAL OF OMAHA INSURANCE COMPANY	0.05%	30	193	\$17,275	\$12,313	\$0	\$5,179	\$2,976	24.17%
28	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	43	4	\$193	\$193	\$0	\$0	\$0	0.00%
29	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.01%	37	6	\$2,100	\$2,084	\$0	\$150	\$150	7.20%
30	NATIONAL HEALTH INSURANCE COMPANY	0.17%	24	327	\$59,655	\$53,921	\$0	\$11,574	\$11,574	21.46%
31	OLD SURETY LIFE INSURANCE COMPANY	0.06%	28	39	\$22,390	\$23,279	\$0	\$22,542	\$22,136	95.09%
32	PENNSYLVANIA LIFE INSURANCE COMPANY	0.05%	29	48	\$17,539	\$17,647	\$0	\$7,847	\$7,739	43.85%
33	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.07%	26	121	\$23,176	\$22,964	\$0	\$4,693	\$4,409	19.20%
34	PHYSICIANS MUTUAL INSURANCE COMPANY	0.06%	27	63	\$22,830	\$22,529	\$0	\$18,755	\$19,147	84.99%
35	PYRAMID LIFE INSURANCE COMPANY	0.00%	41	2	\$552	\$559	\$0	\$602	\$639	114.31%
36	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN'	4.43%	7	4,247	\$1,562,046	\$1,562,046	\$0	\$1,001,606	\$1,007,470	64.50%
37	RESERVE NATIONAL INSURANCE COMPANY	1.18%	18	624	\$414,011	\$416,583	\$0	\$265,039	\$259,742	62.35%
38	STARMOUNT LIFE INSURANCE COMPANY	3.00%	12	9,631	\$1,057,917	\$1,065,183	\$0	\$267,975	\$278,471	26.14%
39	TIME INSURANCE COMPANY	2.14%	13	2,481	\$753,436	\$753,436	\$0	\$330,309	\$298,817	39.66%
40	TRANSAMERICA LIFE INSURANCE COMPANY	0.02%	32	19	\$7,794	\$8,093	\$0	\$0	\$0	0.00%
41	TRUASSURE INSURANCE COMPANY	1.59%	16	1,550	\$561,695	\$0	\$0	\$441,703	\$435,166	N/A
42	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	38	3	\$1,405	\$1,113	\$0	\$389	\$377	33.87%
43	UNITED HEALTHCARE LIFE INSURANCE COMPANY	4.25%	8	2,985	\$1,496,374	\$1,573,469	\$0	\$723,524	\$637,484	40.51%
44	UNITED SECURITY HEALTH AND CASUALTY INSURAN	0.01%	36	13	\$2,408	\$2,363	\$0	\$292	-\$5,050	-213.71%
TOTAL		100.00%		107,309	\$35,222,379	\$34,784,887	\$0	\$20,310,084	\$20,275,754	58.29%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	32.60%	1	50,621	\$12,924,068	\$13,088,767	\$0	\$5,643,699	\$5,745,057	43.89%
2	AMERICAN FAMILY MUTUAL INSURANCE COMPANY S	0.00%	87	4	\$444	\$397	\$0	\$0	\$0	0.00%
3	AMERICAN FIDELITY ASSURANCE COMPANY	0.04%	45	34	\$14,727	\$14,767	\$0	\$11,331	\$11,150	75.51%
4	AMERICAN GENERAL LIFE INSURANCE CO	0.02%	53	1,621	\$6,853	\$6,763	\$0	\$1,400	\$1,458	21.56%
5	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.21%	33	304	\$81,909	\$83,116	\$0	\$25,004	\$25,336	30.48%
6	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	99	1	\$57	\$11	\$0	\$0	\$0	0.00%
7	AMERICAN INCOME LIFE INSURANCE CO	0.08%	41	4,340	\$32,378	\$32,866	\$0	\$4,071	\$3,358	10.22%
8	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.08%	42	34	\$31,599	\$32,003	\$0	\$527	-\$23,288	-72.77%
9	AMERICAN REPUBLIC INSURANCE COMPANY	0.58%	26	365	\$231,859	\$233,572	\$0	\$121,342	\$125,247	53.62%
10	AMERITAS LIFE INSURANCE CORP	0.35%	29	976	\$138,752	\$142,213	\$0	\$3,493	\$3,251	2.29%
11	ASSURITY LIFE INSURANCE COMPANY	1.19%	17	1,075	\$473,598	\$482,980	\$0	\$138,463	\$115,959	24.01%
12	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	102	1	\$0	\$0	\$0	\$0	\$0	N/A
13	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.16%	38	50	\$61,700	\$62,061	\$0	\$31,890	\$33,687	54.28%
14	BANKERS LIFE AND CASUALTY COMPANY	0.32%	31	226	\$128,310	\$131,534	\$1,844	\$55,815	\$85,424	64.94%
15	BCS INSURANCE COMPANY	0.00%	84	5	\$585	\$78	\$0	\$0	\$34	43.59%
16	CATHOLIC FINANCIAL LIFE	0.00%	80	6	\$712	\$716	\$0	\$0	\$0	0.00%
17	CHESAPEAKE LIFE INSURANCE COMPANY THE	2.35%	11	8,029	\$932,801	\$930,636	\$0	\$287,901	\$313,659	33.70%
18	CITIZENS SECURITY LIFE INS CO	2.33%	12	1,895	\$924,790	\$985,485	\$0	\$530,488	\$543,569	55.16%
19	CMFG LIFE INSURANCE COMPANY	0.00%	98	1	\$83	\$94	\$0	\$0	\$0	0.00%
20	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	1.81%	13	1,954	\$717,563	\$724,628	\$0	\$375,406	\$383,295	52.90%
21	COMBINED INSURANCE CO OF AMERICA	5.10%	5	12,089	\$2,021,220	\$2,081,853	\$0	\$445,485	\$456,529	21.93%
22	COMMERCIAL TRAVELERS LIFE INSURANCE COMPAN	0.01%	64	13	\$2,902	\$3,166	\$0	\$216	\$216	6.82%
23	COMPBENEFITS INSURANCE COMPANY	0.00%	90	3	\$262	\$362	\$0	\$0	\$0	0.00%
24	CONSTITUTION LIFE INSURANCE COMPANY	0.38%	28	265	\$149,203	\$151,915	\$0	\$36,293	\$33,849	22.28%
25	CONTINENTAL CASUALTY COMPANY	0.00%	83	5	\$608	\$608	\$0	\$0	\$0	0.00%
26	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	61	26	\$3,715	\$3,768	\$0	\$1,005	\$964	25.58%
27	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	6.05%	4	3,836	\$2,399,617	\$2,395,282	\$0	\$967,705	\$970,283	40.51%
28	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	2.81%	8	1,412	\$1,113,157	\$1,123,998	\$0	\$523,000	\$433,134	38.54%
29	FAMILY LIFE INSURANCE COMPANY	0.19%	35	139	\$74,638	\$77,284	\$0	\$51,100	\$53,284	68.95%
30	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	96	1	\$111	\$111	\$0	\$0	\$0	0.00%
31	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.01%	68	7	\$2,243	\$2,195	\$0	\$1,296	\$1,525	69.48%
32	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.00%	82	4	\$631	\$1,484	\$0	\$0	\$0	0.00%
33	GERBER LIFE INSURANCE COMPANY	0.01%	66	21	\$2,461	\$2,473	\$0	\$0	\$0	0.00%
34	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.04%	46	61	\$14,081	\$14,987	\$0	\$16,239	\$7,364	49.14%
35	GOLDEN RULE INSURANCE COMPANY	1.71%	15	4,297	\$678,112	\$650,178	\$0	\$158,082	\$168,611	25.93%
36	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	100	1	\$41	\$41	\$0	\$0	\$16	39.02%
37	GUARANTEE TRUST LIFE INSURANCE COMPANY	8.19%	2	6,508	\$3,247,797	\$3,235,146	\$0	\$1,035,054	\$1,035,301	32.00%
38	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.97%	19	11,891	\$384,940	\$384,755	\$0	\$133,527	\$135,839	35.31%
39	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.99%	18	636	\$390,869	\$390,254	\$0	\$97,300	\$96,832	24.81%
40	HORACE MANN LIFE INSURANCE COMPANY	0.00%	92	0	\$230	\$230	\$0	\$0	\$0	0.00%
41	HUMANA INSURANCE COMPANY	1.41%	16	3,246	\$560,038	\$561,403	\$0	\$147,458	\$149,840	26.69%
42	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.01%	70	8	\$2,086	\$2,086	\$0	\$0	\$0	0.00%
43	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.02%	54	38	\$6,575	\$6,597	\$0	\$0	\$0	0.00%
44	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	93	1	\$185	\$188	\$0	\$0	-\$125	-66.49%
45	KANAWHA INSURANCE COMPANY	0.02%	55	14	\$6,337	\$6,225	\$0	\$11,645	\$13,587	218.27%
46	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	86	2	\$507	\$507	\$0	\$0	-\$20	-3.94%
47	KNIGHTS OF COLUMBUS	0.01%	58	14	\$5,181	\$5,208	\$0	\$3,994	\$3,882	74.54%
48	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.20%	34	1,605	\$79,922	\$79,907	\$0	\$33,064	\$32,456	40.62%
49	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	72	3	\$1,826	\$1,834	\$0	\$555	\$532	29.01%
50	LIFE OF THE SOUTH INSURANCE COMPANY	0.12%	39	63	\$46,053	\$44,518	\$0	\$0	\$2,083	4.68%
51	LIFESECURE INSURANCE COMPANY	0.00%	73	1	\$1,490	\$1,585	\$0	\$0	-\$13	-0.82%
52	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.35%	30	12	\$138,493	\$137,491	\$0	\$42,027	\$47,119	34.27%
53	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	2.52%	9	2,985	\$999,120	\$1,002,898	\$0	\$149,854	\$153,929	15.35%
54	MARKEL INSURANCE COMPANY	0.01%	63	640	\$3,194	\$2,499	\$0	\$0	-\$368	-14.73%
55	MEDICO CORP LIFE INSURANCE COMPANY	0.01%	65	3	\$2,830	\$2,912	\$0	\$0	\$0	0.00%
56	MEDICO INSURANCE COMPANY	2.50%	10	1,736	\$991,941	\$986,669	\$0	\$128,782	\$92,555	9.38%
57	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	76	386	\$1,322	\$1,387	\$0	\$0	\$21	1.51%
58	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.02%	52	253	\$7,432	\$7,528	\$0	\$3,575	\$3,473	46.13%
59	MONY LIFE INSURANCE COMPANY	0.00%	88	8	\$339	\$339	\$330	\$0	\$0	0.00%
60	MUTUAL OF OMAHA INSURANCE COMPANY	0.94%	20	1,486	\$371,940	\$350,660	\$0	\$107,232	-\$18,701	-5.33%
61	NATIONAL CASUALTY COMPANY	0.00%	97	2	\$100	\$100	\$0	\$0	\$0	0.00%
62	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	102	1	\$0	\$0	\$0	\$0	\$0	N/A
63	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.00%	101	0	\$16	\$16	\$0	\$0	\$0	0.00%
64	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	89	1	\$282	\$282	\$0	\$0	\$0	0.00%
65	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWE	0.00%	102	0	\$0	\$4	\$0	\$0	-\$5,727	-143175.00%
66	NEW YORK LIFE INSURANCE COMPANY	0.02%	56	24	\$6,073	\$6,038	\$0	\$900	\$1,114	18.45%
67	OLD AMERICAN INSURANCE COMPANY	0.02%	57	70	\$5,986	\$6,210	\$0	\$39,238	-\$19,238	-309.79%
68	OPTICARE OF UTAH INC	0.27%	32	1,398	\$106,400	\$106,400	\$0	\$61,972	\$61,128	57.45%
69	PAUL REVERE LIFE INSURANCE COMPANY	0.04%	44	77	\$15,124	\$15,604	\$0	\$1,556	\$3,378	21.65%
70	PENNSYLVANIA LIFE INSURANCE COMPANY	0.46%	27	264	\$183,787	\$185,621	\$0	\$272,455	\$268,223	144.50%

2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LIMITED BENEFIT

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	3.51%	7	960	\$1,392,583	\$1,332,097	\$0	\$351,046	\$520,012	39.04%
72	PHYSICIANS MUTUAL INSURANCE COMPANY	1.78%	14	2,101	\$705,871	\$719,219	\$0	\$349,476	\$331,040	46.03%
73	PRIMERICA LIFE INSURANCE COMPANY	0.00%	79	2	\$798	\$947	\$0	\$0	\$30	3.17%
74	PROFESSIONAL INSURANCE COMPANY	0.02%	50	38	\$7,616	\$7,722	\$0	\$7,595	\$7,595	98.36%
75	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPA	0.01%	60	7	\$4,221	\$3,964	\$0	\$350	\$320	8.07%
76	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.00%	81	13	\$648	\$669	\$0	\$149	\$16	2.39%
77	PYRAMID LIFE INSURANCE COMPANY	0.00%	77	16	\$946	\$959	\$0	\$0	\$0	0.00%
78	RESERVE NATIONAL INSURANCE COMPANY	8.00%	3	4,696	\$3,169,901	\$3,151,251	\$0	\$1,600,995	\$1,710,619	54.28%
79	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	94	35	\$127	\$127	\$0	\$11	\$11	8.66%
80	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.91%	21	386	\$358,876	\$359,913	\$0	\$75,122	\$52,562	14.60%
81	STANDARD LIFE AND CASUALTY COMPANY	0.17%	36	57	\$67,259	\$67,609	\$0	\$0	\$0	0.00%
82	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	4.64%	6	7,278	\$1,840,957	\$1,888,469	\$378	\$970,902	\$996,870	52.79%
83	STERLING INVESTORS LIFE INSURANCE COMPANY	0.75%	24	327	\$296,728	\$311,363	\$0	\$41,830	\$37,735	12.12%
84	THE RELIABLE LIFE INSURANCE COMPANY	0.02%	49	133	\$7,718	\$7,717	\$0	\$1,388	\$1,486	19.26%
85	THRIVENT FINANCIAL FOR LUTHERANS	0.02%	48	80	\$8,282	\$8,535	\$2,586	\$5,322	\$5,322	62.36%
86	TIME INSURANCE COMPANY	0.00%	85	5	\$510	\$510	\$0	\$0	\$44	8.63%
87	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	95	1	\$113	\$114	\$0	\$0	\$0	0.00%
88	TRANSAMERICA LIFE INSURANCE COMPANY	0.08%	40	284	\$32,944	\$34,132	\$0	\$16,061	\$17,456	51.14%
89	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.02%	51	249	\$7,582	\$7,409	\$0	\$2,942	\$3,042	41.06%
90	TRUSTMARK INSURANCE COMPANY	0.01%	71	1	\$2,038	\$2,064	\$0	\$0	\$0	0.00%
91	UNIFIED LIFE INSURANCE COMPANY	0.00%	74	8	\$1,371	\$1,380	\$0	\$0	\$0	0.00%
92	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	59	16	\$4,961	\$5,032	\$0	\$20	\$20	0.40%
93	UNITED AMERICAN INSURANCE COMPANY	0.76%	23	273	\$302,451	\$300,378	\$0	\$191,486	\$177,273	59.02%
94	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.79%	22	405	\$313,519	\$314,868	\$0	\$116,522	\$114,827	36.47%
95	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.01%	67	4	\$2,359	\$2,489	\$0	\$0	-\$1,438	-57.77%
96	UNITED INSURANCE COMPANY OF AMERICA	0.04%	43	106	\$16,042	\$16,232	\$0	\$4,181	\$4,096	25.23%
97	UNITED NATIONAL LIFE INSURANCE COMPANY OF AM	0.71%	25	394	\$282,360	\$277,680	\$0	\$34,453	\$54,845	19.75%
98	UNITED SECURITY ASSURANCE COMPANY OF PENNS	0.01%	62	1	\$3,315	\$3,315	\$0	\$0	\$0	0.00%
99	USAA LIFE INSURANCE COMPANY	0.00%	75	4	\$1,325	\$1,327	\$0	\$0	\$0	0.00%
100	USABLE LIFE	0.00%	78	2	\$849	\$849	\$0	\$0	\$0	0.00%
101	WASHINGTON NATIONAL INSURANCE COMPANY	0.16%	37	178	\$61,750	\$60,867	\$0	\$9,665	\$20,191	33.17%
102	WESTERN AND SOUTHERN LIFE INSURANCE COMPAI	0.00%	91	4	\$251	\$251	\$0	\$0	\$0	0.00%
103	WILCO LIFE INSURANCE COMPANY	0.01%	69	3	\$2,150	\$2,245	\$0	\$0	-\$377	-16.79%
104	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.03%	47	26	\$12,952	\$13,030	\$0	\$4,185	\$4,926	37.81%
TOTAL		100.00%		145,191	\$39,645,578	\$39,900,226	\$5,138	\$15,485,140	\$15,608,594	39.12%

2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SHORT TERM CREDIT DISABILITY

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FEDERATED LIFE INSURANCE COMPANY	78.62%	1	9,837	\$995,754	\$876,053	\$0	\$187,343	\$166,940	19.06%
2	AMERICAN HERITAGE LIFE INSURANCE COMPANY	-0.03%	5	18	-\$386	-\$386	\$0	\$5,341	\$2,091	-541.71%
3	AMERICAN NATIONAL INSURANCE COMPANY	22.58%	2	702	\$285,999	\$384,520	\$0	\$37,268	-\$2,513	-0.65%
4	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.06%	4	0	\$771	\$771	\$0	\$0	\$0	0.00%
5	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	-0.04%	5	140	-\$545	\$6,988	\$0	\$9,228	\$14,410	206.21%
6	OLD UNITED LIFE INSURANCE COMPANY	1.31%	3	117	\$16,600	\$30,158	\$0	\$4,103	-\$1,591	-5.28%
7	SHELTER LIFE INSURANCE COMPANY	0.00%	5	2	\$0	\$224	\$0	\$0	\$0	0.00%
8	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	-2.50%	5	615	-\$31,670	\$223,325	\$0	\$111,397	\$95,325	42.68%
TOTAL		100.00%		11,431	\$1,266,523	\$1,521,653	\$0	\$354,680	\$274,662	18.05%

2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CREDIT DISABILITY

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	PROTECTIVE LIFE INSURANCE COMPANY	100.00%	1	38	-\$397	\$6,972	\$0	\$2,209	-\$118	-1.69%
	TOTAL	100.00%		38	-\$397	\$6,972	\$0	\$2,209	-\$118	-1.69%

2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL STOP LOSS

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN ALTERNATIVE INSURANCE C	84.63%	1	111,797	\$3,831,025	\$3,831,025	\$0	\$1,594,130	\$2,341,921	61.13%
2	ATLANTIC SPECIALTY INSURANCE COMI	2.53%	4	1,548	\$114,424	\$114,424	\$0	\$10,793	\$1,488	1.30%
3	BERKSHIRE HATHAWAY SPECIALTY INSI	2.65%	3	573	\$119,802	\$119,802	\$0	\$0	\$35,817	29.90%
4	IRONSHORE INDEMNITY INC	10.20%	2	2,733	\$461,653	\$459,572	\$0	\$46,087	\$133,303	29.01%
TOTAL		100.00%		116,651	\$4,526,904	\$4,524,823	\$0	\$1,651,010	\$2,512,529	55.53%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE PART D**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ACCENDO INSURANCE COMPANY	0.00%	12	0	\$0	\$107	\$0	-\$609	-\$609	-569.16%
2	AETNA LIFE INSURANCE COMPANY	12.38%	3	41,793	\$36,832,005	\$36,926,545	\$0	\$33,774,872	\$33,876,899	91.74%
3	ANTHEM INSURANCE COMPANIES INC	7.10%	4	13,430	\$21,118,789	\$20,048,036	\$0	\$13,805,198	\$16,862,837	84.11%
4	COMPANION LIFE INSURANCE COMPANY	4.03%	7	14,428	\$11,989,943	\$11,989,943	\$0	\$10,572,250	\$10,986,673	91.63%
5	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	0.04%	11	0	\$129,344	\$129,344	\$0	\$76,296	-\$268,955	-207.94%
6	ENVISION INSURANCE COMPANY	0.23%	10	2,077	\$674,869	\$674,869	\$0	-\$595,729	\$672,607	99.66%
7	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	6.55%	5	19,786	\$19,508,718	\$19,094,017	\$0	\$14,686,604	\$12,731,339	66.68%
8	HEALTHSPRING LIFE & HEALTH INSURANCE COMPANY	0.00%	12	0	-\$896	\$3,893	\$0	-\$174	-\$5,454	-140.10%
9	HUMANA INSURANCE COMPANY	27.20%	2	133,562	\$80,945,237	\$80,945,237	\$0	\$58,541,679	\$62,903,454	77.71%
10	MERIT HEALTH INSURANCE COMPANY	0.79%	9	1,961	\$2,354,505	\$2,354,505	\$0	\$2,513,485	\$2,513,485	106.75%
11	NEW YORK LIFE INSURANCE COMPANY	0.00%	12	0	\$0	\$0	\$2	\$0	\$0	N/A
12	PENNSYLVANIA LIFE INSURANCE COMPANY	0.00%	12	0	\$0	-\$58	\$0	\$7,754	-\$473	815.52%
13	SILVERSCRIPT INSURANCE COMPANY	34.95%	1	139,669	\$104,010,448	\$109,698,877	\$0	\$105,973,893	\$96,836,947	88.28%
14	SYMPHONIX HEALTH INSURANCE INC	2.66%	8	13,086	\$7,930,735	\$5,678,775	\$0	\$6,331,655	\$6,389,336	112.51%
15	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	12	0	-\$257	-\$367	\$0	-\$1,229	-\$1,190	324.25%
16	WELLCARE PRESCRIPTION INSURANCE INC	4.08%	6	17,308	\$12,133,450	\$12,133,450	\$0	\$10,659,754	\$10,229,992	84.31%
	TOTAL	100.00%		397,100	\$297,626,890	\$299,677,173	\$2	\$256,345,699	\$253,726,888	84.67%

2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	4.98%	3	2,739	\$28,352,441	\$29,029,585	\$0	\$23,563,545	\$23,785,087	81.93%
2	ANTHEM INSURANCE COMPANIES INC	4.25%	4	2,529	\$24,181,871	\$23,968,467	\$0	\$19,840,078	\$19,344,329	80.71%
3	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	61.17%	1	33,421	\$347,936,914	\$347,575,118	\$0	\$272,250,482	\$271,228,585	78.03%
4	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	-0.01%	5	0	-\$48,564	-\$48,564	\$0	\$0	\$0	0.00%
5	HUMANA INSURANCE COMPANY	29.60%	2	17,234	\$168,389,139	\$168,389,139	\$0	\$127,671,650	\$126,545,380	75.15%
TOTAL		100.00%		55,923	\$568,811,801	\$568,913,745	\$0	\$443,325,755	\$440,903,381	77.50%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AAA LIFE INSURANCE COMPANY	0.01%	149	422	\$236,802	\$240,365	\$0	\$80,788	\$71,648	29.81%
2	ABILITY INSURANCE COMPANY	0.07%	78	1,151	\$2,425,784	\$2,519,969	\$0	\$3,915,374	\$4,359,060	172.98%
3	ACCENDO INSURANCE COMPANY	0.00%	305	0	\$0	\$107	\$0	-\$609	-\$609	-569.16%
4	ACE AMERICAN INSURANCE COMPANY	0.00%	256	34	\$2,576	\$2,576	\$0	\$0	-\$655	-25.43%
5	AETNA HEALTH AND LIFE INSURANCE COMF	0.00%	175	97	\$96,597	\$95,975	\$0	\$92,486	\$95,792	99.81%
6	AETNA LIFE INSURANCE COMPANY	1.95%	9	45,220	\$69,351,192	\$70,120,659	\$0	\$62,004,344	\$62,578,579	89.24%
7	ALL SAVERS INSURANCE COMPANY	0.24%	39	0	\$8,443,386	\$8,160,901	\$0	\$20,757,636	-\$3,736,899	-45.79%
8	ALLIANZ LIFE INSURANCE COMPANY OF NEI	0.00%	234	2	\$5,888	\$5,888	\$0	\$0	\$0	0.00%
9	ALLIANZ LIFE INSURANCE COMPANY OF NOI	0.13%	58	3,199	\$4,755,117	\$4,917,952	\$0	\$3,863,044	\$4,022,201	81.79%
10	ALLSTATE LIFE INSURANCE COMPANY	0.00%	246	4	\$4,424	\$4,428	\$0	\$0	\$0	0.00%
11	ALLSTATE LIFE INSURANCE COMPANY OF N	0.00%	271	3	\$686	\$687	\$0	\$0	\$0	0.00%
12	AMERICAN ALTERNATIVE INSURANCE CORP	0.11%	60	111,797	\$3,831,025	\$3,831,025	\$0	\$1,594,130	\$2,341,921	61.13%
13	AMERICAN BANKERS LIFE ASSURANCE OF F	0.00%	281	11,557	\$548	\$548	\$0	\$0	-\$2,197	-400.91%
14	AMERICAN CONTINENTAL INSURANCE COMI	0.24%	38	3,975	\$8,648,886	\$8,659,560	\$0	\$5,913,041	\$5,958,984	68.81%
15	AMERICAN FAMILY LIFE ASSURANCE COMP	2.75%	8	412,767	\$97,738,387	\$98,821,641	\$0	\$46,858,105	\$47,488,776	48.06%
16	AMERICAN FAMILY MUTUAL INSURANCE CO	0.18%	48	2,172	\$6,330,431	\$5,615,356	\$0	\$4,836,283	\$4,705,550	83.80%
17	AMERICAN FEDERATED LIFE INSURANCE CC	0.03%	111	9,837	\$995,754	\$876,053	\$0	\$187,343	\$166,940	19.06%
18	AMERICAN FIDELITY ASSURANCE COMPANY	0.20%	44	19,556	\$7,273,918	\$7,307,591	\$0	\$3,259,069	\$3,185,822	43.60%
19	AMERICAN GENERAL LIFE INSURANCE CO	0.08%	71	11,205	\$2,998,205	\$2,991,171	\$0	\$1,430,413	\$1,587,752	53.08%
20	AMERICAN HEALTH AND LIFE INSURANCE C	0.00%	261	7	\$1,784	\$1,800	\$0	\$0	\$0	0.00%
21	AMERICAN HERITAGE LIFE INSURANCE COM	0.07%	76	10,211	\$2,524,701	\$2,535,818	\$0	\$2,372,967	\$2,026,580	79.92%
22	AMERICAN HOME ASSURANCE COMPANY	0.00%	241	10	\$4,700	\$4,577	\$0	\$0	\$134	2.93%
23	AMERICAN HOME LIFE INSURANCE COMPAN	0.00%	284	11	\$402	\$377	\$0	\$0	\$0	0.00%
24	AMERICAN INCOME LIFE INSURANCE CO	0.04%	105	30,550	\$1,367,087	\$1,367,458	\$0	\$218,567	\$180,292	13.18%
25	AMERICAN NATIONAL INSURANCE COMPAN'	0.01%	135	1,427	\$439,135	\$539,354	\$0	\$134,135	\$91,477	16.96%
26	AMERICAN NATIONAL LIFE INSURANCE COM	0.00%	176	73	\$96,154	\$89,382	\$0	\$51,538	\$57,303	64.11%
27	AMERICAN PROGRESSIVE LIFE AND HEALTH	0.00%	248	1	\$4,192	\$2,626	\$0	\$1,927	\$1,580	60.17%
28	AMERICAN PUBLIC LIFE INSURANCE COMPA	0.00%	184	97	\$76,222	\$76,548	\$0	\$7,369	-\$16,350	-21.36%
29	AMERICAN REPUBLIC CORP INSURANCE CO	0.14%	52	1,921	\$5,141,144	\$5,150,255	\$0	\$3,459,704	\$3,408,887	66.19%
30	AMERICAN REPUBLIC INSURANCE COMPAN'	0.19%	47	3,056	\$6,610,095	\$6,699,716	\$0	\$5,666,823	\$5,435,227	81.13%
31	AMERICAN RETIREMENT LIFE INSURANCE C	0.07%	82	1,046	\$2,325,035	\$2,320,509	\$0	\$2,127,912	\$2,158,035	93.00%
32	AMERICAN STATES INSURANCE COMPANY	0.00%	260	3	\$1,909	\$11,139	\$0	\$2,400	-\$10,371	-93.11%
33	AMERICAN UNITED LIFE INSURANCE COMPA	0.00%	226	8	\$9,295	\$10,097	\$0	\$0	\$0	0.00%
34	AMERICO FINANCIAL LIFE AND ANNUITY INS	0.01%	156	322	\$184,495	\$79,123	\$0	\$19,107	\$61,011	77.11%
35	AMERITAS LIFE INSURANCE CORP	0.08%	72	4,186	\$2,918,421	\$2,960,531	\$0	\$1,122,064	\$1,105,428	37.34%
36	ANTHEM INSURANCE COMPANIES INC	1.27%	11	15,959	\$45,300,660	\$44,016,503	\$0	\$33,645,276	\$36,207,166	82.26%
37	ASSURANCEAMERICA INSURANCE COMPAN	0.00%	179	1,450	\$85,807	\$89,273	\$0	\$0	\$0	0.00%
38	ASSURED LIFE ASSOCIATION	0.00%	191	36	\$58,176	\$58,622	\$0	\$53,725	\$53,622	91.47%
39	ASSURITY LIFE INSURANCE COMPANY	0.04%	100	2,645	\$1,536,481	\$1,570,497	\$0	\$739,137	\$698,516	44.48%
40	ATHENE ANNUITY & LIFE ASSURANCE COMF	0.00%	203	108	\$36,687	\$40,096	\$0	\$54,723	\$52,531	131.01%
41	ATHENE ANNUITY AND LIFE COMPANY	0.00%	225	26	\$10,673	\$10,666	\$0	\$138,538	\$98,738	925.73%
42	ATLANTA LIFE INSURANCE COMPANY	0.00%	265	1	\$999	\$1,055	\$0	\$0	\$0	0.00%
43	ATLANTIC SPECIALTY INSURANCE COMPAN	0.00%	167	1,548	\$114,424	\$114,424	\$0	\$10,793	\$1,488	1.30%
44	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	244	86	\$4,607	\$4,809	\$0	\$240	\$280	5.82%
45	AUTO OWNERS LIFE INSURANCE COMPANY	0.01%	136	268	\$421,860	\$420,891	\$0	\$181,082	\$34,398	8.17%
46	AXA EQUITABLE LIFE INSURANCE COMPANY	0.01%	144	473	\$308,252	\$313,883	\$0	\$1,758,697	\$1,759,867	560.68%
47	BALTIMORE LIFE INSURANCE COMPANY THI	0.00%	303	1	\$11	\$11	\$0	\$0	\$0	0.00%
48	BANKERS FIDELITY ASSURANCE COMPANY	0.00%	247	0	\$4,421	\$0	\$0	\$0	\$0	N/A
49	BANKERS FIDELITY LIFE INSURANCE COMP	0.05%	98	792	\$1,611,122	\$1,620,555	\$0	\$1,157,277	\$1,117,296	68.95%
50	BANKERS LIFE AND CASUALTY COMPANY	0.64%	18	14,375	\$22,602,150	\$24,758,954	\$1,844	\$22,378,323	\$29,403,960	118.76%
51	BANNER LIFE INSURANCE COMPANY	0.00%	221	227	\$13,466	\$13,466	\$0	\$0	\$0	0.00%
52	BCS INSURANCE COMPANY	0.00%	278	5	\$585	\$78	\$0	\$0	\$34	43.59%
53	BERKSHIRE HATHAWAY SPECIALTY INSURA	0.00%	166	573	\$119,802	\$119,802	\$0	\$0	\$35,817	29.90%
54	BERKSHIRE LIFE INSURANCE COMPANY OF	0.17%	49	3,054	\$5,947,761	\$5,960,619	\$0	\$1,068,257	\$4,120,766	69.13%
55	BLUE CROSS AND BLUE SHIELD OF KANSAS	8.40%	5	63,443	\$298,579,623	\$298,579,623	\$0	\$227,412,053	\$220,571,678	73.87%
56	BOSTON MUTUAL LIFE INSURANCE COMPAN	0.01%	154	786	\$192,583	\$135,741	\$0	\$27,888	\$41,764	30.77%
57	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.05%	94	730	\$1,678,004	\$1,992,612	\$0	\$3,364,760	\$268,406	13.47%
58	CANADA LIFE ASSURANCE COMPANY	0.00%	201	51	\$40,382	\$43,954	\$0	\$214,184	\$214,184	487.29%
59	CAPITAL RESERVE LIFE INSURANCE COMPA	0.00%	302	4	\$16	\$16	\$0	\$0	\$0	0.00%
60	CATHOLIC FINANCIAL LIFE	0.00%	270	6	\$712	\$716	\$0	\$0	\$0	0.00%
61	CATHOLIC ORDER OF FORESTERS	0.00%	214	22	\$16,759	\$16,759	\$0	\$26,277	\$29,763	177.59%
62	CELTIC INSURANCE COMPANY	0.00%	196	15	\$49,895	\$50,846	\$0	\$41,455	\$0	0.00%
63	CENTRAL RESERVE LIFE INSURANCE COMP	0.00%	187	22	\$71,750	\$77,293	\$0	\$61,280	\$58,370	75.52%
64	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	268	3	\$856	\$1,137	\$0	\$533	\$533	46.88%
65	CENTRAL STATES HEALTH & LIFE CO OF ON	0.00%	160	54	\$149,117	\$151,204	\$0	\$161,118	\$217,558	143.88%
66	CENTRAL STATES INDEMNITY COMPANY OF	0.00%	209	220	\$27,912	\$28,043	\$0	\$5,818	\$4,583	16.34%
67	CENTRE LIFE INSURANCE COMPANY	0.00%	168	88	\$113,994	\$119,739	\$0	\$43,902	\$44,377	37.06%
68	CHESAPEAKE LIFE INSURANCE COMPANY T	0.14%	55	26,319	\$4,975,942	\$4,936,893	\$0	\$1,423,553	\$1,442,379	29.22%
69	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.16%	50	1,492	\$5,523,386	\$5,736,485	\$0	\$4,208,890	\$4,092,939	71.35%
70	CICA LIFE INSURANCE COMPANY OF AMERI	0.00%	291	1	\$200	\$200	\$0	\$0	\$0	0.00%

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	CIGNA HEALTH AND LIFE INSURANCE COMP	9.15%	4	87,221	\$325,391,987	\$319,032,195	\$0	\$221,951,410	\$229,991,441	72.09%
72	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	188	55	\$68,099	\$68,428	\$0	\$0	-\$1,584	-2.31%
73	CITIZENS SECURITY LIFE INS CO	0.06%	85	2,776	\$2,087,825	\$2,224,851	\$0	\$1,212,702	\$1,242,607	55.85%
74	CMFG LIFE INSURANCE COMPANY	0.02%	115	790	\$869,308	\$830,479	\$0	\$93,786	\$160,788	19.36%
75	COLONIAL LIFE & ACCIDENT INSURANCE CC	0.31%	34	26,854	\$11,107,852	\$11,303,546	\$0	\$5,640,064	\$5,620,925	49.73%
76	COLONIAL PENN LIFE INSURANCE COMPAN'	0.32%	33	6,054	\$11,211,382	\$11,334,666	\$0	\$8,024,886	\$7,948,721	70.13%
77	COLORADO BANKERS LIFE INS CO	0.00%	253	21	\$2,833	\$2,822	\$0	\$0	\$0	0.00%
78	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	276	1	\$629	\$593	\$0	\$0	\$0	0.00%
79	COLUMBUS LIFE INSURANCE COMPANY	0.00%	299	1	\$96	\$111	\$0	\$0	\$0	0.00%
80	COMBINED INSURANCE CO OF AMERICA	0.34%	29	39,454	\$12,250,474	\$12,658,509	\$0	\$11,942,040	\$9,854,443	77.85%
81	COMMERCIAL TRAVELERS LIFE INSURANCE	0.00%	240	214	\$4,981	\$5,358	\$0	\$1,973	\$1,973	36.82%
82	COMMONWEALTH ANNUITY AND LIFE INSUR	0.00%	237	7	\$5,424	\$5,439	\$0	\$105,625	\$107,362	1973.93%
83	COMPANION LIFE INSURANCE COMPANY	0.55%	21	18,667	\$19,459,716	\$19,375,462	\$0	\$16,301,365	\$17,496,154	90.30%
84	COMPBENEFITS INSURANCE COMPANY	0.00%	289	3	\$262	\$362	\$0	\$0	\$0	0.00%
85	CONNECTICUT GENERAL LIFE INS CO	0.00%	178	80	\$93,479	\$81,440	\$0	\$1,283,617	\$146,972	180.47%
86	CONSTITUTION LIFE INSURANCE COMPANY	0.05%	89	1,036	\$1,882,195	\$1,916,405	\$0	\$1,538,066	\$1,434,483	74.85%
87	CONTINENTAL CASUALTY COMPANY	0.14%	53	2,765	\$5,126,243	\$3,296,395	\$0	\$9,406,186	\$15,292,150	463.91%
88	CONTINENTAL GENERAL INSURANCE COMP	0.09%	69	2,922	\$3,139,643	\$3,319,772	\$0	\$3,423,982	\$5,426,265	163.45%
89	CONTINENTAL LIFE INS CO OF BRENTWOOD	0.19%	46	6,631	\$6,786,331	\$6,774,071	\$0	\$4,048,843	\$4,059,632	59.93%
90	COUNTRY LIFE INSURANCE COMPANY	0.03%	112	705	\$969,985	\$978,637	\$0	\$471,954	\$499,466	51.04%
91	COVENTRY HEALTH AND LIFE INSURANCE C	12.70%	2	40,457	\$451,678,448	\$451,316,652	\$0	\$356,410,393	\$303,199,126	67.18%
92	COX HEALTH SYSTEMS INSURANCE COMPA	0.93%	13	8,890	\$33,212,361	\$33,212,361	\$0	\$30,325,586	\$32,431,932	97.65%
93	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	283	26	\$478	\$498	\$0	\$185	\$335	67.27%
94	CSA FRATERNAL LIFE	0.00%	238	2	\$5,311	\$5,323	\$0	\$2,273	\$2,358	44.30%
95	DENTEGRA INSURANCE COMPANY	0.00%	181	231	\$84,157	\$80,037	\$0	\$17,738	\$18,006	22.50%
96	DSM USA INSURANCE COMPANY INC	0.01%	134	1,571	\$442,008	\$442,008	\$0	\$112,017	\$119,017	26.93%
97	EMC NATIONAL LIFE COMPANY	0.00%	189	82	\$64,203	\$64,857	\$0	\$9,396	\$10,540	16.25%
98	ENVISION INSURANCE COMPANY	0.02%	120	2,077	\$674,869	\$674,869	\$0	-\$595,729	\$672,607	99.66%
99	EQUITABLE LIFE & CASUALTY INSURANCE C	0.32%	32	5,526	\$11,324,401	\$11,424,702	\$0	\$10,875,142	\$12,700,098	111.16%
100	EVEREST REINSURANCE COMPANY	0.19%	45	5,487	\$6,897,213	\$5,663,842	\$0	\$2,207,198	\$3,255,195	57.47%
101	FAMILY BENEFIT LIFE INSURANCE COMPAN'	0.00%	259	127	\$1,970	\$1,982	\$0	\$0	\$0	0.00%
102	FAMILY HERITAGE LIFE INSURANCE COMPA	0.21%	42	22,101	\$7,441,278	\$7,424,965	\$0	\$1,254,404	\$1,300,359	17.51%
103	FAMILY LIFE INSURANCE COMPANY	0.01%	145	213	\$282,512	\$283,696	\$0	\$208,734	\$215,870	76.09%
104	FARM BUREAU LIFE INSURANCE COMPANY	0.00%	217	35	\$15,927	\$16,294	\$0	\$16,218	\$16,218	99.53%
105	FARMERS MUTUAL HAIL INSURANCE COMPA	0.00%	286	22	\$360	\$363	\$0	\$0	\$0	0.00%
106	FARMERS NEW WORLD LIFE INSURANCE CO	0.02%	125	2,892	\$599,123	\$599,088	\$0	\$292,869	\$279,277	46.62%
107	FEDERAL INSURANCE COMPANY	0.01%	142	783	\$319,311	\$310,579	\$0	\$14,924	\$40,623	13.08%
108	FEDERAL LIFE INSURANCE COMPANY	0.00%	264	50	\$1,123	\$807	\$0	\$0	\$0	0.00%
109	FEDERATED LIFE INSURANCE COMPANY	0.02%	116	699	\$804,070	\$815,411	\$0	\$101,223	-\$72,455	-8.89%
110	FIDELITY LIFE ASSOCIATION A LEGAL RESEI	0.00%	235	66	\$5,849	\$5,839	\$0	\$0	\$0	0.00%
111	FIDELITY SECURITY LIFE INSURANCE COMP	0.00%	218	6	\$15,256	\$17,045	\$0	\$0	\$125	0.73%
112	FINANCIAL AMERICAN LIFE INSURANCE COM	0.00%	305	140	-\$545	\$6,988	\$0	\$9,228	\$14,410	206.21%
113	FIRST ALLMERICA FINANCIAL LIFE INSURAN	0.00%	298	1	\$111	\$111	\$0	\$0	\$0	0.00%
114	FIRST HEALTH LIFE & HEALTH INSURANCE C	0.59%	19	20,333	\$21,031,724	\$20,616,082	\$0	\$15,664,608	\$13,695,060	66.43%
115	FORETHOUGHT LIFE INSURANCE COMPANY	0.01%	130	291	\$496,263	\$497,388	\$0	\$96,133	\$93,802	18.86%
116	FREEDOM LIFE INSURANCE COMPANY OF AI	0.11%	62	7,452	\$3,763,019	\$3,681,160	\$0	\$928,327	\$1,092,719	29.68%
117	GENERAL AMERICAN LIFE INSURANCE COM	0.01%	155	158	\$185,552	\$189,095	\$0	\$89,581	\$40,463	21.40%
118	GENWORTH LIFE AND ANNUITY INSURANCE	0.02%	124	234	\$616,649	\$625,929	\$0	\$825,443	\$816,743	130.48%
119	GENWORTH LIFE INSURANCE COMPANY	1.27%	12	24,893	\$45,094,593	\$45,760,997	\$0	\$37,319,315	\$41,547,810	90.79%
120	GERBER LIFE INSURANCE COMPANY	0.03%	114	2,980	\$967,630	\$972,201	\$0	\$545,645	\$556,114	57.20%
121	GLENER LIFE INSURANCE SOCIETY	0.00%	305	8	\$0	\$0	\$0	\$0	\$0	N/A
122	GLOBE LIFE AND ACCIDENT INSURANCE CO	0.05%	95	5,588	\$1,648,762	\$1,697,888	\$0	\$1,028,192	\$1,063,941	62.66%
123	GOLDEN RULE INSURANCE COMPANY	0.36%	27	16,307	\$12,925,170	\$13,325,193	\$0	\$7,562,876	\$5,910,935	44.36%
124	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	288	3	\$289	\$364	\$0	\$0	-\$11	-3.02%
125	GOVERNMENT PERSONNEL MUTUAL LIFE IN	0.01%	129	192	\$524,131	\$525,192	\$0	\$415,218	\$415,007	79.02%
126	GPM HEALTH AND LIFE INSURANCE COMPAI	0.00%	164	191	\$129,664	\$117,507	\$0	\$56,356	\$85,652	72.89%
127	GREAT AMERICAN LIFE INSURANCE COMPA	0.01%	148	125	\$247,985	\$248,127	\$0	\$165,256	\$164,171	66.16%
128	GREAT SOUTHERN LIFE INSURANCE COMPA	0.00%	266	11	\$934	\$938	\$0	\$0	\$0	0.00%
129	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	206	51	\$31,923	\$32,327	\$0	\$67,815	\$66,641	206.15%
130	GUARANTEE TRUST LIFE INSURANCE COMP	0.32%	31	14,627	\$11,423,029	\$11,514,653	\$0	\$4,004,290	\$3,834,440	33.30%
131	GUARANTY INCOME LIFE INSURANCE COMP	0.00%	194	44	\$51,713	\$51,448	\$0	\$37,111	\$37,681	73.24%
132	GUARDIAN LIFE INSURANCE COMPANY OF A	0.04%	106	1,089	\$1,340,705	\$1,330,805	\$16,255	\$1,474,814	\$1,597,660	120.05%
133	HARTFORD LIFE AND ACCIDENT INSURANCE	0.00%	230	3	\$6,737	\$6,737	\$0	\$132,864	\$132,864	1972.15%
134	HARTFORD LIFE AND ANNUITY INSURANCE	0.00%	236	119	\$5,636	\$5,636	\$0	\$4,025	\$4,025	71.42%
135	HARTFORD LIFE INSURANCE COMPANY	0.00%	228	3	\$7,486	\$7,486	\$0	\$0	\$0	0.00%
136	HCC LIFE INSURANCE COMPANY	0.04%	101	14	\$1,519,496	\$1,102,839	\$0	\$888,042	\$1,775,226	160.97%
137	HEALTH CARE SERVICE CORPORATION	0.05%	90	785	\$1,868,753	\$1,868,753	\$0	\$2,595,913	\$2,591,140	138.66%
138	HEALTHSPRING LIFE & HEALTH INSURANCE	0.00%	305	0	-\$896	\$3,893	\$0	-\$174	-\$5,454	-140.10%
139	HEALTHY ALLIANCE LIFE INSURANCE COMP	24.30%	1	186,174	\$864,116,022	\$852,461,672	\$0	\$586,157,772	\$603,902,608	70.84%

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
140	HEARTLAND NATIONAL LIFE INSURANCE CO	0.04%	104	1,278	\$1,408,115	\$1,403,815	\$0	\$798,207	\$822,056	58.56%
141	HORACE MANN LIFE INSURANCE COMPANY	0.00%	232	22	\$6,548	\$6,615	\$0	\$0	-\$502	-7.59%
142	HUMANA INSURANCE COMPANY	9.90%	3	183,162	\$351,961,083	\$351,951,600	\$0	\$256,096,414	\$261,131,364	74.20%
143	HUMANADENTAL INSURANCE COMPANY	0.02%	121	2,027	\$656,529	\$661,927	\$0	\$482,420	\$471,800	71.28%
144	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	290	3	\$218	\$202	\$0	\$10	\$10	4.95%
145	IDEALIFE INSURANCE COMPANY	0.00%	200	9	\$43,757	\$43,822	\$0	\$10,072	\$9,857	22.49%
146	ILLINOIS MUTUAL LIFE INSURANCE COMPAN	0.04%	102	4,281	\$1,490,458	\$1,522,415	\$0	\$762,088	\$556,697	36.57%
147	INDEPENDENCE AMERICAN INSURANCE COI	0.00%	239	25	\$5,256	\$5,256	\$0	\$0	\$27	0.51%
148	INDEPENDENT ORDER OF FORESTERS THE	0.00%	180	296	\$84,362	\$84,362	\$0	\$0	\$0	0.00%
149	INDIVIDUAL ASSURANCE COMPANY LIFE HE	0.24%	40	4,354	\$8,375,978	\$8,433,725	\$0	\$5,875,988	\$5,898,774	69.94%
150	INVESTORS LIFE INSURANCE COMPANY OF	0.00%	295	1	\$135	\$135	\$0	\$0	\$0	0.00%
151	IRONSHORE INDEMNITY INC	0.01%	131	2,733	\$461,653	\$459,572	\$0	\$46,087	\$133,303	29.01%
152	JACKSON NATIONAL LIFE INSURANCE COMF	0.02%	118	788	\$725,902	\$722,776	\$0	\$1,520,575	\$1,517,662	209.98%
153	JEFFERSON NATIONAL LIFE INSURANCE CO	0.00%	207	20	\$30,849	\$33,666	\$0	\$102,183	\$100,876	299.64%
154	JOHN ALDEN LIFE INSURANCE COMPANY	0.01%	137	467	\$414,987	\$415,233	\$0	\$1,591,728	\$3,437,090	827.75%
155	JOHN HANCOCK LIFE & HEALTH INSURANCE	0.00%	170	11	\$109,288	\$106,885	\$0	\$0	\$0	0.00%
156	JOHN HANCOCK LIFE INSURANCE COMPANY	0.64%	17	11,814	\$22,788,585	\$22,407,832	\$40	\$16,137,389	\$19,425,962	86.69%
157	KANAWHA INSURANCE COMPANY	0.02%	123	1,383	\$633,828	\$622,574	\$0	\$1,164,660	\$1,358,908	218.27%
158	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	224	23	\$11,821	\$12,208	\$0	\$15,566	\$4,923	40.33%
159	KNIGHTS OF COLUMBUS	0.10%	66	3,112	\$3,487,642	\$3,542,319	\$0	\$897,231	\$404,022	11.41%
160	LEADERS LIFE INSURANCE COMPANY	0.00%	213	27	\$17,619	\$17,619	\$0	\$3,824	\$3,880	22.02%
161	LIBERTY LIFE ASSURANCE COMPANY OF BC	0.00%	293	1	\$166	\$203	\$0	\$625	\$914	450.25%
162	LIBERTY NATIONAL LIFE INSURANCE COMP	0.08%	73	27,665	\$2,820,071	\$2,819,636	\$0	\$1,139,909	\$1,132,904	40.18%
163	LIFE INSURANCE COMPANY OF NORTH AME	0.00%	204	10	\$36,337	\$36,136	\$0	\$555	-\$12,499	-34.59%
164	LIFE INSURANCE COMPANY OF THE SOUTH	0.00%	296	3	\$131	\$131	\$0	\$0	\$0	0.00%
165	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	198	76	\$46,565	\$45,011	\$0	\$0	\$2,115	4.70%
166	LIFESECURE INSURANCE COMPANY	0.02%	119	596	\$697,286	\$694,561	\$0	\$2,861	\$13,107	1.89%
167	LIFESHIELD NATIONAL INSURANCE CO	0.00%	263	1	\$1,247	\$1,276	\$0	\$0	\$0	0.00%
168	LINCOLN BENEFIT LIFE COMPANY	0.05%	97	2,056	\$1,630,791	\$1,658,649	\$0	\$2,167,379	\$3,466,247	208.98%
169	LINCOLN HERITAGE LIFE INSURANCE COMP	0.00%	210	253	\$25,431	\$25,431	\$0	\$4,433	\$4,281	16.83%
170	LINCOLN LIFE & ANNUITY COMPANY OF NEV	0.00%	275	1	\$639	\$681	\$0	\$0	\$0	0.00%
171	LINCOLN NATIONAL LIFE INSURANCE COMP	0.01%	140	228	\$340,562	\$419,443	\$0	\$524,796	\$441,422	105.24%
172	LONGEVITY INSURANCE COMPANY	0.00%	251	2	\$3,368	\$3,368	\$0	\$98,765	\$98,765	2932.45%
173	LOYAL AMERICAN LIFE INSURANCE COMPAI	0.11%	59	5,562	\$3,860,758	\$3,841,812	\$0	\$2,290,631	\$2,410,619	62.75%
174	LUMICO LIFE INSURANCE COMPANY	0.00%	287	5	\$335	\$380	\$0	\$0	\$0	0.00%
175	MADISON NATIONAL LIFE INSURANCE COMF	0.00%	254	32	\$2,732	\$2,528	\$0	\$1,200	\$1,384	54.75%
176	MANHATTAN LIFE INSURANCE COMPANY	0.35%	28	7,233	\$12,411,470	\$12,451,456	\$0	\$9,593,085	\$10,631,113	85.38%
177	MANHATTAN NATIONAL LIFE INSURANCE CC	0.00%	279	1	\$564	\$562	\$0	\$0	\$0	0.00%
178	MANHATTANLIFE ASSURANCE COMPANY OF	0.10%	64	5,175	\$3,661,766	\$3,675,610	\$0	\$871,509	\$895,206	24.36%
179	MAPFRE LIFE INSURANCE COMPANY	0.00%	262	20	\$1,560	\$1,549	\$0	\$0	\$0	0.00%
180	MARKEL INSURANCE COMPANY	0.01%	147	59,758	\$257,898	\$269,209	\$0	\$12,201	-\$27,424	-10.19%
181	MASSACHUSETTS MUTUAL LIFE INSURANCE	0.30%	36	5,800	\$10,695,788	\$10,785,173	\$440,052	\$9,086,266	\$7,328,684	67.95%
182	MEDAMERICA INSURANCE COMPANY	0.03%	109	743	\$1,049,381	\$1,079,029	\$0	\$564,198	\$573,207	53.12%
183	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	177	56	\$95,702	\$94,907	\$0	\$75,525	\$78,259	82.46%
184	MEDICO INSURANCE COMPANY	0.06%	83	3,051	\$2,198,421	\$2,211,806	\$0	\$821,269	\$829,148	37.49%
185	MERIT HEALTH INSURANCE COMPANY	0.07%	81	1,961	\$2,354,505	\$2,354,505	\$0	\$2,513,485	\$2,513,485	106.75%
186	MERIT LIFE INSURANCE CO	0.00%	305	658	-\$489	-\$489	\$0	\$32,807	\$724	-148.06%
187	METROPOLITAN LIFE INSURANCE COMPANY	0.40%	25	7,321	\$14,235,772	\$14,293,835	\$0	\$5,632,016	\$5,571,777	38.98%
188	MIDLAND NATIONAL LIFE INSURANCE COMP	0.00%	300	4	\$91	\$95	\$0	\$0	\$0	0.00%
189	MIDWEST NATIONAL LIFE INSURANCE COMF	0.00%	182	508	\$82,801	\$84,645	\$0	\$19,803	\$17,294	20.43%
190	MINNESOTA LIFE INSURANCE COMPANY	0.02%	122	294	\$639,201	\$660,598	\$0	\$770,050	\$779,799	118.04%
191	MODERN WOODMEN OF AMERICA	0.00%	292	5	\$177	\$179	\$0	\$4,028	\$10,059	5619.55%
192	MONY LIFE INSURANCE COMPANY	0.00%	157	158	\$173,100	\$185,233	\$64,384	\$187,396	\$279,382	150.83%
193	MUTUAL OF OMAHA INSURANCE COMPANY	4.43%	6	84,076	\$157,536,464	\$159,381,107	\$0	\$125,141,668	\$125,485,986	78.73%
194	MUTUAL TRUST LIFE INSURANCE COMPANY	0.00%	273	1	\$663	\$497	\$0	\$0	\$0	0.00%
195	NATIONAL CASUALTY COMPANY	0.00%	280	22	\$561	\$777	\$0	\$0	-\$148	-19.05%
196	NATIONAL FOUNDATION LIFE INSURANCE C	0.00%	219	85	\$14,162	\$14,175	\$0	-\$1,220	\$441	3.11%
197	NATIONAL GUARDIAN LIFE INSURANCE COM	0.00%	199	34	\$43,977	\$37,499	\$0	\$9,510	\$9,510	25.36%
198	NATIONAL HEALTH INSURANCE COMPANY	0.06%	86	1,140	\$2,049,123	\$2,092,501	\$0	\$913,130	\$607,087	29.01%
199	NATIONAL LIFE INSURANCE COMPANY	0.00%	174	109	\$98,631	\$128,343	\$0	\$198,251	\$162,265	126.43%
200	NATIONAL TEACHERS ASSOCIATES LIFE INS	0.07%	80	5,017	\$2,358,001	\$2,353,507	\$0	\$658,858	\$564,305	23.98%
201	NATIONAL UNION FIRE INSURANCE COMPAN	0.00%	229	10	\$7,080	\$7,080	\$0	\$26,311	\$26,598	375.68%
202	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	242	3	\$4,682	\$4,682	\$0	\$1,256	\$1,256	26.83%
203	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	183	107	\$79,312	\$84,853	\$0	\$77,770	\$59,917	70.61%
204	NEW ERA LIFE INSURANCE COMPANY OF TH	0.00%	190	27	\$61,153	\$59,647	\$0	\$64,061	\$55,840	93.62%
205	NEW YORK LIFE INSURANCE COMPANY	0.15%	51	3,190	\$5,337,597	\$5,364,497	\$3,115	\$2,682,996	\$3,047,401	56.81%
206	NORTH AMERICAN COMPANY FOR LIFE AND	0.00%	304	1	\$2	\$2	\$0	\$0	\$0	0.00%
207	NORTH AMERICAN INSURANCE COMPANY	0.05%	91	560	\$1,832,164	\$1,892,716	\$0	\$1,633,481	\$1,596,855	84.37%
208	NORTH AMERICAN SPECIALTY INSURANCE (	0.00%	305	0	\$0	\$0	\$0	\$2,787	\$2,787	N/A

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
209	NORTHWESTERN LONG TERM CARE INSURANCE COMPANY	0.41%	24	6,289	\$14,414,207	\$14,331,341	\$0	\$1,542,968	\$4,644,611	32.41%
210	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	0.72%	15	20,512	\$25,528,589	\$25,089,934	\$8,161,001	\$11,072,404	\$32,547,311	129.72%
211	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.01%	141	219	\$336,103	\$336,919	\$0	\$552,819	\$564,868	167.66%
212	OHIO NATIONAL LIFE INSURANCE COMPANY	0.00%	162	91	\$139,444	\$139,269	\$23,704	\$177,000	\$193,167	138.70%
213	OLD AMERICAN INSURANCE COMPANY	0.00%	215	345	\$16,675	\$17,826	\$0	\$40,732	-\$17,414	-97.69%
214	OLD REPUBLIC INSURANCE COMPANY	0.00%	305	10	\$0	\$0	\$0	\$15,526	\$15,335	N/A
215	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	249	221	\$4,038	\$4,038	\$0	\$696	\$696	17.24%
216	OLD SURETY LIFE INSURANCE COMPANY	0.39%	26	6,362	\$13,811,601	\$13,791,059	\$0	\$9,027,773	\$9,022,144	65.42%
217	OLD UNITED LIFE INSURANCE COMPANY	0.00%	216	117	\$16,600	\$30,158	\$0	\$4,103	-\$1,591	-5.28%
218	OMAHA INSURANCE COMPANY	0.07%	77	6,921	\$2,447,726	\$1,595,074	\$0	\$673,952	\$834,802	52.34%
219	OPTICARE OF UTAH INC	0.00%	171	1,398	\$106,400	\$106,400	\$0	\$61,972	\$61,128	57.45%
220	OXFORD LIFE INSURANCE COMPANY	0.05%	93	507	\$1,715,305	\$1,867,325	\$0	\$1,597,546	\$1,500,580	80.36%
221	OZARK NATIONAL LIFE INSURANCE COMPANY	0.00%	193	972	\$52,991	\$54,118	\$0	\$29,006	\$29,656	54.80%
222	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	186	58	\$72,731	\$76,421	\$0	\$8,022	\$8,160	10.68%
223	PARTNERRE LIFE REINSURANCE COMPANY	0.00%	277	2	\$612	\$612	\$0	\$0	\$0	0.00%
224	PAUL REVERE LIFE INSURANCE COMPANY	0.07%	75	1,763	\$2,540,906	\$2,814,236	\$0	\$7,977,954	\$6,065,156	215.52%
225	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	305	0	\$0	\$167	\$0	\$0	\$0	0.00%
226	PEKIN LIFE INSURANCE COMPANY	0.03%	110	532	\$1,013,736	\$995,287	\$0	\$605,531	\$667,972	67.11%
227	PENN MUTUAL LIFE INSURANCE COMPANY	0.00%	231	43	\$6,665	\$73,053	\$0	\$180,925	\$492,102	673.62%
228	PENNSYLVANIA LIFE INSURANCE COMPANY	0.01%	139	1,958	\$382,255	\$386,046	\$0	\$930,597	\$908,312	235.29%
229	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.05%	88	2,775	\$1,885,109	\$1,815,041	\$0	\$522,648	\$699,264	38.53%
230	PHOENIX LIFE INSURANCE COMPANY	0.00%	205	58	\$35,023	\$0	\$0	\$0	\$0	N/A
231	PHYSICIANS LIFE INSURANCE COMPANY	0.04%	103	522	\$1,420,843	\$1,433,212	\$0	\$1,087,160	\$1,096,628	76.52%
232	PHYSICIANS MUTUAL INSURANCE COMPANY	0.14%	54	5,114	\$4,989,755	\$5,034,425	\$0	\$3,529,961	\$3,943,941	78.34%
233	PRIMERICA LIFE INSURANCE COMPANY	0.00%	258	7	\$2,188	\$2,354	\$0	\$0	\$60	2.55%
234	PRINCIPAL LIFE INSURANCE COMPANY	0.25%	37	3,845	\$8,813,638	\$6,594,493	\$0	\$2,540,590	\$1,471,118	22.31%
235	PROFESSIONAL INSURANCE COMPANY	0.01%	151	367	\$216,224	\$219,238	\$0	\$93,931	\$93,931	42.84%
236	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	165	128	\$128,503	\$128,504	\$0	\$361,712	\$348,094	270.88%
237	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE COMPANY	0.00%	195	17	\$51,123	\$51,205	\$0	\$30,057	\$29,017	56.67%
238	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.41%	23	28,209	\$14,459,938	\$14,796,750	\$0	\$7,896,642	\$7,496,947	50.67%
239	PROVIDENT LIFE AND CASUALTY INSURANCE COMPANY	0.01%	146	113	\$259,666	\$264,333	\$0	\$182,019	\$193,095	73.05%
240	PRUDENTIAL INSURANCE COMPANY OF AMERICA	0.10%	63	1,572	\$3,686,547	\$3,711,327	\$0	\$1,764,684	\$3,604,085	97.11%
241	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	172	345	\$105,969	\$118,513	\$0	\$76,868	\$74,944	63.24%
242	PYRAMID LIFE INSURANCE COMPANY	0.00%	159	115	\$167,733	\$170,033	\$0	\$216,977	\$230,428	135.52%
243	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.00%	250	21	\$3,656	\$3,656	\$0	\$0	\$0	0.00%
244	RELIASTAR LIFE INSURANCE COMPANY	0.00%	252	1	\$2,963	\$2,966	\$0	\$0	-\$6,535	-220.33%
245	RELIASTAR LIFE INSURANCE COMPANY OF ILLINOIS	0.00%	208	27	\$29,338	\$29,367	\$0	\$83,358	\$94,335	321.23%
246	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY	0.04%	99	4,261	\$1,570,911	\$1,570,911	\$0	\$1,002,261	\$1,011,780	64.41%
247	RESERVE NATIONAL INSURANCE COMPANY	0.21%	43	7,851	\$7,421,079	\$7,394,269	\$0	\$4,249,671	\$4,373,238	59.14%
248	RIVERSOURCE LIFE INSURANCE COMPANY	0.14%	56	3,442	\$4,908,653	\$4,951,113	\$0	\$5,997,200	\$5,997,362	121.13%
249	ROYAL NEIGHBORS OF AMERICA	0.00%	161	21	\$146,312	\$148,073	\$0	\$85,446	\$84,114	56.81%
250	S USA LIFE INSURANCE COMPANY INC	0.00%	243	3	\$4,641	\$4,214	\$0	\$771	\$962	22.83%
251	SECURITY MUTUAL LIFE INSURANCE COMPANY	0.00%	282	2	\$491	\$526	\$0	\$10,396	\$9,610	1827.00%
252	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	267	27	\$864	\$862	\$0	\$0	\$0	0.00%
253	SENIOR HEALTH INSURANCE COMPANY OF ILLINOIS	0.06%	87	1,376	\$2,046,735	\$2,692,990	\$0	\$7,696,906	\$7,819,014	290.35%
254	SENTRY LIFE INSURANCE COMPANY (L&H AMERICA)	0.00%	285	4	\$374	\$366	\$0	\$0	\$515	140.71%
255	SETTLERS LIFE INSURANCE COMPANY	0.00%	245	2	\$4,512	\$4,546	\$0	\$0	\$0	0.00%
256	SHELTER LIFE INSURANCE COMPANY	0.01%	150	160	\$227,605	\$244,222	\$0	\$425,654	\$360,834	147.75%
257	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	192	5	\$53,348	\$53,584	\$0	\$30,916	\$31,478	58.75%
258	SILVERSCRIPT INSURANCE COMPANY	2.92%	7	139,669	\$104,010,448	\$109,698,877	\$0	\$105,973,893	\$96,836,947	88.28%
259	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	297	35	\$127	\$127	\$0	\$11	\$11	8.66%
260	STANDARD INSURANCE COMPANY	0.09%	68	1,462	\$3,209,157	\$3,217,760	\$0	\$569,556	\$496,503	15.43%
261	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.05%	96	2,076	\$1,644,909	\$1,680,304	\$0	\$1,105,179	\$1,077,270	64.11%
262	STANDARD LIFE AND CASUALTY COMPANY	0.00%	169	71	\$113,791	\$114,188	\$0	\$14,510	\$15,671	13.72%
263	STANDARD SECURITY LIFE INSURANCE COMPANY	0.00%	255	8	\$2,693	\$2,737	\$0	\$0	\$0	0.00%
264	STARMOUNT LIFE INSURANCE COMPANY	0.03%	108	9,671	\$1,062,975	\$1,070,221	\$0	\$267,975	\$278,471	26.02%
265	STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	0.68%	16	21,478	\$24,038,524	\$21,075,203	\$378	\$13,658,953	\$19,046,671	90.37%
266	STATE LIFE INSURANCE COMPANY	0.02%	126	322	\$588,916	\$598,793	\$0	\$393,656	\$758,354	126.65%
267	STATE MUTUAL INSURANCE COMPANY	0.06%	84	2,266	\$2,189,779	\$2,184,584	\$0	\$380,909	\$451,935	20.69%
268	STERLING INVESTORS LIFE INSURANCE COMPANY	0.01%	133	455	\$458,357	\$482,602	\$0	\$146,374	\$132,188	27.39%
269	STERLING LIFE INSURANCE COMPANY	0.09%	70	1,196	\$3,060,727	\$3,068,692	\$0	\$2,385,676	\$2,270,026	73.97%
270	SYMETRA LIFE INSURANCE COMPANY	0.00%	223	20	\$12,566	\$14,441	\$0	\$24,379	\$22,111	153.11%
271	SYMPHONIX HEALTH INSURANCE INC	0.22%	41	13,086	\$7,930,735	\$5,678,775	\$0	\$6,331,655	\$6,389,336	112.51%
272	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.01%	153	112	\$197,182	\$197,034	\$0	\$492,249	\$851,192	432.00%
273	THE RELIABLE LIFE INSURANCE COMPANY	0.01%	143	3,154	\$318,304	\$320,035	\$0	\$124,523	\$127,664	39.89%
274	THE TRAVELERS PROTECTIVE ASSOCIATION	0.00%	212	1,291	\$18,805	\$18,805	\$0	\$22,260	\$22,732	120.88%
275	THRIVENT FINANCIAL FOR LUTHERANS	0.31%	35	7,496	\$10,902,988	\$10,946,308	\$146,104	\$12,251,939	\$16,262,778	148.57%
276	TIAA-CREF LIFE INSURANCE COMPANY	0.00%	163	56	\$132,299	\$132,006	\$0	\$9,838	\$297,919	225.69%
277	TIME INSURANCE COMPANY	0.10%	65	9,303	\$3,518,443	\$3,566,883	\$0	\$4,464,998	\$4,915,410	137.81%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
278	TRANSAMERICA FINANCIAL LIFE INSURANCE	0.00%	274	12	\$657	\$669	\$0	\$0	\$0	0.00%
279	TRANSAMERICA LIFE INSURANCE COMPANY	0.45%	22	12,160	\$15,907,107	\$16,406,475	\$0	\$19,235,683	\$24,218,154	147.61%
280	TRANSAMERICA PREMIER LIFE INSURANCE	1.48%	10	28,746	\$52,642,214	\$52,096,013	\$0	\$39,074,004	\$40,570,901	77.88%
281	TRAVELERS INDEMNITY COMPANY	0.00%	305	0	\$0	\$239	\$0	\$0	\$0	0.00%
282	TRUASSURE INSURANCE COMPANY	0.02%	128	1,550	\$561,695	\$0	\$0	\$441,703	\$435,166	N/A
283	TRUSTMARK INSURANCE COMPANY	0.00%	173	385	\$104,697	\$106,038	\$0	\$58,028	\$44,175	41.66%
284	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	257	3	\$2,289	\$1,650	\$0	-\$840	-\$813	-49.27%
285	UNIFIED LIFE INSURANCE COMPANY	0.01%	132	232	\$459,836	\$368,088	\$0	\$219,520	\$222,339	60.40%
286	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	211	120	\$24,083	\$24,642	\$0	\$1,397	\$1,369	5.56%
287	UNION LABOR LIFE INSURANCE COMPANY	0.00%	233	17	\$6,409	\$6,703	\$0	\$1,703	\$1,860	27.75%
288	UNION SECURITY INSURANCE COMPANY	0.05%	92	1,107	\$1,730,462	\$1,755,368	\$0	\$2,716,275	\$3,897,128	222.01%
289	UNITED AMERICAN INSURANCE COMPANY	0.11%	61	3,470	\$3,766,919	\$3,810,454	\$0	\$3,144,593	\$3,196,322	83.88%
290	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.03%	113	842	\$968,068	\$972,469	\$0	\$633,105	\$623,809	64.15%
291	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.01%	138	3,172	\$403,401	\$98,375	\$0	\$4,813,926	-\$1,435,579	-1459.29%
292	UNITED HOME LIFE INSURANCE COMPANY	0.00%	269	2	\$806	\$821	\$0	\$0	\$0	0.00%
293	UNITED INSURANCE COMPANY OF AMERICA	0.00%	202	306	\$39,209	\$39,667	\$0	\$6,561	\$7,551	19.04%
294	UNITED LIFE INSURANCE COMPANY	0.00%	222	26	\$13,219	\$13,489	\$0	\$12,700	-\$492	-3.65%
295	UNITED NATIONAL LIFE INSURANCE COMPANY	0.02%	117	716	\$785,630	\$792,599	\$0	\$358,001	\$368,929	46.55%
296	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.76%	14	9,175	\$26,886,766	\$27,158,664	\$0	\$18,494,969	\$18,383,470	67.69%
297	UNITED SECURITY ASSURANCE COMPANY	0.03%	107	542	\$1,206,212	\$1,222,582	\$0	\$582,519	\$1,045,544	85.52%
298	UNITED SECURITY HEALTH AND CASUALTY	0.00%	185	130	\$74,471	\$68,002	\$0	\$724	-\$12,516	-18.41%
299	UNITED STATES LIFE INSURANCE COMPANY	0.00%	294	1	\$139	\$129	\$0	\$0	\$0	0.00%
300	UNITED WORLD LIFE INSURANCE COMPANY	0.07%	79	735	\$2,399,917	\$2,413,476	\$0	\$1,731,951	\$1,757,556	72.82%
301	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	272	4	\$675	\$675	\$0	\$8,496	\$0	0.00%
302	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.09%	67	2,301	\$3,376,087	\$3,726,531	\$0	\$7,137,771	\$8,503,945	228.20%
303	USAA LIFE INSURANCE COMPANY	0.14%	57	2,227	\$4,853,680	\$4,852,430	\$0	\$3,732,661	\$3,788,040	78.06%
304	USABLE LIFE	0.00%	158	556	\$172,250	\$172,250	\$0	\$176,325	\$176,325	102.37%
305	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	227	85	\$7,819	\$7,853	\$0	\$600	\$600	7.64%
306	WASHINGTON NATIONAL INSURANCE COMPANY	0.55%	20	23,882	\$19,552,687	\$19,756,245	\$0	\$13,736,524	\$15,988,056	80.93%
307	WELLCARE PRESCRIPTION INSURANCE INC	0.34%	30	17,308	\$12,133,450	\$12,133,450	\$0	\$10,659,754	\$10,229,992	84.31%
308	WEST COAST LIFE INSURANCE COMPANY	0.00%	301	1	\$86	\$86	\$0	\$0	\$0	0.00%
309	WESTERN AND SOUTHERN LIFE INSURANCE	0.02%	127	1,740	\$561,918	\$561,837	\$0	\$546,629	\$544,783	96.96%
310	WESTERN CATHOLIC UNION	0.08%	74	1,024	\$2,756,145	\$2,831,500	\$0	\$2,459,400	\$2,490,091	87.94%
311	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	305	1	\$0	\$0	\$0	\$2,520	\$5,779	N/A
312	WILCAC LIFE INSURANCE COMPANY	0.00%	220	9	\$13,781	\$13,781	\$0	\$0	\$0	0.00%
313	WILCO LIFE INSURANCE COMPANY	0.01%	152	575	\$214,226	\$215,288	\$0	\$358,273	\$347,470	161.40%
314	WOODMEN OF THE WORLD LIFE INSURANCE	0.00%	197	134	\$46,815	\$47,096	\$3,469	\$30,566	\$35,976	76.39%
TOTAL		100.00%		2,264,914	\$3,556,573,146	\$3,539,697,369	\$8,860,346	\$2,619,589,480	\$2,627,018,741	74.22%

**GROUP
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE
(SMALL EMPLOYER 2 - 50 EMPLOYEES)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA HEALTH INSURANCE COMPANY	0.00%	13	0	\$0	\$0	\$0	-\$437	\$0	N/A
2	AETNA LIFE INSURANCE COMPANY	2.43%	7	3,742	\$28,838,326	\$28,838,201	\$0	\$13,782,545	\$19,467,204	67.50%
3	AMERICAN ALTERNATIVE INSURANCE CORPORAT	0.00%	13	0	\$0	\$0	\$0	-\$536	-\$536	N/A
4	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	14.77%	3	32,823	\$175,022,669	\$175,022,669	\$0	\$129,552,063	\$141,032,537	80.58%
5	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.01%	9	2	\$145,681	\$145,681	\$0	\$971,982	\$1,698,491	1165.90%
6	COVENTRY HEALTH AND LIFE INSURANCE COMPA	7.26%	4	16,402	\$86,035,904	\$86,035,904	\$0	\$93,392,505	\$83,886,698	97.50%
7	COX HEALTH SYSTEMS INSURANCE COMPANY	2.32%	8	5,762	\$27,493,816	\$27,493,816	\$0	\$27,017,664	\$26,835,081	97.60%
8	FEDERATED MUTUAL INSURANCE COMPANY	3.28%	6	4,266	\$38,799,292	\$38,799,292	\$0	\$31,113,085	\$28,889,157	74.46%
9	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	32.68%	1	82,706	\$387,098,701	\$382,517,738	\$0	\$290,255,921	\$291,661,277	76.25%
10	HUMANA INSURANCE COMPANY	6.23%	5	13,087	\$73,848,607	\$73,848,607	\$0	\$55,111,899	\$54,159,272	73.34%
11	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.00%	11	0	\$2,018	\$2,378	\$0	\$0	\$0	0.00%
12	MADISON NATIONAL LIFE INSURANCE COMPANY II	0.00%	13	0	\$0	\$0	\$0	-\$114	-\$114	N/A
13	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	13	0	\$0	\$0	\$0	\$103,660	\$144,597	N/A
14	PHILADELPHIA AMERICAN LIFE INSURANCE COMP	0.00%	13	0	\$0	\$0	\$0	\$0	-\$1,052	N/A
15	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	13	0	\$0	\$0	\$0	-\$86	-\$87	N/A
16	STANDARD SECURITY LIFE INSURANCE COMPANY	0.00%	13	0	\$0	\$0	\$0	-\$115	-\$115	N/A
17	TRANSAMERICA PREMIER LIFE INSURANCE COMP	0.00%	10	2	\$2,156	\$2,148	\$0	\$0	\$0	0.00%
18	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	13	0	\$0	\$0	\$0	-\$54	-\$52	N/A
19	UNION SECURITY INSURANCE COMPANY	0.00%	12	0	\$952	\$952	\$0	-\$15,172	-\$9,260	-972.69%
20	UNITEDHEALTHCARE INSURANCE COMPANY	31.01%	2	77,437	\$367,348,106	\$367,270,641	\$0	\$261,784,719	\$263,796,452	71.83%
TOTAL		100.00%		236,229	\$1,184,636,228	\$1,179,978,027	\$0	\$903,069,529	\$911,559,550	77.25%

2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE
(SMALL EMPLOYER 3 - 25 EMPLOYEES)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	2.15%	7	2,342	\$19,336,200	\$19,333,637	\$0	\$7,980,767	\$11,915,257	61.63%
2	AMERICAN ALTERNATIVE INSURANCE CORPORA	0.00%	13	0	\$0	\$0	\$0	-\$536	-\$536	N/A
3	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	34.92%	1	24,739	\$314,682,057	\$314,682,057	\$0	\$99,224,532	\$107,721,996	34.23%
4	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.02%	9	2	\$145,681	\$145,681	\$0	\$971,982	\$1,698,491	1165.90%
5	COVENTRY HEALTH AND LIFE INSURANCE COMP	6.60%	4	11,144	\$59,479,525	\$59,479,525	\$0	\$63,357,566	\$56,908,817	95.68%
6	COX HEALTH SYSTEMS INSURANCE COMPANY	1.71%	8	2,099	\$15,432,894	\$15,432,894	\$0	\$13,760,685	\$13,667,691	88.56%
7	FEDERATED MUTUAL INSURANCE COMPANY	3.22%	6	3,228	\$28,984,700	\$28,984,700	\$0	\$21,272,116	\$19,684,380	67.91%
8	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	15.02%	3	28,925	\$135,381,108	\$133,778,995	\$0	\$101,512,013	\$102,003,512	76.25%
9	HUMANA INSURANCE COMPANY	5.65%	5	9,105	\$50,944,707	\$50,944,707	\$0	\$40,105,453	\$40,105,453	78.72%
10	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.00%	11	0	\$2,018	\$2,378	\$0	\$0	\$0	0.00%
11	TRANSAMERICA PREMIER LIFE INSURANCE COM	0.00%	10	2	\$2,156	\$2,148	\$0	\$0	\$0	0.00%
12	UNION SECURITY INSURANCE COMPANY	0.00%	12	0	\$952	\$952	\$0	-\$15,172	-\$9,260	-972.69%
13	UNITEDHEALTHCARE INSURANCE COMPANY	30.71%	2	62,249	\$276,725,928	\$276,667,573	\$0	\$191,721,255	\$193,194,572	69.83%
TOTAL		100.00%		143,835	\$901,117,926	\$899,455,247	\$0	\$539,890,661	\$546,890,373	60.80%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - LARGE EMPLOYER /UNION**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.17%	12	860	\$2,715,044	\$4,001,130	\$0	\$2,725,870	\$2,958,869	73.95%
2	AETNA HEALTH INSURANCE COMPANY	0.00%	22	68	\$0	\$0	\$0	\$2,127	\$1,658	N/A
3	AETNA LIFE INSURANCE COMPANY	11.01%	4	45,867	\$262,654,259	\$262,626,636	\$0	\$190,243,715	\$183,675,109	69.94%
4	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	22	0	\$0	\$0	\$0	-\$2,494	-\$1,981	N/A
5	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	22	4	-\$192,791	\$31,363	\$0	\$317,205	-\$413,430	-1318.21%
6	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.01%	14	46	\$307,063	\$309,376	\$0	\$593,741	\$611,068	197.52%
7	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	22	0	\$0	\$0	\$0	\$24,468	\$24,716	N/A
8	BCS INSURANCE COMPANY	0.01%	15	0	\$126,803	\$215,563	\$0	\$34,987	-\$1,543	-0.72%
9	BEAZLEY INSURANCE COMPANY INC	0.00%	17	118	\$34,944	\$34,944	\$0	\$13,004	\$25,157	71.99%
10	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	18.28%	3	139,196	\$436,206,928	\$436,206,928	\$0	\$346,982,220	\$339,829,547	77.91%
11	CIGNA HEALTH AND LIFE INSURANCE COMPANY	4.51%	5	46,881	\$106,738,679	\$107,616,956	\$0	\$87,785,892	\$88,793,925	82.51%
12	CONNECTICUT GENERAL LIFE INS CO	0.01%	18	60	\$20,498	\$189,263	\$0	-\$13,398	-\$7,688	-4.06%
13	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	0.33%	9	1,240	\$7,824,573	\$7,824,573	\$0	\$27,963,302	\$6,648,104	84.96%
14	COX HEALTH SYSTEMS INSURANCE COMPANY	3.45%	6	20,167	\$82,265,572	\$82,265,572	\$0	\$80,840,853	\$80,294,538	97.60%
15	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	19	4	\$6,289	\$6,201	\$0	\$3,989	\$4,177	67.36%
16	FEDERATED MUTUAL INSURANCE COMPANY	0.11%	13	358	\$2,705,626	\$2,705,626	\$0	\$2,301,564	\$1,933,766	71.47%
17	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	35.43%	1	192,637	\$883,617,161	\$845,455,098	\$0	\$684,587,141	\$715,458,218	84.62%
18	HUMANA INSURANCE COMPANY	1.23%	7	6,611	\$29,369,244	\$29,369,244	\$0	\$24,706,177	\$24,590,123	83.73%
19	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	21	7	\$571	\$571	\$0	\$0	\$0	0.00%
20	METROPOLITAN LIFE INSURANCE COMPANY	0.12%	10	16,679	\$3,588,744	\$2,980,113	\$0	\$612,131	\$853,872	28.65%
21	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	22	6	-\$207,343	-\$9,088	\$0	\$9,842	\$24,026	-264.37%
22	SHELTER LIFE INSURANCE COMPANY	0.13%	11	475	\$3,093,407	\$3,079,191	\$0	\$2,946,489	\$2,964,423	96.27%
23	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	20	3	\$5,236	\$5,218	\$0	\$0	\$1,645	31.53%
24	STANDARD SECURITY LIFE INSURANCE COMPANY OF	0.00%	22	0	\$0	\$0	\$0	\$3,552	\$3,552	N/A
25	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.33%	8	1,255	\$7,989,297	\$7,989,297	\$0	\$5,941,215	\$5,938,337	74.33%
26	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	22	0	\$0	\$0	\$0	\$18,773	\$18,145	N/A
27	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.01%	16	470	\$114,075	\$130,311	\$0	\$170,629	\$106,320	81.59%
28	UNITEDHEALTHCARE INSURANCE COMPANY	24.86%	2	130,619	\$593,246,253	\$593,121,151	\$0	\$529,165,305	\$533,231,774	89.90%
TOTAL		100.00%		603,631	\$2,422,230,132	\$2,386,155,237	\$0	\$1,987,978,299	\$1,987,566,427	83.30%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - ASSOCIATION**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	27.00%	2	9,799	\$21,517,760	\$21,517,760	\$0	\$16,971,722	\$16,971,722	78.87%
2	AMERICAN ALTERNATIVE INSURANCE CORPORATION	0.25%	5	142	\$197,931	\$197,931	\$0	\$48,167	\$107,167	54.14%
3	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	10	0	\$0	\$0	\$0	-\$20	\$0	N/A
4	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.15%	6	26	\$122,396	\$122,767	\$0	\$107,170	\$115,592	94.16%
5	GOLDEN RULE INSURANCE COMPANY	73.98%	1	17,374	\$58,956,245	\$58,875,043	\$0	\$48,218,235	\$48,226,953	81.91%
6	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.79%	4	89	\$631,189	\$624,927	\$0	\$416,378	\$418,394	66.95%
7	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	10	0	\$0	\$0	\$0	\$22,650	\$17,451	N/A
8	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.02%	8	2	\$13,277	\$13,276	\$0	\$227	\$387	2.92%
9	RESERVE NATIONAL INSURANCE COMPANY	0.02%	7	13	\$16,998	\$18,199	\$0	\$6,072	\$6,782	37.27%
10	STANDARD SECURITY LIFE INSURANCE COMPANY O	1.81%	3	1,188	\$1,444,703	\$1,459,368	\$0	\$462,613	\$462,613	31.70%
11	TRUSTMARK INSURANCE COMPANY	0.00%	9	0	\$177	\$179	\$0	\$146	\$163	91.06%
12	UNITED HEALTHCARE LIFE INSURANCE COMPANY	-4.02%	10	0	-\$3,205,213	\$398,711	\$0	\$1,643,267	\$454,432	113.98%
TOTAL		100.00%		28,633	\$79,695,463	\$83,228,161	\$0	\$67,896,627	\$66,781,656	80.24%

2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - DISCRETIONARY

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	CATLIN INSURANCE COMPANY INC	99.93%	1	343	\$320,632	\$263,339	\$0	\$105,917	\$0	0.00%
2	MUTUAL OF OMAHA INSURANCE COMPANY	0.07%	2	1	\$216	\$216	\$0	\$0	\$0	0.00%
TOTAL		100.00%		344	\$320,848	\$263,555	\$0	\$105,917	\$0	0.00%

2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - FEDERAL EMPLOYEES

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	2.60%	3	11,605	\$18,047,625	\$18,047,625	\$0	\$6,810,127	\$6,810,127	37.73%
2	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	33.70%	2	31,107	\$233,703,477	\$233,703,477	\$0	\$211,032,013	\$211,657,809	90.57%
3	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	63.51%	1	59,108	\$440,367,930	\$416,381,278	\$0	\$395,666,114	\$394,605,903	94.77%
4	HUMANA INSURANCE COMPANY	0.19%	4	5,543	\$1,299,170	\$1,299,170	\$0	\$616,992	\$588,219	45.28%
5	NATIONAL CASUALTY COMPANY	0.00%	5	0	\$44	\$44	\$0	\$0	\$0	0.00%
6	UNIMERICA INSURANCE COMPANY	0.00%	6	0	\$0	\$0	\$0	-\$15	-\$15	N/A
TOTAL		100.00%		107,363	\$693,418,246	\$669,431,594	\$0	\$614,125,231	\$613,662,043	91.67%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP COMPREHENSIVE MEDICAL EXPENSE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.09%	14	860	\$2,715,044	\$4,001,130	\$0	\$2,725,870	\$2,958,869	73.95%
2	AETNA HEALTH INSURANCE COMPANY	0.01%	36	68	\$0	\$0	\$0	\$1,690	\$1,658	N/A
3	AETNA LIFE INSURANCE COMPANY	7.27%	4	71,013	\$331,057,970	\$331,030,222	\$0	\$227,808,109	\$226,924,162	68.55%
4	AMERICAN ALTERNATIVE INSURANCE CORPORATION	0.01%	18	142	\$197,931	\$197,931	\$0	\$47,631	\$106,631	53.87%
5	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	36	0	\$0	\$0	\$0	-\$2,494	-\$1,981	N/A
6	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	36	4	-\$192,791	\$31,363	\$0	\$317,205	-\$413,430	-1318.21%
7	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	17	46	\$307,063	\$309,376	\$0	\$593,741	\$611,068	197.52%
8	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	36	0	\$0	\$0	\$0	-\$20	\$0	N/A
9	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	36	0	\$0	\$0	\$0	\$24,468	\$24,716	N/A
10	BCS INSURANCE COMPANY	0.00%	20	0	\$126,803	\$215,563	\$0	\$34,987	-\$1,543	-0.72%
11	BEAZLEY INSURANCE COMPANY INC	0.01%	23	118	\$34,944	\$34,944	\$0	\$13,004	\$25,157	71.99%
12	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	20.81%	3	203,126	\$844,933,074	\$844,933,074	\$0	\$687,566,296	\$692,519,893	81.96%
13	CATLIN INSURANCE COMPANY INC	0.04%	16	343	\$320,632	\$263,339	\$0	\$105,917	\$0	0.00%
14	CIGNA HEALTH AND LIFE INSURANCE COMPANY	4.80%	6	46,881	\$106,738,679	\$107,616,956	\$0	\$87,785,892	\$88,793,925	82.51%
15	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	19	2	\$145,681	\$145,681	\$0	\$971,982	\$1,698,491	1165.90%
16	CONNECTICUT GENERAL LIFE INS CO	0.01%	24	60	\$20,498	\$189,263	\$0	-\$13,398	-\$7,688	-4.06%
17	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	1.81%	8	17,642	\$93,860,477	\$93,860,477	\$0	\$121,355,807	\$90,534,802	96.46%
18	COX HEALTH SYSTEMS INSURANCE COMPANY	2.66%	5	25,929	\$109,759,388	\$109,759,388	\$0	\$107,858,517	\$107,129,619	97.60%
19	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	27	4	\$6,289	\$6,201	\$0	\$3,989	\$4,177	67.36%
20	FEDERATED MUTUAL INSURANCE COMPANY	0.47%	10	4,624	\$41,504,918	\$41,504,918	\$0	\$33,414,649	\$30,822,923	74.26%
21	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	21	26	\$122,396	\$122,767	\$0	\$107,170	\$115,592	94.16%
22	GOLDEN RULE INSURANCE COMPANY	1.78%	9	17,374	\$58,956,245	\$58,875,043	\$0	\$48,218,235	\$48,226,953	81.91%
23	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	34.27%	1	334,540	\$1,711,714,981	\$1,644,979,041	\$0	\$1,370,925,554	\$1,402,143,792	85.24%
24	HUMANA INSURANCE COMPANY	2.59%	7	25,241	\$104,517,021	\$104,517,021	\$0	\$80,435,068	\$79,337,614	75.91%
25	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	32	7	\$571	\$571	\$0	\$0	\$0	0.00%
26	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.00%	30	0	\$2,018	\$2,378	\$0	\$0	\$0	0.00%
27	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	36	0	\$0	\$0	\$0	-\$114	-\$114	N/A
28	METROPOLITAN LIFE INSURANCE COMPANY	1.71%	12	16,679	\$3,588,744	\$2,980,113	\$0	\$715,791	\$998,469	33.50%
29	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	36	0	\$0	\$0	\$0	\$22,650	\$17,451	N/A
30	MUTUAL OF OMAHA INSURANCE COMPANY	0.00%	33	1	\$216	\$216	\$0	\$0	\$0	0.00%
31	NATIONAL CASUALTY COMPANY	0.00%	35	0	\$44	\$44	\$0	\$0	\$0	0.00%
32	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	26	2	\$13,277	\$13,276	\$0	\$227	\$387	2.92%
33	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	36	6	-\$207,343	-\$9,088	\$0	\$9,842	\$24,026	-264.37%
34	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	36	0	\$0	\$0	\$0	\$0	-\$1,052	N/A
35	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	36	0	\$0	\$0	\$0	-\$86	-\$87	N/A
36	RESERVE NATIONAL INSURANCE COMPANY	0.00%	25	13	\$16,998	\$18,199	\$0	\$6,072	\$6,782	37.27%
37	SHELTER LIFE INSURANCE COMPANY	0.05%	13	475	\$3,093,407	\$3,079,191	\$0	\$2,946,489	\$2,964,423	96.27%
38	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	28	3	\$5,236	\$5,218	\$0	\$0	\$1,645	31.53%
39	STANDARD SECURITY LIFE INSURANCE COMPANY OI	0.12%	15	1,188	\$1,444,703	\$1,459,368	\$0	\$466,050	\$466,050	31.94%
40	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	0.13%	11	1,255	\$7,989,297	\$7,989,297	\$0	\$5,941,215	\$5,938,337	74.33%
41	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.00%	29	2	\$2,156	\$2,148	\$0	\$0	\$0	0.00%
42	TRUSTMARK INSURANCE COMPANY	0.00%	34	0	\$177	\$179	\$0	\$146	\$163	91.06%
43	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	36	0	\$0	\$0	\$0	\$18,719	\$18,093	N/A
44	UNIMERICA INSURANCE COMPANY	0.00%	36	0	\$0	\$0	\$0	-\$15	-\$15	N/A
45	UNION SECURITY INSURANCE COMPANY	0.00%	31	0	\$952	\$952	\$0	-\$15,172	-\$9,260	-972.69%
46	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	36	0	-\$3,205,213	\$398,711	\$0	\$1,643,267	\$454,432	113.98%
47	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.05%	22	470	\$114,075	\$130,311	\$0	\$170,629	\$106,320	81.59%
48	UNITEDHEALTHCARE INSURANCE COMPANY	21.31%	2	208,056	\$960,594,359	\$960,391,792	\$0	\$790,950,024	\$797,028,226	82.99%
TOTAL		100.00%		976,200	\$4,380,300,917	\$4,319,056,574	\$0	\$3,573,175,603	\$3,579,569,676	82.88%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICARE SUPPLEMENT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	25	1	\$878	\$1,641	\$0	\$1,112	-\$499	-30.41%
2	AETNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	27	0	-\$263	-\$261	\$0	-\$64	-\$69	26.44%
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH A	0.00%	27	0	\$0	\$0	\$0	-\$10	-\$10	N/A
4	AMERICAN NATIONAL LIFE INSURANCE COMPANY	0.38%	10	266	\$831,956	\$853,480	\$0	\$648,509	\$641,201	75.13%
5	AMERICAN REPUBLIC INSURANCE COMPANY	2.85%	3	2,245	\$6,166,602	\$5,959,325	\$0	\$5,383,353	\$5,113,994	85.81%
6	BANKERS LIFE AND CASUALTY COMPANY	1.10%	6	955	\$2,377,707	\$2,473,298	\$0	\$2,256,370	\$2,157,901	87.25%
7	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.06%	14	58	\$138,582	\$139,626	\$0	\$104,498	\$104,102	74.56%
8	COMBINED INSURANCE CO OF AMERICA	0.00%	22	3	\$4,272	\$4,538	\$0	\$20,852	\$20,643	454.89%
9	COMPANION LIFE INSURANCE COMPANY	0.63%	9	496	\$1,368,723	\$1,370,412	\$0	\$715,530	\$698,352	50.96%
10	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	20	2	\$6,719	\$6,746	\$0	\$0	\$0	0.00%
11	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	23	1	\$4,044	\$4,044	\$0	\$475	\$489	12.09%
12	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.30%	11	190	\$660,470	\$665,196	\$0	\$505,205	\$502,490	75.54%
13	GLOBE LIFE AND ACCIDENT INSURANCE COMPAN	0.01%	17	14	\$22,007	\$31,243	\$0	\$17,526	\$17,627	56.42%
14	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.01%	18	5	\$14,541	\$14,266	\$0	\$8,218	\$8,045	56.39%
15	HARTFORD LIFE AND ACCIDENT INSURANCE COM	2.20%	5	2,259	\$4,771,771	\$4,873,684	\$0	\$3,403,650	\$3,477,018	71.34%
16	HARTFORD LIFE INSURANCE COMPANY	0.09%	13	55	\$199,990	\$198,774	\$0	\$75,322	\$76,160	38.31%
17	HEARTLAND NATIONAL LIFE INSURANCE COMPAN	0.24%	12	200	\$514,642	\$516,204	\$0	\$521,962	\$537,319	104.09%
18	MANHATTANLIFE ASSURANCE COMPANY OF AME	0.00%	24	1	\$2,205	\$2,212	\$0	\$3,929	\$4,131	186.75%
19	MEDICO INSURANCE COMPANY	0.84%	7	452	\$1,821,818	\$1,839,764	\$0	\$1,235,840	\$1,211,405	65.85%
20	MUTUAL OF OMAHA INSURANCE COMPANY	2.97%	2	2,240	\$6,433,351	\$6,503,097	\$0	\$5,777,201	\$5,817,441	89.46%
21	OXFORD LIFE INSURANCE COMPANY	0.05%	16	60	\$103,374	\$103,370	\$0	\$77,669	\$73,343	70.95%
22	PRINCIPAL LIFE INSURANCE COMPANY	0.69%	8	439	\$1,486,187	\$1,486,030	\$0	\$1,294,548	\$1,150,452	77.42%
23	TRANSAMERICA LIFE INSURANCE COMPANY	2.61%	4	2,024	\$5,644,555	\$5,621,745	\$0	\$3,794,430	\$4,031,869	71.72%
24	TRANSAMERICA PREMIER LIFE INSURANCE COMI	0.06%	15	44	\$119,312	\$118,889	\$0	\$84,236	\$82,883	69.71%
25	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	19	2	\$8,692	\$9,111	\$0	\$3,804	\$3,739	41.04%
26	UNION LABOR LIFE INSURANCE COMPANY	0.00%	21	2	\$4,936	\$5,021	\$0	\$2,927	\$2,656	52.90%
27	UNITEDHEALTHCARE INSURANCE COMPANY	84.90%	1	78,152	\$183,941,927	\$184,986,576	\$0	\$146,382,870	\$147,955,202	79.98%
28	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	26	0	\$706	\$739	\$0	\$4,464	\$6,084	823.27%
TOTAL		100.00%		90,166	\$216,649,704	\$217,788,770	\$0	\$172,324,426	\$173,693,968	79.75%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LONG TERM CARE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.62%	8	337	\$239,089	\$239,089	\$0	\$309,274	\$309,274	129.36%
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH A	0.00%	31	5	\$941	\$926	\$0	\$0	\$0	0.00%
3	ALLSTATE LIFE INSURANCE COMPANY	0.19%	11	59	\$72,809	\$72,666	\$0	\$323,119	\$417,765	574.91%
4	AMERICAN FIDELITY ASSURANCE COMPANY	0.13%	12	49	\$48,554	\$47,663	\$0	\$0	\$52,112	109.33%
5	AMERICAN REPUBLIC INSURANCE COMPANY	0.09%	14	38	\$32,865	\$32,062	\$0	\$60,330	\$18,425	57.47%
6	BCS INSURANCE COMPANY	0.00%	33	1	\$94	-\$28	\$0	\$0	\$19	-67.86%
7	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.02%	26	16	\$8,740	\$8,784	\$0	\$12,478	\$65,831	749.44%
8	CONNECTICUT GENERAL LIFE INS CO	0.07%	15	50	\$28,003	\$28,003	\$0	\$55,907	-\$117,566	-419.83%
9	CONTINENTAL CASUALTY COMPANY	6.30%	6	2,874	\$2,413,473	\$1,470,938	\$0	\$1,111,226	\$1,081,936	73.55%
10	CONTINENTAL GENERAL INSURANCE COMPANY	0.04%	22	17	\$15,845	\$17,984	\$0	\$2,608	\$2,881	16.02%
11	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE L	0.02%	25	225	\$8,805	\$8,287	\$0	\$0	-\$46	-0.56%
12	GENWORTH LIFE INSURANCE COMPANY	8.47%	4	1,995	\$3,242,071	\$2,593,110	\$0	\$1,107,096	\$1,170,059	45.12%
13	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	30	1	\$1,320	\$1,320	\$0	\$0	\$1	0.08%
14	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	32	1	\$390	\$390	\$0	\$0	\$0	0.00%
15	HARTFORD LIFE INSURANCE COMPANY	0.01%	27	2	\$3,464	\$3,443	\$0	\$0	\$0	0.00%
16	JOHN HANCOCK LIFE & HEALTH INSURANCE COM	0.07%	16	23	\$26,043	\$26,043	\$0	\$4,119	\$139,405	535.29%
17	JOHN HANCOCK LIFE INSURANCE COMPANY (US/	19.43%	3	8,552	\$7,439,691	\$7,439,691	\$0	\$4,389,845	\$4,319,658	58.06%
18	MEDAMERICA INSURANCE COMPANY	0.02%	24	35	\$8,982	\$11,095	\$0	\$56,107	\$54,079	487.42%
19	METROPOLITAN LIFE INSURANCE COMPANY	21.94%	2	7,741	\$8,401,519	\$7,124,379	\$0	\$7,064,828	\$7,403,815	103.92%
20	MONY LIFE INSURANCE COMPANY	0.01%	28	5	\$2,081	\$2,151	\$0	\$0	\$0	0.00%
21	MUTUAL OF OMAHA INSURANCE COMPANY	0.49%	9	164	\$188,912	\$172,353	\$0	\$47,132	\$117,114	67.95%
22	NEW YORK LIFE INSURANCE COMPANY	0.11%	13	71	\$41,963	\$45,891	\$0	\$407,248	\$574,342	1251.54%
23	PRINCIPAL LIFE INSURANCE COMPANY	0.05%	18	43	\$19,149	\$20,937	\$0	\$29,423	\$23,783	113.59%
24	PROVIDENT LIFE AND ACCIDENT INSURANCE COI	0.05%	21	32	\$18,112	\$18,112	\$0	\$165,051	\$277,700	1533.24%
25	PRUDENTIAL INSURANCE COMPANY OF AMERICA	6.23%	7	2,153	\$2,386,558	\$2,356,459	\$0	\$791,270	\$1,203,782	51.08%
26	RIVERSOURCE LIFE INSURANCE COMPANY	0.05%	19	10	\$18,711	\$18,829	\$0	\$964	\$996	5.29%
27	SENIOR HEALTH INSURANCE COMPANY OF PENN	0.03%	23	31	\$10,537	\$31,049	\$0	\$200,169	\$89,031	286.74%
28	SENTRY INSURANCE A MUTUAL COMPANY	0.05%	20	22	\$18,653	-\$7,371	\$0	\$0	\$14,983	-203.27%
29	TEACHERS INSURANCE AND ANNUITY ASSOCIATI	0.24%	10	78	\$93,646	\$93,687	\$0	\$1,008,007	\$76,376	81.52%
30	TRANSAMERICA LIFE INSURANCE COMPANY	6.81%	5	1,662	\$2,606,836	\$2,657,004	\$0	\$2,570,323	\$2,817,030	106.02%
31	TRANSAMERICA PREMIER LIFE INSURANCE COMI	0.00%	29	2	\$1,504	\$1,531	\$0	\$0	\$0	0.00%
32	UNITED WISCONSIN INSURANCE COMPANY	0.00%	34	2	\$0	\$0	\$0	\$0	-\$10,256	N/A
33	UNUM LIFE INSURANCE COMPANY OF AMERICA	28.38%	1	20,535	\$10,866,301	\$10,968,648	\$0	\$1,921,172	\$2,628,499	23.96%
34	WASHINGTON NATIONAL INSURANCE COMPANY	0.06%	17	16	\$21,681	\$34,617	\$0	\$57,415	\$52,035	150.32%
TOTAL		100.00%		46,847	\$38,287,342	\$35,539,742	\$0	\$21,695,111	\$22,783,063	64.11%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP SPECIFIED DISEASE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.00%	50	3	\$713	\$744	\$0	\$0	\$0	0.00%
2	ALLSTATE LIFE INSURANCE COMPANY OF NEW Y	0.00%	48	0	\$1,045	\$1,054	\$0	\$0	\$0	0.00%
3	AMERICAN FAMILY LIFE ASSURANCE COMPANY C	0.02%	39	2	\$7,352	\$7,400	\$0	\$50	\$34	0.46%
4	AMERICAN FIDELITY ASSURANCE COMPANY	0.27%	25	370	\$83,008	\$83,684	\$0	\$37,000	\$49,511	59.16%
5	AMERICAN GENERAL LIFE INSURANCE CO	0.13%	28	130	\$41,982	\$40,518	\$0	\$34,438	-\$100,637	-248.38%
6	AMERICAN HERITAGE LIFE INSURANCE COMPAN	25.78%	1	61,627	\$8,037,494	\$8,055,688	\$0	\$3,784,507	\$3,824,548	47.48%
7	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.02%	40	82	\$7,047	\$7,045	\$0	\$0	\$0	0.00%
8	ASSURITY LIFE INSURANCE COMPANY	0.01%	41	13	\$3,607	\$2,956	\$0	\$200	\$558	18.88%
9	AXIS INSURANCE COMPANY	0.12%	30	597	\$36,670	\$35,235	\$0	\$16,738	\$10,113	28.70%
10	BALTIMORE LIFE INSURANCE COMPANY THE	0.01%	46	9	\$2,520	\$2,520	\$0	\$15,442	\$15,442	612.78%
11	BOSTON MUTUAL LIFE INSURANCE COMPANY	1.14%	18	804	\$353,898	\$366,577	\$0	\$64,650	\$64,682	17.64%
12	COLONIAL LIFE & ACCIDENT INSURANCE COMPAI	1.36%	17	1,363	\$422,871	\$436,231	\$0	\$120,058	\$108,954	24.98%
13	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	49	2	\$911	\$911	\$0	\$0	\$49	5.38%
14	COMBINED INSURANCE CO OF AMERICA	0.49%	22	967	\$153,663	\$159,848	\$0	\$59,749	\$67,936	42.50%
15	COMPANION LIFE INSURANCE COMPANY	0.45%	24	1,572	\$141,682	\$141,857	\$0	\$2,500	\$2,440	1.72%
16	CONTINENTAL AMERICAN INSURANCE COMPANY	13.48%	2	20,362	\$4,203,577	\$4,206,294	\$0	\$1,817,582	\$1,919,691	45.64%
17	FAMILY HERITAGE LIFE INSURANCE COMPANY OI	0.11%	32	98	\$33,016	\$32,699	\$0	\$75	\$101	0.31%
18	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.54%	21	1,538	\$169,374	\$171,425	\$0	\$35,684	\$34,711	20.25%
19	FREEDOM LIFE INSURANCE COMPANY OF AMERI	1.37%	16	211	\$428,274	\$429,571	\$0	\$163,808	\$176,683	41.13%
20	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.06%	35	23	\$18,955	\$18,750	\$0	\$0	-\$209	-1.11%
21	GUARDIAN LIFE INSURANCE COMPANY OF AMERI	4.34%	6	14,917	\$1,352,979	\$1,353,876	\$0	\$499,123	\$614,952	45.42%
22	HARTFORD LIFE AND ACCIDENT INSURANCE COM	4.98%	5	6,001	\$1,552,560	\$1,585,719	\$0	\$112,500	\$114,925	7.25%
23	HM LIFE INSURANCE COMPANY	0.01%	43	0	\$3,101	\$3,101	\$0	\$0	\$0	0.00%
24	HUMANA INSURANCE COMPANY	1.64%	15	1,355	\$511,565	\$511,565	\$0	\$280,057	\$55,421	10.83%
25	KANAWHA INSURANCE COMPANY	0.78%	19	1,946	\$244,518	\$244,517	\$0	\$101,189	\$104,394	42.69%
26	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.95%	13	4,109	\$606,613	\$597,869	\$0	\$178,025	\$177,980	29.77%
27	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.48%	23	1,484	\$148,396	\$174,057	\$0	\$14,838	\$61,541	35.36%
28	MANHATTANLIFE ASSURANCE COMPANY OF AME	0.01%	42	1	\$3,309	\$3,321	\$0	\$0	\$0	0.00%
29	MASSACHUSETTS MUTUAL LIFE INSURANCE COM	0.00%	52	4	\$248	\$248	\$0	\$0	\$0	0.00%
30	MIDWEST NATIONAL LIFE INSURANCE COMPANY	0.10%	34	139	\$30,013	\$30,081	\$0	\$0	-\$7,474	-24.85%
31	MUTUAL OF OMAHA INSURANCE COMPANY	2.85%	9	10,442	\$889,602	\$983,555	\$0	\$380,618	-\$311,379	-31.66%
32	NATIONAL FOUNDATION LIFE INSURANCE COMPA	0.21%	27	1,172	\$65,789	\$65,787	\$0	\$0	\$0	0.00%
33	NATIONAL HEALTH INSURANCE COMPANY	0.02%	38	24	\$7,777	\$7,651	\$0	\$10,000	\$18,467	241.37%
34	NATIONAL UNION FIRE INSURANCE COMPANY OF	4.31%	7	9,466	\$1,344,852	\$1,344,852	\$0	\$343,138	\$175,331	13.04%
35	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	51	0	\$442	\$469	\$0	\$0	\$0	0.00%
36	PHILADELPHIA AMERICAN LIFE INSURANCE COMI	0.01%	44	12	\$2,931	\$2,886	\$0	\$0	\$0	0.00%
37	PHYSICIANS MUTUAL INSURANCE COMPANY	0.00%	55	0	\$0	\$1,176	\$0	\$0	-\$38,032	-3234.01%
38	PRINCIPAL LIFE INSURANCE COMPANY	0.04%	36	75	\$12,051	\$12,051	\$0	\$50	\$50	0.41%
39	PROVIDENT LIFE AND ACCIDENT INSURANCE COM	0.00%	54	1	\$63	\$62	\$0	\$66,314	\$59,073	95279.03%
40	PRUDENTIAL INSURANCE COMPANY OF AMERICA	0.10%	33	358	\$32,279	\$35,628	\$0	\$15,356	\$17,800	49.96%
41	RELIASTAR LIFE INSURANCE COMPANY	8.29%	4	17,657	\$2,583,681	\$2,926,663	\$0	\$1,147,582	\$241,636	8.26%
42	RESERVE NATIONAL INSURANCE COMPANY	0.03%	37	80	\$8,926	\$9,068	\$0	\$3,225	\$3,769	41.56%
43	SECURIAN LIFE INSURANCE COMPANY	0.01%	45	8	\$2,527	\$2,614	\$0	\$0	\$0	0.00%
44	STANDARD LIFE AND ACCIDENT INSURANCE COM	0.01%	47	12	\$2,459	\$2,444	\$0	\$0	\$1,011	41.37%
45	SUN LIFE ASSURANCE COMPANY OF CANADA	0.11%	31	335	\$33,588	\$33,906	\$0	\$4,730	\$4,730	13.95%
46	SYMETRA LIFE INSURANCE COMPANY	1.75%	14	468	\$545,117	\$550,374	\$0	\$0	\$0	0.00%
47	TRANSAMERICA LIFE INSURANCE COMPANY	2.90%	8	2,803	\$903,969	\$891,176	\$0	\$317,736	\$333,024	37.37%
48	TRANSAMERICA PREMIER LIFE INSURANCE COMI	2.52%	12	7,163	\$784,213	\$781,433	\$0	\$246,771	\$242,807	31.07%
49	TRUSTMARK INSURANCE COMPANY	2.80%	10	2,439	\$872,167	\$883,309	\$0	\$137,217	\$153,376	17.36%
50	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	55	0	\$0	\$0	\$0	\$15,300	\$14,788	N/A
51	UNION FIDELITY LIFE INSURANCE COMPANY	0.73%	20	1,298	\$227,770	\$229,242	\$0	\$116,509	\$119,119	51.96%
52	UNION LABOR LIFE INSURANCE COMPANY	0.00%	53	4	\$160	\$184	\$0	\$0	\$8	4.35%
53	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.23%	26	1,803	\$73,016	\$72,777	\$0	\$37,376	\$4,461	6.13%
54	UNITED STATES FIRE INSURANCE COMPANY	0.13%	29	5,244	\$39,008	\$39,008	\$0	\$0	\$24,781	63.53%
55	UNUM LIFE INSURANCE COMPANY OF AMERICA	10.67%	3	9,638	\$3,325,049	\$3,418,027	\$0	\$723,300	\$726,455	21.25%
56	WASHINGTON NATIONAL INSURANCE COMPANY	2.62%	11	2,227	\$817,105	\$822,657	\$0	\$427,982	\$786,132	95.56%
TOTAL		100.00%		192,458	\$31,175,502	\$31,822,360	\$0	\$11,331,417	\$9,873,753	31.03%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	107	3	\$125	\$117	\$0	\$0	\$16	13.68%
2	AAA LIFE INSURANCE COMPANY	1.22%	24	6,670	\$1,299,490	\$1,325,577	\$0	\$544,755	\$623,944	47.07%
3	ACE AMERICAN INSURANCE COMPANY	0.82%	28	111,080	\$871,293	\$863,775	\$0	\$126,866	\$301,685	34.93%
4	AEGIS SECURITY INSURANCE COMPANY	0.01%	78	1,272	\$10,973	\$10,398	\$0	\$2,722	\$2,722	26.18%
5	AETNA LIFE INSURANCE COMPANY	0.71%	30	38,052	\$757,445	\$757,445	\$0	\$328,322	\$328,322	43.35%
6	ALLSTATE LIFE INSURANCE COMPANY	0.32%	40	3,040	\$338,096	\$340,044	\$0	\$413,727	\$253,870	74.66%
7	AMERICAN FIDELITY ASSURANCE COMPANY	0.11%	58	965	\$121,468	\$121,460	\$0	\$72,195	\$82,941	68.29%
8	AMERICAN GENERAL LIFE INSURANCE CO	0.09%	63	214	\$101,024	\$99,610	\$0	\$288,450	\$99,453	99.84%
9	AMERICAN HEALTH AND LIFE INSURANCE COMPA	0.24%	45	1,946	\$252,520	\$253,665	\$0	\$300,402	\$328,816	129.63%
10	AMERICAN HERITAGE LIFE INSURANCE COMPANY	4.41%	7	69,088	\$4,697,772	\$4,721,944	\$0	\$2,606,818	\$2,615,713	55.39%
11	AMERICAN INCOME LIFE INSURANCE CO	0.18%	50	192,035	\$193,573	\$190,958	\$0	\$130,272	\$94,935	49.72%
12	AMERICAN NATIONAL LIFE INSURANCE COMPANY	0.00%	103	0	\$259	\$259	\$0	\$0	-\$110	-42.47%
13	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.04%	71	434	\$43,487	\$43,475	\$0	\$4,000	\$4,722	10.86%
14	AMERICAN SENTINEL INSURANCE COMPANY	0.00%	113	0	\$0	\$33	\$0	\$1,126	\$1,126	3412.12%
15	AMERICAN UNITED LIFE INSURANCE COMPANY	0.08%	64	5,923	\$85,792	\$88,575	\$0	\$0	\$0	0.00%
16	AMEX ASSURANCE COMPANY	0.36%	38	520,423	\$388,067	\$388,943	\$0	\$201,147	\$1,649,968	424.22%
17	ANTHEM LIFE INSURANCE COMPANY	0.74%	29	62,836	\$784,530	\$785,081	\$0	\$218,500	\$221,079	28.16%
18	ARCH INSURANCE COMPANY	0.21%	47	531	\$223,532	\$218,610	\$0	\$376,678	\$361,098	165.18%
19	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.20%	49	1,452	\$214,406	\$214,325	\$0	\$4,722	\$4,214	1.97%
20	ATLANTIC SPECIALTY INSURANCE COMPANY	0.30%	42	624	\$321,102	\$324,481	\$0	\$34,208	-\$13,628	-4.20%
21	AUTO CLUB LIFE INSURANCE COMPANY	0.03%	73	456	\$32,116	\$32,470	\$0	\$6,250	\$50,383	155.17%
22	AXIS INSURANCE COMPANY	0.49%	32	39,702	\$520,627	\$436,850	\$0	\$37,309	\$4,329	0.99%
23	BANKERS LIFE AND CASUALTY COMPANY	0.00%	106	2	\$155	\$153	\$0	\$0	\$0	0.00%
24	BCS INSURANCE COMPANY	0.04%	69	2,730	\$44,730	\$53,294	\$0	\$617	-\$5,256	-9.86%
25	BERKLEY LIFE AND HEALTH INSURANCE COMPAI	0.32%	41	24,201	\$337,507	\$312,485	\$0	\$7,295	\$7,295	2.33%
26	CAPITOL INDEMNITY CORPORATION	0.00%	96	42	\$686	\$1,117	\$0	\$0	-\$75	-6.71%
27	CATLIN INSURANCE COMPANY INC	0.40%	36	3,228	\$425,023	\$349,077	\$0	\$317,751	\$363,974	104.27%
28	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	109	3	\$99	\$123	\$0	\$0	\$0	0.00%
29	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	101	0	\$319	\$327	\$0	\$0	\$0	0.00%
30	CMFG LIFE INSURANCE COMPANY	1.74%	19	310	\$1,853,425	\$1,848,131	\$0	\$444,438	\$481,536	26.06%
31	COLONIAL LIFE & ACCIDENT INSURANCE COMPAI	0.47%	34	1,947	\$505,364	\$525,408	\$0	\$242,550	\$291,167	55.42%
32	COMBINED INSURANCE CO OF AMERICA	0.16%	52	1,680	\$169,740	\$169,447	\$0	\$44,644	\$95,047	56.09%
33	COMMERCIAL TRAVELERS LIFE INSURANCE COM	0.04%	70	2,807	\$44,459	\$47,126	\$0	\$5,100	\$5,100	10.82%
34	CONNECTICUT GENERAL LIFE INS CO	0.00%	104	5	\$235	\$44	\$0	\$196	\$0	0.00%
35	CONTINENTAL AMERICAN INSURANCE COMPANY	4.69%	6	31,801	\$4,994,364	\$4,997,592	\$0	\$2,790,177	\$2,946,888	58.97%
36	CONTINENTAL CASUALTY COMPANY	0.00%	113	0	\$0	\$0	\$0	\$0	-\$15	N/A
37	FAMILY HERITAGE LIFE INSURANCE COMPANY OI	0.00%	88	7	\$3,586	\$3,552	\$0	\$450	\$609	17.15%
38	FARM BUREAU LIFE INSURANCE COMPANY OF MI	0.06%	67	126,376	\$67,044	\$67,044	\$0	\$59,000	\$68,000	101.43%
39	FARMERS NEW WORLD LIFE INSURANCE COMPAI	0.00%	113	4	\$0	\$0	\$0	\$0	\$0	N/A
40	FEDERAL INSURANCE COMPANY	1.48%	20	236,346	\$1,573,198	\$1,565,929	\$0	\$2,819,317	\$2,068,473	132.09%
41	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	91	26	\$885	\$837	\$0	\$903	-\$146,743	-17532.02%
42	FREEDOM LIFE INSURANCE COMPANY OF AMERIK	0.11%	59	323	\$118,709	\$119,069	\$0	\$22,068	\$23,803	19.99%
43	GERBER LIFE INSURANCE COMPANY	0.52%	31	63,963	\$557,977	\$540,541	\$0	\$82,928	\$86,972	16.09%
44	GOLDEN RULE INSURANCE COMPANY	0.33%	39	1,684	\$353,943	\$700,928	\$0	\$548,171	\$402,048	57.36%
45	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	108	1	\$122	\$127	\$0	\$0	-\$5	-3.94%
46	GREAT AMERICAN INSURANCE COMPANY	6.91%	3	6,061	\$7,363,869	\$7,018,208	\$0	\$1,989,482	\$262,732	3.74%
47	GREAT NORTHERN INSURANCE COMPANY	0.02%	76	57	\$23,019	\$22,687	\$0	\$0	-\$3,293	-14.51%
48	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.08%	65	333	\$82,228	\$56,436	\$0	\$12,342	\$8,790	15.58%
49	GUARDIAN LIFE INSURANCE COMPANY OF AMERI	2.44%	16	172,856	\$2,600,288	\$2,629,014	\$0	\$925,912	\$1,046,039	39.79%
50	HARTFORD FIRE INSURANCE COMPANY	0.00%	86	736	\$4,417	\$2,048	\$0	\$0	\$0	0.00%
51	HARTFORD LIFE AND ACCIDENT INSURANCE COM	4.28%	8	165,985	\$4,561,738	\$4,630,645	\$0	\$1,003,645	\$1,015,358	21.93%
52	HARTFORD LIFE INSURANCE COMPANY	0.26%	44	3,232	\$281,067	\$278,830	\$0	\$76,750	\$77,603	27.83%
53	HM LIFE INSURANCE COMPANY	0.00%	93	0	\$812	\$812	\$0	-\$225	-\$225	-27.71%
54	HUMANA INSURANCE COMPANY	0.10%	62	1,048	\$101,579	\$101,579	\$0	\$18,807	\$14,235	14.01%
55	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	113	11	\$0	\$0	\$0	\$0	\$0	N/A
56	INSURANCE COMPANY OF NORTH AMERICA	0.00%	113	0	\$0	\$0	\$0	\$87,020	\$87,020	N/A
57	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	112	1	\$38	\$38	\$0	\$0	\$0	0.00%
58	KANAWHA INSURANCE COMPANY	0.46%	35	3,344	\$484,822	\$484,818	\$0	\$200,633	\$206,989	42.69%
59	LAMORAK INSURANCE COMPANY	0.00%	89	0	\$1,680	\$1,680	\$0	\$0	-\$364	-21.67%
60	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.01%	79	1	\$9,807	\$9,807	\$0	\$4,798	\$4,798	48.92%
61	LIFE INSURANCE COMPANY OF NORTH AMERICA	3.45%	10	136,586	\$3,672,816	\$3,689,114	\$0	\$1,053,104	\$1,200,009	32.53%
62	LINCOLN LIFE & ANNUITY COMPANY OF NEW YOF	0.00%	100	13	\$371	\$398	\$0	\$0	\$0	0.00%
63	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.34%	22	68,324	\$1,425,785	\$1,419,045	\$0	\$331,133	\$331,050	23.33%
64	MADISON NATIONAL LIFE INSURANCE COMPANY	0.03%	74	346	\$31,145	\$31,548	\$0	\$2,500	\$1,018	3.23%
65	MAPFRE LIFE INSURANCE COMPANY	0.00%	94	6	\$720	\$719	\$0	\$0	\$0	0.00%
66	MASSACHUSETTS MUTUAL LIFE INSURANCE COM	0.00%	111	2	\$47	\$47	\$0	\$0	\$0	0.00%
67	METROPOLITAN LIFE INSURANCE COMPANY	7.29%	2	226,547	\$7,769,376	\$7,114,056	\$0	\$5,461,821	\$6,868,180	96.54%
68	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	92	2	\$873	\$873	\$0	\$0	\$0	0.00%
69	MIDWEST NATIONAL LIFE INSURANCE COMPANY	0.01%	84	126	\$6,184	\$6,205	\$0	\$0	\$65	1.05%
70	MINNESOTA LIFE INSURANCE COMPANY	7.58%	1	24,912	\$8,078,816	\$7,908,978	\$0	\$2,278,989	\$2,364,125	29.89%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	MUTUAL OF OMAHA INSURANCE COMPANY	2.32%	17	315,864	\$2,475,178	\$3,665,525	\$0	\$1,823,973	\$3,547,060	96.77%
72	NATIONAL CASUALTY COMPANY	0.00%	90	4	\$1,438	\$4,016	\$0	\$0	-\$1,139	-28.36%
73	NATIONAL FOUNDATION LIFE INSURANCE COMPAN	0.17%	51	1,427	\$178,325	\$178,322	\$0	\$77,345	\$107,752	60.43%
74	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.01%	82	1,528	\$7,357	\$7,384	\$0	\$0	\$0	0.00%
75	NATIONAL HEALTH INSURANCE COMPANY	0.00%	87	19	\$4,181	\$4,121	\$0	\$981	\$373	9.05%
76	NATIONAL UNION FIRE INSURANCE COMPANY OF	3.24%	11	1,473,986	\$3,447,480	\$3,404,246	\$0	\$1,218,978	\$1,314,595	38.62%
77	NATIONWIDE LIFE INSURANCE COMPANY	0.48%	33	4	\$506,801	\$487,849	\$0	\$302,376	\$254,577	52.18%
78	NATIONWIDE MUTUAL INSURANCE COMPANY	0.21%	48	1,201	\$222,972	\$203,900	\$0	\$67,848	\$134,045	65.74%
79	NEW YORK LIFE INSURANCE COMPANY	0.39%	37	26,395	\$419,216	\$420,030	\$6,428	\$181,491	\$183,055	43.58%
80	NORTH RIVER INSURANCE COMPANY THE	0.13%	54	372	\$138,680	\$138,680	\$0	\$30,627	\$76,141	54.90%
81	OLD REPUBLIC LIFE INSURANCE COMPANY	0.01%	83	2	\$6,854	\$6,854	\$0	-\$255,702	-\$423,900	-6184.71%
82	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	85	3	\$4,831	\$4,847	\$0	\$0	\$0	0.00%
83	PHILADELPHIA AMERICAN LIFE INSURANCE COMI	0.04%	72	27	\$39,738	\$39,768	\$0	\$12,726	\$12,070	30.35%
84	PHILADELPHIA INDEMNITY INSURANCE COMPANY	0.10%	61	204,670	\$104,181	\$89,439	\$0	\$9,910	\$52,647	58.86%
85	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	98	9	\$539	\$539	\$0	\$0	\$0	0.00%
86	PRUDENTIAL INSURANCE COMPANY OF AMERICA	2.10%	18	212,919	\$2,236,323	\$2,323,451	\$0	\$2,311,071	\$2,479,988	106.74%
87	QBE INSURANCE CORPORATION	0.27%	43	14,050	\$282,896	\$238,599	\$0	\$169,166	\$414	0.17%
88	RELIANCE STANDARD LIFE INSURANCE COMPAN	1.36%	21	19,364	\$1,445,466	\$1,447,115	\$0	\$245,458	\$195,038	13.48%
89	RELIASTAR LIFE INSURANCE COMPANY	3.15%	13	37,457	\$3,359,746	\$3,640,865	\$0	\$941,670	\$1,271,924	34.93%
90	RESERVE NATIONAL INSURANCE COMPANY	0.02%	77	106	\$16,665	\$16,807	\$0	\$4,273	\$4,993	29.71%
91	SECURIAN LIFE INSURANCE COMPANY	1.32%	23	25,573	\$1,403,443	\$1,448,438	\$0	\$1,221,030	\$1,228,232	84.80%
92	SENTRY INSURANCE A MUTUAL COMPANY	0.02%	75	594	\$25,416	\$25,416	\$0	\$15,637	\$8,121	31.95%
93	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	102	30	\$305	\$305	\$0	\$0	-\$416	-136.39%
94	STANDARD INSURANCE COMPANY	1.16%	25	62,797	\$1,236,031	\$1,241,494	\$0	\$672,846	\$591,437	47.64%
95	STANDARD LIFE AND ACCIDENT INSURANCE COM	0.00%	95	5	\$714	\$817	\$0	\$0	-\$7	-0.86%
96	STANDARD SECURITY LIFE INSURANCE COMPAN	0.00%	113	0	\$0	\$0	\$0	\$27,816	\$27,816	N/A
97	STARNET INSURANCE COMPANY	0.00%	113	0	\$0	\$0	\$0	\$0	-\$198	N/A
98	STARR INDEMNITY & LIABILITY COMPANY	0.10%	60	7,920	\$105,267	\$113,818	\$0	\$18,213	\$65,342	57.41%
99	STATE FARM MUTUAL AUTOMOBILE INSURANCE	0.06%	68	2,798	\$61,521	\$61,521	\$0	\$0	-\$723	-1.18%
100	SUN LIFE ASSURANCE COMPANY OF CANADA	0.07%	66	790	\$69,454	\$70,111	\$0	\$7,211	\$7,211	10.29%
101	SYMETRA LIFE INSURANCE COMPANY	0.13%	55	4,463	\$136,000	\$137,311	\$0	\$53,000	\$58,971	42.95%
102	TRANSAMERICA CASUALTY INSURANCE COMPAN	0.00%	105	1	\$197	\$198	\$0	\$0	\$0	0.00%
103	TRANSAMERICA FINANCIAL LIFE INSURANCE COM	0.01%	80	2,041	\$9,265	\$9,274	\$0	\$793	\$774	8.35%
104	TRANSAMERICA LIFE INSURANCE COMPANY	3.20%	12	53,013	\$3,413,211	\$3,394,794	\$0	\$1,329,617	\$1,411,327	41.57%
105	TRANSAMERICA PREMIER LIFE INSURANCE COMI	4.21%	9	179,918	\$4,484,530	\$4,468,629	\$0	\$2,529,603	\$2,488,970	55.70%
106	TRAVELERS INDEMNITY COMPANY OF CONNECTI	0.00%	113	0	\$0	\$0	\$0	\$0	-\$32,771	N/A
107	TRUSTMARK INSURANCE COMPANY	0.98%	26	5,385	\$1,048,818	\$1,062,217	\$0	\$226,150	\$252,782	23.80%
108	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	97	48	\$650	\$653	\$0	\$0	\$0	0.00%
109	UNION FIDELITY LIFE INSURANCE COMPANY	0.14%	53	1,684	\$150,758	\$151,732	\$0	\$21,207	\$21,682	14.29%
110	UNION LABOR LIFE INSURANCE COMPANY	0.12%	56	9,746	\$133,072	\$134,975	\$0	\$88,000	\$91,737	67.97%
111	UNION SECURITY INSURANCE COMPANY	2.84%	15	7,072	\$3,024,450	\$1,000,520	\$0	\$142,715	\$514,368	51.41%
112	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.87%	27	76,289	\$925,597	\$953,358	\$0	\$925,991	\$1,001,002	105.00%
113	UNITED STATES FIRE INSURANCE COMPANY	5.84%	5	667,675	\$6,222,163	\$6,222,163	\$0	\$2,858,290	\$3,952,789	63.53%
114	UNITED STATES LIFE INSURANCE COMPANY NEW	0.23%	46	8,702	\$247,055	\$264,388	\$0	\$3,052	\$2,298	0.87%
115	UNUM LIFE INSURANCE COMPANY OF AMERICA	6.27%	4	148,478	\$6,676,245	\$6,798,452	\$0	\$1,423,103	\$1,509,639	22.21%
116	USAA LIFE INSURANCE COMPANY	0.01%	81	58	\$8,100	\$8,125	\$0	\$0	\$0	0.00%
117	VIGILANT INSURANCE COMPANY	0.00%	99	3	\$400	\$400	\$0	\$0	-\$54	-13.50%
118	WASHINGTON NATIONAL INSURANCE COMPANY	0.11%	57	2,255	\$122,387	\$126,308	\$0	\$59,659	\$57,244	45.32%
119	WILTON REASSURANCE LIFE COMPANY OF NEW	0.00%	110	1	\$68	\$68	\$0	\$0	\$0	0.00%
120	ZURICH AMERICAN INSURANCE COMPANY	3.12%	14	125,678	\$3,319,773	\$3,263,752	\$0	\$1,881,768	\$1,265,759	38.78%
TOTAL		100.00%		6,067,185	\$106,534,521	\$105,209,625	\$6,428	\$47,178,677	\$50,921,510	48.40%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.02%	49	567	\$75,449	\$75,638	\$0	\$5,507	\$17,448	23.07%
2	ACE AMERICAN INSURANCE COMPANY	0.42%	22	15	\$1,304,670	\$4,970,316	\$0	\$0	\$0	0.00%
3	AETNA LIFE INSURANCE COMPANY	2.57%	14	11,222	\$7,986,176	\$7,963,695	\$0	\$9,494,069	\$9,494,069	119.22%
4	AMERICAN BANKERS LIFE ASSURANCE OF FLORID	0.01%	59	53	\$30,616	\$32,091	\$0	\$0	-\$1,097	-3.42%
5	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF	0.00%	76	2	\$1,656	\$1,631	\$0	\$0	\$0	0.00%
6	AMERICAN FIDELITY ASSURANCE COMPANY	1.96%	15	12,970	\$6,098,900	\$6,184,239	\$0	\$1,972,543	\$1,715,777	27.74%
7	AMERICAN GENERAL LIFE INSURANCE CO	0.15%	36	216	\$469,519	\$449,980	\$0	\$561,045	\$258,640	57.48%
8	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.17%	33	1,456	\$529,356	\$525,724	\$0	\$139,281	\$155,934	29.66%
9	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.01%	62	74	\$23,858	\$23,851	\$0	\$0	\$0	0.00%
10	AMERICAN UNITED LIFE INSURANCE COMPANY	0.26%	28	3,072	\$801,576	\$828,399	\$0	\$797,254	\$983,026	118.67%
11	AMERICO FINANCIAL LIFE AND ANNUITY INSURANC	0.00%	85	0	\$0	\$39	\$0	\$0	\$0	0.00%
12	ANTHEM LIFE INSURANCE COMPANY	0.58%	19	6,545	\$1,813,552	\$1,814,943	\$0	\$816,920	\$826,560	45.54%
13	ASSURITY LIFE INSURANCE COMPANY	0.03%	45	176	\$105,788	\$101,351	\$0	\$34,893	\$26,773	26.42%
14	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	72	11	\$2,457	\$2,456	\$0	\$6,567	\$5,860	238.60%
15	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.05%	44	1,565	\$154,653	\$160,194	\$0	\$86,106	\$86,149	53.78%
16	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	84	2	\$2	\$565	\$0	\$0	\$0	0.00%
17	CMFG LIFE INSURANCE COMPANY	0.00%	85	0	\$0	\$0	\$0	\$25,019	\$24,957	N/A
18	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.16%	34	907	\$492,828	\$511,460	\$0	\$311,404	\$272,179	53.22%
19	COMBINED INSURANCE CO OF AMERICA	0.00%	85	1	\$0	\$0	\$0	\$5,592	\$3,232	N/A
20	COMPANION LIFE INSURANCE COMPANY	0.12%	37	1,463	\$376,908	\$377,372	\$0	\$197,409	\$192,670	51.06%
21	CONNECTICUT GENERAL LIFE INS CO	0.00%	77	0	\$1,330	-\$20,081	\$0	\$834,435	\$834,434	-4155.34%
22	CONTINENTAL AMERICAN INSURANCE COMPANY	0.36%	24	3,090	\$1,104,784	\$1,105,499	\$0	\$669,381	\$706,995	63.95%
23	CONTINENTAL CASUALTY COMPANY	0.00%	85	0	\$0	\$0	\$0	\$550,762	-\$66	N/A
24	COUNTRY LIFE INSURANCE COMPANY	0.01%	56	142	\$42,099	\$41,336	\$0	\$62,589	-\$56,191	-135.94%
25	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.88%	17	12,041	\$2,720,408	\$2,837,994	\$0	\$1,265,618	\$1,265,618	44.60%
26	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	85	0	\$0	\$0	\$0	\$15,600	\$6,356	N/A
27	EPIC LIFE INSURANCE COMPANY THE	0.00%	65	54	\$11,993	\$11,958	\$0	\$3,864	\$3,673	30.72%
28	FARM BUREAU LIFE INSURANCE COMPANY OF MIS	0.07%	42	593	\$218,142	\$218,142	\$0	\$286,523	\$365,966	167.77%
29	FEDERATED MUTUAL INSURANCE COMPANY	0.02%	50	281	\$62,750	\$62,750	\$0	\$26,145	\$24,926	39.72%
30	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.03%	47	56	\$89,495	\$90,175	\$0	\$5,520	-\$499	-0.55%
31	FIRST ALLMERICA FINANCIAL LIFE INSURANCE CO	0.00%	85	0	\$0	\$0	\$0	\$8,478	\$8,478	N/A
32	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	68	7	\$7,459	\$7,441	\$0	\$0	\$25,000	335.98%
33	GREAT-WEST LIFE & ANNUITY INSURANCE COMP	0.33%	25	558	\$1,033,085	\$545,735	\$0	\$783,545	\$782,199	143.33%
34	GUARDIAN LIFE INSURANCE COMPANY OF AMERIC	5.51%	7	62,478	\$17,098,796	\$17,145,436	\$0	\$11,458,874	\$10,163,338	59.28%
35	HARTFORD LIFE AND ACCIDENT INSURANCE COMP	11.43%	3	126,481	\$35,490,630	\$35,338,363	\$0	\$25,829,286	\$25,397,248	71.87%
36	HARTFORD LIFE INSURANCE COMPANY	0.03%	48	193	\$81,800	\$79,287	\$0	\$345,256	\$56,830	71.68%
37	HCC LIFE INSURANCE COMPANY	0.16%	35	0	\$486,115	\$486,115	\$0	\$0	\$0	0.00%
38	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.00%	85	0	\$0	\$0	\$0	\$72,320	\$34,315	N/A
39	HORACE MANN LIFE INSURANCE COMPANY	0.00%	67	90	\$10,017	\$9,986	\$0	\$10,440	\$31,244	312.88%
40	HUMANA INSURANCE COMPANY	0.01%	61	11	\$26,139	\$26,139	\$0	\$528	-\$18	-0.07%
41	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.01%	57	70	\$39,692	\$39,637	\$0	\$28,327	\$31,489	79.44%
42	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	73	1	\$2,417	\$2,410	\$0	\$0	\$0	0.00%
43	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	85	0	\$0	\$0	\$0	\$5,384	\$5,384	N/A
44	KANAWHA INSURANCE COMPANY	0.19%	32	3,277	\$576,835	\$576,829	\$0	\$238,711	\$246,273	42.69%
45	KANSAS CITY LIFE INSURANCE COMPANY	0.52%	20	6,895	\$1,628,241	\$1,651,673	\$0	\$934,336	\$973,285	58.93%
46	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	85	0	\$0	\$0	\$0	\$125,718	\$125,811	N/A
47	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	6.20%	6	108,417	\$19,246,373	\$19,576,811	\$0	\$8,270,195	\$11,464,471	58.56%
48	LIFE INSURANCE COMPANY OF NORTH AMERICA	13.16%	2	180,798	\$40,841,384	\$41,018,660	\$0	\$23,091,220	\$26,024,592	63.45%
49	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	71	11	\$3,812	\$3,745	\$0	\$2,278	\$2,103	56.15%
50	LINCOLN NATIONAL LIFE INSURANCE COMPANY	4.10%	9	62,839	\$12,718,800	\$12,595,045	\$0	\$9,944,286	\$9,941,799	78.93%
51	MADISON NATIONAL LIFE INSURANCE COMPANY IN	0.02%	51	63	\$60,678	\$11,996	\$0	\$860,463	-\$362,867	-3024.90%
52	MANHATTAN LIFE INSURANCE COMPANY	0.00%	79	1	\$850	\$852	\$0	\$332	\$364	42.72%
53	MANHATTANLIFE ASSURANCE COMPANY OF AMER	0.01%	55	64	\$43,441	\$43,594	\$0	\$29,822	\$31,357	71.93%
54	METROPOLITAN LIFE INSURANCE COMPANY	6.95%	5	100,132	\$21,582,415	\$20,544,697	\$0	\$20,307,191	\$21,299,086	103.67%
55	MIDWEST NATIONAL LIFE INSURANCE COMPANY O	0.00%	69	35	\$6,052	\$6,061	\$0	\$0	\$0	0.00%
56	MINNESOTA LIFE INSURANCE COMPANY	0.01%	64	34	\$18,901	\$22,996	\$0	\$65,295	\$82,745	359.82%
57	MONY LIFE INSURANCE COMPANY	0.00%	85	1	\$0	\$0	\$0	\$33,000	\$26,607	N/A
58	MONY LIFE INSURANCE COMPANY OF AMERICA	0.01%	63	201	\$19,827	\$21,295	\$0	\$1,043	\$1,104	5.18%
59	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.02%	52	5	\$47,198	\$47,198	\$0	\$119,285	\$119,285	252.73%
60	MUTUAL OF OMAHA INSURANCE COMPANY	0.03%	46	141	\$91,942	\$92,185	\$0	\$125,562	\$212,169	230.16%
61	NATIONWIDE LIFE INSURANCE COMPANY	0.10%	38	1,193	\$295,025	\$292,651	\$0	\$258,753	\$1,041,258	355.80%
62	NEW YORK LIFE INSURANCE COMPANY	0.52%	21	1,457	\$1,602,607	\$1,617,912	\$352,546	\$890,089	\$1,419,751	87.75%
63	NORTHWESTERN MUTUAL LIFE INSURANCE COMP	0.73%	18	2,915	\$2,268,379	\$2,313,427	\$0	\$1,565,140	\$1,841,608	79.61%
64	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	66	0	\$10,254	\$10,286	\$0	\$12,621	\$12,138	118.01%
65	PAUL REVERE LIFE INSURANCE COMPANY	0.06%	43	1,962	\$193,711	\$210,964	\$0	\$169,244	\$91,376	43.31%
66	PEKIN LIFE INSURANCE COMPANY	0.00%	81	3	\$617	\$607	\$0	\$0	\$0	0.00%
67	PHOENIX LIFE INSURANCE COMPANY	0.00%	85	0	\$0	\$0	\$0	\$124,728	\$48,127	N/A
68	PRINCIPAL LIFE INSURANCE COMPANY	3.91%	10	62,234	\$12,127,281	\$11,906,309	\$0	\$7,584,345	\$7,622,312	64.02%
69	PROVIDENT LIFE AND ACCIDENT INSURANCE COM	0.00%	80	13	\$744	\$755	\$0	\$257,643	\$65,485	8673.51%
70	PRUDENTIAL INSURANCE COMPANY OF AMERICA T	4.84%	8	39,381	\$15,016,509	\$15,123,268	\$0	\$7,863,402	\$7,337,875	48.52%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.21%	29	324	\$654,762	\$655,896	\$0	\$201,424	\$226,392	34.52%
72	RELIANCE STANDARD LIFE INSURANCE COMPANY	3.12%	12	40,548	\$9,692,200	\$9,620,147	\$0	\$8,804,030	\$10,403,514	108.14%
73	RELIASTAR LIFE INSURANCE COMPANY	0.20%	30	2,991	\$617,839	\$636,842	\$0	\$979,909	\$1,018,920	160.00%
74	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	70	1	\$4,131	\$4,135	\$0	\$0	\$0	0.00%
75	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	85	1	\$0	\$0	\$0	\$18,000	\$7,836	N/A
76	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	53	312	\$45,861	\$45,861	\$0	\$116,626	\$154,749	337.43%
77	STANDARD INSURANCE COMPANY	7.48%	4	79,976	\$23,225,303	\$20,398,050	\$0	\$19,149,190	\$14,428,002	70.73%
78	STANDARD LIFE AND ACCIDENT INSURANCE COMP	0.00%	74	5	\$1,865	\$2,407	\$0	\$0	\$146	6.07%
79	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.09%	39	758	\$290,997	\$287,594	\$0	\$391,445	\$391,445	136.11%
80	SUN LIFE ASSURANCE COMPANY OF CANADA	1.14%	16	16,435	\$3,546,160	\$3,579,694	\$0	\$5,067,608	\$5,067,608	141.57%
81	SYMETRA LIFE INSURANCE COMPANY	0.31%	26	1,228	\$953,802	\$963,001	\$0	\$349,074	\$388,399	40.33%
82	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	85	1	\$0	\$0	\$0	\$600	\$89	N/A
83	TRANSAMERICA LIFE INSURANCE COMPANY	0.09%	40	766	\$266,661	\$262,821	\$0	\$89,509	\$93,708	35.65%
84	TRANSAMERICA PREMIER LIFE INSURANCE COMP	0.01%	58	133	\$33,912	\$33,792	\$0	\$10,727	\$10,555	31.24%
85	TRUSTMARK INSURANCE COMPANY	0.08%	41	465	\$240,251	\$243,320	\$0	\$132,440	\$148,036	60.84%
86	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	75	1	\$1,718	\$1,726	\$0	\$2,271	\$2,195	127.17%
87	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	82	0	\$95	\$102	\$0	\$116	\$120	117.65%
88	UNIMERICA INSURANCE COMPANY	0.00%	85	0	\$0	\$0	\$0	\$795,575	\$850,380	N/A
89	UNION LABOR LIFE INSURANCE COMPANY	0.00%	83	1	\$69	\$69	\$0	\$0	\$0	0.00%
90	UNION SECURITY INSURANCE COMPANY	2.58%	13	36,006	\$8,023,195	\$11,683,429	\$0	\$7,609,648	\$4,330,540	37.07%
91	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	78	4	\$983	\$983	\$0	\$0	\$362	36.83%
92	UNITED OF OMAHA LIFE INSURANCE COMPANY	3.36%	11	45,102	\$10,422,202	\$10,463,055	\$0	\$5,774,690	\$7,203,931	68.85%
93	UNITED STATES LIFE INSURANCE COMPANY NEW Y	0.19%	31	745	\$599,576	\$679,124	\$0	\$1,210,067	\$681,633	100.37%
94	UNITEDHEALTHCARE INSURANCE COMPANY	0.41%	23	5,768	\$1,269,002	\$1,253,295	\$0	\$661,145	\$714,173	56.98%
95	UNUM LIFE INSURANCE COMPANY OF AMERICA	13.64%	1	139,822	\$42,353,620	\$42,419,459	\$0	\$36,086,735	\$33,993,622	80.14%
96	USABLE LIFE	0.30%	27	5,483	\$917,134	\$891,414	\$0	\$737,610	\$737,948	82.78%
97	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	60	40	\$27,862	\$28,867	\$0	\$23,568	\$28,847	99.93%
98	WILCAC LIFE INSURANCE COMPANY	0.00%	85	0	\$0	\$0	\$0	\$31,924	\$31,924	N/A
99	ZURICH AMERICAN INSURANCE COMPANY	0.00%	85	0	\$0	\$0	\$0	\$24,402	\$0	N/A
100	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.01%	54	219	\$43,491	\$44,295	\$0	\$0	\$0	0.00%
TOTAL		100.00%		1,195,670	\$310,429,682	\$313,941,460	\$352,546	\$227,859,519	\$224,332,084	71.46%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DENTAL**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ACE AMERICAN INSURANCE COMPANY	0.00%	59	10	\$3,300	\$3,300	\$0	\$0	\$0	0.00%
2	AETNA LIFE INSURANCE COMPANY	6.45%	5	46,904	\$15,834,956	\$15,537,979	\$0	\$7,558,164	\$7,558,164	48.64%
3	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	60	1	\$2,798	-\$915	\$0	\$256	-\$537	58.69%
4	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	54	383	\$8,446	\$8,278	\$0	\$2,807	\$2,816	34.02%
5	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	62	2	\$1,045	\$984	\$0	\$0	-\$95	-9.65%
6	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.02%	44	438	\$40,550	\$40,538	\$0	\$15,428	\$18,213	44.93%
7	AMERITAS LIFE INSURANCE CORP	2.96%	9	14,359	\$7,281,870	\$7,313,609	\$0	\$4,430,614	\$4,290,218	58.66%
8	BCS INSURANCE COMPANY	0.13%	33	1,340	\$324,553	\$324,915	\$0	\$16,991	\$18,143	5.58%
9	BEST LIFE AND HEALTH INSURANCE COMPANY	0.34%	25	2,443	\$845,840	\$848,661	\$0	\$485,712	\$477,227	56.23%
10	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	4.05%	8	36,821	\$9,941,288	\$9,941,288	\$0	\$8,098,765	\$8,052,811	81.00%
11	CITIZENS SECURITY LIFE INS CO	0.66%	19	6,810	\$1,632,682	\$1,563,332	\$0	\$516,293	\$511,584	32.72%
12	COMPANION LIFE INSURANCE COMPANY	0.22%	27	1,495	\$549,138	\$549,815	\$0	\$313,166	\$305,648	55.59%
13	COMPBENEFITS INSURANCE COMPANY	0.04%	38	171	\$92,816	\$92,816	\$0	\$50,433	\$46,774	50.39%
14	CONNECTICUT GENERAL LIFE INS CO	0.02%	43	0	\$49,642	\$36,934	\$0	\$36,153	\$32,492	87.97%
15	CONTINENTAL AMERICAN INSURANCE COMPANY	0.00%	55	36	\$8,381	\$8,387	\$0	\$936	\$972	11.59%
16	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	46	108	\$37,130	\$37,132	\$0	\$19,000	\$19,198	51.70%
17	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	0.00%	61	0	\$1,178	\$1,178	\$0	\$12,621	-\$16,107	-1367.32%
18	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.17%	29	4,166	\$424,695	\$307,109	\$0	\$230,541	\$230,541	75.07%
19	DENTEGRA INSURANCE COMPANY	1.60%	14	5,883	\$3,941,324	\$3,962,402	\$0	\$2,116,276	\$2,110,392	53.26%
20	EPIC LIFE INSURANCE COMPANY THE	0.04%	39	275	\$87,339	\$87,338	\$0	\$53,856	\$51,196	58.62%
21	FEDERATED MUTUAL INSURANCE COMPANY	0.27%	26	1,410	\$666,259	\$666,259	\$0	\$530,647	\$529,286	79.44%
22	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.03%	40	165	\$76,730	\$76,730	\$0	\$30,293	\$36,219	47.20%
23	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE C	1.31%	15	10,126	\$3,218,353	\$3,218,353	\$0	\$2,169,588	\$2,200,579	68.38%
24	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.16%	30	736	\$401,643	\$405,502	\$0	\$209,451	\$206,457	50.91%
25	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.03%	41	45	\$71,597	\$71,814	\$0	\$20,351	\$21,950	30.57%
26	GERBER LIFE INSURANCE COMPANY	0.00%	58	11	\$3,577	\$3,465	\$0	\$4,037	\$4,234	122.19%
27	GOLDEN RULE INSURANCE COMPANY	0.06%	36	371	\$155,792	\$156,371	\$0	\$83,376	\$89,355	57.14%
28	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	17.51%	2	192,554	\$42,995,255	\$43,173,564	\$0	\$28,183,675	\$28,007,255	64.87%
29	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	7.86%	3	69,537	\$19,292,874	\$19,254,316	\$0	\$13,312,787	\$13,555,607	70.40%
30	HUMANA INSURANCE COMPANY	2.11%	13	18,579	\$5,174,666	\$5,174,666	\$0	\$3,687,270	\$3,796,152	73.36%
31	HUMANADENTAL INSURANCE COMPANY	2.45%	11	15,879	\$6,011,785	\$6,011,785	\$0	\$3,918,132	\$3,802,601	63.25%
32	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	65	0	\$101	\$101	\$0	\$0	\$0	0.00%
33	KANSAS CITY LIFE INSURANCE COMPANY	1.27%	16	9,661	\$3,128,425	\$3,173,444	\$0	\$2,031,582	\$2,116,270	66.69%
34	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	66	0	\$0	\$0	\$0	\$55,460	\$51,189	N/A
35	LINCOLN NATIONAL LIFE INSURANCE COMPANY	2.83%	10	13,503	\$6,945,786	\$7,075,448	\$0	\$5,480,707	\$5,479,336	77.44%
36	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.14%	31	432	\$348,599	\$285,485	\$0	\$166,569	\$85,596	29.98%
37	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.00%	64	1	\$144	\$144	\$0	\$0	\$0	0.00%
38	MEDICO INSURANCE COMPANY	0.38%	24	2,094	\$942,998	\$940,797	\$0	\$500,302	\$507,471	53.94%
39	METROPOLITAN LIFE INSURANCE COMPANY	21.10%	1	103,327	\$51,825,487	\$49,730,469	\$0	\$42,182,295	\$43,900,249	88.28%
40	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	56	66	\$7,512	\$7,539	\$0	\$1,638	\$1,325	17.58%
41	MONY LIFE INSURANCE COMPANY OF AMERICA	0.00%	57	8	\$4,759	\$5,112	\$0	\$1,462	\$1,546	30.24%
42	NATIONAL CASUALTY COMPANY	0.03%	42	403	\$64,672	\$67,417	\$0	\$11,625	\$14,383	21.33%
43	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.05%	37	196	\$122,702	\$121,474	\$0	\$65,847	\$65,847	54.21%
44	NATIONWIDE LIFE INSURANCE COMPANY	0.21%	28	1,106	\$512,776	\$514,013	\$0	\$333,409	\$378,359	73.61%
45	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	63	0	\$160	\$161	\$0	\$2,701	\$2,598	1613.66%
46	PHOENIX LIFE INSURANCE COMPANY	0.00%	66	0	\$0	\$0	\$0	\$1,899	\$171	N/A
47	PHYSICIANS MUTUAL INSURANCE COMPANY	0.93%	18	5,378	\$2,277,621	\$2,260,957	\$0	\$1,240,228	\$1,258,924	55.68%
48	PRINCIPAL LIFE INSURANCE COMPANY	6.03%	6	51,043	\$14,799,450	\$14,852,445	\$0	\$9,547,466	\$9,595,262	64.60%
49	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.56%	21	3,384	\$1,371,640	\$1,371,667	\$0	\$1,098,992	\$1,096,137	79.91%
50	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	0.01%	49	82	\$13,638	\$13,638	\$0	\$9,384	\$9,384	68.81%
51	SECURIAN LIFE INSURANCE COMPANY	0.02%	45	0	\$38,892	\$38,892	\$0	\$17,807	\$14,407	37.04%
52	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	47	32	\$14,957	\$14,957	\$0	\$8,963	\$8,489	56.76%
53	STANDARD INSURANCE COMPANY	2.37%	12	8,756	\$5,822,921	\$5,888,401	\$0	\$4,276,229	\$4,281,405	72.71%
54	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	51	31	\$10,753	\$10,773	\$0	\$1,165	\$1,655	15.36%
55	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.00%	50	17	\$11,615	\$10,430	\$0	\$10,305	\$10,305	98.80%
56	STARMOUNT LIFE INSURANCE COMPANY	0.14%	32	160	\$348,364	\$362,378	\$0	\$144,421	\$150,713	41.59%
57	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	53	20	\$8,895	\$8,791	\$0	\$2,394	\$2,394	27.23%
58	SUN LIFE ASSURANCE COMPANY OF CANADA	0.08%	35	1,057	\$206,112	\$208,061	\$0	\$208,605	\$208,605	100.26%
59	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.46%	22	1,842	\$1,126,585	\$1,126,585	\$0	\$1,024,285	\$970,825	86.17%
60	TRANSAMERICA LIFE INSURANCE COMPANY	0.39%	23	1,526	\$969,130	\$961,008	\$0	\$350,528	\$366,970	38.19%
61	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	52	12	\$10,566	\$10,614	\$0	\$11,658	\$11,268	106.16%
62	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.01%	48	44	\$14,694	\$15,717	\$0	\$11,084	\$11,476	73.02%
63	UNION SECURITY INSURANCE COMPANY	7.51%	4	46,355	\$18,456,516	\$19,332,147	\$0	\$10,368,483	\$10,461,532	54.11%
64	UNITED CONCORDIA INSURANCE COMPANY	1.12%	17	7,635	\$2,741,965	\$2,741,965	\$0	\$2,142,773	\$2,166,973	79.03%
65	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.58%	20	3,913	\$1,414,837	\$1,435,282	\$0	\$987,208	\$1,003,176	69.89%
66	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.11%	34	933	\$279,107	\$269,977	\$0	\$147,778	\$145,634	53.94%
67	UNITEDHEALTHCARE INSURANCE COMPANY	5.12%	7	40,592	\$12,579,890	\$12,579,965	\$0	\$2,464,818	\$2,588,068	20.57%
TOTAL		100.00%		734,667	\$245,599,771	\$244,314,159	\$0	\$161,017,689	\$162,927,287	66.69%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	86	1	\$182	\$272	\$0	\$0	-\$37	-13.60%
2	ACE AMERICAN INSURANCE COMPANY	0.15%	43	0	\$319,314	\$317,268	\$0	\$6,252	\$14,832	4.67%
3	ADVANTICA INSURANCE COMPANY	0.93%	15	31,610	\$1,982,276	\$1,982,276	\$0	\$1,048,323	\$1,052,323	53.09%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	76	18	\$3,720	\$3,668	\$0	\$5,436	\$5,436	148.20%
5	ALLSTATE LIFE INSURANCE COMPANY	0.01%	64	94	\$19,519	\$19,604	\$0	\$12,980	-\$42,046	-214.48%
6	AMERICAN ALTERNATIVE INSURANCE CORPORATION	0.04%	55	20	\$95,439	\$95,439	\$0	\$22,696	\$27,812	29.14%
7	AMERICAN FIDELITY ASSURANCE COMPANY	0.11%	47	782	\$223,700	\$212,773	\$0	\$78,807	\$70,779	33.27%
8	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.07%	50	435	\$150,234	\$151,761	\$0	\$91,055	\$117,206	77.23%
9	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	82	7	\$603	\$592	\$0	\$0	\$0	0.00%
10	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	72	24	\$6,784	\$6,815	\$0	\$675	\$1,041	15.28%
11	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.48%	26	5,763	\$1,025,218	\$1,041,354	\$0	\$573,151	\$620,035	59.54%
12	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.22%	38	524	\$472,696	\$472,562	\$0	\$199,868	\$235,946	49.93%
13	AMERICAN REPUBLIC INSURANCE COMPANY	0.01%	62	75	\$26,587	\$25,603	\$0	\$935	\$814	3.18%
14	AMERITAS LIFE INSURANCE CORP	0.50%	25	6,965	\$1,061,187	\$1,065,812	\$0	\$2,669,951	\$2,585,346	242.57%
15	AMEX ASSURANCE COMPANY	0.04%	56	928	\$86,953	\$87,469	\$0	\$5,651	\$10,203	11.66%
16	ASSURITY LIFE INSURANCE COMPANY	0.31%	33	3,243	\$658,520	\$662,551	\$0	\$165,189	\$166,233	25.09%
17	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	87	2	\$35	\$35	\$0	\$0	\$0	0.00%
18	AXIS INSURANCE COMPANY	0.37%	31	634	\$794,444	\$763,311	\$0	\$360,958	\$209,804	27.49%
19	BCS INSURANCE COMPANY	0.79%	17	2,753	\$1,686,917	\$1,688,797	\$0	\$682,754	\$706,424	41.83%
20	CIGNA HEALTH AND LIFE INSURANCE COMPANY	11.16%	2	76,125	\$23,736,047	\$23,793,847	\$0	\$18,904,901	\$19,125,588	80.38%
21	CMFG LIFE INSURANCE COMPANY	0.00%	70	68	\$9,196	\$9,050	\$0	\$1,780	\$1,780	19.67%
22	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.46%	28	1,289	\$970,406	\$990,505	\$0	\$551,125	\$506,047	51.09%
23	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	77	4	\$1,419	\$1,426	\$0	\$0	-\$456	-31.98%
24	COMBINED INSURANCE CO OF AMERICA	5.55%	3	1,619,976	\$11,804,000	\$11,872,499	\$0	\$10,960,945	\$10,267,540	86.48%
25	COMPANION LIFE INSURANCE COMPANY	1.16%	13	3,647	\$2,456,785	\$2,459,817	\$0	\$975,045	\$951,637	38.69%
26	COMPBENEFITS INSURANCE COMPANY	0.13%	45	3,262	\$267,599	\$267,599	\$0	\$153,545	\$133,555	49.91%
27	CONTINENTAL AMERICAN INSURANCE COMPANY	0.98%	14	9,036	\$2,092,593	\$2,093,946	\$0	\$1,197,766	\$1,265,063	60.42%
28	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	85	2	\$225	\$297	\$0	\$8,542	\$8,309	2797.64%
29	ENVISION INSURANCE COMPANY	0.05%	52	442	\$105,826	\$105,826	\$0	\$70,349	\$70,349	66.48%
30	FIDELITY SECURITY LIFE INSURANCE COMPANY	5.09%	4	163,797	\$10,826,295	\$10,686,817	\$0	\$7,552,330	\$7,266,537	68.00%
31	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.17%	41	400	\$359,621	\$360,711	\$0	\$149,569	\$161,324	44.72%
32	GOLDEN RULE INSURANCE COMPANY	0.04%	57	798	\$79,965	\$80,363	\$0	\$20,466	\$23,665	29.45%
33	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.34%	32	526	\$727,477	\$729,245	\$0	\$339,876	\$474,722	65.10%
34	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.16%	42	2,326	\$348,443	\$356,847	\$0	\$157,445	\$298,455	83.64%
35	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.10%	48	716	\$203,748	\$208,100	\$0	\$129,425	\$132,215	63.53%
36	HARTFORD LIFE INSURANCE COMPANY	0.11%	46	543	\$237,025	\$235,583	\$0	\$173,914	\$175,846	74.64%
37	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	2.63%	6	80,042	\$5,592,039	\$5,592,197	\$0	\$3,853,913	\$3,883,868	69.45%
38	HM LIFE INSURANCE COMPANY	0.21%	39	4,170	\$444,164	\$474,732	\$0	\$342,006	\$372,286	78.42%
39	HUMANA INSURANCE COMPANY	0.66%	19	23,584	\$1,396,774	\$1,396,774	\$0	\$763,132	\$818,097	58.57%
40	HUMANADENTAL INSURANCE COMPANY	0.24%	36	5,246	\$509,208	\$509,208	\$0	\$272,236	\$250,311	49.16%
41	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.85%	16	2,702	\$1,804,631	\$1,800,184	\$0	\$157,100	\$485,900	26.99%
42	JEFFERSON INSURANCE COMPANY	0.00%	88	0	-\$21	\$8,624	\$0	\$0	\$2,104	24.40%
43	KANAWHA INSURANCE COMPANY	0.02%	59	258	\$47,882	\$47,882	\$0	\$19,815	\$20,443	42.69%
44	KANSAS CITY LIFE INSURANCE COMPANY	0.15%	44	3,708	\$312,431	\$316,928	\$0	\$833,128	\$867,858	273.83%
45	LIFESHIELD NATIONAL INSURANCE CO	1.21%	11	3,391	\$2,568,756	\$2,568,756	\$0	\$54,663	\$985,963	38.38%
46	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.01%	63	6	\$26,206	\$29,838	\$0	\$2,467	\$9,229	30.93%
47	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.05%	54	47	\$96,891	\$99,889	\$0	\$16,989	\$13,350	13.36%
48	MAPFRE LIFE INSURANCE COMPANY	0.00%	79	7	\$1,081	\$1,079	\$0	\$0	\$0	0.00%
49	MARKEL INSURANCE COMPANY	0.00%	88	0	\$0	\$0	\$0	\$0	-\$2,821	N/A
50	METROPOLITAN LIFE INSURANCE COMPANY	1.52%	10	23,677	\$3,234,587	\$3,086,256	\$0	\$2,176,355	\$2,307,094	74.75%
51	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	68	357	\$12,208	\$12,248	\$0	\$7,054	\$6,844	55.88%
52	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.64%	20	1,610	\$1,370,612	\$1,381,388	\$0	\$399,199	\$459,926	33.29%
53	MONY LIFE INSURANCE COMPANY OF AMERICA	0.00%	80	19	\$846	\$908	\$0	\$1,268	\$1,341	147.69%
54	MUTUAL OF OMAHA INSURANCE COMPANY	0.04%	58	208	\$75,470	\$95,754	\$0	\$21,274	-\$27,628	-28.85%
55	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.01%	65	15	\$18,499	\$18,877	\$0	\$0	\$0	0.00%
56	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	88	0	\$0	\$0	\$0	\$278	\$316	N/A
57	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	3.36%	5	63,571	\$7,148,446	\$7,046,238	\$0	\$5,179,511	\$5,179,511	73.51%
58	NATIONAL HEALTH INSURANCE COMPANY	0.26%	35	675	\$552,807	\$544,883	\$0	\$33,755	\$460,910	84.59%
59	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.30%	34	14,191	\$647,852	\$647,852	\$0	\$264,846	\$319,433	49.31%
60	NATIONWIDE LIFE INSURANCE COMPANY	0.39%	30	2,154	\$829,337	\$839,440	\$0	\$345,228	\$395,979	47.17%
61	NEW YORK LIFE INSURANCE COMPANY	0.07%	51	421	\$145,784	\$146,931	\$9,582	\$77,963	\$85,197	57.98%
62	PAN-AMERICAN LIFE INSURANCE COMPANY	0.23%	37	369	\$498,959	\$500,572	\$0	\$283,952	\$273,092	54.56%
63	PAUL REVERE LIFE INSURANCE COMPANY	0.02%	61	64	\$40,557	\$41,360	\$0	\$28,215	\$20,382	49.28%
64	PHYSICIANS MUTUAL INSURANCE COMPANY	0.00%	75	33	\$5,604	\$5,743	\$0	\$4,724	\$4,720	82.19%
65	PRINCIPAL LIFE INSURANCE COMPANY	0.79%	18	19,065	\$1,683,623	\$1,691,685	\$0	\$804,581	\$808,608	47.80%
66	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.62%	21	1,855	\$1,320,572	\$1,338,524	\$0	\$734,164	\$749,933	56.03%
67	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN'	0.00%	78	57	\$1,278	\$1,278	\$0	\$1,524	\$5,710	446.79%
68	RESERVE NATIONAL INSURANCE COMPANY	0.00%	81	48	\$800	\$942	\$0	\$1,935	\$2,261	240.02%
69	SAFEHEALTH LIFE INSURANCE COMPANY	0.00%	84	13	\$229	\$0	\$0	\$0	\$0	N/A
70	STANDARD INSURANCE COMPANY	0.43%	29	5,713	\$905,963	\$906,091	\$0	\$550,426	\$549,236	60.62%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.18%	40	510	\$393,312	\$382,704	\$0	\$140,213	\$96,577	25.24%
72	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.08%	49	147	\$174,680	\$155,168	\$0	\$68,739	\$67,357	43.41%
73	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.53%	24	15,647	\$1,132,870	\$1,132,870	\$0	\$1,290,997	\$1,317,621	116.31%
74	SYMETRA LIFE INSURANCE COMPANY	0.02%	60	919	\$46,030	\$46,474	\$0	\$369,615	\$411,254	884.91%
75	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	73	43	\$6,193	\$5,972	\$0	\$893	\$872	14.60%
76	TRANSAMERICA LIFE INSURANCE COMPANY	0.55%	22	2,087	\$1,169,725	\$1,157,767	\$0	\$648,400	\$681,060	58.83%
77	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	2.29%	8	4,284	\$4,871,967	\$4,854,693	\$0	\$2,848,499	\$2,802,744	57.73%
78	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	74	0	\$5,899	\$6,310	\$0	\$2,177	\$2,254	35.72%
79	UNIFIED LIFE INSURANCE COMPANY	0.53%	23	123	\$1,136,146	\$1,135,971	\$0	\$1,005,550	\$1,002,006	88.21%
80	UNIMERICA INSURANCE COMPANY	0.00%	83	2	\$321	\$362	\$0	\$152	\$132	36.46%
81	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	66	105	\$16,767	\$16,876	\$0	\$2,585	\$2,643	15.66%
82	UNION LABOR LIFE INSURANCE COMPANY	0.01%	67	46	\$12,553	\$12,941	\$0	\$7,810	\$8,370	64.68%
83	UNITED AMERICAN INSURANCE COMPANY	2.49%	7	2,289	\$5,306,113	\$5,155,089	\$0	\$4,091,420	\$3,997,384	77.54%
84	UNITED CONCORDIA INSURANCE COMPANY	0.00%	88	0	\$0	\$0	\$0	\$0	-\$950	N/A
85	UNITED NATIONAL LIFE INSURANCE COMPANY OF AM	0.05%	53	142	\$103,034	\$102,865	\$0	\$20,102	\$20,220	19.66%
86	UNITED STATES FIRE INSURANCE COMPANY	0.00%	71	50	\$8,027	\$8,027	\$0	\$190,062	\$5,099	63.52%
87	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	88	20	-\$2,075	-\$3,390	\$0	\$1,740	\$869	-25.63%
88	UNITEDHEALTHCARE INSURANCE COMPANY	1.60%	9	74,687	\$3,403,338	\$3,406,385	\$0	\$872,663	\$905,668	26.59%
89	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.46%	27	2,551	\$980,544	\$1,037,626	\$0	\$325,512	\$341,750	32.94%
90	VISION BENEFITS OF AMERICA	1.16%	12	58,495	\$2,456,904	\$2,456,904	\$0	\$1,833,048	\$1,833,048	74.61%
91	VISION SERVICE PLAN INSURANCE COMPANY	45.76%	1	987,272	\$97,334,035	\$97,334,035	\$0	\$61,616,290	\$62,053,161	63.75%
92	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	69	105	\$9,226	\$9,948	\$0	\$4,233	-\$70,897	-712.68%
TOTAL		100.00%		3,343,635	\$212,700,682	\$212,419,098	\$9,582	\$139,844,105	\$141,432,022	66.58%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP SHORT TERM CREDIT DISABILITY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	4.37%	6	3,426	\$385,163	\$386,468	\$0	\$107,153	\$84,378	21.83%
2	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	17	1	\$0	\$432	\$0	\$833	\$448	103.70%
3	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	24.32%	2	5,666	\$2,141,528	\$1,230,900	\$0	\$370,038	\$362,121	29.42%
4	AMERICAN MODERN LIFE INSURANCE COMPANY	-2.79%	17	2,817	-\$245,475	\$832,147	\$0	\$349,504	\$170,306	20.47%
5	AMERICAN NATIONAL INSURANCE COMPANY	0.21%	13	46	\$18,590	\$24,994	\$0	\$2,422	-\$163	-0.65%
6	AMERICAN UNITED LIFE INSURANCE COMPANY	0.00%	17	1	\$0	\$174	\$0	\$0	\$0	0.00%
7	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	6.99%	4	8,273	\$615,684	\$1,835,898	\$0	\$327,726	\$250,741	13.66%
8	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	4.33%	7	9,099	\$381,190	\$381,190	\$0	\$34,820	\$17,971	4.71%
9	CENTURION LIFE INSURANCE COMPANY	0.17%	14	120	\$15,251	\$15,251	\$0	\$0	-\$2,979	-19.53%
10	CMFG LIFE INSURANCE COMPANY	34.49%	1	18,582	\$3,037,906	\$3,036,481	\$0	\$1,156,362	\$1,156,070	38.07%
11	GUARANTEE TRUST LIFE INSURANCE COMPANY	-0.01%	17	324	-\$1,141	\$31,932	\$0	\$17,579	-\$1,043	-3.27%
12	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & A	-0.57%	17	753	-\$50,637	\$137,790	\$0	\$62,183	-\$13,403	-9.73%
13	LIFE OF THE SOUTH INSURANCE COMPANY	6.74%	5	4,189	\$593,727	\$510,388	\$0	\$148,849	\$124,467	24.39%
14	MERIT LIFE INSURANCE CO	-3.11%	17	2,736	-\$273,655	\$936,988	\$0	\$457,287	\$255,769	27.30%
15	MINNESOTA LIFE INSURANCE COMPANY	19.45%	3	7,069	\$1,713,035	\$1,127,402	\$0	\$131,792	\$218,409	19.37%
16	MOUNTAIN LIFE INSURANCE COMPANY	1.03%	9	368	\$91,003	\$59,000	\$0	\$4,668	\$4,665	7.91%
17	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.42%	11	160	\$36,830	\$36,830	\$0	\$22,918	-\$3,396	-9.22%
18	PEKIN LIFE INSURANCE COMPANY	3.00%	8	1,582	\$263,855	\$324,180	\$0	\$98,894	\$88,792	27.39%
19	SECURIAN LIFE INSURANCE COMPANY	0.02%	16	25	\$1,426	\$1,518	\$0	\$0	-\$931	-61.33%
20	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	17	1	\$0	\$267	\$0	\$0	-\$7	-2.62%
21	STANDARD GUARANTY INSURANCE COMPANY	0.48%	10	1,646	\$42,063	\$42,063	\$0	\$4,508	\$1,876	4.46%
22	TRANSAMERICA CASUALTY INSURANCE COMPANY	0.38%	12	1,293	\$33,110	\$33,110	\$0	\$1,005	-\$4,308	-13.01%
23	TRANSAMERICA LIFE INSURANCE COMPANY	-0.04%	17	86	-\$3,285	\$20,070	\$0	\$99,285	\$57,307	285.54%
24	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	-0.04%	17	32	-\$3,388	\$7,449	\$0	\$0	-\$307	-4.12%
25	ZALE LIFE INSURANCE COMPANY	0.16%	15	0	\$14,230	\$14,230	\$0	\$397	-\$2,928	-20.58%
TOTAL		100.00%		68,295	\$8,807,010	\$11,027,152	\$0	\$3,398,223	\$2,763,855	25.06%

2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LONG TERM CREDIT DISABILITY

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.90%	3	15	\$2,615	\$2,615	\$0	\$0	\$0	0.00%
2	AMERICAN REPUBLIC INSURANCE COMPANY	-0.04%	4	13	-\$103	-\$88	\$0	\$2,203	-\$4,625	5255.68%
3	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	1.62%	2	0	\$4,725	\$4,725	\$0	\$0	\$0	0.00%
4	PLATEAU INSURANCE COMPANY	97.52%	1	1,870	\$284,193	\$321,660	\$0	\$57,587	\$17,430	5.42%
TOTAL		100.00%		1,898	\$291,430	\$328,912	\$0	\$59,790	\$12,805	3.89%

2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP CREDIT UNEMPLOYMENT

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	PURITAN LIFE INSURANCE COMPANY OF AMERICA	71.88%	1	20	\$859	\$2,052	\$0	\$0	\$4	0.19%
2	UNIFIED LIFE INSURANCE COMPANY	28.12%	2	2	\$336	\$343	\$0	\$525	\$544	158.60%
TOTAL		100.00%		22	\$1,195	\$2,395	\$0	\$525	\$548	22.88%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP STOP LOSS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ACE AMERICAN INSURANCE COMPANY	0.40%	33	900	\$1,633,280	\$1,633,280	\$0	\$560,359	\$1,329,633	81.41%
2	AETNA LIFE INSURANCE COMPANY	6.46%	5	24,993	\$26,389,117	\$25,370,054	\$0	\$15,766,808	\$15,766,808	62.15%
3	ALL SAVERS INSURANCE COMPANY	5.00%	7	10,341	\$20,416,357	\$20,374,020	\$0	\$19,339,200	\$19,395,428	95.20%
4	AMALGAMATED LIFE INSURANCE COMPANY	0.04%	43	1,542	\$181,009	\$181,009	\$0	\$0	\$0	0.00%
5	AMERICAN FIDELITY ASSURANCE COMPANY	0.29%	37	881	\$1,165,520	\$1,096,431	\$0	\$573,171	\$604,429	55.13%
6	BCS INSURANCE COMPANY	0.36%	34	7,113	\$1,472,486	\$1,472,486	\$0	\$1,768,336	\$1,945,550	132.13%
7	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	3.60%	10	99,436	\$14,707,848	\$14,707,848	\$0	\$12,369,960	\$12,890,007	87.64%
8	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	0.00%	45	0	\$332	\$332	\$0	\$4,545	\$4,545	1368.98%
9	CATERPILLAR INSURANCE COMPANY	0.00%	46	2,254	\$0	\$0	\$0	\$6,002,987	-\$13,940,976	N/A
10	CIGNA HEALTH AND LIFE INSURANCE COMPANY	12.98%	1	145,334	\$53,010,985	\$53,081,833	\$0	\$38,628,810	\$39,872,710	75.12%
11	COMPANION LIFE INSURANCE COMPANY	2.75%	11	12,898	\$11,229,923	\$11,243,779	\$0	\$6,866,322	\$6,701,479	59.60%
12	CONNECTICUT GENERAL LIFE INS CO	0.00%	46	0	-\$1,854	-\$1,643	\$0	-\$67,688	\$634,203	-38600.30%
13	EVEREST REINSURANCE COMPANY	1.18%	20	7,561	\$4,809,172	\$4,809,172	\$0	\$5,241,265	\$5,059,059	105.20%
14	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.70%	26	5,524	\$2,856,956	\$2,856,956	\$0	\$3,502,079	\$3,510,914	122.89%
15	GERBER LIFE INSURANCE COMPANY	2.12%	13	13,337	\$8,644,949	\$8,374,798	\$0	\$6,571,405	\$6,891,841	82.29%
16	GREAT MIDWEST INSURANCE COMPANY	0.57%	29	1,355	\$2,330,046	\$2,330,046	\$0	\$644,676	\$1,631,568	70.02%
17	GREENWICH INSURANCE COMPANY	0.30%	36	638	\$1,229,780	\$790,134	\$0	\$0	\$163,731	20.72%
18	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.43%	30	870	\$1,747,220	\$1,759,886	\$0	\$883,345	\$1,183,291	67.24%
19	HCC LIFE INSURANCE COMPANY	9.50%	4	161,571	\$38,816,539	\$38,816,539	\$0	\$27,929,012	\$30,709,577	79.11%
20	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	10.94%	2	144,383	\$44,682,275	\$44,682,275	\$0	\$23,011,173	\$24,283,915	54.35%
21	HM LIFE INSURANCE COMPANY	1.50%	16	3,867	\$6,128,298	\$6,171,089	\$0	\$6,744,862	\$7,094,985	114.97%
22	HUMANA INSURANCE COMPANY	1.10%	21	6,104	\$4,502,561	\$4,502,561	\$0	\$2,929,180	\$3,149,914	69.96%
23	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	46	0	-\$2,029	-\$2,029	\$0	\$244,374	\$242,430	-11948.25%
24	INTEGON NATIONAL INSURANCE COMPANY	0.81%	24	1,498	\$3,306,382	\$3,306,382	\$0	\$1,291,072	\$2,007,686	60.72%
25	KAISER PERMANENTE INSURANCE COMPANY	0.10%	41	100,505	\$412,271	\$412,271	\$0	\$100,168	\$100,168	24.30%
26	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CO	3.89%	9	71,087	\$15,888,782	\$15,950,569	\$0	\$14,545,059	\$14,087,534	88.32%
27	NATIONAL HEALTH INSURANCE COMPANY	0.00%	44	0	\$2,660	\$2,622	\$0	\$5,446	\$5,446	207.70%
28	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.80%	25	14,034	\$3,268,503	\$3,268,503	\$0	\$2,530,398	\$2,856,269	87.39%
29	NATIONWIDE LIFE INSURANCE COMPANY	1.59%	15	1,808	\$6,484,896	\$6,472,864	\$0	\$2,683,127	\$1,158,171	17.89%
30	PAN-AMERICAN LIFE INSURANCE COMPANY	0.17%	39	354	\$708,598	\$710,892	\$0	\$1,215,675	\$1,169,178	164.47%
31	PARTNERRE AMERICA INSURANCE COMPANY	1.06%	22	0	\$4,323,232	\$4,313,420	\$0	\$779,460	\$812,594	18.84%
32	QBE INSURANCE CORPORATION	0.93%	23	5,853	\$3,791,997	\$3,791,997	\$0	\$3,057,458	\$3,465,841	91.40%
33	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.20%	38	721	\$828,228	\$828,287	\$0	\$75,569	\$76,135	9.19%
34	RELIASTAR LIFE INSURANCE COMPANY	4.07%	8	110,883	\$16,606,924	\$16,591,728	\$0	\$12,143,585	\$13,173,540	79.40%
35	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.08%	42	822	\$331,068	\$326,755	\$0	\$0	\$0	0.00%
36	SIRIUS AMERICA INSURANCE COMPANY	1.29%	18	5,392	\$5,266,675	\$3,431,339	\$0	\$1,827,106	\$3,084,253	89.88%
37	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.15%	40	0	\$619,031	\$244,394	\$0	\$920,945	\$920,945	376.83%
38	SUN LIFE ASSURANCE COMPANY OF CANADA	9.57%	3	151,320	\$39,111,485	\$39,481,342	\$0	\$29,298,338	\$29,298,338	74.21%
39	SYMETRA LIFE INSURANCE COMPANY	1.91%	14	18,227	\$7,801,712	\$7,876,957	\$0	\$10,327,106	\$11,490,505	145.87%
40	TIME INSURANCE COMPANY	0.58%	28	1,431	\$2,371,575	\$2,360,343	\$0	\$3,149,855	\$2,466,680	104.51%
41	TRANSAMERICA LIFE INSURANCE COMPANY	0.43%	31	1	\$1,739,124	\$1,739,124	\$0	\$1,366,614	\$1,430,714	82.27%
42	TRUSTMARK LIFE INSURANCE COMPANY	0.35%	35	1,080	\$1,419,581	\$1,426,032	\$0	\$1,211,322	\$1,170,782	82.10%
43	UNIMERICA INSURANCE COMPANY	2.59%	12	45,558	\$10,568,876	\$10,504,857	\$0	\$7,255,398	\$7,255,398	69.07%
44	UNION LABOR LIFE INSURANCE COMPANY	0.41%	32	6,300	\$1,659,833	\$1,672,792	\$20,537	\$641,242	\$599,612	35.84%
45	UNITED STATES FIRE INSURANCE COMPANY	1.19%	19	66,633	\$4,855,096	\$4,855,096	\$0	\$6,478,524	\$3,084,325	63.53%
46	UNITEDHEALTHCARE INSURANCE COMPANY	5.67%	6	69,981	\$23,169,096	\$23,322,385	\$0	\$18,077,704	\$18,183,635	77.97%
47	WESCO INSURANCE COMPANY	0.00%	46	0	\$0	\$0	\$0	\$0	-\$4,696	N/A
48	WESTPORT INSURANCE CORPORATION	1.38%	17	0	\$5,653,775	\$5,652,480	\$0	\$5,878,268	\$5,446,807	96.36%
49	ZURICH AMERICAN INSURANCE COMPANY	0.58%	27	5,067	\$2,374,497	\$2,374,497	\$0	\$2,006,071	\$2,138,802	90.07%
TOTAL		100.00%		1,329,457	\$408,514,667	\$405,168,784	\$20,537	\$306,379,691	\$294,603,703	72.71%

2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP MEDICARE PART D

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ANTHEM INSURANCE COMPANIES INC	0.82%	4	974	\$895,828	\$895,828	\$0	\$768,380	\$739,735	82.58%
2	CIGNA HEALTH AND LIFE INSURANCE COMPANY	6.77%	3	8,340	\$7,395,998	\$7,651,229	\$0	\$4,612,879	\$4,800,771	62.75%
3	HUMANA INSURANCE COMPANY	0.38%	5	173	\$415,049	\$415,049	\$0	\$372,054	\$364,587	87.84%
4	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	20.25%	2	18,893	\$22,131,918	\$22,131,918	\$0	\$16,050,369	\$17,737,808	80.15%
5	SILVERSCRIPT INSURANCE COMPANY	0.24%	6	154	\$260,831	\$260,831	\$0	\$129,964	\$118,759	45.53%
6	TRANSAMERICA LIFE INSURANCE COMPANY	0.19%	7	116	\$212,562	\$212,563	\$0	\$53,216	\$53,215	25.03%
7	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.01%	8	0	\$11,776	\$12,595	\$0	\$7,034	\$7,283	57.82%
8	UNITEDHEALTHCARE INSURANCE COMPANY	71.34%	1	70,450	\$77,977,692	\$79,270,843	\$0	\$60,757,905	\$60,904,162	76.83%
TOTAL		100.00%		99,100	\$109,301,654	\$110,850,856	\$0	\$82,751,801	\$84,726,320	76.43%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSUR	65.14%	1	43,779	\$569,578,083	\$568,109,937	\$0	\$409,020,234	\$405,984,652	71.46%
2	COVENTRY HEALTH AND LIFE INSURANCE COMPAN	0.82%	5	686	\$7,141,759	\$7,134,333	\$0	\$5,588,218	\$5,567,242	78.03%
3	HUMANA INSURANCE COMPANY	2.59%	4	1,701	\$22,660,174	\$22,660,174	\$0	\$18,412,571	\$18,805,538	82.99%
4	IMPERIUM INSURANCE COMPANY	0.00%	6	0	\$0	\$0	\$0	\$0	\$124,451	N/A
5	SIERRA HEALTH AND LIFE INSURANCE COMPANY IN	19.82%	2	15,491	\$173,310,082	\$173,310,082	\$0	\$139,606,320	\$147,121,509	84.89%
6	UNITEDHEALTHCARE INSURANCE COMPANY	11.64%	3	9,838	\$101,753,220	\$103,257,030	\$0	\$73,586,306	\$75,037,323	72.67%
	TOTAL	100.00%		71,495	\$874,443,318	\$874,471,556	\$0	\$646,213,649	\$652,640,715	74.63%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	223	5	\$1,185	\$2,030	\$0	\$1,112	-\$520	-25.62%
2	4 EVER LIFE INSURANCE COMPANY	0.04%	75	1,427	\$2,790,493	\$4,076,768	\$0	\$2,731,377	\$2,976,317	73.01%
3	5 STAR LIFE INSURANCE COMPANY	0.00%	228	3	\$713	\$744	\$0	\$0	\$0	0.00%
4	AAA LIFE INSURANCE COMPANY	0.02%	103	6,670	\$1,299,490	\$1,325,577	\$0	\$544,755	\$623,944	47.07%
5	ACE AMERICAN INSURANCE COMPANY	0.06%	66	112,005	\$4,131,857	\$7,787,939	\$0	\$693,477	\$1,646,150	21.14%
6	ADVANTICA INSURANCE COMPANY	0.03%	93	31,610	\$1,982,276	\$1,982,276	\$0	\$1,048,323	\$1,052,323	53.09%
7	AEGIS SECURITY INSURANCE COMPANY	0.00%	199	1,272	\$10,973	\$10,398	\$0	\$2,722	\$2,722	26.18%
8	AETNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	236	0	-\$263	-\$261	\$0	-\$64	-\$69	26.44%
9	AETNA HEALTH INSURANCE COMPANY	0.00%	236	68	\$0	\$0	\$0	\$1,690	\$1,658	N/A
10	AETNA LIFE INSURANCE COMPANY	5.51%	5	192,521	\$382,264,753	\$380,898,484	\$0	\$261,264,746	\$260,380,799	68.36%
11	ALL SAVERS INSURANCE COMPANY	0.29%	27	10,341	\$20,416,357	\$20,374,020	\$0	\$19,339,200	\$19,395,428	95.20%
12	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	212	23	\$4,661	\$4,594	\$0	\$5,426	\$5,426	118.11%
13	ALLSTATE LIFE INSURANCE COMPANY	0.01%	131	3,193	\$430,424	\$432,314	\$0	\$749,826	\$629,589	145.63%
14	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	224	0	\$1,045	\$1,054	\$0	\$0	\$0	0.00%
15	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	154	1,542	\$181,009	\$181,009	\$0	\$0	\$0	0.00%
16	AMERICAN ALTERNATIVE INSURANCE CORPORATIO	0.00%	143	162	\$293,370	\$293,370	\$0	\$70,327	\$134,443	45.83%
17	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.00%	215	15	\$2,615	\$2,615	\$0	\$0	\$0	0.00%
18	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.01%	132	3,479	\$415,779	\$418,559	\$0	\$107,153	\$83,281	19.90%
19	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.00%	203	4	\$9,008	\$9,031	\$0	\$50	\$34	0.38%
20	AMERICAN FIDELITY ASSURANCE COMPANY	0.11%	51	16,017	\$7,741,150	\$7,746,250	\$0	\$2,733,716	\$2,575,549	33.25%
21	AMERICAN FINANCIAL SECURITY LIFE INSURANCE C	0.00%	156	435	\$150,234	\$151,761	\$0	\$91,055	\$117,206	77.23%
22	AMERICAN GENERAL LIFE INSURANCE CO	0.01%	123	569	\$615,926	\$590,217	\$0	\$885,022	\$257,367	43.61%
23	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.03%	82	7,636	\$2,400,832	\$1,491,380	\$0	\$671,115	\$691,978	46.40%
24	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.21%	35	138,317	\$14,298,286	\$14,352,988	\$0	\$7,104,070	\$7,217,065	50.28%
25	AMERICAN INCOME LIFE INSURANCE CO	0.00%	153	192,035	\$193,573	\$190,958	\$0	\$130,272	\$94,935	49.72%
26	AMERICAN MODERN LIFE INSURANCE COMPANY	0.00%	236	2,817	-\$245,475	\$832,147	\$0	\$349,504	\$170,306	20.47%
27	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	236	50	-\$174,201	\$56,357	\$0	\$319,627	-\$413,593	-733.88%
28	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.02%	107	314	\$1,140,323	\$1,164,099	\$0	\$1,242,250	\$1,252,064	107.56%
29	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.01%	125	1,552	\$587,638	\$587,471	\$0	\$219,296	\$258,881	44.07%
30	AMERICAN REPUBLIC INSURANCE COMPANY	0.09%	57	2,371	\$6,225,951	\$6,016,902	\$0	\$5,446,802	\$5,128,608	85.24%
31	AMERICAN SENTINEL INSURANCE COMPANY	0.00%	236	0	\$0	\$33	\$0	\$1,126	\$1,126	3412.12%
32	AMERICAN UNITED LIFE INSURANCE COMPANY	0.01%	114	8,996	\$887,368	\$917,148	\$0	\$797,254	\$983,026	107.18%
33	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	236	0	\$0	\$39	\$0	\$0	\$0	0.00%
34	AMERITAS LIFE INSURANCE CORP	0.12%	49	21,324	\$8,343,057	\$8,379,421	\$0	\$7,100,565	\$6,875,564	82.05%
35	AMEX ASSURANCE COMPANY	0.01%	130	521,351	\$475,020	\$476,412	\$0	\$206,798	\$1,660,171	348.47%
36	ANTHEM INSURANCE COMPANIES INC	0.01%	113	974	\$895,828	\$895,828	\$0	\$768,380	\$739,735	82.58%
37	ANTHEM LIFE INSURANCE COMPANY	0.04%	78	69,381	\$2,598,082	\$2,600,024	\$0	\$1,035,420	\$1,047,639	40.29%
38	ARCH INSURANCE COMPANY	0.00%	150	531	\$223,532	\$218,610	\$0	\$376,678	\$361,098	165.18%
39	ASSURITY LIFE INSURANCE COMPANY	0.01%	118	3,432	\$767,915	\$766,858	\$0	\$200,282	\$193,564	25.24%
40	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	152	1,465	\$216,898	\$216,816	\$0	\$11,289	\$10,074	4.65%
41	ATLANTIC SPECIALTY INSURANCE COMPANY	0.00%	141	624	\$321,102	\$324,481	\$0	\$34,208	-\$13,628	-4.20%
42	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	187	456	\$32,116	\$32,470	\$0	\$6,250	\$50,383	155.17%
43	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	236	0	\$0	\$0	\$0	\$24,468	\$24,716	N/A
44	AXIS INSURANCE COMPANY	0.02%	102	40,933	\$1,351,741	\$1,235,396	\$0	\$415,005	\$224,246	18.15%
45	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	216	9	\$2,520	\$2,520	\$0	\$15,442	\$15,442	612.78%
46	BANKERS LIFE AND CASUALTY COMPANY	0.03%	84	957	\$2,377,861	\$2,473,451	\$0	\$2,256,370	\$2,157,902	87.24%
47	BCS INSURANCE COMPANY	0.05%	69	13,937	\$3,655,583	\$3,755,027	\$0	\$2,503,685	\$2,663,337	70.93%
48	BEAZLEY INSURANCE COMPANY INC	0.00%	184	118	\$34,944	\$34,944	\$0	\$13,004	\$25,157	71.99%
49	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.22%	33	123,637	\$15,045,355	\$15,020,333	\$0	\$12,377,255	\$12,897,302	85.87%
50	BEST LIFE AND HEALTH INSURANCE COMPANY	0.01%	115	2,443	\$845,840	\$848,661	\$0	\$485,712	\$477,227	56.23%
51	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	12.31%	3	239,947	\$854,874,694	\$854,874,694	\$0	\$695,669,606	\$700,577,249	81.95%
52	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.01%	129	2,369	\$508,551	\$526,771	\$0	\$150,756	\$150,831	28.63%
53	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	206	16	\$8,740	\$8,784	\$0	\$12,478	\$65,831	749.44%
54	CAPITOL INDEMNITY CORPORATION	0.00%	229	42	\$686	\$1,117	\$0	\$0	-\$75	-6.71%
55	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSUR	8.20%	4	43,779	\$569,578,083	\$568,109,937	\$0	\$409,020,234	\$405,984,652	71.46%
56	CATERPILLAR INSURANCE COMPANY	0.00%	236	2,254	\$0	\$0	\$0	\$6,002,987	-\$13,940,976	N/A
57	CATLIN INSURANCE COMPANY INC	0.01%	120	3,571	\$745,655	\$612,416	\$0	\$423,668	\$363,974	59.43%
58	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	234	3	\$99	\$123	\$0	\$0	\$0	0.00%
59	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.01%	119	8,333	\$754,268	\$1,976,089	\$0	\$432,224	\$354,843	17.96%
60	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.01%	137	9,099	\$381,190	\$381,190	\$0	\$34,820	\$17,971	4.71%
61	CENTURION LIFE INSURANCE COMPANY	0.00%	196	120	\$15,251	\$15,251	\$0	\$0	-\$2,979	-19.53%
62	CIGNA HEALTH AND LIFE INSURANCE COMPANY	2.75%	6	276,680	\$190,882,028	\$192,144,192	\$0	\$149,932,482	\$152,592,994	79.42%
63	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	157	2	\$145,681	\$145,681	\$0	\$971,982	\$1,698,491	1165.90%
64	CITIZENS SECURITY LIFE INS CO	0.02%	96	6,810	\$1,632,682	\$1,563,332	\$0	\$516,293	\$511,584	32.72%
65	CMFG LIFE INSURANCE COMPANY	0.07%	63	18,960	\$4,900,527	\$4,893,662	\$0	\$1,627,599	\$1,664,343	34.01%
66	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.03%	83	5,506	\$2,391,469	\$2,463,604	\$0	\$1,225,137	\$1,178,347	47.83%
67	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	218	6	\$2,330	\$2,337	\$0	\$0	-\$407	-17.42%
68	COMBINED INSURANCE CO OF AMERICA	0.17%	39	1,622,627	\$12,131,675	\$12,206,332	\$0	\$11,091,782	\$10,454,398	85.65%
69	COMMERCIAL TRAVELERS LIFE INSURANCE COMPAI	0.00%	174	2,807	\$44,459	\$47,126	\$0	\$5,100	\$5,100	10.82%
70	COMPANION LIFE INSURANCE COMPANY	0.23%	31	21,571	\$16,123,159	\$16,143,052	\$0	\$9,069,972	\$8,852,226	54.84%
71	COMPBENEFITS INSURANCE COMPANY	0.01%	138	3,433	\$360,415	\$360,415	\$0	\$203,978	\$180,329	50.03%
72	CONNECTICUT GENERAL LIFE INS CO	0.00%	165	115	\$97,854	\$232,520	\$0	\$845,605	\$1,375,875	591.72%
73	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	210	2	\$6,719	\$6,746	\$0	\$0	\$0	0.00%
74	CONTINENTAL AMERICAN INSURANCE COMPANY	0.18%	38	64,325	\$12,403,699	\$12,411,718	\$0	\$6,475,842	\$6,839,609	55.11%
75	CONTINENTAL CASUALTY COMPANY	0.03%	81	2,874	\$2,413,473	\$1,470,938	\$0	\$1,661,988	\$1,081,855	73.55%
76	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	171	128	\$57,244	\$59,457	\$0	\$30,625	\$30,877	51.93%
77	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.01%	121	190	\$660,470	\$665,196	\$0	\$505,205	\$502,490	75.54%
78	COUNTRY LIFE INSURANCE COMPANY	0.00%	179	142	\$42,099	\$41,336	\$0	\$62,589	-\$56,191	-135.94%
79	COVENTRY HEALTH AND LIFE INSURANCE COMPAN	1.45%	10	18,328	\$101,003,414	\$100,995,988	\$0	\$126,956,646	\$96,085,937	95.14%
80	COX HEALTH SYSTEMS INSURANCE COMPANY	1.58%	9	25,929	\$109,759,388	\$109,759,388	\$0	\$107,858,517	\$107,129,619	97.60%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
81	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.05%	73	16,207	\$3,145,103	\$3,145,103	\$0	\$1,496,159	\$1,496,159	47.57%
82	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	211	4	\$6,289	\$6,201	\$0	\$3,989	\$4,177	67.36%
83	DENTEGRA INSURANCE COMPANY	0.06%	68	5,883	\$3,941,324	\$3,962,402	\$0	\$2,116,276	\$2,110,392	53.26%
84	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	236	0	\$0	\$0	\$0	\$15,600	\$6,356	N/A
85	ENVISION INSURANCE COMPANY	0.00%	159	442	\$105,826	\$105,826	\$0	\$70,349	\$70,349	66.48%
86	EPIC LIFE INSURANCE COMPANY THE	0.00%	164	329	\$99,332	\$99,296	\$0	\$57,720	\$54,869	55.26%
87	EVEREST REINSURANCE COMPANY	0.07%	64	7,561	\$4,809,172	\$4,809,172	\$0	\$5,241,265	\$5,059,059	105.20%
88	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AL	0.00%	183	105	\$36,602	\$36,251	\$0	\$525	\$710	1.96%
89	FARM BUREAU LIFE INSURANCE COMPANY OF MISSO	0.00%	144	126,969	\$285,186	\$285,186	\$0	\$345,523	\$433,966	152.17%
90	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	236	4	\$0	\$0	\$0	\$0	\$0	N/A
91	FEDERAL INSURANCE COMPANY	0.02%	97	236,346	\$1,573,198	\$1,565,929	\$0	\$2,819,317	\$2,068,473	132.09%
92	FEDERATED MUTUAL INSURANCE COMPANY	0.61%	19	6,315	\$42,233,927	\$42,233,927	\$0	\$33,971,441	\$31,377,135	74.29%
93	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	205	225	\$8,805	\$8,287	\$0	\$0	-\$46	-0.56%
94	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.20%	36	171,106	\$14,019,735	\$13,882,940	\$0	\$11,126,809	\$10,701,139	77.08%
95	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	236	0	\$0	\$0	\$0	\$8,478	\$8,478	N/A
96	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE (	0.05%	72	10,126	\$3,218,353	\$3,218,353	\$0	\$2,169,588	\$2,200,579	68.38%
97	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.01%	136	736	\$401,643	\$405,502	\$0	\$209,451	\$206,457	50.91%
98	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.02%	109	1,005	\$1,100,597	\$1,103,932	\$0	\$462,966	\$499,352	45.23%
99	GENWORTH LIFE INSURANCE COMPANY	0.05%	71	1,995	\$3,242,071	\$2,593,110	\$0	\$1,107,096	\$1,170,059	45.12%
100	GERBER LIFE INSURANCE COMPANY	0.13%	46	77,311	\$9,206,503	\$8,918,804	\$0	\$6,658,370	\$6,983,047	78.30%
101	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	192	14	\$22,007	\$31,243	\$0	\$17,526	\$17,627	56.42%
102	GOLDEN RULE INSURANCE COMPANY	0.86%	15	20,227	\$59,545,945	\$59,812,705	\$0	\$48,870,248	\$48,742,021	81.49%
103	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	233	1	\$122	\$127	\$0	\$0	-\$5	-3.94%
104	GREAT AMERICAN INSURANCE COMPANY	0.11%	53	6,061	\$7,363,869	\$7,018,208	\$0	\$1,989,482	\$262,732	3.74%
105	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	222	1	\$1,320	\$1,320	\$0	\$0	\$1	0.08%
106	GREAT MIDWEST INSURANCE COMPANY	0.03%	86	1,355	\$2,330,046	\$2,330,046	\$0	\$644,676	\$1,631,568	70.02%
107	GREAT NORTHERN INSURANCE COMPANY	0.00%	190	57	\$23,019	\$22,687	\$0	\$0	-\$3,293	-14.51%
108	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	208	7	\$7,459	\$7,441	\$0	\$0	\$25,000	335.98%
109	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.01%	110	558	\$1,033,085	\$545,735	\$0	\$783,545	\$782,199	143.33%
110	GREENWICH INSURANCE COMPANY	0.02%	105	638	\$1,229,780	\$790,134	\$0	\$0	\$163,731	20.72%
111	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.01%	116	1,212	\$842,450	\$851,019	\$0	\$378,015	\$490,305	57.61%
112	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.95%	13	446,001	\$66,142,981	\$66,418,623	\$0	\$42,108,374	\$41,313,330	62.20%
113	HARTFORD FIRE INSURANCE COMPANY	0.00%	213	736	\$4,417	\$2,048	\$0	\$0	\$0	0.00%
114	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.67%	16	301,442	\$46,580,447	\$46,636,511	\$0	\$30,478,506	\$30,136,764	64.62%
115	HARTFORD LIFE INSURANCE COMPANY	0.01%	117	4,025	\$803,346	\$795,917	\$0	\$671,242	\$386,439	48.55%
116	HCC LIFE INSURANCE COMPANY	0.57%	20	161,571	\$39,302,654	\$39,302,654	\$0	\$27,929,012	\$30,709,577	78.14%
117	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	25.66%	1	628,502	\$1,781,282,169	\$1,714,507,829	\$0	\$1,411,175,747	\$1,443,901,497	84.22%
118	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.01%	128	200	\$514,642	\$516,204	\$0	\$521,962	\$537,319	104.09%
119	HM LIFE INSURANCE COMPANY	0.09%	55	8,037	\$6,576,375	\$6,649,734	\$0	\$7,086,643	\$7,467,046	112.29%
120	HORACE MANN LIFE INSURANCE COMPANY	0.00%	201	90	\$10,017	\$9,986	\$0	\$10,440	\$31,244	312.88%
121	HUMANA INSURANCE COMPANY	2.01%	8	77,796	\$139,305,528	\$139,305,528	\$0	\$106,898,667	\$106,341,540	76.34%
122	HUMANADENTAL INSURANCE COMPANY	0.09%	56	21,125	\$6,520,993	\$6,520,993	\$0	\$4,190,368	\$4,052,912	62.15%
123	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	236	11	\$0	\$0	\$0	\$0	\$0	N/A
124	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	182	70	\$39,692	\$39,637	\$0	\$28,327	\$31,489	79.44%
125	IMPERIUM INSURANCE COMPANY	0.00%	236	0	\$0	\$0	\$0	\$0	\$124,451	N/A
126	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.03%	95	2,702	\$1,802,703	\$1,798,256	\$0	\$401,474	\$728,330	40.50%
127	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & I	0.00%	236	753	-\$50,637	\$137,790	\$0	\$62,183	-\$13,403	-9.73%
128	INSURANCE COMPANY OF NORTH AMERICA	0.00%	236	0	\$0	\$0	\$0	\$87,020	\$87,020	N/A
129	INTEGON NATIONAL INSURANCE COMPANY	0.05%	70	1,498	\$3,306,382	\$3,306,382	\$0	\$1,291,072	\$2,007,686	60.72%
130	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	217	2	\$2,455	\$2,448	\$0	\$0	\$0	0.00%
131	JEFFERSON INSURANCE COMPANY	0.00%	236	0	-\$21	\$8,624	\$0	\$0	\$2,104	24.40%
132	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	236	0	\$0	\$0	\$0	\$5,384	\$5,384	N/A
133	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPA	0.00%	188	23	\$26,043	\$26,043	\$0	\$4,119	\$139,405	535.29%
134	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.11%	52	8,552	\$7,439,691	\$7,439,691	\$0	\$4,389,845	\$4,319,658	58.06%
135	KAISER PERMANENTE INSURANCE COMPANY	0.01%	134	100,505	\$412,271	\$412,271	\$0	\$100,168	\$100,168	24.30%
136	KANAWHA INSURANCE COMPANY	0.02%	101	8,825	\$1,354,057	\$1,354,046	\$0	\$560,348	\$578,099	42.69%
137	KANSAS CITY LIFE INSURANCE COMPANY	0.07%	62	20,264	\$5,069,097	\$5,142,045	\$0	\$3,799,046	\$3,957,413	76.96%
138	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	236	0	\$0	\$0	\$0	\$125,718	\$125,811	N/A
139	LAMORAK INSURANCE COMPANY	0.00%	221	0	\$1,680	\$1,680	\$0	\$0	-\$364	-21.67%
140	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.28%	29	108,417	\$19,246,373	\$19,576,811	\$0	\$8,270,195	\$11,464,471	58.56%
141	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.00%	202	1	\$9,807	\$9,807	\$0	\$4,798	\$4,798	48.92%
142	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.64%	17	317,391	\$44,514,771	\$44,708,345	\$0	\$24,144,324	\$27,224,601	60.89%
143	LIFE OF THE SOUTH INSURANCE COMPANY	0.01%	124	4,189	\$593,727	\$510,388	\$0	\$148,849	\$124,467	24.39%
144	LIFESHIELD NATIONAL INSURANCE CO	0.04%	79	3,391	\$2,568,756	\$2,568,756	\$0	\$54,663	\$985,963	38.38%
145	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	214	24	\$4,183	\$4,143	\$0	\$57,738	\$53,292	1286.31%
146	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.31%	26	148,775	\$21,699,002	\$21,689,785	\$0	\$15,934,151	\$15,930,165	73.45%
147	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	155	1,490	\$174,602	\$203,895	\$0	\$17,305	\$70,770	34.71%
148	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	127	888	\$537,313	\$428,918	\$0	\$1,046,407	-\$263,017	-61.32%
149	MANHATTAN LIFE INSURANCE COMPANY	0.00%	227	1	\$850	\$852	\$0	\$332	\$364	42.72%
150	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.00%	172	67	\$49,099	\$49,271	\$0	\$33,751	\$35,488	72.03%
151	MAPFRE LIFE INSURANCE COMPANY	0.00%	220	13	\$1,801	\$1,798	\$0	\$0	\$0	0.00%
152	MARKEL INSURANCE COMPANY	0.00%	236	0	\$0	\$0	\$0	\$0	-\$2,821	N/A
153	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	0.00%	231	6	\$295	\$295	\$0	\$0	\$0	0.00%
154	MEDAMERICA INSURANCE COMPANY	0.00%	204	35	\$8,982	\$11,095	\$0	\$56,107	\$54,079	487.42%
155	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	0.32%	25	18,893	\$22,131,918	\$22,131,918	\$0	\$16,050,369	\$17,737,808	80.15%
156	MEDICO INSURANCE COMPANY	0.04%	76	2,546	\$2,764,816	\$2,780,561	\$0	\$1,736,142	\$1,718,876	61.82%
157	MERIT LIFE INSURANCE CO	0.00%	236	2,736	-\$273,655	\$936,988	\$0	\$457,287	\$255,769	27.30%
158	METROPOLITAN LIFE INSURANCE COMPANY	1.39%	12	478,103	\$96,402,128	\$90,579,970	\$0	\$77,908,281	\$82,776,893	91.39%
159	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	226	2	\$873	\$873	\$0	\$0	\$0	0.00%
160	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	169	723	\$61,969	\$62,134	\$0	\$31,342	\$18,211	29.31%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
161	MINNESOTA LIFE INSURANCE COMPANY	0.14%	44	32,015	\$9,810,752	\$9,059,376	\$0	\$2,476,076	\$2,665,279	29.42%
162	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CO	0.23%	32	71,087	\$15,888,782	\$15,950,569	\$0	\$14,545,059	\$14,087,534	88.32%
163	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.02%	100	1,610	\$1,370,612	\$1,381,388	\$0	\$399,199	\$459,926	33.29%
164	MONY LIFE INSURANCE COMPANY	0.00%	219	6	\$2,081	\$2,151	\$0	\$33,000	\$26,607	1236.96%
165	MONY LIFE INSURANCE COMPANY OF AMERICA	0.00%	189	228	\$25,432	\$27,315	\$0	\$3,773	\$3,991	14.61%
166	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	167	368	\$91,003	\$59,000	\$0	\$4,668	\$4,665	7.91%
167	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	173	5	\$47,198	\$47,198	\$0	\$119,285	\$119,285	252.73%
168	MUTUAL OF OMAHA INSURANCE COMPANY	0.15%	43	329,060	\$10,154,671	\$11,512,685	\$0	\$8,175,760	\$9,354,777	81.26%
169	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	194	15	\$18,499	\$18,877	\$0	\$0	\$0	0.00%
170	NATIONAL CASUALTY COMPANY	0.00%	168	407	\$66,154	\$71,477	\$0	\$11,625	\$13,244	18.53%
171	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	148	2,601	\$257,391	\$257,385	\$0	\$77,850	\$108,455	42.14%
172	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.10%	54	65,295	\$7,278,505	\$7,175,096	\$0	\$5,245,358	\$5,245,358	73.11%
173	NATIONAL HEALTH INSURANCE COMPANY	0.01%	126	718	\$567,425	\$559,277	\$0	\$50,182	\$485,196	86.75%
174	NATIONAL UNION FIRE INSURANCE COMPANY OF PITTSBURGH	0.13%	47	1,511,677	\$8,708,687	\$8,665,453	\$0	\$4,357,360	\$4,665,628	53.84%
175	NATIONWIDE LIFE INSURANCE COMPANY	0.12%	48	6,271	\$8,421,492	\$8,597,729	\$0	\$3,932,735	\$3,252,370	37.83%
176	NATIONWIDE MUTUAL INSURANCE COMPANY	0.00%	151	1,201	\$222,972	\$203,900	\$0	\$67,848	\$134,045	65.74%
177	NEW YORK LIFE INSURANCE COMPANY	0.03%	91	28,344	\$2,209,570	\$2,230,764	\$368,556	\$1,556,791	\$2,262,345	101.42%
178	NORTH RIVER INSURANCE COMPANY THE	0.00%	158	372	\$138,680	\$138,680	\$0	\$30,627	\$76,141	54.90%
179	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	0.03%	88	2,915	\$2,268,379	\$2,313,427	\$0	\$1,565,140	\$1,841,608	79.61%
180	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	209	2	\$6,854	\$6,854	\$0	-\$255,702	-\$423,900	-6184.71%
181	OXFORD LIFE INSURANCE COMPANY	0.00%	162	60	\$103,374	\$103,370	\$0	\$77,669	\$73,343	70.95%
182	PAN-AMERICAN LIFE INSURANCE COMPANY	0.02%	106	726	\$1,222,802	\$1,226,758	\$0	\$1,514,949	\$1,457,006	118.77%
183	PARTNERRE AMERICA INSURANCE COMPANY	0.06%	65	0	\$4,323,232	\$4,313,420	\$0	\$779,460	\$812,594	18.84%
184	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	149	2,026	\$234,710	\$252,793	\$0	\$197,459	\$111,758	44.21%
185	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	181	160	\$41,555	\$41,555	\$0	\$22,918	-\$3,396	-8.17%
186	PEKIN LIFE INSURANCE COMPANY	0.00%	146	1,585	\$264,472	\$324,787	\$0	\$98,894	\$88,792	27.34%
187	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.00%	178	39	\$42,669	\$42,654	\$0	\$12,726	\$11,018	25.83%
188	PHILADELPHIA INDEMNITY INSURANCE COMPANY	0.00%	161	204,670	\$104,181	\$89,439	\$0	\$9,910	\$52,647	58.86%
189	PHOENIX LIFE INSURANCE COMPANY	0.00%	236	0	\$0	\$0	\$0	\$126,627	\$48,298	N/A
190	PHYSICIANS MUTUAL INSURANCE COMPANY	0.03%	87	5,411	\$2,283,225	\$2,267,876	\$0	\$1,244,952	\$1,225,612	54.04%
191	PLATEAU INSURANCE COMPANY	0.00%	145	1,870	\$284,193	\$321,660	\$0	\$57,587	\$17,430	5.42%
192	PRINCIPAL LIFE INSURANCE COMPANY	0.43%	22	132,908	\$30,128,280	\$29,969,996	\$0	\$19,260,327	\$19,200,380	64.07%
193	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	193	46	\$18,919	\$18,929	\$0	\$489,008	\$402,258	2125.09%
194	PRUDENTIAL INSURANCE COMPANY OF AMERICA THROUGH	0.28%	28	254,811	\$19,671,669	\$19,838,806	\$0	\$10,981,099	\$11,039,445	55.65%
195	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.01%	122	344	\$655,621	\$657,948	\$0	\$201,424	\$226,396	34.41%
196	QBE INSURANCE CORPORATION	0.06%	67	19,903	\$4,074,893	\$4,030,596	\$0	\$3,226,624	\$3,466,255	86.00%
197	RELiance STANDARD LIFE INSURANCE COMPANY	0.21%	34	65,872	\$14,658,106	\$14,605,740	\$0	\$10,958,213	\$12,520,757	85.72%
198	RELIASTAR LIFE INSURANCE COMPANY	0.33%	24	168,988	\$23,168,190	\$23,796,098	\$0	\$15,212,746	\$15,706,020	66.00%
199	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	140	822	\$331,068	\$326,755	\$0	\$0	\$0	0.00%
200	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY	0.00%	197	139	\$14,916	\$14,916	\$0	\$10,908	\$15,094	101.19%
201	RESERVE NATIONAL INSURANCE COMPANY	0.00%	177	247	\$43,389	\$45,016	\$0	\$15,505	\$17,805	39.55%
202	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	191	11	\$22,842	\$22,964	\$0	\$964	\$996	4.34%
203	SAFEHEALTH LIFE INSURANCE COMPANY	0.00%	232	13	\$229	\$0	\$0	\$0	\$0	N/A
204	SECURIAN LIFE INSURANCE COMPANY	0.02%	98	25,606	\$1,446,288	\$1,491,462	\$0	\$1,238,837	\$1,241,708	83.25%
205	SENIOR HEALTH INSURANCE COMPANY OF PENNSYLVANIA	0.00%	200	31	\$10,537	\$31,049	\$0	\$200,169	\$89,031	286.74%
206	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	175	617	\$44,069	\$18,045	\$0	\$33,637	\$30,940	171.46%
207	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	170	374	\$61,123	\$61,123	\$0	\$125,589	\$162,822	266.38%
208	SHELTER LIFE INSURANCE COMPANY	0.04%	74	475	\$3,093,407	\$3,079,191	\$0	\$2,946,489	\$2,964,423	96.27%
209	SIERRA HEALTH AND LIFE INSURANCE COMPANY INC	2.50%	7	15,491	\$173,310,082	\$173,310,082	\$0	\$139,606,320	\$147,121,509	84.89%
210	SILVERSCRIPT INSURANCE COMPANY	0.00%	147	154	\$260,831	\$260,831	\$0	\$129,964	\$118,759	45.53%
211	SIRIUS AMERICA INSURANCE COMPANY	0.08%	61	5,392	\$5,266,675	\$3,431,339	\$0	\$1,827,106	\$3,084,253	89.88%
212	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	236	1	\$0	\$267	\$0	\$0	-\$7	-2.62%
213	STANDARD GUARANTY INSURANCE COMPANY	0.00%	180	1,646	\$42,063	\$42,063	\$0	\$4,508	\$1,876	4.46%
214	STANDARD INSURANCE COMPANY	0.45%	21	157,242	\$31,190,218	\$28,434,036	\$0	\$24,648,691	\$19,850,080	69.81%
215	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	133	566	\$414,339	\$404,363	\$0	\$141,378	\$101,027	24.98%
216	STANDARD SECURITY LIFE INSURANCE COMPANY OF NEW YORK	0.03%	90	1,352	\$2,250,029	\$1,869,360	\$0	\$1,493,855	\$1,492,473	79.84%
217	STARMOUNT LIFE INSURANCE COMPANY	0.01%	139	160	\$348,364	\$362,378	\$0	\$144,421	\$150,713	41.59%
218	STARNET INSURANCE COMPANY	0.00%	236	0	\$0	\$0	\$0	\$0	-\$198	N/A
219	STARR INDEMNITY & LIABILITY COMPANY	0.00%	160	7,920	\$105,267	\$113,818	\$0	\$18,213	\$65,342	57.41%
220	STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	0.12%	50	4,053	\$8,050,818	\$8,050,818	\$0	\$5,941,215	\$5,937,614	73.75%
221	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	142	778	\$299,892	\$296,385	\$0	\$393,839	\$393,839	132.88%
222	SUN LIFE ASSURANCE COMPANY OF CANADA	0.62%	18	169,937	\$42,966,799	\$43,373,114	\$0	\$34,586,492	\$34,586,492	79.74%
223	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.03%	89	17,489	\$2,259,455	\$2,259,455	\$0	\$2,315,282	\$2,288,446	101.28%
224	SYMETRA LIFE INSURANCE COMPANY	0.14%	45	25,305	\$9,482,661	\$9,574,117	\$0	\$11,098,795	\$12,349,129	128.98%
225	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.00%	166	78	\$93,646	\$93,687	\$0	\$1,008,007	\$76,376	81.52%
226	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	236	1	\$0	\$0	\$0	\$600	\$89	N/A
227	TIME INSURANCE COMPANY	0.03%	85	1,431	\$2,371,575	\$2,360,343	\$0	\$3,149,855	\$2,466,680	104.51%
228	TRANSAMERICA CASUALTY INSURANCE COMPANY	0.00%	185	1,294	\$33,307	\$33,308	\$0	\$1,005	-\$4,308	-12.93%
229	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	195	2,084	\$15,458	\$15,246	\$0	\$1,686	\$1,646	10.80%
230	TRANSAMERICA LIFE INSURANCE COMPANY	0.24%	30	64,084	\$16,922,488	\$16,918,073	\$0	\$10,619,658	\$11,276,224	66.65%
231	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.15%	42	191,578	\$10,294,206	\$10,268,564	\$0	\$5,719,836	\$5,627,652	54.80%
232	TRAVELERS INDEMNITY COMPANY OF CONNECTICUT	0.00%	236	0	\$0	\$0	\$0	\$0	-\$32,771	N/A
233	TRUSTMARK INSURANCE COMPANY	0.03%	92	8,289	\$2,161,413	\$2,189,025	\$0	\$495,953	\$554,357	25.32%
234	TRUSTMARK LIFE INSURANCE COMPANY	0.02%	99	1,141	\$1,432,515	\$1,439,025	\$0	\$1,259,270	\$1,217,126	84.58%
235	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	186	44	\$32,464	\$34,724	\$0	\$20,411	\$21,133	60.86%
236	UNIFIED LIFE INSURANCE COMPANY	0.02%	108	125	\$1,136,482	\$1,136,314	\$0	\$1,006,075	\$1,002,550	88.23%
237	UNIMERICA INSURANCE COMPANY	0.15%	41	45,560	\$10,569,197	\$10,505,219	\$0	\$8,051,110	\$8,105,895	77.16%
238	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	135	3,089	\$403,987	\$406,961	\$0	\$144,105	\$147,183	36.17%
239	UNION LABOR LIFE INSURANCE COMPANY	0.03%	94	16,099	\$1,810,623	\$1,825,982	\$20,537	\$739,979	\$702,383	38.47%
240	UNION SECURITY INSURANCE COMPANY	0.42%	23	89,433	\$29,505,113	\$32,017,048	\$0	\$18,105,674	\$15,297,180	47.78%

2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
241	UNITED AMERICAN INSURANCE COMPANY	0.08%	60	2,289	\$5,306,113	\$5,155,089	\$0	\$4,091,420	\$3,997,384	77.54%
242	UNITED CONCORDIA INSURANCE COMPANY	0.04%	77	7,635	\$2,741,965	\$2,741,965	\$0	\$2,142,773	\$2,166,023	79.00%
243	UNITED HEALTHCARE LIFE INSURANCE COMPANY	-0.05%	236	0	-\$3,205,213	\$398,711	\$0	\$1,643,267	\$454,432	113.98%
244	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	225	4	\$983	\$983	\$0	\$0	\$362	36.83%
245	UNITED NATIONAL LIFE INSURANCE COMPANY OF AL	0.00%	163	142	\$103,034	\$102,865	\$0	\$20,102	\$20,220	19.66%
246	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.18%	37	127,107	\$12,835,652	\$12,924,472	\$0	\$7,725,265	\$9,212,570	71.28%
247	UNITED STATES FIRE INSURANCE COMPANY	0.16%	40	739,602	\$11,124,294	\$11,124,294	\$0	\$9,526,876	\$7,066,994	63.53%
248	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.02%	104	10,870	\$1,237,738	\$1,340,410	\$0	\$1,533,266	\$936,754	69.89%
249	UNITED WISCONSIN INSURANCE COMPANY	0.00%	236	2	\$0	\$0	\$0	\$0	-\$10,256	N/A
250	UNITEDHEALTHCARE INSURANCE COMPANY	19.66%	2	557,524	\$1,364,688,524	\$1,368,468,271	\$0	\$1,093,753,435	\$1,103,316,457	80.62%
251	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.92%	14	321,024	\$64,201,759	\$64,642,212	\$0	\$40,479,822	\$39,199,965	60.64%
252	USAA LIFE INSURANCE COMPANY	0.00%	207	58	\$8,100	\$8,125	\$0	\$0	\$0	0.00%
253	USABLE LIFE	0.01%	112	5,483	\$917,134	\$891,414	\$0	\$737,610	\$737,948	82.78%
254	VIGILANT INSURANCE COMPANY	0.00%	230	3	\$400	\$400	\$0	\$0	-\$54	-13.50%
255	VISION BENEFITS OF AMERICA	0.04%	80	58,495	\$2,456,904	\$2,456,904	\$0	\$1,833,048	\$1,833,048	74.61%
256	VISION SERVICE PLAN INSURANCE COMPANY	1.40%	11	987,272	\$97,334,035	\$97,334,035	\$0	\$61,616,290	\$62,053,161	63.75%
257	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	111	4,643	\$998,967	\$1,023,136	\$0	\$577,321	\$859,445	84.00%
258	WESCO INSURANCE COMPANY	0.00%	236	0	\$0	\$0	\$0	\$0	-\$4,696	N/A
259	WESTPORT INSURANCE CORPORATION	0.08%	59	0	\$5,653,775	\$5,652,480	\$0	\$5,878,268	\$5,446,807	96.36%
260	WILCAC LIFE INSURANCE COMPANY	0.00%	236	0	\$0	\$0	\$0	\$31,924	\$31,924	N/A
261	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.00%	235	1	\$68	\$68	\$0	\$0	\$0	0.00%
262	ZALE LIFE INSURANCE COMPANY	0.00%	198	0	\$14,230	\$14,230	\$0	\$397	-\$2,928	-20.58%
263	ZURICH AMERICAN INSURANCE COMPANY	0.08%	58	130,745	\$5,694,270	\$5,638,249	\$0	\$3,912,241	\$3,404,561	60.38%
264	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	176	219	\$43,491	\$44,295	\$0	\$0	\$0	0.00%
TOTAL		100.00%		14,217,095	\$6,943,037,394	\$6,881,941,444	\$389,093	\$5,393,230,227	\$5,400,281,310	78.47%

**TOTAL
ACCIDENT & HEALTH
INSURANCE
BY COMPANY**

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	343	5	\$1,185	\$2,030	\$0	\$1,112	-\$520	-25.62%
2	4 EVER LIFE INSURANCE COMPANY	0.03%	122	1,427	\$2,790,493	\$4,076,768	\$0	\$2,731,377	\$2,976,317	73.01%
3	5 STAR LIFE INSURANCE COMPANY	0.00%	351	3	\$713	\$744	\$0	\$0	\$0	0.00%
4	AAA LIFE INSURANCE COMPANY	0.01%	163	7,092	\$1,536,292	\$1,565,942	\$0	\$625,543	\$695,592	44.42%
5	ABILITY INSURANCE COMPANY	0.02%	131	1,151	\$2,425,784	\$2,519,969	\$0	\$3,915,374	\$4,359,060	172.98%
6	ACCENDO INSURANCE COMPANY	0.00%	379	0	\$0	\$107	\$0	-\$609	-\$609	-569.16%
7	ACE AMERICAN INSURANCE COMPANY	0.04%	105	112,039	\$4,134,433	\$7,790,515	\$0	\$693,477	\$1,645,495	21.12%
8	ADVANTICA INSURANCE COMPANY	0.02%	146	31,610	\$1,982,276	\$1,982,276	\$0	\$1,048,323	\$1,052,323	53.09%
9	AEGIS SECURITY INSURANCE COMPANY	0.00%	315	1,272	\$10,973	\$10,398	\$0	\$2,722	\$2,722	26.18%
10	AETNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	262	97	\$96,334	\$95,714	\$0	\$92,422	\$95,723	100.01%
11	AETNA HEALTH INSURANCE COMPANY	0.00%	379	68	\$0	\$0	\$0	\$1,690	\$1,658	N/A
12	AETNA LIFE INSURANCE COMPANY	4.30%	8	237,741	\$451,615,945	\$451,019,143	\$0	\$323,269,090	\$322,959,378	71.61%
13	ALL SAVERS INSURANCE COMPANY	0.27%	35	10,341	\$28,859,743	\$28,534,921	\$0	\$40,096,836	\$15,658,529	54.87%
14	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	322	2	\$5,888	\$5,888	\$0	\$0	\$0	0.00%
15	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.05%	103	3,222	\$4,759,778	\$4,922,546	\$0	\$3,868,470	\$4,027,627	81.82%
16	ALLSTATE LIFE INSURANCE COMPANY	0.00%	210	3,197	\$434,848	\$436,742	\$0	\$749,826	\$629,589	144.16%
17	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	341	3	\$1,731	\$1,741	\$0	\$0	\$0	0.00%
18	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	241	1,542	\$181,009	\$181,009	\$0	\$0	\$0	0.00%
19	AMERICAN ALTERNATIVE INSURANCE CORPORATIO	0.04%	106	111,959	\$4,124,395	\$4,124,395	\$0	\$1,664,457	\$2,476,364	60.04%
20	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.00%	336	15	\$2,615	\$2,615	\$0	\$0	\$0	0.00%
21	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	213	15,036	\$416,327	\$419,107	\$0	\$107,153	\$81,084	19.35%
22	AMERICAN CONTINENTAL INSURANCE COMPANY	0.08%	74	3,975	\$8,648,886	\$8,659,560	\$0	\$5,913,041	\$5,958,984	68.81%
23	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.93%	14	412,771	\$97,747,395	\$98,830,672	\$0	\$46,858,155	\$47,488,810	48.05%
24	AMERICAN FAMILY MUTUAL INSURANCE COMPANY S	0.06%	88	2,172	\$6,330,431	\$5,615,356	\$0	\$4,836,283	\$4,705,550	83.80%
25	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.01%	181	9,837	\$995,754	\$876,053	\$0	\$187,343	\$166,940	19.06%
26	AMERICAN FIDELITY ASSURANCE COMPANY	0.14%	49	35,573	\$15,015,068	\$15,053,841	\$0	\$5,992,785	\$5,761,371	38.27%
27	AMERICAN FINANCIAL SECURITY LIFE INSURANCE C	0.00%	244	435	\$150,234	\$151,761	\$0	\$91,055	\$117,206	77.23%
28	AMERICAN GENERAL LIFE INSURANCE CO	0.03%	113	11,774	\$3,614,131	\$3,581,388	\$0	\$2,315,435	\$1,845,119	51.52%
29	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.02%	132	7,643	\$2,402,616	\$1,493,180	\$0	\$671,115	\$691,978	46.34%
30	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.16%	46	148,528	\$16,822,987	\$16,888,806	\$0	\$9,477,037	\$9,243,645	54.73%
31	AMERICAN HOME ASSURANCE COMPANY	0.00%	327	10	\$4,700	\$4,577	\$0	\$0	\$134	2.93%
32	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	362	11	\$402	\$377	\$0	\$0	\$0	0.00%
33	AMERICAN INCOME LIFE INSURANCE CO	0.01%	162	222,585	\$1,560,660	\$1,558,416	\$0	\$348,839	\$275,227	17.66%
34	AMERICAN MODERN LIFE INSURANCE COMPANY	0.00%	379	2,817	-\$245,475	\$832,147	\$0	\$349,504	\$170,306	20.47%
35	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	229	1,477	\$264,934	\$595,711	\$0	\$453,762	-\$322,116	-54.07%
36	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.01%	174	387	\$1,236,477	\$1,253,481	\$0	\$1,293,788	\$1,309,367	104.46%
37	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURA	0.00%	332	1	\$4,192	\$2,626	\$0	\$1,927	\$1,580	60.17%
38	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.01%	195	1,649	\$663,860	\$664,019	\$0	\$226,665	\$242,531	36.52%
39	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.05%	96	1,921	\$5,141,144	\$5,150,255	\$0	\$3,459,704	\$3,408,887	66.19%
40	AMERICAN REPUBLIC INSURANCE COMPANY	0.12%	56	5,427	\$12,836,046	\$12,716,618	\$0	\$11,113,625	\$10,563,835	83.07%
41	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.02%	137	1,046	\$2,325,035	\$2,320,509	\$0	\$2,127,912	\$2,158,035	93.00%
42	AMERICAN SENTINEL INSURANCE COMPANY	0.00%	379	0	\$0	\$33	\$0	\$1,126	\$1,126	3412.12%
43	AMERICAN STATES INSURANCE COMPANY	0.00%	340	3	\$1,909	\$11,139	\$0	\$2,400	-\$10,371	-93.11%
44	AMERICAN UNITED LIFE INSURANCE COMPANY	0.01%	184	9,004	\$896,663	\$927,245	\$0	\$797,254	\$983,026	106.02%
45	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	240	322	\$184,495	\$79,162	\$0	\$19,107	\$61,011	77.07%
46	AMERITAS LIFE INSURANCE CORP	0.11%	63	25,510	\$11,261,478	\$11,339,952	\$0	\$8,222,629	\$7,980,992	70.38%
47	AMEX ASSURANCE COMPANY	0.00%	205	521,351	\$475,020	\$476,412	\$0	\$206,798	\$1,660,171	348.47%
48	ANTHEM INSURANCE COMPANIES INC	0.44%	22	16,933	\$46,196,488	\$44,912,331	\$0	\$34,413,656	\$36,946,901	82.26%
49	ANTHEM LIFE INSURANCE COMPANY	0.02%	127	69,381	\$2,598,082	\$2,600,024	\$0	\$1,035,420	\$1,047,639	40.29%
50	ARCH INSURANCE COMPANY	0.00%	234	531	\$223,532	\$218,610	\$0	\$376,678	\$361,098	165.18%
51	ASSURANCEAMERICA INSURANCE COMPANY	0.00%	265	1,450	\$85,807	\$89,273	\$0	\$0	\$0	0.00%
52	ASSURED LIFE ASSOCIATION	0.00%	275	36	\$58,176	\$58,622	\$0	\$53,725	\$53,622	91.47%
53	ASSURITY LIFE INSURANCE COMPANY	0.02%	138	6,077	\$2,304,396	\$2,337,355	\$0	\$939,419	\$892,080	38.17%
54	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	232	1,573	\$253,585	\$256,912	\$0	\$66,012	\$62,605	24.37%
55	ATHENE ANNUITY AND LIFE COMPANY	0.00%	317	26	\$10,673	\$10,666	\$0	\$138,538	\$98,738	925.73%
56	ATLANTA LIFE INSURANCE COMPANY	0.00%	345	1	\$999	\$1,055	\$0	\$0	\$0	0.00%
57	ATLANTIC SPECIALTY INSURANCE COMPANY	0.00%	209	2,172	\$435,526	\$438,905	\$0	\$45,001	-\$12,140	-2.77%
58	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	291	542	\$36,723	\$37,279	\$0	\$6,490	\$50,663	135.90%
59	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	212	268	\$421,860	\$420,891	\$0	\$181,082	\$34,398	8.17%
60	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	222	473	\$308,252	\$313,883	\$0	\$1,783,165	\$1,784,583	568.55%
61	AXIS INSURANCE COMPANY	0.01%	170	40,933	\$1,351,741	\$1,235,396	\$0	\$415,005	\$224,246	18.15%
62	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	337	10	\$2,531	\$2,531	\$0	\$15,442	\$15,442	610.11%
63	BANKERS FIDELITY ASSURANCE COMPANY	0.00%	330	0	\$4,421	\$0	\$0	\$0	\$0	N/A
64	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.02%	159	792	\$1,611,122	\$1,620,555	\$0	\$1,157,277	\$1,117,296	68.95%
65	BANKERS LIFE AND CASUALTY COMPANY	0.24%	37	15,332	\$24,980,011	\$27,232,404	\$1,844	\$24,634,693	\$31,561,861	115.90%
66	BANNER LIFE INSURANCE COMPANY	0.00%	313	227	\$13,466	\$13,466	\$0	\$0	\$0	0.00%
67	BCS INSURANCE COMPANY	0.03%	112	13,942	\$3,656,168	\$3,755,105	\$0	\$2,503,685	\$2,663,371	70.93%
68	BEAZLEY INSURANCE COMPANY INC	0.00%	293	118	\$34,944	\$34,944	\$0	\$13,004	\$25,157	71.99%
69	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.14%	48	123,637	\$15,045,355	\$15,020,333	\$0	\$12,377,255	\$12,897,302	85.87%
70	BERKSHIRE HATHAWAY SPECIALTY INSURANCE COI	0.00%	254	573	\$119,802	\$119,802	\$0	\$0	\$35,817	29.90%
71	BERKSHIRE LIFE INSURANCE COMPANY OF AMERIC/	0.06%	89	3,054	\$5,947,761	\$5,960,619	\$0	\$1,068,257	\$4,120,766	69.13%
72	BEST LIFE AND HEALTH INSURANCE COMPANY	0.01%	186	2,443	\$845,840	\$848,661	\$0	\$485,712	\$477,227	56.23%
73	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	10.99%	3	303,390	\$1,153,454,317	\$1,153,454,317	\$0	\$923,081,659	\$921,148,927	79.86%
74	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.01%	193	3,155	\$701,134	\$662,512	\$0	\$178,644	\$192,595	29.07%
75	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.02%	156	746	\$1,686,744	\$2,001,396	\$0	\$3,377,238	\$334,237	16.70%
76	CANADA LIFE ASSURANCE COMPANY	0.00%	289	51	\$40,382	\$43,954	\$0	\$214,184	\$214,184	487.29%
77	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	377	4	\$16	\$16	\$0	\$0	\$0	0.00%
78	CAPITOL INDEMNITY CORPORATION	0.00%	353	42	\$686	\$1,117	\$0	\$0	-\$75	-6.71%
79	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSUR.	5.42%	4	43,779	\$569,578,083	\$568,109,937	\$0	\$409,020,234	\$405,984,652	71.46%
80	CATERPILLAR INSURANCE COMPANY	0.00%	379	2,254	\$0	\$0	\$0	\$6,002,987	-\$13,940,976	N/A
81	CATHOLIC FINANCIAL LIFE	0.00%	352	6	\$712	\$716	\$0	\$0	\$0	0.00%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
82	CATHOLIC ORDER OF FORESTERS	0.00%	304	22	\$16,759	\$16,759	\$0	\$26,277	\$29,763	177.59%
83	CATLIN INSURANCE COMPANY INC	0.01%	191	3,571	\$745,655	\$612,416	\$0	\$423,668	\$363,974	59.43%
84	CELTIC INSURANCE COMPANY	0.00%	280	15	\$49,895	\$50,846	\$0	\$41,455	\$0	0.00%
85	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	269	25	\$71,849	\$77,416	\$0	\$61,280	\$58,370	75.40%
86	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	349	3	\$856	\$1,137	\$0	\$533	\$533	46.88%
87	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.01%	183	8,387	\$903,385	\$2,127,293	\$0	\$593,342	\$572,401	26.91%
88	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.00%	216	9,319	\$409,102	\$409,233	\$0	\$40,638	\$22,554	5.51%
89	CENTRE LIFE INSURANCE COMPANY	0.00%	255	88	\$113,994	\$119,739	\$0	\$43,902	\$44,377	37.06%
90	CENTURION LIFE INSURANCE COMPANY	0.00%	309	120	\$15,251	\$15,251	\$0	\$0	-\$2,979	-19.53%
91	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.05%	98	26,319	\$4,975,942	\$4,936,893	\$0	\$1,423,553	\$1,442,379	29.22%
92	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.05%	94	1,492	\$5,523,386	\$5,736,485	\$0	\$4,208,890	\$4,092,939	71.35%
93	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	368	1	\$200	\$200	\$0	\$0	\$0	0.00%
94	CIGNA HEALTH AND LIFE INSURANCE COMPANY	4.92%	6	363,901	\$516,274,015	\$511,176,387	\$0	\$371,883,892	\$382,584,435	74.84%
95	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	246	2	\$145,681	\$145,681	\$0	\$971,982	\$1,698,491	1165.90%
96	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	270	55	\$68,099	\$68,428	\$0	\$0	-\$1,584	-2.31%
97	CITIZENS SECURITY LIFE INS CO	0.04%	110	9,586	\$3,720,507	\$3,788,183	\$0	\$1,728,995	\$1,754,191	46.31%
98	CMFG LIFE INSURANCE COMPANY	0.05%	91	19,750	\$5,769,835	\$5,724,141	\$0	\$1,721,385	\$1,825,131	31.88%
99	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.13%	55	32,360	\$13,499,321	\$13,767,150	\$0	\$6,865,201	\$6,799,272	49.39%
100	COLONIAL PENN LIFE INSURANCE COMPANY	0.11%	64	6,060	\$11,213,712	\$11,337,003	\$0	\$8,024,886	\$7,948,314	70.11%
101	COLORADO BANKERS LIFE INS CO	0.00%	335	21	\$2,833	\$2,822	\$0	\$0	\$0	0.00%
102	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	356	1	\$629	\$593	\$0	\$0	\$0	0.00%
103	COLUMBUS LIFE INSURANCE COMPANY	0.00%	374	1	\$96	\$111	\$0	\$0	\$0	0.00%
104	COMBINED INSURANCE CO OF AMERICA	0.23%	38	1,662,081	\$24,382,149	\$24,864,841	\$0	\$23,033,822	\$20,308,841	81.68%
105	COMMERCIAL TRAVELERS LIFE INSURANCE COMPAI	0.00%	281	3,021	\$49,440	\$52,484	\$0	\$7,073	\$7,073	13.48%
106	COMMONWEALTH ANNUITY AND LIFE INSURANCE CO	0.00%	324	7	\$5,424	\$5,439	\$0	\$105,625	\$107,362	1973.93%
107	COMPANION LIFE INSURANCE COMPANY	0.34%	29	40,238	\$35,582,875	\$35,518,514	\$0	\$25,371,337	\$26,348,380	74.18%
108	COMBENEFITS INSURANCE COMPANY	0.00%	218	3,436	\$360,677	\$360,777	\$0	\$203,978	\$180,329	49.98%
109	CONNECTICUT GENERAL LIFE INS CO	0.00%	238	195	\$191,333	\$313,960	\$0	\$2,129,222	\$1,522,847	485.04%
110	CONSTITUTION LIFE INSURANCE COMPANY	0.02%	150	1,038	\$1,888,914	\$1,923,151	\$0	\$1,538,066	\$1,434,483	74.59%
111	CONTINENTAL AMERICAN INSURANCE COMPANY	0.12%	58	64,325	\$12,403,699	\$12,411,718	\$0	\$6,475,842	\$6,839,609	55.11%
112	CONTINENTAL CASUALTY COMPANY	0.07%	79	5,639	\$7,539,716	\$4,767,333	\$0	\$11,068,174	\$16,374,005	343.46%
113	CONTINENTAL GENERAL INSURANCE COMPANY	0.03%	118	3,050	\$3,196,887	\$3,379,229	\$0	\$3,454,607	\$5,457,142	161.49%
114	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.07%	82	6,821	\$7,446,801	\$7,439,267	\$0	\$4,554,048	\$4,562,122	61.32%
115	COUNTRY LIFE INSURANCE COMPANY	0.01%	180	847	\$1,012,084	\$1,019,973	\$0	\$534,543	\$443,275	43.46%
116	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	5.26%	5	58,785	\$552,681,862	\$552,312,640	\$0	\$483,367,039	\$399,285,063	72.29%
117	COX HEALTH SYSTEMS INSURANCE COMPANY	1.36%	11	34,819	\$142,971,749	\$142,971,749	\$0	\$138,184,103	\$139,561,551	97.61%
118	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	360	26	\$478	\$498	\$0	\$185	\$335	67.27%
119	CSA FRATERNAL LIFE	0.00%	325	2	\$5,311	\$5,323	\$0	\$2,273	\$2,358	44.30%
120	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.03%	119	16,207	\$3,145,103	\$3,145,103	\$0	\$1,496,159	\$1,496,159	47.57%
121	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	321	4	\$6,289	\$6,201	\$0	\$3,989	\$4,177	67.36%
122	DENTEGRA INSURANCE COMPANY	0.04%	109	6,114	\$4,025,481	\$4,042,439	\$0	\$2,134,014	\$2,128,398	52.65%
123	DSM USA INSURANCE COMPANY INC	0.00%	208	1,571	\$442,008	\$442,008	\$0	\$112,017	\$119,017	26.93%
124	EMC NATIONAL LIFE COMPANY	0.00%	272	82	\$64,203	\$64,857	\$0	\$9,396	\$10,540	16.25%
125	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	379	0	\$0	\$0	\$0	\$15,600	\$6,356	N/A
126	ENVISION INSURANCE COMPANY	0.01%	189	2,519	\$780,695	\$780,695	\$0	-\$525,380	\$742,956	95.17%
127	EPIC LIFE INSURANCE COMPANY THE	0.00%	260	329	\$99,332	\$99,296	\$0	\$57,720	\$54,869	55.26%
128	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.11%	62	5,526	\$11,324,401	\$11,424,702	\$0	\$10,875,142	\$12,700,098	111.16%
129	EVEREST REINSURANCE COMPANY	0.11%	61	13,048	\$11,706,385	\$10,473,014	\$0	\$7,448,463	\$8,314,254	79.39%
130	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	339	127	\$1,970	\$1,982	\$0	\$0	\$0	0.00%
131	FAMILY HERITAGE LIFE INSURANCE COMPANY OF ALA	0.07%	80	22,206	\$7,477,880	\$7,461,216	\$0	\$1,254,929	\$1,301,069	17.44%
132	FAMILY LIFE INSURANCE COMPANY	0.00%	227	213	\$282,512	\$283,696	\$0	\$208,734	\$215,870	76.09%
133	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOURI	0.00%	223	127,004	\$301,113	\$301,480	\$0	\$361,741	\$450,184	149.32%
134	FARMERS MUTUAL HAIL INSURANCE COMPANY OF ILLINOIS	0.00%	364	22	\$360	\$363	\$0	\$0	\$0	0.00%
135	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.01%	198	2,896	\$599,123	\$599,088	\$0	\$292,869	\$279,277	46.62%
136	FEDERAL INSURANCE COMPANY	0.02%	149	237,129	\$1,892,509	\$1,876,508	\$0	\$2,834,241	\$2,109,096	112.39%
137	FEDERAL LIFE INSURANCE COMPANY	0.00%	344	50	\$1,123	\$807	\$0	\$0	\$0	0.00%
138	FEDERATED LIFE INSURANCE COMPANY	0.01%	188	699	\$804,070	\$815,411	\$0	\$101,223	-\$72,455	-8.89%
139	FEDERATED MUTUAL INSURANCE COMPANY	0.40%	25	6,315	\$42,233,927	\$42,233,927	\$0	\$33,971,441	\$31,377,135	74.29%
140	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE	0.00%	310	291	\$14,654	\$14,126	\$0	\$0	-\$46	-0.33%
141	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.13%	53	171,112	\$14,034,991	\$13,899,985	\$0	\$11,126,809	\$10,701,264	76.99%
142	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	379	140	-\$545	\$6,988	\$0	\$9,228	\$14,410	206.21%
143	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	373	1	\$111	\$111	\$0	\$8,478	\$8,478	7637.84%
144	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE COMPANY	0.03%	117	10,126	\$3,218,353	\$3,218,353	\$0	\$2,169,588	\$2,200,579	68.38%
145	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.20%	43	21,069	\$21,433,367	\$21,021,584	\$0	\$15,874,059	\$13,901,517	66.13%
146	FORETHOUGHT LIFE INSURANCE COMPANY	0.00%	204	291	\$496,263	\$497,388	\$0	\$96,133	\$93,802	18.86%
147	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.05%	101	8,457	\$4,863,616	\$4,785,092	\$0	\$1,391,293	\$1,592,071	33.27%
148	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.00%	239	158	\$185,552	\$189,095	\$0	\$89,581	\$40,463	21.40%
149	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.01%	197	234	\$616,649	\$625,929	\$0	\$825,443	\$816,743	130.48%
150	GENWORTH LIFE INSURANCE COMPANY	0.46%	20	26,888	\$48,336,664	\$48,354,107	\$0	\$38,426,411	\$42,717,869	88.34%
151	GERBER LIFE INSURANCE COMPANY	0.10%	70	80,291	\$10,174,133	\$9,891,005	\$0	\$7,204,015	\$7,539,161	76.22%
152	GLEANER LIFE INSURANCE SOCIETY	0.00%	379	8	\$0	\$0	\$0	\$0	\$0	N/A
153	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.02%	157	5,602	\$1,670,769	\$1,729,131	\$0	\$1,045,718	\$1,081,568	62.55%
154	GOLDEN RULE INSURANCE COMPANY	0.69%	16	36,534	\$72,471,115	\$73,137,898	\$0	\$56,433,124	\$54,652,956	74.73%
155	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	361	4	\$411	\$491	\$0	\$0	-\$16	-3.26%
156	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE COMPANY	0.00%	203	192	\$524,131	\$525,192	\$0	\$415,218	\$415,007	79.02%
157	GPM HEALTH AND LIFE INSURANCE COMPANY	0.00%	252	191	\$129,664	\$117,507	\$0	\$56,356	\$85,652	72.89%
158	GREAT AMERICAN INSURANCE COMPANY	0.07%	83	6,061	\$7,363,869	\$7,018,208	\$0	\$1,989,482	\$262,732	3.74%
159	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	233	126	\$249,305	\$249,447	\$0	\$165,256	\$164,172	65.81%
160	GREAT MIDWEST INSURANCE COMPANY	0.02%	136	1,355	\$2,330,046	\$2,330,046	\$0	\$644,676	\$1,631,568	70.02%
161	GREAT NORTHERN INSURANCE COMPANY	0.00%	300	57	\$23,019	\$22,687	\$0	\$0	-\$3,293	-14.51%
162	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	318	18	\$8,393	\$8,379	\$0	\$0	\$25,000	298.36%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
163	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	296	51	\$31,923	\$32,327	\$0	\$67,815	\$66,641	206.15%
164	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.01%	179	558	\$1,033,085	\$545,735	\$0	\$783,545	\$782,199	143.33%
165	GREENWICH INSURANCE COMPANY	0.01%	175	638	\$1,229,780	\$790,134	\$0	\$0	\$163,731	20.72%
166	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.12%	59	15,839	\$12,265,479	\$12,365,672	\$0	\$4,382,305	\$4,324,745	34.97%
167	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	278	44	\$51,713	\$51,448	\$0	\$37,111	\$37,681	73.24%
168	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.64%	18	447,090	\$67,483,686	\$67,749,428	\$16,255	\$43,583,188	\$42,910,990	63.34%
169	HARTFORD FIRE INSURANCE COMPANY	0.00%	331	736	\$4,417	\$2,048	\$0	\$0	\$0	0.00%
170	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.44%	21	301,445	\$46,587,184	\$46,643,248	\$0	\$30,611,370	\$30,269,628	64.90%
171	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.00%	323	119	\$5,636	\$5,636	\$0	\$4,025	\$4,025	71.42%
172	HARTFORD LIFE INSURANCE COMPANY	0.01%	187	4,028	\$810,832	\$803,403	\$0	\$671,242	\$386,439	48.10%
173	HCC LIFE INSURANCE COMPANY	0.39%	26	161,585	\$40,822,150	\$40,405,493	\$0	\$28,817,054	\$32,484,803	80.40%
174	HEALTH CARE SERVICE CORPORATION	0.02%	151	785	\$1,868,753	\$1,868,753	\$0	\$2,595,913	\$2,591,140	138.66%
175	HEALTHSPRING LIFE & HEALTH INSURANCE COMPAI	0.00%	379	0	-\$896	\$3,893	\$0	-\$174	-\$5,454	-140.10%
176	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	25.20%	1	814,676	\$2,645,398,191	\$2,566,969,501	\$0	\$1,997,333,519	\$2,047,804,105	79.78%
177	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.02%	148	1,478	\$1,922,757	\$1,920,019	\$0	\$1,320,169	\$1,359,375	70.80%
178	HM LIFE INSURANCE COMPANY	0.06%	87	8,037	\$6,576,375	\$6,649,734	\$0	\$7,086,643	\$7,467,046	112.29%
179	HORACE MANN LIFE INSURANCE COMPANY	0.00%	307	112	\$16,565	\$16,601	\$0	\$10,440	\$30,742	185.18%
180	HUMANA INSURANCE COMPANY	4.68%	7	260,958	\$491,266,611	\$491,257,128	\$0	\$362,995,081	\$367,472,904	74.80%
181	HUMANADENTAL INSURANCE COMPANY	0.07%	86	23,152	\$7,177,522	\$7,182,920	\$0	\$4,672,788	\$4,524,712	62.99%
182	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	367	14	\$218	\$202	\$0	\$10	\$10	4.95%
183	IDEALIFE INSURANCE COMPANY	0.00%	285	9	\$43,757	\$43,822	\$0	\$10,072	\$9,857	22.49%
184	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.01%	164	4,351	\$1,530,150	\$1,562,052	\$0	\$790,415	\$588,186	37.65%
185	IMPERIUM INSURANCE COMPANY	0.00%	379	0	\$0	\$0	\$0	\$0	\$124,451	N/A
186	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.02%	155	2,727	\$1,807,959	\$1,803,512	\$0	\$401,474	\$728,357	40.39%
187	INDEPENDENT ORDER OF FORESTERS THE	0.00%	266	296	\$84,362	\$84,362	\$0	\$0	\$0	0.00%
188	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & /	0.08%	76	5,107	\$8,325,341	\$8,571,515	\$0	\$5,938,171	\$5,885,371	68.66%
189	INSURANCE COMPANY OF NORTH AMERICA	0.00%	379	0	\$0	\$0	\$0	\$87,020	\$87,020	N/A
190	INTEGON NATIONAL INSURANCE COMPANY	0.03%	116	1,498	\$3,306,382	\$3,306,382	\$0	\$1,291,072	\$2,007,686	60.72%
191	INVESTORS LIFE INSURANCE COMPANY OF NORTH /	0.00%	370	1	\$135	\$135	\$0	\$0	\$0	0.00%
192	IRONSHORE INDEMNITY INC	0.00%	206	2,733	\$461,653	\$459,572	\$0	\$46,087	\$133,303	29.01%
193	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	192	790	\$728,357	\$725,224	\$0	\$1,520,575	\$1,517,662	209.27%
194	JEFFERSON INSURANCE COMPANY	0.00%	379	0	-\$21	\$8,624	\$0	\$0	\$2,104	24.40%
195	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	297	20	\$30,849	\$33,666	\$0	\$107,567	\$106,260	315.63%
196	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	214	467	\$414,987	\$415,233	\$0	\$1,591,728	\$3,437,090	827.75%
197	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPA	0.00%	250	34	\$135,331	\$132,928	\$0	\$4,119	\$139,405	104.87%
198	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.29%	34	20,366	\$30,228,276	\$29,847,523	\$40	\$20,527,234	\$23,745,620	79.56%
199	KAISER PERMANENTE INSURANCE COMPANY	0.00%	215	100,505	\$412,271	\$412,271	\$0	\$100,168	\$100,168	24.30%
200	KANAWHA INSURANCE COMPANY	0.02%	145	10,208	\$1,987,885	\$1,976,620	\$0	\$1,725,008	\$1,937,007	98.00%
201	KANSAS CITY LIFE INSURANCE COMPANY	0.05%	97	20,287	\$5,080,918	\$5,154,253	\$0	\$3,814,612	\$3,962,336	76.88%
202	KNIGHTS OF COLUMBUS	0.03%	114	3,112	\$3,487,642	\$3,542,319	\$0	\$897,231	\$404,022	11.41%
203	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	379	0	\$0	\$0	\$0	\$125,718	\$125,811	N/A
204	LAMORAK INSURANCE COMPANY	0.00%	342	0	\$1,680	\$1,680	\$0	\$0	-\$364	-21.67%
205	LEADERS LIFE INSURANCE COMPANY	0.00%	303	27	\$17,619	\$17,619	\$0	\$3,824	\$3,880	22.02%
206	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.18%	45	108,418	\$19,246,539	\$19,577,014	\$0	\$8,270,820	\$11,465,385	58.57%
207	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.03%	121	27,666	\$2,829,878	\$2,829,443	\$0	\$1,144,707	\$1,137,702	40.21%
208	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.42%	23	317,401	\$44,551,108	\$44,744,481	\$0	\$24,144,879	\$27,212,102	60.82%
209	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	371	3	\$131	\$131	\$0	\$0	\$0	0.00%
210	LIFE OF THE SOUTH INSURANCE COMPANY	0.01%	196	4,265	\$640,292	\$555,399	\$0	\$148,849	\$126,582	22.79%
211	LIFESECURE INSURANCE COMPANY	0.01%	194	596	\$697,286	\$694,561	\$0	\$2,861	\$13,107	1.89%
212	LIFESHIELD NATIONAL INSURANCE CO	0.02%	128	3,392	\$2,570,003	\$2,570,032	\$0	\$54,663	\$985,963	38.36%
213	LINCOLN BENEFIT LIFE COMPANY	0.02%	158	2,056	\$1,630,791	\$1,658,649	\$0	\$2,167,379	\$3,466,247	208.98%
214	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	299	253	\$25,431	\$25,431	\$0	\$4,433	\$4,281	16.83%
215	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	326	25	\$4,822	\$4,824	\$0	\$57,738	\$53,292	1104.73%
216	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.21%	42	149,003	\$22,039,564	\$22,109,228	\$0	\$16,458,947	\$16,371,587	74.05%
217	LONGEVITY INSURANCE COMPANY	0.00%	333	2	\$3,368	\$3,368	\$0	\$98,765	\$98,765	2932.45%
218	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.04%	108	7,052	\$4,035,360	\$4,045,707	\$0	\$2,307,936	\$2,481,389	61.33%
219	LUMICO LIFE INSURANCE COMPANY	0.00%	365	5	\$335	\$380	\$0	\$0	\$0	0.00%
220	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	202	920	\$540,045	\$431,446	\$0	\$1,047,607	-\$261,633	-60.64%
221	MANHATTAN LIFE INSURANCE COMPANY	0.12%	57	7,234	\$12,412,320	\$12,452,308	\$0	\$9,593,417	\$10,631,477	85.38%
222	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	358	1	\$564	\$562	\$0	\$0	\$0	0.00%
223	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.04%	111	5,242	\$3,710,865	\$3,724,881	\$0	\$905,260	\$930,694	24.99%
224	MAPFRE LIFE INSURANCE COMPANY	0.00%	334	33	\$3,361	\$3,347	\$0	\$0	\$0	0.00%
225	MARKEL INSURANCE COMPANY	0.00%	231	59,758	\$257,898	\$269,209	\$0	\$12,201	-\$30,245	-11.23%
226	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	0.10%	67	5,806	\$10,696,083	\$10,785,468	\$440,052	\$9,086,266	\$7,328,684	67.95%
227	MEDAMERICA INSURANCE COMPANY	0.01%	178	778	\$1,058,363	\$1,090,124	\$0	\$620,305	\$627,286	57.54%
228	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	0.21%	41	18,893	\$22,131,918	\$22,131,918	\$0	\$16,050,369	\$17,737,808	80.15%
229	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	263	56	\$95,702	\$94,907	\$0	\$75,525	\$78,259	82.46%
230	MEDICO INSURANCE COMPANY	0.05%	99	5,597	\$4,963,237	\$4,992,367	\$0	\$2,557,411	\$2,548,024	51.04%
231	MERIT HEALTH INSURANCE COMPANY	0.02%	135	1,961	\$2,354,505	\$2,354,505	\$0	\$2,513,485	\$2,513,485	106.75%
232	MERIT LIFE INSURANCE CO	0.00%	379	3,394	-\$274,144	\$936,499	\$0	\$490,094	\$256,493	27.39%
233	METROPOLITAN LIFE INSURANCE COMPANY	1.05%	12	485,424	\$110,637,900	\$104,873,805	\$0	\$83,540,297	\$88,348,670	84.24%
234	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	347	6	\$964	\$968	\$0	\$0	\$0	0.00%
235	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	247	1,231	\$144,770	\$146,779	\$0	\$51,145	\$35,505	24.19%
236	MINNESOTA LIFE INSURANCE COMPANY	0.10%	69	32,309	\$10,449,953	\$9,719,974	\$0	\$3,246,126	\$3,445,078	35.44%
237	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CC	0.15%	47	71,087	\$15,888,782	\$15,950,569	\$0	\$14,545,059	\$14,087,534	88.32%
238	MODERN WOODMEN OF AMERICA	0.00%	369	5	\$177	\$179	\$0	\$4,028	\$10,059	5619.55%
239	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	169	1,610	\$1,370,612	\$1,381,388	\$0	\$399,199	\$459,926	33.29%
240	MONY LIFE INSURANCE COMPANY	0.00%	242	164	\$175,181	\$187,384	\$64,384	\$220,396	\$305,989	163.30%
241	MONY LIFE INSURANCE COMPANY OF AMERICA	0.00%	298	228	\$25,432	\$27,315	\$0	\$3,773	\$3,991	14.61%
242	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	264	368	\$91,003	\$59,000	\$0	\$4,668	\$4,665	7.91%
243	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	282	5	\$47,198	\$47,198	\$0	\$119,285	\$119,285	252.73%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
244	MUTUAL OF OMAHA INSURANCE COMPANY	1.60%	10	413,136	\$167,691,135	\$170,893,792	\$0	\$133,317,428	\$134,840,763	78.90%
245	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-A	0.00%	355	1	\$663	\$497	\$0	\$0	\$0	0.00%
246	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	302	15	\$18,499	\$18,877	\$0	\$0	\$0	0.00%
247	NATIONAL CASUALTY COMPANY	0.00%	271	429	\$66,715	\$72,254	\$0	\$11,625	\$13,096	18.12%
248	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	228	2,686	\$271,553	\$271,560	\$0	\$76,630	\$108,896	40.10%
249	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.07%	84	65,329	\$7,322,482	\$7,212,595	\$0	\$5,254,868	\$5,254,868	72.86%
250	NATIONAL HEALTH INSURANCE COMPANY	0.02%	126	1,858	\$2,616,548	\$2,651,778	\$0	\$963,312	\$1,092,283	41.19%
251	NATIONAL LIFE INSURANCE COMPANY	0.00%	261	109	\$98,631	\$128,343	\$0	\$198,251	\$162,265	126.43%
252	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.02%	134	5,017	\$2,358,001	\$2,353,507	\$0	\$658,858	\$564,305	23.98%
253	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	0.08%	73	1,511,687	\$8,715,767	\$8,672,533	\$0	\$4,383,671	\$4,692,226	54.10%
254	NATIONWIDE LIFE INSURANCE COMPANY	0.08%	75	6,274	\$8,426,174	\$8,602,411	\$0	\$3,933,991	\$3,253,626	37.82%
255	NATIONWIDE MUTUAL INSURANCE COMPANY	0.00%	235	1,201	\$222,972	\$203,900	\$0	\$67,848	\$134,045	65.74%
256	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	267	107	\$79,312	\$84,853	\$0	\$77,770	\$59,917	70.61%
257	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWI	0.00%	274	27	\$61,153	\$59,647	\$0	\$64,061	\$55,840	93.62%
258	NEW YORK LIFE INSURANCE COMPANY	0.07%	78	31,534	\$7,547,167	\$7,595,261	\$371,671	\$4,239,787	\$5,309,746	69.91%
259	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	378	1	\$2	\$2	\$0	\$0	\$0	0.00%
260	NORTH AMERICAN INSURANCE COMPANY	0.02%	152	560	\$1,832,164	\$1,892,716	\$0	\$1,633,481	\$1,596,855	84.37%
261	NORTH AMERICAN SPECIALTY INSURANCE COMPAN	0.00%	379	0	\$0	\$0	\$0	\$2,787	\$2,787	N/A
262	NORTH RIVER INSURANCE COMPANY THE	0.00%	249	372	\$138,680	\$138,680	\$0	\$30,627	\$76,141	54.90%
263	NORTHWESTERN LONG TERM CARE INSURANCE CO	0.14%	52	6,289	\$14,414,207	\$14,331,341	\$0	\$1,542,968	\$4,644,611	32.41%
264	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAI	0.26%	36	23,427	\$27,796,968	\$27,403,361	\$8,161,001	\$12,637,544	\$34,388,919	125.49%
265	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.00%	220	219	\$336,103	\$336,919	\$0	\$552,819	\$564,868	167.66%
266	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.00%	248	91	\$139,444	\$139,269	\$23,704	\$177,000	\$193,167	138.70%
267	OLD AMERICAN INSURANCE COMPANY	0.00%	305	345	\$16,675	\$17,826	\$0	\$40,732	-\$17,414	-97.69%
268	OLD REPUBLIC INSURANCE COMPANY	0.00%	379	10	\$0	\$0	\$0	\$15,526	\$15,335	N/A
269	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	316	223	\$10,892	\$10,892	\$0	-\$255,006	-\$423,204	-3885.46%
270	OLD SURETY LIFE INSURANCE COMPANY	0.13%	54	6,362	\$13,811,601	\$13,791,059	\$0	\$9,027,773	\$9,022,144	65.42%
271	OLD UNITED LIFE INSURANCE COMPANY	0.00%	306	117	\$16,600	\$30,158	\$0	\$4,103	-\$1,591	-5.28%
272	OMAHA INSURANCE COMPANY	0.02%	130	6,921	\$2,447,726	\$1,595,074	\$0	\$673,952	\$834,802	52.34%
273	OPTICARE OF UTAH INC	0.00%	257	1,398	\$106,400	\$106,400	\$0	\$61,972	\$61,128	57.45%
274	OXFORD LIFE INSURANCE COMPANY	0.02%	153	567	\$1,818,679	\$1,970,695	\$0	\$1,675,215	\$1,573,923	79.87%
275	OZARK NATIONAL LIFE INSURANCE COMPANY	0.00%	277	972	\$52,991	\$54,118	\$0	\$29,006	\$29,656	54.80%
276	PAN-AMERICAN LIFE INSURANCE COMPANY	0.01%	171	784	\$1,295,533	\$1,303,179	\$0	\$1,522,971	\$1,465,166	112.43%
277	PARTNERRE AMERICA INSURANCE COMPANY	0.04%	104	0	\$4,323,232	\$4,313,420	\$0	\$779,460	\$812,594	18.84%
278	PARTNERRE LIFE REINSURANCE COMPANY OF AME	0.00%	357	2	\$612	\$612	\$0	\$0	\$0	0.00%
279	PAUL REVERE LIFE INSURANCE COMPANY	0.03%	123	3,789	\$2,775,616	\$3,067,029	\$0	\$8,175,413	\$6,176,914	201.40%
280	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	288	160	\$41,555	\$41,722	\$0	\$22,918	-\$3,396	-8.14%
281	PEKIN LIFE INSURANCE COMPANY	0.01%	172	2,117	\$1,278,208	\$1,320,074	\$0	\$704,425	\$756,764	57.33%
282	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	320	43	\$6,665	\$73,053	\$0	\$180,925	\$492,102	673.62%
283	PENNSYLVANIA LIFE INSURANCE COMPANY	0.00%	217	1,958	\$382,255	\$386,046	\$0	\$930,597	\$908,312	235.29%
284	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.02%	147	2,814	\$1,927,778	\$1,857,695	\$0	\$535,374	\$710,282	38.23%
285	PHILADELPHIA INDEMNITY INSURANCE COMPANY	0.00%	259	204,670	\$104,181	\$89,439	\$0	\$9,910	\$52,647	58.86%
286	PHOENIX LIFE INSURANCE COMPANY	0.00%	292	58	\$35,023	\$0	\$0	\$126,627	\$48,298	N/A
287	PHYSICIANS LIFE INSURANCE COMPANY	0.01%	167	522	\$1,420,843	\$1,433,212	\$0	\$1,087,160	\$1,096,628	76.52%
288	PHYSICIANS MUTUAL INSURANCE COMPANY	0.07%	85	10,525	\$7,272,980	\$7,302,301	\$0	\$4,774,913	\$5,169,553	70.79%
289	PLATEAU INSURANCE COMPANY	0.00%	226	1,870	\$284,193	\$321,660	\$0	\$57,587	\$17,430	5.42%
290	PRIMERICA LIFE INSURANCE COMPANY	0.00%	338	7	\$2,188	\$2,354	\$0	\$0	\$60	2.55%
291	PRINCIPAL LIFE INSURANCE COMPANY	0.37%	28	136,753	\$38,941,918	\$36,564,489	\$0	\$21,800,917	\$20,671,498	56.53%
292	PROFESSIONAL INSURANCE COMPANY	0.00%	236	367	\$216,224	\$219,238	\$0	\$93,931	\$93,931	42.84%
293	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	253	128	\$128,503	\$128,504	\$0	\$361,712	\$348,094	270.88%
294	PROVIDENT AMERICAN LIFE AND HEALTH INSURANC	0.00%	279	17	\$51,123	\$51,205	\$0	\$30,057	\$29,017	56.67%
295	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	0.14%	51	28,255	\$14,478,857	\$14,815,679	\$0	\$8,385,650	\$7,899,205	53.32%
296	PROVIDENT LIFE AND CASUALTY INSURANCE COMP	0.00%	230	113	\$259,666	\$264,333	\$0	\$182,019	\$193,095	73.05%
297	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.22%	39	256,383	\$23,358,216	\$23,550,133	\$0	\$12,745,783	\$14,643,530	62.18%
298	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.01%	190	689	\$761,590	\$776,461	\$0	\$278,292	\$301,340	38.81%
299	PYRAMID LIFE INSURANCE COMPANY	0.00%	243	115	\$167,733	\$170,033	\$0	\$216,977	\$230,428	135.52%
300	QBE INSURANCE CORPORATION	0.04%	107	19,903	\$4,074,893	\$4,030,596	\$0	\$3,226,624	\$3,466,255	86.00%
301	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.14%	50	65,893	\$14,661,762	\$14,609,396	\$0	\$10,958,213	\$12,520,757	85.70%
302	RELIASTAR LIFE INSURANCE COMPANY	0.22%	40	168,989	\$23,171,153	\$23,799,064	\$0	\$15,212,746	\$15,699,485	65.97%
303	RELIASTAR LIFE INSURANCE COMPANY OF NEW YO	0.00%	219	849	\$360,406	\$356,122	\$0	\$83,358	\$94,335	26.49%
304	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	0.02%	161	4,400	\$1,585,827	\$1,585,827	\$0	\$1,013,169	\$1,026,874	64.75%
305	RESERVE NATIONAL INSURANCE COMPANY	0.07%	81	8,098	\$7,464,468	\$7,439,285	\$0	\$4,265,176	\$4,391,043	59.03%
306	RIVERSOURCE LIFE INSURANCE COMPANY	0.05%	100	3,453	\$4,931,495	\$4,974,077	\$0	\$5,958,164	\$5,998,358	120.59%
307	ROYAL NEIGHBORS OF AMERICA	0.00%	245	21	\$146,312	\$148,073	\$0	\$85,446	\$84,114	56.81%
308	S USA LIFE INSURANCE COMPANY INC	0.00%	328	3	\$4,641	\$4,214	\$0	\$771	\$962	22.83%
309	SAFEHEALTH LIFE INSURANCE COMPANY	0.00%	366	13	\$229	\$0	\$0	\$0	\$0	N/A
310	SECURIAN LIFE INSURANCE COMPANY	0.01%	165	25,606	\$1,446,288	\$1,491,462	\$0	\$1,238,837	\$1,241,708	83.25%
311	SECURITY MUTUAL LIFE INSURANCE COMPANY OF N	0.00%	359	2	\$491	\$526	\$0	\$10,396	\$9,610	1827.00%
312	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	348	27	\$864	\$862	\$0	\$0	\$0	0.00%
313	SENIOR HEALTH INSURANCE COMPANY OF PENNSY	0.02%	144	1,407	\$2,057,272	\$2,724,039	\$0	\$7,897,075	\$7,908,045	290.31%
314	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	284	617	\$44,069	\$18,045	\$0	\$33,637	\$30,940	171.46%
315	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	273	378	\$61,497	\$61,489	\$0	\$125,589	\$163,337	265.64%
316	SETTLERS LIFE INSURANCE COMPANY	0.00%	329	2	\$4,512	\$4,546	\$0	\$0	\$0	0.00%
317	SHELTER LIFE INSURANCE COMPANY	0.03%	115	635	\$3,321,012	\$3,323,413	\$0	\$3,372,143	\$3,325,257	100.06%
318	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	276	5	\$53,348	\$53,584	\$0	\$30,916	\$31,478	58.75%
319	SIERRA HEALTH AND LIFE INSURANCE COMPANY IN	1.65%	9	15,491	\$173,310,082	\$173,310,082	\$0	\$139,606,320	\$147,121,509	84.89%
320	SILVERSCRIPT INSURANCE COMPANY	0.99%	13	139,823	\$104,271,279	\$109,959,708	\$0	\$106,103,857	\$96,955,706	88.17%
321	SIRIUS AMERICA INSURANCE COMPANY	0.05%	95	5,392	\$5,266,675	\$3,431,339	\$0	\$1,827,106	\$3,084,253	89.88%
322	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	372	35	\$127	\$127	\$0	\$11	\$11	8.66%
323	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	379	1	\$0	\$267	\$0	\$0	-\$7	-2.62%
324	STANDARD GUARANTY INSURANCE COMPANY	0.00%	287	1,646	\$42,063	\$42,063	\$0	\$4,508	\$1,876	4.46%

**2017 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
325	STANDARD INSURANCE COMPANY	0.33%	30	158,704	\$34,399,375	\$31,651,796	\$0	\$25,218,247	\$20,346,583	64.28%
326	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.02%	143	2,642	\$2,059,248	\$2,084,667	\$0	\$1,246,557	\$1,178,297	56.52%
327	STANDARD LIFE AND CASUALTY COMPANY	0.00%	256	71	\$113,791	\$114,188	\$0	\$14,510	\$15,671	13.72%
328	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.02%	141	1,360	\$2,252,722	\$1,872,097	\$0	\$1,493,855	\$1,492,473	79.72%
329	STARMOUNT LIFE INSURANCE COMPANY	0.01%	168	9,831	\$1,411,339	\$1,432,599	\$0	\$412,396	\$429,184	29.96%
330	STARNET INSURANCE COMPANY	0.00%	379	0	\$0	\$0	\$0	\$0	-\$198	N/A
331	STARR INDEMNITY & LIABILITY COMPANY	0.00%	258	7,920	\$105,267	\$113,818	\$0	\$18,213	\$65,342	57.41%
332	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.31%	32	25,531	\$32,089,342	\$29,126,021	\$378	\$19,600,168	\$24,984,285	85.78%
333	STATE LIFE INSURANCE COMPANY	0.01%	199	322	\$588,916	\$598,793	\$0	\$393,656	\$758,354	126.65%
334	STATE MUTUAL INSURANCE COMPANY	0.02%	142	2,266	\$2,189,779	\$2,184,584	\$0	\$380,909	\$451,935	20.69%
335	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	207	455	\$458,357	\$482,602	\$0	\$146,374	\$132,188	27.39%
336	STERLING LIFE INSURANCE COMPANY	0.03%	120	1,196	\$3,060,727	\$3,068,692	\$0	\$2,385,676	\$2,270,026	73.97%
337	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	224	778	\$299,892	\$296,385	\$0	\$393,839	\$393,839	132.88%
338	SUN LIFE ASSURANCE COMPANY OF CANADA	0.41%	24	169,937	\$42,966,799	\$43,373,114	\$0	\$34,586,492	\$34,586,492	79.74%
339	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.02%	140	17,489	\$2,259,455	\$2,259,455	\$0	\$2,315,282	\$2,288,446	101.28%
340	SYMETRA LIFE INSURANCE COMPANY	0.09%	71	25,325	\$9,495,227	\$9,588,558	\$0	\$11,123,174	\$12,371,240	129.02%
341	SYMPHONIX HEALTH INSURANCE INC	0.08%	77	13,086	\$7,930,735	\$5,678,775	\$0	\$6,331,655	\$6,389,336	112.51%
342	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.00%	225	190	\$290,828	\$290,721	\$0	\$1,500,256	\$927,568	319.06%
343	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	221	3,155	\$318,304	\$320,035	\$0	\$125,123	\$127,753	39.92%
344	THE TRAVELERS PROTECTIVE ASSOCIATION OF AM	0.00%	301	1,291	\$18,805	\$18,805	\$0	\$22,260	\$22,732	120.88%
345	THRIVENT FINANCIAL FOR LUTHERANS	0.10%	66	7,496	\$10,902,988	\$10,946,308	\$146,104	\$12,251,939	\$16,262,778	148.57%
346	TIAA-CREF LIFE INSURANCE COMPANY	0.00%	251	56	\$132,299	\$132,006	\$0	\$9,838	\$297,919	225.69%
347	TIME INSURANCE COMPANY	0.06%	90	10,734	\$5,890,018	\$5,927,226	\$0	\$7,614,853	\$7,382,090	124.55%
348	TRANSAMERICA CASUALTY INSURANCE COMPANY	0.00%	295	1,294	\$33,307	\$33,308	\$0	\$1,005	-\$4,308	-12.93%
349	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	308	2,096	\$16,115	\$15,915	\$0	\$1,686	\$1,646	10.34%
350	TRANSAMERICA LIFE INSURANCE COMPANY	0.31%	31	76,244	\$32,829,595	\$33,324,548	\$0	\$29,855,341	\$35,494,378	106.51%
351	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.60%	19	220,324	\$62,936,420	\$62,364,577	\$0	\$44,793,840	\$46,198,553	74.08%
352	TRAVELERS INDEMNITY COMPANY	0.00%	379	0	\$0	\$239	\$0	\$0	\$0	0.00%
353	TRAVELERS INDEMNITY COMPANY OF CONNECTICU	0.00%	379	0	\$0	\$0	\$0	\$0	-\$32,771	N/A
354	TRUASSURE INSURANCE COMPANY	0.01%	201	1,550	\$561,695	\$0	\$0	\$441,703	\$435,166	N/A
355	TRUSTMARK INSURANCE COMPANY	0.02%	139	8,674	\$2,266,110	\$2,295,063	\$0	\$553,981	\$598,532	26.08%
356	TRUSTMARK LIFE INSURANCE COMPANY	0.01%	166	1,141	\$1,432,515	\$1,439,025	\$0	\$1,259,270	\$1,217,126	84.58%
357	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	294	47	\$34,753	\$36,374	\$0	\$19,571	\$20,320	55.86%
358	UNIFIED LIFE INSURANCE COMPANY	0.02%	160	357	\$1,596,318	\$1,504,402	\$0	\$1,225,595	\$1,224,889	81.42%
359	UNIMERICA INSURANCE COMPANY	0.10%	68	45,560	\$10,569,197	\$10,505,219	\$0	\$8,051,110	\$8,105,895	77.16%
360	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	211	3,209	\$428,070	\$431,603	\$0	\$145,502	\$148,552	34.42%
361	UNION LABOR LIFE INSURANCE COMPANY	0.02%	154	16,116	\$1,817,032	\$1,832,685	\$20,537	\$741,682	\$704,243	38.43%
362	UNION SECURITY INSURANCE COMPANY	0.30%	33	90,540	\$31,235,575	\$33,772,416	\$0	\$20,821,949	\$19,194,308	56.83%
363	UNITED AMERICAN INSURANCE COMPANY	0.09%	72	5,759	\$9,073,032	\$8,965,543	\$0	\$7,236,013	\$7,193,706	80.24%
364	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.01%	182	842	\$968,068	\$972,469	\$0	\$633,105	\$623,809	64.15%
365	UNITED CONCORDIA INSURANCE COMPANY	0.03%	125	7,635	\$2,741,965	\$2,741,965	\$0	\$2,142,773	\$2,166,023	79.00%
366	UNITED HEALTHCARE LIFE INSURANCE COMPANY	-0.03%	379	3,172	-\$2,801,812	\$497,086	\$0	\$6,457,193	-\$981,147	-197.38%
367	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	346	4	\$983	\$983	\$0	\$0	\$362	36.83%
368	UNITED HOME LIFE INSURANCE COMPANY	0.00%	350	2	\$806	\$821	\$0	\$0	\$0	0.00%
369	UNITED INSURANCE COMPANY OF AMERICA	0.00%	290	306	\$39,209	\$39,667	\$0	\$6,561	\$7,551	19.04%
370	UNITED LIFE INSURANCE COMPANY	0.00%	314	26	\$13,219	\$13,489	\$0	\$12,700	-\$492	-3.65%
371	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.01%	185	858	\$888,664	\$895,464	\$0	\$378,103	\$389,149	43.46%
372	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.38%	27	136,282	\$39,722,418	\$40,083,136	\$0	\$26,220,234	\$27,596,040	68.85%
373	UNITED SECURITY ASSURANCE COMPANY OF PENN	0.01%	176	542	\$1,206,212	\$1,222,582	\$0	\$582,519	\$1,045,544	85.52%
374	UNITED SECURITY HEALTH AND CASUALTY INSURAI	0.00%	268	130	\$74,471	\$68,002	\$0	\$724	-\$12,516	-18.41%
375	UNITED STATES FIRE INSURANCE COMPANY	0.11%	65	739,602	\$11,124,294	\$11,124,294	\$0	\$9,526,876	\$7,066,994	63.53%
376	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.01%	173	10,871	\$1,237,877	\$1,340,539	\$0	\$1,533,266	\$936,754	69.88%
377	UNITED WISCONSIN INSURANCE COMPANY	0.00%	379	2	\$0	\$0	\$0	\$0	-\$10,256	N/A
378	UNITED WORLD LIFE INSURANCE COMPANY	0.02%	133	735	\$2,399,917	\$2,413,476	\$0	\$1,731,951	\$1,757,556	72.82%
379	UNIDHEALTHCARE INSURANCE COMPANY	13.00%	2	557,524	\$1,364,688,524	\$1,368,468,271	\$0	\$1,093,753,435	\$1,103,316,457	80.62%
380	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	354	4	\$675	\$675	\$0	\$8,496	\$0	0.00%
381	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.64%	17	323,325	\$67,577,846	\$68,368,743	\$0	\$47,617,593	\$47,703,910	69.77%
382	USAA LIFE INSURANCE COMPANY	0.05%	102	2,285	\$4,861,780	\$4,860,555	\$0	\$3,732,661	\$3,788,040	77.93%
383	USABLE LIFE	0.01%	177	6,039	\$1,089,384	\$1,063,664	\$0	\$913,935	\$914,273	85.96%
384	VIGILANT INSURANCE COMPANY	0.00%	363	3	\$400	\$400	\$0	\$0	-\$54	-13.50%
385	VISION BENEFITS OF AMERICA	0.02%	129	58,495	\$2,456,904	\$2,456,904	\$0	\$1,833,048	\$1,833,048	74.61%
386	VISION SERVICE PLAN INSURANCE COMPANY	0.93%	15	987,272	\$97,334,035	\$97,334,035	\$0	\$61,616,290	\$62,053,161	63.75%
387	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	319	85	\$7,819	\$7,853	\$0	\$600	\$600	7.64%
388	WASHINGTON NATIONAL INSURANCE COMPANY	0.20%	44	28,525	\$20,551,654	\$20,779,381	\$0	\$14,313,845	\$16,847,501	81.08%
389	WELLCARE PRESCRIPTION INSURANCE INC	0.12%	60	17,308	\$12,133,450	\$12,133,450	\$0	\$10,659,754	\$10,229,992	84.31%
390	WESCO INSURANCE COMPANY	0.00%	379	0	\$0	\$0	\$0	\$0	-\$4,696	N/A
391	WEST COAST LIFE INSURANCE COMPANY	0.00%	375	1	\$86	\$86	\$0	\$0	\$0	0.00%
392	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.01%	200	1,740	\$561,918	\$561,837	\$0	\$546,629	\$544,783	96.96%
393	WESTERN CATHOLIC UNION	0.03%	124	1,024	\$2,756,145	\$2,831,500	\$0	\$2,459,400	\$2,490,091	87.94%
394	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	379	1	\$0	\$0	\$0	\$2,520	\$5,779	N/A
395	WESTPORT INSURANCE CORPORATION	0.05%	93	0	\$5,653,775	\$5,652,480	\$0	\$5,878,268	\$5,446,807	96.36%
396	WILCAC LIFE INSURANCE COMPANY	0.00%	312	9	\$13,781	\$13,781	\$0	\$31,924	\$31,924	231.65%
397	WILCO LIFE INSURANCE COMPANY	0.00%	237	575	\$214,226	\$215,288	\$0	\$358,273	\$347,470	161.40%
398	WILTON REASSURANCE LIFE COMPANY OF NEW YO	0.00%	376	1	\$68	\$68	\$0	\$0	\$0	0.00%
399	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.00%	283	134	\$46,815	\$47,096	\$3,469	\$30,566	\$35,976	76.39%
400	ZALE LIFE INSURANCE COMPANY	0.00%	311	0	\$14,230	\$14,230	\$0	\$397	-\$2,928	-20.58%
401	ZURICH AMERICAN INSURANCE COMPANY	0.05%	92	130,745	\$5,694,270	\$5,638,249	\$0	\$3,912,241	\$3,404,561	60.38%
402	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	286	219	\$43,491	\$44,295	\$0	\$0	\$0	0.00%
TOTAL		100.00%		16,482,009	\$10,499,610,540	\$10,421,638,812	\$9,249,439	\$8,012,819,707	\$8,027,300,050	77.03%

**LIFE, ACCIDENT & HEALTH
COMPANIES
MAIL ADDRESSES AND
TELEPHONE NUMBERS**

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
20796	21st Century Premier Insurance Company	21st Century Plaza, 3 Beaver Valley Rd	Wilmington	DE	19803	302-252-2000
80985	4 Ever Life Insurance Company	2 Mid America Plaza Suite 200	Oakbrook Terrace	IL	60181-4712	630-472-7700
77879	5 Star Life Insurance Company	909 N Washington St	Alexandria	VA	22314	913-393-2522
71854	Aaa Life Insurance Company	17900 N Laurel Park Drive	Livonia	MI	48152-3985	734-779-2606
71471	Ability Insurance Company	One City Center 4th Fl	Portland	ME	04101	402-391-6900
63444	Accendo Insurance Company	2211 Sanders Road	Northbrook	IL	60062	801-350-6505
62200	Accordia Life And Annuity Company	215 10th Street Suite 1100	Des Moines	IA	50309	800-926-7599
22667	Ace American Insurance Company	Po Box 1000	Philadelphia	PA	19106	215-640-1000
60348	Ace Life Insurance Company	2 Stamford Pl 281 Terser Bl	Stamford	CT	06901-3264	203-352-6602
12278	Advantica Insurance Company	12399 Gravois Rd	St Louis	MO	63127-1702	314-656-3000
33898	Aegis Security Insurance Company	Po Box 3153	Harrisburg	PA	17105	717-657-9671
78700	Aetna Health And Life Insurance Company	151 Farmington Avenue	Hartford	CT	06156	860-272-0123
72052	Aetna Health Insurance Company	1425 Union Meeting Road U235	Blue Bell	PA	19422	216-520-2800
60054	Aetna Life Insurance Company	151 Farmington Ave (Rw61 Carrasco-Verga	Hartford	CT	06156-9154	860-273-4912
97780	Agc Life Insurance Company	Po Box1591 3-D1	Houston	TX	77251	615-749-1000
79049	Alfa Life Insurance Corporation	Po Box 11000	Montgomery	AL	36191-0001	334-288-3900
82406	All Savers Insurance Company	7440 Woodland Drive	Indianapolis	IN	46278	317-290-8100
69604	Allianz Life And Annuity Company	5701 Golden Hills Drive	Minneapolis	MN	55416-1297	763-765-6500
64190	Allianz Life Insurance Company Of New York	5701 Golden Hills Dr	Minneapolis	MN	55416-1297	212-586-7733
90611	Allianz Life Insurance Company Of North America	5701 Golden Hills Drive	Minneapolis	MN	55440-1344	763-765-6500
70866	Allstate Assurance Company	3075 Sanders Rd #h1a	Northbrook	IL	60062	847-402-5000
60186	Allstate Life Insurance Company	3075 Sanders Road	Northbrook	IL	60062	847-402-5000
70874	Allstate Life Insurance Company Of New York	878 Veterans Memorial Highway 4th Floor	Hauppauge	NY	11788	516-451-5300
60208	Amalgamated Life & Health Ins Co	333 S Ashland Blvd	Chicago	IL	60607-2703	212-539-5000
60216	Amalgamated Life Insurance Company	333 Westchester Ave North Building	White Plains	NY	10604	212-539-5000
19720	American Alternative Insurance Corporation	555 College Rd East Plz 2	Princeton	NJ	08543-5241	609-243-4200
68594	American Amicable Life Insurance Company Of Texas	Po Box 2549	Waco	TX	76702-2549	254-297-2777
10111	American Bankers Insurance Company Of Florida	11222 Quail Roost Drive	Miami	FL	33157-6596	305-253-2244
60275	American Bankers Life Assurance Of Florida	11222 Quail Roost Drive	Miami	FL	33157-6596	305-253-2244
66001	American Benefit Life Insurance Company	1605 Lbj Freeway Suite 710	Dallas	TX	75234	469-522-4400
12321	American Continental Insurance Company	800 Crescent Centre Dr Suite 200	Franklin	TN	37067	615-377-1300
94439	American Creditors Life Ins Co	Po Box 17748	Irvine	CA	92623-7748	949-474-7600
92738	American Equity Investment Life Insurance Company	Po Box 71216	Des Moines	IA	50325	515-221-0002
60380	American Family Life Assurance Company Of Columbi	1932 Wynnton Road	Columbus	GA	31999-9035	706-323-3431
60399	American Family Life Insurance Company	6000 American Parkway	Madison	WI	53783	608-249-2111
19275	American Family Mutual Insurance Company S.I.	6000 American Parkway	Madison	WI	53783	608-249-2111
98736	American Federated Life Insurance Company	Po Box 321422	Flowood	MS	39232	601-992-6886
60410	American Fidelity Assurance Company	9000 Cameron Parkway	Oklahoma City	OK	73114	405-523-2000
60429	American Fidelity Life Insurance Company	500 South Palafox Street Suite 200	Pensacola	FL	32502	850-456-7401
69337	American Financial Security Life Insurance Company	55 Ne 5th Ave Suite 502	Boca Raton	FL	33432	561-756-8130
60488	American General Life Insurance Co	Po Box 1591	Houston	TX	77251-1591	713-522-1111
60518	American Health And Life Insurance Company	3001 Meacham Blvd Ste 100	Fort Worth	TX	76137	800-316-5607
60534	American Heritage Life Insurance Company	1776 Amer Heritage Life	Jacksonville	FL	32224	904-992-1776
19380	American Home Assurance Company	175 Water St 18th Fl	New York	NY	10038	212-770-7000
60542	American Home Life Insurance Company	Po Box 1497	Topeka	KS	66602	785-235-6276
60577	American Income Life Insurance Co	P O Box 2608	Waco	TX	76797	254-761-6400
67253	American Life & Security Corp	2900 South 70th Street Suite 400	Lincoln	NE	68506	719-457-7562
81213	American Maturity Life Insurance Co	One Hartford Plaza	Hartford	CT	06155	860-547-5000
67989	American Memorial Life Insurance Company	Po Box 2730	Rapid City	SD	57709	605-719-0999
65811	American Modern Life Insurance Company	400 North Robert St	St Paul	MN	55101-2098	317-573-4884
60739	American National Insurance Company	One Moody Plaza	Galveston	TX	77550-7999	409-763-4661
71773	American National Life Insurance Company Of Texas	One Moody Plaza	Galveston	TX	77550	409-763-4661
80624	American Progressive Life And Health Insurance Com	8735 Henderson Road	Tampa	FL	33634	407-995-8000
60801	American Public Life Insurance Company	Po Box 925	Jackson	MS	39205-0925	405-523-2000
67679	American Republic Corp Insurance Company	Po Box 14510	Des Moines	IA	50306-9510	800-705-9100
60836	American Republic Insurance Company	Po Box 1	Des Moines	IA	50334-0001	515-245-2000
88366	American Retirement Life Insurance Company	Po Box 26580	Austin	TX	78755	605-719-0999
17965	American Sentinel Insurance Company	Po Box 3153	Harrisburg	PA	17105	717-540-0600
84697	American Specialty Health Insurance Company	10221 Wateridge Circle	San Diego	CA	92121	619-578-2000
19704	American States Insurance Company	175 Berkeley Street	Boston	MA	02116	206-545-5000
60895	American United Life Insurance Company	Po Box 368	Indianapolis	IN	46206-0368	317-285-1877
61999	Americo Financial Life And Annuity Insurance Compa	300 W 11th Street	Kansas City	MO	64105	816-391-2000
61301	Ameritas Life Insurance Corp	P O Box 81889	Lincoln	NE	68501-9981	402-467-1122
27928	Amex Assurance Company	20022 N 31st Ave Mc08-01-20	Phoenix	AZ	85027	623-492-3038
72222	Amica Life Insurance Company	Po Box 6008	Providence	RI	02940-9975	401-334-6000
93661	Annuity Investors Life Insurance Company	Po Box 5423	Cincinnati	OH	45201-5423	513-357-3300
28207	Anthem Insurance Companies Inc	220 Virginia Ave, Mail-Point In0202-B560	Indianapolis	IN	46204	877-304-6470
61069	Anthem Life Insurance Company	220 Virginia Ave, Mail-Point In0202-B560	Indianapolis	IN	46204	614-436-0688
11150	Arch Insurance Company	Harborside 3 210 Hudson St Suite 300	Jersey City	NJ	07311	816-531-7668
11558	Assuranceamerica Insurance Company	5500 Interstate N Parkway Suite 600	Atlanta	GA	30328	770-952-0200
56499	Assured Life Association	Po Box 3169	Englewood	CO	80155-3169	303-792-9777
71439	Assurity Life Insurance Company	Po Box 82533	Lincoln	NE	68501-2533	402-437-3434
68039	Athene Annuity & Life Assurance Company Of New Yc	69 Lydecker Street	Nyack	NY	10960-2199	845-358-2300
61492	Athene Annuity & Life Assurance Company	7700 Mills Civic Parkway	West Des Moines	IA	50266	888-266-8489
61689	Athene Annuity And Life Company	7700 Mills Civic Parkway	West Des Moines	IA	50266-3862	888-266-8489
61093	Atlanta Life Insurance Company	191 Peachtree St Ne	Atlanta	GA	30303	404-659-2100
61115	Atlantic Coast Life Insurance Company	Po Box 20010	Charleston	SC	29413-0010	843-763-8680
27154	Atlantic Specialty Insurance Company	605 Us Highway 169suite 800	Plymouth	MN	55441	617-725-6000
61182	Aurora National Life Assurance Company	16600 Swingley Ridge Road	Chesterfield	MO	63017-1706	860-513-6090
84522	Auto Club Life Insurance Company	17900 N Laurel Park Dr	Livonia	MI	48152	313-336-1234
61190	Auto Owners Life Insurance Company	Po Box 30660	Lansing	MI	48909-8160	517-323-1200

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
68365	Axa Corporate Solutions Life Reinsurance Company	525 Washington Boulevard 32nd Floor	Jersey City	NJ	07310-1606	212-314-4167
62880	Axa Equitable Life And Annuity Company	1290 Ave Of Americas 11th Fl	New York	NY	10104	704-341-7000
62944	Axa Equitable Life Insurance Company	1290 Ave Of Americas	Ny	NY	10104	212-554-1234
37273	Axis Insurance Company	111 South Wacker Drive Suite 3500	Chicago	IL	60606	678-746-9400
61212	Baltimore Life Insurance Company The	Po Box 1050	Owings Mills	MD	21117-6050	410-581-6600
71919	Bankers Fidelity Assurance Company	Po Box105185	Atlanta	GA	30348	615-366-3736
61239	Bankers Fidelity Life Insurance Company	Po Box 105185	Atlanta	GA	30348-5185	404-266-5580
61263	Bankers Life And Casualty Company	111 East Wacker Drive Suite 2100	Chicago	IL	60601	312-396-6000
81043	Bankers Life Insurance Company	Po Box 15707	St Petersburg	FL	33733-5707	727-823-4000
71013	Bankers Reserve Life Insurance Company Of Wisconsin	7700 Forsyth Blvd	St Louis	MO	63105	314-725-4477
94250	Banner Life Insurance Company	3275 Bennett Creek Ave	Frederick	MD	21704	301-279-4800
38245	Bcs Insurance Company	2 Mid Ameri Ca Plaza Suite 200	Oakbrook Terrace	IL	60181-4712	312-951-7700
37540	Beazley Insurance Company Inc	30 Batterson Park Road	Farmington	CT	06032	860-677-3700
61395	Beneficial Life Insurance Company	Po Box 45654	Salt Lake City	UT	84145-0654	801-933-1100
64890	Berkley Life And Health Insurance Company	2445 Kuser Road Suite 201	Hamiltion Square	NJ	08690	203-459-6000
62345	Berkshire Hathaway Life Insurance Company Of Nebraska	1314 Douglas Street Suite 1400	Omaha	NE	68102-1944	402-916-3611
22276	Berkshire Hathaway Specialty Insurance Company	1314 Douglas Street Suite 1400	Omaha	NE	68102-1944	402-916-3000
71714	Berkshire Life Insurance Company Of America	700 South St	Pittsfield	MA	02101	413-395-4224
90638	Best Life And Health Insurance Company	Po Box 19721	Irvine	CA	92713-9721	949-253-4080
47171	Blue Cross And Blue Shield Of Kansas City	P O Box 419169	Kansas City	MO	64141-6169	816-395-2222
61476	Boston Mutual Life Insurance Company	120 Royall St	Canton	MA	02021-1028	781-828-7000
87726	Brighthouse Life Insurance Company	18210 Crane Nest Drive	Tampa	FL	33647	813-983-4404
93432	C M Life Insurance Company	1295 State St	Springfield	MA	01111-0001	860-987-6500
80659	Canada Life Assurance Company	8525 E Orchard Road 7t2	Greenwood Village	CO	80111	303-737-3000
61573	Capital Reserve Life Insurance Company	Po Box 5577	Lincon	NE	68506	402-489-8256
10472	Capitol Indemnity Corporation	Po Box 5900	Madison	WI	53705-0900	608-829-4200
61581	Capitol Life Insurance Company	1605 Lbj Freeway, Ste 710	Dallas	TX	75234	469-522-4400
12567	Care Improvement Plus South Central Insurance Company	351 West Camden Street, Suite 100	Baltimore	MD	21201	800-204-1002
11255	Caterpillar Insurance Company	Po Box 340001	Nashville	TN	37203-0001	615-341-8144
11997	Caterpillar Life Insurance Company	2120 West End Ave, PO Box 340001	Nashville	TN	37203	615-341-8147
56030	Catholic Financial Life	1100 West Wells St, PO Box 3211	Milwaukee	WI	53233-2316	414-273-6266
57770	Catholic Holy Family Society	Po Box 2909	Joliet	IL	60434	815-725-5880
57487	Catholic Order Of Foresters	Po Box 3012	Naperville	IL	60566-7012	630-983-4900
19518	Catlin Insurance Company Inc	70 Seaview Ave Attn Denise Hopkins	Stamford	CT	06902	203-964-5200
80799	Celtic Insurance Company	77 West Wacker Dr Ste 1200	Chicago	IL	60606	800-477-7870
61727	Central Reserve Life Insurance Company	11200 Lakeline Blvd Ste 100	Austin	TX	78717	440-572-2400
61735	Central Security Life Insurance Co	Po Box 833879	Richardson	TX	75081	972-699-2770
61751	Central States Health & Life Co Of Omaha	Po Box 34350	Omaha	NE	68134-0350	402-397-1111
34274	Central States Indemnity Company Of Omaha	Po Box 34888	Omaha	NE	68134-0888	402-397-1111
80896	Centre Life Insurance Company	4 World Trade Center 53rd Floor, 150 Green	New York	NY	10007-2366	212-859-2600
62383	Centurion Life Insurance Company	800 Walnut St	Des Moines	IA	50309-3636	515-557-2131
61832	Chesapeake Life Insurance Company The	9151 Boulevard 26	North Richland Hills	TX	76180	817-255-5236
15604	Chesterfield Reinsurance Company	16600 Swingley Ridge Road	Chesterfield	MO	63017-1706	636-736-7000
61859	Christian Fidelity Life Insurance Co	2721 North Central Ave	Phoenix	AZ	85004	602-263-6666
61875	Church Life Insurance Corporation	19 East 34th Street	New York	NY	10016	212-592-1800
71463	Cica Life Insurance Company Of America	Po Box 149151	Austin	TX	78752	512-837-7100
67369	Cigna Health And Life Insurance Company	900 Cottage Grove Rd Routing B6lpa	Hartford	CT	06152	303-737-3000
64548	Cigna Life Insurance Company Of New York	Two Liberty Pl, Tl18a, 1601 Chestnut St	Philadelphia	PA	19192	215-761-1000
76236	Cincinnati Life Insurance Company The	Po Box 145496	Cincinnati	OH	45250-5496	513-870-2000
61921	Citizens Security Life Ins Co	Po Box 436149	Louisville	KY	40253-6149	502-244-2420
15691	Clear Spring Life Insurance Company	401 Pennsylvania Parkway Suite 300	Indianapolis	IN	46280	317-396-9950
86371	Clover Insurance Company	30 Montgomery Street 15th Floor	Jersey City	NJ	07302	202-682-0900
62626	Cmfg Life Insurance Company	P O Box 391	Madison	WI	53701-0391	608-238-5851
62049	Colonial Life & Accident Insurance Company	Po Box 1365 Attn Mary Follin	Columbia	SC	29202	803-798-7000
62065	Colonial Penn Life Insurance Company	399 Market Street	Philadelphia	PA	19106	215-928-8000
84786	Colorado Bankers Life Ins Co	2327 Englert Drive	Durham	NC	27713	919-230-0580
76023	Columbian Life Insurance Company	Vestal Pkwy E Po Box 1381	Binghamton	NY	13902	607-724-2472
62103	Columbian Mutual Life Insurance Co	Vestal Pkwy E Po Box 1381	Binghamton	NY	13902	607-724-2472
99937	Columbus Life Insurance Company	400 E 4th St	Cincinnati	OH	45202-3302	513-361-6700
62146	Combined Insurance Co Of America	8750 W Bryn Mawr Avenue	Chicago	IL	60631	312-351-8000
81426	Commercial Travelers Mutual Insurance Company	70 Genesee St	Utica	NY	13502-3502	800-422-6200
84824	Commonwealth Annuity And Life Insurance Company	20 Guest Street	Brighton	MA	02135	508-460-2544
92681	Community Health Plan Insurance Company	137 N Belt Highway	St Joseph	MO	64506	816-271-1247
77828	Companion Life Insurance Company	Po Box 100102	Columbia	SC	29202	803-735-1251
60984	Compbenefits Insurance Company	Po Box 740036	Louisville	KY	40201-7436	770-998-8936
62308	Connecticut General Life Ins Co	Two Liberty Pl, Tl18a, 1601 Chestnut St	Philadelphia	PA	19192	860-226-6000
62359	Constitution Life Insurance Company	1064 Greenwood Boulevard Suite 260	Lake Mary	FL	32746	407-628-1776
62375	Consumers Life Insurance Company	2060 East 9th Street M7:01-7b-5370	Cleveland	OH	44115	717-730-6306
71730	Continental American Insurance Company	P O Box 427	Columbia	SC	29202	803-256-6265
20443	Continental Casualty Company	333 S Wabash 28fl	Chicago	IL	60604	312-822-5000
71404	Continental General Insurance Company	11001 Lakeline Blvd Ste 120	Austin	TX	78717	866-830-0607
68500	Continental Life Ins Co Of Brentwood Tn	800 Crescent Centre Dr Suite 200	Franklin	TN	37067	615-377-1300
78301	Corvesta Life Insurance Company	4818 Starkely Rd	Roanoke	VA	24018	949-720-1568
94218	Country Investors Life Assurance Company	Po Box 2100	Bloomington	IL	61701-2100	309-821-3000
62553	Country Life Insurance Company	Po Box 2100	Bloomington	IL	61701-2100	309-821-3000
81973	Coventry Health And Life Insurance Company	6705 Rockledge Dr Ste 900	Bethesda	MD	20817-1814	212-598-8000
60040	Cox Health Systems Insurance Company	Po Box 5750	Springfield	MO	65801-5750	417-269-3108
56634	Croatian Fraternal Union Of America	100 Delaney Dr	Pittsburgh	PA	15235-5416	412-351-3909
56138	Csa Fraternal Life	Po Box 249	Lombard	IL	60148	630-472-1100
82880	Csi Life Insurance Company	Po Box 34888	Omaha	NE	68134-0888	402-997-8000
71129	Dearborn National Life Insurance Company	701 E 22nd Street Suite 450	Lombard	IL	60148	630-824-6021

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
62634	Delaware American Life Insurance Company	18210 Crane Nest Drive 3rd Floor	Tampa	FL	33647-2748	813-983-4100
79065	Delaware Life Insurance Company	1601 Trapelo Road Suite 30	Waltham	MA	02451	781-790-8689
81396	Delta Dental Insurance Company	One Deltal Drive	Mechanicsburg	PA	17055	415-972-8353
96265	Dental Care Plus Inc	100 Crowne Point Place	Cincinnati	OH	45241	513-554-1100
73474	Dentegra Insurance Company	One Delta Drive	Mechanicsburg	PA	17055	717-766-8500
97705	Direct General Life Insurance Company	1281 Murfreesboro Rd	Nashville	TN	37217	615-366-3736
67636	Dsm Usa Insurance Company Inc	465 Medford St	Boston	MA	02129	570-200-4440
13183	Eagle Life Insurance Company	6000 Westown Parkway	West Des Moines	IA	50266	515-221-0002
84174	Elco Mutual Life And Annuity	916 Sherwood Drive	Lake Bluff	IL	60044-2285	847-295-6000
62928	Emc National Life Company	Po Box 9202	Des Moines	IA	50306-9202	515-345-4000
88595	Emphesys Insurance Company	Po Box 740036	Louisville	KY	40201-7436	502-580-1000
21458	Employers Insurance Company Of Wausau	175 Berkley St Mail	Boston	MA	02117	617-357-9500
68276	Employers Reassurance Corporation	7101 College Blvd Suite 1400	Overland Park	KS	66210	913-982-3700
12747	Envision Insurance Company	2181 E Aurora Rd	Twinsburg	OH	44087	330-405-8089
64149	Epic Life Insurance Company The	Po Box 14196	Madison	WI	53714	608-221-6882
62952	Equitable Life & Casualty Insurance Company	Po Box 2730	Salt Lake City	UT	84110-2460	801-579-3400
62510	Equitrust Life Insurance Company	7100 Westown Parkway Suite 200	West Des Moines	IA	50266	515-225-5400
26921	Everest Reinsurance Company	477 Martinsville Rd	Liberty Corner	NJ	07938-0830	908-604-3000
70742	Family Benefit Life Insurance Company	7633 E 63rd Place Suite 230	Tulsa	OK	74133	918-249-2438
77968	Family Heritage Life Insurance Company Of America	Po Box 470608	Cleveland	OH	44147-9998	440-922-5200
63053	Family Life Insurance Company	10777 Northwest Freeway	Houston	TX	77092	713-529-0045
74004	Family Service Life Insurance Company	7 Hanover Sq Mail St H17j	New York	NY	10004	212-919-3741
63118	Farm Bureau Life Insurance Company Of Missouri	Po Box 658	Jefferson City	MO	65102-0658	573-893-1400
13897	Farmers Mutual Hail Insurance Company Of Iowa	6785 Westown Pkwy	West Des Moines	IA	50266-7732	515-282-9104
63177	Farmers New World Life Insurance Company	3003 77th Ave Se	Mercer Island	WA	98040	206-232-8400
20281	Federal Insurance Company	202b Halls Mill Road	Whitehouse Station	NJ	08889	908-903-2000
63223	Federal Life Insurance Company	3750 West Deerfield Rd	Riverwoods	IL	60015-3598	847-520-1900
63258	Federated Life Insurance Company	121 E Park Square	Owatonna	MN	55060	507-455-5200
13935	Federated Mutual Insurance Company	121 E Park Square	Owatonna	MN	55060-3046	507-455-5200
63274	Fidelity & Guaranty Life Insurance Company	Two Ruan Center 601 Locust Street	Des Moines	IA	50309	515-259-8273
93696	Fidelity Investments Life Insurance Company	100 Salem Street Mail Zone 02n	Smithfield	RI	02917	617-392-2708
63290	Fidelity Life Association A Legal Reserve Life Ins	8700 W Bryn Mawr Avenue Suite 900s	Chicago	IL	60631	630-522-0392
71870	Fidelity Security Life Insurance Company	Po Box 418131	Kansas City	MO	64141-9131	816-756-1060
71455	Financial American Life Insurance Company	10151 Deerwood Park Blvd Bldg 100 Ste 33	Jacksonville	FL	32256	847-768-2994
69140	First Allmerica Financial Life Insurance Company	20 Guest Street	Brighton	MA	02135	508-460-2544
11591	First Berkshire Hathaway Life Insurance Company	1314 Douglas Street Suite 1400	Omaha	NE	68102-1944	402-536-3000
56332	First Catholic Slovak Ladies Association Of The Un	24950 Chagrin Blvd	Beachwood	OH	44122-5634	800-464-4642
56340	First Catholic Slovak Union Of The United States O	6611 Rockside Rd	Independence	OH	44131-2398	216-642-9406
64696	First Continental Life & Accident Insurance Compan	101 Parklane Blvd Suite 301	Sugarland	TX	77478	281-313-7150
84034	First Guaranty Insurance Company	Po Box 57220	Salt Lake City	UT	84157-0220	870-898-5191
90328	First Health Life & Health Insurance Company	3200 Highland Ave	Downers Grove	IL	60515	630-737-7025
67652	First Penn-Pacific Life Insurance Company	1300 South Clinton Street	Fort Wayne	IN	46802	847-466-8000
63495	Foresters Life Insurance And Annuity Company	40 Wall Street	New York	NY	10005	212-858-8200
91642	Forethought Life Insurance Company	10 West Market Street Suite 2300	Indianapolis	IN	46204	812-933-6600
62324	Freedom Life Insurance Company Of America	300 Burnett St Suite 200	Fort Worth	TX	76102	817-878-3300
85286	Fresenius Health Plans Insurance Company	3711 S Mopac Expy Bldg 2 Suite 300	Austin	TX	78746	732-980-4000
99775	Funeral Directors Life Insurance Co	6550 Directors Prkwy	Abilene	TX	79606	915-695-3412
63657	Garden State Life Insurance Company	One Moody Plaza	Galveston	TX	77550	409-766-6480
56685	Gbu Financial Life	4254 Clairton Blvd	Pittsburgh	PA	15227-2612	504-456-0101
56693	Gcu	5400 Tuscarawas Road	Beaver	PA	15009	724-495-3400
63665	General American Life Insurance Company	18210 Crane Nest Dr 3rd Fl	Tampa	FL	33647	314-843-8700
93521	General Fidelity Life Insurance Co	150 N College Street Nc1-028-20-01	Charlotte	NC	28255	704-386-4450
94072	Genworth Insurance Company	P O Box 5000	Syracuse	NY	13204	336-691-3000
65536	Genworth Life And Annuity Insurance Company	6604 W. Broad St	Richmond	VA	23230	804-662-2400
70025	Genworth Life Insurance Company	6604 W Broad St Building 2	Richmond	VA	23230	804-662-2400
70939	Gerber Life Insurance Company	1311 Mamaroneck Avenue	White Plains	NY	10605	914-272-4000
56154	Gleaner Life Insurance Society	Po Box 1894	Adrian	MI	56154	800-992-1894
91472	Globe Life And Accident Insurance Company	Cotter Tower 100 N Broadway 7th Fl	Oklahoma City	OK	73102	405-270-1400
62286	Golden Rule Insurance Company	7440 Woodland Drive	Indianapolis	IN	46278-1719	317-290-8100
22063	Government Employees Insurance Co	One Geico Plaza	Washington	DC	20076-0001	301-986-2669
63967	Government Personnel Mutual Life Insurance Compan	Po Box 659567	San Antonio	TX	78265-9567	210-357-2222
67059	Gpm Health And Life Insurance Company	Po Box 659567	San Antonio	TX	78265	--
71218	Grange Life Insurance Company	Po Box 1218	Columbus	OH	43216-1218	614-445-2900
16691	Great American Insurance Company	301 E Fourth St	Cincinnati	OH	45202-4201	513-369-5000
63312	Great American Life Insurance Company	Po Box 5420	Cincinnati	OH	45201-5420	513-357-3300
18694	Great Midwest Insurance Company	800 Gessner Ste 600	Houston	TX	77024	713-935-4800
20303	Great Northern Insurance Company	202b Halls Mill Road	Whitehouse Station	NJ	08889	908-903-2000
90212	Great Southern Life Insurance Company	Po Box 410288	Kansas City	MO	64141-0288	816-391-2000
80705	Great West Life Assurance Company	8515 Orchard Road 7t2	Greenwood Village	CO	80111	303-737-3000
71480	Great Western Insurance Company	Po Box 3428	Ogden	UT	84409-1428	801-689-1482
68322	Great-West Life & Annuity Insurance Company	8515 East Orchard Road 7t2	Greenwood Village	CO	80111	303-737-3000
22322	Greenwich Insurance Company	70 Seaview Avenue	Stamford	CT	06902	203-964-5200
64211	Guarantee Trust Life Insurance Company	1275 Milwaukee Ave	Glenview	IL	60025-2489	847-699-0600
64238	Guaranty Income Life Insurance Company	Po Box 2231	Baton Rouge	LA	70821	225-383-0355
78778	Guardian Insurance & Annuity Company Inc	7 Hanover Square, Mail Station H23c	New York	NY	10004	212-598-8000
64246	Guardian Life Insurance Company Of America	7 Hanover Sq Mail St H17j	New York	NY	10004	212-598-8000
83607	Guggenheim Life And Annuity Company	401 Pennsylvania Parkway Suite 300	Indianapolis	IN	46280	515-245-4500
19682	Hartford Fire Insurance Company	One Hartford Plaza	Hartford	CT	06155	860-547-5000
70815	Hartford Life And Accident Insurance Company	One Hartford Plaza Ho-1-09	Hartford	CT	06155	860-547-5000
71153	Hartford Life And Annuity Insurance Company	One Hartford Plaza	Hartford	CT	06155	860-547-5000
88072	Hartford Life Insurance Company	One Hartford Plaza Ho-1-09	Simsbury	CT	06089	860-547-5000

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
92711	Hcc Life Insurance Company	225 Townpark Drive Ste 350	Kennesaw	GA	30144-5885	770-973-9851
78611	Hcsc Insurance Services Company	300 East Randolph Street	Chicago	IL	60601	312-653-6000
77950	Health Alliance Medical Plans Inc	301 S Vine St	Urbana	IL	61801	800-851-3379
70670	Health Care Service Corporation	300 E Randolph	Chicago	IL	60601-5099	312-653-6000
66141	Health Net Life Insurance Company	7700 Forsyth Blvd	St Louis	MO	63105	818-676-8256
12902	Healthspring Life & Health Insurance Company Inc	530 Great Circle Road	Nashville	TN	37228	615-564-3445
78972	Healthy Alliance Life Insurance Company	220 Virginia Ave, Mail-Point In0202-B560	Indianapolis	IN	46204	314-923-4444
66214	Heartland National Life Insurance Company	1600 Ne Coronado Dr	Blue Springs	MO	64014	816-478-0120
64394	Heritage Life Insurance Company	227 West Monroe St Suite 3775	Chicago	IL	60606	215-542-4590
71768	Hm Health Insurance Company	120 Fifth Ave Suite 954	Pittsburgh	PA	15222	412-544-7000
93440	Hm Life Insurance Company	1100 Charlotte Ave Suite 800	Pittsburgh	PA	15253-5061	412-544-0139
64505	Homesteaders Life Company	Po Box 1756	Des Moines	IA	50306-1756	515-440-7777
64513	Horace Mann Life Insurance Company	1 Horace Mann Plaza	Springfield	IL	62715-0001	217-789-2500
60052	Humana Benefit Plan Of Illinois Inc	Po Box 740036	Louisville	KY	40201-7436	502-580-1000
73288	Humana Insurance Company	Po Box 740036	Louisville	KY	40201-7436	920-336-1100
70580	Humanadental Insurance Company	Po Box 740036	Louisville	KY	40201-7436	920-336-1100
91693	Ia American Life Insurance Company	425 Austin Avenue	Waco	TX	76701	205-970-7000
97764	Idealife Insurance Company	120 Long Ridge Road	Stamford	CT	06902	203-352-3045
64580	Illinois Mutual Life Insurance Company	300 S W Adams St	Peoria	IL	61634-0001	309-674-8255
35408	Imperium Insurance Company	800 Gessner Suite 600	Houston	TX	77024	212-702-3700
26581	Independence American Insurance Company	485 Madison Ave 14 Fl	New York	NY	10022	212-355-4141
64602	Independence Life And Annuity Company	One Sun Life Executive Park Sc3318	Wellesley Hills	MA	02481	781-237-6030
58068	Independent Order Of Foresters The	789 Don Mills Rd	Don Mills Ont Canada	CN	M3C 1T9	416-429-3000
81779	Individual Assurance Company Life Health & Acciden	Po Box 30685	Edmond	OK	73003	405-285-0838
14406	Industrial Alliance Insurance And Financial Servic	Po Box 2549	Waco	TX	76702-2549	888-473-5540
22713	Insurance Company Of North America	Po Box 1000	Philadelphia	PA	19106	215-640-1000
29742	Integon National Insurance Company	Po Box 3199	Winston-Salem	NC	27102-3199	336-435-2000
74780	Integrity Life Insurance Company	400 Broadway	Cincinnati	OH	45202-3341	513-629-1800
64831	Intramercia Life Insurance Company	878 Veterans Memorial Highway 4th Floor	Hauppauge	NY	11788	631-357-8920
64904	Investors Heritage Life Insurance Company	Po Box 717	Frankfort	KY	40602-0717	502-223-2361
63487	Investors Life Insurance Company Of North America	Po Box 410288	Kansas City	MO	64141-0288	512-404-5000
23647	Ironshore Indemnity Inc	Po Box 3407	New York	NY	10008	646-826-6616
65056	Jackson National Life Insurance Company	1 Corporate Way	Lansing	MI	48951	517-381-5500
11630	Jefferson Insurance Company	9950 Mayland Drive	Richmond	VA	23233	804-673-1472
64017	Jefferson National Life Insurance Company	10350 Ormsby Park Place	Louisville	KY	40223	866-667-0561
65080	John Alden Life Insurance Company	Po Box 3050	Milwaukee	WI	53203	414-271-3011
93610	John Hancock Life & Health Insurance Company	Po Box 717	Boston	MA	02117-0717	617-663-3163
65838	John Hancock Life Insurance Company (Usa)	Po Box 111, B-5-4	Boston	MA	02117	416-926-0100
60053	Kaiser Permanente Insurance Company	300 Lakeside Dr 26th Floor	Oakland	CA	94612	510-271-6941
65110	Kanawha Insurance Company	Po Box 740036	Louisville	KY	40201-7436	803-283-5300
65129	Kansas City Life Insurance Company	Po Box 219139	Kansas City	MO	64121-9139	816-753-7000
58033	Knights Of Columbus	One Columbus Plaza	New Haven	CT	06510-3326	203-752-4000
65242	Lafayette Life Insurance Company The	400 Broadway M532	Cincinnati	OH	45202-3341	765-477-7411
20621	Lamorak Insurance Company	1880 Jfk Blvd Suite 801	Philadelphia	PA	19103	215-665-5000
82252	Landmark Life Insurance Company	5750 Cr 225	Brownwood	TX	76801	325-646-6579
74799	Leaders Life Insurance Company	Po Box 35768	Tulsa	OK	74153	918-254-0200
10236	Legacy Life Insurance Company Of Missouri	Po Box 658	Jefferson City	MO	65102-0658	573-893-1400
71595	Lewer Life Insurance Company	Po Box 32395	Kansas City	MO	64171-5395	816-753-4390
65315	Liberty Life Assurance Company Of Boston	175 Berkeley Street	Boston	MA	02117	617-357-9500
65331	Liberty National Life Insurance Company	3700 S Stonebridge Dr	Mckinney	TX	75070	205-325-2722
65498	Life Insurance Company Of North America	Two Liberty Pl, Tl18a, 1601 Chestnut St	Philadelphia	PA	19192	215-761-1000
65528	Life Insurance Company Of The Southwest	1 National Life Dr	Montpelier	VT	05604	214-638-7100
97691	Life Of The South Insurance Company	Po Box 44130	Jacksonville	FL	32202	904-350-9660
91898	Lifecare Assurance Company	Po Box 4243	Woodland Hills	CA	91365-4243	800-366-5463
77720	Lifesecond Insurance Company	10559 Citation Dr Ste 300	Brighton	MI	48116	810-220-7700
99724	Lifeshield National Insurance Co	Po Box 18223	Oklahoma City	OK	73118	405-236-2640
65595	Lincoln Benefit Life Company	5600 N River Drive Suite 300	Rosemont	IL	60018	847-402-3029
65927	Lincoln Heritage Life Insurance Company	4343 East Camelback Road Ste 400	Phoenix	AZ	85018-2758	602-957-1650
62057	Lincoln Life & Annuity Company Of New York	100 Madison St Suite 1860	Syracuse	NJ	13202-2802	260-455-5229
65676	Lincoln National Life Insurance Company	1300 South Clinton Street	Fort Wayne	IN	46802	260-455-2000
60232	Lombard International Life Assurance Company	One Liberty Place 1650 Market St 54th Fl	Philadelphia	PA	19103	484-530-4800
76694	London Life Reinsurance Company	Po Box 1120	Blue Bell	PA	19422-0778	215-542-7200
68446	Longevity Insurance Company	600 Dresher Road	Horsham	PA	19044	469-246-9500
65722	Loyal American Life Insurance Company	Po Box 559004	Austin	TX	78755-9004	512-451-2224
56758	Loyal Christian Benefit Association	Po Box 13005	Erie	PA	16514-1305	814-453-4331
73504	Lumico Life Insurance Company	175 King St	Armonk	NY	10504	414-765-3235
65781	Madison National Life Insurance Company Inc	1241 John Q Hammonds Dr	Madison	WI	53717	608-238-2691
61018	Magna Insurance Company	895 Park Avenue	Mandeville	LA	70448	602-200-6900
60321	Mamsi Life And Health Insurance Company	800 King Farm Blvd Suite 600	Rockville	MD	20850	301-762-8208
65870	Manhattan Life Insurance Company	10777 Northwest Freeway	Houston	TX	77092	713-529-0045
67083	Manhattan National Life Insurance Company	Po 5420	Cincinnati	OH	45201-5420	513-357-3300
61883	Manhattanlife Assurance Company Of America	10777 Northwest Freeway	Houston	TX	77092	713-529-0045
85561	Mapfre Life Insurance Company	211 Main Street	Webster	MA	01501	877-969-5675
38970	Markel Insurance Company	4600 Cox Rd	Glen Allen	VA	23060	573-445-8441
87394	Marquette Indemnity & Life Insurance Company	13421 Manchester Road Suite 204	St Louis	MO	63131	314-909-9100
65935	Massachusetts Mutual Life Insurance Company	1295 State St	Springfield	MA	01111-0001	413-788-8411
14063	Mcna Insurance Company	200 West Cypress Creek Road Suite 500	Ft Lauderdale	FL	33309	800-494-6262
69515	Medamerica Insurance Company	Po Box 41930	Rochester	NY	14604-0620	585-238-4659
63762	Medco Containment Life Insurance Company	100 Parsons Pond Dr Bldg F3	Franklin Lakes	NJ	07417-2603	717-691-4156
74322	Medical Benefits Mutual Life Ins Co	Po Box 1009	Newark	OH	43055	740-522-7324
79987	Medico Corp Life Insurance Company	Po Box 10482	Des Moines	IA	50306	402-496-8000

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
31119	Medico Insurance Company	Po Box 10386	Des Moines	IA	50306-0386	402-391-6900
94587	Members Health Insurance Company	Po Box 1801	Columbia	TN	38402-1801	517-349-6000
86126	Members Life Insurance Company	Po Box 391	Madison	WI	53705	608-238-5851
15950	Mercy Health Plans Inc	3265 S National Avenue	Springfield	MO	65807	417-820-9108
18750	Merit Health Insurance Company	5215 Old Orchard Road Site 600	Skokie	IL	60077	224-935-9809
65951	Merit Life Insurance Co	Po Box 39	Evansville	IN	47701-0039	812-424-8031
65978	Metropolitan Life Insurance Company	18210 Crane Nest Dr 3rd Fl	Tampa	FL	33647	212-578-2211
97136	Metropolitan Tower Life Insurance Company	18210 Crane Nest Dr 3rd Fl	Tampa	FL	33647	212-578-2211
66044	Midland National Life Insurance Company	One Sammons Plaza	Sioux Falls	SD	57193	605-335-5700
66087	Midwest National Life Insurance Company Of Tennessee	9151 Boulevard 26	North Richland Hills	TX	76180	817-255-5236
66109	Midwestern United Life Insurance Company	5780 Powers Ferry Rd Nw	Atlanta	GA	30327-4390	770-980-5800
66168	Minnesota Life Insurance Company	400 North Robert St	St Paul	MN	55101-2098	651-665-3500
76040	Missouri Valley Life And Health Insurance Company	2301 Main	Kansas City	MO	64108-2428	816-395-3355
70416	Mml Bay State Life Insurance Company	1295 State St	Springfield	MA	01111	413-788-8411
57541	Modern Woodmen Of America	1701 1st Ave	Rock Island	IL	61201-8724	309-786-6481
81442	Monitor Life Insurance Company Of New York	Po Box 16708	Jackson	MS	39236	212-612-4000
66370	Mony Life Insurance Company	Po Box 2723	Birmingham	AL	35202-2723	800-659-1058
78077	Mony Life Insurance Company Of America	1290 Avenue Of The Americas	New York	NY	10104	212-554-1234
66311	Motorists Life Insurance Company	471 East Broad Street	Columbus	OH	43215	614-225-8211
80020	Mountain Life Insurance Company	Po Box 240	Alcoa	TN	37701-0240	865-970-2800
88668	Mutual Of America Life Insurance Company	320 Park Ave 8th Fl	New York	NY	10022	212-224-1600
71412	Mutual Of Omaha Insurance Company	3300 Mutual Of Omaha Plaza	Omaha	NE	68175	402-342-7600
66427	Mutual Trust Life Insurance Company A Pan-America	1200 Jorie Blvd	Oak Brook	IL	60521-2239	630-990-1000
61409	National Benefit Life Insurance Company	One Court Square 44th Floor	Long Island City	NY	11120-0001	800-222-2062
11991	National Casualty Company	One W Nationwide Blvd 01-04-701	Columbus	OH	43215-2220	480-365-4000
57568	National Catholic Society Of Foresters	320 South School St	Mt Prospect	IL	60056	847-342-4500
66540	National Farmers Union Life Insurance Company	Po Box 410288	Kansas City	MO	64141-0288	816-391-2000
98205	National Foundation Life Insurance Company	300 Burnett Plaza Suite 200	Fort Worth	TX	76102	817-878-3300
66583	National Guardian Life Insurance Company	Po Box 1191	Madison	WI	53701-1191	608-257-5611
82538	National Health Insurance Company	4455 Lbj Freeway Suite 375	Dallas	TX	75244	336-435-2000
66680	National Life Insurance Company	1 National Life Dr	Montpelier	VT	05604	802-229-3333
87963	National Teachers Associates Life Insurance Company	P O Box 802207	Dallas	TX	75380	972-532-2100
19445	National Union Fire Insurance Company Of Pittsburgh	175 Water St 18th Fl	New York	NY	10038	212-770-7000
66850	National Western Life Insurance Company	850 East Anderson Lane	Austin	TX	78752	512-836-1010
92657	Nationwide Life And Annuity Insurance Company	One West Nationwide Plaza Mail Code 01-04-701	Columbus	OH	43215	205-879-9230
66869	Nationwide Life Insurance Company	One West Nationwide Blvd Mail Code 01-04-701	Columbus	OH	43215	877-245-0761
23787	Nationwide Mutual Insurance Company	One W Nationwide Blvd Mail Code 01-04-701	Columbus	OH	43215-2220	614-249-7111
16046	Nebraska Life Assurance Company	1932 Wynnton Road	Columbus	GA	31999	706-323-3431
91626	New England Life Insurance Company	18210 Crane Nest Dr 3rd Fl	Tampa	FL	33647	617-578-2000
78743	New Era Life Insurance Company	Po Box 4884	Houston	TX	77210-4884	281-368-7200
69698	New Era Life Insurance Company Of The Midwest	11720 Katy Freeway Suite 1700	Houston	TX	77079	281-368-7200
91596	New York Life Insurance And Annuity Corporation	51 Madison Ave	New York	NY	10010	212-576-7000
66915	New York Life Insurance Company	51 Madison Avenue, Room 252	New York	NY	10010-1655	212-576-7000
81264	Nippon Life Insurance Company Of America	655 3rd Avenue 16th Floor	New York	NY	10017	212-682-3000
66974	North American Company For Life And Health Insurance	4350 Westown Parkway	West Des Moines	IA	50266	312-648-7600
68349	North American Insurance Company	2721 North Central Avenue	Phoenix	AZ	85004-1172	877-667-9368
29874	North American Specialty Insurance Company	5200 Metcalf Ave	Overland Park	KS	66202-1265	603-644-6600
21105	North River Insurance Company The	305 Madison Ave Pob 1973	Morristown	NJ	07962-1973	973-490-6600
69000	Northwestern Long Term Care Insurance Company	720 E Wisconsin Ave	Milwaukee	WI	53202	414-665-2510
67091	Northwestern Mutual Life Insurance Company	720 E Wisconsin Ave	Milwaukee	WI	53202-4703	414-271-1444
81353	Nylife Insurance Company Of Arizona	51 Madison Ave	New York	NY	10010	212-576-7000
67148	Occidental Life Insurance Company Of North Carolina	425 Austin Avenue	Waco	TX	76701-2147	254-297-2775
89206	Ohio National Life Assurance Corporation	Po Box 237	Cincinnati	OH	45201-0237	513-794-6100
67172	Ohio National Life Insurance Company The	Po Box 237	Cincinnati	OH	45201-0237	513-794-6100
67180	Ohio State Life Insurance Company The	Po Box 410288	Kansas City	MO	64141-0288	816-391-2000
67199	Old American Insurance Company	3520 Broadway	Kansas City	MO	64111	816-753-7000
24147	Old Republic Insurance Company	Po Box 789	Greensburg	PA	15601-0789	724-834-5000
67261	Old Republic Life Insurance Company	307 N Michigan Ave	Chicago	IL	60601-5382	312-346-8100
67326	Old Surety Life Insurance Company	Po Box 54407	Oklahoma	OK	73154	405-523-2112
76007	Old United Life Insurance Company	Po Box 795	Shawnee Mission	KS	66201	913-895-0200
88080	Omaha Health Insurance Company	3300 Mutual Of Omaha Plaza	Omaha	NE	68175	402-351-2402
13100	Omaha Insurance Company	3300 Mutual Of Omaha Plaza	Omaha	NE	68175	402-351-3831
12533	Opticare Of Utah Inc	1901 Parkway Blvd	West Valley City	UT	84119-2001	801-886-2020
69647	Optum Insurance Of Ohio Inc	1600 Mcconnor Parkway	Schaumburg	IL	60173	916-646-9193
76112	Oxford Life Insurance Company	2721 N Central Avenue	Phoenix	AZ	85004-1120	602-263-6666
67393	Ozark National Life Insurance Company	Po Box 219541	Kansas City	MO	64121-9541	816-842-6300
64343	Pacific Guardian Life Insurance Company Ltd	1440 Kapiolani Blvd Ste 1700	Honolulu	HI	96814	808-955-2236
97268	Pacific Life & Annuity Company	700 Newport Center Drive	Newport Beach	CA	92660	949-219-3011
67466	Pacific Life Insurance Company	700 Newport Center Dr	Newport Beach	CA	92660	949-219-3011
70785	Pacificare Life And Health Insurance Company	5995 Plaza Drive	Cypress	CA	90630	714-226-3361
93459	Pan American Assurance Company	601 Poydras St 12th Fl	New Orleans	LA	70130-6060	504-566-1300
67539	Pan-American Life Insurance Company	601 Poydras St 12th Fl	New Orleans	LA	70130	504-566-1300
60003	Park Avenue Life Insurance Company	7 Hannover Square H17j	New York	NY	10004	212-919-2702
71099	Parker Centennial Assurance Company	1800 N Point Drive	Stevens Point	WI	54481	715-346-6000
11835	Partnerre America Insurance Company	200 First Stamford Place Suite 400	Stamford	CT	06902	203-485-4200
74900	Partnerre Life Reinsurance Company Of America	Two Bridge Ave Suite 111	Redbank	NJ	07701	512-383-0220
67598	Paul Revere Life Insurance Company	1 Fountain Sq	Chattanooga	TN	37402	423-755-1011
93777	Pavonia Life Insurance Company Of Michigan	412 Mt Kemple Ave Suite G60	Morristown	NJ	07960	201-651-5090
67628	Pekin Life Insurance Company	2505 Court St	Pekin	IL	61558	309-346-1161
93262	Penn Insurance And Annuity Company The	600 Dresher Road	Horsham	PA	19044	215-956-8000
67644	Penn Mutual Life Insurance Company The	Independence Square C2f	Philadelphia	PA	19172	215-956-8000

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
67660	Pennsylvania Life Insurance Company	2211 Sanders Road	Northbrook	IL	60062	407-995-8000
90247	Pharmacists Life Insurance Company, The	227 W Monroe St	Chicago	IL	60606	515-295-2461
67784	Philadelphia American Life Insurance Company	11720 Katy Freeway Ste 1700	Houston	TX	77079	281-368-7200
18058	Philadelphia Indemnity Insurance Company	One Bala Plaza East Suite 400	Bala Cynwyd	PA	19004	610-617-7900
93548	Phl Variable Insurance Company	One American Row	Hartford	CT	06102-5056	860-403-5000
93734	Phoenix Life And Annuity Company	One American Row	Hartford	CT	06102	860-403-5000
67814	Phoenix Life Insurance Company	31 Tech Valley Drive	East Greenbush	NY	12061	860-403-5000
72125	Physicians Life Insurance Company	2600 Dodge	Omaha	NE	68131	402-633-1000
80578	Physicians Mutual Insurance Company	2600 Dodge	Omaha	NE	68131	402-633-1000
67873	Pioneer American Insurance Company	425 Austin Avenue	Waco	TX	76701-2147	254-297-2776
67911	Pioneer Mutual Life Insurance Company	One American Sq	Indianapolis	IN	46206	701-297-5700
67946	Pioneer Security Life Insurance Company	424 Austin Avenue	Waco	TX	76701-2147	254-297-2778
97152	Plateau Insurance Company	Po Box 7001	Crossville	TN	38557-7001	931-484-8411
57622	Polish Natnl Alliance Of The Us Of N. A	6100 N Cicero Ave	Chicago	IL	60646-4385	773-286-0500
57630	Polish Roman Catholic Union Of America	984 Milwaukee Ave	Chicago	IL	60622-4199	773-782-2600
65919	Primerica Life Insurance Company	1 Primerica Parkway	Deluth	GA	30099-0001	866-230-6617
61271	Principal Life Insurance Company	711 High Street	Des Moines	IA	50392	515-247-5111
71161	Principal National Life Insurance Company	711 High Street	Des Moines	IA	50392-2300	515-247-5111
68047	Professional Insurance Company	One Sune Life Executive Park Sc2335	Wellesley Hills	MA	02481	806-372-6785
88536	Protective Life And Annuity Insurance Company	Po Box 2723	Birmingham	AL	35202-2723	205-268-1000
68136	Protective Life Insurance Company	2801 Highway 280 South	Birmingham	AL	35223	205-268-1000
67903	Provident American Life And Health Insurance Compa	11200 Lakeline Blvd	Austin	TX	78717	512-451-2224
68195	Provident Life And Accident Insurance Company	Fountain Square	Chattanooga	TN	37402-1389	423-294-1011
68209	Provident Life And Casualty Insurance Company	Fountain Square	Chattanooga	TN	37402	423-294-1011
79227	Pruco Life Insurance Company	100 Mulberry Street, Gateway Center Three	Newark	NJ	07102	877-301-1212
86630	Prudential Annuities Life Assurance Corporation	One Corporate Dr	Shelton	CT	06484	212-390-5200
68241	Prudential Insurance Company Of America The	100 Mulberry Street, Gateway Center Three	Newark	NJ	07102	800-778-2255
93629	Prudential Retirement Insurance And Annuity Compan	100 Mulberry Street, Gateway Center Three	Newark	NJ	07102	860-534-2000
71390	Puritan Life Insurance Company Of America	1720 W Rio Salado Parkway Suite A	Tempe	AZ	85281	800-987-1593
68284	Pyramid Life Insurance Company	1064 Greenwood Blvd Suite 260	Lake Mary	FL	32746	407-995-8000
39217	Qbe Insurance Corporation	One General Drive	Sun Prairie	WI	53596	212-422-1212
89004	Reinsurance Company Of Missouri Incorporated	16600 Swingley Ridge Road	Chesterfield	MO	63017-1706	636-736-7000
68381	Reliance Standard Life Insurance Company	2001 Market St Ste 1500	Philadelphia	PA	19103	267-256-3500
67105	Reliastar Life Insurance Company	5780 Powers Ferry Road Nw	Atlanta	GA	30327	612-372-5432
61360	Reliastar Life Insurance Company Of New York	5780 Powers Ferry Rd Nw	Atlanta	GA	30327	516-682-8700
61700	Renaissance Life & Health Insurance Company Of Ame	Po Box 30381	Lansing	MI	48909	800-745-7509
68462	Reserve National Insurance Company	601 E Britton Road	Oklahoma City	OK	73114	405-848-7931
61506	Resource Life Insurance Company	1111 East Wacker Drive Mail Stop 2100	Chicago	IL	60601	312-356-2587
93572	Rga Reinsurance Company	16600 Swingley Ridge Rd	Chesterfield	MO	63017-1706	636-736-7000
65005	Riversource Life Insurance Company	227 Ameriprise Financial Ctr	Minneapolis	MN	55474	612-671-3131
58181	Royal Arcanum Supreme Council Of	61 Batterymarch St	Boston	MA	02110-3206	617-426-4135
57657	Royal Neighbors Of America	230 16th St	Rock Island	IL	61201-8608	309-788-4561
60183	S Usa Life Insurance Company Inc	Po Box 1050	Newark	NJ	01710	877-725-4375
79014	Safehealth Life Insurance Company	5 Park Plaza Suite 1850	Irvine	CA	92614	949-425-4300
60445	Sagicor Life Insurance Company	4343 N Scottsdale Road #300	Scottsdale	AZ	85251	480-425-5100
64688	Scor Global Life Americas Reinsurance Company	101 South Tryon Street Suite 3200	Charlotte	NC	28202	704-344-2700
87017	Scor Global Life Reinsurance Company Of Delaware	101 South Tryon St Suite 3200	Charlotte	NC	28202	469-246-9500
97071	Scor Global Life Usa Reinsurance Company	11625 Rosewood Street	Leawood	KS	66211	416-947-3800
93742	Securian Life Insurance Company	400 Robert St North	St Paul	MN	55101-2098	651-665-3500
68675	Security Benefit Life Insurance Company	One Security Benefit Plc	Topeka	KS	66636-0001	785-438-3000
68713	Security Life Of Denver Insurance Company	5780 Powers Ferry Road Nw	Atlanta	GA	30327	303-860-1290
68772	Security Mutual Life Insurance Company Of New York	Po Box 1625	Binghamton	NY	13902-1625	607-723-3551
69485	Security National Life Insurance Company	Po Box 57220	Salt Lake City	UT	84157	801-264-1060
76325	Senior Health Insurance Company Of Pennsylvania	550 Congressional Blvd Suite 200	Carmel	IN	46032	317-566-7544
78662	Senior Life Insurance Company	Po Box 2447	Thomasville	GA	31799-2447	229-228-6936
77119	Sentinel American Life Insurance Co	7 Hannover Sq 17m	New York	NY	10004-2616	215-567-7011
24988	Sentry Insurance A Mutual Company	1800 N Point Drive	Stevens Point	WI	54481-1283	715-346-6000
68810	Sentry Life Insurance Company (L&h Acct)	1800 N Point Drive	Stevens Point	WI	54481	715-346-6000
97241	Settlers Life Insurance Company	Po Box 1191	Madison	WI	53701-1191	608-257-5611
65757	Shelter Life Insurance Company	1817 W Broadway	Columbia	MO	65218-0001	573-445-8441
89958	Shelterpoint Insurance Company	1225 Franklin Ave	Garden City	NY	11530	954-429-2333
68845	Shenandoah Life Insurance Company	Po Box 12847	Roanoke	VA	24029-2847	540-985-4400
71420	Sierra Health And Life Insurance Company Inc	Po Box 36451	Las Vegas	NV	89133	702-242-7571
12575	Silverscript Insurance Company	2211 Sanders Road Nbt 10	Northbrook	IL	60062	615-743-6600
38776	Sirius America Insurance Company	140 Broadway 32nd Floor	New York	NY	10005	212-312-2500
57673	Slovene National Benefit Society	247 West Allegheny Road	Imperial	PA	15126	724-695-1100
57142	Sons Of Norway	1455 W Lake St	Minneapolis	MN	55408	612-827-3611
74365	Southern Pioneer Life Insurance Company	400 Robert Street North	St Paul	MN	55101-2098	651-665-3500
42986	Standard Guaranty Insurance Company	260 Interst N Circle Se	Atlanta	GA	30339-2111	770-763-1000
69019	Standard Insurance Company	Po Box 711	Portland	OR	97207-0711	503-321-7000
86355	Standard Life And Accident Insurance Company	One Moody Plz	Galveston	TX	77550	409-763-4661
71706	Standard Life And Casualty Company	Po Box 510690	Salt Lake City	UT	84151-0690	801-538-0376
69078	Standard Security Life Insurance Company Of New Yo	485 Madison Avenue	New York	NY	10022	212-355-4141
68985	Starmount Life Insurance Company	Po Box 98100	Baton Rouge	LA	70898-9100	225-926-2888
40045	Starnet Insurance Company	475 Steamboat Rd	Greenwich	CT	06830	203-542-3800
38318	Starr Indemnity & Liability Company	399 Park Ave 8th Fl	New York	NY	10022	214-559-1222
94498	State Farm Health Insurance Company	One State Farm Plaza	Bloomington	IL	61701	309-766-2311
69108	State Farm Life Insurance Company	One State Farm Plaza	Bloomington	IL	61710	309-766-2311
25178	State Farm Mutual Automobile Insurance Company	One State Farm Plaza	Bloomington	IL	61710	309-766-2311
69116	State Life Insurance Company	Po Box 406	Indianapolis	IN	46206	317-285-1877
69132	State Mutual Insurance Company	Po Box 153	Rome	GA	30162-0153	706-291-1054

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
89184	Sterling Investors Life Insurance Company	10201 North Illinois Street	Indianapolis	IN	46290	317-581-0278
77399	Sterling Life Insurance Company	11200 Lakeline Blvd Suite 100	Austin	TX	78717	360-647-9080
80926	Sun Life And Health Insurance Company (Us)	One Sun Life Executive Park Sc 2335	Wellesley Hills	MA	02481	781-446-1523
80802	Sun Life Assurance Company Of Canada	One Sun Life Executive Park DI 1165	Wellesley Hills	MA	02481	781-237-6030
69272	Sunset Life Insurance Company Of America	Po Box 219532	Kansas City	MO	64121-9532	816-753-7000
13175	Surency Life & Health Insurance Company	Po Box 789773	Wichita	KS	67278-5986	316-219-5749
69310	Surety Life Insurance Company	201 Ne Mulberry	Lees Summit	MO	64086	847-402-3029
82627	Swiss Re Life & Health America Inc	175 King Street	Armonk	NY	10504	877-794-7773
68608	Symetra Life Insurance Company	Po Box 34690	Seattle	WA	98124-1690	425-256-8000
90581	Symetra National Life Insurance Company	Po Box 34690	Seattle	WA	98124-1690	425-376-8000
84549	Symphonix Health Insurance Inc	1900 East Golf Road 2nd Floor	Schaumburg	IL	60173	313-337-1102
69345	Teachers Insurance And Annuity Association Of Amer	730 Third Ave	New York	NY	10017	212-490-9000
69396	Texas Life Insurance Company	Po Box 830	Waco	TX	76703-0830	254-752-6521
68357	The Reliable Life Insurance Company	12115 Lackland Rd	St Louis	MO	63146	314-230-0134
70435	The Savings Bank Mutual Life Insurance Company Of	1 Linscott Rd	Woburn	MA	01801	781-938-3500
56006	The Travelers Protective Association Of America	2041 Exchange Drive	Saint Charles	MO	63303	636-724-2227
56014	Thrivent Financial For Lutherans	4321 N Ballard Rd	Applieton	WI	54919-0001	612-844-7000
97721	Thrivent Life Insurance Company	4321 N Ballard Rd	Appleton	WI	54919-0001	612-844-7000
60142	Tiaa-Cref Life Insurance Company	730 Third Ave Mail Stop Ssc E1/N2	New York	NY	10017	212-490-9000
92908	Tier One Insurance Company	1932 Wynnton Road	Columbus	GA	31999	817-255-3100
69477	Time Insurance Company	501 W Michigan Street	Milwaukee	WI	53203	414-271-3011
69566	Trans World Assurance Company	885 S El Camino Real	San Mateo	CA	94402-2392	650-348-2300
79022	Transamerica Advisors Life Insurance Company	4333 Edgewood Rd Ne Ms 4440	Cedar Rapids	IA	52499	609-274-6900
10952	Transamerica Casualty Insurance Company	2700 W Plano Parkway	Plano	TX	75075	410-685-5500
70688	Transamerica Financial Life Insurance Company	4333 Edgewood Road Ne	Cedar Rapids	IA	52499	914-697-8000
86231	Transamerica Life Insurance Company	4333 Edgewood Rd, Ne	Cedar Rapids	IA	52499	319-355-8511
66281	Transamerica Premier Life Insurance Company	4333 Edgewood Rd Ne	Cedar Rapids	IA	52499-3210	319-355-8549
25658	Travelers Indemnity Company	One Tower Square	Hartford	CT	06183	860-277-0111
25682	Travelers Indemnity Company Of Connecticut	One Tower Square	Hartford	CT	06183-1051	860-277-0111
92525	Truassure Insurance Company	111 Shuman Blvd	Naperville	IL	60563	800-414-4988
61425	Trustmark Insurance Company	400 Field Drive	Lake Forest	IL	60045	847-615-1500
62863	Trustmark Life Insurance Company	400 Field Drive	Lake Forest	IL	60045	847-615-1500
84530	U S Financial Life Insurance Company	1290 Avenue Of The Americas	New York	NY	10104	513-686-2000
67423	Ubs Life Insurance Company Usa	Po Box 1795	Erie	PA	16507-0795	781-753-6737
80314	Unicare Life & Health Insurance Company	220 Virginia Ave, Mail-Point In0202-B560	Indianapolis	IN	46204	877-864-2273
11121	Unified Life Insurance Company	Po Box 25326	Overland Park	KS	66225-5326	913-871-7284
91529	Unimerica Insurance Company	9700 Health Care Lane	Minnetonka	MN	55343	952-992-5124
62596	Union Fidelity Life Insurance Company	7101 College Blvd Suite 1400	Overland Park	KS	66210	800-621-0393
69744	Union Labor Life Insurance Company	8403 Colesville Road	Silver Springs	MD	20910	202-682-0900
70408	Union Security Insurance Company	Po Box 419052	Kansas City	MO	64141-6052	816-474-2345
92916	United American Insurance Company	Po Box 8080	Mckinney	TX	75070-0810	972-529-5085
56383	United Commercial Travelers Of America	Po Box 159019	Columbus	OH	43215	614-487-9680
85766	United Concordia Insurance Company	4401 Deer Path Road	Harrisburg	PA	17110	717-260-7081
87645	United Fidelity Life Insurance Company	Po Box 410288	Kansas City	MO	64141-0288	816-391-2000
97179	United Healthcare Life Insurance Company	Po Box 19032	Green Bay	WI	54307	920-232-5432
63983	United Heritage Life Insurance Company	Po Box 7777	Meridian	ID	83680-7777	208-493-6100
69922	United Home Life Insurance Company	Po Box 7192	Indianapolis	IN	46207-7192	317-692-7979
69930	United Insurance Company Of America	12115 Lackland Road	St Louis	MO	63146-4003	314-819-4300
69973	United Life Insurance Company	Po Box 73909	Cedar Rapids	IA	52407-3909	319-399-5700
92703	United National Life Insurance Company Of America	Po Box 1154	Glenview	IL	60025-1154	847-803-5252
69868	United Of Omaha Life Insurance Company	3300 Mutual Of Omaha Plaza	Omaha	NE	68175-0001	402-342-7600
42129	United Security Assurance Company Of Pennsylvania	Po Box 64477	Souderton	PA	18964-9985	215-723-3044
81108	United Security Health And Casualty Insurance Comp	6640 S Cicero Ave	Bedford Park	IL	60638	800-875-4422
21113	United States Fire Insurance Company	305 Madison Ave	Morristown	NJ	07962	973-490-6600
70106	United States Life Insurance Company New York	Po Box 1591 Ms 4-B2	Houston	TX	77019	212-551-5723
29157	United Wisconsin Insurance Company	P.O. Box 3026	Milwaukee	WI	53201-3026	262-787-7700
72850	United World Life Insurance Company	3300 Mutual Of Omaha Plaza	Omaha	NE	68175	402-342-7600
79413	Unitedhealthcare Insurance Company	185 Asylum Street	Hartford	CT	06103	877-832-7734
63819	Unity Financial Life Insurance Company	4675 Cornell Road Ste 160	Cincinnati	OH	45241	513-247-0711
70130	Universal Guaranty Life Insurance Company	Po Box 5147	Springfield	IL	62705	217-241-6300
67601	Unum Insurance Company	1 Fountain Sq	Chattanooga	TN	37402-1330	423-294-1011
62235	Unum Life Insurance Company Of America	2211 Congress St	Portland	ME	04122	207-575-2211
14165	Us Alliance Life And Security Company	Po Box 4026	Topeka	KS	66604	785-228-0200
70955	Usa Life One Insurance Company Of Indiana	7735 Loma Court, PO Box 609	Fishers	IN	46038	317-585-0541
69663	Usaa Life Insurance Company	9800 Fredericksburg Road	San Antonio	TX	78288	210-498-8000
94358	Usable Life	Po Box 1650	Little Rock	AR	72203-1650	501-375-7200
68632	Vantis Life Insurance Company	200 Day Hill Rd	Windsor	CT	06095	860-298-5400
70238	Variable Annuity Life Insurance Company	Po Box 1591	Houston	TX	77019	713-522-1111
20397	Vigilant Insurance Company	202b Halls Mill Road	Whitehouse Station	NJ	08889	212-612-4000
53953	Vision Benefits Of America	400 Lydia Street Suite 300	Pittsburgh	PA	15236	412-881-4900
32395	Vision Service Plan Insurance Company	3333 Quality Drive	Rancho Cordova	CA	95670-7985	916-851-5000
80942	Voya Insurance And Annuity Company	5780 Powers Ferry Road Nw	Atlanta	GA	30327-4390	770-980-5100
86509	Voya Retirement Insurance And Annuity Company	5780 Powers Ferry Road Nw	Atlanta	GA	30327-4390	770-980-5100
70319	Washington National Insurance Company	11825 N Pennsylvania St	Carmel	IN	46032	800-888-4918
64467	Wellcare Health Insurance Company Of Kentucky Inc	Po Box 31391	Tampa	FL	33631-3391	813-243-2974
83445	Wellcare Health Insurance Of Arizona Inc	8735 Henderson Rd Ren 2	Tampa	FL	33634	813-243-2974
10155	Wellcare Prescription Insurance Inc	8735 Henderson Ren 2	Tampa	FL	33634	813-243-2974
25011	Wesco Insurance Company	4455 Lbj Frwy Suite 700	Dallas	TX	75244	212-220-7120
70335	West Coast Life Insurance Company	Po Box 2723	Birmingham	AL	35202-2723	205-268-1000
70483	Western And Southern Life Insurance Company	400 Broadway	Cincinnati	OH	45202-3312	513-629-1800
57711	Western Catholic Union	510 Main Street	Quincy	IL	62301-3941	217-223-9721

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NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
92622	Western Southern Life Assurance Company	400 Broadway	Cincinnati	OH	45202-3312	513-629-1800
85189	Western United Life Assurance Company	Po Box 2290	Spokane	WA	99210	509-835-2500
39845	Westport Insurance Corporation	5200 Metcalf Ave	Overland Park	KS	66202-1265	913-676-5200
62413	Wilcac Life Insurance Company	20 Glover Avenue 4th Floor	Norwalk	CT	06850	312-822-5000
65900	Wilco Life Insurance Company	20 Glover Avenue 4th Floor	Norwalk	CT	06850	317-817-6400
57010	William Penn Association	709 Brighton Road	Pittsburgh	PA	15233-1805	412-231-2979
66133	Wilton Reassurance Company	20 Glover Avenue 4th Floor	Norwalk	CT	06850	203-762-4400
60704	Wilton Reassurance Life Company Of New York	20 Glover Avenue 4th Floor	Norwalk	CT	06850	203-762-4400
65960	Windsor Life Insurance Company	1345 River Bend Dr Suite 100	Dallas	TX	75247	214-559-0850
56170	Woman's Life Insurance Society	1338 Military St	Port Huron	MI	48060-5020	810-985-5191
57320	Woodmen Of The World Life Insurance Society	1700 Farnam St	Omaha	NE	68102-2002	402-342-1890
71323	Zale Life Insurance Company	Po Box 152762 Sta 5b-9	Irving	TX	75015	972-580-4499
16535	Zurich American Insurance Company	1299 Zurich Way	Schaumburg	IL	60196	212-225-7000
90557	Zurich American Life Insurance Company	Four World Trade Ctr 150 Greenwich St	New York	NY	10007	425-577-5118

Insurance Consumer Hotline

Contact DIFP's Insurance Consumer Hotline
if you have questions about your insurance policy
or to file a complaint against an
insurance company or agent:

difp.mo.gov

800-726-7390



DIFP

Department of Insurance,
Financial Institutions &
Professional Registration

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301 W. High St.
PO Box 690
Jefferson City, MO 65102

May 2018